

# ALLINONE



# BUILDING OUR HOLDSE

# **CORPORATE PROFILE**

Neo Group Limited ("Neo Group", or together with its subsidiaries, the "Group") is Singapore's leading catering group backed by an integrated value chain and strong track record accumulated over 25 years. Listed on SGX since July 2012, Neo Group provides customers with end-to-end food and catering solutions through a comprehensive suite of capabilities and service offerings under four business segments – Food Catering, Food Retail, Food Manufacturing,

and Supplies and Trading. Its unique value proposition and strong commitment to constantly innovate has allowed Neo Group to emerge as Singapore's Number One Events Caterer<sup>1</sup>.

Neo Group supplies a large variety of quality food and buffets appealing to various market segments through its strong portfolio of brands – including "Neo Garden", "Deli Hub", "Orange Clove", "Best Catering", "umisushi" and "DoDo". The Group now owns a food retail network spanning 25 outlets islandwide<sup>2</sup>.

Through its subsidiaries, the Group's trading network spans 35 countries worldwide, and its operations are supported by East and West central kitchens, manufacturing facilities, warehouses and over 1,400 dedicated employees.



<sup>2</sup> As at 1 May 2017.



# OF BRANDS

# **ABOUT US**

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This document has been prepared by the Company and its contents have been reviewed by the Company's Sponsor, CIMB Bank Berhad, Singapore Branch (the "Sponsor"), for compliance with the Singapore Exchange Securities Trading Limited (the "SGX-ST"), Listing Manual Section B: Rules of Catalist. The Sponsor has not independently verified the contents of this document. The document has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assume no responsibility for the contents of this document, including the correctness of any of the statements or opinions made or reports contained in this document. The contact person for the Sponsor is Mr Yee Chia Hsing, Head, Catalist. The contact particulars are 50 Raffles Place, #09-01 Singapore Land Tower, Singapore 048623, Telephone: (65) 6337 5115.

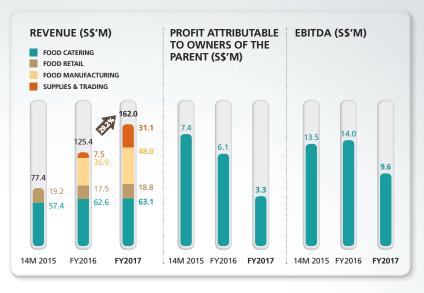
# GLOBAL TRADING NETWORK



ENTERING NEW MARKETS.

CYCLES AND CAPITALISE ON GROWTH OPPORTUNITIES BY

# **FINANCIAL HIGHLIGHTS**



	14M 2015 <sup>1</sup>	FY2016	FY2017
INCOME STATEMENT (S\$'M)			
Revenue	77.4	125.4	162.0
Profit/(Loss) Before Tax	8.8	5.2	(1.1)
Net Profit Attributable to Owners of the Parent (PATMI)	7.4	6.1	3.3
Earnings Before Interest, Tax, Depreciation and Amortisation (EBITDA)	13.5	14.0	9.6
BALANCE SHEET (S\$'M)			
Total Assets	54.4	128.6	139.1
Total Liabilities	30.3	92.4	101.6
Total Shareholders' Equity	24.2	30.6	33.2
Cash and Cash Equivalents at End of Financial Year/Period	7.6	12.2	10.5
CASH FLOW (S\$'M)			
Net Cash from Operating Activities	10.5	2.9	6.7
Capital Expenditure	(11.5)	(6.7)	(23.8)
KEY RATIOS			
Revenue Growth (%)	47.8	62.0	29.2
Net Profit Growth (%)	15.7	(18.1)	(46.2)
Net Gearing (times) <sup>2</sup>	0.56	1.77	1.91
Return on Shareholders' Equity (%)	30.6	19.8	9.8
Return on Total Assets (%)	13.6	4.7	2.3
PER SHARE INFORMATION (CENTS)			
Earnings Per Share	5.14 <sup>3</sup>	4.184	2.245
Net Asset Value Per Share	16.79	20.97	22.73
MARKET CAPITALISATION			
Market Capitalisation <sup>6</sup>	131.0	95.8	84.6

- 14M 2015 refers to the 14-month financial period ended 31 March 2015.
- Net Gearing is computed by dividing net debt by equity attributable to owners of the parent.
- Based on 144,000,000 actual number of ordinary shares.
- Based on 145,170,084 weighted average number of ordinary shares. Based on 145,907,100 actual number of ordinary shares.
- As at the end of the financial year/period.

# ONE STEP AHEAD

TARGETING NEW
OPPORTUNITIES FOR
SUSTAINABLE GROWTH



# CHAIRMAN'S STATEMENT

WE ACHIEVED A RECORD PERFORMANCE, WITH A

# 29.2% GROWTH

IN REVENUE TO S\$162.0 MILLION IN FY2017



On behalf of the Board of Neo Group Limited ("Neo Group" or together with its subsidiaries, the "Group"), it is my pleasure to present our Annual Report for the financial year ended 31 March 2017 ("FY2017").

# ACHIEVED DOUBLE-DIGIT REVENUE GROWTH, LIFTED BY ALL BUSINESS SEGMENTS

The acquisitions made in the last two years to further our ambitions to become a fully-integrated Food and Catering provider, coupled with our strategy to raise brand awareness continues to yield results.

I am proud to report that we achieved a record performance, with a 29.2% growth in revenue to \$\$162.0 million in FY2017, from \$\$125.4 million last year ("FY2016"). The higher topline was lifted by improved revenue contribution across all four business segments.

Our core Food Catering business remained the Group's key profit driver, reporting profit before tax of \$\$6.5 million, on higher revenue lifted mainly by a stronger performance in the last quarter of FY2017 due to the festive Chinese New Year sales.

The Food Manufacturing business also recorded higher revenue, as we benefitted from the full 12-month impact of our branding and marketing efforts to drive sales in both domestic and overseas markets.

With the opening of new outlets and the launch of new marketing initiatives and promotions during the year, revenue from our Food Retail business segment also saw a healthy increase.

I am pleased to report that revenue for the Supplies and Trading segment <sup>1</sup> surged over four times, lifted by a maiden contribution from our frozen meat trading subsidiary, U-Market, which we acquired in January 2017. The full 12-month revenue contribution from CTVeg Group in FY2017, compared to a 5-month revenue contribution in FY2016 (acquisition completed in November 2015), also contributed to the higher segment revenue.

Net profit attributable to shareholders took impact from business expansion costs – investments necessary to ensure our sustained long-term growth and competitiveness; as well as other one-off items including a loss on disposal of 14 Senoko Way of \$\$5.2 million, the absence of a one-off gain from bargain purchase on acquisition of \$\$3.5 million

The Supplies and Trading business consists of the Group's import and export trading arms, NKK and H-Cube F&B; 100%-owned fruits and vegetables trading subsidiary, CTVeg Group acquired in November 2015; 75%-owned BBQ and meat-related manufacturer, U-Market, which also manufactures the popular Joo Chiat Kim Choo rice dumplings



# CHAIRMAN'S STATEMENT

recorded in FY2016, offset by a S\$1.2 million increase in gain on disposal of assets held for sale in FY2017.

As a result, we reported net profit attributable to shareholders of \$\$3.3 million in FY2017 compared to \$\$6.1 million in FY2016. Earnings before interest, tax, depreciation and amortisation ("EBITDA") this year was \$\$9.6 million reflecting our strong operating cash flows.

# NURTURING OUR BUSINESS FOR A GOOD HARVEST

During the year, to nurture our growth, we continued to review our businesses and fine-tune our operations to enhance profitability.

Every step we take is firmly focused on bringing the Group to the next level, broadening our business mix beyond catering and enlarging our presence beyond local shores into the global market.

# **Focus on Profitability**

We are still focused on profitability to ensure that we continue to deliver consistent and sustainable growth in the long term. Our acquisitions made so far have done well to drive topline growth – we crossed our '\$\\$100 million' milestone for the first time in FY2016 – and expect the newly-acquired subsidiaries to contribute positively to our bottomline in the years to come.

Moving ahead, while we continue to drive topline growth, we will continue to maintain a disciplined approach towards cost management and capital investments, so as to focus on our key objective to deliver profitability.

# Food Manufacturing – Turnaround Well on Track

During the year, we successfully executed several turnaround initiatives to accelerate our Food Manufacturing business' return to operation profitability. This included the progressive relocation and consolidation of our manufacturing operations to a single, enlarged 22 Senoko Way facility, thereby

achieving significant cold room cost savings. Advanced back-end integration has enhanced automation and machinery upgrades, which have boosted efficiency and productivity.

Subsequent to the financial year ended 31 March 2017, we are pleased to report that the Food Manufacturing operations have fully relocated to the enlarged 22 Senoko Way facility in May 2017, and we expect to reap additional cost savings with the cessation of rental costs relating to 14 Senoko Way in the financial year ending 31 March 2018.

Additionally, our procurement arm, NKK, now supplies 100% of this segment's surimi needs, leading to substantial cost savings from bulk purchase. We will continue to refine product pricing and introduce new B-to-C products to improve margins.

To drive topline growth, we have expanded this division's overseas distribution network to increase export sales. We intend to capitalise on the potential of this powerful global network by exporting other products and brands in our stable. In view of this, our Food Manufacturing subsidiary have announced its intention to acquire a 100% interest in Park Food Manufacturing Pte Ltd ("Park Food"). Park Food's famous "Lion Dance" meat balls are currently only sold locally, and could be exported via our global trading network.

# Food Retail – Strategic Review Yields Results

We pressed on with the review of our Food Retail business during the year, with good results achieved. We have added new outlets in malls with higher footfall and closed non-performing outlets. Additionally, we also reviewed product pricing and mix to improve margins, tailoring our food concepts for each unique demographic. This, coupled with improved systems, proprietary technology, streamlined menus and greater automation, have proven effective, with narrowed losses for the Food Retail division this year.

To accelerate the turnaround of the Food Retail segment, we will continue to monitor costs closely while aggressively pursuing partnerships with corporate clients to boost business demand.

We expect to launch innovative new retail concepts in the coming financial year. At the same time, to capitalise on growth in delivery demand, we are looking at strengthening our inhouse delivery fleet and capabilities to minimise fees paid to third-party service providers.

# Food Catering – Capturing Greater Market Share

Investments were made to acquire new machineries in our move to gradually fully automate processes. Technology has always played an integral role in our business and processes. These proprietary systems and processes have brought about unparalleled efficiency and accuracy that would be difficult for industry players to replicate, allowing us to hold the record in the Singapore Book of Records for five years straight. We have continued to surpass our own record every year, catering a total of 1,791 events on the first day of Chinese New Year in 2017, compared to 1,531 events catered for last year.

Moving forward, we are committed to continue investing in automation and technology, bringing our business to the next level. At the same time, we are exploring opportunities to enter new market segments in line with our multibrand strategy to cater to the needs of various consumer groups so as to capture greater market share.

In line with this strategy, we have established a 51%-owned subsidiary, Gourmetz Pte. Ltd. ("Gourmetz") that targets the burgeoning elderly care and childcare market segments – a niche that may offer higher margins.

Additionally, we have also announced our intention to acquire 51% of the high-end caterer, Lavish Dine Catering. This brand is synonymous with premium catering services by an awardwinning chef. The Lavish Dine deal also includes La Bonnie, a patisserie which specialises in bespoke cakes, dessert tables and platters.

We will continue to pursue venue partnerships and corporate clients for more sustainable income streams. We are also exploring opportunities to take on more institutional catering and corporate café management contracts, which offer higher margins and will strengthen our recurring income streams.

# Supplies and Trading – Reaping Economies of Scale from Bulk Purchase

We have maintained a long-term view on the business – this farsightedness has led to the creation of our procurement arm, NKK, in 2010 to mitigate escalating operational costs. Our vertically-integrated value chain allows us to be self-sufficient, and gives us better control over costs and quality.

Our Supplies and Trading segment had been kept busy during the year – we acquired U-Market, a meat trading company, which also manufactures the popular Joo Chiat Kim Choo rice dumplings; together with an investment made in Hi-Q, a manufacturer and supplier of plastic products, which was subsequently completed in April 2017.

U-Market currently meets all of our meat-related needs, leading to significant Group-wide cost savings as we concurrently look for opportunities to refine its product mix and pricing.

We are also exploring further retail platforms to market the renowned Joo Chiat Kim Choo rice dumplings – we launched a new Food Retail concept at Fook Hai Building to bring Joo Chiat Kim Choo rice dumplings and other local delights to consumers in June 2017.

Additionally, CTVeg Group meets 100% of our fruits and vegetables needs, resulting in cost savings and greater control over our supply and enabling us to purchase directly from source.

# OUTLOOK AND FUTURE STRATEGIES

# **Beyond Catering**

In line with our long-term vision to create a food empire with global

presence, we have transformed beyond our core food catering business and moved upstream into food manufacturing and supplies and downstream to retailing. We have laid solid foundations to ensure long-term viability of our businesses and greater control over quality and cost structure.

The strength of our brand have been recognised – Neo Group has been ranked amongst Brand Finance's "Singapore's Top 100 Brands 2017" with a 2017 brand value of US\$25 million. The coveted Brand Finance annual ranking is based on an internationally-recognised methodology, bearing testament to the effectiveness of our branding and marketing strategies.

With robust processes, strong foundations and branding, we will look to progressively enter new markets that are more specialised and offer higher margins as we capture greater market share with our multi-brand strategy across the four key business pillars.

# **Broadening Our Footprint in Global Markets**

Our synergistic acquisitions of TS Group, CTVeg Group and U-Market have given us a global trading network spanning 35 countries. With such an extensive sourcing network, we are able to obtain top quality produce and tap arbitrage opportunities for cost savings by taking advantage of varying market cycles, while also reaping economies of scale. We are also exploring opportunities to export our proven brands and products to new geographies, creating new growth opportunities and expanding our footprint globally.

# **Prudent M&A Strategy**

We will continue to seek out valueaccretive M&A targets that will complement our four business pillars and allow us to expand our suite of capabilities, reap economies of scale and strengthen our value chain.

# PROPOSED DIVIDEND

To thank our shareholders for their continued support, the Directors have proposed a final cash dividend of 1.00 Singapore cent per share for FY2017. We are a growing company firmly focused on continuing our expansion journey beyond catering. We will seek to achieve a balance between rewarding our loyal shareholders and redeploying surplus funds into higher yielding business areas to enhance shareholders' value.

# WORD OF APPRECIATION

Our achievements over all these years would not be possible if not for the dedication and hard work of our staff and management team. As such, on behalf of the Board, I would like to express my heartfelt gratitude to our team. I would also like to thank our loyal shareholders who have committed their trust to us, as well as to our business partners, associates, customers and suppliers for their unwavering support.

I would also like to thank my fellow Board members for their wise counsel to help guide my team and I as we continue to integrate our business and move beyond catering.

In 2017, we'll celebrate our 25<sup>th</sup> anniversary, and I am heartened to see the progress we've achieved since our days as a humble 2,000 square feet shared kitchen in Joo Chiat when we started in 1992. As we continue to strengthen our fundamentals and value chain, it is my personal ambition to grow Neo Group's revenue to \$\$1 billion.

With a clear vision and a strong commitment to work tirelessly to reach our goals, we believe that we are well-positioned to develop Neo Group into a global player in the food industry.

# NEO KAH KIAT, PBM

Founder, Chairman and CEO

30 June 2017

# **MILESTONES**



# 1992

Neo Group's Founder, Chairman & CEO Mr Neo Kah Kiat started Neo Garden in a humble shared kitchen in Joo Chiat (2,000 sq ft) with just 8 employees.



# 1994

The Group shifted from the East to a coffee shop in Jurong West (4,000 sq ft).





The Group achieved another milestone with its listing on SGX Catalist in July.



# 2011

The Group marked another milestone, acquiring 30B Quality Road (122,000 sq ft) for further development.



2013

The Group's operations, corporate headquarters and central kitchen were consolidated at 1 Enterprise Road (75,000 sq ft).

2014

Best Catering, NANAMI UDON, issho, Choz Confectionery and I DO Flowers & Gifts were added to the Group's portfolio of brands.







2017

Hi-Q & U-Market (including Joo Chiat Kim Choo as its brand), joined the Group.





**Delihub** 



To cope with the growing business, the Group shifted to 6A Wan Lee Road (7,600 sq ft), an expanded premise, and set up the Group's first halal-certified catering brand, Deli Hub.



2007

The Group started its first Japanese quick and convenient dining concept, umisushi at Eunos MRT station. Today, it has grown to over 20 outlets islandwide.



# 2010

NKK Import & Export Trading was set up to source ingredients directly from distributors for better quality & cost control.



2008

Orange Clove, an East-West fusion catering brand, was set up to cater to the midtier market segment.







2015

TS Group and CTVeg Group joined Neo Group. A new retail concept, LJJ Café, was launched.





2016

Gourmetz was established to capture the childcare & elderly care market.









# **BOARD OF DIRECTORS**

# **NEO KAH KIAT, PBM**

Founder, Chairman and CEO

DATE OF FIRST APPOINTMENT AS A DIRECTOR 22 March 2012

DATE OF LAST RE-ELECTION AS DIRECTOR 28 July 2016

LENGTH OF SERVICE AS A DIRECTOR (AS AT 31 MARCH 2017) 5 years, 10 days

BOARD COMMITTEES SERVED ON

Nil

PRESENT DIRECTORSHIPS IN OTHER LISTED COMPANIES Nil

MAJOR APPOINTMENTS (OTHER THAN DIRECTORSHIPS IN OTHER LISTED COMPANIES)

DIRECTORSHIPS IN OTHER LISTED COMPANIES HELD OVER THE PRECEDING THREE YEARS

. . . . .

# BACKGROUND AND WORKING EXPERIENCE

- An industry veteran with over two decades of leadership experience in catering and food and beverage ("F&B") management, Mr Neo led and grew the Group into Singapore's largest catering provider and the leading events caterer.
- Mr Neo established Neo Garden Catering as a sole proprietorship in 1992 that successfully grew into an award-winning flagship brand.
- With his foresight and keen business acumen, Mr Neo developed more than 10 other brands serving different market segments, and brought the company to its successful listing on the SGX in 2012.
- He led the Group's first major acquisition of Thong Siek Holdings and CT Vegetables & Fruits in 2015; and subsequently, the acquisition of U-Market Place Enterprise in January 2017 and Hi-Q Plastic Industries Sdn Bhd in April 2017.
- Mr Neo was awarded the Public Service Medal (Pingat Bakti Masyarakat) on 9 August 2014; SOE-Nexia TS Entrepreneur of the Year Award in 2016; EY Entrepreneur of the Year Award (Food and Beverage) in 2015; Asia Pacific Entrepreneurship Award (Outstanding Category) in 2015; Entrepreneur of The Year Award in both the Top Entrepreneurs and Enterprise categories in 2012; Successful Entrepreneur Award (Platinum Category) by GRC Press Holdings in 2011; and Spirit of Enterprise Award in 2010.
- Mr Neo also serves as the Vice-Chairman of the Workforce Advancement Federation, Honorary Chairman of Singapore Lam Ann Assocation, Nanyang Neo Clan Association and Singapore Bukit Panjang Hokkien Kong Huay. He also serves as a council member of Singapore Hokkien Huay Kuan.
- A strong advocate of philanthropy, Mr Neo donates generously
  to charities and sits on board as the Vice-Chairman of Ren Ci
  Hospital, Honorary Chairman of Cheng Hong Welfare Service
  Society and Sian Chay Medical Institution. He also serves as
  a patron at Jurong Spring Community Club, and was the
  appointed Organising Chairman of the Community Club's
  Building Fund in March 2014.

# **LIEW OI PENG**

**Executive Director** 

DATE OF FIRST APPOINTMENT AS A DIRECTOR 22 March 2012

DATE OF LAST RE-ELECTION AS DIRECTOR 30 May 2014

LENGTH OF SERVICE AS A DIRECTOR (AS AT 31 MARCH 2017) 5 years, 10 days

BOARD COMMITTEES SERVED ON

Nil

PRESENT DIRECTORSHIPS IN OTHER LISTED COMPANIES Nil

MAJOR APPOINTMENTS (OTHER THAN DIRECTORSHIPS IN OTHER LISTED COMPANIES)

DIRECTORSHIPS IN OTHER LISTED COMPANIES HELD OVER THE PRECEDING THREE YEARS

NII

- Ms Liew joined Neo Garden in 1994 and has amassed more than 20 years of experience in the catering industry.
- Under her leadership, Deli Hub Catering has gained much popularity amongst the government sectors, from ministries to statutory boards and community centres.
- Presently, she oversees and manages the Group's strategic functions including Human Resources, Sales & Marketing and Information Technology.
- Ms Liew spearheads the Group's corporate social responsibility initiatives including the employee-led charity initiative, SEED, that encourages employees to donate monthly to support the less fortunate.

# **LEE KWANG BOON**

**Executive Director (Business Development)** 

DATE OF FIRST APPOINTMENT AS A DIRECTOR 1 May 2012

DATE OF LAST RE-ELECTION AS DIRECTOR 28 July 2016

LENGTH OF SERVICE AS A DIRECTOR (AS AT 31 MARCH 2017) 4 years, 11 months

BOARD COMMITTEES SERVED ON

PRESENT DIRECTORSHIPS IN OTHER LISTED COMPANIES Nil

MAJOR APPOINTMENTS (OTHER THAN DIRECTORSHIPS IN OTHER LISTED COMPANIES)

DIRECTORSHIPS IN OTHER LISTED COMPANIES HELD OVER THE PRECEDING THREE YEARS

### **BACKGROUND AND WORKING EXPERIENCE**

- Mr Lee joined the Group in 2007 as its Sales & Marketing Director.
- Backed by a decade of experience in the F&B and catering industry, Mr Lee is pivotal to the success of the Orange Clove Catering business and assists in the Group's merger and acquisition activities.
- Mr Lee oversees the marketing and brand development of Orange Clove that caters to the mid-to-high end corporate clientele.
- He leads the sales team to secure strategic venue partnerships, and also sets the direction for the international menus, exquisite thematic presentations and complete event solutions tailored for all functions.
- Within a short span of seven years, Orange Clove has established itself as the corporate caterer of choice today.
- Under Mr Lee's helm, Orange Clove has grown manifold in revenue and earned prestigious awards such as the Singapore Prestige Brand Award 2014 – Promising Brands Overall Winner, and the World Gourmet Summit – Outstanding Caterer of the Year 2015.
- An avid grassroots leader, Mr Lee devotes his spare time to the community – in particular, contributing as part of the Jurong Spring Community Club Management Committee.

# LIEW CHOH KHING

**Executive Director (Food Retail)** 

DATE OF FIRST APPOINTMENT AS A DIRECTOR 1 May 2012

DATE OF LAST RE-ELECTION AS DIRECTOR 30 July 2015

LENGTH OF SERVICE AS A DIRECTOR (AS AT 31 MARCH 2017) 4 years, 11 months

BOARD COMMITTEES SERVED ON

PRESENT DIRECTORSHIPS IN OTHER LISTED COMPANIES NII

MAJOR APPOINTMENTS (OTHER THAN DIRECTORSHIPS IN OTHER LISTED COMPANIES)

DIRECTORSHIPS IN OTHER LISTED COMPANIES HELD OVER THE PRECEDING THREE YEARS

- Mr Liew joined the Group in 2004 as a Director of Deli Hub Catering and was subsequently appointed the Director of the Food Retail business, comprising H-Cube and Niwa Sushi, upon their respective incorporation.
- He oversees the business and sales development strategies of the Group's Food Retail business and is instrumental in the development and expansion of this business segment.
- He has more than a decade of experience in the F&B industry as well as sales and marketing experience.
- He launched the Group's first Niwa Sushi food retail outlet in 2007, which was subsequently rebranded to "umisushi" in 2010.
- Under his leadership, the number of quick service retail outlets has grown into a chain of 21 umisushi outlets, a NANAMI UDON outlet and a LJJ Café outlet, as at 1 May 2017. The Food Retail division also has 2 full-fledged Japanese drinking and dining establishments, issho.
- Having started the central kitchen in 2008, Mr Liew played a pivotal role in the planning and organising of the kitchen operations as well as the logistics planning for delivery.
- Spearheading automation and technology for the Group, Mr Liew launched the delivery service of umisushi bento sets and sushi platters for corporate functions, family events and parties in 2010.
- He also oversees food R&D with his chefs to create special recipes for sauces and new dishes to serve up new menu items.

# **BOARD OF DIRECTORS**

# **WONG HIN SUN, EUGENE**

**Non-Executive Director** 

DATE OF FIRST APPOINTMENT AS A DIRECTOR 11 June 2012

DATE OF LAST RE-ELECTION AS DIRECTOR 28 July 2016

LENGTH OF SERVICE AS A DIRECTOR (AS AT 31 MARCH 2017) 4 years, 9 months, 21 days

### **BOARD COMMITTEES SERVED ON**

Audit and Risk, Nominating, Remuneration

# PRESENT DIRECTORSHIPS IN OTHER LISTED COMPANIES

Japan Foods Holdings Ltd Singapore Kitchen Equipment Limited Jason Marine Limited

# MAJOR APPOINTMENTS (OTHER THAN DIRECTORSHIPS IN **OTHER LISTED COMPANIES)**

Board member, IE Singapore Board member, Agri-Food & Veterinary Authority of Singapore (AVA) Non Executive Chairman, CrimsonLogic Pte Ltd Non Executive Chairman, GeTs Global Pte Ltd Non Executive Director, Cargo Community Network Pte Ltd Non Executive Director, Singapore Cruise Centre Pte Ltd Non Executive Director, SCC Travel Services Pte Ltd Vice Chairman, SBF's China North Asia Business Group Council member, Malaysia-Singapore Business Council Vice-President, Boys' Brigade Alumni Singapore

# DIRECTORSHIPS IN OTHER LISTED COMPANIES HELD OVER THE PRECEDING THREE YEARS

TMC Education Corporation Ltd. (Retired on 30 October 2015) Ajisen (China) Holdings Limited (Resigned on 22 February 2016)

# **BACKGROUND AND WORKING EXPERIENCE**

- In September 2002, Mr Wong founded Sirius Venture Capital Pte. Ltd., a venture capital investment company.
- Mr Wong graduated from the National University of Singapore with a Bachelor of Business Administration (First Class Honours) in 1992 and obtained a Masters in Business Administration from the Imperial College of Science, Technology and Medicine, University of London in 1998.
- He also completed the Owner President Management Program from Harvard Business School in 2011.
- He qualified as a Chartered Financial Analyst in 2001 and a Chartered Director from the UK Institute of Directors in 2014.
- He is a Fellow of UK Institute of Directors (IoD) and a Fellow of Australia Institute of Company Directors.

# **TAN LYE HUAT**

**Lead Independent Director** 

DATE OF FIRST APPOINTMENT AS A DIRECTOR 11 June 2012

DATE OF LAST RE-ELECTION AS DIRECTOR 30 July 2015

LENGTH OF SERVICE AS A DIRECTOR (AS AT 31 MARCH 2017) 4 years, 9 months, 21 days

**BOARD COMMITTEES SERVED ON** Audit and Risk (Chairman), Nominating

PRESENT DIRECTORSHIPS IN OTHER LISTED COMPANIES

S P Corporation Limited Japan Foods Holdings Ltd Dynamic Colours Limited Nera Telecommunications Ltd

MAJOR APPOINTMENTS (OTHER THAN DIRECTORSHIPS IN **OTHER LISTED COMPANIES)** 

Nil

DIRECTORSHIPS IN OTHER LISTED COMPANIES HELD OVER THE PRECEDING THREE YEARS

Nil

- Mr Tan was previously engaged in other corporate governance advocacy, consultancy and training work as Founder of HIM Governance Private Limited, including until recently, being the Regional Adviser of Governance for Owners LLP as well as volunteering at a number of other governance-related associations.
- He is a member of the Institute of Singapore Chartered Accountants (ISCA), Fellow of the Association of Chartered Certified Accountants (FCCA) as well as a Chartered Director Fellow (C. Dir FloD) of the Institute of Directors (IOD, UK), and a member of the Australian Institute of Company Directors.
- He attended the Executive Management Program at Columbia University and the International Directors' Course at INSEAD.

# YEO KOK TONG

**Independent Director** 

DATE OF FIRST APPOINTMENT AS A DIRECTOR
1 October 2014

DATE OF LAST RE-ELECTION AS DIRECTOR 30 July 2015

LENGTH OF SERVICE AS A DIRECTOR (AS AT 31 MARCH 2017) 2 years, 6 months

# **BOARD COMMITTEES SERVED ON**

Audit and Risk, Remuneration (Chairman)

PRESENT DIRECTORSHIPS IN OTHER LISTED COMPANIES Nil

MAJOR APPOINTMENTS (OTHER THAN DIRECTORSHIPS IN OTHER LISTED COMPANIES)

# DIRECTORSHIPS IN OTHER LISTED COMPANIES HELD OVER THE PRECEDING THREE YEARS

Bangkok Ranch Public Company Limited (Resigned on 15 July 2016)

# **BACKGROUND AND WORKING EXPERIENCE**

- Mr Yeo was Chief Executive Officer of Singapore Food Industries from 2006 to 2009 and had been serving on its board since 1999. Prior to this, he was CEO of DE United Nigeria Limited.
- He has also served as Director and Chairman of IM Technologies Ltd and was a member of PT Rama Assuransi's investment committee.
- He is also a Non-Executive Director of Pacific Hunt Energy Pte. Ltd. since June 2015.
- He holds a Graduate Diploma in Marketing (Singapore) from the Institute of Marketing (UK).

# NG HOW HWAN, KEVIN

**Independent Director** 

DATE OF FIRST APPOINTMENT AS A DIRECTOR 11 June 2012

DATE OF LAST RE-ELECTION AS DIRECTOR 30 July 2015

LENGTH OF SERVICE AS A DIRECTOR (AS AT 31 MARCH 2017) 4 years, 9 months, 21 days

# **BOARD COMMITTEES SERVED ON**

Nominating (Chairman), Remuneration

PRESENT DIRECTORSHIPS IN OTHER LISTED COMPANIES Singapore Kitchen Equipment Limited

MAJOR APPOINTMENTS (OTHER THAN DIRECTORSHIPS IN OTHER LISTED COMPANIES)
NII

DIRECTORSHIPS IN OTHER LISTED COMPANIES HELD OVER THE PRECEDING THREE YEARS

Nil

- Mr Ng is currently the Vice-President of Super Brands Company Pte. Ltd., a fully-owned subsidiary of SGX-ST Mainboard-listed ThaiBev, responsible for its international beer business.
- He is a Director of ThaiBev's fully-owned subsidiaries:
   Super Brands Company Pte. Ltd., Interbev (Singapore)
   Limited, Oishi F&B (Singapore) Pte. Ltd. and InterBev Timor
   Unipessoal LDA.
- Mr Ng has over 24 years of experience in the F&B industry.
  He began his career with Asia Pacific Breweries Limited
  (APB) and served in senior commercial and general
  management positions throughout the Asia-Pacific region
  until 2013.
- He graduated with a Bachelor of Business (Business Administration – Distinction) from the Royal Melbourne Institute of Technology in 1992 and obtained a Masters in Education (Leadership, Policy and Change) from Monash University in 2015.
- He completed the Heineken International Management Development course in 1996, the Marketing of Consumer Goods in Asia from INSEAD (Singapore) in 2000 and the Heineken International Manager's course from INSEAD (France) in 2005.
- He holds an Executive Diploma in Directorship from the Singapore Management University (April 2014) and is a member of the Singapore Institute of Directors since January 2012.

# KEY MANAGEMENT PERSONNEL

# LIM LI LING Group Financial Controller

Ms Lim Li Ling joined the Group in March 2012. As Group Financial Controller, she is responsible for the overall finance functions and accounting matters of the Group, including implementation of internal controls within the Group, monitoring and reporting on the Group's financial performance, and overseeing corporate secretarial, tax, legal and risk management matters of the Group. She works alongside the senior management team on Group and Company level investments, mergers and acquisitions.

Prior to joining the Group, she was a Director (Finance and IT) at LTC LLP, a professional accounting practice, from 2011 to 2012, and a Financial Controller of Banquet Holdings Pte. Ltd. from 2009 to 2011. From 2008 to 2009, Ms Lim was a Finance Manager at Sinomem Technology, an integrated water solution provider formerly listed on the Mainboard of the SGX-ST.

