

Hiap Tong Corporation Ltd. and its subsidiaries
Registration Number: 200800657N

Announcement of Condensed Interim Financial Statements
For the Six Months and Full Year Ended 31 March 2024

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Condensed Interim Consolidated Statement of Profit or Loss and Other Comprehensive Income

	Note	Group					
		6 months ended	6 months ended	Change	12 months ended	12 months ended	Change
		31 March 2024	31 March 2023		31 March 2024	31 March 2023	
\$'000	\$'000	%	\$'000	\$'000	%		
Revenue	4	49,099	48,192	1.9	92,263	98,837	(6.7)
Cost of sales		(40,470)	(36,207)	11.8	(75,419)	(71,479)	5.5
Gross profit		8,629	11,985	(28.0)	16,844	27,358	(38.4)
Other income		1,798	5,032	(64.3)	4,457	6,933	(35.7)
Distribution expenses		(253)	(477)	(47.0)	(691)	(668)	3.4
Administrative expenses		(6,087)	(5,562)	9.4	(12,497)	(10,716)	16.6
Other losses		(501)	(654)	(23.4)	(758)	(4,053)	81.3
Finance costs		(835)	(537)	55.5	(2,202)	(2,068)	6.5
Profit before taxation		2,751	9,787	(71.9)	5,153	16,786	(69.3)
Income tax expense		(451)	(1,536)	(70.6)	(1,026)	(2,942)	(65.1)
Profit for the period/year		2,300	8,251	(72.1)	4,127	13,844	(70.2)
Other comprehensive income							
Items that will not be reclassified subsequently to profit or loss:							
Fair value changes on instruments at FVTOCI, net of tax		(112)	(43)	(100.0)	(112)	(138)	(18.8)
Items that will not be reclassified subsequently to profit or loss:							
Exchange differences on translating foreign operations, net of tax		119	122	(2.5)	303	324	(6.5)
Other comprehensive income, net of tax*		7	79	50.6	191	186	2.7
Total comprehensive income for the period/year		2,307	8,330	(71.0)	4,318	14,030	(69.2)
Earnings per share							
Basic and diluted earnings (cents)		0.72	2.68	(73.1)	1.32	4.49	(71.0)

* There was no tax effect on the components included in other comprehensive income.

Condensed Interim Consolidated Statement of Financial Position

	Note	Group		Company	
		31 March 2024 (Unaudited) \$'000	31 March 2023 (Audited) \$'000	31 March 2024 (Unaudited) \$'000	31 March 2023 (Audited) \$'000
Non-current assets					
Property, plant and equipment	9	147,744	150,652	9,889	20,197
Investment properties	10	750	7,580	–	6,900
Investment in subsidiaries		–	–	3,600	3,600
Other financial assets		–	112	–	–
		148,494	158,344	13,489	30,697
Current assets					
Asset held for sale	11	14,446	–	14,446	–
Other non-financial assets		949	1,304	26	235
Financial assets – derivatives		12	–	–	–
Trade and other receivables		29,247	25,825	12,271	11,500
Cash and cash equivalents		10,523	11,205	488	717
		55,177	38,334	27,231	12,452
Total assets		203,671	196,678	40,720	43,149
Equity attributable to owners of the Company					
Share capital	15	25,566	24,450	25,566	24,450
Retained earnings		73,077	70,490	1,481	4,287
Other reserves		(1,144)	(1,335)	–	–
Total equity		97,499	93,605	27,047	28,737
Non-current liabilities					
Deferred tax liabilities		10,796	10,037	–	–
Loans and borrowings	12	1,230	3,482	–	–
Lease liabilities	13	32,722	39,938	2,075	12,601
		44,748	53,457	2,075	12,601
Current liabilities					
Liabilities held for sale	11	10,000	–	10,000	–
Income tax payable		286	1,442	95	–
Loans and borrowings	12	8,752	6,198	–	–
Lease liabilities	13	22,629	18,371	525	1,043
Financial liabilities – derivatives		–	45	–	–
Trade and other payables		19,757	23,560	978	768
		61,424	49,616	11,598	1,811
Total liabilities		106,172	103,073	13,673	14,412
Total equity and liabilities		203,671	196,678	40,720	43,149

Condensed Interim Statements of Changes in Equity

	Note	Attributable to owners of the Company					Total equity \$'000
		Share capital \$'000	Merger reserve \$'000	Fair value reserve \$'000	Foreign currency translation reserve \$'000	Accumulated profits \$'000	
The Group							
At 1 April 2023		24,450	(1,670)	(88)	423	70,490	93,605
Total comprehensive income for the year							
Profit for the year		–	–	–	–	4,127	4,127
Fair value changes on instruments at FVTOCI		–	–	(112)	–	–	(112)
Exchange differences on translating foreign operations		–	–	–	303	–	303
Total other comprehensive income		–	–	(112)	303	–	191
Total comprehensive income for the year		–	–	(112)	303	4,127	4,318
Transactions with owners, recognised directly in equity							
Distribution to owners							
Issue of shares pursuant to scrip dividend scheme		1,116	–	–	–	(1,116)	–
Dividends paid		–	–	–	–	(424)	(424)
<i>Total distribution to owners</i>		1,116	–	–	–	(1,540)	(424)
At 31 March 2024		25,566	(1,670)	(200)	726	73,077	97,499

Condensed Interim Statements of Changes in Equity (cont'd)

