#### HUPSteel Limited HALF-YEAR FINANCIAL STATEMENT (UNAUDITED)

## PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL-YEAR RESULTS

## 1(a) Group income statement and comparative statement for the corresponding period of the immediately preceding financial year

The following figures have not been audited.

|  | GROUP (S\$'000)  |         |        |          |          |       |  |
|--|------------------|---------|--------|----------|----------|-------|--|
|  | 2Q               | 2Q      | %      | 1H       | 1H       | %     |  |
|  | FY18             | FY17    | +/(-)  | FY18     | FY17     | +/(-) |  |
| Revenue  | 10,277           | 12,107  | -15%   | 23,082   | 24,138   | -4%   |  |
| Changes in inventories*  | (276)            | 576     | NM     | (3,303)  | (2,231)  | 48%   |  |
| Purchases of inventories   | (6,885)          | (9,308) | -26%   | (13,524) | (15,359) | -12%  |  |
| Gross profit   | 3,116            | 3,375   | -8%    | 6,255    | 6,548    | -4%   |  |
| Other (losses)/gains - net   | (2,101)          | (15)    | 13907% | 2,315    | (136)    | NM    |  |
| Other operating income   | 323              | 332     | -3%    | 528      | 655      | -19%  |  |
| Staff cost   | (1,617)          | (1,862) | -13%   | (3,312)  | (3,726)  | -11%  |  |
| Depreciation   | (481)            | (503)   | -4%    | (971)    | (1,004)  | -3%   |  |
| Other operating expenses   | (1,306)          | (832)   | 57%    | (2,215)  | (2,013)  | 10%   |  |
| Finance cost - net   | -                | (20)    | -100%  | -        | (32)     | -100% |  |
| (Loss)/Profit before tax   | (2,066)          | 475     | NM     | 2,600    | 292      | 790%  |  |
| Income tax (expense)/credit  | (7)              | (7)     | 0%     | (14)     | 2        | NM    |  |
| Total (loss)/profit  | (2,073)          | 468     | NM     | 2,586    | 294      | 780%  |  |
| Other comprehensive (loss)/income :                                |                  |         |        |          |          |       |  |
| Currency translation differences arising from consolidation        | 48               | 190     | -75%   | 82       | 136      | -40%  |  |
| Available-for-sale financial assets                                |                  |         |        |          |          |       |  |
| - Fair value gains/(losses)  | (7)              | (624)   | -99%   | (55)     | (341)    | -84%  |  |
| - Reclassification   | (33)             | (48)    | -31%   | 84       | 22       | 282%  |  |
| Total comprehensive (loss)/income                                  | (2,065)          | (14)    | 14650% | 2,697    | 111      | 2330% |  |
| (Loss)/Profit attributable to Equity holders of the Company        | (2,073)          | 468     | NM     | 2,586    | 294      | 780%  |  |
| Total comprehensive (loss)/income attributable to                  |                  |         |        |          |          |       |  |
| Equity holders of the Company                                      | (2,065)          | (14)    | 14650% | 2,697    | 111      | 2330% |  |
| (Losses)/Earnings per share based on (loss)/profit attributable to | equity sharehold | lers:   |        |          |          |       |  |
| - Basic (cent) - see section 6                                     | (1.70)           | 0.38    |        | 2.11     | 0.24     |       |  |
| - Diluted (cent) - see section 6                                   | (1.70)           | 0.38    |        | 2.11     | 0.24     |       |  |