A veteran with over 27 years of experience, she obtained a Bachelor of Business (Accountancy) degree from the Royal Melbourne Institute of Technology University in 2001. She is a Chartered Accountant of Singapore (CA Singapore) as well as a Certified Practising Accountant (CPA Australia).

# **TEO HWEE AI**Chief Operating Officer

Since Ms Teo Hwee Ai's appointment as Chief Operating Officer on 11 July 2013, she has led the restructuring of the Group's culinary operations to optimise efficiency and developed the operational infrastructure of systems and processes, putting in place new corrective Standard Operating Procedures (SOP) whilst identifying best practices and internal controls.

She is responsible for the day-to-day leadership, recruitment and retention of the supervisory management team.

Having amassed close to 20 years of experience in kitchen leadership, Ms Teo is passionate about creating new dishes and pays great attention to menu development and quality control. She is instrumental in the training and development of the kitchen and guidance on accurate food preparation methods.

Ms Teo joined the Group as a Kitchen Manager in 2008 where she successfully instituted the western food department and established a well-integrated kitchen system. She also oversees logistics operations and contributed significantly to the Group's efficient buffet deliveries through route optimisation.

Ms Teo contributed to the success of the Group's Food Catering operations, particularly in the Group's new central kitchen where she ensures that the culinary team adheres to the highest standards and expectations of food quality, freshness and presentation.

# LIEW OI YEN Director of Operations

With over 20 years of experience, Ms Liew Oi Yen is responsible for the operations of our Food Catering production in our East central kitchen.

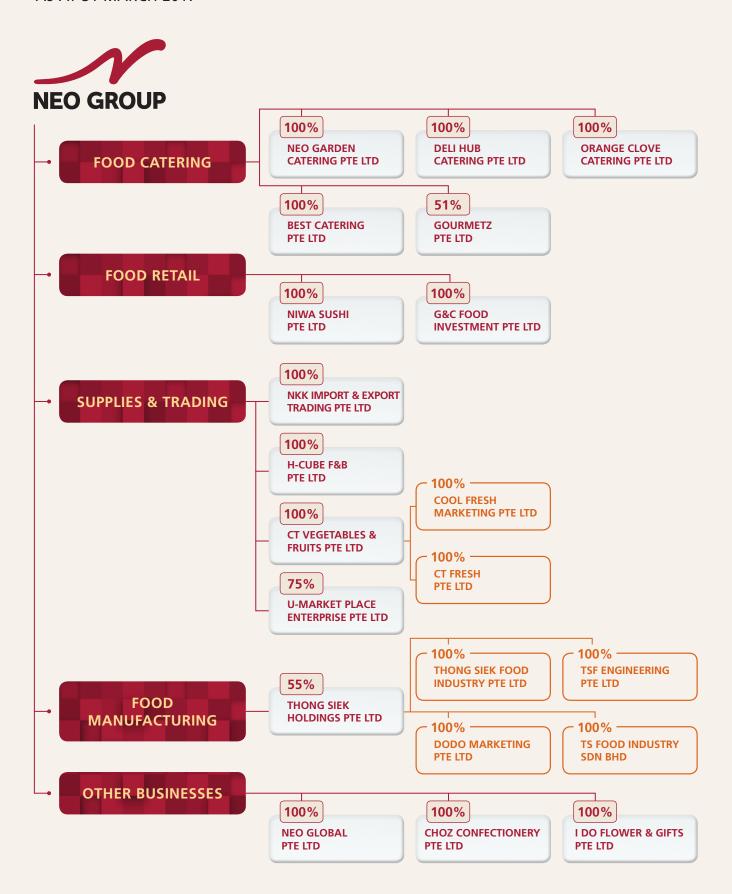
She joined the Group in May 2008 as a Branch Director of Orange Clove and formed a team of culinary operations, logistics, human resources and administrative employees, managing about 100 employees today.

Ms Liew maintains the overall responsibility for the Group's operations and personnel aspects, ensuring optimal excellence and efficiency in the East kitchen. Apart from planning organisational requirements, she executes the daily operational decisions, determines staffing needs and team development, and implements quality assurance programmes for the culinary team.

Prior to joining the Group, she was the manager of Best Catering, a partnership in the manufacturing of cooked food preparations and proprietors of food establishments and catering, from 2001 to 2008.

# **CORPORATE STRUCTURE**

**AS AT 31 MARCH 2017** 



# ONE FOR ALL

DELIGHTING GLOBAL PALATES WITH DIVERSE OFFERINGS



# BUSINESS REVIEW



Neo Group continues to grow, sustaining its double-digit topline growth to \$\$162.0 million for FY2017, 29.2% higher than the \$\$125.4 million for FY2016.

The strong topline growth was bolstered by stronger contributions across all four business segments, including maiden contributions from newly-acquired frozen meat trading subsidiary, U-Market, under the Supplies and Trading business segment.

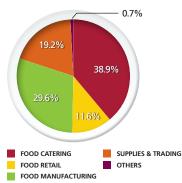
Impacted by one-off items, namely a one-off loss on disposal of 14 Senoko Way of \$\$5.2 million in FY2017 as compared to a one-off gain from bargain purchase on acquisition of subsidiaries of \$\$3.5 million in FY2016, the Group's profit after income tax and attributable to the owners of the parent dipped 46.2% to \$\$3.3 million in FY2017 as compared to \$\$6.1 million in FY2016. EBITDA remained strong at \$\$9.6 million as compared to \$\$14.0 million last year.

The Group's balance sheet remains healthy, with cash and cash equivalents of \$\$10.5 million as at 31 March 2017, compared to \$\$12.2 million a year ago. FY2017 earnings per share slipped to

2.24 Singapore cents from 4.18 Singapore cents in FY2016 while net asset value per share rose to 22.73 Singapore cents per share from 20.97 Singapore cents across the same comparative periods.

# **FOOD CATERING**

**TOTAL REVENUE** 



As Neo Group diversifies its businesses to become a vertically-integrated Food and Catering Group, Food Catering remains as Neo Group's largest revenue contributor, recording \$\$63.1 million revenue in FY2017, a 0.8% increase from \$\$62.6 million in the last financial year. Notably, this was achieved notwithstanding the absence of \$G50 celebrations income that was enjoyed in FY2016, a testament to the strength of the Group's catering brands and effective marketing efforts.

During the financial year, the Group surpassed its record yet again, serving a total of 1,790 orders or 16.9% more orders on the first day of Chinese New Year 2017 compared to its record of 1,531 orders last year.

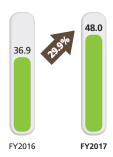
To keep customers from various market segments engaged, the Food Catering segment continues to refresh its menus and products, providing healthier options across its various brands. The use of social media, print and other platforms has further strengthened the various brands and driven business growth.

For the corporate segment, the Group is now an official caterer for 19 venues and organisations and will look to grow its recurring business through these partnerships.

As a reflection of its toplineaccretive efforts, coupled with the Group's drive to employ innovation and automation so as to boost productivity and efficiency, the Food Catering segment achieved profit before tax of \$\$6.5 million and remains the Group's key profit driver.

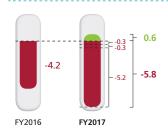
# **FOOD MANUFACTURING**

FOOD MANUFACTURING REVENUE (\$\$'M)



FOOD MANUFACTURING PROFIT BEFORE TAX (S\$'M)

Operational profit of S\$0.6 million excluding one-off items



The Group's Food Manufacturing subsidiary continues to grow its topline, registering a 29.9% increase in segment revenue to \$\$48.0 million in FY2017 compared to \$\$36.9 million a year ago. The higher revenue was due mainly to the full 12-month contribution in FY2017, compared to an absence of two months of revenue contribution in FY2016 as the acquisition was completed in June 2015.

# BUSINESS REVIEW



The segment recorded several oneoff items relating to its relocation to the enlarged 22 Senoko Way facility, including a \$\$5.2 million loss on disposal of the former facility at 14 Senoko Way, a \$\$0.3 million plant and equipment write-off and an additional \$\$0.3 million provision for reinstatement costs for 14 Senoko Way due to the relocation and a \$\$0.6 million unrealised foreign exchange loss.

During the year, the Group has executed turnaround initiatives to accelerate its return to operation profitability. It has started to reap cost savings from its progressive relocation to 22 Senoko Way in the second half of FY2017, with the most significant being cold room cost savings due to the new facility's in-house cold room amenities.

With greater back-end integration, the segment can now reap operational synergies and economies of scale, while leveraging on the added space to raise production capacity, cost savings, automation and machinery upgrades, all of which will boost efficiency and productivity.

Additionally, the Group's procurement arm, NKK, now procures 100% of this segment's surimi needs, leading to substantial cost savings from bulk purchase.

Reflective of the effective turnaround efforts, the segment recorded a \$\$0.6 million operational profit, excluding the aforementioned one-off items. Overall, the segment registered a \$\$5.8 million loss before tax for FY2017, compared to the \$\$4.2 million loss before tax in FY2016.

# **FOOD RETAIL**

FOOD RETAIL REVENUE (\$\$'M)



The Food Retail segment has been undergoing a business review to enhance the segment's profitability. The Group has been progressively closing non-performing outlets with typically less footfall during weekends and opening new outlets in malls with higher footfall.

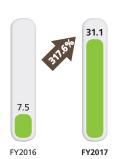
Lifted by earnings contributed by new outlets and effective marketing initiatives and promotions during the year, revenue from the Food Retail business segment in FY2017 grew 7.5% to \$\$18.8 million from \$\$17.5 million in FY2016.

As a result of the business review, the Food Retail segment is on track to its turnaround, reporting narrowed loss before tax of \$\$0.8 million in FY2017 compared to \$\$1.4 million last financial year.

The Group currently has 25 Food Retail stores islandwide as at 1 May 2017. The management intends to further enhance the productivity and efficiency of each store through streamlining of menus to improved systems such as cash recycling machines, display top up, inventory management to delivery truck systems to automate processes.

# **SUPPLIES & TRADING 1**

SUPPLIES & TRADING REVENUE (S\$'M)



This segment posted a 317.6% higher revenue of \$\$31.1 million in FY2017 on contribution from the newly-acquired U-Market, in January 2017 and a full-year revenue contribution from CTVeg Group.

CTVeg Group continues to deliver strong revenue and profit growth, and currently meets 100% of Neo Group's fruits and vegetables needs, leading to significant cost savings, greater control over its supply and access to the freshest produce attained directly from its source.

# **OTHER BUSINESSES**

The Group's complementary Other Businesses – such as bespoke flowers and gifts specialist, I DO Flowers & Gifts, and Choz that provides modern and traditional confectionery and *Nonya Kuehs*, amongst others – continue to support Neo Group's core businesses, allowing it to offer one-stop differentiated services along with its vertically-integrated value chain.

The Supplies and Trading segment consists of Neo Group's import and export trading arms, (i) NKK and (ii) H-Cube; wholly-owned fruits and vegetables trading subsidiary, (iii) CTVeg Group acquired in November 2015; BBQ and meat-related manufacturer, (iv) U-Market acquired in January 2017, which also manufactures the popular Joo Chiat Kim Choo rice dumplings and (v) Hi-Q Plastic acquired in April 2017.

# AWARDS AND ACCOLADES



# **Singapore Book of Records**

"Largest Events Caterer" and "Highest Number of Events Catered by a Company in One Day" 2017, 2016, 2015, 2014 & 2013



# **Influential Brands Top Brand**

Caterer Category 2016, 2015 & 2014



# **Euromonitor International**

Number 1 Events Caterer in Singapore 2017, 2016, 2014



# **ISO 22000**

Food Safety Management 2016



# **Spirit of Enterprise Awards**

Nexia TS Entrepreneur of the Year 2016



# 360 Breakthrough Award

Titanium Award 2016



# Singapore Quality Class Star

2016



# **Singapore Service Class**

2016



# **HRM Asia Readers' Choice**

Best Corporate Caterer 2015, 2014



# **Excellent Service Award**

8 Star Award, 30 Gold Awards, 45 Silver Awards 2016, 2015, 2014



# **Singapore Prestige Brand Award**

Overall Winner, Established Brands 2015, 2013 & 2012

Promising Brands 2014

Hall of Fame 2015, 2013



# **World Gourmet Summit Awards** of Excellence

Outstanding Caterer of the Year 2015



# **EY Entrepreneur of the Year Award**

Food & Beverage Category 2015



# **Singapore Business Review**

Listed Companies Award for Innovation in Food Services *2015* 



# Asia Pacific Entrepreneurship Awards (Outstanding Category)

2015



# **SIAS Investors' Choice Awards**

Most Transparent Company (Catalist) 2015, 2014



# **Singapore Quality Class Award**

2015



# Agri-Food & Veterinary Authority of Singapore

AVA Grade A

2016

AVA Food Safety Excellence Award (Gold)
2015



# Singapore 1000 Company – Public Listed Companies

2017, 2015



# **Reader's Digest Trusted Brand**

Platinum

2015, 2014 & 2013



# **Epicurean Star Award Singapore**

Best Caterer 2014



# **Singapore Quality Brand Award** 2014

# ONE OF A KIND

BUILDING ON A UNIQUE MULTI-FACETED BRAND PORTFOLIO



# OUR BRANDS: FOOD CATERING





# **NEO GARDEN CATERING**

Neo Group's flagship brand, Neo Garden is celebrating its 25<sup>th</sup> anniversary this year. The preferred household caterer has enjoyed strong brand recognition for consistent food quality and reliable services driven by a strong innovative culture and emphasis on automation and technology. In 2016, Neo Garden served more than one million customers and was voted Singapore's Top Brand in the caterer category by Influential Brands for the third consecutive year.

Neo Garden strives to create new and unique dishes to continually surprise its customers. This Chinese New Year, the brand launched a one-of-a-kind customised *Dragon Yu Sheng*, which spans from 8 metres to 80 metres. Neo Garden is also the record holder for the 5<sup>th</sup> year running, for "The Highest Number of Events Catered by a Company in One Day" awarded by the Singapore Book of Records 2017.

This year, to celebrate its anniversary, Neo Garden launched the iconic *Curry Bomb*, a reinvention and an ode to the brand's famous curry chicken. Over 3,000 sets have been sold since its launch in April.



# **DELI HUB CATERING**

Deli Hub offers halal-certified menus catering to events of varying scale – serving the corporate, institutional and public sectors.

Established over 10 years, it has since built strong brand loyalty through a customer-centric approach, delivering quality and reliable buffet fare and bento meals. The brand develops new dishes to meet the discerning taste of sophisticated and well-travelled working professionals.









In 2016, Deli Hub launched the "Sizzling Spicy Summer" menu with the introduction of dishes like Sambal Fried Rice, Sautéed Prawns with Chilli Crab Sauce, and Tangy Seafood Glass Noodles. More recently, new Thai and Mediterranean-inspired dishes were added, including Seafood Paella, Green Curry Chicken, and Mango Sago dessert.

# OUR BRANDS: FOOD CATERING



# **ORANGE CLOVE CATERING**

Orange Clove has established a strong foothold in the corporate catering segment, filling a market gap for exquisite gastronomic fare. It recently expanded its business into institutional catering and managing in-house cafes for corporate organisations.

To date, the brand has served numerous large-scale events including the Prime Minister's reception for the People's Association and victory celebration for Paralympics by Sports Singapore, as well as customised events like the launch of IWC Schaffhausen's luxury watch at Red Dot Museum and a media event to launch the revamp of Asian Civilisations Museum.



Orange Clove works closely with events companies to offer a one-stop Complete Events Solutions service. A wedding showroom has been established in partnership with wedding-related service vendors to capture the growing wedding market. The brand also recently launched the *Aurora Dessert Bar*, which offers a myriad of rich colours and flavourful bites ranging from local favourites like *Nonya Kueh* to artisanal creations like *Meringue on Lemon* and *Croquembouche* – tastefully curated by its executive pastry chef.



Best Catering offers a range of economical buffet menus and daily meal ("Tingkat" or tiffin carrier) services, catering to the busy lifestyles of today's fast-paced society.

The brand recently revamped its Tingkat menus to introduce healthier dishes cooked with less salt and oil. It also recently launched an additional option for brown rice to encourage healthier dining.





# **GOURMETZ**

The latest addition to Neo Group's Catering portfolio, Gourmetz serves the childcare, student care and elderly care segments, as well as corporate catering.

Managed by a strong team with over two decades of catering experience, Gourmetz strives to offer authentic cuisine that embraces healthier cooking methods for wholesome, professionally-balanced menus with no added MSG.



# OUR BRANDS: FOOD RETAIL



# **UMISUSHI**

The umisushi chain serves a variety of Japanese food including sushi, bentos, udons, ramen, healthy soba, and salads, at great convenience and affordable prices. It also provides islandwide delivery to corporate offices and households via its easy-to-use online ordering portal.

umisushi has over 20 outlets islandwide, with three new additions to its retail network including Tan Tock Seng Hospital, Compass One and Suntec City Mall.

As part of umisushi's ongoing efforts to develop innovative dishes, the brand introduced a series of new and exciting items such as *Tori Char Siew Ramen*, *Makilicious Sushi Roll*, *Toji* and *Healthy Soba*.



# **NANAMI UDON**

NANAMI UDON is located in the heart of Singapore's central business district, serving udon and tempura sets. The store utilises special equipment from Japan that is able to cook udon within 20 seconds, ensuring consistency in the noodles' texture and reducing customers' waiting time.







The Automated Cash Management System is another initiative by umisushi to boost productivity and improve customer experience, where the cash handling process is simplified, allowing the service staff to focus on customer interactions and food preparation.



# LJJ CAFÉ

Located at Ng Teng Fong General Hospital in Jurong East, LJJ Café caters to the office crowd, hospital employees and visitors in the vicinity.

Specialising in western fare and all-day breakfast sets, it counts *Fish & Chips* and *Curry Chicken* as its signature dishes. Customers can also enjoy a good local cuppa coffee amidst warm hospitality at the café.



# OUR BRANDS: FOOD RETAIL



# JOO CHIAT KIM CHOO

Backed by 20 years of heritage, Joo Chiat Kim Choo® (如切金珠®) offers six signature rice dumpling flavours, made from an authentic recipe passed down from generations. Using only the finest ingredients, it was voted the most popular brand ("人气礼盒") for the Dragon Boat Festival 2017, organised by Festivals@Chinatown.

Joo Chiat Kim Choo currently has retail presence islandwide including prime shopping centres such as Jurong Point and Tampines Mall. To enhance accessibility, the brand recently partnered with SPRING Singapore to develop a rice dumpling vending machine. It is now currently located at the housing estate in Holland Drive, together with a cluster of vending machines called The Ma2 Shop.









# **ISSHO**

The brand's first drinking and dining establishment at the Singapore Sports Hub, issho izakaya, offers authentic Japanese cuisine through an extensive menu featuring fresh and high-quality ingredients flown in directly from Japan. Coupled with a curated omakase menu and a wide range of sake, shochu and beers, the contemporary ambience and lively banter with the sashimi chef have been well-received since its launch in July 2014.

Leveraging the rising trend of backyard dining choices for the young and dynamic customer segment, issho launched its second outlet in SAFRA Punggol, offering a casual space for weekday chill-out sessions and weekend dining indulgence. Its menu boasts a varied selection of small-sharing appetisers, sushi, yakimono, agemono, menrui, donburi, salads, and also an extensive selection of sake, shochu and beers for guests to unwind.



# OUR BRANDS: **SUPPLIES & TRADING**



# **CTVEG GROUP**

CT Vegetables & Fruits Pte Ltd ("CTVeg Group") was established in 1991, and has grown rapidly over the last 25 years to establish itself as one of Singapore's largest fruits and vegetables traders. It has achieved ISO 22000 for food safety in November 2016.

CTVeg Group carries close to 400 varieties of fruits and vegetables, flown in from over 10 countries including

China, India, Australia, The Netherlands, Malaysia, New Zealand and Vietnam. Its wide customer base includes foreign cruise ships and ship chandlers.

In 2016, it ventured into the frozen fruits and vegetables segment to offer integrated services to its customers. CTVeg Group has also upgraded its technology systems to drive cost efficiencies.



# OUR BRANDS: **SUPPLIES & TRADING**



# **NKK IMPORT & EXPORT TRADING**

Specialising in wholesale and distribution of food products, equipment and packaging, NKK Import & Export Trading is Neo Group's sourcing arm. Serving the Group's businesses, NKK sources products from local and overseas suppliers.

Having entered the Malaysian market to source for grocery items and packaging, NKK also procures raw materials for Neo Group's businesses, such as surimi for the Food Manufacturing segment, to reap significant cost savings through bulk purchase and locking in of prices to hedge against volatility.

Occupying a warehouse and cold room of approximately 10,000 square feet in Jurong, NKK is able to meet the demand from its growing client portfolio as well as allow the Group's businesses to be self-reliant.







# **U-MARKET PLACE ENTERPRISE**

Incorporated in 2008, U-Market manufactures and retails the premium Joo Chiat Kim Choo® rice dumplings as well as BBQ and various meat-related ready-to-eat items. It also imports a variety of frozen food products from over 20 countries, and adds value through the processing, cutting and marination of the frozen products that are then sold to its customers. U-Market plans to tap on Neo Group's global trading network to explore export opportunities to new geographical markets.



# OUR BRANDS: FOOD MANUFACTURING



# **TS GROUP**

Established in 1976, Thong Siek Holdings Pte. Ltd. and its subsidiaries ("TS Group") is Singapore's largest fish ball manufacturer, distributor and retailer of quality surimibased (minced fish paste) seafood products in Singapore. TS Group also owns the popular fish ball brand, DoDo, a favourite among households.

Over the last 40 years, TS Group has perfected its large selection of over 60 types of surimi-based products, which are distributed in 24 countries worldwide including Australia, Belgium, Canada, China, Denmark and Egypt, amongst others.

In recognition of its food safety efforts, TS Group has consecutively been conferred the Gold Award from AVA (Agri-food and Veterinary Authority of Singapore) for the last 16 years – a first in the fish ball manufacturing industry.







# OUR BRANDS: OTHER BUSINESSES



# **CHOZ CONFECTIONERY**

Choz Confectionery ("Choz"), a popular and established brand for the baby full-month and wedding packages of *Ang Ku Kueh*, pastries and red eggs, also offers a variety of authentic handmade *Nonya Kueh*, customised cakes and cupcakes.

To support growing business, Choz relocated to a new outlet in Bukit Timah offering customers a wider variety of products. The brand is also looking to launch high tea sets for the corporate market.

As a testament of its leadership in the baby full-month segment, it was awarded the Young Parents' Choice 2016/17 Award for Full Month Favours. The brand also attained halal-certification, allowing it to tap on growing opportunities in the halal market.







# I DO FLOWERS & GIFTS

Spearheaded by an industry veteran of over 20 years of experience and supported by a team of dedicated floral designers, I DO Flowers & Gifts provides a variety of floral arrangements and hampers for all occasions, and specialises in customised floral solutions. To drive its online sales, the brand recently revamped its website with new features that improve the user experience.



# CORPORATE SOCIAL RESPONSIBILTY

Inspired by the Chairman and CEO Mr Neo Kah Kiat's dedication in giving back to the community and to inculcate a spirit of giving throughout the company, corporate social responsibility ("CSR") runs deep within Neo Group. The Group firmly believes in giving back to society by supporting causes that build the communities, help the elderly and the underprivileged families.

# THE COMMUNITY

# **Blood Donation Drive**

Responding to a call for blood donors, Neo Group has hosted the Health Science Authority (HSA) since 2016 to transform its premises into blood donation centres. Neo Group gathered its staff from across all subsidiaries and departments as well as suppliers and customers to contribute towards a common cause. Over 700 packets of blood have been donated from the past three blood donation campaigns.





# **Singapore Swimming Association**

As the official F&B sponsor for the Singapore Swimming Association, Neo Group renewed its sponsorship worth S\$180,000 over two years with the association, supporting its events and athletes. Neo Garden is also the title sponsor for the 13th Singapore National Swimming Championships in June 2017.





# **Begin with Love Campaign**

A good year begins with a good start. In 2016, Neo Group initiated an annual campaign to donate all its catering revenue on the 1st of every January for charitable causes. Over \$\$218,000 was raised on 1 January 2017 through this initiative.



# CORPORATE SOCIAL RESPONSIBILTY

# THE COMMUNITY

# Table Tennis Association for the Disabled (Singapore)

Neo Garden pledged S\$12,000 as a contribution to TTADS' operational and training expenses. This pledge comes as a continuous support for athletes with disabilities.



# **Sian Chay Medical Institution's Mother's Day Celebrations 2017**

To celebrate Mother's Day, Neo Garden collaborated with Sian Chay Medical Institution and sponsored \$\$100,000 to distribute 217,000 pink carnations at an appreciation event, jointly organised by the Ang Mo Kio

GRC and Sengkang West Citizen's consultative committees. The carnations were distributed to all mothers islandwide and to Neo Garden's customers on Mother's Day.



# THE UNDERPRIVILEGED

# Mediacorp's "Hearts and Hugs" Charity Programme

In support of Mediacorp's charity drive, Neo Group volunteered food, manpower, logistics support and kitchen space to prepare more than 400 bento sets which were sold by the artistes to raise funds for the beneficiaries of the charity drive.

Neo Garden also committed 12 months of groceries for the families featured in the programme.



# THE ELDERLY

# **Spending Time with Ren Ci Hospital**

Over 40 volunteers from Neo Group bore gifts for the elderly at Ren Ci Hospital in November 2016, offering the greatest gift of all – their time and attention – to perform and entertain over 200 elderly.





# **Cheng Hong Welfare Service Society**

To spread joy during the Chinese New Year festivities, Neo Group donated a buffet spread and distributed red packets to the elderly at the Cheng Hong Welfare Service Society.





# CORPORATE INFORMATION

# **BOARD OF DIRECTORS**

**NEO KAH KIAT, PBM** 

Founder, Chairman and CEO

**LIEW OI PENG** 

**Executive Director** 

**LEE KWANG BOON** 

Executive Director (Business Development)

**LIEW CHOH KHING** 

Executive Director (Food Retail)

**WONG HIN SUN, EUGENE** 

Non-Executive Director

TAN LYE HUAT

Lead Independent Director

**NG HOW HWAN, KEVIN** 

**Independent Director** 

**YEO KOK TONG** 

**Independent Director** 

# **AUDIT COMMITTEE**

TAN LYE HUAT

Chairman

**WONG HIN SUN, EUGENE** 

YEO KOK TONG

# **NOMINATING COMMITTEE**

NG HOW HWAN, KEVIN

Chairman

**TAN LYE HUAT** 

**WONG HIN SUN, EUGENE** 

# REMUNERATION COMMITTEE

YEO KOK TONG

Chairman

**NG HOW HWAN, KEVIN** 

**WONG HIN SUN, EUGENE** 

# **COMPANY SECRETARIES**

PAN MI KEAY (ACIS) LEE WEI HSIUNG (ACIS)

# **REGISTERED OFFICE**

1 Enterprise Road Singapore 629813 T: (65) 68967757

F: (65) 65151235

# COMPANY REGISTRATION NUMBER

201207080G

# SHARE REGISTRAR & SHARE TRANSFER OFFICE

**Boardroom Corporate & Advisory Services Pte. Ltd.** 

50 Raffles Place

#32-01 Singapore Land Tower Singapore 048623

# **SPONSOR**

CIMB Bank Berhad, Singapore Branch

50 Raffles Place

#09-01 Singapore Land Tower

Singapore 048623

# INDEPENDENT AUDITORS

### **BDO LLP**

Public Accountants and Chartered Accountants 600 North Bridge Road #23-01 Parkview Square Singapore 188778

Partner-in-charge: Adrian Lee Yu-Min

(Appointed since the financial period ended 31 March 2015)

# **PRINCIPAL BANKERS**

# **DBS Bank Ltd**

12 Marina Boulevard Level 3 Marina Bay Financial Centre Tower 3 Singapore 018982

# **United Overseas Bank Limited**

80 Raffles Place UOB Plaza 1 Singapore 048624

Oversea-Chinese Banking Corporation Limited

65 Chulia Street OCBC Centre Singapore 049513

# **INVESTOR RELATIONS**

Ms Lynn Lim
Ms Jessie Ong
Neo Group Limited
Email: ir@neogroup.com.sg

Ms Dolores Phua Ms Amelia Lee Jing Wen Citigate Dewe Rogerson, i.MAGE Pte. Ltd. 55 Market Street #02-01/02

Singapore 048941 T: (65) 65345122 F: (65) <u>65344171</u>

# CORPORATE GOVERNANCE REPORT

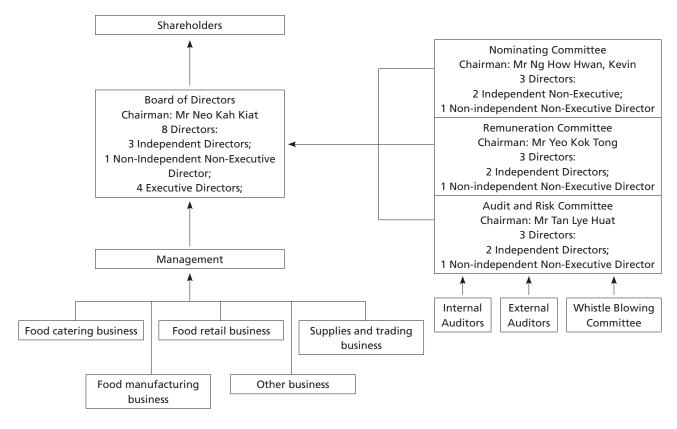
Neo Group Limited (the "Company") and its subsidiaries (the "Group") continue to be committed to high standards of corporate conduct and complied with the Code of Corporate Governance 2012 (the "Code"). The Board of Directors ("Board") and Management believe that good corporate governance is key to the integrity of the Group and essential to the long-term sustainability of the Group's businesses and performance. To discharge its governance function, the Board and its Committees have established policies and rules to govern their activities. The Board and its Committees are guided by their respective Terms of References.

The Board, after making due inquiries, believes that the Group has complied in all material aspects with the principles and guidelines as set out in the Code, exceptions of which are set out below:

- (a) Guideline 2.2;
- (b) Guideline 3.1;
- (c) Guidelines 9.2 and 9.3; and
- (d) Guideline 11.4

The following describes the Group's corporate governance practices with reference to the Code.

# **CORPORATE GOVERNANCE STRUCTURE**



# CORPORATE GOVERNANCE REPORT

### **BOARD MATTERS**

### The Board's Conduct of its Affairs

The Board oversees the overall strategy and business direction of the Group and is collectively responsible for its long-term success. The Management also plays a pivotal role in providing Board members with complete, adequate and timely information to assist the Board in the fulfillment of its responsibilities.

# Principle 1: Effective Board to Lead and Control the Company

# Guideline 1.1 Roles of Board

The Board recognises that its principal functions include, *inter alia*, providing entrepreneurial leadership, setting strategic objectives, reviewing and monitoring Management's performance toward achieving organisational goals, establishing a framework of prudent and effective controls which enables risk to be assessed and managed, identifying key stakeholder groups and recognise their perceptions affecting the Company's reputation, overseeing succession planning for management, setting corporate values and standards for the Group to ensure that the obligations to shareholders and other stakeholders are met, and considering sustainability issues including environmental and social factors in the Group's strategic formulation.

# Guideline 1.2 Objective Decision Making

The Board exercises due diligence and independent judgment in dealing with the business affairs of the Group and works with the Management to take objective decisions in the interest of the Group.

# Guideline 1.3 Delegation of Authority to Board Committees

The Board has delegated certain matters to specialised committees of the Board. These committees include the Nominating Committee ("NC"), the Remuneration Committee ("RC") and the Audit and Risk Committee ("ARC") (collectively, the "Board Committees"). These Board Committees are made up of Non-Executive Directors and Independent Directors and each chaired by Independent Director. Each Board Committee has its own specific Terms of Reference setting out the scope of its duties and responsibilities, rules and regulations, and procedures governing the manner in which it is to operate and how decisions are to be taken.

# Guideline 1.4 Meetings of Board and Board Committees

For the financial year ended 31 March 2017 ("FY2017"), the Board has met on a quarterly basis as warranted by particular circumstances. Ad hoc meetings are also convened to discuss and deliberate on urgent substantive matters or issues. The Company's Constitution provides for the Board to convene meetings via telephone conferencing and electronic means in the event when Directors were unable to attend meetings in person. To enable members of the Board and its Board Committees to prepare for the meetings, agendas were circulated at least a week in advance and most materials dispatched a few days before the meetings.