	Note	Attributable to owners of the Company					
		Share capital \$'000	Merger reserve \$'000	Fair value reserve \$'000	Foreign currency translation reserve \$'000	Accumulated profits \$'000	Total equity \$'000
The Group							
At 1 April 2022		24,450	(1,670)	50	99	56,646	79,575
Total comprehensive income for the year							
Profit for the year		–	–	–	–	13,844	13,844
Fair value changes on instruments at FVTOCI		–	–	(138)	–	–	(138)
Foreign currency translation differences relating to foreign subsidiaries		–	–	–	324	–	324
Total other comprehensive income		–	–	(138)	324	–	186
Total comprehensive income for the year		–	–	(138)	324	13,844	14,030
At 31 March 2023		24,450	(1,670)	(88)	423	70,490	93,605

Condensed Interim Statements of Changes in Equity (cont'd)

	Attributable to owners of the Company		
The Company	Share capital S\$'000	Accumulated profit/(losses) S\$'000	Total equity S\$'000
At 1 April 2023	24,450	4,287	28,737
Total comprehensive profit for the year			
Loss for the year	–	(1,266)	(1,266)
Total comprehensive profit for the year	–	(1,266)	(1,266)
 Transactions with owners, recognised directly in equity			
Distribution to owners			
Issue of shares pursuant to scrip dividend scheme	1,116	(1,116)	–
Dividends paid	–	(424)	(424)
<i>Total distribution to owners</i>	1,116	(1,540)	(424)
 At 31 March 2024	25,566	1,481	27,047
 At 1 April 2022	24,450	(3,410)	21,040
Total comprehensive loss for the year			
Profit for the year	–	7,697	7,697
Total comprehensive profit for the year	–	7,697	7,697
 At 31 March 2023	24,450	4,287	28,737

Condensed Interim Consolidated Statement of Cash Flows

	Note	Group	
		12 months ended 31 March	
		2024	2023
		\$'000	\$'000
Cash flows from operating activities			
Profit before tax		5,153	16,786
Adjustments for:			
Depreciation of property, plant and equipment		17,044	14,959
Loss/(gain) on disposal of property, plant and equipment		33	(256)
Fair value loss on investment properties		330	850
Fair value (gain)/loss on financial derivatives		(57)	49
Allowance for impairment loss on trade receivables – (reversal)/loss		(1,824)	2,558
Allowance for impairment loss on property, plant and equipment – reversal		(5)	(2,229)
Interest expense		2,186	2,037
Interest income		(28)	(9)
Operating cash flows before changes in working capital		22,832	34,745
Changes in:			
Trade and other receivables		(1,243)	(6,716)
Trade and other payables		963	(3,647)
Net cash flows from operating activities		22,552	24,382
Income tax paid		(1,424)	(148)
Net cash from operating activities		21,128	24,234
Cash flows used in investing activities			
Proceeds from sale of property, plant and equipment		1,293	811
Purchase of property, plant and equipment		(6,563)	(3,984)
Interest received		28	9
Net cash used in investing activities		(5,242)	(3,164)
Cash flows from financing activities			
Proceeds from loans and borrowings		18,417	6,500
Repayment of loans and borrowings		(12,198)	(9,307)
Interest paid		(1,678)	(1,590)
Payments of lease liabilities		(21,071)	(16,010)
Dividends paid		(424)	–
Net cash used in financing activities		(16,954)	(20,407)

Condensed Interim Consolidated Statement of Cash Flows (cont'd)

	Group	
	2024	2023
	\$'000	\$'000
Net (decrease)/increase in cash and cash equivalents	(1,068)	663
Cash and cash equivalents at beginning of the year	11,205	10,098
Effect of exchange rate changes on balances held in foreign currencies	386	444
Cash and cash equivalents at end of the year	10,523	11,205

Significant non-cash transactions

During the financial year, the Group acquired property, plant and equipment totalling \$23,487,000 (31 March 2023: \$27,436,000), of which \$10,581,000 (31 March 2023: \$8,850,000) was acquired under new leases and \$6,964,000 (31 March 2023: \$14,063,000) was payable to external suppliers.

On 27 September 2023, new ordinary shares in the capital of the Company had been allotted and issued in respect of the first and final tax exempt (one-tier) dividend of 0.5 Singapore cent per ordinary share.

Notes to the Condensed Interim Financial Statements

1 Corporate information

Hiap Tong Corporation Ltd. (the “**Company**”) is a company incorporated in the Republic of Singapore. The address of the Company’s registered office is 22 Soon Lee Road, Singapore 628082.

The condensed interim financial statements as at and for the six months and full year ended 31 March 2024 comprise the Company and its subsidiaries (together referred to as the “**Group**” and individually as “**Group entities**”).

The Group is primarily involved in renting of cranes, prime movers, heavy machinery and equipment, trading of cranes and heavy equipment and supply labour for container lashing/unlashing, prime movers driving services and ancillary works.

The immediate and ultimate holding company is Tembusu Asia Holdings Pte. Ltd., a company incorporated in the Republic of Singapore.

2 Basis of preparation

The condensed interim financial statements for the six months and full year ended 31 March 2024 have been prepared in accordance with Singapore Financial Reporting Standards (International) (“SFRS(I)”) 1-34 *Interim Financial Reporting* issued by the Accounting Standard Council Singapore. The condensed interim financial statements do not include all the information required for a complete set of financial statements. However, selected explanatory notes are included to explain events and transactions that are significant to an understanding of the changes in the Group’s financial position and performance of the Group since the last interim financial statements for the period ended 30 September 2023.

The accounting policies adopted are consistent with those of the previous financial year which were prepared in accordance with the SFRS(I)s, except for adoption of the new and amended standards as set out in Note 2.1.