NM : not meaningful

#### (Loss)Profit attributable to shareholders is arrived at after crediting(charging) the following:

|  | GROUP (S\$'000) |            |            |            |  |  |
|--|-----------------|------------|------------|------------|--|--|
|  | 2Q<br>FY18      | 2Q<br>FY17 | 1H<br>FY18 | 1H<br>FY17 |  |  |
| Dividend income  | 91              | 67         | 164        | 114        |  |  |
| Interest income  | 116             | 241        | 285        | 485        |  |  |
| Reclassification from other comprehensive income on disposal<br>of available-for-sale financial assets | 33              | 48         | (84)       | (22)       |  |  |
| Gain on disposal of investment property  | -               | -          | 4,515      | -          |  |  |
| Investment property written off (Fixed assets W/O due to re-development<br>of an investment property)  | (2,185)         | -          | (2,185)    | -          |  |  |
| Foreign exchange gain/(loss)   | 51              | (63)       | 69         | (114)      |  |  |
| Finance cost-net is made up of :   |                 |            |            |            |  |  |
| Interest expense   | -               | (1)        | -          | (1)        |  |  |
| Foreign exchange loss arising from borrowings  | -               | (19)       | -          | (31)       |  |  |
| Reversal of allowance for trade receivables  | 69              | 403        | 165        | 518        |  |  |
| Bad debts recovered  | -               | 15         | -          | 23         |  |  |

## 1(b)(i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

|   | GRO               | OUP                 | СОМІ                | PANY                |
|---|-------------------|---------------------|---------------------|---------------------|
|   | 31.12.2017        | 30.06.2017          | 31.12.2017          | 30.06.2017          |
|   | \$'000            | \$'000              | \$'000              | \$'000              |
| Current Assets                                |                   |                     |                     |                     |
| Cash and cash equivalents                     | 57,584            | 52,555              | 15,202              | 13,337              |
| Trade and other receivables                   | 13,932            | 16,447              | 4,776               | 5,671               |
| Inventories                                   | 24,723            | 28,026              | 11,326              | 13,354              |
| Other current assets                          | 193               | 193                 | 126                 | 87                  |
| Tax recoverable                               | 57                | 54                  | -                   | -                   |
| Derivative financial instruments              | -                 | 108                 | -                   | 108                 |
| Due from subsidiaries                         | -                 | -                   | 5,895               | 5,678               |
|   | 96,489            | 97,383              | 37,325              | 38,235              |
| Non-current asset classified as held-for-sale | -                 | 650                 | -                   | 650                 |
|   | 96,489            | 98,033              | 37,325              | 38,885              |
| Non-Current Assets                            |                   |                     |                     |                     |
| Available-for-sale financial assets           | 21,174            | 20,827              | 21,174              | 20,827              |
| Investment in subsidiaries                    | 21,174            | 20,027              | 9,457               | 9,457               |
| Loan to a subsidiary                          |                   |                     | 29,286              | 29,369              |
| Property, plant and equipment                 | 19,644            | 20,207              | 23,200              | 114                 |
| Investment properties                         | 32,192            | 33,690              | 27,593              | 26,868              |
|   | 73,010            | 74,724              | 87,606              | 86,635              |
| Total Assets                                  | 169,499           | 172,757             | 124,931             | 125,520             |
|   |                   |                     | · · · · ·           |                     |
| Current Liabilities                           |                   |                     |                     |                     |
| Trade and other payables                      | 3,172             | 6,476               | 1,460               | 3,868               |
| Due to a subsidiary                           | -                 | -                   | 1,153               | 1,177               |
| Provision for directors' retirement gratuity  | 56                | 56                  | 56                  | 56                  |
| Borrowings                                    | 263               | 140                 | 263                 | 140                 |
|   | 3,491             | 6,672               | 2,932               | 5,241               |
|   |                   |                     |                     |                     |
| Non-Current Liabilities                       | 000               | 000                 |                     |                     |
| Deferred income tax liabilities               | 239               | 239                 | -                   | -                   |
| Provision for directors' retirement gratuity  | <u>616</u><br>855 | 598                 | 616                 | 598                 |
| Total Liabilities                             | 4,346             | 837<br><b>7,509</b> | 616<br><b>3,548</b> | 598<br><b>5,839</b> |
| Net Assets                                    | 165,153           | 165,248             | 121,383             | 119,681             |
|   | 100,100           | 100,240             | 121,000             | 113,001             |
| Share capital and reserves                    |                   |                     |                     |                     |
| Share capital                                 | 107,485           | 107,485             | 107,485             | 107,485             |
| Treasury shares                               | (3,389)           | (3,038)             | (3,389)             | (3,038)             |
| Capital reserves                              | (477)             | (477)               | 1,430               | 1,430               |
| Currency translation reserves                 | (1,619)           | (1,701)             | -                   | -                   |
| Fair value reserves                           | 543               | 514                 | 543                 | 514                 |
| Retained profits                              | 62,610            | 62,465              | 15,314              | 13,290              |
| r   | 165,153           | 165,248             | 121,383             | 119,681             |
|   | -                 | -                   | -                   | -                   |