The details of the number of meetings held for the Board and Board Committees during FY2017 and the attendance of each Director at those meetings are disclosed below:

Name of Directors	Board Direct No. of m Held Att	ors	Audit an Comm No. of m Held At	ittee eeting	Nomina Commi No. of m Held Att	ittee	Comi No. of	neration mittee meeting attended
Neo Kah Kiat	7	7	_	_	_	_	_	_
Liew Oi Peng	7	7	_	_	_	_	_	_
Liew Choh Khing	7	7	_	_	_	_	_	_
Lee Kwang Boon	7	6	_	_	_	_	_	_
Tan Lye Huat	7	7	4	4	1	1	_	_
Ng How Hwan, Kevin	7	7	_	_	1	1	1	1
Yeo Kok Tong	7	7	4	4	_	_	1	1
Wong Hin Sun, Eugene	7	6	4	4	1	1	1	1

### Guideline 1.5 Internal Guidelines on Matters Requiring Board Approval

The Company has adopted internal guidelines setting forth matters that require Board's approval. The Board approves transactions exceeding certain threshold limits, while delegating authority for transactions below those limits to its Board Committees and the Management via a structured Delegation of Authority matrix. The Board Committees and the Management remain accountable to the Board. This matrix, which is reviewed on a regular basis and revised accordingly when necessary, includes the following significant matters which require the Board's specific approval:

- (i) material acquisition and disposal of assets/investments
- (ii) corporate/financial restructuring and corporate exercises
- (iii) budgets/forecasts
- (iv) policies & procedures, delegation of authority matrix, code of conduct & business ethics
- (v) material financial/funding arrangements and capital expenditures

During FY2017, the Board reviewed and approved the Group's annual budget and business plans; and on a quarterly basis monitors the financial performance of the Group. The Board also deliberated on other key business activities and material transactions that exceeded the limits of authority delegated to the Management or Board Committees.

### Guideline 1.6 Continuous Training & Development of Directors

The Company offers Directors opportunities to update and refresh their knowledge on an ongoing basis, to enable them to continue fulfilling their roles as Board members and Committee members effectively. During the year, the Management also kept the Directors up-to-date on pertinent developments in the business including changes in laws and regulations, code of corporate governance, financial reporting standards and industry-related matters. Such periodic updates were provided to Directors to facilitate the discharge of their duties. During the year, some Directors have attended third party-run programmes to enhance their knowledge to better serve the Group.

The Company is also responsible for arranging and funding the training of Directors. During the year reported on, the Board had received appropriate training to develop the necessary discharge of their duties. All Directors are encouraged to constantly keep abreast of developments in regulatory, legal and accounting frameworks that are of relevance to the Group through the extension of opportunities for participation in the relevant training courses, seminars and workshops as relevant and/or applicable.

#### Guideline 1.7

#### **Letter to Directors on Appointment**

Newly appointed Directors will be provided a formal letter setting out their duties and obligations. They will be given briefings by the Management on the business activities of the Group and its strategic directions as well as its corporate governance practices.

No new Director was appointed during FY2017.

#### **Board Composition and Guidance**

#### Principle 2: Independent Element on the Board

#### Guideline 2.1

#### Independent Element of the Board

The NC determines the independence of each Director annually. An Independent Director is one who has no relationship with the Company, its related companies, its 10% shareholders (as defined in the Code) or its officers that can interfere, or be reasonably perceived to interfere with the exercise of the Director's independent business judgment to the best interests of the Company.

As at the date of this report, the Board comprises eight (8) Directors, four of whom are Non-Executive Directors with three of them are independent. The NC conducted its annual review of the Directors' independence and was satisfied that the Company complies with the guidelines of the Code which provides that at least one-third of the Board is made up of Independent Directors.

#### Guidance 2.2

#### Composition of Independent Director on the Board

As the Chairman is not an Independent Director, the NC is reviewing the composition of Independent Directors on the Board and has recommended to the Board to consider increasing the independence element so as to be in line with the relevant guidelines of the Code. Guideline 2.2 of the Code provides that Independent Directors make up at least half of the Board where, *inter alia*, the Chairman on the Board is not an Independent Director and where such guideline has to be complied as soon as possible. The NC was of the view that such guideline be complied by 31 July 2018 instead of 31 July 2017 as disclosed in the previous Annual Report.

#### Guideline 2.3

#### Independence of Directors

The NC, in its deliberation as to the independence of a Director, took into account examples of relationships as set out in the Code, considered whether a Director had business relationships with the Group, and if so, whether such relationships could interfere, or be reasonably perceived to interfere, with the exercise of the Director's independent judgments. In this respect, the NC affirmed that Messrs. Tan Lye Huat, Ng How Hwan, Kevin and Yeo Kok Tong remain Independent Directors of the Company. The Independent Directors have confirmed that they do not have any relationship with the Company or its related companies or its officers that could interfere, or reasonably perceived to interfere, with the exercise of the Directors' independent business judgment with a view in the best interest of the Company.

#### Guideline 2.4

#### Independence of Directors Who Have Served on the Board beyond Nine Years

None of the Independent Directors have served on the Board beyond nine years from their respective date of appointment. Therefore, the guideline 2.4 of the Code is not applicable.

#### Guideline 2.5 Composition and Size of the Board

The Board has considered the present Board size and is satisfied that the current size facilitates effective decision making and is appropriate for the nature and scope of the Group's operations. The Board's composition is reviewed annually by the NC to ensure that the Board has the appropriate mix of expertise and experience. The NC is of the view that the current Board comprises persons whose diverse skills, experience and attributes provide for an effective Board. The Board members also collectively possess the necessary core competencies for the effective functioning of the Board and an informed decision making process.

A summary of the composition of the Board and Committees is set out below:-

Name of Directors	Status	Board of Directors	Audit and Risk Committee	Nominating Committee	Remuneration Committee
1. Neo Kah Kiat	ED NID	C			
	ED, NID		_	_	_
2. Liew Oi Peng	ED, NID	M	_	_	_
3. Liew Choh Khing	ED, NID	M	_	_	_
4. Lee Kwang Boon	ED, NID	M	_	_	_
5. Tan Lye Huat	NED, Lead ID	M	C	M	_
6. Ng How Hwan, Kevin	NED, ID	M	_	C	M
7. Yeo Kok Tong	NED, ID	M	M	_	C
8. Wong Hin Sun, Eugene	NED, NID	M	M	M	M

#### Legend:

C – Chairman; M – Member; ED – Executive Director; NED – Non-Executive Director; ID – Independent Director; NID – Non-Independent Director

During FY2017, the NC conducted its annual review of the Directors' independence and was satisfied that the Company has complied with the guidelines of the Code, including the guideline that at least one-third of the Board is made up of Independent Directors.

#### Guideline 2.6 Competency of the Board

To assist the NC in its annual review of the Directors' mix of skills and experiences that the Board requires to function competently and efficiently, the Directors updated their Board of Directors Competency Matrix form by providing additional information (if any) in their respective areas of specialisation and expertise.

The NC, having reviewed the returns, is satisfied that members of the Board possess the relevant core competencies in areas such as accounting and finance, business and management experience, and strategic planning. In particular, the Executive Directors possess good industry knowledge while the Non-Executive Directors, who are mostly professionals in their own fields, are able to take a broader view of the Group's activities, contribute their valuable experiences and provide independent judgment during Board deliberations. Details of the Directors' qualifications, background and working experience, principal commitments and shareholdings in related corporations are set out on pages 10 to 13.

### Guideline 2.7 Role of Non-Executive Directors

During the year, the Non-Executive Directors constructively challenged and helped develop the Group's proposals on business strategies. Management's progress in implementing such agreed business strategies were monitored by the Non-Executive Directors.

#### Guideline 2.8

#### Regular Meetings of Non-Executive Directors

During the year, the Non-Executive Directors communicated and met amongst themselves without the presence of Management as and when the need arose. The Company also benefited from the Management's ready access to its Directors for guidance and exchange of views both within and outside the formal environment of the Board and Board Committees meetings.

#### **Chairman and Chief Executive Officer**

#### Principle 3: Clear Division of Responsibilities and Balance of Power and Authority

The Code advocates that there should be a clear division of responsibilities between the leadership of the Board and the executives responsible for managing the Group's business and no one individual should represent a considerable concentration of power.

#### Guideline 3.1

#### Common Role of Chairman and CEO

Mr Neo Kah Kiat is both the Chairman of the Board ("Chairman") and Chief Executive Officer ("CEO") of the Company. The Board is of the view that it is not necessary to separate the role of the Chairman and the CEO after taking into consideration the size, scope and the nature of the operations of the Group. Mr Neo Kah Kiat is the founder of the Group and has played an instrumental role in developing the business since its establishment. He has considerable industry experience and business network and has also provided the Group with strong leadership and vision. The Board is of the view that it is in the interest of the Group to adopt a single leadership structure at this point in its development.

#### Guideline 3.2

#### Role and Responsibilities of Chairman

The Chairman, who is also the CEO, is responsible to the Board for corporate directions and operational efficiency, development and review of the Group's policies and strategies, and ensuring a cohesive working relationship among the Directors, and timeliness of information flow between the Board and the Management to ensure its effectiveness.

He also ensures that the Directors receive accurate, timely and clear information, ensure effective communication with Shareholders, encourage constructive relations between the Board and the Management, promote a culture of openness and debate at the Board, as well as facilitate the effective contribution of Non-Executive Directors.

#### Guideline 3.3

#### Appointment of Lead Independent Director

Given that the Chairman is not an Independent Director, Mr Tan Lye Huat has been appointed as the Lead Independent Director of the Company for the shareholders in situations where there have concerns or issues which communication with the Executive Chairman and CEO and/or Group Financial Controller has failed to resolve or where such communication is inappropriate. Mr Tan Lye Huat will also take the lead in ensuring compliance with the Code.

#### Guideline 3.4

Lead Independent Director to lead the Independent Directors to meet periodically

The NC, RC and ARC are all chaired by Independent Directors.

The Board is of the view that given the current board composition, there are sufficient safeguards and checks in place to ensure that the process of decision-making by the Directors is independent and based on collective decision-making without the Chairman and CEO being able to exercise considerable concentration of power or influenced by the Lead Independent Director, the Independent Directors will be meeting periodically without the presence of the other Directors, and the Lead Independent Director will provide feedback to the Chairman after such meetings as appropriate.

#### **Board Membership**

#### Principle 4: Formal and Transparent Process for the Appointment and Re-appointment of Directors to the Board

#### Guideline 4.1

#### NC Membership and Key Terms of Reference

The NC consists of three members with a majority, including the NC Chairman, being Independent Directors. They are:

Mr Ng How Hwan, Kevin, Chairman (Independent and Non-Executive)
Mr Tan Lye Huat, (Lead Independent and Non-Executive)
Mr Wong Hin Sun, Eugene (Non-Independent and Non-Executive)

The NC, which meets at least once a year, carries out its duties in accordance with a set of written Terms of Reference which includes, mainly, the following: -

- reviewing and recommending to the Board on all Board appointments, including the nomination of the Directors having regard to the Directors' contribution and performance;
- developing a process for selection, appointment and re-appointment of Directors (including alternate directors, if applicable) to the Board;
- reviewing orientation programs for new Directors and training and professional development programs for the continuing training of the Directors;
- determining on an annual basis whether or not a Director is independent bearing in mind the salient factors set out in the Code;
- deciding whether or not a Director is able to and has been adequately carrying out his duties as a director, having regard to the competing time commitments that are faced by the Director when serving on multiple boards;
- assessing the effectiveness of the Board as a whole and the contribution of each individual Director to the effectiveness of the Board;
- reviewing the size and composition of the Board with the objective of achieving a balanced Board in terms of the mix of experience and expertise and make recommendations to the Board with regard to any changes; and
- reviewing and approving any new employment of related persons and the proposed terms of their employment.

During FY2017, the NC held one scheduled meeting with full attendance.

#### Guideline 4.2 Responsibilities of NC

Key responsibilities of the NC include making recommendations to the Board on relevant matters such as the process for evaluating the performance of the Board and each Director as well as succession planning which form a critical part of corporate governance process for CEO and board members. It seeks to refresh the board membership as it thinks fit in an orderly and progressive manner so as to keep institutional memory intact. It also ensures compliance with the requirements of the Company's Constitution which provides that at each annual general meeting ("AGM"), one-third of the Board is required to retire and provided always that every director shall retire from office at least once every 3 years. In addition, the Directors, by the recommendation of NC, shall have the power to appoint any person to be the Director either to fill a casual vacancy or as an additional Director. All new Directors who are appointed by the Board are subject to re-election at the next AGM but shall not be taken into account in determining the numbers of Directors who are retire by rotation at such meeting. In this respect, the NC has recommended and the Board has agreed for the following Directors to retire and seek re-election at the forthcoming Fifth AGM:

#### Pursuant to Article 98 of the Constitution of the Company:

- (i) Ms Liew Oi Peng
- (ii) Mr Liew Choh Khing
- (iii) Mr Tan Lye Huat

In making the recommendations, the NC considers the overall contribution and performance of the Directors as well as the internal guideline set for rotation of independent directors. The NC member had abstained from deliberation in respect of his own nomination and assessment.

The NC reviewed the independence of the Directors as mentioned under Guideline 2.3 and 2.4. The NC has affirmed that Mr Tan Lye Huat, Mr Ng How Hwan, Kevin and Mr Yeo Kok Tong are independent and free from any relationship outlined in the Code. Each of the Independent Directors has also confirmed his independence.

#### Guideline 4.3

#### NC To Determine Directors' Independence

Each Director of the Company will annually confirm his independence (or otherwise) based on a checklist. The checklist is drawn up based on the guidelines provided in the Code. The NC has reviewed the independence of the Directors as mentioned under Guidelines 2.3 and 2.4 above, based on, *inter alia*, their declarations as aforesaid. As and when circumstances require, the NC will also assess and determine a Director's independence.

#### Guideline 4.4

#### Commitments of Directors Sitting on Multiple Boards

In assisting the NC to determine whether Directors who are on multiple boards have committed adequate time to discharge their responsibilities towards the Company's affairs, internal guidelines have been established to address the competing time commitments faced by Directors serving on multiple boards. To address the competing time commitments that are faced when Directors serve on multiple boards, the NC has reviewed and made recommendation to the Board accordingly on the maximum number of listed company board appointments which any Director may hold. Based on the recommendation, the Board has determined and set the maximum number of listed company board appointments at not more than five (5) other listed companies. Currently, none of the Directors hold more than five (5) directorships in other listed companies. No person would be appointed as an Independent Director if he/she, prior to such appointment, is already holding more than 5 directorship appointments in any publicly listed company on the SGX-ST or any other international stock exchanges; and for person with full-time employment (with existing employment contract), he/she should obtain consensus from his/her employer(s) before accepting the appointment as Director and he/she should not hold more than 2 other independent directorships in any publicly listed company on the SGX-ST or international stock exchanges prior to his/her appointment.

The NC, having reviewed each Directors' outside directorships as well as each Director's attendance and contributions to the Board, is satisfied that Directors have spent adequate time on the Company's affairs and have carried out their responsibilities.

## Guideline 4.5 Appointment of Alternate Director

Presently, the Company does not have any Alternate Director.

#### Guideline 4.6

#### Process for the selection and appointment and re-appointment of Directors to the Board

The Company has established the following process for the selection and appointment of new directors:

- 1. The NC determines a suitable size of the Board; and evaluates the balance of skills, knowledge and experience of members of the Board required to add value and facilitate effective decision-making, after taking into consideration the scope and nature of the operations of the Company.
- 2. The NC considers the various sources of seeking suitable candidate(s) either through internal promotion such as via the Company's succession planning; or recommendations from Directors/substantial shareholders; or external sources e.g. search consultants.
- 3. Short-listed candidate(s) will be required to furnish their curriculum vitae stating in detail their qualification, working experience, employment history, and to complete the following prescribed Forms:
  - (i) Director's Declaration on Independence;
  - (ii) Internal Guidelines for Directors Serving on Multiple Boards; and
  - (iii) Board of Directors Competency Matrix.
- 4. The NC evaluates the candidate(s) in areas of academic and professional qualifications, knowledge and experiences in relation to the business of the Group, independence status and other directorships.
- 5. The NC evaluates how the short-listed candidate(s) will fit in the overall desired competency matrix of the Board.
- 6. The NC makes recommendation to the Board for approval. The Board is to ensure that the selected candidate is aware of the expectations and the level of commitment required.

#### Guideline 4.7

#### **Key Information of Directors**

Key information of each member of the Board including his/her directorships and chairmanships both present and those held over the preceding 3 years in other listed companies, other principal appointments, academic/professional qualifications, membership/chairmanship in Board committees, date of first appointment and last re-election, etc. can all be found under pages 10 to 13 of the "Board of Directors" section of this Annual Report.

#### **Board Performance**

#### Principle 5: Assessment of the Effectiveness of the Board

### Guideline 5.1 Board Performance

The NC has in place a framework for annual Board performance evaluation to assess the effectiveness of the Board as a whole and its ability to discharge to facilitate discussion to discharge its responsibilities in providing stewardship, corporate governance and oversight of Management's performance duties more effectively.

For the year under review, all Directors participated in the evaluation by updating their respective feedbacks in their completed Board Performance Evaluation questionnaire relating to the size and composition of the Board, information flow to the Board, Board procedures and accountability, matters concerning CEO/key management personnel and standards of conduct of Board members being completed by each individual Director which is the prescribed form established for this purpose. To ensure confidentiality, the updated evaluation returns by Directors were submitted to the Company Secretary for collation and the consolidated responses were presented to the NC for review and discussion. The NC has reported to the Board on its review of the Board's performance for the year.

#### Guideline 5.2

#### Performance Criteria for Board Evaluation

There should be a formal annual assessment of the effectiveness of the Board as a whole and its Board Committees and the contribution by each Director to the effectiveness of the Board. The NC assesses the performance and effectiveness of the Board as a whole as well as the contribution of individual Directors to the effectiveness of the entire Board. The qualitative measures include the effectiveness of the Board in its monitoring and the attainment of the strategic objectives set by the Board.

The evaluation exercise is carried out annually by way of a Board Assessment Checklist, which is circulated to the Board members for completion and thereafter the NC to review and determine the actions required to ensure continuous improvement of the corporate governance of the Company and effectiveness of the Board as a whole.

#### Board performance criteria

- (i) The Board's effectiveness in its monitoring role and attainment of the strategic and long-term objectives;
- (ii) The Board's ability to ensure information flow and accountability; and
- (iii) The Board's ability to ensure respective committees' performance.

### Guideline 5.3 Evaluation of Individual Director

The evaluation of individual Director's performance is performed on an annual basis at the same time as evaluation of the performance of the Board as a whole based on, amongst others, the Director Assessment questionnaire to assess Directors' respective areas of specialisation and expertise, and general consideration of such other factors as mentioned below.

For the year under review, the NC also took note of each individual Director's attendance at meetings of the Board and Board committees as well as at general meeting(s); participation in discussions at meetings; knowledge of and contacts in the regions where the Group operates; the individual Director's functional expertise and his commitment of time to the Company.

#### **Access to Information**

#### Principle 6: Board Members should be provided with Complete, Adequate and Timely Information

#### Guideline 6.1 Board's Access to Information

To enable the Board to fulfill its responsibilities, it obtains information it deems adequate, complete and in a timely manner from the Management so as to make informed decisions. A system of communication between the Management, the Board and its Committees has been established and improved over time.

The Board, its Committees and every director have separate and independent access to the Management and are free to request additional information as needed to make informed decisions.

### Guideline 6.2 Provision of Information to the Board

In addition to the annual budget and business plans submitted to the Board for approval, the Board was provided with quarterly management report which contains key performance indicators informing the Directors of the Group's performance, position and prospects. The Management also kept the Board apprised of material variances between the actual results, corresponding period of last year and the budget, with appropriate explanation on such variances. Further, additional information is circulated to the Board on a regular basis as and when there is material development in the Group's business operations.

#### Guideline 6.3

#### Board's Access to the Company Secretary

The role of the Company Secretary is, *inter alia*, advising the Board on all governance matters and ensuring that all Board procedures are followed.

Under the direction of the Chairman, the Company Secretary ensures good information flow to and within the Board and its Committees and between the Management and Non-Executive Directors.

Directors have separate and independent access to the Company Secretary through e-mail, telephone and face-to-face meetings. During FY2017, the Company Secretary attended all meetings of the Board and its Board Committees and the minutes of such meetings were promptly circulated to all Board and Board Committees as appropriate.

#### Guideline 6.4

#### Appointment and Removal of Company Secretary

The appointment and removal of the Company Secretary are subject to the approval of the Board. The incumbent Company Secretaries were appointed on 22 March 2012.

#### Guideline 6.5

#### Board's Access to Independent Professional Advice

In the furtherance of their duties, the Independent Directors may seek independent professional advice, where appropriate, with such expense borne by the Company.

#### **REMUNERATION MATTERS**

Matters concerning remuneration of the Board, senior executives and other employees who are related to the controlling shareholders and/or the Directors (if any) are handled by the RC whose primary function is to develop formal and transparent policies on remuneration matters in the Company. The RC also reviews and ensures that the Company's remuneration system is appropriate to attract, retain and motivate the required talent to run the Company successfully.

Matters which are required to be disclosed in the annual remuneration report have been sufficiently disclosed in this Report under Principles 7, 8 and 9; and in the Financial Statements of the Company and of the Group.

#### Principle 7: Procedures for Developing Remuneration Policies

#### Guideline 7.1

#### Remuneration Committee

The RC comprises the following three (3) Directors, all of whom are Non-Executive and the majority, including the RC Chairman, being independent:

Mr Yeo Kok Tong, Chairman (Independent and Non-Executive)
Mr Ng How Hwan, Kevin (Independent and Non-Executive)
Mr Wong Hin Sun, Eugene (Non-Independent and Non-Executive)

The RC is guided by its written Terms of Reference which clearly set out its authority and duties. Key Terms of Reference include, mainly, the following:

- Offer an independent perspective in assisting the Board in the establishment of a formal and transparent procedure for developing policy on remuneration matters for the Directors and key management personnel of the Company;
- Establish appropriate framework of remuneration policies to motivate and retain Directors and executives, and ensure that the Company is able to attract appropriate talent from the market to maximize value for shareholders;
- Determine the specific remuneration packages for the Directors and key management personnel (or executive of equivalent rank) and any relative of a Director and/or substantial shareholder who is employed in a managerial position by the Company;
- Review and administer the award of shares to Directors and employees under any employee performance share plan and employee share option scheme adopted by the Company;
- Review and determine the contents of any service contracts for any Directors or key management personnel; and
- Review the appropriateness and transparency of remuneration matters for disclosure to shareholders.

The RC will meet at least once a year. During FY2017, the RC held one scheduled meeting with full attendance. In addition, the RC also conducted two informal working sessions with Management in respect of remuneration matters.

#### Guideline 7.2 Remuneration Framework

The RC ensures that a formal and transparent procedure is in place for fixing the remuneration packages of individual Directors and key management personnel. All aspects of the remuneration frameworks, including but not limited to directors' fees, salaries, allowances, bonuses, the awards to be granted under the performance share plan, the options to be issued under the employee share option scheme as well as other benefits-in-kind are reviewed by the RC. The recommendations of the RC are submitted for endorsement by the Board. Such frameworks are reviewed periodically to ensure that they remain competitive and relevant.

Since the beginning of FY2017, the executive compensation framework comprises of basic pay and variable short-term incentive for Executive Directors (subject to the achievements of key performance indicators ("KPI") which is partly based on financial outcomes and partly based on development objectives). This process has been instituted and confirmed for subsequent years.

The remuneration of related employees will be reviewed annually by the RC to ensure that their remuneration packages are in line with the staff remuneration guidelines and commensurate with their respective job scopes and level of responsibilities. Any bonuses, pay increments and/or promotions for these related employees will also be subject to the review and approval of the RC. In the event that a member of the RC is related to the employee under review, he will abstain from participating in the review.

The framework for Non-Executive Directors' fees (on per annum basis unless otherwise indicated) is as follows:

Role	Member	Chairman
Board of Directors	\$30,000	N/A
Audit and Risk Committee	\$10,000	Additional \$10,000
Other Committees	\$5,000	Additional \$5,000
Lead Independent Director	\$10,000	N/A

An additional fee of \$500 is provided to each Non-Executive Director for each of the meeting attendance to take effect from FY2017 onwards. No member of the RC was involved in deciding his/her own remuneration.

#### Guideline 7.3

#### RC Access to Advice on Remuneration Matters

The RC would access to the advice of external experts in the field of executive compensation, where required. For FY2017, the Company did not engage any external remuneration consultant to advise on remuneration matters. Our policy is to update with external consultants every 3 years with the last done in FY2014. It is in our work plan to refresh our latest position in FY2018.

#### Guideline 7.4 Employment Contract

Each of the Executive Directors has an employment contract with the Company which can be terminated by the Company (without prejudice to and in addition to any other remedy) by giving not less than six (6) months' notice of termination and vice versa. The appointments of Executive Directors do not have onerous removal clauses contained in their respective employment contract and will be reviewed to reflect their strategic importance to the Group.

#### Principle 8: Level and Mix of Remuneration

#### Guideline 8.1

#### Remuneration of Executive Directors and Key Management Personnel

The Company's remuneration structure for its Executive Directors and Key Management Personnel comprises both fixed and variable components. The variable component is performance related and is linked to the Company's performance as well as individual performance. This is designed to align remuneration interests with the shareholders' and link rewards to corporate and individual performance so as to promote long term success of the Group.

For the purpose of assessing the performance of the Executive Directors and Key Management Personnel, specific key performance indicator ("KPI") are clearly set out for each financial year and such KPI comprise both quantitative and qualitative factors.

As stipulated in the Company's remuneration framework, Executive Directors and senior executives do not receive Directors' fees from the Company or from its subsidiaries/associated companies if they are appointed to the Board.

Apart from overseeing the remuneration structure for its Executive Directors and Key Management Personnel, the remuneration package of any employee of the Group whose remuneration level exceeded \$250,000 is also being reviewed to ensure it matches the market competitors.

#### Guideline 8.2 Long-term Incentive Scheme

The Company has adopted a performance share plan known as the "Neo Group Performance Share Plan" ("PSP") and a share option scheme known as the "Neo Group Employee Share Option Scheme" ("ESOS"). Both the PSP and ESOS provide eligible participants with an opportunity to participate in the equity of the Company and to motivate them towards better performance through increased dedication and loyalty. Both the PSP and ESOS form an integral and important component of the compensation plan and are designed primarily to reward and retain employees whose services are vital to the growth and performance of the Company and the Group. As at the date of this report, no awards have been granted under the PSP and ESOS.

### Guideline 8.3 Remuneration of Non-Executive Directors

The Board concurred with the RC's proposal for Non-Executive Directors' fees for the financial year ended 31 March 2017. The RC and the Board are of the view that the remuneration of the Non-Executive Directors are appropriate in accordance with the market condition and take into account factors such as effort and time spent, and the increasingly onerous responsibilities of the Directors. In order not to reduce its public float which currently stood at less than 20%, the Company does not have any scheme to encourage Non-Executive Directors to hold shares in the Company.

#### Guideline 8.4

#### Contractual provision to reclaim incentive components of remuneration

As the Company does not have any long-term incentive in the variable components of the remuneration packages of the Executive Directors and Key Management Personnel, the RC is of the view that the institution of contractual provisions in the employment to reclaim any incentive components of their remuneration paid in prior years is not necessary.

#### Principle 9: Disclosure on Remuneration

#### Guideline 9.1

#### Remuneration Report

Details on the remuneration of Directors and Key Management Personnel for the year under review are presented below. During FY2017, there was no termination, retirement and post-employment benefits granted to any Director and Key Management Personnel.

### Guideline 9.2 Remuneration of Directors

A summary of each Non-Executive Directors' and Executive Directors' remuneration paid or payable by the Company for FY2017 is set out below:

Breakdown of Remuneration in Percentage (%)						
Name of Directors	Fees 1 (%)	Salary <sup>2</sup> (%)	Benefits (%)	Variable Bonus <sup>3</sup> (%)	Total (%)	Total Remuneration in Compensation Bands of \$250,000
Neo Kah Kiat	_	66	_	34	100	\$750,001 - \$1,000,000
Liew Oi Peng	_	69	_	31	100	\$250,001 - \$500,000
Lee Kwang Boon	-	68	_	32	100	\$250,001 - \$500,000
Liew Choh Khing	_	80	_	20	100	\$250,001 - \$500,000
Tan Lye Huat	100	_	_	_	100	\$71,000
Wong Hin Sun, Eugene	100	_	_	_	100	\$56,000
Ng How Hwan, Kevin	100	_	_	_	100	\$49,500
Yeo Kok Tong	100	_	_	_	100	\$56,000
<b>Total Director's Remuneration</b>	11	61	_	28	100	\$2,162,163

#### Notes:

- The Directors' Fees are subject to the approval of the shareholders at the AGM.
- <sup>2</sup> The salary amount shown is inclusive of allowances and CPF.
- The variable bonus amount shown is inclusive of CPF.

#### Guideline 9.3

#### Remuneration of Key Management Personnel (Other than the Company's Executive Director)

The table below sets out the remuneration received by executives that the Company considers senior enough and appropriate for disclosure purpose. The ranges of gross remuneration received by the top five Key Management Personnel in the Company and its subsidiaries, but do not include any associated companies, are presented as follows:

#### **Breakdown of Remuneration in Percentage (%)**

Name of Top 5 Key			Benefits-in-	Variable		Total Remuneration in Compensation Bands of
Management Personnel	Position	Salary 1 (%)	kind (%)	Bonus <sup>2</sup> (%)	Total (%)	\$250,000
Liew Oi Yen	Director (Operation)	81	-	19	100	< \$250,000
Lim Li Ling	Group Financial Controller	88	-	12	100	< \$250,000
Teo Hwee Ai	Chief Operating Officer	81	-	19	100	< \$250,000
Lilian Seah	General Manager	100	_	_	100	< \$250,000
Lillian Chan	General Manager	100	-	_	100	< \$250,000
Total top 5 Key Management Personnel's						
Remuneration		88		12	100	\$861,290

#### Notes:

The Company did not fully disclose the remuneration of its Executive Directors and Key Management Personnel as the Board is of the view that it is not in the interests of the Company to disclose such details for sensitivity and competitive reasons.

## Guideline 9.4 Employee Related to Directors/CEO

The following immediate family members of a Director or the CEO were the employees of the Group whose remuneration exceeded \$50,000 in FY2017:-

immediate family members	of the Group	Remuneration band
Neo Kah Guan	Brother of Neo Kah Kiat	\$50,001 - \$100,000
Neo Kar King	Brother of Neo Kah Kiat	\$50,001 - \$100,000
Neo Kah Lin	Brother of Neo Kah Kiat	\$50,001 – \$100,000
Liew Oi Yen	Sister of Liew Oi Peng	\$150,001 – \$200,000

The aggregate remuneration (including CPF contribution thereon and bonus) of these employees amounted to approximately \$413,861.

Save as disclosed above, the Group does not have any other employee who is an immediate family member of a Director or the CEO of the Company and whose remuneration exceeded \$50,000 during FY2017.

<sup>&</sup>lt;sup>1</sup> The salary amount shown is inclusive of allowances such as fixed transport allowance and CPF.

<sup>&</sup>lt;sup>2</sup> The variable bonus amount shown is inclusive of CPF.

#### Guideline 9.5 Employee Share Scheme

The Company have adopted a share option scheme known as the "Neo Group Employee Share Option Scheme". The ESOS will provide eligible participants with an opportunity to participate in the equity of the Company and to motivate them towards better performance through increased dedication and loyalty. The ESOS, which forms an integral part and important component of the employee compensation plan, is designed to primarily reward and retain directors and employees whose services are vital to our well-being and success. As the date of this report, no options have been granted under the ESOS.

#### Guideline 9.6

#### Link between remuneration and performance

In determining the remuneration of the Executive Directors and the Key Management Personnel, the RC reviewed their respective KPIs achievements and assessed their performance for the financial year under review.