The condensed interim financial statements are presented in Singapore dollar which is the Company’s functional currency.

2.1 New and amended standards adopted by the Group

There has been no change in the accounting policies and methods of computation adopted by the Group for the current reporting year compared with the audited financial statements for the year ended 31 March 2023, except for the adoption of new or revised SFRS(I) and Interpretations of SFRS(I) (“INT SFRS(I)”) that are mandatory for the financial year beginning on or after 1 April 2023. The adoption of these SFRS(I) and INT SFRS(I) has no significant impact on the Group.

2.2 Use of estimates and judgements

In preparing the condensed interim financial statements, management has made judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

2 Basis of preparation (cont'd)

2.2 Use of estimates and judgements (cont'd)

The significant judgements made by management in applying the Group's accounting policies and the key sources of estimation uncertainty were the same as those that applied to the consolidated financial statements as at and for the year ended 31 March 2023.

Estimated and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

3 Seasonal operations

The Group's businesses are not affected significantly by seasonal or cyclical factors during the financial period/year.

4 Segment and revenue information

The Group has two main operating segments – lifting and haulage services and manpower services. Revenue and results are presented in accordance with the above mentioned business segments.

Other operations include trading revenue, rental and management of investment properties, which individually does not meet any of the quantitative thresholds for determining separate reportable segments in 2024 and 2023.

Information regarding the results of each reportable segment is included below. Performance is measured based on segment profit/(loss) before tax, as included in the internal management reports that are reviewed by the Group's CEO. Segment profit/(loss) is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

4 Segment and revenue information (cont'd)

4.1 Information about reportable segments

Group	Lifting and haulage services				Manpower services				Others				Total			
	12 months ended 31 March 2024				12 months ended 31 March 2023											
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	
External revenue	57,544	28,024	6,695	92,263	68,309	26,815	3,713	98,837								
Interest income	28	—*	—	28	9	—*	—	9								
Interest expense	(2,058)	(128)	—	(2,186)	(1,975)	(62)	—	(2,037)								
Depreciation	(15,572)	(1,472)	—	(17,044)	(14,107)	(852)	—	(14,959)								
Reportable segment profit before tax	3,032	1,551	570	5,153	16,368	331	87	16,786								
Other material non-cash items:																
- Allowance for impairment loss on trade receivables – reversal/(loss)	1,824	—	—	1,824	(2,558)	—	—	(2,558)								
- Net change in fair value of investment properties	—	—	(330)	(330)	—	—	(850)	(850)								
- Allowance for impairment loss on property, plant and equipment – reversal	5	—	—	5	2,229	—	—	2,229								
Reportable segment assets	179,496	8,979	15,196	203,671	181,224	7,874	7,580	196,678								
Capital expenditure	21,582	1,905	—	23,487	26,834	602	—	27,436								
Reportable segment liabilities	89,266	6,906	10,000	106,172	95,974	7,099	—	103,073								

* Amount less than \$1,000

4 Segment and revenue information (cont'd)

4.1 Information about reportable segments (cont'd)

Group	Lifting and haulage services				Lifting and haulage services			
	Manpower services	Others	Total	Manpower services	Others	Total		
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000		
	6 months ended 31 March 2024				6 months ended 31 March 2023			
External revenue	29,794	14,090	5,215	49,099	32,619	13,133	2,440	48,192
Interest income	28	–	–	28	–*	–	–	–*
Interest expense	(1,071)	(66)	–	(1,137)	(1,046)	(32)	–	(1,078)
Depreciation	(7,872)	(774)	–	(8,646)	(7,121)	(428)	–	(7,549)
Reportable segment profit before tax	2,077	307	367	2,751	9,133	620	34	9,787
Other material non-cash items:								
- Allowance for impairment loss on trade receivables – reversal	737	–	–	737	44	–	–	44
- Net change in fair value of investment properties	–	–	(330)	(330)	–	–	(150)	(150)
- Allowance for impairment loss on property, plant and equipment – reversal	38	–	–	38	2,253	–	–	2,253
Reportable segment assets	179,496	8,979	15,196	203,671	181,224	7,874	7,580	196,678
Capital expenditure	21,582	1,905	–	23,487	26,834	602	–	27,436
Reportable segment liabilities	89,266	6,906	10,000	106,172	95,974	7,099	–	103,073

* Amount less than \$1,000

4 Segment and revenue information (cont'd)

4.2 Sales by geographical segments

The lifting and haulage services, manpower services and others segments are managed primarily in Singapore and Malaysia.

In presenting information on the basis of geographical segments, segment revenue is based on the geographical location of customers and segment assets are based on the geographical location of the assets.

	Lifting and haulage services		Manpower services		Others		Total	
	12 months ended		12 months ended		12 months ended		12 months ended	
	31 March 2024	31 March 2023	31 March 2024	31 March 2023	31 March 2024	31 March 2023	31 March 2024	31 March 2023
	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000	\$'000
Revenue								
Singapore	56,017	67,097	28,024	26,815	6,695	3,713	90,736	97,625
Malaysia	1,527	1,212	–	–	–	–	1,527	1,212
	<u>57,544</u>	<u>68,309</u>	<u>28,024</u>	<u>26,815</u>	<u>6,695</u>	<u>3,713</u>	<u>92,263</u>	<u>98,837</u>
Non-current assets								
Singapore	141,076	148,003	1,638	1,176	4,350	7,580	147,064	156,759
Malaysia	1,430	1,585	–	–	–	–	1,430	1,585
	<u>142,506</u>	<u>149,588</u>	<u>1,638</u>	<u>1,176</u>	<u>4,350</u>	<u>7,580</u>	<u>148,494</u>	<u>158,344</u>

Major customer

Revenue and other income from one customer of the Group's lifting and haulage services and manpower services segments represent \$8,887,000 (31 March 2023: \$25,119,000) and \$21,849,000 (31 March 2023: \$21,812,000) respectively.

