



July 17, 2023

Philippine Stock Exchange

6/F PSE Tower

5th Avenue corner 28th Street

Bonifacio Global City, Taguig City

Attention: Ms. Alexandra D. Tom Wong
OIC, Disclosure Department

Philippine Dealing and Exchange Corporation

29th Floor, BDO Equitable Tower

8751 Paseo de Roxas, Makati City 1226

Attention: Atty. Marie Rose M. Magallen-Lirio
Head, Issuer Compliance and Disclosures Dept.

Gentlemen:

In compliance with the Exchange's Rule on Minimum Public Ownership, please find attached our Public Ownership Report for the quarter-ended June 2023.

We trust that you will find the report in order.

Thank you.

Very truly yours,

A handwritten signature in blue ink, appearing to read 'Solomon M. Hermosura'.

Solomon M. Hermosura

Corporate Secretary

AYALA LAND, INC.
Computation of Public Ownership as of June 30, 2023

	<u>A</u>	<u>B</u>	<u>Total</u>
Number of Issued Shares			15,721,525,627
Less: Number of Treasury Shares (if any)			758,510,406

Number of Issued and Outstanding Shares **14,963,015,221**

Less:

	<u>% to total I/O Shares</u>	<u>A</u>	<u>B</u>	<u>Total</u>
Directors				
Jaime Augusto Zobel de Ayala				
Direct	0.0001 %			13,140
Indirect (thru PCD)	0.0003 %			50,516
Mariana Beatriz E. Zobel de Ayala				
Direct	0.0000 %			1
Indirect (thru immediate family member)	0.0026 %			385,000
Cezar P. Consing				
Direct	0.0000 %			1
Daniel Gabriel M. Montecillo				
Direct	0.0000 %			1
Arturo G. Corpuz				
Indirect (thru ESOWN)	0.0113 %			1,686,177
Indirect (thru PCD)	0.0012 %			178,220
Direct	0.0266 %			3,979,314
Cesar V. Purisima				
Direct	0.0000 %			1
Bernard Vincent O. Dy				
Indirect (thru ESOWN)	0.0980 %			14,668,621
Indirect (thru PCD)	0.0393 %			5,887,006
Direct	0.0000 %			10
Rex Ma. A. Mendoza				
Direct	0.0000 %			1
Indirect (thru PCD)	0.0001 %			18,620
Indirect (thru a Corporation)	0.0262 %			3,914,200
Surendra M. Menon				
Direct	0.0000 %			1
Indirect (thru PCD)	0.0001 %			20,000
Sub-total	0.2058 %			30,800,830

Officers

Jaime Augusto Zobel de Ayala* (same as above)				
Cezar P. Consing* (same as above)				
Bernard Vincent O. Dy (same as above)				
Anna Ma. Margarita B. Dy				
Direct	0.0000 %			3,510
Indirect (thru ESOWN)	0.0437 %			6,544,736
Indirect (thru PCD)	0.0137 %			2,048,367
Dante M. Abando				
Indirect (thru ESOWN)	0.0343 %			5,139,072
Direct	0.0157 %			2,356,244
Indirect (thru immediate family member)	0.0000 %			2,000