#### **ACCOUNTABILITY AND AUDIT**

The Board recognises the importance of providing accurate and relevant information on a timely basis. In this respect, the Audit and Risk Committee ("ARC") reviews all financial statements and recommends them to the Board for approval. In addition, the ARC ensures that the Company maintains a sound system of internal controls to safeguard the shareholders' investments and the Group's assets as well as to manage potential risks.

Principle 10: Presentation of a Balanced and Understandable Assessment of the Company's Performance, Position and Prospects

#### Guideline 10.1

#### Accountability for Accurate Information

In discharging its responsibility of providing accurate relevant information on a timely basis, the Board ensures that the Group's financial results provide a balanced and understandable assessment of the Group's performance, position and prospects and the results are released to shareholders in a timely manner.

On a quarterly basis, the Management will furnish an overall representation to the ARC and the Board confirming, inter alia, that the financial processes and controls and the integrity of the Group's financial statements are in place, highlighting material financial risk and impacts and providing updates on status of significant financial issues of the Group.

In accordance with Rule 705(5) of the Catalist Rules, during FY2017, the Board issued negative assurance statements in its interim financial results announcement, confirming to the best of its knowledge that nothing had come to the attention of the Board which might render the financial statements false or misleading in any material aspect.

#### Guideline 10.2

#### Compliance with Legislative and Regulatory Requirements

During FY2017, the Board reviewed quarterly financial performance analysis slides and explanation from the Management to ensure compliance with all the Group's policies, operational practices and procedures, and relevant legislative and regulatory requirements.

The Board takes steps to ensure compliance with all the Group's policies, operational practices and procedures, and relevant legislative and regulatory requirements, including requirements under the Catalist Rules, where appropriate.

During the year, all the unaudited quarterly and full year results of the Group have been announced within their respective deadlines.

## Guideline 10.3 Management Accounts

The Management updated the Board on the Group's business activities and financial performance by providing updates on any business, operations and financial related matters on a quarterly basis. Such reports compared the Group's actual performance against the approved budget and result of the previous year. They also highlighted key business indicators and major issues that are relevant to the Group's performance from time to time in order for the Board to make a balanced and informed assessment of the Group's performance, position and prospects.

Prior to the release of financial result to the public, the Management will present the Group's financial performance together with notes explaining in detail the operations and trends to the ARC, which will review and recommend the same to the Board for approval and adopt for the release of the results.

#### Principle 11: Risk Management and Internal Controls

#### Guideline 11.1

#### Risk Management and Internal Controls System

The Board recognises the importance of maintaining a sound system of risk management and internal controls to safeguard shareholders' interests and the Group's assets. The ARC oversees and ensures that such system has been appropriately implemented and monitored.

A summary of the Company's risk management and internal controls system is appended below:-

#### **Risk Management**

The Group recognises risk management as a collective effort beginning with the individual subsidiaries and business units, followed by the operating segments and ultimately the Management and the Board, working as a team. The CEO and the management of the Company assume the responsibilities of the risk management function. They regularly assess and review the Group's business and operational environment to identify areas of significant financial, operational, compliance and information technology risks.

The Board has approved the Enterprise Risk Management Framework ("ERM Framework") for the identification of key risks within the business which is aligned with the ISO 31000:2009 Risk Management framework.

A Controls Self-Assessment ("CSA Programme") is established for Management and Board to obtain assurance on the state of internal controls. The CSA Programme is risk-based and aligned with the results of the ERM Framework exercise performed. On a yearly basis, the risk owners are required to review, assess and report on the adequacy and effectiveness of key mitigating internal controls for risks identified from the ERM Framework exercise and which are under their risk responsibilities.

#### **Internal Controls**

Minimum Acceptable Controls, fomalised in policies and procedures, have been implemented to enhance the Group's internal control function in areas such as finance, operations, compliance and information technology. The internal control measures aim to ensure that the Group's assets are safeguarded, proper accounting records are maintained, and that financial information used within the business and for publication is reliable.

The system of internal controls and risk management established by the Group provides reasonable, but not absolute, assurance that the Group will not be adversely affected by any event that can be reasonably foreseen as it strives to achieve its business objectives. However, the Board also notes that no system of internal controls and risk management can provide absolute assurance against the occurrence of material errors, poor judgement in decision-making, human error, losses, fraud or other irregularities.

#### Guideline 11.2

#### Adequacy and Effectiveness of Risk Management and Internal Control Systems

The risk management and internal control systems have been integrated throughout the Group and have been an essential part of its business planning and monitoring process.

On an annual basis, the Management reports to the Board on updates to the Group's risk profile, risk treatments and results of assurance activities so as to assure that the process is operating effectively as planned.

The Group also has in place an Assurance Activity Framework ("Assurance Framework") to facilitate and guide the Board's assessment on the adequacy and effectiveness of the Group's internal control and risk management systems. The Assurance Framework lays out the assurance activities performed, the assessment criterion and also the reporting process. Assurance activities covered under the Assurance Framework include CSA Programme by Management, internal audit by the internal auditors, statutory audit by the external auditors and external certification on health and safety standards by a third party professional service firm.

#### Guideline 11.3

#### Board's Comment on Adequacy and Effectiveness of Internal Controls

Based on the ERM Framework, Assurance Framework and internal controls established and maintained in the Company, CSA Programme conducted by the Management, the work performed by the internal auditors, the statutory audit undertaken by the external auditors, and the written representation from the CEO and Group Financial Controller providing assurance on the Group's risk management and internal control systems, and that the financial records have been properly maintained and the financial statements give a true and fair view of the Company's operations and finances, the Board, with the concurrence of the ARC, is of the view that, except for the recently acquired subsidiaries, the Group's risk management and internal control systems were effective and adequate for FY2017 to address the financial, operational, compliance and information technology risks of the Group.

Recently acquired subsidiaries are defined as those acquired for less than 24 months at the end of each financial year based on the completion date of acquisition. For such subsidiaries, the Group targets to establish and implement an effective and adequate internal control system that is aligned with that of the Group within 24 months upon the completion of acquisition.

#### Guideline 11.4 Risk Committee

The responsibility of overseeing the Company's ERM Framework and Assurance Framework and policies is undertaken by the ARC with the assistance of the internal and external auditors. Having considered the Company's business operations as well as its existing internal control and risk management systems, the Board is of the view that a separate risk committee is not required for the time being. The Audit Committee was renamed Audit and Risk Committee ("ARC") on 25 March 2015 guided by revised Terms of Reference.

#### Principle 12: Establishment of Audit Committee with Written Terms of Reference

### Guideline 12.1 ARC Membership

The ARC comprises the following three Directors, all of whom are Non-Executive and the majority, including the ARC Chairman, being independent:

Mr Tan Lye Huat, Chairman (Lead Independent and Non-Executive)
Mr Yeo Kok Tong (Independent and Non-Executive)
Mr Wong Hin Sun, Eugene (Non-Independent and Non-Executive)

#### Guideline 12.2 Expertise of ARC Members

The ARC members bring with them invaluable professional expertise in the accounting and financial management domains. The Board has ensured that all the ARC members, having the necessary accounting and/or related financial management experience and expertise, are appropriately qualified to discharge their responsibilities.

Guidelines 12.3 and 12.4 Roles, Responsibilities and Authorities of ARC

The ARC is guided by its Terms of Reference which stipulate that its principal functions as follows:-

- 1. Assist the Board in fulfilling its responsibilities for the Company's financial reporting, management of financial and control risks and monitoring of the internal controls system. Review the financial reporting process, the system of internal controls and management of financial risks, the audit process, and the Company's process for monitoring compliance with laws and regulations and its own code of business conduct.
- 2. Ensure that arrangements are in place for the independent investigation of possible improprieties in matters of financial reporting or other matters that may be raised and that appropriate follow up actions are taken.
- 3. Review the external auditors' proposed audit scope and approach and ensure no unjustified restrictions or limitations have been placed on the scope. Review the nature and extent of non-audit services provided by the external auditors. Approve the remuneration and terms of engagement of the external auditors. Monitor and assess the independence of the external auditors and their performance. Ensure that significant findings and recommendations made by the external auditors are received and discussed in a timely manner. Ensure that Management responds to recommendations made by the external auditors.
- 4. Review the activities and organisational structure of the internal audit function and ensure that there are no unjustified restrictions or limitations. Review the internal audit program with regard to the complementary roles of the internal and external audit functions. Ensure that significant findings and recommendations made by the internal auditors are received and discussed in a timely manner. Ensure that Management responds to recommendations made by the internal auditors.
- 5. Satisfy that adequate counter measures are in place to identify and mitigate any material business risks associated with the Company. Review the adequacy of the Company's internal financial controls, operational, compliance and information technology controls, and risk management policies and systems established by the Management. Ensure that a review of the effectiveness of the Company's internal controls is conducted at least annually.
- 6. Evaluate how Management is reviewing the principal business risks and assess the appropriateness of the mechanisms in place to identify, prevent and minimise these business risks. Ensure that an appropriate system is established to identify and report areas of potential business risk promptly in order for remedial actions to be taken. Assess at least annually the effectiveness of the control and risk management systems. Recommend to the Board its findings and proposed course of actions to be taken by Management to ensure controls are put in place to address these risks. Management is responsible for the actions to be taken.
- 7. Review the relevance and consistency of the accounting standards used by the Company and the Group, significant financial reporting issues and judgements so as to ensure the integrity of the financial statements of the Company and any announcements relating to the Company's financial performance.
- 8. Review and recommend for Board approval Interested Person Transactions, as specified under Chapter 9 of the Catalist Rules and/or the procedures set out in the general mandate approved by shareholders.

Minutes of the ARC meetings are routinely circulated to the Board for information.

During the year, the ARC reviewed and, if appropriate, approved all disclosable interested person transactions in accordance with the Catalist Rules. Directors who are interested in any particular transaction had recused themselves from the deliberation and approval process in both the ARC and Board deliberation. On a quarterly basis, the ARC also reviewed the financial results announcements of the Company before their submission to the Board for approval.

The ARC has explicit authority to investigate any matter within its Terms of Reference. All whistle-blower complaints (if any) were reviewed by the ARC to ensure independent and thorough investigation as well as adequate follow-up. The Company has maintained a whistle-blowing register to record all the whistle-blowing incidents. The contents including "nil" returns in the register is reviewed by the ARC at its quarterly meetings.

The ARC has full access to, and has had the full co-operation of the Management and employees. It also has full discretion to invite any Director or any member of the Management to attend its meetings.

### Guideline 12.5 External & Internal Auditors

During the year, the Company's internal and external auditors were invited to attend the ARC meetings and make presentations as appropriate. They also met separately with the ARC without the presence of Management.

### Guideline 12.6 Independence of External Auditors

The ARC oversees the Group's relationship with its external auditors, BDO LLP. It reviews the selection of the external auditors and recommends to the Board the appointment, re-appointment and removal of the external auditor, the remuneration and terms of engagement of the external auditor. The annual re-appointment of the external auditor is subject to shareholders' approval at each AGM of the Company.

The ARC reviewed the independence and objectivity of the external auditors through discussions with the external auditors and an annual review of the nature, extent and charges of non-audit services provided by the external auditors. The ARC was of the view that the non-audit services, namely Corporate Tax Compliance Service and GST Assisted Self-Help Kit Review provided by the external auditors in FY2017 did not prejudice their objectivity and independence.

A breakdown of the fees paid to the Group's external auditors (including its associated firms) is disclosed in the table below:

External Auditor Fees for FY2017	\$′000	% of Total Fees	
Total Audit Fees	223.0	77.3	
Total Non-Audit Fees	65.4	22.7	
Total Fees Paid	288.4	100.0	

The Group has also complied with Rules 712 and 715 (1) of the Catalist Rules of SGX-ST in relation to the Company's appointment of its independent auditors.

#### Guideline 12.7 Whistle blowing Policy

To encourage proper work ethics and eradicate any internal improprieties, unethical acts, malpractices, fraudulent acts, corruption and/or criminal activities in the Group, the Company has a Whistle Blowing Policy in place. The Policy provides the mechanism by which concerns about plausible improprieties in matters of financial reporting, etc., may be raised. A Whistle Blowing Committee ("WBC") had been established for this purpose. In addition, a dedicated secured e-mail address allows whistle blowers to contact the WBC and the ARC Chairman and members directly.

The Company's Whistle-blowing Policy allows not just employees but also external parties to raise concerns and offer reassurance that they will be protected from reprisals or victimization for whistle blowing in good faith.

Assisted by the WBC, the ARC addresses issues/concerns raised and arranges for investigation and/or follow-up of appropriate action. The ARC reports to the Board any issues/concerns received by it and the WBC, at the ensuing Board meeting. Should the ARC or WBC receive reports relating to serious offences, and/or criminal activities in the Group, they and the Board have access to the appropriate external advice where necessary. Where appropriate or required, a report shall be made to the relevant governmental authorities for further investigation/action.

Whistle Blowing Committee

The WBC consists of Executive Director, Group Financial Controller and Deputy Director of Human Resource.

The WBC is empowered to:

- look into all issues/concerns relating to the Group (except for those directed specifically to or affecting any member of the WBC which are dealt with by the ARC);
- make the necessary reports and recommendations to the ARC or the Board for their review and further
  action, if deemed required by them; and
- access the appropriate external advice where necessary and, where appropriate or required, report to the relevant governmental authorities for further investigation/action.

The Group takes concerns with the integrity and honesty of its employees very seriously. The Whistle-blowing Policy was established has been disseminated to all employees to encourage the report of any behaviour or action that anyone reasonably believes might be suspicious, against any rules/regulations/accounting standards as well as internal policies. Whistle blowers could also email to the ARC directly and in confidence and his/her identity is protected from reprisals within the limits of the law.

No whistle-blowing concerns were reported for FY2017.

#### Guideline 12.8

ARC to Keep Abreast of Changes to Accounting Standards

During the year, the ARC has held four scheduled meetings with full attendance.

In addition to the activities undertaken to fulfill its responsibilities, the ARC is kept abreast by the Management, external and internal auditors on changes to accounting standards, stock exchange rules and other codes and regulations which could have an impact on the Group's business and financial statements.

#### Guideline 12.9

Cooling-off Period for Partners or Directors of the Company's Auditing Firm

No former partner or Director of the Company's existing auditing firm or auditing corporation is a member of the ARC.

Principle 13: Independent Internal Audit Function

Guidelines 13.1 and 13.2 Internal Auditors

The ARC's responsibilities over the Group's internal controls and risk management are complemented by the work of the Internal Auditors ("IA").

The Company has outsourced its internal audit function to Yang & Lee Associates ("YLA"). The ARC approves the hiring, removal, evaluation and compensation to the IA. The IA has unrestricted access to all the Company's documents, records, properties and personnel, including access to the ARC. The IA's primary line of reporting is to the Chairman of the ARC. The IA carries out their functions under the direction of the ARC, and reports their findings and make recommendations to the ARC.

### Guidelines 13.3 and 13.4 Internal Audit Function

The Company's internal audit function is independent of the activities it audits. The IA, YLA, is staffed with professionals with relevant qualifications such as the Certified Internal Auditor qualification with the institute of Internal Auditors and experience. Our engagement with the YLA stipulates that its work shall be guided by the International Standards for the Professional Practice of Internal Auditing (IIA Standards) issued by the Institute of Internal Auditors.

At the beginning of each year, an annual internal audit plan which entails the review of the selected functions or business units of the Group is developed and agreed by the ARC. The ARC is satisfied that the Company's internal audit function is adequately resourced to perform the work for the Group.

#### Guideline 13.5

#### Adequacy and Effectiveness of Internal Audit Function

The ARC annually reviews the adequacy of the internal audit function to ensure that the internal audits are conducted effectively and that Management provides the necessary co-operation to enable the IA perform its function.

The ARC also reviews the IA's reports and remedial actions implemented by Management to address any internal control inadequacies identified. The IA completed two reviews during FY2017 in accordance with the internal audit plan approved by the ARC. The Management has adopted the recommendations of the internal auditors set out in the internal audit report.

#### SHAREHOLDERS' RIGHTS AND RESPONSIBILITY

The Company believes in regular, effective and fair communication with members of the investment community and investing public and has adopted a comprehensive policy to provide clear, timely and fair disclosure of information about the Company's business developments and financial performance.

#### Principle 14: Shareholder Rights and Responsibilities

#### Guideline 14.1

#### Sufficient Information to Shareholders

The Company believes in providing sufficient and regular information to its shareholders. In this respect, the Board adopts a comprehensive policy to provide clear, timely and fair disclosure of information about the Company's business developments and financial performance that could have a material impact on the price or value of its shares.

#### Guideline 14.2

#### Providing Opportunity for Shareholders to Participate and Vote at General Meetings

Shareholders are informed of general meetings through notices published in the local newspaper and the Company's announcements via SGXNET as well as through the Company's official website and the reports/circulars sent to all shareholders. Resolutions tabled at general meetings are passed through a process of voting by poll which procedures are clearly explained by the scrutineers at such general meetings.

#### Guideline 14.3

#### **Proxies for Nominee Companies**

Presently, the Constitution of the Company allows nominee companies as member of the Company to appoint up to two proxies only to attend and vote at any general meetings. Nevertheless, pursuant to Section 181 of the Companies Act, Chapter 50, a member of the Company who is a relevant intermediary is now entitled to appoint more than two proxies to attend and vote in his stead. "Relevant Intermediary" has the meaning described to it in Section 181 of the Companies Act, Chapter 50.

#### Principle 15: Communication with Shareholders

#### Guideline 15.1

#### Communication with Shareholders

The Board acknowledges the importance of regular communication with shareholders and investors through which shareholders can have an overview of the Group's performance and operation. In line with the continuous disclosure obligations under the Catalist Rules of the SGX-ST and the Singapore Companies Act, Chapter 50, the Board has established a policy to inform shareholders promptly of all major developments that may have material impact on the Group.

The Board embraces openness and transparency in the conduct of the Group's affairs, whilst safeguarding its commercial interests. Material information on the Group has been released to the public through the Company's announcements via the SGXNET.

#### Guideline 15.2

#### **Timely Information to Shareholders**

The Company communicates with shareholders and the investing community through the timely release of announcements to the SGXST via SGXNET. Financial results of the Company and the Group were released within 45 days from the every quarter ended and 60 days from the FY2017. In addition, the Annual Report 2017 is distributed to shareholders at least 14 days before the AGM to be held on 27 July 2017.

To further enhance its communication with investors, the Company has enhanced its website www.neogroup.com.sg where the public can access information on the Group directly.

#### Guideline 15.3

#### Regular Dialogue with Shareholders

General meetings have been and are still the principal forum for dialogue with shareholders. At these meetings, shareholders are given opportunities to participate through open discussions and to vote on resolutions tabled.

#### Guideline 15.4

#### Soliciting and Understanding Views of Shareholders

To promote a better understanding of shareholders' views, the Board actively encourages shareholders to participate during the Company's general meetings. These meetings provide excellent platform for the Company to obtain shareholders' views on value creation.

#### Guideline 15.5 Dividend Policy

The Company does not have a fixed dividend policy. The Board is recommending 1.00 Singapore cent per ordinary share for FY2017 as the final one-tier tax exempt dividend payable to shareholders, subject to the approval of shareholders at the forthcoming Fifth AGM. In considering the form, frequency and amount of future dividends on the shares that the Board may recommend or declare in respect of any particular financial year or period will be subject to the factors outlined below as well as any other factors deemed relevant by the Board:

- (a) the level of our cash and retained earnings;
- (b) the actual and projected financial performance;
- (c) the projected levels of capital expenditure and expansion plans;
- (d) the working capital requirements and general financing condition; and
- (e) restrictions on payment of dividends imposed on the Company by the financing arrangements (if any).

#### Principle 16: Conduct of Shareholder Meetings

#### Guideline 16.1

#### Shareholders' Participation at General Meetings

The Company encourages its shareholders to participate at general meetings and allow shareholders to communicate their views on various matters affecting the Company.

#### Guideline 16.2

#### Proceedings of General Meetings

The Board ensures that separate resolutions are proposed for approval on each distinct issue at general meetings. These meetings provide excellent opportunities to build shareholders' understanding of the Group's businesses, and obtain shareholders' views on value creation.

A shareholder who is entitled to attend and vote may either vote in person or through the appointment of one or two proxies. Voting in absentia and by electronic mail may only be possible following careful study to ensure that the integrity of the information and authentication of the identity of shareholder via the internet is not compromised. Separate resolutions are proposed on each separate issue at general meetings. Shareholders are encouraged to meet and communicate with the Board and to vote on all resolutions.

#### Guideline 16.3 Attendees at General Meetings

The Chairmen of the Board and its Committees attend all general meetings to address issues raised by shareholders. The External Auditors and the legal advisers are also present to address any relevant queries from shareholders. Appropriate senior management will also be present at the AGM to respond, if necessary, to operational questions from shareholders.

## Guideline 16.4 Minutes of General Meetings

The minutes of general meetings, which include substantial comments or queries from shareholders and responses from the Board are available to shareholders upon written request.

#### Guideline 16.5 Voting by Poll at General Meetings

The Company conducted poll voting for all resolutions passed at its last AGM held on 28 July 2016. To accord due respect to the full voting rights of shareholders, the Company will continue to put all resolutions to vote by poll at the forthcoming Fifth AGM to be held on 27 July 2017.

#### OTHER CORPORATE GOVERNANCE MATTERS

The Company has in place internal codes of conduct and practices for its Board members and employees on securities transactions while in possession of price-sensitive information and their conduct of business activities.

### DEALINGS IN SECURITIES (Rule 1204 (19) of the Catalist Rules of SGX-ST)

The Company has adopted an internal securities code of compliance to provide to the Directors and all employees of the Group with regard to dealing in the Company's securities pursuant to Rule 1204(19) of the Catalist Rules. During FY2017, the Company issues quarterly circulars to its Directors, officers and employees prohibiting dealing in its shares during the period commencing two weeks before the announcement of the Group's quarterly financial results and one month before the commencement of the Group's full-year financial results till the day of such announcements. Directors and employees are also advised against dealing in the Company's securities when they are in possession of any unpublished material price-sensitive information of the Group at all times. In addition, the Company discourages the Directors and employees from dealing in the Company's securities on short-term considerations. The Group confirmed that it adhered to its internal securities code of compliance for FY2017.

### INTERESTED PERSON TRANSACTIONS (Rule 907 of the Catalist Rules of SGX-ST)

Details of the interested person transactions for FY2017 as required pursuant to Rule 907 of the Catalist Rules of SGX-ST:

Name of interested person	Aggregate value of all interested person transactions during the financial year under review (excluding transactions less than \$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920) \$'000	Aggregate value of all interested person transactions conducted under shareholders' mandate pursuant to Rule 920 (excluding transactions less than \$100,000)
Neo Kah Kiat  (i) GUI Solutions Pte Ltd  - Cost of goods and services purchased - Rental and utilities income	213.3 24.0	- -
(i) Office premise lease expense <sup>1</sup>	99.8	-
Neo Kah Kiat and Liew Oi Peng (i) Office premise lease expense <sup>2</sup>	197.6	-
(ii) Rental of hostel for staff welfare	12.0	_
<ul> <li>(ii) Twinkle Investment Pte Ltd</li> <li>Rental of yacht</li> <li>Office premise lease expense<sup>3</sup></li> </ul>	240.0 104.1	- -

#### Notes:

- The office premise lease expense paid to the Company's director, Neo Kah Kiat, in FY2017 relates to #05-04 at Enterprise One amounting to approximately \$99,800. As the terms of the tenancy agreement for the office premise were supported by independent valuations and with lease period of 3 years, the lease thereunder is not required to comply with Catalist Rule 906 in relation to the approval of the shareholders of the Company as exempted under Catalist Rule 916(1).
- <sup>2</sup> The office premise lease expense paid to the Company's directors, Neo Kah Kiat and Liew Oi Peng, in FY2017 relates to lease expense for #05-03 and #05-05 at Enterprise One amounting to approximately \$197,600. As the terms of the tenancy agreements for the office premises were supported by independent valuations and with lease period of 3 years, the leases thereunder are not required to comply with Catalist Rule 906 in relation to the approval of the shareholders of the Company as exempted under Catalist Rule 916(1).
- The office premise lease expense paid to the Twinkle Investment Pte Ltd, which is jointly owned by Neo Kah Kiat and Liew Oi Peng, in FY2017 relates to lease expense for #05-06 at Enterprise One amounting to approximately \$104,100. As the terms of the tenancy agreement for the office premise were supported by independent valuations and with lease period of 3 years, the lease thereunder is not required to comply with Catalist Rule 906 in relation to the approval of the shareholders of the Company as exempted under Catalist Rule 916(1).

The Company has established procedures to ensure that all transactions with interested persons are reported on a timely manner to the ARC and the transactions are carried out on normal commercial terms and will not be prejudicial to the interest of the Company and its minority shareholders.

### MATERIAL CONTRACTS (Rule 1204(8) of the Catalist Rules of SGX-ST)

Save for the employment contract between the Company and the Executive Directors and disclosures above in the "Interested Person Transactions" as well as except as disclosed in the Directors' Statement and the Financial Statements, there were no other material contracts of the Company and its subsidiaries involving the interests of the CEO or any Director or controlling shareholder, either subsisting at the end of the financial year or if not then subsisting, which were entered into since the end of the previous financial year.

#### NON-SPONSOR FEES (Rule 1204(21) of the Catalist Rules of SGX-ST)

In compliance with Rule 1204(21) of the Catalist Rules, there were no non-sponsor fees paid to the Company's Sponsor, CIMB Bank Berhad, Singapore Branch during FY2017.

#### **CODE OF CONDUCT AND PRACTICES**

The Group recognises the importance of integrity, professionalism on the conduct of its business activities. Employees are expected to embrace, practise and adopt these values while performing their duties and always to act in the best interest of the Group and avoid situations that may create conflicts of interest.

## DIRECTORS' STATEMENT AND FINANCIAL STATEMENTS

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The Directors of Neo Group Limited (the "Company") present their statement to the members together with the audited financial statements of the Company and its subsidiaries (the "Group") for the financial year ended 31 March 2017 and the statement of financial position of the Company as at 31 March 2017.

#### 1. OPINION OF THE DIRECTORS

In the opinion of the Directors,

- (a) the accompanying financial statements comprising the statements of financial position of the Group and of the Company, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows together with the notes thereon are properly drawn up in accordance with the provisions of the Singapore Companies Act, Chapter 50 (the "Act") and Singapore Financial Reporting Standards so as to give a true and fair view of the financial position of the Group and of the Company as at 31 March 2017 and of the financial performance, changes in equity and cash flows of the Group for the financial year then ended; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

#### 2. DIRECTORS

The Directors of the Company in office at the date of this statement are as follows:

Neo Kah Kiat Liew Oi Peng Lee Kwang Boon Liew Choh Khing Wong Hin Sun, Eugene Tan Lye Huat Ng How Hwan, Kevin Yeo Kok Tong

#### 3. ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES OR DEBENTURES

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object is to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.



#### 4. DIRECTORS' INTERESTS IN SHARES OR DEBENTURES

According to the register of directors' shareholdings kept by the Company for the purposes of Section 164 of the Act, none of the Directors of the Company who held office at the end of the financial year had any interest in the shares or debentures of the Company or its related corporations except as detailed below:

**Shareholdings** 

Shareholdings in which

	registe	registered in the		Directors are deemed	
	name o	name of Directors		an interest	
	Balance at	Balance at Balance at		<b>Balance at</b>	
	1 April	31 March	1 April	31 March	
	2016	2017	2016	2017	
		Number of	ordinary share	es	
Company					
Neo Kah Kiat	101,116,550	101,116,550	8,064,000	8,064,000	
Liew Oi Peng	8,064,000	8,064,000	101,116,550	101,116,550	
Lee Kwang Boon	5,200,000	5,200,000	_	_	
Liew Choh Khing	1,691,558	1,691,558	_	_	
Wong Hin Sun, Eugene	_	_	4,370,000	4,320,000	
Ng How Hwan, Kevin	264,000	_	175,000	453,300	
Yeo Kok Tong	34,600	72,600	_	_	

By virtue of Section 7 of the Act, Mr Neo Kah Kiat is deemed to have interests in the shares of all the wholly-owned subsidiaries of the Company as at the beginning and end of the financial year. Mr Neo Kah Kiat is deemed to be interested in the shares held by his spouse, Ms Liew Oi Peng, and vice versa.

Mr Wong Hin Sun, Eugene is the Managing Director and holds 100% of the issued shares of Sirius Venture Capital Pte. Ltd. ("Sirius Venture"), he is deemed to have an interest in the 3,320,000 in the Company held by Sirius Venture. Additionally, Mr Wong Hin Sun, Eugene is also deemed to be interested in the 1,000,000 shares in the Company held by his spouse.

Mr Ng How Hwan, Kevin is deemed to have an interest in the 453,300 shares of the Company held by DBS Nominees (Private) Limited. These shares are held by DBS Nominees (Private) Limited for the accounts of Mr Ng How Hwan, Kevin and his spouse.

In accordance with the continuing listing requirements of the Catalist of Singapore Exchange Securities Trading Limited ("SGX-ST"), the Directors of the Company state that, according to the register of directors' shareholdings, the Directors' interests as at 21 April 2017 in the shares of the Company have not changed from those disclosed as at 31 March 2017.

#### 5. SHARE OPTIONS

There were no share options granted by the Company or its subsidiaries during the financial year.

There were no shares issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company or its subsidiaries.

There were no unissued shares of the Company or of its subsidiaries under options as at the end of the financial year.

Neo Group Employee Share Option Scheme ("ESOS") and Performance Share Plan ("PSP")

The Company implemented a share option scheme known as ESOS and performance share plan known as PSP which were approved and adopted by the shareholders at an Extraordinary General Meeting of the Company held on 11 June 2012. No share options or performance shares have been granted or awarded pursuant to the ESOS and PSP.



#### 6. AUDIT AND RISK COMMITTEE

The Audit and Risk Committee comprises the following members, who are all non-executive and a majority of whom, including the Chairman, are Independent Directors. The members of the Audit and Risk Committee during the financial year and at the date of this report are:

Tan Lye Huat (Chairman) (Independent and Non-Executive Director)
Wong Hin Sun, Eugene (Non-Independent and Non-Executive Director)
Yeo Kok Tong (Independent and Non-Executive Director)

The Audit and Risk Committee performed the functions specified in Section 201B (5) of the Act and the Singapore Code of Corporate Governance, including the following:

- (i) reviewing the adequacy of the Group's internal financial controls, operational, compliance and information technology controls, risk management policies and systems established by the management and ensuring a review of effectiveness of the Group's internal controls and risk management system is conducted at least annually;
- ensuring the arrangements are in place for independent investigation of possible improprieties in matters of financial reporting or other matters that may be raised and that appropriate follow up actions are taken;
- (iii) reviewing the external auditors' proposed audit scope and approach and ensuring no unjustified restrictions or limitations have been placed on the scope;
- (iv) approving the remuneration and terms of engagement of the external auditors;
- (v) monitoring and assessing the independence of external auditors and their performance;
- (vi) ensuring significant findings and recommendations made by the external and internal auditors are received and discussed in a timely manner and recommendations are responded by management;
- (vii) reviewing the activities and organisational structure of the internal audit function and ensuring there are no unjustified restrictions or limitations;
- (viii) reviewing the internal audit program with regard to the complementary roles of the internal and external audit functions;
- (ix) ensuring an appropriate system is established to identify and report areas of potential business risk promptly;
- (x) reviewing the relevance and consistency of the accounting standards used by the Group, significant financial reporting issues and judgements so as to ensure the integrity of the financial statements of the Group and any announcement relating to the Group's financial performance;
- reviewing and recommending for Board's approval on Interested Person Transactions, as specified under Chapter 9 of the Catalist Rules and/or the procedures set out in the general mandate approved by shareholders; and
- (xii) reviewing the statement of financial position of the Company and the consolidated financial statements of the Group and external auditor's report on those financial statements before their submission to the Directors' of the Company.

### DIRECTORS' STATEMENT

#### 6. AUDIT AND RISK COMMITTEE (Continued)

The Audit and Risk Committee confirmed that it has undertaken a review of all non-audit services provided by the external auditors to the Group and is satisfied that the nature and extent of such services would not affect the independence of the external auditors.

The Audit and Risk Committee has full access to and has the co-operation of the management and has been given the resources required for it to discharge its function properly. It also has full discretion to invite any director and executive officer to attend its meetings. The external and internal auditors have unrestricted access to the Audit and Risk Committee.