5 Profit before taxation

Significant items

The following items have been included in arriving at the profit before taxation for the year:

	6 months ended 31 March 2024 \$'000	6 months ended 31 March 2023 \$'000	12 months ended 31 March 2024 \$'000	12 months ended 31 March 2023 \$'000
Depreciation expense	(8,646)	(7,549)	(17,044)	(14,959)
Allowance for impairment loss on trade receivables – reversal/(loss)	737	–	1,824	(2,558)
Interest income	76	–	76	9
Interest expense	(1,185)	(1,078)	(2,234)	(2,037)
Net exchange profit/(loss)	10	263	(395)	(597)
Gain/(loss) on disposal of property, plant and equipment	191	86	(33)	256
Allowance for impairment loss on property, plant and equipment – reversal	38	2,253	5	2,229
Net change in fair value of investment properties	(330)	(150)	(330)	(850)
Government grant income	317	1,769	748	2,482
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6 Related party transactions

Key management personnel compensation

Key management personnel compensation, included in staff costs, comprise:

	6 months ended 31 March 2024 \$'000	6 months ended 31 March 2023 \$'000	12 months ended 31 March 2024 \$'000	12 months ended 31 March 2023 \$'000
Director fees	51	40	131	80
Short-term employee benefits	1,624	1,412	3,044	2,593
Employer's contribution to defined contribution plans, including Central Provident Fund	99	84	187	175
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	1,774	1,536	3,362	2,848

7 Taxation

The Group calculates the year income tax expense using the tax rate that would be applicable to the expected total annual earnings. The major components of income tax expense in the condensed consolidated statement of profit or loss are:

	Group			
	6 months ended 31 March 2024 \$'000	6 months ended 31 March 2023 \$'000	12 months ended 31 March 2024	12 months ended 31 March 2023
Current tax (benefit)/expense	(67)	1,300	267	1,442
Deferred tax expense	518	236	759	1,500
Total income tax expense	451	1,536	1,026	2,942

8 Net asset value

	Group		Company	
	As at 31 March		As at 31 March	
	31 March 2024 (cents)	31 March 2023 (cents)	31 March 2024 (cents)	31 March 2023 (cents)
Net asset value per ordinary share based on issued share capital at the end of the year	30.72	30.38	8.52	9.33

The net assets value per ordinary share of the Group and the Company as at 31 March 2024 were calculated based on the total issued number of ordinary shares (excluding treasury shares) of 317,364,199 (31 March 2023: 308,065,282).

9 Property, plant and equipment

During the year ended 31 March 2024, the Group acquired property, plant and equipment amounting to \$23,487,000 (31 March 2023: \$27,436,000) and disposed of property, plant and equipment amounting to \$19,483,000 (31 March 2023: \$5,441,000).

10 Investment properties

Investment properties comprise of one (2023: two) commercial property held by the Group with the intention to hold for long term, capital appreciation or rental.

Changes in fair value are recognised as losses in profit or loss and included in 'net change in fair value of investment properties. All losses are unrealised.

	Group		Company	
	31.03.2024	31.03.2023	31.03.2024	31.03.2023
	\$'000	\$'000	\$'000	\$'000
At beginning of financial period	7,580	730	6,900	–
Net change in fair value	(330)	(850)	(400)	(800)
Less: asset held for sale	(6,500)	–	(6,500)	–
Add: reversal of asset held for sale	–	7,700	–	7,700
At end of financial period	750	7,580	–	6,900

The Group engages external independent valuers which having the appropriate recognised professional qualification and recent experience in the location and categories of the properties being valued at the end of each financial year. The independent valuers provide the fair values of the Group's investment properties annually. The fair value of the investment properties is dependent on recent market transaction used by the valuers.

The fair value of the Group's investment properties is determined based on observable market sales data and categorised under Level 2 of the fair value measurement hierarchy whereby inputs other than quoted prices included in Level 1 that are observable for the asset and liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices).

During the year, the conditional option to purchase issued by the Company dated 19 March 2024 to a third-party purchaser in relation to the proposed sale of the property located at 8 Tuas South Street 10, Singapore 636943 for an aggregate sale consideration of \$4.8 million has been accepted on 1 April 2024. This investment property has been reclassified from investment properties under non-current assets to asset held for sale under current assets.

11 Asset held for sale

	Group and Company	
	31 March 2024	31 March 2023
	\$'000	\$'000
Asset held for sale:		
Investment properties	6,500	—
Right-of-use assets	7,946	—
Subtotal for assets	14,446	—
Liabilities associated with asset classified as held for sale:		
Lease liabilities	(10,000)	—
Subtotal for liabilities	(10,000)	—
Net asset held for sale	4,446	—

12 Loans and borrowings

	Group	
	31 March 2024	31 March 2023
	\$'000	\$'000
Non-current		
Secured bank loans	—	—
Unsecured bank loan	1,230	3,482
	1,230	3,482
Current		
Secured bank loans	—	—
Unsecured bank loan	8,752	6,198
	8,752	6,198
Total loans and borrowings	9,982	9,680

13 Lease liabilities

	Group		Company	
	31 March 2024	31 March 2023	31 March 2024	31 March 2023
	\$'000	\$'000	\$'000	\$'000
Non-current	32,722	39,938	2,075	12,601
Current	22,629	18,371	525	1,043
Total lease liabilities	55,351	58,309	2,600	13,644

The Group's finance lease liabilities of \$50,730,000 (31 March 2023: \$44,100,000) are secured by certain plant and equipment of the Group with carrying value of \$79,526,000 (31 March 2023: 68,454,000).