#### 1(b)(ii) Aggregate amount of group's borrowings and debt securities

| Amount repayable in one year of less, of on demand ( 000) |           |                 |           |  |  |  |  |
|---|-----------|-----------------|-----------|--|--|--|--|
| As at 31.   |           | As at 30.6.2017 |           |  |  |  |  |
| Secured   | Unsecured | Secured         | Unsecured |  |  |  |  |
| -   | 263       | -               | 140       |  |  |  |  |

#### Amount repayable in one year or less, or on demand ('000)

#### Amount repayable after one year ('000)

| As at 31. | 12.2017   | As at 30.6.2017 |           |  |  |
|-----------|-----------|-----------------|-----------|--|--|
| Secured   | Unsecured | Secured         | Unsecured |  |  |
| -         | -         | -               | -         |  |  |

#### Details of any collateral

The unsecured group borrowings consist of trust receipts of the Group arising from the ordinary course of business and bank borrowings. Certain Group borrowings are covered by corporate guarantee from the Company.

## 1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

|  | Group (S\$'000) |         |         |         |  |
|--|-----------------|---------|---------|---------|--|
|  | 2Q              | 2Q      | 1H      | 1H      |  |
|  | FY18            | FY17    | FY18    | FY17    |  |
| Cash flow from operating activities                            | ()              |         |         |         |  |
| Total (loss)/profit  | (2,073)         | 468     | 2,586   | 294     |  |
| Adjustments for:   |                 |         |         |         |  |
| -Income tax expense/(credit)                                   | 7               | 7       | 14      | (2)     |  |
| - Property, plant and equipment and                            |                 |         |         |         |  |
| investment properties  |                 |         |         |         |  |
| - Depreciation   | 481             | 503     | 971     | 1,004   |  |
| - Gain on disposal   | -               | -       | (4,515) | -       |  |
| - Written off  | 2,185           | -       | 2,185   | -       |  |
| - Available-for-sale financial assets                          |                 |         |         |         |  |
| - Reclassification from other comprehensive income             | ()              | (       |         |         |  |
| on disposal  | (33)            | (48)    | 84      | 22      |  |
| - Interest income  | (116)           | (241)   | (285)   | (485)   |  |
| - Interest expense   | -               | 1       | -       | 1       |  |
| - Dividend income  | (91)            | (67)    | (164)   | (114)   |  |
|  | 360             | 623     | 876     | 720     |  |
|  |                 |         |         |         |  |
| Change in working capital                                      |                 |         |         |         |  |
| - Trade and other receivables                                  | 2,663           | 1,764   | 2,515   | 993     |  |
| - Inventories  | 276             | (576)   | 3,303   | 2,231   |  |
| - Other current assets   | 132             | (8)     | 108     | 142     |  |
| - Trade and other payables                                     | (522)           | 498     | (3,304) | (2,130) |  |
| <ul> <li>Provision for director retirement gratuity</li> </ul> | 7               | 5       | 18      | 17      |  |
| Cash generated from operations                                 | 2,916           | 2,306   | 3,516   | 1,973   |  |
| Income tax (paid)/refund                                       | (7)             | (6)     | (17)    | 26      |  |
| Interest received  | 116             | 241     | 285     | 485     |  |
| Net cash provided by operating activities                      | 3,025           | 2,541   | 3,784   | 2,484   |  |
| Cash flows from investing activities                           |                 |         |         |         |  |
| Property, plant & equipment and investment properties          |                 |         |         |         |  |
| - Purchases  | (974)           | (22)    | (1,095) | (34)    |  |
| - Proceeds from disposal                                       | (374)           | (22)    | 5,165   | (04)    |  |
| Available-for-sale financial assets                            | _               |         | 5,105   |         |  |
| - Purchases  | (7,527)         | (379)   | (8,528) | (2,644) |  |
| - Proceeds from disposal                                       | 1,227           | 1,893   | 8,126   | 2,687   |  |
| Dividends received   | 91              | 67      | 164     | 114     |  |
| Net cash (used in)/provided by investing activities            | (7,183)         | 1,559   | 3,832   | 123     |  |
| Net cash (used in/provided by investing activities             | (7,100)         | 1,555   | 3,032   | 125     |  |
| Cash flows from financing activities                           |                 |         |         |         |  |
| Purchase of treasury shares                                    | -               | -       | (351)   | (298)   |  |
| Proceeds from trust receipts                                   | 1,298           | 2,113   | 1,845   | 3,708   |  |
| Repayment of trust receipts                                    | (1,077)         | (2,156) | (1,722) | (4,157) |  |
| Dividend paid to shareholders                                  | (2,441)         | (1,228) | (2,441) | (1,228) |  |
| Interest paid  | -               | (1)     | -       | (1)     |  |
| Net cash used in financing activities                          | (2,220)         | (1,272) | (2,669) | (1,976) |  |
| Net (decrease)/increase in cash and cash equivalents           | (6,378)         | 2,828   | 4,947   | 631     |  |
| Cash and cash equivalents at beginning                         | (0,0.0)         | _,020   | .,      |         |  |
| of the financial period  | 63,914          | 51,363  | 52,555  | 53,614  |  |
| Effects of currency translation on cash and                    | 30,011          | 0.,000  | 02,000  | 23,017  |  |
| cash equivalents   | 48              | (82)    | 82      | (136)   |  |
| Cash and cash equivalents at end                               |                 | (02)    | 02      | (100)   |  |
| of the financial period  | 57,584          | 54,109  | 57,584  | 54,109  |  |
|  | L 31,007        | ,       | - ,00 . | - 1,100 |  |