The Audit and Risk Committee has recommended to the Board of Directors the nomination of BDO LLP, for re-appointment as external auditors of the Group at the forthcoming Annual General Meeting.

#### 7. INDEPENDENT AUDITORS

The independent auditors, BDO LLP, have expressed their willingness to accept re-appointment.

On behalf of the Board of Directors

**Neo Kah Kiat** Director **Liew Oi Peng** Director

Singapore 30 June 2017

To the members of Neo Group Limited

#### REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS

#### **Opinion**

We have audited the financial statements of Neo Group Limited (the "Company") and its subsidiaries (the "Group"), which comprise:

- the consolidated statement of financial position of the Group and the statement of financial position of the Company as at 31 March 2017;
- the consolidated statement of comprehensive income, consolidated statement of changes in equity, and consolidated statement of cash flows of the Group for the financial year then ended; and
- notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements of the Group and the statement of financial position of the Company are properly drawn up in accordance with the provisions of the Companies Act, Chapter 50 (the "Act") and Financial Reporting Standards in Singapore ("FRSs") so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 March 2017, and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the financial year ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the *Auditor's Responsibilities for the Audit of the Financial Statements* section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

#### **KEY AUDIT MATTER**

## Business Combination Related to U-Market Place Enterprise Pte. Ltd. ("U-Market")

On 31 January 2017, the Company obtained control over U-Market by acquiring a 75% equity interest via a capitalisation of an amount of \$2.5 million due from U-Market to the Company.

The management, assisted by its external valuer, performed valuations to determine the fair values of U-Market's identifiable assets acquired and liabilities assumed as at the date of acquisition.

#### **AUDIT RESPONSE**

Our procedures on the business combination of U-Market included, amongst others, the following:

- Assessed the independence and competency of the external valuer which included considering their experiences and qualification in performing valuations for such business combinations;
- Discussed with the external valuer on the valuation methodologies used and the results of their work;

To the members of Neo Group Limited

#### **KEY AUDIT MATTER**

#### **AUDIT RESPONSE**

#### Business Combination Related to U-Market Place Enterprise Pte. Ltd. ("U-Market") (Continued)

As disclosed in Note 11 to the financial statements, following the business combination, a goodwill of \$3.1 million and trademark of \$1.3 million were recognised.

We have determined the business combination of U-Market and the resultant goodwill and trademark to be a key audit matter as the acquisition is a material transaction during the financial year and involved significant judgements and estimates with regard to the valuation process and key assumptions on the future market conditions, growth rates and discount rates used in the revenue forecasts prepared by management.

Refer to Notes 3.2 and 11 to the financial statements.

## 2 Impairment Assessment of Goodwill and Trademarks

As at 31 March 2017, the Group's goodwill and trademarks amounted to \$5.2 million and \$8.3 million, respectively.

Under FRS 36 Impairment of Assets, the Group is required to test goodwill and intangible assets with an indefinite useful life for impairment annually, or more frequently if there are indicators that these assets may be impaired.

For the purpose of impairment assessment, the management prepared discounted cash flows forecasts for the respective cash generating units to determine if any impairment is required.

We have determined the impairment assessment of these assets to be a key audit matter as the impairment assessment involved significant judgements and estimates with regard to the valuation process and key assumptions on the future market conditions, growth rates and discount rates used in the discounted cash flow forecasts prepared by management.

Refer to Notes 3.2 and 10 to the financial statements.

- Engaged our internal valuation specialists to evaluate the valuation methodologies used and the reasonableness of the discount rate applied;
- Compared the key assumptions used by the external valuer in their valuations of assets to externally published benchmarks where available;
- Evaluated the key business performance assumptions made by management, including the revenue growth rate against historical performance and terminal growth rate against market data; and
- Assessed the adequacy of the disclosure in the financial statements in relation to this business combination.

Our procedures on the impairment assessment of these assets included, amongst others, the following:

- Discussed with management and evaluated the key assumptions made by management, including the comparing revenue growth rate against historical performance and terminal growth rate against market data;
- Performed sensitivity analysis around the key assumptions, including the revenue growth rate, discount rate and terminal growth rate, used in cash flow forecasts; and
- Assessed the adequacy of the disclosure in the financial statements with respect to the impairment assessment.

To the members of Neo Group Limited

#### **KEY AUDIT MATTER**

#### **AUDIT RESPONSE**

3 Impairment Assessment of Investments in Subsidiaries and Advances to Subsidiaries

As at 31 March 2017, the Company's investments in subsidiaries and advances to subsidiaries amounted to \$29.0 million and \$5.3 million, respectively.

During the financial year ended 31 March 2017, the management performed an impairment assessment of the investments in subsidiaries and advances to subsidiaries using discounted cash flow forecasts as certain subsidiaries reported loss before tax.

The assessment resulted in the recognition of an impairment loss of \$0.2 million in the investments in subsidiaries in the Company's profit or loss.

We have determined the impairment assessment of the investments in subsidiaries and advances to subsidiaries to be a key audit matter as the impairment assessment involved significant judgements and estimates with regard to the key assumptions on the future market conditions, growth rates and discount rates used in the discounted cash flow forecasts prepared by management.

Refer to Notes 3.1, 3.2, 5 and 11 to the financial statements.

Our procedures on the impairment assessment of these assets included, amongst others, the following:

- Discussed with management and evaluated the key assumptions made by management, including comparing the revenue growth rate against historical performance and terminal growth rate against market data;
- Performed sensitivity analysis around the key assumptions, including the revenue growth rate, discount rate and terminal growth rate, used in cash flow forecasts; and
- Assessed the adequacy of the disclosure in the financial statements with respect to the impairment assessment.

#### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not and will not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information identified above and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

To the members of Neo Group Limited

#### **Responsibilities of Management and Directors for the Financial Statements**

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Directors' responsibilities include overseeing the Group's financial reporting process.

#### **Auditor's Responsibilities for the Audit of the Financial Statements**

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the Group audit. We remain solely responsible for our audit opinion.

To the members of Neo Group Limited

#### Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

#### REPORT ON OTHER LEGAL AND REGULATORY REOUIREMENTS

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is Adrian Lee Yu-Min.

**BDO LLP** Public Accountants and **Chartered Accountants** 

Singapore 30 June 2017

# STATEMENTS OF FINANCIAL POSITION

As at 31 March 2017

		G	iroup	Con	Company	
	Note	2017	2016	2017	2016	
		\$'000	\$'000	\$'000	\$'000	
ASSETS						
Current assets						
Inventories	4	12,983	9,044	_	_	
Trade and other receivables	5	21,663	16,491	2,861	6,551	
Prepayments	3	323	759	2,801	11	
Cash and cash equivalents	6	10,540	12,176	237	378	
Cash and Cash equivalents	0 _	45,509	38,470	3,107	6,940	
Assets classified as held for sale	7	43,303 -	1,043	-	0,540	
Total current assets	_	45,509	39,513	3,107	6,940	
	_	.,			-,-	
Non-current assets						
Property, plant and equipment	8	75,204	75,884	10	14	
Investment properties	9	1,250	2,787	_	_	
Intangible assets	10	13,948	9,608	9	10	
Investments in subsidiaries	11	_	_	28,969	21,351	
Other receivables	5	2,583	197	2,551	2,211	
Available-for-sale financial asset	12	630	630	630	630	
Total non-current assets		93,615	89,106	32,169	24,216	
TOTAL ASSETS		139,124	128,619	35,276	31,156	
EQUITY						
Capital and reserves	13	7 000	7 000	7 000	7.000	
Share capital	13	7,899	7,899	7,899	7,899	
Merger and capital reserves	14	179	(326)	_	_	
Fair value adjustment account	15	405	450	_	_	
Foreign currency translation reserve	16	405	150	2.540	2.740	
Retained earnings	17	24,678	22,874	2,519	3,748	
Equity attributable to owners of the parent		33,161	30,597	10,418	11,647	
Non-controlling interests	_	4,350	5,660	- 40.440		
TOTAL EQUITY	-	37,511	36,257	10,418	11,647	
LIABILITIES						
Current liabilities						
Trade and other payables	18	22,416	19,298	2,133	5,083	
Provisions	19	404	400	_	_	
Bank borrowings	20	36,938	30,883	_	_	
Finance lease payables	21	1,481	2,012	_	_	
Derivative financial liabilities	22	_	82	_	_	
Income tax payable		355	1,520	23	23	
Total current liabilities	_	61,594	54,195	2,156	5,106	
Non-current liabilities	4.5	4 2		22.755	44.45-	
Other payables	18	1,255	_	22,702	14,403	
Bank borrowings	20	33,192	30,995	_	_	
Finance lease payables	21	2,395	2,494	_	_	
Deferred tax liabilities	23	3,177	4,678	-		
Total non-current liabilities	_	40,019	38,167	22,702	14,403	
TOTAL LIABILITIES	_	101,613	92,362	24,858	19,509	
TOTAL EQUITY AND LIABILITIES	_	139,124	128,619	35,276	31,156	

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the financial year ended 31 March 2017

	Note	2017 \$'000	2016 \$'000
Revenue	24	162,049	125,418
Other items of income			
Interest income		11	7
Other income	25	4,427	6,469
Items of expense			
Purchases and consumables used		(75,912)	(50,163)
Changes in inventories		2,603	567
Delivery expenses		(3,344)	(3,629)
Employee benefits expense	26	(45,834)	(37,385)
Depreciation and amortisation expenses	27	(8,643)	(7,173)
Advertising expenses		(5,255)	(5,412)
Operating lease expenses	28	(7,459)	(7,327)
Utilities		(4,743)	(4,068)
Other expenses		(16,949)	(10,477)
Finance costs	29	(2,072)	(1,611)
(Loss)/Profit before income tax	30	(1,121)	5,216
Income tax credit/(expense)	31	2,416	(987)
Profit for the financial year	=	1,295	4,229
Other comprehensive income:			
Items that may be reclassified subsequently to profit or loss			
Reclassification adjustments on fair value of available-for-sale financial asset		_	230
Exchange differences arising from translation of foreign operations		462	274
Income tax relating to items that may be reclassified subsequently		_	_
Other comprehensive income for the financial year, net of tax	_	462	504
Total comprehensive income for the financial year	_	1,757	4,733
Profit attributable to:			
Owners of the parent		3,263	6,062
Non-controlling interests		(1,968)	(1,833)
Non controlling interests	-	1,295	4,229
	-	1,233	7,223
Total comprehensive income attributable to:			
Owners of the parent		3,518	6,442
Non-controlling interests	_	(1,761)	(1,709)
	_	1,757	4,733
Earnings per share			
– Basic and diluted (in cents)	32	2.24	4.18

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the financial year ended 31 March 2017

	Note	Share capital \$'000	Merger and capital reserves \$'000	Foreign currency translation reserves \$'000	Retained earnings \$'000	Total equity attributable to owners of the parent \$'000	Non- controlling interests \$'000	Total equity \$'000
Balance at 1 April 2016		7,899	(326)	150	22,874	30,597	5,660	36,257
Profit for the financial year		_	_	_	3,263	3,263	(1,968)	1,295
Other comprehensive income Exchange differences arising from translation of foreign								
operations				255		255	207	462
Total comprehensive income for the financial year		-	-	255	3,263	3,518	(1,761)	1,757
Transactions with non- controlling interests:	_							
Acquisition of a subsidiary Acquisition of additional equity interest in a	11	-	-	-	-	-	(189)	(189)
subsidiary Issue of ordinary shares to non-controlling interests in	11	_	505	-	-	505	(1,105)	(600)
subsidiaries	11	_	_	_	_	_	1,745	1,745
Total transactions with non-controlling interests		_	505	-	-	505	451	956
Distribution to owners of the parent:								
Dividends	33	_	_	_	(1,459)	(1,459)	_	(1,459)
Total transaction with owners of the parent	i	-	_	-	(1,459)	(1,459)	-	(1,459)
Balance at 31 March 2017	-	7,899	179	405	24,678	33,161	4,350	37,511
	-	.,			,	,	.,_ ,,	,

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the financial year ended 31 March 2017

Balance at 1 April 2015	Note	Share capital \$'000	Merger and capital reserves \$'000	account \$'000	reserves \$'000	Retained earnings \$'000	Total equity attributable to owners of the parent \$'000	Non- controlling interests \$'000	Total equity \$'000
Profit for the						6.062	6.062	(1.022)	4 220
financial year  Other comprehensive income Reclassification adjustments on fair value of available-for- sale financial asset Exchange differences arising from translation		_	_	230	_	6,062	6,062	(1,833) -	230
of foreign operations		_	_	_	150	_	150	124	274
Total comprehensive income for the financial year  Transactions with non-controlling		-	-	230	150	6,062	6,442	(1,709)	4,733
interests: Acquisition of subsidiaries	13	1,500					1,500	7,369	8,869
Total transactions with non-controlling interests	13	1,500				_	1,500	7,369	8,869
Distribution to owners of the parent:									
Dividends Total transaction	33	_	_	_	_	(1,523)	(1,523)	_	(1,523)
with owners of the parent		-	-	-	_	(1,523)	(1,523)	-	(1,523)
Balance at 31 March 2016		7,899	(326)	_	150	22,874	30,597	5,660	36,257

The accompanying notes form an integral part of these financial statements.

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the financial year ended 31 March 2017

	Note	2017 \$'000	2016 \$'000
Operating activities			
(Loss)/Profit before income tax		(1,121)	5,216
Adjustments for:			
Allowance for impairment loss on third parties trade receivables		163	_
Bad third parties trade receivables written off		75	30
Depreciation and amortisation expenses		8,643	7,173
Dividend income		(11)	(18)
Fair value (gain)/loss on derivative financial instruments		(23)	82
Gain from bargain purchase on acquisition of subsidiary		_	(3,453)
Gain on disposal of assets classified as held for sale		(1,817)	(672)
Impairment loss on available-for-sale financial asset		_	270
Impairment loss on investment properties		112	_
Impairment loss on property, plant and equipment		_	271
Interest expense		2,072	1,611
Interest income		(11)	(7)
Inventories written down		3	10
Loss on disposal of investment property		_	25
Loss/(Gain) on disposal of property, plant and equipment		5,131	(47)
Plant and equipment written off		458	146
Operating cash flows before working capital changes		13,674	10,637
Working capital changes:			
Inventories		(992)	(3,499)
Trade and other receivables		(618)	(882)
Prepayments		451	(12)
Trade and other payables		(5,248)	(2,440)
Provisions		(62)	(33)
Derivative financial instrument	_	(58)	
Cash generated from operations		7,147	3,771
Income tax paid		(469)	(879)
Net cash from operating activities	_	6,678	2,892
Investing activities			
Acquisition of subsidiaries, net of cash acquired	11	627	(10,175)
Acquisition of additional equity interest in a subsidiary	11	(600)	_
Deposit paid for purchase of plant and equipment		(3,484)	_
Purchase of property, plant and equipment		(20,029)	(6,668)
Purchase of intangible assets		(307)	(41)
Proceeds from disposal of assets classified as held for sale		2,860	1,460
Proceeds from disposal of investment property		_	3
Proceeds from disposal of property, plant and equipment		10,315	207
Interest received		11	7
Dividend received	_	11	18
Net cash used in investing activities	_	(10,596)	(15,189)

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the financial year ended 31 March 2017

	Note	2017 \$'000	2016 \$'000
Financing activities			
Fixed deposits pledged with bank		_	(185)
Drawdown of bank borrowings		52,261	54,185
Issuance of ordinary shares to non-controlling interests in a subsidiary	11	1,745	_
(Repayment to)/Loan from a director		(500)	800
(Repayment to)/Loan from a related party		(245)	1,500
Repayment of bank borrowings		(44,861)	(36,304)
Repayment of finance lease payables		(2,549)	(1,397)
Dividends paid		(1,459)	(1,523)
Interest paid		(2,072)	(1,572)
Net cash from financing activities	_	2,320	15,504
Net change in cash and cash equivalents		(1,598)	3,207
Effect of foreign exchange rate changes on cash			
and cash equivalents		(2)	_
Cash and cash equivalents at beginning of financial year		10,766	7,559
Cash and cash equivalents at end of financial year	6 _	9,166	10,766

For the financial year ended 31 March 2017

These notes form an integral part and should be read in conjunction with the financial statements.

## 1. GENERAL CORPORATE INFORMATION

Neo Group Limited (the "Company") is a public limited liability company, incorporated and domiciled in the Republic of Singapore with its registered office address and principal place of business at 1 Enterprise Road, Singapore 629813. The Company's registration number is 201207080G. The Company is listed on the Catalist board of the Singapore Exchange Securities Trading Limited.

The Group's ultimate controlling party is Mr Neo Kah Kiat.

The principal activities of the Company are those of an investment holding company and the provision of business and management consultancy services.

The principal activities of the subsidiaries are set out in Note 11 to the financial statements.

The statement of financial position of the Company and the consolidated financial statements of the Company and its subsidiaries (the "**Group**") for the financial year ended 31 March 2017 were authorised for issue in accordance with a Directors' resolution dated 30 June 2017.

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

## 2.1 Basis of preparation of financial statements

The financial statements have been prepared in accordance with the provisions of the Singapore Companies Act, Chapter 50 and Singapore Financial Reporting Standards ("FRS") including related Interpretations of FRS ("INT FRS") and are prepared under the historical cost convention, except as disclosed in the accounting policies below.

The individual financial statements of each entity in the Group are measured using the currency of the primary economic environment in which the entity operates (its functional currency). The consolidated financial statements of the Group and the statement of financial position of the Company are presented in Singapore dollar ("\$"), which is the functional currency of the Company and the presentation currency for the consolidated financial statements. All values presented are rounded to the nearest thousand ("\$'000") as indicated.

The preparation of financial statements in conformity with FRS requires the management to exercise judgement in the process of applying the Group's and the Company's accounting policies and requires the use of accounting estimates and assumptions that affect the reported amounts of assets and liabilities at the end of the reporting period, and the reported amounts of revenue and expenses throughout the financial year. Although these estimates are based on managements' best knowledge of historical experience and other factors, including expectations of future events that are believed to be reasonable under the circumstances, actual results may ultimately differ from those estimates. The estimates and underlying assumptions are reviewed on an on-going basis. Revisions to accounting estimates are recognised in the financial year in which the estimate is revised if the revision affects only that financial year, or in the financial year of the revision and future financial years if the revision affects both current and future financial years.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## **2.1** Basis of preparation of financial statements (Continued)

Critical accounting judgements and key sources of estimation uncertainty used that are significant to the financial statements are disclosed in Note 3 to the financial statements.

The Group is in a net current liabilities position of approximately \$16,085,000 and recorded a loss before income tax of approximately \$1,121,000 for the financial year ended 31 March 2017. However, the Group's total assets exceeded its total liabilities by approximately \$37,511,000. The management is of the view that it is appropriate for the financial statements to be prepared on a going concern basis which contemplates the realisation of assets and liabilities in the ordinary course of business and there are no material uncertainties that may cast significant doubt on the Group's ability to continue as a going concern. In assessing whether the Group can meet its debt obligations for the ensuing twelve months, the management had prepared cash flow forecasts which was approved by the Board. The cash flows were derived from the financial budget for the financial year ending 31 March 2018 where it indicates that the Group has sufficient cash and cash equivalents and adequate bank facilities to support the Group's operations and pay its debts as and when they fall due.

In the current financial year, the Group and the Company adopted the new or revised FRS that are relevant to its operations and effective for the current financial year. The adoption of the new or revised FRS did not result in any substantial changes to the Group's and the Company's accounting policies and has no material effect on the amounts reported for the current and prior financial years.

FRS and INT FRS issued but not yet effective

At the date of the authorisation of these financial statements, the following FRS and INT FRS that are relevant to the Group and the Company were issued but not yet effective, and have not been adopted early in these financial statements:

**Effective date** 

		(annual periods beginning on or after)
FRS 7 (Amendments)	: Disclosure Initiative	1 January 2017
FRS 40 (Amendments)	: Transfers of Investment Property	1 January 2018
FRS 109	: Financial Instruments	1 January 2018
FRS 115	: Revenue from Contracts with Customers	1 January 2018
FRS 115 (Amendments)	: Clarifications to FRS 115 Revenue from Contracts with Customers	1 January 2018
FRS 116	: Leases	1 January 2019
INT FRS 122	: Foreign Currency Transactions and Advance Consideration	1 January 2018
Improvements to FRSs (December	2016)	
FRS 112 (Amendments)	: Disclosure of Interests in Other Entities	1 January 2017

Consequential amendments were also made to various standards as a result of these new or revised standards.

The Group and the Company expect that the adoption of the above FRS and INT FRS, if applicable, will have no material impact on the financial statements in the period of initial application, except as discussed below.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.1 Basis of preparation of financial statements (Continued)

FRS and INT FRS issued but not yet effective (Continued)

## Adoption of IFRS-identical financial reporting standards

Singapore-incorporated companies listed on SGX-ST are required to apply a new financial reporting framework identical to IFRS in 2018. The Group will adopt the new financial framework on 1 April 2018 and will apply the equivalent of IFRS 1 First-time Adoption of International Financial Reporting Standards to the transition. This will involve restating the comparatives for the financial year ended 31 March 2017 and the opening statements of financial position as at 1 April 2016 in accordance with the new framework. The Group is in the process of assessing the impact of transition, including the impact from the adoption of IFRS 9 and 15 which is expected to be similar to the impact of FRS 109 and 115 disclosed below, as well as other transitional adjustments that may be required or elected under IFRS 1.

## FRS 109 Financial Instruments

FRS 109 supersedes FRS 39 *Financial Instruments: Recognition and Measurement* with new requirements for the classification and measurement of financial assets and liabilities, impairment of financial assets and hedge accounting.

## Classification and measurement

Under FRS 109, financial assets are classified into financial assets measured at fair value or at amortised cost depending on the Group's business model for managing the financial assets and the contractual cash flow characteristics of the financial assets. Fair value gains or losses will be recognised in profit or loss except for certain equity investments, for which the Group can elect to recognise the gains and losses in other comprehensive income. Debt instruments that meet the Solely Payments of Principal and Interest contractual cash flow characteristics test and where the Group is holding the debt instrument to both collect the contractual cash flows and to sell the financial assets can also be measured at fair value through other comprehensive income.

FRS 109 carries forward the recognition, classification and measurement requirements for financial liabilities from FRS 39, except for financial liabilities that are designated at fair value through profit or loss, where the amount of change in fair value attributable to change in credit risk of that liability is recognised in other comprehensive income unless that would create or enlarge an accounting mismatch. In addition, FRS 109 retains the requirements in FRS 39 for de-recognition of financial assets and financial liabilities.

The Group has commenced its preliminary assessment of the classification and measurement of its financial assets and liabilities, and does not expect any significant changes to the classification and measurement of its financial assets and liabilities currently measured at amortised cost upon adoption of the standard. The investment in quoted equity securities currently classified as available for sale would appear to satisfy the conditions for classification as at fair value through other comprehensive income when FRS 109 is adopted.

The Group does not have any financial liabilities which are designated at fair value through profit or loss and therefore does not expect the adoption of the standard to result in any impact in respect of these financial instruments.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.1 Basis of preparation of financial statements (Continued)

FRS and INT FRS issued but not yet effective (Continued)

## FRS 109 Financial Instruments (Continued)

## **Impairment**

FRS 109 introduces a new forward-looking impairment model based on expected credit losses to replace the incurred loss model in FRS 39. This determines the recognition of impairment provisions as well as interest revenue. For financial assets at amortised cost or debt instruments at fair value through other comprehensive income, the Group will recognise (at a minimum) 12 months of expected losses in profit or loss. Lifetime expected losses will be recognised on these assets when there is a significant increase in credit risk after initial recognition under the three-stage model or from initial recognition if the simplified model is applied.

The new impairment requirements are expected to result in changes to impairment loss allowances on trade receivables and other receivables, due to earlier recognition of credit losses. The Group expects to adopt the simplified model for its trade receivables and will record an allowance for lifetime expected losses from initial recognition. For other receivables, the Group will initially provide for 12 months expected losses under the three-stage model. The Group is still in the process of determining how it will estimate expected credit losses and the sources of forward-looking data.

## Transition

The Group plans to adopt FRS 109 in the financial year beginning on 1 April 2018 with retrospective effect in accordance with the transitional provisions and intends to elect not to restate comparatives for the previous financial year and will include the additional financial statement disclosures for the financial year when FRS 109 is adopted.

## FRS 115 Revenue from Contracts with Customers

FRS 115 introduces a comprehensive model that applies to revenue from contracts with customers and supersedes all existing revenue recognition requirements under FRS. The model features a five-step analysis to determine whether, how much and when revenue is recognised, and two approaches for recognising revenue: at a point in time or over time. The core principle is that an entity recognises revenue when control over promised goods or services is transferred to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. FRS 115 also introduces extensive qualitative and quantitative disclosure requirements which aim to enable users of the financial statements to understand the nature, amount, timing and uncertainty of revenue and cash flows arising from contracts with customers.

Under FRS 115, the Group expects to qualify to continue to recognise revenue from food catering, food retail, supplies and trading, food manufacturing and other businesses upon the delivery and acceptance of the goods sold to the customers.

The Group plans to adopt FRS 115 in the financial year beginning on 1 April 2018 using the full retrospective method in accordance with the transitional provisions, and will include the required additional disclosures in its financial statements for that financial year.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.1 Basis of preparation of financial statements (Continued)

FRS and INT FRS issued but not yet effective (Continued)

## FRS 116 Leases

FRS 116 supersedes FRS 17 *Leases* and introduces a new single lessee accounting model which eliminates the current distinction between operating and finance leases for lessees. FRS 116 requires lessees to capitalise all leases on the statement of financial position by recognising a 'right-of-use' asset and a corresponding lease liability for the present value of the obligation to make lease payments, except for certain short-term leases and leases of low-value assets. Subsequently, the lease assets will be depreciated and the lease liabilities will be measured at amortised cost.

From the perspective of a lessor, the classification and accounting for operating and finance leases remains substantially unchanged under FRS 116. FRS 116 also requires enhanced disclosures by both lessees and lessors.

On initial adoption of this standard, there may be a potentially significant impact on the accounting treatment for the Group's leases, particularly rented office premises and other operating facilities, which the Group, as lessee, currently accounts for as operating leases.

On adoption of FRS 116, the Group will be required to capitalise its rented office premises and other operating facilities on the statement of financial position by recognising them as "right-of-use" assets and their corresponding lease liabilities for the present value of future lease payments.

The Group plans to adopt the standard in the financial year beginning on 1 April 2019 using the modified retrospective method in accordance with the transitional provisions, and will include the required additional disclosures in its financial statements for that financial year.

## 2.2 Basis of consolidation

The consolidated financial statements incorporate the financial statements of the Company and its subsidiaries. Subsidiaries are entities over which the Group has control. The Group controls an investee if the Group has power over the investee, exposure to variable returns from the investee, and the ability to use its power to affect those variable returns. Control is reassessed whenever facts and circumstances indicate that there may be a change in any of these elements of control.

Subsidiaries are consolidated from the date on which control is obtained by the Group up to the effective date on which control is lost, as appropriate.

Intra-group balances and transactions and any unrealised income and expenses arising from intra-group transactions are eliminated on consolidation. Unrealised losses may be an impairment indicator of the asset concerned.

The financial statements of the subsidiaries are prepared for the same reporting period as that of the Company, using consistent accounting policies. Where necessary, accounting policies of subsidiaries are changed to ensure consistency with the policies adopted by other members of the Group.

Non-controlling interests in subsidiaries relate to the equity in subsidiaries which is not attributable directly or indirectly to the owners of the parent. They are shown separately in the consolidated statements of comprehensive income, financial position and changes in equity.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## **2.2** Basis of consolidation (Continued)

Non-controlling interests in the acquiree that have a present ownership interest and entitle its holders to a proportionate share of the entity's net assets in the event of liquidation may be initially measured either at fair value or at the non-controlling interests' proportionate share of the fair value of the acquiree's identifiable net assets. The choice of measurement basis is made on an acquisition-by-acquisition basis. Subsequent to acquisition, the carrying amount of non-controlling interests is the amount of those interests at initial recognition plus the non-controlling interests' share of subsequent changes in equity. Total comprehensive income is attributed to non-controlling interests even if this results in the non-controlling interests having a deficit balance.

Changes in the Group's interest in subsidiaries that do not result in a loss of control are accounted for as equity transactions. The carrying amounts of the Group's interests and the non-controlling interests are adjusted to reflect the changes in their relative interests in the subsidiaries. Any difference between the amount by which the non-controlling interests are adjusted and the fair value of the consideration paid or received is recognised directly in equity and attributed to owners of the parent.

When the Group loses control of subsidiaries, it derecognises the assets and liabilities of the subsidiaries. The profit or loss on disposal is calculated as the difference between (i) the aggregate of the fair value of the consideration received and the fair value of any retained interest and (ii) the previous carrying amount of the assets (including goodwill), and liabilities of the subsidiary and any non-controlling interests. Amounts previously recognised in other comprehensive income in relation to the subsidiary are accounted for (i.e. reclassified to profit or loss or transferred directly to retained earnings) in the same manner as would be required if the relevant assets or liabilities were disposed of. The fair value of any investments retained in the former subsidiary at the date when control is lost is regarded as the fair value on initial recognition for subsequent accounting under FRS 39 Financial Instruments: Recognition and Measurement or, when applicable, the cost on initial recognition of an investment in an associate or joint venture.

## 2.3 Business combinations

## **Business combinations from 1 January 2010**

The acquisition of subsidiaries is accounted for using the acquisition method. The consideration transferred for the acquisition is measured at the aggregate of the fair values, at the date of exchange, of assets given, liabilities incurred or assumed, and equity instruments issued by the Group in exchange for control of the acquiree. Acquisition-related costs are recognised in profit or loss as incurred. Consideration also includes the fair value of any contingent consideration. Contingent consideration classified as a financial liability is remeasured subsequently to fair value through profit or loss.

The acquiree's identifiable assets, liabilities and contingent liabilities that meet the conditions for recognition under FRS 103 are recognised at their fair values at the acquisition date.

Where a business combination is achieved in stages, the Group's previously held interests in the acquired entity are remeasured to fair value at the acquisition date (i.e. the date the Group attains control) and the resulting gain or loss, if any, is recognised in profit or loss. Amounts arising from interests in the acquiree prior to the acquisition date that have previously been recognised in other comprehensive income are reclassified to profit or loss, where such treatment would be appropriate if that interest were disposed of.

Goodwill arising on acquisition is recognised as an asset at the acquisition date and initially measured at cost, being the excess of the sum of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of the acquirer previously held equity interest (if any) in the entity over net acquisition-date fair value amounts of the identifiable assets acquired and the liabilities assumed.

If, after reassessment, the Group's interest in the net fair value of the acquiree's identifiable net assets exceeds the sum of the consideration transferred, the amount of any non-controlling interest in the acquiree and the fair value of the acquirer's previously held equity interest in the acquiree (if any), the excess is recognised immediately in profit or loss as a gain from bargain purchase.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.3 Business combinations (Continued)

Acquisition under common control

Business combination arising from transfers of interest in entities that are under common control are accounted for as if the acquisition had occurred at the beginning of the earliest comparative period presented or, if later, at the date that common control was established. For this purpose, comparatives are restated. The assets and liabilities acquired are recognised at the carrying amounts recognised previously and no adjustments are made to reflect the fair values or recognised any new assets or liabilities, including no goodwill is recognised as a result of the combination. The components of equity of the acquired entities are added to the same components within the Group equity. Any difference between the consideration paid for the acquisition and share capital of acquiree is recognised directly to equity as merger reserve.

## 2.4 Property, plant and equipment

All items of property, plant and equipment are initially recognised at cost. Subsequent to initial recognition, property, plant and equipment are stated at cost less accumulated depreciation and impairment losses, if any.

The cost of property, plant and equipment includes its purchase price and any costs directly attributable to bringing the asset to the location and condition necessary for it to be capable of operating in the manner intended by management. Dismantlement, removal or restoration costs are included as part of the cost of property, plant and equipment if the obligation for dismantlement, removal or restoration is incurred as a consequence of acquiring or using the property, plant and equipment.

Subsequent expenditure on an item of property, plant and equipment is added to the carrying amount of the item if it is probable that the future economic benefits, in excess of the standard of performance of the item before the expenditure was made, will flow to the Group and the Company, and the cost can be measured reliably. Other subsequent expenditure is recognised as an expense during the financial year in which it is incurred.