During the year, the conditional option to purchase issued by the Company dated 19 March 2024 to a third-party purchaser in relation to the proposed sale of the property located at 8 Tuas South Street 10, Singapore 636943 for an aggregate sale consideration of \$4.8 million has been accepted on 1 April 2024. The non-current lease liabilities of \$9,474,000 and current lease liabilities of \$526,000 in relation to the rental of the land has been classified as liabilities held for sale.

14 Financial assets and financial liabilities

Set out below is an overview of the financial assets and financial liabilities of the Group and Company as at 31 March 2024 and 31 March 2023.

	Group		Company	
	31 March 2024	31 March 2023	31 March 2024	31 March 2023
	\$'000	\$'000	\$'000	\$'000
Financial assets				
Other investments	–	112	–	–
Trade and other receivables*	29,247	25,825	12,271	11,500
Derivative financial instruments	12	–	–	–
Cash and cash equivalents	10,523	11,205	488	717
	39,782	37,142	12,759	12,217
Financial liabilities				
Trade and other payables	19,757	23,560	978	768
Lease liabilities	55,351	58,309	2,600	13,644
Derivative financial instruments	–	45	–	–
Loans and borrowings	9,982	9,680	–	–
	85,090	91,594	3,578	14,412

* Excludes deposits, prepayments and grant receivable

15 Share capital

	Group and Company	Issued and paid-
	No. of shares	up share capital
	'000	\$'000
Ordinary shares		
As at 1 April 2023	308,065	24,450
Issue of shares pursuant to scrip dividend scheme	9,299	1,116
As at 31 March 2024 and 30 September 2023	317,364	25,566

The Company did not have any convertible securities, treasury shares and subsidiary holdings as at 31 March 2024, 30 September 2023 and 31 March 2023.

Dividends

The following tax exempt (one-tier) first and final dividends were declared and paid by the Group and the Company:

	Group and Company	
	31.03.2024	31.03.2023
	(Unaudited)	(Audited)
	\$'000	\$'000
0.5 Singapore cents (31 March 2023: nil) per qualifying ordinary share		
- cash	424	—
- scrip	1,116	—
	1,540	—

Subsequent events

There are no known subsequent events which have led to adjustments to this set of financial statements.

Other information required by Listing Rule Appendix 7C

- 1. 1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, subdivision, consolidation, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

There was no change in the Company's share capital from 30 September 2023 to 31 March 2024.

The Company did not have any outstanding options or convertibles as at 31 March 2024 and 31 March 2023.

There was also no treasury shares or subsidiary holdings as at 31 March 2024 and 31 March 2023.

- 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of current financial period and as at end of immediately preceding year.**

The total number of issued shares (excluding treasury shares) as at 31 March 2024 and 31 March 2023 were 317,364,199 and 308,065,282 respectively.

There were no treasury shares as at 31 March 2024 and 31 March 2023.

- 1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

Not applicable. The Company did not have any treasury shares during and as at the end of the current financial period reported on.

- 1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.**

Not applicable. There were no subsidiary holdings during and as at the end of the current financial period reported on.

- 2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The condensed consolidated statement of financial position of Hiap Tong Corporation Ltd and its subsidiaries as at 31 March 2024 and the related condensed consolidated profit or loss and other comprehensive income, condensed consolidated statement of changes in equity and condensed consolidated statement of cash flows for the six months and full year period then ended and certain explanatory notes have not been audited or reviewed.

Other information required by Listing Rule Appendix 7C (cont'd)

- 3. Where the figures have been audited or reviewed, the auditors' report (including any modifications of emphasis of a matter).**

Not applicable. The figures have not been audited or reviewed by the Company's auditor.

- 3A. Where the latest financial statements are subject to an adverse opinion, qualified opinion or disclaimer of opinion:**

(a) Updates on the efforts taken to resolve each outstanding audit issue.

(b) Confirmation from the Board that the impact of all outstanding audit issues on the financial statements have been adequately disclosed.

This is not required for any audit issue that is a material uncertainty relating to going concern.

Not applicable. The latest financial statements as at 31 March 2023 have an unmodified opinion.

- 4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.**

Except as disclosed in Paragraph 5 below, the Group has applied the same accounting policies and methods of computation adopted in the financial statements for the current reporting period/year as those of the most recent audited financial statements for the financial year ended 31 March 2023.

- 5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

The Group has adopted all the applicable new and revised Singapore Financial Reporting Standards (International) ("SFRS(I)") and Interpretations of SFRS(I) ("INT SFRS(I)") that are relevant to its operations and effective for annual periods beginning on 1 April 2023. The adoption of these new and revised SFRS(I) and INT SFRS(I) did not result in any substantial change to the Group's accounting policies and has no material impact on the financial statements for the current financial reporting period.