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year

|   | Share<br>Capital | Treasury<br>Shares | Capital<br>Reserves | Currency<br>Translation<br>Reserves | Fair Value<br>Reserves | Retained<br>Profits | Total<br>Equity |
|---|------------------|--------------------|---------------------|-------------------------------------|------------------------|---------------------|-----------------|
| Group   | \$'000           | \$'000             | \$'000              | \$'000                              | \$'000                 | \$'000              | \$'000          |
| At 1 July 2017  | 107,485          | (3,038)            | (477)               | (1,701)                             | 514                    | 62,465              | 165,248         |
| Purchase of treasury<br>shares                                      | -                | (351)              | -                   | -                                   | -                      | -                   | (351)           |
| Total comprehensive<br>income/(loss) for 1 <sup>st</sup><br>guarter | _                |                    |                     | 34                                  | 69                     | 4,659               | 4,762           |
| quarter   | -                | -                  | -                   |                                     | 09                     | 4,659               | 4,702           |
| At 30 September 2017  | 107,485          | (3,389)            | (477)               | (1,667)                             | 583                    | 67,124              | 169,659         |
| Dividend paid   | -                | -                  | -                   | -                                   | -                      | (2,441)             | (2,441)         |
| Total comprehensive income/(loss) for 2 <sup>nd</sup>               |                  |                    |                     |                                     |                        |                     |                 |
| quarter   | -                | -                  | -                   | 48                                  | (40)                   | (2,073)             | (2,065)         |
| At 31 December 2017   | 107,485          | (3,389)            | (477)               | (1,619)                             | 543                    | 62,610              | 165,153         |
| Group   |                  |                    |                     |                                     |                        |                     |                 |
| At 1 July 2016  | 107,485          | (2,498)            | (477)               | (1,577)                             | 19                     | 62,973              | 165,925         |
| Purchase of treasury shares   | -                | (298)              | _                   | -                                   | -                      | -                   | (298)           |
| Total comprehensive (loss)/income for 1 <sup>st</sup>               |                  | -                  |                     |                                     |                        | <i></i>             |                 |
| quarter   | -                |                    | -                   | (54)                                | 353                    | (174)               | (125)           |
| At 30 September 2016  | 107,485          | (2,796)            | (477)               | (1,631)                             | 372                    | 62,799              | 165,752         |
| Dividend paid   | -                | -                  | -                   | -                                   | -                      | (1,228)             | (1,228)         |
| Total comprehensive (loss)/income for 2 <sup>nd</sup>               |                  |                    |                     |                                     |                        |                     |                 |
| quarter   | -                | -                  | -                   | (82)                                | 10                     | 468                 | 396             |
| At 31 December 2016   | 107,485          | (2,796)            | (477)               | (1,713)                             | 382                    | 62,039              | 164,920         |