Low value assets items which cost less than \$1,500 are recognised as an expense directly in profit or loss in the financial year of acquisition.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal. Any gain or loss arising on derecognition of the asset is included in profit or loss in the financial year the asset is derecognised.

Freehold land has an unlimited useful life and therefore is not depreciated. Depreciation is calculated using the straight-line method to allocate the depreciable amounts of the property, plant and equipment over their estimated useful lives as follows:

	tears
Building	50
Leasehold properties	Over lease term of 20 to 45
Furniture and fittings	3 to 5
Kitchen and office equipment	3 to 6
Motor vehicles	10
Renovation	3 to 6
Operating supplies	2 to 3
Factory equipment	3 to 10
Plant and machinery	10

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.4 Property, plant and equipment (Continued)

Construction-in-progress represents items of property, plant and equipment under construction, which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of construction during the period of construction. Construction-in-progress is reclassified to the appropriate category of property, plant and equipment when it is completed and ready for use.

Land held for development represents land held for future development and subsequent use as owneroccupied property, which is stated at cost less any impairment losses, and is not depreciated. Cost comprises the direct costs of acquisition of the land and costs of preparing the land for its intended use.

The residual values, useful lives and depreciation method are reviewed at each financial year-end to ensure that the residual values, period of depreciation and depreciation method are consistent with previous estimates and expected pattern of consumption of the future economic benefits embodied in the items of property, plant and equipment.

## 2.5 Investment properties

Investment properties comprise those portions of buildings that are held for long-term rental yields and/or capital appreciation.

Investment properties are initially recorded at cost. Subsequent to initial recognition, investment properties are measured at cost less accumulated depreciation and impairment losses, if any.

Investment properties are subject to renovations or improvements at regular intervals. The cost of major renovations and improvements is capitalised as addition and the carrying amounts of the replaced components are written off to profit or loss. The cost of maintenance, repairs and minor improvements is charged to profit or loss when incurred.

Transfers are made to or from investment property only when there is a change in use. For a transfer from investment property to owner-occupied property, the carrying amount and the cost of the property transferred do not change for measurement or disclosure purposes. For a transfer from owner-occupied property to investment property, the property is accounted for in accordance with the accounting policy for property, plant and equipment as set out in Note 2.4 to the financial statements, up to the date of change in use.

Investment properties are derecognised when either they have been disposed of or when the investment properties are permanently withdrawn from use and no future economic benefit is expected from its disposal. Any gains or losses on the retirement or disposal of investment properties are recognised in profit or loss in the financial year of retirement or disposal.

Depreciation is calculated using the straight-line method to allocate the depreciable amount of the investment properties over their estimated useful lives of their lease terms of 27 to 50 years.

The residual values, useful lives and depreciation method of investment properties are reviewed at each financial year-end to ensure that the residual values, period of depreciation and depreciation method are consistent with previous estimates and expected pattern of consumption of the future economic benefits embodied in the items of investment properties.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.6 Intangible assets

Intangible assets acquired separately are measured initially at cost. Following initial recognition, intangible assets are carried at cost less any accumulated amortisation and impairment losses, if any.

The useful lives of intangible assets are assessed to be either finite or indefinite. Intangible assets with finite lives are amortised on a straight-line basis over the estimated economic useful lives and assessed for impairment whenever there is an indication that the intangible asset may be impaired. The amortisation period and the amortisation method for an intangible asset with a finite useful life are reviewed at least at each financial year-end. Changes in the expected useful life or the expected pattern of consumption of future economic benefits embodied in the asset is accounted for by changing the amortisation period or method, as appropriate, and are treated as changes in accounting estimates. The amortisation expense on intangible assets with finite useful lives is recognised in profit or loss.

Intangible assets with indefinite useful lives or not yet available for use are tested for impairment annually or more frequently if the events or changes in circumstances indicate that the carrying amount may be impaired either individual or at the cash-generating unit level. Such intangible assets are not amortised. The useful life of an intangible asset with an indefinite useful life is reviewed annually to determine whether the useful life assessment continues to be supportable. If not, the changes in useful life from indefinite to finite is made on prospective basis.

Gains or losses arising from derecognition of an intangible asset are measured at the difference between the net disposal proceeds and the carrying amount of the asset and are recognised in profit and loss when the asset is derecognised.

## Computer software

Acquired computer software are initially capitalised at cost which includes the purchase price (net of any discounts and rebates) and other directly attributable costs of preparing the software for its intended use. Direct expenditure which enhances or extends the performance of computer software beyond its specifications and which can be reliably measured is added to the original cost of the software. Costs associated with maintaining computer software are recognised as an expense as incurred.

Subsequent to initial recognition, computer software is carried at cost less accumulated amortisation and impairment losses, if any. The cost of computer software is amortised to profit or loss using the straight-line method over the estimated useful life of 3 to 10 years.

## Goodwill

Goodwill arising on the acquisition of a subsidiary represents the excess of the consideration transferred, the amount of any non-controlling interests in the acquiree and the acquisition date fair value of any previously held equity interest in the acquiree over the acquisition date fair value of the identifiable assets, liabilities and contingent liabilities of the subsidiary recognised at the date of acquisition.

Goodwill is initially recognised as an asset at cost and is subsequently measured at cost less any accumulated impairment losses.

For the purpose of impairment testing, goodwill is allocated to each of the Group's cash-generating units expected to benefit from the synergies of the combination. Cash-generating units to which goodwill has been allocated are tested for impairment annually, or more frequently when there is an indication that the unit may be impaired. If the recoverable amount of the cash-generating unit is less than the carrying amount of the unit, the impairment loss is allocated first to reduce the carrying amount of any goodwill allocated to the unit and then to the other assets of the unit pro-rata on the basis of the carrying amount of each asset in the unit. An impairment loss recognised for goodwill is not reversed in a subsequent period.

On disposal of a subsidiary, the attributable amount of goodwill is included in the determination of the gain or loss on disposal.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.6 Intangible assets (Continued)

## Trademarks

Trademarks are stated at cost less accumulated impairment losses. The management has assessed the useful life of the trademarks to be indefinite and thus the intangible asset is not amortised. The useful life of the trademarks is being reviewed at least annually to determine whether the indefinite useful life assessment continues to be supportable.

## 2.7 Subsidiaries

Subsidiaries are entities over which the Group has control. The Group controls an investee if the Group has power over the investee, exposure to variable returns from the investee, and the ability to use its power to affect those variable returns. Control is reassessed whenever facts and circumstances indicate that there may be a change in any of these elements of control.

Investments in subsidiaries are accounted for at cost less accumulated impairment losses, if any, in the Company's statement of financial position.

## 2.8 Impairment of non-financial assets excluding goodwill

The carrying amounts of non-financial assets excluding goodwill are reviewed at the end of each reporting period to determine whether there is any indication of impairment loss and whenever events or changes in circumstances indicate that the carrying amount may not be recoverable. If any such indication exists, or when annual impairment testing for an asset is required, the asset's recoverable amount is estimated.

An impairment loss is recognised whenever the carrying amount of an asset or its cash-generating unit exceeds its recoverable amount. A cash-generating unit is the smallest identifiable asset group that generates cash flows that largely are independent from other assets and groups of assets. Impairment loss is recognised in profit or loss unless it reverses a previous revaluation credited to other comprehensive income, in which case it is charged to other comprehensive income up to the amount of any previous revaluation.

The recoverable amount of an asset or cash-generating unit is the higher of its fair value less costs to sell and its value in use. Recoverable amount is determined for individual asset, unless the asset does not generate cash inflows that are largely independent of those from other assets or groups of assets. If this is the case, the recoverable amount is determined for the cash-generating unit to which the assets belong. The fair value less costs to sell is the amount obtainable from the sale of an asset or cash-generating unit in an arm's length transaction between knowledgeable willing parties less costs of disposal. Value in use is the present value of estimated future cash flows expected to be derived from the continuing use of an asset and from its disposal at the end of its useful life, discounted at pre-tax rate that reflects current market assessment of the time value of money and the risks specific to the asset or cash-generating unit for which the future cash flow estimates have not been adjusted.

An assessment is made at the end of each reporting period as to whether there is any indication that an impairment loss recognised in prior periods for an asset may no longer exist or may have decreased. If such indication exists, the recoverable amount is estimated. An impairment loss recognised in prior periods is reversed only if there has been a change in the estimates used to determine the recoverable amount since the last impairment loss was recognised. If that is the case, the carrying amount of the asset is increased to its recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised. Reversals of impairment loss are recognised in profit or loss unless the asset is carried at revalued amount, in which case the reversal in excess of impairment losses recognised in profit or loss in prior periods is treated as a revaluation increase. After such a reversal, the depreciation or amortisation is adjusted in future periods to allocate the asset's revised carrying amount, less any residual value, on a systematic basis over its remaining useful life.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.9 Inventories

Inventories are stated at the lower of cost and net realisable value.

The costs of raw materials and trading goods are determined on a first-in, first-out basis. The cost of inventories includes all costs of purchase, costs of conversion and other costs incurred in bringing the inventories to their present location and condition. In the case of manufactured goods, costs include cost of material, direct labour and an appropriate portion of manufacturing overheads.

Work-in-progress is stated at cost which comprises direct material, direct labour and other directly attributable expenses. Allowance is made for anticipated losses, if any, on work-in-progress when the possibility is ascertained.

Net realisable value is the estimated selling price at which the inventories can be realised in the ordinary course of business less costs incurred in marketing and distribution. Where necessary, allowance is made for obsolete, slow-moving and defective inventories to adjust the carrying amount of those inventories to the lower of cost and net realisable value.

## 2.10 Financial assets

The Group and the Company classify their financial assets as loans and receivables and available-for-sale financial asset. The classification depends on the purpose of which the assets were acquired. The management determines the classification of the financial assets at initial recognition and re-evaluates this designation at the end of the reporting period, where allowed and appropriate.

## (i) Loans and receivables

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are classified within "trade and other receivables" and "cash and cash equivalents" on the statements of financial position.

## (ii) Available-for-sale financial asset

Available-for-sale financial asset is non-derivative financial asset that is either designated as available-for-sale or not classified in any of the other categories. It is presented as non-current assets unless the management intends to dispose of the asset within 12 months after the end of the reporting period.

## Recognition and derecognition

Financial assets are recognised on the statements of financial position when, and only when, the Group and the Company become parties to the contractual provisions of the financial instruments.

Regular way purchases and sales of financial assets are recognised on trade-date, the date on which the Group and the Company commit to purchase or sell the asset.

Financial assets are derecognised when the rights to receive cash flows from the financial assets have expired or have been transferred and the Group and the Company have transferred substantially all risks and rewards of ownership.

On derecognition of a financial asset, the difference between the carrying amount and the net consideration proceeds is recognised in profit or loss. Any cumulative gain or loss in the fair value adjustment account relating to the asset is also recognised in profit or loss.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.10 Financial assets (Continued)

## Initial and subsequent measurement

All financial assets are initially recognised at fair value, plus transaction costs, except for those financial assets classified at fair value through profit or loss, which are initially recognised at fair value.

After initial recognition, loans and receivables are carried at amortised cost using the effective interest method, less impairment loss, if any.

After initial recognition, available-for-sale financial asset is re-measured at fair value with gains or losses from changes in fair value of the financial asset are recognised in other comprehensive income except that impairment losses, foreign exchange gains and losses on monetary instruments and interest calculated using the effective interest method are recognised in profit or loss. The cumulative gains or losses previously recognised in other comprehensive income are reclassified from equity to profit or loss as a reclassification adjustment when the financial asset is derecognised or is determined to be impaired.

The effective interest method is a method of calculating the amortised cost of a financial instrument and of allocating interest income or expense over the relevant period. The effective interest rate is the rate that exactly discounts estimated future cash receipts or payments (including all fees and points paid or received that form an integral part of the effective interest rate, transaction costs and other premiums or discounts) through the expected life of the financial instrument, or where appropriate, a shorter period. Income and expense are recognised on an effective interest basis for debt instruments.

## **Impairment**

The Group and the Company assess at the end of each reporting period whether there is objective evidence that a financial asset or a group of financial assets is impaired.

## (i) Loans and receivables

An allowance for impairment loss of loans and receivables is recognised when there is objective evidence that the Group and the Company will not be able to collect all amounts due according to the original terms of the receivables. The amount of allowance is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate. The carrying amount of the asset is reduced through the use of an allowance account. The amount of the loss is recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

## (ii) Available-for-sale financial asset

Significant or prolonged decline in fair value below cost, significant financial difficulties of the issuer or obligor, and the disappearance of an active trading market are considerations to determine whether there is objective evidence that investment security classified as available-for-sale financial asset is impaired.

If an available-for-sale asset is impaired, an amount comprising the difference between its cost (net of any principal repayment and amortisation) and its current fair value, less any impairment loss, is transferred from other comprehensive income to profit or loss. Reversals of impairment losses on equity instruments are not recognised in profit or loss. Reversals of impairment losses on debt instruments are recognised in profit or loss if the increase in fair value of the debt instrument can be objectively related to an event occurring after the impairment loss was recognised in profit or loss.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.11 Cash and cash equivalents

Cash and cash equivalents comprise cash on hand, cash and deposits with banks and financial institutions. Cash and cash equivalents are short-term, highly liquid investments that are readily convertible to known amounts of cash and which are subject to an insignificant risk of change in value. For the purpose of consolidated statement of cash flows, cash and cash equivalents comprise cash on hand, cash at bank and fixed deposits, net of fixed deposits pledged with banks and bank overdrafts.

## 2.12 Assets classified as held for sale

Non-current assets are classified as held for sale if their carrying amount will be recovered through a sale transaction rather than through continuing use. This condition is regarded as met only when the sale is highly probable and the asset is available for immediate sale in its present condition. Management must be committed to the sale, which should be expected to qualify for recognition as a completed sale within one year from the date of classification.

Non-current assets classified as held for sale are measured at the lower of the asset's previous carrying amount and fair value less costs to sell. The assets are not depreciated or amortised while classified as held for sale. Any impairment loss on initial classification and subsequent measurement is recognised as an expense. Any subsequent increase in fair value less costs to sell (not exceeding the accumulated impairment loss that has been previously recognised) is recognised in profit or loss.

## 2.13 Financial liabilities

Financial liabilities are classified as either financial liabilities at fair value through profit or loss ("FVTPL") or other financial liabilities.

Financial liabilities are classified as at FVTPL if the financial liability is either held for trading or it is designated as such upon initial recognition, including derivative not designated and effective as hedging instrument, or it is designated as such upon initial recognition.

The accounting policies adopted for other financial liabilities are set out below:

## (i) Trade and other payables

Trade and other payables are recognised initially at cost which represents the fair value of the consideration to be paid in the future, less transaction cost, for goods received or services rendered, whether or not billed to the Group and the Company, and are subsequently measured at amortised cost using the effective interest method.

## (ii) Bank borrowings

Bank borrowings are initially recognised at fair value, net of transaction costs incurred. Bank borrowings are subsequently stated at amortised cost using the effective interest method. Any difference between the proceeds (net of transaction costs) and the redemption value is recognised in profit or loss over the period of the bank borrowings using the effective interest method.

Certain bank borrowings are presented as current bank borrowings even though the original terms were for a period longer than 12 months and an agreement to refinance, or to reschedule payments, on a long-term basis is completed after the end of the reporting period and before the financial statements are authorised for issue. Other bank borrowings due to be settled more than 12 months after the end of the reporting period are presented as non-current bank borrowings in the statements of financial position.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.13 Financial liabilities (Continued)

Recognition and derecognition

Financial liabilities are recognised on the statements of financial position when, and only when, the Group and the Company become parties to the contractual provisions of the financial instruments.

Financial liabilities are derecognised when the contractual obligation has been discharged or cancelled or expired. On derecognition of a financial liability, the difference between the carrying amount and the consideration paid is recognised in profit or loss.

When an existing liability is replaced by another form from the same lender on substantially different terms, or the terms of an existing liability are substantially modified, such exchange or modification is treated as derecognition of the original liability and the recognition of a new liability, and the difference in the respective carrying amounts is recognised in profit or loss.

## 2.14 Offsetting and netting

Financial assets and financial liabilities are only offset and the net amount reported on the statements of financial position when there is a legally enforceable right to set off the recognised amounts and where the Group and the Company intend either to settle on a net basis, or to realise the asset and settle the liability simultaneously.

## 2.15 Derivative financial instruments

Derivative financial instruments held by the Group are recognised as assets or liabilities on the statements of financial position and classified as financial assets or financial liabilities at fair value through profit or loss.

The Group uses derivative financial instruments such as forward currency contract to hedge its risks associated with foreign currency. Such derivative financial instruments are initially recognised at fair value on the date on which a derivative contract is entered into and are subsequently re-measured at fair value. Derivative financial instruments are carried as assets when the fair value is positive and as liabilities when the fair value is negative.

Any gains or losses arising from changes in fair value on derivative financial instruments that do not qualify for hedge accounting are taken to profit or loss for the financial year.

## 2.16 Equity instruments

An equity instrument is any contract that evidences a residual interest in the assets of an entity after deducting all of its liabilities.

Ordinary shares are classified as equity and recognised at the fair value of the consideration received. Incremental costs directly attributable to the issuance of new equity instruments are shown in the equity as a deduction from the proceeds.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.17 Provisions

Provisions are recognised when the Group has a present legal or constructive obligation as a result of a past event and it is probable an outflow of resources embodying economic benefits will be required to settle the obligation and a reliable estimate can be made of the amount of the obligation.

Provisions are measured at the management's best estimate of the expenditure required to settle the obligation at the end of the operating period. These provisions are discounted to present value where the effect is material and a pre-tax discount rate is used that reflects the current market assessment of the time value of money and the risks specific to the obligation. The increase in provision due to the passage of time is recognised in profit or loss as finance expense.

Changes in the estimated timing or amount of the expenditure or discount rate are recognised in profit or loss when the changes arise.

## 2.18 Revenue recognition

Revenue is measured at fair value of the consideration received or receivable for the sale of goods and services rendered in the ordinary course of business. Revenue is recognised to the extent that it is probable that the economic benefits associated with the transaction will flow to the entity and the revenue can be reliably measured. Revenue is presented, net of rebates, discounts and sales related taxes.

Revenue from food catering, food retail and other businesses are recognised upon the delivery and acceptance of the goods sold to the customers.

Revenue from supplies and trading and food manufacturing are recognised when goods are delivered to the customer and the significant risks and rewards of ownership has been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably.

Initial franchise fee is recognised upon the grant of rights, completion of designated phases of the franchise set-up and transfer of know-how to the franchisee in accordance with the terms stated in the franchise agreement. Subsequent monthly franchise fee is recognised when the rights to receive payment has been established, which generally coincides with the use of the continuing rights granted in the franchise agreement.

Food reimbursement income is recognised upon the delivery and acceptance of the goods sold to the employees.

Interest income is recognised on a time-apportionment basis using the effective interest method.

Dividend income from investments is recognised when the shareholders' rights to receive payment have been established.

Rental income under operating leases is recognised on a straight-line basis over the term of the lease.

## 2.19 Grants

Grants are recognised at their fair value where there is reasonable assurance that the grant will be received and all attaching conditions will be complied with. Where the grant relates to expenditures, which are not capitalised, the fair value of grants are credited to profit or loss as and when the underlying expenses are included and recognised in profit or loss to match such related expenditures.

Where the grant relates to an asset, the fair value is recognised as deferred capital grant on the statements of financial position and is amortised to profit or loss over the expected useful life of the relevant asset by equal annual instalment.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.20 Employee benefits

Defined contribution plans

Contributions to defined contribution plans are recognised as expenses in profit or loss in the same financial year as the employment that gives rise to the contributions.

Employee leave entitlement

Employee entitlements to annual leave are recognised when they accrue to employees. An accrual is made for the estimated liability for unutilised annual leave as a result of services rendered by employees up to the end of the reporting period.

## 2.21 Leases

When the Group as lessor of operating leases

Leases where the Group retains substantially all risks and rewards incidental to the ownership are classified as operating leases.

Assets leased out under operating leases are included in investment properties.

Rental income from operating leases (net of any incentives given to lessees) is recognised in profit or loss on a straight-line basis over the lease term.

When the Group as lessee of operating leases

Leases of assets in which a significant portion of the risks and rewards of ownership are retained by the lessor are classified as operating leases. Payments made under operating leases (net of any incentives received from the lessor) are recognised in profit or loss on a straight-line basis over the period of the lease.

When an operating lease is terminated before the lease period has expired, any payment required to be made to the lessor by way of penalty is recognised as an expense in the financial year in which termination takes place.

Contingent rents are recognised as an expense in profit or loss in the financial year in which they are incurred.

When the Group as lessee of finance leases

Leases in which the Group assumes substantially the risks and rewards of ownership are classified as finance leases.

Upon initial recognition, plant and equipment acquired through finance leases are capitalised at the lower of their fair value and the present value of the minimum lease payments. Any initial direct costs are also added to the amount capitalised. The corresponding liability to the lessor is included in the statements of financial position as a finance lease payable.

Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset. Lease payments are apportioned between finance charge and reduction of the lease liability. The finance charge is allocated to each period during the lease term so as to achieve a constant periodic rate of interest on the remaining balance of the finance lease liability. Finance charge is recognised in profit or loss.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.22 Borrowing costs

Borrowing costs comprise interest and other costs that an entity incurs in connection with the borrowing of funds. Borrowing costs are capitalised if they are directly attributable to the acquisition, construction or production of a qualifying asset. Capitalisation of borrowing costs commences when the activities to prepare the asset for its intended use or sale are in progress and the expenditures and borrowing costs are being incurred. Borrowing costs are capitalised until the assets are ready for their intended use.

All other borrowing costs are recognised in profit or loss in the financial year in which they are incurred using the effective interest method.

## 2.23 Income tax

Income tax expense represents the sum of the tax currently payable and deferred tax.

## Current income tax

The tax currently payable is based on taxable profit for the financial year. Taxable profit differs from profit reported as profit or loss because it excludes items of income or expense that are taxable or deductible in prior years and it further excludes items that are not taxable or tax deductible. The Group's liability for current tax is recognised at the amount expected to be paid or recovered from the taxation authorities and is calculated using tax rates enacted or substantively enacted by the end of the reporting period.

Current income taxes are recognised in profit or loss, except to the extent that the tax relates to items recognised outside profit or loss, either in other comprehensive income or directly in equity.

## **Deferred** tax

Deferred tax is recognised on all temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Such assets and liabilities are not recognised if the temporary difference arises from goodwill or from the initial recognition (other than in a business combination) of other assets and liabilities in a transaction that affects neither the taxable profit nor the accounting profit.

Deferred tax liabilities are recognised on taxable temporary differences arising on investments in subsidiaries and associates, except where the Group is able to control the reversal of the temporary difference and it is probable that the temporary difference will not reverse in the foreseeable future.

The carrying amount of deferred tax assets is reviewed at the end of each financial year and reduced to the extent that it is no longer probable that sufficient taxable profits will be available to allow all or part of the asset to be recovered.

Deferred tax is calculated at the tax rates that are expected to apply in the period when the liability is settled or the asset realised based on the tax rates (and tax laws) that have been enacted or substantively enacted by the end of the financial year.

The measurement of deferred tax reflects the tax consequences that would follow from the manner in which the Group expects to recover or settle its assets and liabilities.

Deferred tax assets and liabilities are offset when there is a legally enforceable right to set off current tax assets against current tax liabilities and when they relate to income taxes levied by the same taxation authority and the Group intends to settle its current tax assets and liabilities on a net basis.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.23 Income tax (Continued)

## **Deferred** tax (Continued)

Deferred tax is recognised in profit or loss, except when it relates to items recognised outside profit or loss, in which case the tax is also recognised either in other comprehensive income or directly in equity, or where it arises from the initial accounting for a business combination. Deferred tax arising from a business combination, is taken into account in calculating goodwill on acquisition.

## Sales tax

Revenue, expenses and assets are recognised net of the amount of sales tax except:

- when the sales taxation that is incurred on purchase of assets or services is not recoverable from the taxation authorities, in which case the sales tax is recognised as part of cost of acquisition of the asset or as part of the expense item as applicable; and
- receivables and payables that are stated with the amount of sales tax included.

The net amount of sales tax recoverable from, or payable to, the taxation authorities is included as part of receivables or payables in the statements of financial position.

## 2.24 Foreign currencies

In preparing the financial statements of the individual entities, transactions in a currency other than the entity's functional currency ("foreign currencies") are recorded at the rates of exchange prevailing on the date of the transactions. At the end of each reporting period, monetary items denominated in foreign currencies are re-translated at the rates prevailing at the end of the reporting period. Non-monetary items carried at fair value that are denominated in foreign currencies are re-translated at the rates prevailing on the date when the fair value was determined. Non-monetary items that are measured in terms of historical cost in a foreign currency are not re-translated.

Exchange differences arising on the settlement of monetary items and on re-translating of monetary items are recognised in profit or loss for the financial year. Exchange differences arising on the re-translation of non-monetary items carried at fair value are recognised in profit or loss for the financial year except for differences arising on the re-translation of non-monetary items in respect of which gains and losses are recognised directly in other comprehensive income. For such non-monetary items, any exchange component of that gain or loss is also recognised directly in other comprehensive income.

For the purpose of presenting consolidated financial statements, the assets and liabilities of the Group's foreign operations (including comparatives) are expressed in Singapore dollar using exchange rates prevailing at the end of the financial year. Income and expense items (including comparatives) are translated at the average exchange rates for the period, unless exchange rates fluctuated significantly during that period, in which case the exchange rates at the dates of the transactions are used. Exchange differences arising, are recognised initially in other comprehensive income and accumulated in the Group's foreign exchange translation reserve.

On consolidation, exchange differences arising from the translation of the net investment in foreign entities (including monetary items that, in substance, form part of the net investment in foreign entities) are taken to the foreign currency translation reserve. On disposal of a foreign operation, the accumulated foreign currency translation reserve relating to that operation is reclassified to profit or loss.

## 2.25 Dividends

Equity dividends are recognised when they become legally payable. Interim dividends are recorded in the financial year in which they are declared payable. Final dividends are recorded in the financial year in which the dividends are approved by the shareholders.

For the financial year ended 31 March 2017

## 2. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

## 2.26 Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenues and incur expenses (including revenues and expenses relating to transactions with other components of the Group) and whose operating results are regularly reviewed by the Group's chief operating decision maker to make decisions about resources to be allocated to the segment and assessing performance of the operating segments.

## 3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY

## 3.1 Critical judgements made in applying the accounting policies

In the process of applying the Group's and the Company's accounting policies, the management is of the opinion that there are no critical judgements involved that have a significant effect on the amounts recognised in the financial statements except as discussed below.

(i) Impairment of investments in subsidiaries and financial assets

The Group and the Company follow the guidance of FRS 36 and FRS 39 on determining whether investments in subsidiaries or financial assets are impaired. This determination requires significant judgement. The Group and the Company evaluate, among other factors, the duration and extent to which the recoverable amounts of investments in subsidiaries or fair value of financial assets are less than their carrying amounts and the financial health of and near-term business outlook for investments in subsidiaries or financial assets, including factors such as industry and sector performance, changes in technology and operational and financing cash flows.

## 3.2 Key sources of estimation uncertainty

The key assumptions concerning the future and other key sources of estimation uncertainty at the end of the reporting period that have a significant risk of causing a material adjustment to the carrying amounts of assets and liabilities and the reported amounts of revenue and expenses within the next financial year are discussed below:

(i) Accounting for business combination

The accounting for a business combination requires an estimation of the fair value of identifiable assets acquired and liabilities assumed as at the date of acquisition. The management engaged an external valuer to assist in the valuation process which requires significant judgment and estimation on key assumptions, such as future market conditions, growth rates and discount rates. The fair values determined for the identified assets and liabilities are disclosed in Note 11 to the financial statements.

(ii) Impairment of goodwill and trademarks

Management performs impairment test on goodwill and trademarks on an annual basis and whenever there is objective evidence or indication that they are impaired. The process of evaluating the potential impairment of goodwill and trademarks is subjective and requires significant judgement. Management estimates the recoverable amount based on the expected future cash flows from the cash generating units to which the trademarks and goodwill belong. The carrying values of the cash generating units are then compared against the recoverable amounts. Any excess of the carrying values over the discounted future cash flows are recognised as impairment loss in profit or loss.

The carrying amounts of goodwill and trademarks as at 31 March 2017 were approximately \$5,165,000 (2016: \$2,095,000) and \$8,329,000 (2016: \$7,034,000) respectively.

For the financial year ended 31 March 2017

## 3. CRITICAL ACCOUNTING JUDGEMENTS AND KEY SOURCES OF ESTIMATION UNCERTAINTY (Continued)

## 3.2 Key sources of estimation uncertainty (Continued)

## (iii) Impairment of property, plant and equipment and investment properties

The Group assesses whether there are any indicators of impairment for its property, plant and equipment and investment properties at each reporting date. These assets are tested for impairment when there are indicators that the carrying amount may not be recovered.

The carrying amounts of property, plant and equipment of the Group and the Company as at 31 March 2017 were approximately \$75,204,000 (2016: \$75,884,000) and \$10,000 (2016: \$14,000) respectively. The carrying amount of investment properties of the Group as at 31 March 2017 was approximately \$1,250,000 (2016: \$2,787,000).

## (iv) Inventory obsolescence

Inventories are stated at the lower of cost and net realisable value. The management primarily determines cost of inventories using first-in, first-out basis. The management estimates the net realisable value of inventories based on assessment of receipt or committed sales prices and provides for excess and obsolete inventories based on accumulation of aged inventories, estimated future demand and related forecast uncertainty, recent sales activities, related margin and market positioning of its products. However, factors beyond its control, such as demand levels, technological advances and pricing competition, could change from period to period. Such factors may require the Group to reduce the value of its inventories. The carrying amount of inventories of the Group as at 31 March 2017 was approximately \$12,983,000 (2016: \$9,044,000).

## (v) Allowance for impairment loss on receivables

The management establishes allowance for impairment loss on receivables when it believes that payment of amounts owed is unlikely to occur. In establishing the allowance, the management considers the historical experience and changes to the customers' financial position. If the financial conditions of these customers were to deteriorate, resulting in impairment of the ability to make the required payments, additional allowance may be required. The carrying amounts of trade and other receivables of the Group and the Company as at 31 March 2017 were approximately \$24,246,000 (2016: \$16,688,000) and \$5,412,000 (2016: \$8,762,000) respectively.

## (vi) Income taxes

The Group and the Company recognise expected liabilities for income tax based on estimation of the likely tax payable, which requires significant judgement as to the ultimate tax determination of certain items. Where the final tax outcome of these matters differs from the amounts that were initially recognised, such differences will impact the income tax and deferred tax provisions, in the financial year in which such determination is made. The carrying amounts of current income tax payable of the Group and the Company as at 31 March 2017 were approximately \$355,000 (2016: \$1,520,000) and \$23,000 (2016: \$23,000) respectively. The carrying amount of deferred tax liabilities of the Group as at 31 March 2017 was approximately \$3,177,000 (2016: \$4,678,000).

For the financial year ended 31 March 2017

## 4. INVENTORIES

	Gr	Group		
	2017	2016		
	\$'000	\$'000		
Raw materials	2,961	5,924		
Trading goods	6,959	2,959		
Work in progress	131	125		
Goods-in-transit	2,932	36		
	12,983	9,044		

During the financial year ended 31 March 2017, the Group carried out a review of the realisable values of its inventories and the review led to the recognition of write down of inventories of approximately \$3,000 (2016: \$10,000) as expenses which was included in "Purchases and consumables used" line item in the Group's profit or loss.

## 5. TRADE AND OTHER RECEIVABLES

	Gr	oup	Com	Company	
	2017	2016	2017	2016	
	\$'000	\$'000	\$'000	\$'000	
Current					
Trade receivables					
<ul><li>third parties</li></ul>	15,292	11,257	_	_	
Allowance for impairment loss					
- third parties	(163)	_	_	_	
·	15,129	11,257	_	_	
Non-trade receivables					
<ul><li>third parties</li></ul>	396	853	24	51	
– employees	180	2	_	_	
– subsidiaries	_	_	2,763	6,261	
- related parties	6	16	_	_	
	582	871	2,787	6,312	
Goods and services tax receivable	70	_	_	_	
Advances to suppliers	595	687	_	_	
Deferred expenses	53	131	53	131	
Deposits	5,234	3,545	21	108	
	6,534	5,234	2,861	6,551	
Total current trade and other receivables	21,663	16,491	2,861	6,551	
Non-current					
Non-trade receivables					
– employees	2,583	197	_	_	
– subsidiaries	_	_	2,551	2,211	
Total non-current other receivables	2,583	197	2,551	2,211	
Total trade and other receivables	24,246	16,688	5,412	8,762	
	•	· .	· .	•	

Trade receivables are unsecured, non-interest bearing and generally on 3 to 90 (2016: 3 to 90) days' credit terms.

