

## Press Release

## Structural steel specialist T T J reports earnings of S\$1.9 million in 1HFY2019

- Group diversified into wood pellet manufacturing business upon recent acquisition of assets in Thailand.
- Current order book stands at S\$195 million and will be progressively delivered till FY2021

Q2FY2019	Q2FY2018	% Chg	1HFY2019	1HFY2018	% Chg
14,769	26,453	(44)	33,768	40,073	(16)
2,587	5,252	(51)	6,200	7,412	(16)
17.5	19.9	(2.4) <i>pts</i>	18.4	18.5	(0.1)
					pts
1,114	4,171	(73)	2,209	4,907	(55)
924	3,662	(75)	1,900	4,422	(57)
0.26	1.05	(75)	0.54	1.27	(57)
	14,769 2,587 17.5 1,114 924	14,769 26,453   2,587 5,252   17.5 19.9   1,114 4,171   924 3,662	14,769   26,453   (44)     2,587   5,252   (51)     17.5   19.9   (2.4) pts     1,114   4,171   (73)     924   3,662   (75)	14,769   26,453   (44)   33,768     2,587   5,252   (51)   6,200     17.5   19.9   (2.4) pts   18.4     1,114   4,171   (73)   2,209     924   3,662   (75)   1,900	14,769 $26,453$ $(44)$ $33,768$ $40,073$ $2,587$ $5,252$ $(51)$ $6,200$ $7,412$ $17.5$ $19.9$ $(2.4) pts$ $18.4$ $18.5$ $1,114$ $4,171$ $(73)$ $2,209$ $4,907$ $924$ $3,662$ $(75)$ $1,900$ $4,422$

## Financial Highlights for 6 months ended 31 January 2019

**Singapore, 7 March 2019** – T T J Holdings Limited ("T T J" or together with its subsidiaries, the "Group"), one of Singapore's largest structural steel specialists, reported S\$1.9 million in earnings for the 6 months period ended 31 January 2019 ("1HFY2019"), with a reported revenue of S\$33.8 million.

The Group's performance for 1HFY2019 was impacted by the increasingly competitive industry from the structural steel business.

Nonetheless, despite intense competition in the industry, the Group has managed to maintain a stronghold with projects order book of S\$195 million as of 7 March 2019, which is expected to be substantially completed between FY2019 and FY2021.



The Group's gross profit margin decreased from 18.5% in 1HFY2018 to 18.4% in 1HFY2019. The marginal decrease was due to lower gross margins derived from the projects executed during 2QFY2019, as compared to 2QFY2018.

Moving forward, the Group expects the operating environment to remain challenging. Although the Building and Construction Authority ("BCA") has projected stronger construction demand in 2018 and 2019, compared with 2017, there are still economic uncertainties. In view of this, the Group will continue to pursue projects and also explore opportunities in the waste management and treatment sector including identifying potential acquisition targets.

In its efforts to diversify its income stream from the increasingly competitive structural steel industry and thinning margins, the Group has also successfully completed the acquisition of a wood pellet manufacturing asset in Thailand, which has begun operations. Another acquisition undertaken by the Group was the assets of Biofuel Industries Pte. Ltd. which will provide the Group with a base to jumpstart its foray into the wood pellet manufacturing industry in Singapore.

Commenting on the Group's 1HFY2019 performance, Mr Teo Hock Chwee (张福水), Chairman and Managing Director, commented, "the operating conditions of the industry has been challenging in the past six months, however, notwithstanding the competition we have faced, the Group has managed to maintain a healthy orderbook which is expected to be substantially executed in the next few years.

We are also optimistic about the diversification carried out by the Group in the wood pellet manufacturing business to subsequently provide the Group with a diversified income stream.

- End -



## About T T J Holdings Limited

With a history that can be traced back to 1981, T T J is widely known as one of the largest structural steel fabricators based in Singapore with a current combined annual maximum production capacity of 42,000 tonnes of normal steel structure at its fabrication facilities located in Singapore and Johor, Malaysia. The Group's core business lies in the design, supply, fabrication and erection of a wide spectrum of structural steelworks for use in the construction of buildings, factories, plants and infrastructure. Since 1 April 2010, T T J is listed on the Mainboard of the Singapore Stock Exchange. For more information, please go to http://www.ttj.com.sg/.

**Issued for and on behalf of T T J Holdings Limited By Financial PR Pte Ltd** For more information please contact:

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