|   | Share<br>Capital | Treasury<br>Shares | Capital<br>Reserves | Currency<br>Translation<br>Reserves | Fair Value<br>Reserves | Retained<br>Profits | Total<br>Equity |
|---|------------------|--------------------|---------------------|-------------------------------------|------------------------|---------------------|-----------------|
| Company   | \$'000           | \$'000             | \$'000              | \$'000                              | \$'000                 | \$'000              | \$'000          |
| At 1 July 2017  | 107,485          | (3,038)            | 1,430               | -                                   | 514                    | 13,290              | 119,681         |
| Purchase of treasury<br>shares                                      | -                | (351)              | -                   | -                                   | -                      | -                   | (351)           |
| Total comprehensive<br>income for 1 <sup>st</sup> quarter           | -                | -                  | -                   | -                                   | 69                     | 4,528               | 4,597           |
| At 30 September 2017  | 107,485          | (3,389)            | 1,430               | -                                   | 583                    | 17,818              | 123,927         |
| Dividend paid   | -                | -                  | -                   | -                                   | -                      | (2,441)             | (2,441)         |
| Total comprehensive loss for 2 <sup>nd</sup> quarter                | -                | -                  | -                   | -                                   | (40)                   | (63)                | (103)           |
| At 31 December 2017   | 107,485          | (3,389)            | 1,430               | -                                   | 543                    | 15,314              | 121,383         |
| Company   |                  |                    |                     |                                     |                        |                     |                 |
| At 1 July 2016  | 107,485          | (2,498)            | 1,430               | -                                   | 19                     | 15,440              | 121,876         |
| Purchase of treasury shares   | _                | (298)              | -                   | -                                   | -                      | -                   | (298)           |
| Total comprehensive<br>income/(loss) for 1 <sup>st</sup><br>quarter | _                | _                  | -                   | -                                   | 353                    | (306)               | 47              |
| At 30 September 2016  | 107,485          | (2,796)            | 1,430               | _                                   | 372                    | 15,134              | 121,625         |
| Dividend paid   | -                | -                  | -                   | -                                   | -                      | (1,228)             | (1,228)         |
| Total comprehensive income for 2 <sup>nd</sup> quarter              | -                | -                  | -                   | -                                   | 10                     | 14                  | 24              |
| At 31 December 2016   | 107,485          | (2,796)            | 1,430               | -                                   | 382                    | 13,920              | 120,421         |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

| Treasury Shares           | No. of shares | \$'000 |
|---------------------------|---------------|--------|
| Balance as at 30 Jun 2017 | 2,988,600     | 3,038  |
| Purchases                 | 441,100       | 351    |
| Balance as at 31 Dec 2017 | 3,429,100     | 3,389  |

## (iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

|                           | 31.12.17    | 30.06.17    |
|---------------------------|-------------|-------------|
| Number of shares in issue |             |             |
| excluding treasury shares | 122,045,014 | 122,486,114 |

## (iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the end of the current financial period reported on.

None of the above has occurred since the end of the previous period reported on.

## 2. Whether the figures have been audited, or reviewed and in accordance with which standard or practice.

The figures have not been audited nor reviewed.

### 3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable as the figures have not been audited nor reviewed.

### 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The same accounting policies and methods of computation as in the most recently audited financial statements have been applied.

## 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

Not applicable.

# 6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

|  |                               | GROUP                                    |   |  |  |  |  |
|--|-------------------------------|--|---|--|--|--|--|
|  | 3 months<br>ended<br>31.12.17 | 3 months<br>ended<br>31.12.16<br>(note1) | 6 months<br>ended<br>31.12.17<br>(note 1) | 6 months<br>ended<br>31.12.16<br>(note1) |  |  |  |
| (Losses)/Earnings per share based on profit attributable to equity shareholders: |                               |  |   |  |  |  |  |
| (a) Basic (cent)   | (1.70)                        | 0.38                                     | 2.11                                      | 0.24                                     |  |  |  |
| (b) Diluted (cent)   | (1.70)                        | 0.38                                     | 2.11                                      | 0.24                                     |  |  |  |

Note 1 : The basic & diluted earnings per share is calculated based on the weighted average number of ordinary shaes of 122,291,056 (1HFY17:123,003,636) in issue during the period.