For the financial year ended 31 March 2017

## 5. TRADE AND OTHER RECEIVABLES (Continued)

Current and non-current non-trade amounts due from subsidiaries are unsecured, bear effective interest rate at 3% (2016: 3%) per annum and repayable on demand, except for amounts due from subsidiaries of approximately \$2,551,000 (2016: \$2,211,000) which are unsecured, bear effective interest rate at 5% (2016: 3% to 5%) and repayable within 5 (2016: 5) years.

The carrying amount of non-current non-trade amount due from subsidiaries approximates its fair value as they are floating rate instruments that are repriced to market interest rates on or near the end of the reporting period.

Non-trade amount due from related parties are unsecured, non-interest bearing and repayable on demand.

Current and non-current non-trade amounts due from employees are loans which are unsecured, non-interest bearing and are for a period of 5 years from November 2014 to November 2019, except for non-current non-trade amounts due from employees of approximately \$2,356,000 (2016: \$Nil) which are unsecured, bear effective interest rate at 5% (2016: Nil) per annum and repayable within 6 years. The non-interest bearing loans are stated at fair value at inception. The difference between the fair value and the loan amounts at inception are recognised in "Finance costs" line item in the Group's profit or loss. Subsequent to initial recognition, the loans are measured at amortised cost using the effective interest method approximating the market rate. The unwinding of the difference is recognised as interest income in the Group's profit or loss over the expected repayment period. The carrying amount of loans to employees approximate its fair value.

Advances to suppliers relates to advance payments made to the suppliers for the purchase of goods.

Deferred expenses represents amounts invoiced by vendors for which services are yet to be rendered.

Deposits mainly relate to the rental deposits of retail outlets, offices spaces, central kitchens and deposits made to suppliers for the purchase of plant and equipment.

During the financial year ended 31 March 2017, third parties trade receivables written off of approximately \$75,000 (2016: \$30,000) was recognised in "Other expenses" line item in the Group's profit or loss.

During the financial year ended 31 March 2017, allowance for impairment loss on third parties trade receivables of approximately \$163,000 (2016: \$Nil) was recognised in "Other expenses" line item in the Group's profit or loss.

The currency profiles of the Group's and the Company's trade and other receivables as at the end of the reporting period are as follows:

	Group		Company	
	2017	2016	2017	2016
	\$'000	\$'000	\$'000	\$'000
Singapore dollar	22,685	14,951	5,412	8,762
United States dollar	889	742	_	_
Malaysian ringgit	642	965	_	_
Australian dollar	30	30	_	_
	24,246	16,688	5,412	8,762

For the financial year ended 31 March 2017

## 6. CASH AND CASH EQUIVALENTS

	Group		Com	Company	
	2017	2016	2017	2016	
	\$'000	\$'000	\$'000	\$'000	
Cash and bank balances	10,163	11,688	237	378	
Fixed deposits	377	488	_	_	
Cash and cash equivalents on					
statements of financial position	10,540	12,176	237	378	
Fixed deposits pledged	(226)	(226)	'		
Bank overdraft	(1,148)	(1,184)			
Cash and cash equivalents on					
consolidated statement of cash flows	9,166	10,766			

Fixed deposits are placed for a period of 8 to 12 (2016: 8 to 12) months and bear effective interest rate at 0.3% (2016: 0.45%) per annum for the financial year ended 31 March 2017. The Group's fixed deposits are readily convertible to cash at minimal cost.

The currency profiles of the Group's and the Company's cash and cash equivalents as at the end of the reporting period are as follows:

	G	Group		Company	
	2017	2017 2016	2017	2016	
	\$'000	\$'000	\$'000	\$'000	
Singapore dollar	9,611	12,077	237	378	
United States dollar	736	91	_	_	
Hong Kong dollar	_	1	_	_	
Malaysian ringgit	193	7	_	_	
	10,540	12,176	237	378	

For the financial year ended 31 March 2017

## 7. ASSETS CLASSIFIED AS HELD FOR SALE

	Gro	oup
	2017	2016
	\$'000	\$'000
Balance at beginning of financial year	1,043	788
Reclassified from investment properties (Note 9)	_	1,043
Disposal	(1,043)	(788)
Balance at end of financial year		1,043

On 23 March 2016, the Group entered into options to dispose of certain investment properties and accordingly, these investment properties have been reclassified as assets held for sale.

As at 31 March 2016, the fair value of the assets classified as held for sale was \$2,860,000, representing the net proceeds of total consideration offered by third parties to acquire such assets.

In 2016, the details of the Group's assets classified as held for sale were as follows:

Location	Description/existing use	Tenure	Approximate site area (sq m)
2016			
8A Admiralty Street #06-01, Singapore 757437	General office	60 years leasehold from 9 October 2000	345
8A Admiralty Street #06-02, Singapore 757437	General office	60 years leasehold from 9 October 2000	345

On 1 July 2016, the Group completed the sale transaction and disposed of the assets held for sale to third parties and recognised gain on disposal amounting to approximately \$1,817,000.

# PROPERTY, PLANT AND EQUIPMENT

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

<u> </u>	Ŀ.	- s <del>(</del> 6 (	(j) 0	7	ന ഉ	48) 62) 45	3 (4)	4
Total \$'000	91,767	471 21,715 (16,394)	(2,220) - 1,400	(542)	15,883	(948) (1,762) 45	(424)	75,204
Construction- in-progress \$'000	889'6	969	(1,404)	- 086′8	1 1	1 1 1	1 1	8,980
Plant and machinery \$'000	3,053	55 688 (62)	(700)	(357)	372	(172)	(275)	2,582
Factory equipment \$'000	909	83 (19)		(73)	179	(61)	(64)	176
Operating supplies \$'000	919	362 (7)	(47) - -	1,232	643	(42)	ı 898	364
Renovation \$'000	9,259	31 1,053 (81)	140	(76)	3,174	(47) (554)	(61)	5,135
Motor vehicles \$'000	11,215	291 1,429 (323)	(64)	(15)	2,452	(244)	(6)	9,135
Kitchen and office equipment \$'000	8,291	91 1,495 (96)	(787)	(21)	5,429	(63)	(15)	2,491
Furniture and fittings \$'000	1,706	288 (6)	(184)	1,807	6 4	(6)	1,224	583
Leasehold properties \$'000	42,756	- 15,621 (15,800)	1,264	45,241	npairment lo: 2,395 1,538	(578)	3,400	41,841
Building \$'000	2,147	1 1 1	1 1 1	2,147	cumulated ir 176 45	1 1 1	22.1	1,926
Freehold land \$'000	2,127	1 1 1	1 1 1	2,127	ciation and ac	1 1 1	136	1,991
	Group Cost Balance at 1 April 2016 Acquisition of	Subsidiaries (Note 11) Additions Disposals	vortren ort Reclassification Reclassification from investment properties	Currency re- alignment Balance at 31 March 2017	Accumulated depreciation and accumulated impairment losses Balance at 1 April 2016 136 176 2,395 Depreciation for the financial year	Disposals Written off Reclassification from investment properties	Currency re-alignment Balance at 31 March 2017	Carrying amount Balance at 31 March 2017

# PROPERTY, PLANT AND EQUIPMENT (Continued)

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

	Land held for development \$'000	Freehold land \$'000	Building \$'000	Leasehold properties \$'000	Furniture and fittings \$'000	Kitchen and office equipment \$'000	Motor vehicles \$'000	Renovation \$'000	Operating supplies \$'000	Factory equipment \$'000	Plant and machinery \$'000	Construction- in-progress \$'000	Total \$'000
Group Cost													
Balance at 1 April 2015	8,856	I	I	14,460	1,307	6,858	6,122	7,095	857	I	I	32	45,587
Acquisition of subsidiaries													
(Note 11)	I	2,127	2,147	28,296	27	214	1,051	534	1	465	2,225	I	37,086
Additions	I	ı	ı	I	304	1,168	4,409	1,642	62	225	1,223	1,363	10,396
Disposals	I	1	1	I	(1)	(5)	(327)	I	1	I	(46)	I	(379)
Written off	I	I	I	I	(18)	_	(30)	(302)	I	(14)	(48)	I	(474)
Transfer	I	ı	ı	I	87	130	I	346	ı	I	I	(293)	ı
Reclassification	(8,856)	I	ı	I	I	I	I	I	ı	I	I	8,856	ı
Currency re-alignment	I	I	ı	I	I	(15)	(10)	(53)	ı	(70)	(301)	I	(448)
Balance at 31 March 2016	I	2,127	2,147	42,756	1,706	8,291	11,215	9,259	919	909	3,053	889'6	91,767
Accumulated depreciation and accumulated impairme	eciation and accun	nulated im	pairment lo	nt losses									
Balance at 1 April 2015	ı	I	I	1.248	559	3.812	1.772	1.824	358	ı	ı	ı	9.573
Depreciation for													
the financial													
year	I	I	41	1,147	387	1,666	976	1,640	285	229	296	I	6,917
Impairment losses	ı	136	135	I	I	I	1	I	I	I	I	I	271
Disposals	I	ı	ı	I	I	(1)	(218)	I	I	I	I	I	(219)
Written off	I	I	I	I	(19)	(38)	(22)	(248)	ı	I	I	I	(328)
Currency	ı	ı	I	ı	1	(6)	(9)	(21)	1	(50)	(1/20)	!	(331)
Balance at							9	(31)		(01)	(123)		
31 March 2016	1	136	176	2,395	927	5,429	2,452	3,174	643	179	372	I	15,883
Carrying amount													
Balance at 31 March 2016	I	1,991	1,971	40,361	779	2,862	8,763	6,085	276	427	2,681	889'6	75,884

For the financial year ended 31 March 2017

## 8. PROPERTY, PLANT AND EQUIPMENT (Continued)

	Com	pany
	2017	2016
	\$'000	\$'000
Renovation		
Cost		
Balance at beginning of financial year	27	19
Additions	_	8
Balance at end of financial year	27	27
Accumulated depreciation		
Balance at beginning of financial year	13	6
Depreciation for the financial year	4	7
Balance at end of financial year	17	13
Carrying amount		
Balance at end of financial year	10	14

During the financial year ended 31 March 2017, the Group disposed a leasehold property for a consideration of approximately \$10,000,000 and recognised a loss on disposal of approximately \$5,222,000. The property was disposed as part of a relocation exercise of the manufacturing plant of a subsidiary of the Group.

As at 31 March 2017, the carrying amounts of motor vehicles of the Group which were acquired under finance lease agreements were approximately \$3,749,000 (2016: \$3,181,000).

The freehold land, building, leasehold properties and construction-in-progress of the Group with aggregate carrying amounts of approximately \$54,738,000 (2016: \$53,179,000) as at 31 March 2017 are mortgaged as security for the banking facilities as set out in Note 20 to the financial statements.

In the prior financial year ended 31 March 2016, the Group carried out a review of the recoverable amount of its property, plant and equipment. The review led to the recognition of an impairment loss of approximately \$271,000 that has been recognised in "Other expenses" line item in the Group's profit or loss. The recoverable amount of the relevant asset has been determined on the basis of its fair value less costs to sell.

For the purpose of consolidated statement of cash flows, the Group's additions to property, plant and equipment during the financial year were financed as follows:

	Gr	oup
	2017	2016
	\$'000	\$'000
Additions to property, plant and equipment	21,715	10,396
Provision for dismantlement, removal or restoration	(66)	(76)
Acquired under finance lease arrangements	(1,620)	(3,652)
Cash payments to acquire property, plant and equipment	20,029	6,668

For the financial year ended 31 March 2017

## 8. PROPERTY, PLANT AND EQUIPMENT (Continued)

The Group's land held for development is as follows:

Location	Description	Remaining tenure	Approximate site area (sq m)
30B Quality Road, Singapore 618826	Land held for development	32 years	11,348

The Group's land held for development is held for future development as owner-occupied property for the Group's business expansion plan. During the prior financial year, the management obtained approval from JTC Corporation ("JTC") to extend the lease term by 20 years to year 2049. The carrying amount of the Group's land held for development was transferred to construction-in-progress as the construction works commenced during the prior financial year.

## 9. INVESTMENT PROPERTIES

	Gr	oup
	2017	2016
	\$'000	\$'000
Cost		
Balance at beginning of financial year	2,831	1,191
Acquisition of subsidiaries (Note 11)	_	2,859
Disposal	_	(28)
Reclassified as property, plant and equipment (Note 8)	(1,400)	_
Reclassified as assets held for sale (Note 7)	_	(1,191)
Balance at end of financial year	1,431	2,831
Accumulated depreciation and accumulated impairment losses		
Balance at beginning of financial year	44	127
Depreciation for the financial year	70	65
Impairment for the financial year	112	_
Reclassified as property, plant and equipment (Note 8)	(45)	_
Reclassified as assets held for sale (Note 7)		(148)
Balance at end of financial year	181	44
Carrying amount		
Balance at end of financial year	1,250	2,787

During current financial year, there was change in use of an investment property to owner-occupied property. Accordingly, the property was transferred from investment properties to property, plant and equipment.

The fair value of investment properties as at 31 March 2017 amounted to approximately \$1,250,000 (2016: \$2,800,000). This resulted in the recognition of an impairment loss of approximately \$112,000 that has been recognised in profit or loss. On 26 January 2017 and 8 May 2017, the investment properties were valued by independent and licensed appraisers who have recent experience in the locations and categories of the investment properties being valued, using the direct comparative method. Sales prices of comparable properties in similar locations are adjusted for differences in key attributes such as tenure, age, size, design, floor level, condition and standard of finishes amongst other factors. The valuation conforms to International Valuation Standards and is based on the assets' highest and best use, which is in line with their actual use.

For the financial year ended 31 March 2017

## 9. INVESTMENT PROPERTIES (Continued)

The following table presents the valuation technique and key inputs that were used to determine the fair value of investment properties categorised under Level 3 of the fair value hierarchy:

Country Description			r value at 1 March	Valuation technique	Unobservable inputs
		2017	2016		
Singapore	Commercial property	\$650,000	\$760,000	Direct comparative method	Market price per square metre
Singapore	Commercial property	\$600,000	\$640,000	Direct comparative method	Market price per square metre
Singapore	Commercial property	-	\$1,400,000	Direct comparative method	Market price per square metre

There have been no change in the valuation techniques of investment properties as at end of the reporting period. There were no transfers between levels during the financial year.

The following amounts are recognised in profit or loss:

		Group
	2017	2016
	\$'000	\$'000
Rental income	78	274
Property taxes and other direct operating expenses arising from investment properties	12	47
3		

The investment properties of the Group with carrying amounts of approximately \$1,250,000 (2016: \$2,787,000) as at 31 March 2017 are mortgaged as security for the banking facilities as set out in Note 20 to the financial statements.

For the financial year ended 31 March 2017

## 9. INVESTMENT PROPERTIES (Continued)

The Group's investment properties are as follows:

				Approximate site area
Location	Description	Tenure		(sq m)
2017				
50 Tuas Avenue 11, #02-12 Tuas Lot, Singapore 639107	Warehouse	99 years le from 1 A	easehold April 1980	352
16 Jalan Kilang Timor #03-07, Redhill Forum, Singapore 159308	General office	99 years le from 1 J	easehold anuary 1961	90
2016				
Block 475 Tampines Street 44 #01-129, Singapore 520475	Commercial shophouse		easehold une 1991	40
50 Tuas Avenue 11, #02-12 Tuas Lot, Singapore 639107	Warehouse	99 years le from 1 A	easehold April 1980	352
16 Jalan Kilang Timor #03-07, Redhill Forum, Singapore 159308	General office	office 99 years leasehold from 1 January 1961		90
INTANGIBLE ASSETS				
	Computer			
	software	Goodwill	Trademarks	Total
	\$′000	\$'000	\$'000	\$'000
Group				
Cost				
Balance at 1 April 2016	739	2,095	7,034	9,868
Acquisition of subsidiaries (Note 11)	42	3,070	1,295	4,407
Additions	307	_	_	307
Balance at 31 March 2017	1,088	5,165	8,329	14,582
Accumulated amortisation				
Balance at 1 April 2016	260	_	_	260
Amortisation for the financial year	374	_	_	374
Balance at 31 March 2017	634	_	-	634
Carrying amount				
Balance at 31 March 2017	454	5,165	8,329	13,948

10.

For the financial year ended 31 March 2017

## 10. INTANGIBLE ASSETS (Continued)

	Computer			
	software	Goodwill	Trademarks	Total
	\$'000	\$′000	\$'000	\$'000
Group				
Cost				
Balance at 1 April 2015	431	_	_	431
Acquisition of subsidiaries (Note 11)	267	2,095	7,034	9,396
Additions	41	_	_	41
Balance at 31 March 2016	739	2,095	7,034	9,868
Accumulated amortisation				
Balance at 1 April 2015	69	_	_	69
Amortisation for the financial year	191	_	_	191
Balance at 31 March 2016	260	_	_	260
Carrying amount				
Balance at 31 March 2016	479	2,095	7,034	9,608
			Com	npany
			2017	2016
			\$'000	\$'000
Company				
Computer software				
Cost				
Balance at beginning of financial year			18	14
Additions			6	4
Balance at end of financial year			24	18
Accumulated amortisation				
Balance at beginning of financial year			8	3
Amortisation for the financial year			7	5
Balance at end of financial year			15	8
Carrying amount				
Balance at end of financial year			9	10

The management determines the useful life of trademarks to be indefinite as the management intends and has the ability to maintain the trademarks for foreseeable future and it is expected to contribute to net cash inflows indefinitely.

Amortisation of intangible assets is included in "Depreciation and amortisation expenses" line item in the Group's profit or loss.

For the financial year ended 31 March 2017

## 10. INTANGIBLE ASSETS (Continued)

## Impairment test for goodwill and trademarks

Goodwill and trademarks arising on the acquisition of Thong Siek Group (Note 11), and U-Market Place Enterprise Pte. Ltd. (Note 11) are allocated to the food manufacturing segment and supplies and trading segment respectively, and are expected to benefit from the business combinations.

The Group tests the cash generating units ("CGU") for impairment annually, or more frequently when there is an indication that the unit may be impaired.

The recoverable amounts of the CGU have been determined based on value in use calculations using cash flow projections from financial budgets approved by management covering a five-year period and projection to terminal year. The key assumptions for the value in use calculations are those regarding the revenue growth rates, terminal growth rate and discount rates during the financial year as follow:

	Revenue growth rate	Terminal growth rate	Discount rate
	%	%	<u>%</u>
Food manufacturing segment	6-9	2	13.5
Supplies and trading segment	5	0.5	13.6

Management estimates the discount rate using pre-tax rates that reflect current market assessment of the time value of money and the risks specific to the CGUs. The growth rate is based on management's estimates and expectations from historical trends and market data.

## Sensitivity analysis

As at 31 March 2017, any reasonably possible change to the key assumptions applied is not likely to cause the recoverable amounts to be below the carrying amounts of the CGU.

## 11. INVESTMENTS IN SUBSIDIARIES

	Company	
	2017	2016
	\$'000	\$'000
Unquoted equity shares, at cost	29,894	22,076
Allowance for impairment loss	(925)	(725)
	28,969	21,351
Movement in unquoted equity shares, at cost was as follows:		
	Company	
	2017	2016
	\$'000	\$'000
Balance at beginning of financial year	22,076	6,586
Additions	4,463	190
Acquisition of subsidiaries	2,500	15,300
Acquisition of additional equity interest in a subsidiary	600	_
Incorporation of a subsidiary	255	

22,076

29,894

Balance at end of financial year

For the financial year ended 31 March 2017

## 11. INVESTMENTS IN SUBSIDIARIES (Continued)

Movement in allowance for impairment loss was as follows:

	Com	npany
	2017	2016
	\$'000	\$'000
Balance at beginning of financial year	725	_
Additions	200	725
Balance at end of financial year	925	725

Impairment on investments in subsidiaries

As at the end of the financial year, the Company carried out a review of the investments in subsidiaries, having regard for indicators of impairment on investments in subsidiaries based on the existing performance of subsidiaries. The recognition of impairment loss on an investment in a subsidiary of \$200,000 has been recognised based on value in use calculations from cash flow projections from financial budgets approved by management covering a five-year period and projection to terminal year. Based on the value in use calculations, the subsidiary had a recoverable amount approximating \$330,000. The key assumptions for the value in use calculations are those regarding the revenue growth rates, terminal growth rate and discount rates during the financial year as follow:

	%
Revenue growth rate	7-20
Terminal growth rate	2
Discount rate	5

Management estimates the discount rate using pre-tax rates that reflect current market assessment of the time value of money and the risks specific to the subsidiary. The growth rate is based on management's estimates and expectations from historical trends.

In the previous financial year, an impairment loss on an investment in a subsidiary of \$725,000 was recognised following an assessment made with reference to the net identifiable assets value of the subsidiary.

The details of the subsidiaries are as follows:

Name of company (Country of incorporation and principal place of business)	Proportion of ownership interest held by the Group		Proportion of ownership interest held by non-controlling interests		Principal activities
	2017	2016	2017	2016	
	%	%	%	%	
Held by the Company Deli Hub Catering Pte. Ltd. <sup>1</sup> (Singapore)	100	100	-	-	Provision of food catering services
H-Cube F&B Pte. Ltd. <sup>1</sup> (Singapore)	100	100	-	-	Processing and supply of Japanese food product
Neo Garden Catering Pte. Ltd. <sup>1</sup> (Singapore)	100	100	-	-	Provision of food catering services

For the financial year ended 31 March 2017

## 11. INVESTMENTS IN SUBSIDIARIES (Continued)

The details of the subsidiaries are as follows: (Continued)

Name of company (Country of incorporation and principal place of business)	owne interes by the	Proportion of ownership interest held by the Group		tion of rship held by trolling ests	Principal activities
	<b>2017</b> %	<b>2016</b> %	<b>2017</b> %	<b>2016</b> %	
Held by the Company (Continued) Niwa Sushi Pte. Ltd. <sup>1</sup> (Singapore)	100	100	_	_	Food retail outlets
NKK Import & Export Trading Pte. Ltd. <sup>1</sup> (Singapore)	100	100	-	-	General trading
Orange Clove Catering Pte. Ltd. <sup>1</sup> (Singapore)	100	100	-	-	Provision of food catering services
Best Catering Pte. Ltd. <sup>1</sup> (Singapore)	100	100	-	-	Provision of food catering services
Neo Global Pte. Ltd. <sup>1</sup> (Singapore)	100	100	-	-	Leasing of vehicle and provision of after-sales services
I DO Flowers & Gifts Pte. Ltd. <sup>1</sup> (Singapore)	100	100	-	-	Design, marketing and distribution of floral arrangements, gifts and hampers
Choz Confectionery Pte. Ltd. <sup>1</sup> (Singapore)	100	100	-	-	Manufacturing of bread, cakes and confectionery
Thong Siek Holdings Pte. Ltd. <sup>1</sup> (Singapore)	55	55	45	45	Investment holding
CT Vegetables & Fruits Pte Ltd <sup>1</sup> (Singapore)	100	90	-	10	Importers, exporters and wholesalers of fruits and vegetables
G&C Food Investment Pte. Ltd. <sup>1</sup> (Singapore)	100	-	-	-	Food retail outlets
Gourmetz Pte. Ltd. <sup>1</sup> (Singapore)	51	-	49	-	Provision of food catering services
U-Market Place Enterprise Pte. Ltd. <sup>1</sup> (Singapore)	75	-	25	-	General trading of frozen food, retail and manufacture of cooked food preparations

For the financial year ended 31 March 2017

## 11. INVESTMENTS IN SUBSIDIARIES (Continued)

The details of the subsidiaries are as follows: (Continued)

Name of company (Country of incorporation and principal place of business)	owne intere	rtion of ership st held Group	owne interest non-cor	rtion of ership held by ntrolling rests	Principal activities
	2017	2016	2017	2016	
	%	%	%	%	
Held by Niwa Sushi Pte. Ltd.					
G&C Food Investment Pte. Ltd. <sup>1</sup> (Singapore)	_	100	_	_	Franchising and licensing activities in F&B concepts
Held by Thong Siek Holdings Pte. Ltd.					
Thong Siek Food Industry Pte Ltd <sup>1</sup> (Singapore)	55	55	45	45	Manufacturing of food products, processing, curing and preserving of fish and other seafood products
Dodo Marketing Pte. Ltd. <sup>1</sup> (Singapore)	55	55	45	45	Import, export and wholesale in food products and F&B supplies
TSF Engineering Pte. Ltd. <sup>1</sup> (Singapore)	55	55	45	45	Provision of services relating to mechanical and electrical engineering works
TS Food Industry Sdn Bhd <sup>2</sup> (Malaysia)	55	55	45	45	Manufacturing and retailing in processed seafood products
Held by CT Vegetables & Fruits Pte Ltd C T Fresh Pte. Ltd. 1 (Singapore)	100	90	_	10	Importers, exporters and wholesalers of fruits and vegetables.
Cool Fresh Marketing Pte. Ltd. 1 (Singapore)	100	90	-	10	Importers, exporters and wholesalers of fruits and vegetables.

<sup>&</sup>lt;sup>1</sup> Audited by BDO LLP, Singapore

<sup>&</sup>lt;sup>2</sup> Audited by BDO Chartered Accountants, Malaysia

For the financial year ended 31 March 2017

## 11. INVESTMENTS IN SUBSIDIARIES (Continued)

## Non-controlling interests

The summarised financial information before intra-group elimination of the subsidiaries that have material non-controlling interests as at the end of each reporting period are as follows:

	U-Market Place	Thong Siek
	Enterprise Pte. Ltd.	Group
	2017 \$'000	2017 \$'000
	\$.000	\$ 000
Assets and liabilities		
Non-current assets	4,144	33,898
Current assets	8,116	17,170
Non-current liabilities	(2,000)	(21,521)
Current liabilities	(11,582)	(19,389)
Net assets	(1,322)	10,158
Accumulated non-controlling interests	(331)	4,571
<b>3</b>		,-
	Period from	
	31 January 2017	
	(Date of acquisition)	
	to	
	31 March 2017	2017
	\$'000	\$'000
Revenue	3,735	48,919
Loss for the financial year	(563)	(3,906)
Other comprehensive income for the financial year	(505)	462
Total comprehensive income for the financial year	(563)	(3,444)
Loss allocated to non-controlling interests	(141)	(1 757)
Loss allocated to non-controlling interests	(141)	(1,757)
Total comprehensive income allocated to non-controlling interests	(141)	(1,550)
Net cash (used in)/from operating activities	(1,791)	6,193
Net cash used in investing activities	(9)	(9,725)
Net cash from financing activities	1,402	5,719
Net change in cash and cash equivalents	(398)	2,187

For the financial year ended 31 March 2017

## 11. INVESTMENTS IN SUBSIDIARIES (Continued)

Non-controlling interests (Continued)

	Thong Siek Group 2016	CT Vege Group 2016
	\$'000	\$'000
Assets and liabilities		
Non-current assets	34,612	17,910
Current assets	17,814	5,492
Non-current liabilities	(15,360)	(9,016)
Current liabilities	(26,799)	(3,986)
Net assets	10,267	10,400
Accumulated non-controlling interests	4,620	1,040
	Period from	Period from
	12 June 2015	5 November 2015
	(Date of acquisition)	(Date of acquisition)
	to	to
	31 March 2016	31 March 2016
	\$'000	\$'000
Revenue	37,721	7,497
(Loss)/Profit for the financial year	(4,197)	562
Other comprehensive income for the financial year	274	_
Total comprehensive income for the financial year	(3,923)	562
(Loss)/Profit allocated to non-controlling interests Total comprehensive income allocated to	(1,889)	56
non-controlling interests	(1,765)	56
Net cash (used in)/from operating activities	(1,273)	1,431
Net cash used in investing activities	(9,657)	(4,008)
Net cash from financing activities	7,778	3,159
Net change in cash and cash equivalents	(3,152)	582
•		

Increase of share capital in subsidiaries of the Company

On 2 June 2016, the issued and paid-up capital of wholly-owned subsidiaries, I Do Flowers & Gifts Pte. Ltd. ("I Do") and Niwa Sushi Pte. Ltd. ("Niwa") were increased by additional allotment of 330,000 and 2,000,000 ordinary shares respectively, for an aggregate consideration of \$2,330,000, which was satisfied in full by capitalisation of the intercompany balances owing by I Do and Niwa to the Company.

On 30 September 2016, Thong Siek Holdings Pte. Ltd. ("TSH"), a subsidiary of the Company, increased its issued and paid-up share capital by way of allotment and issuance of new ordinary shares. The Company was alloted 154,413 new ordinary shares for a consideration of \$1,833,000 which was satisfied in full by capitalisation of the intercompany balance owing by TSH.

On 30 October 2015, Neo Global Pte. Ltd. and I Do Flowers & Gifts Pte. Ltd., the wholly-owned subsidiaries of the Company increased their issued and paid-up capital by way of allotment and issuance of 90,000 and 100,000 new ordinary shares respectively to the Company at a consideration of \$90,000 and \$100,000 respectively.

For the financial year ended 31 March 2017

## 11. INVESTMENTS IN SUBSIDIARIES (Continued)

Transfer of share ownership of a subsidiary within the Group

On 9 January 2017, following an internal restructuring exercise, the Company acquired the entire equity interest in G&C Food Investment Pte. Ltd., which was previously wholly-owned by a wholly-owned subsidiary of the Company, Niwa Sushi Pte. Ltd., at a consideration of \$300,000.

Acquisition of subsidiary – U-Market Place Enterprise Pte. Ltd. ("U-Market")

On 31 January 2017, the Company obtained control over U-Market by acquiring a 75% equity interest via a capitalisation of an amount of \$2,500,000 due from U-Market to the Company. The acquisition of U-Market represents a strategic investment into the upstream of the supply chains and provides vertical integration to support the Group's existing catering and manufacturing businesses as well as increase the Group's brand portfolio and offerings with the addition of the well-known Singapore homegrown brand of "Joo Chiat Kim Choo" rice dumplings.

The fair values of the identifiable assets and liabilities of U-Market as at the date of acquisition were:

	U-Market
	2017
	\$'000
Plant and equipment	471
Intangible assets – Computer software	42
Intangible assets – Trademark	1,295
Inventories	3,072
Trade and other receivables	4,002
Cash and cash equivalents	627
Total assets	9,509
<b>T</b> 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	0.050
Trade and other payables	8,858
Borrowings and hire purchases	1,190
Deferred tax liabilities	220
Total liabilities	10,268
Net identifiable liabilities acquired	(759)
Purchase consideration (non-cash)	(2,500)
Less: Non-controlling interest measured at the non-controlling interests'	
proportionate share of net identifiable liabilities	189
Goodwill arising from acquisition	(3,070)

Acquisition of subsidiaries – Thong Siek Holdings and its subsidiaries ("Thong Siek Group") and CT Vegetables & Fruits Pte Ltd and its subsidiaries ("CT Vege Group")

On 12 June 2015, the Group acquired Thong Siek Group, which comprised five entities, namely Thong Siek Holdings Pte. Ltd., Thong Siek Food Industry Pte Ltd, Dodo Marketing Pte. Ltd., TSF Engineering Pte. Ltd. and TS Food Industry Sdn Bhd, with an aggregate purchase consideration of \$9,900,000 which was satisfied by cash consideration of \$9,000,000 and allotment and issuance of 1,000,000 of the Company's ordinary shares amounting to \$900,000. The acquisition of Thong Siek Group represents a strategic development of the Group's business into the upstream of the supply chain and provide a vertical integration process that will enable the Group to expand into manufacturing business and also provide the Group with a platform to expand and grow its geographical footprint.