- 6. A breakdown of sales**

	FY2024	Group	Increase/ (Decrease)
	S\$'000	FY2023	(Decrease)
		S\$'000	%
Revenue reported for first half year	43,164	50,645	(14.8)
Profit after tax before deducting minority interests reported for first half year	1,827	5,593	(67.3)
Revenue reported for second half year	49,099	48,192	1.9
Profit after tax before deducting minority interests reported for second half year	2,300	8,251	(72.1)

Other information required by Listing Rule Appendix 7C (cont'd)

- 7. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends:**

	Group			
	6 months ended 31 March 2024	6 months ended 31 March 2023	12 months ended 31 March 2024	12 months ended 31 March 2023
Profit attributable to the owners of the Group (S\$'000)	2,300	8,251	4,127	13,844
Weighted average number of ordinary shares in issue ('000)	317,364	308,065	312,804	308,065
Basic and fully diluted earnings per share (Singapore cents)	0.72	2.68	1.32	4.49

The Company does not have any potential dilutive ordinary shares in existence for the current financial year and previous financial year.

- 8. Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current financial period reported on and (b) immediately preceding financial year.**

	Group		Company	
	31 March 2024	31 March 2023	31 March 2024	31 March 2023
Net assets attributable to shareholders (S\$'000)	97,499	93,605	27,047	28,737
Net asset value per ordinary share based on issued share capital at the end of the period/year (Singapore cents)	30.72	30.38	8.52	9.33

The total number of issued shares (excluding treasury shares) as at 31 March 2024 and 31 March 2023 were 317,364,199 and 308,065,282 respectively.

Other information required by Listing Rule Appendix 7C (cont'd)

9. **A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following:**
- (a) **Any significant factors that affected the turnover, cost, and earnings of the Group for the current financial period reported on including (where applicable) seasonal or cyclical factors; and**
 - (b) **Any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial reported on.**

Review of Group performance

Review of statement of comprehensive income

Revenue

Revenue decreased by \$6.6 million or 6.7% from \$98.8 million in FY2023 to \$92.2 million in FY2024. The decrease was mainly attributed to a decrease in the revenue from the lifting and haulage segment in Singapore during the year.

Lifting and haulage services

Lifting and haulage revenue decreased by \$10.8 million or 15.8% from \$68.3 million in FY2023 to \$57.5 million in FY2024. The decrease was mainly due to the completion of certain projects in FY2023 and a delay in the commencement of new projects in FY2024. Lifting and haulage services in Singapore contributed to a decrease of \$11.1 million while revenue from Malaysia contributed to an increase of \$0.3 million.

Manpower services:

Manpower services consist of port services and work train operation services.

Port services

Port services revenue increased by \$0.4 million or 1.9% from \$22.3 million in FY2023 to \$22.7 million in FY2024. The increase was mainly due to higher price revision for the lashing and prime mover driving services at PSA as compared to prior period.

Work train operation services

Work train operation services revenue increased by \$0.8 million or 17.8% from \$4.5 million in FY2023 to \$5.3 million in FY2024 mainly due to higher demand for the manpower services in the LTA project during the year.

Others:

Trading business

Trading revenue increased by \$3.0 million or 81.1% from \$3.7 million in FY2023 to \$6.7 million in FY2024. This was due to higher trading activities during the year which were transacted on an ad hoc basis when favourable opportunities arose.

Other information required by Listing Rule Appendix 7C (cont'd)

Review of Group performance (cont'd)

Review of statement of comprehensive income (cont'd)

Cost of sales and gross profit

Cost of sales increased by \$3.9 million or 5.5% from \$71.5 million in FY2023 to \$75.4 million in FY2024 mainly due to higher crane purchases and freight charges for trading of \$2.5 million, higher depreciation of \$2.0 million, higher labour and related costs of \$1.4 million and higher upkeep and maintenance expenses of \$0.6 million. This was partially offset by lower rental expenses of \$1.2 million, a decrease in crane rental expenses of \$0.9 million and fuel expenses of \$0.5 million.

Gross profit decreased by \$10.5 million or 38.4% from \$27.4 million (representing a gross margin of 27.7%) in FY2023 to \$16.8 million (representing a gross margin of 18.3%) in FY2024.

The lower gross profit margin in FY2024 was mainly attributed to the lifting and haulage segment which has declined from 38.7% to 22.8% due to completion of certain projects with higher gross profit margin in FY2023.

However, it was partially offset by an improvement in the gross profit margin of the port services segment which has improved from 3.4% to 8.5% due to higher pricing as well as lower labour costs. Gross profit margin for trading also improved from 2.3% to 8.6% due to higher pricing.

Other income

Other income decreased by \$2.5 million or 35.7% from \$6.9 million in FY2023 to \$4.5 million in FY2024, mainly due to decrease in government grants of \$1.7 million, decrease in gain on disposal of assets of \$0.3 million, and decrease in rental income from storage of \$0.1 million.

There was also a decrease of S\$0.4 million due to the absence of a reversal on impairment of loss on property, plant and equipment of S\$2.2 million in FY2023 which was partially offset by a reversal made on allowance for impairment on trade receivables of \$1.8 million in FY2024.

Distribution expenses

Distribution expenses increased marginally by \$23,000 or 3.4% from \$668,000 for FY2023 to \$691,000 for FY2024. The increase was mainly contributed by higher entertainment and advertising expenses.

Administrative expenses

Administrative expenses increased by \$1.8 million or 16.6% from \$10.7 million in FY2023 to \$12.5 million in FY2024, mainly due to higher salary and related expenses of \$0.9 million, increase in insurance and medical fees of \$0.5 million, increase in foreign worker levy of \$0.1 million, increase in office maintenance and utilities of \$0.1 million, increase in legal and professional fees of \$0.1 million and the adjustment and prior year's under accrual of director fees of \$0.1 million.