# 7. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

|  | GROUP    |          | COMPANY  |          |
|--|----------|----------|----------|----------|
|  | 31.12.17 | 30.06.17 | 31.12.17 | 30.06.17 |
| Net Asset Value per ordinary share (cents) | 135.32   | 134.91   | 99.46    | 97.71    |

The net asset value per ordinary share is calculated based on the number of ordinary shares in issue of 122,045,014 at the end of the period (30.06.17: 122,486,114).

8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-(a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

#### **Revenue and margin**

|              | \$'000 |        |        |        |        |
|--------------|--------|--------|--------|--------|--------|
|              | 2QFY18 | 1QFY18 | 2QFY17 | 1HFY18 | 1HFY17 |
| Revenue      | 10,277 | 12,805 | 12,107 | 23,082 | 24,138 |
| Gross Profit | 3,116  | 3,139  | 3,375  | 6,255  | 6,548  |
| GP %         | 30.3%  | 24.5%  | 27.9%  | 27.1%  | 27.1%  |

The Group reported a revenue of \$10.3M for 2QFY18, a dip of 20% from the revenue reported for 1QFY18 of \$12.8M. 2QFY18 revenue also fell by 15% when making year-on-year comparison with 2QFY17 revenue of \$12.1M. This was due to the continued slowdown in the marine, oil and gas sectors and the year end holiday season. The sluggish local demand for steel products had also resulted in 1HFY18 revenue declining to \$23.1M when compared with 1HFY17 revenue of \$24.1M.

Gross profit for 2QFY18 of \$3.1M was marginally lower than \$3.4M reported for 2QFY17. The gross profit for 1HFY18 of \$6.3M was also lower than \$6.5M reported for 1HFY17 in tandem with the lower revenue generated.

However, gross profit margin for the quarter improved to 30.3% (1QFY18: 24.5%) from 27.9% in 2QFY17 due to better selling prices achieved by some products. The gross profit margin of 27.1% for 1HFY18 matched those reported in 1HFY17.

#### Other (losses)/gains

In 2QFY18, other losses was \$2,101K (2QFY17:\$15K). These losses included the writing off of carrying amount of fixed assets as a result of the re-development of 38 Genting Lane which amounted to \$2,185K, foreign exchange gain of \$51K (2QFY17: \$63K loss) and gain on disposal of available-for-sale financial assets of \$33K (2QFY17: \$48K).

#### Other operating income

Other operating income for 2QFY18 of \$323K was slightly lower than last year's corresponding quarter of \$332K mainly due to lower interest income earned.

#### Staff cost, Depreciation, Other operating expenses, Finance cost and Income tax

Staff cost fell to \$1.6M in 2QFY18 from \$1.9M reported for 2QFY17 as the Group continued with its staff cost cutting measures.

Depreciation decreased from \$503K in 2QFY17 to \$481K in 2QFY18 as some fixed assets had fully depreciated.

Other operating expenses for 2QFY18 were higher at \$1.3M when compared with \$0.8M for 2QFY17 because expenses in that corresponding quarter was moderated by a write-back of allowance of doubtful trade receivables amounting to \$403K.

The Group incurred negligible finance cost in 2QFY18 (2QFY17: \$19K in forex loss arising from borrowings and \$1K interest expense). The Group paid off its debts as and when they fall due so as to minimise finance cost.

Although the Group had tax losses brought forward from previous years, it had to recognise a tax expense of \$7K in 2QFY18 (2QFY17: \$7K) due to tax provision arising from an overseas tax jurisdiction.

#### Profit attributable to equity holders of the Company

As a result of the write-off of fixed assets due to the re-development of 38 Genting Lane, the Group reported a net loss of \$2.1M for 2QFY18, a contrast from a net profit of \$0.5M reported for 2QFY17.