Augusto D. Bengzon		
Indirect (thru ESOWN)	0.0246 %	3,684,153
Indirect (thru PCD)	0.0059 %	880,264
Jose Emmanuel H. Jalandoni		
Indirect (thru ESOWN)	0.0223 %	3,339,738
Indirect (thru PCD)	0.0353 %	5,275,816
Aniceto V. Bisnar, Jr.		
Indirect (thru ESOWN)	0.0126 %	1,882,595
Indirect (thru PCD)	0.0000 %	860
Rodelito J. Ocampo		
Indirect (thru ESOWN)	0.0148 %	2,218,616
Indirect (thru PCD)	0.0037 %	560,571
Joseph Carmichael Z. Jugo		
Indirect (thru ESOWN)	0.0089 %	1,324,514
Indirect (thru PCD)	0.0000 %	3,640
Robert S. Lao		
Indirect (thru ESOWN)	0.0213 %	3,190,469
Christopher B. Maglanoc		
Indirect (thru ESOWN)	0.0091 %	1,356,467
Indirect (thru PCD)	0.0003 %	50,000
Direct	0.0000 %	94
Romeo T. Menpin		
Indirect (thru ESOWN)	0.0058 %	873,791
Indirect (thru PCD)	0.0003 %	39,000
Carol T. Mills		
Indirect (thru ESOWN)	0.0078 %	1,167,656
Jennylle S. Tupaz		
Indirect (thru ESOWN)	0.0101 %	1,518,445
Indirect (thru PCD)	0.0004 %	54,959
Lyle A. Abadia		
Direct	0.0000 %	475
Indirect (thru ESOWN)	0.0082 %	1,222,440
Dindo R. Fernando		
Indirect (thru ESOWN)	0.0089 %	1,331,726
Javier D. Hernandez		
Indirect (thru ESOWN)	0.0065 %	970,768
Indirect (thru PCD)	0.0000 %	847
Amelia Ann T. Alipao		
Indirect (thru ESOWN)	0.0039 %	588,569
Indirect (thru PCD)	0.0088 %	1,322,121
Darwin L. Salipsip		
Indirect (thru ESOWN)	0.0073 %	1,086,992
Ferdie M. Mangali		
Indirect (thru ESOWN)	0.0088 %	1,309,927
Michael F. Magpusao		
Indirect (thru ESOWN)	0.0038 %	571,687
Rufino Hermann S. Gutierrez		
Indirect (thru ESOWN)	0.0046 %	692,924
Indirect (thru PCD)	0.0017 %	256,600
Laurent P. Lamasuta		
Indirect (thru ESOWN)	0.0190 %	2,842,298
Indirect (thru PCD)	0.0098 %	1,463,841
Ma. Luisa D. Chiong		
Direct	0.0000 %	3,456
Indirect (thru ESOWN)	0.0073 %	1,088,403

Annabeth R. Bernardo		
Indirect (thru ESOWN)	0.0010 %	148,183
Indirect (thru PCD)	0.0000 %	300
Raquel S. Cruz		
Indirect (thru ESOWN)	0.0047 %	702,509
Indirect (thru PCD)	0.0001 %	18,519
Richard T. Yap		
Indirect (thru ESOWN)	0.0050 %	753,073
Indirect (thru PCD)	0.0003 %	44,401
Direct	0.0000 %	5,247
Stephanie J. Lingad		
Indirect (thru ESOWN)	0.0057 %	849,864
Indirect (thru PCD)	0.0014 %	202,595
Maphilindo S. Tandoc		
Indirect (thru ESOWN)	0.0030 %	448,418
Alfonso Javier D. Reyes		
Indirect (thru ESOWN)	0.0050 %	744,746
Indirect (thru PCD)	0.0000 %	95
Jose C. Platero, Jr.		
Indirect (thru ESOWN)	0.0034 %	505,351
Ma. Clavel G. Tongco		
Indirect (thru ESOWN)	0.0028 %	416,234
Direct	0.0009 %	140,653
Roscoe M. Pineda	0.0000 %	0
Mary Grace Santos-Ontiveros		
Indirect (thru PCD)	0.0000 %	500
Solomon M. Hermosura		
Direct	0.0000 %	871
Ma. Florence Therese dG. Martinez-Cruz		
Indirect (thru ESOWN)	0.0008 %	121,190
Indirect (thru immediate family member)	0.0000 %	1,300
Sub-total	0.4235 %	63,372,700

Principal Stockholders

Ayala Corporation		
Direct	47.81 %	7,153,664,287
Indirect (thru PCD)	3.13 %	468,672,400
Sub-total	50.94 %	7,622,336,687 **

Others

Mermac, Inc.		
Indirect (thru PCD)	0.0132 %	1,982,289
Government	- %	-
Banks	- %	-
Employees		-
ESOWN Subscriptions	0.4671 %	69,894,907
Lock-Up Shares	- %	-
Sub-total	0.4804 %	71,877,196

TOTAL	52.05 %	7,788,387,413
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Total Number of Shares Owned by the Public	7,174,627,808
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*Non-executive directors, but added in the list as required by the Exchange.

**Exclusive of three shares assigned to the incumbent directors.

PUBLIC OWNERSHIP PERCENTAGE
Total Number of Shares Owned by the Public

$$\frac{7,174,627,808}{14,963,015,221} \text{ shares} = \underline{\underline{47.95\%}}$$

No. of Issued Common Shares	=	15,721,525,627
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Number of Outstanding Common Shares	=	14,963,015,221
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Number of Treasury Shares (Common)	=	758,510,406
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Number of Listed Common Shares	=	14,554,721,188
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Number of Foreign-Owned Shares		
Common Shares	=	3,796,911,729

Voting Preferred Shares	=	54,891,473
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Foreign Ownership Level (%)	=	14.05%
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Foreign Ownership Limit (%)	=	40%
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