

## Press Release

# MM2 ASIA: STRONG REVENUE GROWTH IN ALL BUSINESS SEGMENTS

- mm2's FY2019 revenue rose 38.6% y-o-y to S\$266.2 million on the back of full year contributions from its cinema business
- Company recorded a net profit of S\$28.7 million in FY2019
- Company remains focused on enhancing consumer experience in regional markets, particularly through Out-of-Home Entertainment Platform businesses

	Three months period ended			Twelve months period ended		
S\$' Million	4Q2019	4Q2018	Change %	FY2019	FY2018	Change %
Revenue	78.2	83.6	-6.5	266.2	192.0	38.6
Gross Profit	33.9	34.1	-0.6	124.2	87.3	42.3
Gross Margin (%)	43.4	40.8	6.4	46.7	45.5	2.6
Net Profit	9.4	8.6	9.3	28.7	29.5	-2.7
Net Margin (%)	12.0	10.3	16.5	10.8	15.4	-29.9
Net Profit To Equity Holders of the Company	6.2	6.7	-7.5	19.1	22.4	-14.7
EPS (cents)	0.53	0.57	-7.0	1.65	1.93	-14.5

SINGAPORE, 30 May 2019 – mm2 Asia Ltd. ("mm2 Asia", "mm2 全亚影视娱乐有限公司" or collectively with its subsidiaries, the "Group"), today announced its financial results for the full year ended 31 March 2019 ("FY2019").

Chief Executive Officer of mm2 Asia, Mr. Chang Long Jong (章能容), commented on the Group's results, *"FY2019 performance was a collaborative effort delivered by the* 



Group. We saw, for the first time, the full year contribution from our Singapore cinema operations, and the results are encouraging. On the other hand, our content production, post production, and event production and concert promotion businesses have all made inroads in North Asia. We continue to see operational synergies across our business segments, which we look to capitalize on going forward."

### FY2019 Overview

During FY2019, the Group's revenue rose S\$74.2 million, or 38.6%, to S\$266.2 million from S\$192.0 million in the corresponding period. The growth in revenue was primarily attributable to the revenue of S\$100.7 million generated from our cinema business, which increased by S\$55.7 million as the full-year contribution was recognised in FY2019. On the other hand, the revenue from core business also grew to S\$98.2 million in FY2019, by 4.9% from S\$93.6 million in FY2018.

In tandem with the revenue growth recorded by all our four business segments, the Group's gross profit increased by S\$36.9 million or 42.3% from S\$87.3 million in FY2018 to S\$124.2 million in FY2019. The Group's gross profit margin increased by 1.2%, to 46.7% in FY2019.

The Group's administrative expenses increased by S\$22.9 million or 48.6% from S\$47.0 million in FY2018 to S\$69.9 million in FY2019. It was mainly because the Group's business expansion led to a significant increase in manpower cost. Moreover, the Group has restructured the bank borrowings, which incurred non-recurring professional fees in FY2019.

The Group's finance expenses grew S\$13.0 million or 265.3% from S\$4.9 million in FY2018 to S\$17.9 million in FY2019, mainly due to the additional borrowings and the issuance of medium-term note and convertible bonds.

As a consequence of the aforementioned, the Group recorded a net profit of S\$28.8 million in FY2019. The Group's net profit to owners stood at S\$19.1 million during the year.



#### FY2020 Outlook-

Executive Chairman of mm2 Asia, Mr. Melvin Ang (洪伟才), annotated, "Amidst the global economic uncertainties and heightened market risks, we remain optimistic in our pipeline of regional projects, which include a slate of feature films, concerts, and family entertainment shows. Simultaneously, we are looking to strengthen our value proposition as one of the leading content creators in Asia, with an increasing focus on our Out-of-Home Entertainment platforms, led by UnUsUaL, Vividthree and mm2 Asia's cinema business, to collectively enhance our consumer experience across regional markets."

Mr. Ang added, "Enhancing shareholder value has always been a key focus for us. We are actively exploring different avenues to maximise shareholder value, including the possibility of seeking a foreign listing of our cinema business."

- End of Press Release -

Note to Media: Please read this press release in conjunction with the Company's announcement released on SGXnet on the same date.

### About mm2 Asia Ltd.

Headquartered in Singapore, mm2 Asia Ltd. champions "Content and Media for Asia", with businesses in the production and distribution of film, TV and online content, post-production, cinema operation, event production and concert promotion in Singapore, Malaysia, Hong Kong, Taiwan, China and the U.S.

Since being listed on the SGX Catalist in December 2014, mm2 Asia has strengthened its competitive advantage through its acquisition of a majority stake in an award-winning Singaporean 3D animation company, Vividthree Productions, and event-and-concert production company, UnUsUaL Limited (SGX stock code: 1D1). With the establishment of mmCineplexes and the acquisition of Cathay Cineplexes Pte Ltd, mm2 Asia is currently one of the key cinema operators in Malaysia and Singapore.



On 7 August 2017, mm2 Asia successfully transferred to the SGX-ST Mainboard (SGX stock code: 1B0), becoming the first Singaporean film production company to achieve this.

For more information, please visit <a href="http://www.mm2asia.com">http://www.mm2asia.com</a>

:

For investor relations matters, please kindly email ir@mm2asia.com

Investor Relations Representative

Media Contact & Investor Relations Contact

Ms Emily Choo | emily@gem-comm.com