#### **REVIEW OF FINANCIAL POSITION AS AT 31 DECEMBER 2016**

#### Non-current assets

As at the end of 2QFY18, the Group had available-for-sale financial assets amounting to \$21.2M (4QFY17: \$20.8M) as it continued to fine tune the composition of its portfolio in respond to market changes.

Investment property decreased by \$1.5M from \$33.7M as at 4QFY17 to \$32.2M as at 2QFY18. The decrease was mainly due to the write-off of an investment property at 38 Genting Lane with carrying amount of \$2.2M offset by additions of leasehold improvements for investment property at 6 Kim Chuan Drive.

#### **Current assets and current liabilities**

During the period, trade and other receivables fell to \$13.9M from \$16.4M (4QFY17) in tandem with the decreased turnover. The Group also carried on with its ongoing efforts on collecting debts.

Inventories decreased to \$24.7M from \$28.0M (4QFY17) as the Group continued to sell from its inventory holding and exercise caution in inventory replenishment.

Trade and other payables halved to \$3.2M from \$6.5M (4QFY17) as the Group purchased lesser inventories during the period and utilised its cash reserves to pay down its liabilities as and when they fell due.

Borrowings as at 1HFY18 and 4QFY17 amounted to \$263K and \$140K respectively. These were bank facilities utilised for the purchase of inventories.

The Group continued to post a healthy level of current ratio of 27.6 times (4QFY17: 14.7 times).

#### Share capital and reserves

Fair value reserves stands at \$543K as at 2QFY18 (4QFY17: \$514K) due to higher market value of the Group's available-for-sale financial assets.

#### Cash flow

During the quarter, the Group generated positive cash inflow of \$3.0M (2QFY17: \$2.5M) from its operations. The Group incurred a net cash outflow of \$7.2M (2QFY17: \$1.6M inflow) from its investing activities and \$2.2M (2QFY17: \$1.3M) from its financing activities. These had resulted in a reduction of \$6.4M (2QFY17: \$2.8M increase) in cash & cash equivalents.

### 9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

No forecast or a prospect statement has been previously disclosed to shareholders.

## 10. A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

Material costs for structural steel products, pipes and fittings have been creeping up slowly over the last few months due to rising raw material costs. Overseas demand for these products, especially in the US, has been improving which also contributed to rising inventory costs. As a result, selling prices have also been strengthening despite the soft local market and the seasonal lull due to the year end holidays.

As oil prices have been recovering steadily over the last few months, there are some preliminary signs of expected pick up in demand for steel products after the Chinese New Year holidays.

The Group is adjusting its purchasing activities to respond to any expected improvement in demand.

The Group has also announced the re-development of its property at 38 Genting Lane to prepare for an eventual upturn in the local property market. It had also announced that the property at 6 Kim Chuan Drive has been successfully tenanted out and the rental income would provide a steady revenue stream for the Group.

#### 11. Dividend

#### (a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? Yes

| Name of Dividend<br>Tax exempt (one-tier) | Special<br>interim |
|---|--------------------|
| Dividend Type                             | Cash               |
| Dividend Amount per share                 | 2.0 cent           |

#### (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? No.

#### (c) Date payable

To be advised.

#### (d) Books closure date

To be advised.

#### 12. If no dividend has been declared/recommended, a statement to that effect

Not applicable.

## 13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

There was no IPT transaction for the quarter and the Group does not have any general mandate from shareholders pursuant to Rule 920.

#### 14. Negative confirmation pursuant to Rule 705(5).

The Board of Directors of the Company hereby confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the unaudited consolidated financial results for the quarter ended 31 December 2016 to be false or misleading in any material aspect.

### 15. Confirmation that the issuer has procured undertakings from all its directors and executive officers pursuant to Rule 720(1) of the SGX Listing Manual.

The Company confirms that it has procured undertakings from all its Directors and Executive Officers (in the format set out in Appendix 7.7) pursuant to Rule 720 (1) of the SGX Listing Manual.

#### **BY ORDER OF THE BOARD** Tan Ching Chek Company Secretary 9 February 2018