Other information required by Listing Rule Appendix 7C (cont'd)

Review of Group performance (cont'd)

Review of statement of comprehensive income (cont'd)

Other losses

Other losses decreased by \$3.3 million or 81.3% from \$4.1 million in FY2023 to \$0.8 million in FY2024 mainly due to the absence of loss of allowance for impairment on trade receivables of \$2.6 million, net decrease in fair value loss of investment properties of \$0.5 million and decreased in foreign exchange transaction losses of \$0.2 million.

Finance costs

Finance costs increased by \$0.2 million mainly due to higher interest expenses relating to bank borrowings, hire purchase financing and ROU lease interest.

Income tax expense

Income tax expense decreased from \$2.9 million in FY2023 to \$1.0 million in FY2024 mainly due to lower taxable income from the lifting and haulage segment.

Profit for the year

The Group's profit decreased by \$9.7 million or 70.2% from \$13.8 million in FY2023 to \$4.1 million in FY2024 as a result of the reasons explained in the preceding paragraphs.

Other information required by Listing Rule Appendix 7C (cont'd)

Review of Group performance (cont'd)

Review of Financial Position

Non-Current Assets

Our non-current assets amounted to \$148.5 million or 72.9% of our total assets of \$203.7 million as at 31 March 2024. The decrease in non-current assets of \$9.9 million or 6.2% compared to \$158.3 million as at 31 March 2023 was mainly due a decrease in investment properties of \$6.8 million, out of which, the decrease of S\$0.3 million is due to fair value loss of investment properties and S\$6.5 million was due to the reclassification of non-current assets to asset held for sale under current assets as a result of the reasons explained in Note 10 of the notes to the condensed interim financial statements for FY2024. This was partially offset by a fair value gain in investment properties of \$0.1 million.

In addition, there was also a net decrease in equipment and right-of-use assets (“**ROU**”) of \$2.9 million which included depreciation charge of \$17.0 million, reclassification of ROU assets relating to the proposed sale of an investment property to asset held for sale under current assets of \$7.9 million, net disposal of equipment and motor vehicles of \$1.5 million. The increase was partially offset by additions in equipment of \$23.5 million during the year.

Current Assets

As at 31 March 2024, our current assets amounted to \$55.2 million or 27.1% of our total assets of \$203.7 million.

The increase in current assets of \$16.8 million or 43.9% as compared to as at 31 March 2023 was mainly due to the proposed sale of an investment property which resulted in the reclass of non-current asset to asset held for sale of \$14.4 million. In addition, trade and other receivables increased by \$3.4 million, mainly due to higher revenue generated in the second half of FY2024. However, this was partially offset by a decrease in other non-financial assets and derivatives of \$0.3 million as well as cash and cash equivalents of \$0.7 million during the year.

Non-Current Liabilities

As at 31 March 2024, our non-current liabilities amounted to \$44.7 million or 42.1% of our total liabilities of \$106.2 million. The decrease in non-current liabilities of \$8.7 million or 16.3% compared to as at 31 March 2023 was due to the reclassification of right-of-use lease liabilities of S\$9.5 million to current liabilities held for sale in view of the proposed sale of investment and a decrease in loans and borrowings of \$2.3 million. This was partially offset by an increase in finance lease liabilities of \$2.3 million and an increase in deferred tax liabilities of \$0.8 million.

Other information required by Listing Rule Appendix 7C (cont'd)

Review of Group performance (cont'd)

Review of Financial Position (cont'd)

Current Liabilities

As at 31 March 2024, our current liabilities amounted to \$61.4 million or 57.9% of our total liabilities of \$106.2 million.

The increase in current liabilities of \$11.8 million as compared to as at 31 March 2023 was mainly due to the increase in liabilities held for sale of \$10.0 million pertaining to the proposed sale of the investment property which resulted in its reclassification from non-current liabilities, increase in loans and borrowings of \$2.6 million and increase in lease liabilities of \$4.3 million.

The increase was partially offset by a decrease in income tax payable of \$1.2 million, decrease in trade and other payables of \$3.8 million and decrease in derivatives of \$0.1 million.

The Group was in a net current liability position of \$6.2 million as at 31 March 2024. The net current liabilities will be reduced upon conversion of approximately \$7.0 million of current trade payable relating to the purchase of cranes which will be converted into hire purchase financing when it is due. In addition, the Group has available banking facilities that are unutilised. The Board confirms that the Group has sufficient financial resources to meet its short-term debt obligations when they fall due.

Review of Cash flow Statement

The Group's net cash from operating activities for FY2024 decreased by \$3.1 million as compared to FY2023 due to lower operating profit before changes in working capital of \$11.9 million. This was offset by higher net working capital inflow of \$10.1 million and higher tax paid of \$1.3 million.

The Group's net cash used in investing activities for FY2024 increased by \$2.1 million as compared to FY2023. This was mainly due to an increase in acquisition of property, plant and equipment of \$2.6 million. This was partially offset by an increase in proceeds from the sale of property, plant and equipment of \$0.5 million.

The Group's net cash used in financing activities for FY2024 decreased by \$3.5 million compared to FY2023. This decrease was mainly due to higher proceeds from loans and borrowings of \$11.9 million. This was partially offset by an increase in payments of lease liabilities of \$5.1 million, an increase in repayment of loans and borrowings of \$2.9 million and payment of dividends of \$0.4 million.

Other information required by Listing Rule Appendix 7C (cont'd)

10. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The financial results of the Group for the financial year ended 31 March 2024 was principally in line with the commentary stated in paragraph 10 of the previous result announcement for six months ended 30 September 2023 of the Group dated 9 November 2023.

11. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group's business remains challenging in the next 6 to 12 months due to the geopolitical uncertainty, global inflation, tight labour market as well as higher borrowing costs.

Nevertheless, the Group will continue to be vigilant with its business operation and investments both in Singapore and Malaysia.

As announced on 2 November 2023 on the Group's acceptance of JTC's offer for the extension of lease for 20 years at 22 Soon Lee Singapore 628082, the Group will also be looking into the redevelopment of the property.

12. Dividend information

If a decision regarding dividend has been made:-

(a) Whether an interim (final) dividend has been declared (recommended) for current financial period reported on;

The Board of Directors is pleased to recommend the following dividend in respect of the financial year ended 31 March 2024 for approval by shareholders at the next Annual General Meeting to be convened:

Name of dividend	First and Final (one-tier tax exempt)
Dividend type	Cash
Dividend amount per share	0.1 Singapore cents per ordinary share

(b) Amount per share;

0.1 Singapore cents per ordinary share.

(c) Previous corresponding period

0.5 Singapore cents per ordinary share was declared for the previous corresponding period.

(d) Whether the dividend is before tax, net of tax or tax exempt. If before tax or net of tax, state the tax rate and the country where the dividend is derived. (If the dividend is not taxable in the hands of shareholders, this must be stated);

First and Final (one-tier tax exempt).

Other information required by Listing Rule Appendix 7C (cont'd)

12. Dividend information (cont'd)

(e) The date the dividend is payable; and

To be announced in due course.

(f) The date on which Registrable Transfers received by the Company (up to 5.00 PM) will be registered before entitlement to the dividend are determined.

To be announced in due course.

13. If no dividend has been declared/recommended, a statement to that effect and the reason(s) for the decision.

Not applicable.

14. If the Group has obtained a general mandate from shareholders for Interested Party Transactions (“IPT”), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company has not obtained a general mandate from shareholders for IPTs. There were no IPTs of \$100,000 and above being entered into by the Group during FY2024.

15. Confirmation that the issuer has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7H) under Rule 720(1).

The Company hereby confirms that it has procured all the required undertakings from all its Directors and executive officers (in the format as set out in Appendix 7H of the Catalist Rules) under Rule 720(1) of the Catalist Rules.

16. Disclosures on Incorporation, Acquisition and Realisation of Shares pursuant to Rule 706A of the Catalist Rules.

The Company did not incorporate or acquire any shares resulting in any company becoming a subsidiary or associated company or increasing its shareholding percentage in any subsidiary. Additionally, the Company did not dispose any shares resulting in a company ceasing to be a subsidiary or associated company or decreasing its shareholding percentage in any subsidiary.

17. Segmented revenue and result for operating segments (of the Group) in the form presented in the issuer’s most recently audited annual financial statements, with comparative information for the immediately preceding year.

Please refer to “Notes to the condensed interim consolidated financial statements” – Note 4 (refer to page 10 to 13).

Other information required by Listing Rule Appendix 7C (cont'd)

- 18. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the operating segments.**

Please refer to paragraph 9.

- 19. Disclosure of persons occupying managerial positions in the issuer or any of its principal subsidiaries who are relatives of a director, chief executive officer or substantial shareholder of the Company pursuant to Rule 704(10) in the format set out below.**

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was first held	Details of changes in duties and position held, if any, during the year
Gwee Sze Hoe Jeremy	42	Nephew of Executive Chairman, Ong Teck Meng	Director of Hiap Tong Crane & Transport Pte Ltd, a subsidiary company since December 2015. Main duties include sales for crane leasing business.	No changes.
Ong Chuan Hock	65	Brother of Executive Chairman, Ong Teck Meng	Manager since 23 October 1992. Main duties include the in charge of equipment at the yard.	No changes.
Wang Wenshen	42	Son of Mr Ong Lim San, Executive Director and substantial shareholder of the Company	Manager since 1 March 2013. Main duties include the in charge of the workshop and operators related matters.	No changes.
Ong Hwee Cheng	43	Daughter of Executive Chairman, Ong Teck Meng	Senior Manager since 1 April 2022. Main duties include human resource, admin and credit control.	No changes.
Ong Jun Xiong	36	Nephew of Executive Chairman, Ong Teck Meng	Manager since 3 December 2018 Main duties include sales and supervision of ExxonMobil project in Singapore.	No changes.

Name	Age	Family relationship with any director and/or substantial shareholder	Current position and duties, and the year the position was first held	Details of changes in duties and position held, if any, during the year
Ng Eng Joo	55	Cousin of Executive Chairman, Ong Teck Meng	Head of operations and holds directorship in some of Hiap Tong Group's subsidiaries since January 2008. Main duties include sales and head of operations of the Group.	No changes.

BY ORDER OF THE BOARD

Ong Lim Wan @ Ong Teck Meng
Executive Chairman and Chief Executive Officer

Ong Boon Tat, Alvin
Executive Vice Chairman

29 May 2024

This announcement has been reviewed by the Company's sponsor, PrimePartners Corporate Finance Pte. Ltd. (the "Sponsor"). It has not been examined or approved by the Singapore Exchange Securities Trading Limited (the "Exchange") and the Exchange assumes no responsibility for the contents of this document, including the correctness of any of the statements or opinions made or reports contained in this document.

The contact person for the Sponsor is Ms. Lim Hui Ling, 16 Collyer Quay, #10-00 Collyer Quay Centre, Singapore 049318, sponsorship@ppcf.com.sg