For the financial year ended 31 March 2017

## 11. INVESTMENTS IN SUBSIDIARIES (Continued)

Acquisition of subsidiaries – Thong Siek Holdings and its subsidiaries ("Thong Siek Group") and CT Vegetables & Fruits Pte Ltd and its subsidiaries ("CT Vege Group") (Continued)

Pursuant to a sale and purchase agreement dated 5 November 2015 between the Company and shareholders of CT Vegetables & Fruits Pte Ltd, the Company acquired 90% of issued and fully paid-up share capital of CT Vege Group, which comprises three entities, namely CT Vegetables & Fruits Pte Ltd, C T Fresh Pte. Ltd. and Cool Fresh Pte. Ltd., for an aggregate consideration of \$5,400,000, which was satisfied by the allotment and issuance of 907,100 of the Company's ordinary shares amounting to \$600,000 and cash consideration of \$4,800,000. The acquisition of CT Vege Group represents a strategic advancement of the Group's business into the upstream of the supply chain and provide a vertical integration process that would complement and support the Group's existing catering and manufacturing businesses and operations.

In connection with the acquisition of the 55% and 90% equity interest in Thong Siek Group and CT Vege Group respectively, the Company issued 1,000,000 and 907,100 ordinary shares with fair value of \$0.90 and \$0.66 each respectively. The fair value of shares issued is the published price of the shares at the respective acquisition date.

In 2016, the fair values of the identifiable assets and liabilities of Thong Siek and CT Vege Group as at the date of acquisition were:

	Thong Siek Group	CT Vege Group	Total
	2016	2016	2016
	\$'000	\$'000	\$'000
Property, plant and equipment	24,360	12,726	37,086
Investment properties	1,429	1,430	2,859
Intangible assets	7,301	_	7,301
Inventories	4,010	94	4,104
Trade and other receivables	6,490	3,995	10,485
Cash and cash equivalents	3,116	1,070	4,186
Total assets	46,706	19,315	66,021
Bank borrowings	(18,656)	(5,741)	(24,397)
Finance lease payables	_	(94)	(94)
Deferred tax liabilities	(3,250)	(1,022)	(4,272)
Trade and other payables	(10,609)	(2,569)	(13,178)
Provisions	_	(44)	(44)
Income tax payable		(9)	(9)
Total liabilities	(32,515)	(9,479)	(41,994)
Net identifiable assets at fair value	14,191	9,836	24,027
Purchase consideration			(15,300)
			8,727
Less: Non-controlling interest measured at the non-controlling interests' proportionate share of net			
identifiable assets Less: Gain from bargain purchase on			(7,369)
acquisition of subsidiary			(3,453)
Goodwill arising from acquisition			(2,095)

For the financial year ended 31 March 2017

## 11. INVESTMENTS IN SUBSIDIARIES (Continued)

## Gain from bargain purchase

In the previous financial year, the acquisition of CT Vege Group resulted in a gain from bargain purchase of approximately \$3,453,000 because the fair values of assets acquired and liabilities assumed exceed the total of the fair value of consideration paid and the fair value of non-controlling interest. The gain from bargain purchase is included in "Other income" line item in the Group's profit or loss and was included in the Food Trading segment.

## Goodwill on acquisition

Goodwill of approximately \$3,070,000 (2016: \$2,095,000) arising from the acquisitions are mainly due to the expected synergies which will be achieved by integrating the investees into the Group's existing business.

None of the goodwill are expected to be deductible for tax purposes.

Transaction costs related to the acquisitions of approximately \$104,000 (2016: \$230,000) have been recognised in "Other expenses" line item in the Group's profit or loss for the financial year.

The effects of acquisition of subsidiaries on the consolidated statement of cash flows were as follows:

	2017	2016
	\$'000	\$'000
Total purchase consideration	2,500	15,300
Less: Non-cash consideration (Note 13)	_	(1,500)
Less: Capitalisation of debt	(2,500)	_
Less: Cash and cash equivalents of subsidiaries acquired	(627)	(4,186)
Add: Bank overdraft	_	561
Net cash (inflow)/outflow on acquisition	(627)	10,175

Had the business combination during the financial year ended 31 March 2017 been effected at 1 April 2016, the revenue of the Group would have been approximately \$173,864,000 (2016: \$141,701,000) and the loss for the year would have been approximately \$6,223,000 (2016: \$196,000).

Acquisition of additional equity interest in a subsidiary

On 3 January 2017, the Company acquired the remaining 10% equity interest in CT Vegetables & Fruits Pte Ltd ("CT Vege"), for a cash consideration of \$600,000. CT Vege has two wholly-owned subsidiaries, namely Cool Fresh Marketing Pte. Ltd. and C T Fresh Pte. Ltd. (collectively referred to as "CT Vege Group"). The carrying value of the net assets of CT Vege Group as at 3 January 2017 was \$11,050,000 and the deemed fair value of additional 10% equity interest acquired was \$1,105,000. The difference of \$505,000 between the consideration and the deemed fair value of the additional 10% equity interest acquired has been recognised as "Acquisition of non-controlling interests without a change in control" within equity.

	\$'000
Carrying amount of non-controlling interests acquired Consideration paid to non-controlling interests	1,105 (600)
Discount received recognised in equity	505_

2017

## Incorporation of a subsidiary

On 11 November 2016, the Company established a partially-owned subsidiary with 51% equity interest in the Republic of Singapore, namely Gourmetz Pte. Ltd. with a registered capital of \$500,000. The remaining 49% equity interest of the subsidiary is held by Gomtz Pte. Ltd. The investment of 51% equity interest in the subsidiary amounted to \$255,000.

For the financial year ended 31 March 2017

#### 12. AVAILABLE-FOR-SALE FINANCIAL ASSET

	Group and Company	
	2017	2016
	\$'000	\$'000
Quoted equity securities, at fair value		
Balance at beginning of financial year	630	670
Reversal of fair value changes previously recognised		
in other comprehensive income	_	230
Impairment loss	_	(270)
Balance at end of financial year	630	630

A significant or prolonged decline in the fair value of available-for-sale financial asset below its cost has led the Group to recognise impairment loss of \$Nil (2016: \$270,000) in "Other expenses" line item in the Group's profit or loss.

The investment in quoted equity securities has no fixed maturity date or coupon rate. The fair value of the securities is based on closing quoted market prices on the last market day of the financial year. The securities are listed on Singapore Exchange Securities Trading Limited (SGX-ST).

The currency profile of the Group's and the Company's available-for-sale financial asset as at the end of the reporting period is Singapore dollar.

### 13. SHARE CAPITAL

Group and Company			
2017	2016	2017	2016
Number of or	dinary shares	\$'000	\$'000
145,907,100	144,000,000	7,899	6,399
	1,907,100	_	1,500
145,907,100	145,907,100	7,899	7,899
	Number of or 145,907,100	2017 2016 Number of ordinary shares  145,907,100 144,000,000 - 1,907,100	Number of ordinary shares \$'000 145,907,100 144,000,000 7,899 - 1,907,100 -

The holders of ordinary shares are entitled to receive dividends as and when declared by the Company. All ordinary shares have no par value and carry one vote per share without restriction.

## 14. MERGER AND CAPITAL RESERVES

Merger reserves represent the differences between the consideration paid and the share capital of subsidiaries acquired in prior years.

Capital reserves represent the differences between the consideration paid and the deemed fair value of non-controlling interests acquired during the financial year.

### 15. FAIR VALUE ADJUSTMENT ACCOUNT

Fair value adjustment account represents the cumulative fair value changes, net of tax, of available-for-sale financial asset until it is disposed of or impaired.

For the financial year ended 31 March 2017

## 16. FOREIGN CURRENCY TRANSLATION RESERVE

Foreign currency translation reserve comprises all foreign exchange differences arising from the translation of the financial statements of foreign operations whose functional currency is different from that of the Group's presentation currency and is not distributable.

#### 17. RETAINED EARNINGS

Retained earnings are distributable and the movement of retained earnings of the Company are as follows:

	Company	
	2017 \$'000	
Balance at beginning of financial year	3,748	3,554
Profit for the financial year, representing total		
comprehensive income for the financial year	230	1,717
Dividends (Note 33)	(1,459)	(1,523)
Balance at end of financial year	2,519	3,748

#### 18. TRADE AND OTHER PAYABLES

	Gı	Group		npany
	2017	2016	2017	2016
	\$'000	\$'000	\$'000	\$'000
Current				
Trade payables				
- third parties	10,923	6,326		
Non-trade payables				
<ul> <li>third parties</li> </ul>	2,939	4,310	163	304
– subsidiaries	_	_	1,008	2,491
- related parties	102	1,643	94	1,523
<ul> <li>directors of the Company</li> </ul>	440	1,007	8	_
	3,481	6,960	1,273	4,318
Goods and services tax payable	908	342	44	27
Deferred income	403	564	_	_
Deposits received	130	219	_	_
Accrued operating expenses	6,167	4,714	816	738
Unutilised annual leave	404	173	_	_
	11,493	12,972	2,133	5,083
Total current trade and other payables	22,416	19,298	2,133	5,083
Non-current				
Non-trade payables				
– subsidiaries	_	_	21,447	14,403
- related parties	1,255	_	1,255	_
Total non-current other payables	1,255	_	22,702	14,403
Total trade and other payables	23,671	19,298	24,835	19,486

Trade payables are unsecured, non-interest bearing and generally on 7 to 90 (2016: 7 to 30) days credit terms.

For the financial year ended 31 March 2017

### 18. TRADE AND OTHER PAYABLES (Continued)

Current non-trade amount due to subsidiaries, related parties and directors of the Company are unsecured, non-interest bearing and repayable on demand, except for current non-trade amount due to subsidiaries of approximately \$300,000 (2016: \$1,948,000) which are unsecured, bear effective interest at 5% (2016: 3.5%) per annum and repayable on demand.

Non-current non-trade amount due to subsidiaries of the Company are unsecured, bear effective interest at 2.7% to 5% (2016: 3.5% to 5%) per annum and repayable within 5 years.

Non-current non-trade amount due to related parties of the Group are unsecured, bear effective interest at 5% (2016: 5%) per annum and repayable within 5 years.

The carrying amount of non-current non-trade payables approximates its fair value as they are floating rate instruments that are repriced to market interest rates on or near the date of statement of financial position.

Deferred income represents the amount of billing raised and received in advance for uncompleted orders from customers.

The currency profiles of the Group's and the Company's trade and other payables as at the end of the reporting period are as follows:

	Gı	Group		npany
	2017	2016	2017	2016
	\$'000	\$'000	\$'000	\$'000
Singapore dollar	20,187	16,991	24,835	19,486
Chinese renminbi	3	3	_	_
Euro	3	_	_	_
United States dollar	2,388	153	_	_
Malaysian ringgit	1,090	2,151	_	_
	23,671	19,298	24,835	19,486

#### 19. PROVISIONS

	Group	
	2017 \$'000	2016 \$'000
Balance at beginning of financial year	400	313
Provision made during the financial year	66	76
Utilisation during the financial year	(83)	(5)
Amortisation of discount	21	16
Balance at end of financial year	404	400

Provision for dismantlement, removal or restoration are the estimated costs of dismantlement, removal or restoration of property, plant and equipment arising from the acquisition or use of assets, which are capitalised and included in the cost of property, plant and equipment.

For the financial year ended 31 March 2017

## 20. BANK BORROWINGS

	G	roup
	2017	2016
	\$'000	\$'000
Current		
Secured		
Term loan I	_	110
Term loan II	718	647
Term loan III	431	377
Term loan IV	582	616
Term loan V	1,193	1,154
Term loan VI	96	1,716
Term loan VII	_	52
Term loan VIII	237	215
Term loan IX	248	232
Term loan X	23	24
Term loan XI	579	561
Term loan XII	250	250
Term loan XIII	23	192
Term loan XIV		1,750
Term loan XV	_	256
Term loan XVI	1,085	338
Term loan XVII	500	_
Revolving loans	5,000	5,350
Bank overdrafts	1,148	1,184
Trust receipts	4,179	6,033
Unsecured		
Term loan XVIII	113	187
Term loan XIX	30	47
Term loan XX	298	160
Term loan XXI	35	_
Term loan XXII	40	_
Term loan XXIII	37	_
Term loan XXIV	3	_
Term loan XXV	3	_
Term loan XXVI	7	_
Term loan XXVII	, 21	_
Term Ioan XXVIII	246	_
Revolving loans	10,535	9,000
Trust receipts	9,278	432
indscreedipts	36,938	30,883
		30,003

For the financial year ended 31 March 2017

## 20. BANK BORROWINGS (Continued)

	G	roup
	2017	2016
	\$'000	\$'000
Non-current		
Secured		
Term loan I	_	162
Term loan II	2,669	3,446
Term loan III	7,803	8,262
Term Ioan IV	_	583
Term Ioan V	2,805	4,003
Term loan VI	1,508	_
Term Ioan VIII	3,856	4,098
Term loan IX	363	611
Term loan X	147	169
Term loan XI	1,711	2,301
Term loan XII	500	750
Term Ioan XIII	147	-
Term Ioan XV	-	6,380
Term loan XVII	11,376	-
<i>Unsecured</i>		
Term Ioan XVIII	_	115
Ferm loan XIX	_	33
Ferm Ioan XX	118	82
Term Ioan XXII	40	_
Term Ioan XXIII	121	_
Term Ioan XXV	6	_
Term loan XXVI	11	_
Ferm Ioan XXVII	11	_
	33,192	30,995
	70,130	61,878
Non-current bank borrowings are repayable as follows:		
	G	roup
	2017	2016
	\$'000	\$'000
n the second year	4,614	4,733
n the third year	4,317	3,928
n the fourth year	2,933	3,848
n the fifth year	1,806	2,524
After five years	19,522	15,962
•	33,192	30,995

For the financial year ended 31 March 2017

## 20. BANK BORROWINGS (Continued)

The effective interest rates per annum of the bank borrowings during the financial year are as follows:

	Gı	roup
	2017	2016
	%	%
Term loan I		3.53
Term loan II	2.87	4.35
Term loan III	4.65	5.72
Term loan IV	3.07	3.72
Term loan V	2.78	3.04
Term loan VI	3.88	4.06
Term loan VII	5.66	5.82
Term loan VIII	2.70	2.96
Term loan IX	6.00	6.00
Term loan X	3.46	2.76
Term loan XI	2.74	3.15
Term loan XII	3.76	4.12
Term loan XIII	2.93	2.97
Term loan XIV	2.55	6.12
Term loan XV	_	2.87
Term loan XVI	4.25	4.04
Term loan XVII	2.22	-1.0-1
Term loan XVIII	3.38	3.38
Term loan XIX	3.15	3.15
Term loan XX	3.18	3.30
Term loan XXI	4.75	_
Term Ioan XXII	6.20	_
Term Ioan XXIII	10.88	_
Term Ioan XXIV	11.00	_
Term loan XXV	8.88	_
Term Ioan XXVI	8.88	_
Term loan XXVII	10.88	_
Term loan XXVIII	9.00	_
Revolving loans	2.97	3.47
Bank overdrafts	5.13	5.35
Trust receipts	2.66	4.63

Bank borrowings are arranged at floating rates, thus exposing the Group to interest rate risk.

The fair values of the Group's non-current bank borrowings approximate \$29,239,000 (2016: \$28,344,000).

Term loan I is repayable over 60 months commencing from June 2013 to May 2018. As at 31 March 2016, term loan I was secured by the legal mortgage on assets classified as held for sale with carrying amount of approximately \$1,043,000 and supported by corporate guarantee provided by the Company amounting to \$1,140,000. During the financial year, term loan I has been repaid upon the disposal of the property (Note 7).

Term loan II is repayable over 120 months commencing from November 2011 to October 2021.

Term loan III is repayable over 240 months commencing from December 2013 to November 2033.

Term loan IV is repayable over 36 months commencing from March 2015 to February 2018.

Term loan V is repayable over 60 months commencing from July 2015 to June 2020.

For the financial year ended 31 March 2017

## 20. BANK BORROWINGS (Continued)

As at 31 March 2017, term loan II, III, IV and V are secured by the legal mortgage on leasehold properties with carrying amount of approximately \$22,390,000 (2016: \$21,528,000) and supported by corporate guarantee provided by the Company to a bank amounted to \$24,560,000 (2016: \$24,560,000).

Term loan VI is repayable over 180 months commencing from May 2015 to April 2030.

Term loan VII is repayable over 14 months commencing from June 2015 to July 2016 and was fully settled during the financial year ended 31 March 2017.

As at 31 March 2017, term loan VI and VII are secured by the legal mortgage on leasehold properties with carrying amount of approximately \$19,400,000 (2016: \$19,415,000) and supported by joint and several guarantees of certain Directors of the subsidiary, corporate guarantee provided by the subsidiary and corporate guarantee provided by the Company.

Term loan VIII is repayable over 240 months commencing from January 2012 to November 2031.

Term loan IX is repayable over 84 months commencing from April 2012 to July 2019.

Term loan X is repayable over 120 months commencing from July 2013 to December 2022.

Term loan XI is repayable over 60 months commencing from January 2016 to December 2020.

Term loan XII is repayable over 48 months commencing from January 2016 to December 2019.

As at 31 March 2017, term loan VIII, IX, X, XI and XII are secured by assignment of rental proceeds and legal mortgage on leasehold properties and investment properties with aggregate carrying amount of approximately \$12,249,000 (2016: \$12,537,000) and supported by corporate guarantee provided by the Company to a bank amounted to \$11,465,000 (2016: \$11,465,000).

Term loan XIII is repayable over 168 months commencing from January 2010 to December 2023. As at 31 March 2017, term loan XIV is secured by legal mortgage on investment property with carrying amount of approximately \$600,000 (2016: \$640,000) and supported by fresh monies guarantee provided by the Company to a bank.

Term loan XIV is repayable over 2 months commencing from March 2016 to April 2016 and was fully settled during the financial year ended 31 March 2017.

Term loan XV is repayable over 240 months commencing from November 2015 to October 2035. As at 31 March 2016, term loan XV was secured by the legal mortgage on leasehold properties with carrying amount of approximately \$15,454,000 and supported by joint and several guarantee provided by the Company to a bank amounting to approximately \$5,586,000. During the financial year, term loan XV has been repaid upon the disposal of the property (Note 8).

Term loan XVI is repayable over 3 months commencing from May 2017 to July 2017.

Term loan XVII is repayable over 240 months commencing from July 2016 to June 2036.

As at 31 March 2017, term loan XVII and XVIII are secured by legal mortgage on leasehold properties with carrying amount of approximately \$15,483,000 (2016: \$15,454,000) and supported by joint and several guarantee provided by the Company to a bank amounting to \$7,975,000 (2016: \$5,586,000).

Term loan XVIII is repayable over 36 months commencing from November 2014 to October 2017.

Term loan XIX is repayable over 36 months commencing from January 2015 to December 2017.

For the financial year ended 31 March 2017

## 20. BANK BORROWINGS (Continued)

As at 31 March 2017, term loan XVIII and XIX are supported by corporate guarantee provided by the Company to a bank amounting to \$700,000 (2016: \$700,000).

Term loan XX is repayable over 24 months commencing from September 2015 to August 2017. As at 31 March 2017, term loan XX is supported by the corporate guarantee provided by the Company to a bank amounting to \$1,367,000 (2016: \$935,000).

Term loan XXI is repayable over 24 months commencing from December 2015 to November 2017.

Term loan XXII is repayable over 60 months commencing from March 2014 to February 2019.

Term loan XXIII is repayable over 60 months commencing from December 2015 to November 2020.

Term loan XXIV is repayable over 36 months commencing from April 2014 to April 2017.

Term loan XXV is repayable over 48 months commencing from September 2015 to August 2019.

Term loan XXVI is repayable over 48 months commencing from September 2015 to August 2019.

Term loan XXVII is repayable over 36 months commencing from September 2015 to August 2018.

Term loan XXVIII is repayable over 6 months commencing from March 2017 to August 2017 and supported by corporate guarantee provided by the Company to a bank amounting to \$225,000.

Revolving loans have maturity periods ranging from 30 to 180 (2016: 29 to 185) days. Revolving loans amounted to \$5,000,000 (2016: \$5,350,000) are secured by legal mortgage on leasehold properties with carrying amount of approximately \$41,789,000 (2016: \$40,943,000) and supported by joint and several guarantees of certain Director of the subsidiary, corporate guarantee provided by the subsidiary and corporate guarantee provided by the Company.

Bank overdrafts are repayable on demand. As at 31 March 2017, bank overdrafts are secured by legal mortgage on leasehold properties and investment properties with aggregate carrying amount of approximately \$16,830,000 (2016: \$16,830,000).

Trust receipts are repayable within 30 to 150 days (2016: 85 to 123 days). As at 31 March 2017, trust receipts are secured by legal mortgage on leasehold properties and investment properties with aggregate carrying amount of approximately \$16,830,000 (2016: \$16,830,000) and supported by corporate guarantee provided by the subsidiaries and corporate guarantee provided by the Company.

As at the end of the reporting period, the Group has banking facilities as follows:

		Group	
	2017	2016	
	\$'000	\$'000	
Banking facilities granted	100,166	101,505	
Banking facilities utilised	84,365	68,280	

The currency profile of the Group's bank borrowings as at the end of the reporting period is Singapore dollar.

For the financial year ended 31 March 2017

### 21. FINANCE LEASE PAYABLES

The Group has finance leases for certain items of plant and equipment. Future minimum lease payments under finance leases together with the present value of the net minimum lease payments are as follows:

			Present value of
	Minimum	<b>Future</b>	minimum
	lease	finance	lease
	payments	charges	payments
	\$'000	\$'000	\$'000
Group			
2017			
Current			
Within one financial year	1,589	(108)	1,481
Non-current			
After one financial year but within five financial years	2,574	(247)	2,327
After five financial years	73	(5)	68
	2,647	(252)	2,395
	4,236	(360)	3,876
2016			
Current			
Within one financial year	2,118	(106)	2,012
Non-current			
After one financial year but within five financial years	2,707	(213)	2,494
•	4,825	(319)	4,506

The finance lease terms range from 1 to 7 years (2016: 1 to 7 years) for the financial year ended 31 March 2017. The effective interest rates for the finance lease obligations for the financial year ended 31 March 2017 range from 2.04% to 6.4% (2016: 2.39% to 6.18%) per annum.

The fair values of the Group's non-current finance lease payables approximate its carrying amount as at 31 March 2016 and 31 March 2017.

All finance leases are on a fixed repayment basis and no arrangements have been entered into for contingent rental payments.

The Group's obligations under finance leases are secured by the leased assets, which will revert to the lessors in the event of default by the Group. As at 31 March 2017, certain finance lease payables are supported by the corporate guarantee provided by the Company to banks amounted to approximately \$3,123,000 (2016: \$4,030,000).

The currency profiles of the Group's and the Company's finance lease payables as at the end of the reporting period are as follows:

Gre	Group	
2017	7 2016	
\$′000	\$'000	
3,781	4,466	
95	40	
3,876	4,506	
	2017 \$'000 3,781 95	

For the financial year ended 31 March 2017

## 22. DERIVATIVE FINANCIAL LIABILITIES

	Group	
	2017	2016
	\$'000	\$'000
Fair value loss on foreign currency forward contracts		82

The Group is a party to a variety of foreign currency forward contracts in the management of its exchange rate exposures. The instruments purchased are denominated in the currency of the Group's principal market.

The following table details the foreign forward currency contracts outstanding as at the end of the reporting period:

	Foreign currency		<b>Notional amount</b>		Fair Value	
	2017	2017 2016	2017	2016	2017	2016
	USD'000	USD'000	\$'000	\$'000	\$'000	\$'000
Sell Singapore dollar buy United States dollar in less than 12 months	_	1,719	_	2,319	_	82

The fair value is determined based on the mark-to-market valuation provided by the banks for equivalent instruments at the end of the reporting period.

## 23. DEFERRED TAX LIABILITIES

	Group	
	2017 \$'000	2016 \$'000
Balance at beginning of financial year	4,678	408
Acquisition of subsidiaries	220	4,272
Credit to profit or loss	179	(2)
Reversal of deferred tax	(1,900)	_
Balance at end of financial year	3,177	4,678

Deferred tax liabilities arise as a result of temporary differences of the following computed at statutory tax rate of 17% (2016: 17%):

	Gre	oup
	2017 \$'000	2016 \$'000
Accelerated tax depreciation	676	444
Accrued unutilised leave	(18)	(16)
Acquisition of subsidiaries		
– Accelerated tax depreciation	_	1,900
<ul> <li>Fair value of property, plant and equipment</li> </ul>	979	872
<ul> <li>Fair value of investment properties</li> </ul>	124	282
– Fair value of intangible assets	1,416	1,196
	3,177	4,678

The deferred tax liability amounting to \$1,900,000 was reversed upon the disposal of a leasehold property as disclosed in Note 8 to the financial statements.

For the financial year ended 31 March 2017

## 24. REVENUE

G	Group	
2017 \$'000	2016 \$'000	
63,077	62,595	
18,796	17,468	
31,119	7,451	
47,972	36,932	
4	18	
1,081	954	
162,049	125,418	
	2017 \$'000 63,077 18,796 31,119 47,972 4 1,081	

## 25. OTHER INCOME

	Gr	up	
	2017	2016	
	\$'000	\$'000	
Food reimbursement income	37	91	
Dividend income	11	18	
Fair value gain on derivative financial instruments	23	_	
Gain on disposal of assets classified as held for sale	1,817	672	
Gain on disposal of property, plant and equipment	_	47	
Gain from bargain purchase on acquisition of subsidiaries	_	3,453	
Government grants	1,141	1,517	
Rental income	752	533	
Compensation claim	90	_	
Scrap income	92	52	
Others	464	86	
	4,427	6,469	

## 26. EMPLOYEE BENEFITS EXPENSE

	Gı	Group	
	2017	2016	
	\$'000	\$'000	
Salaries, wages, bonuses and other staff benefits	39,692	33,733	
Contributions to defined contribution plans	5,909	3,442	
Directors' fees	233	210	
	45,834	37,385	

Included in the employee benefits expense were the remuneration of Directors and key management personnel of the Group as set out in Note 34 to the financial statements.

For the financial year ended 31 March 2017

## 27. DEPRECIATION AND AMORTISATION EXPENSES

	Group	
	2017 \$'000	2016 \$'000
Depreciation of property, plant and equipment	8,199	6,917
Depreciation of investment properties	70	65
Amortisation of intangible assets	374	191
	8,643	7,173

## 28. OPERATING LEASE EXPENSES

Group	
2017 \$'000	2016 \$'000
1,498	1,505
1,186	873
3,190	3,452
111	154
7,459	7,327
	2017 \$'000 1,474 1,498 1,186 3,190 111

## 29. FINANCE COSTS

	Group	
	2017 \$'000	2016 \$'000
Interest expenses		
<ul> <li>loan from a related party</li> </ul>	71	_
- term loans	1,460	1,093
– finance leases	129	97
<ul> <li>amortisation of discount on provision</li> </ul>	21	16
- amortisation of discount on other receivables	_	23
– bank overdraft	35	32
– revolving loans	80	156
- trust receipts	276	194
·	2,072	1,611

For the financial year ended 31 March 2017

## 30. (LOSS)/PROFIT BEFORE INCOME TAX

In addition to the charges and credits disclosed elsewhere in the notes to the financial statements, the above includes the following charges:

	Group	
	2017	2016
	\$'000	\$'000
Other expenses		
Audit fees paid/payable to auditors of the Company	223	199
Non-audit fees paid/payable to auditors of the Company	65	43
Bad third parties trade receivables written off	75	30
Allowance for impairment loss on third parties trade receivables	163	_
Credit card charges	576	583
Fair value loss on derivative financial instruments	_	82
Foreign exchange loss, net	562	22
Impairment loss on available-for-sale financial asset	_	270
Impairment loss on property, plant and equipment	_	271
Impairment loss on investment properties	112	_
Insurance	692	623
Inventories written down	3	10
Laundry and dish washing expenses	140	83
Loss on disposal of investment property	_	25
Loss on disposal of property, plant and equipment	5,131	_
Low value assets items expensed	635	599
Printing and stationery expenses	299	258
Professional and legal fees	977	1,179
Plant and equipment written off	458	146
Repairs and maintenance	1,166	1,264
Software and programming expenses	423	400
Telephone and internet charges	415	395
Upkeep of motor vehicles	878	816

## 31. INCOME TAX (CREDIT)/EXPENSE

Group	
2017 \$'000	2016 \$'000
557	1,478
(1,252)	(492)
_	3
(695)	989
179	(2)
(1,900)	_
(1,721)	(2)
(2,416)	987
	2017 \$'000 557 (1,252) - (695) 179 (1,900) (1,721)

For the financial year ended 31 March 2017

## 31. INCOME TAX (CREDIT)/EXPENSE (Continued)

#### Reconciliation of effective income tax rate

	Group	
	2017	2016
	\$'000	\$'000
(Loss)/Profit before income tax	(1,121)	5,216
Income tax calculated at Singapore's statutory income tax rate of 17% (2016: 17%)	(190)	887
Effect of difference in tax rate	(19)	(90)
Expenses not deductible for income tax purposes	1,136	517
Income not subject to income tax	(592)	(858)
Income tax exemption	(183)	(274)
Enhance tax deduction and tax rebate	(462)	(318)
Over-provision of income tax in prior financial years	(1,252)	(492)
Deferred tax assets not recognised	976	1,403
Withholding tax expense	_	3
Reversal of deferred tax	(1,900)	_
Others	70	209
	(2,416)	987

## Unrecognised deferred tax assets

	Gro	oup
	2017	2016
	\$'000	\$'000
Balance at beginning of financial year	1,520	117
Amount not recognised during the financial year	976	1,403
Balance at end of financial year	2,496	1,520

The unrecognised deferred tax assets are attributable to the following temporary differences:

	Gr	oup
	2017	2016
	\$'000	\$'000
Unutilised tax losses	1,604	1,163
Unabsorbed capital allowances	749	275
Accelerated tax depreciation	130	70
Accrued unutilised leave	3	4
Others	10	8
	2,496	1,520

As at 31 March 2017, the Group has unutilised tax losses of approximately \$9,435,000 (2016: \$6,841,000) and unabsorbed capital allowances of approximately \$4,406,000 (2016: \$1,618,000) available for offset against future taxable profits which has no expiry date and subject to the agreement by the tax authorities and provisions of the tax legislations of Singapore. No deferred tax assets have been recognised in respect of the unutilised tax losses and unabsorbed capital allowances of approximately \$2,353,000 (2016: \$1,438,000) as at 31 March 2017 as it is not certain whether future taxable profits will be available against which the Group can utilise these benefits. Accordingly, these deferred tax assets have not been recognised in the financial statements in accordance with the accounting policy in Note 2.23 to the financial statements.

For the financial year ended 31 March 2017

## 32. EARNINGS PER SHARE

The calculation for earnings per share is based on:

		Group
	2017	2016
Profit attributable to owners of the parent (\$'000)	3,263	6,062
Actual/Weighted average number of ordinary shares in issue during the financial year applicable to basic earnings per share	145,907,100	145,170,084
Basic and diluted earnings per share (in cents)	2.24	4.18

The basic earnings per share is computed by dividing the profit attributable to owners of the parent in each financial year by the actual/weighted average number of ordinary shares in issue during the respective financial year.

The diluted earnings per share for the relevant periods are the same as the basic earnings per share as the Group does not have any dilutive options for the relevant periods.

#### 33. Dividends

	Gro	oup
	2017	2016
	\$'000	\$'000
A final tax exempt dividend of \$0.01 per share on 145,907,100 ordinary shares in respect of		
financial year ended 31 March 2016	1,459	_
A final tax exempt dividend of \$0.0105 per share		
on 145,000,000 ordinary shares in respect of		
financial period from 1 February 2014 to 31 March 2015	_	1,523
	1,459	1,523

The Board of Directors proposed that a final tax-exempt dividend of \$0.01 per ordinary share amounting to approximately \$1,459,000 be paid in respect of current financial year ended 31 March 2017. This final dividend has not been recognised as a liability as at the end of the reporting period as it is subject to approval by shareholders at the Annual General Meeting of the Company.

For the financial year ended 31 March 2017

#### 34. SIGNIFICANT RELATED PARTY TRANSACTIONS

A related party is defined as follows:

- (a) A person or a close member of that person's family is related to the Group and the Company if that person:
  - (i) Has control or joint control over the Group and the Company;
  - (ii) Has significant influence over the Group and the Company; or
  - (iii) Is a member of the key management personnel of the Group and the Company or of a parent of the Group.
- (b) An entity is related to the Company if any of the following conditions applies:
  - (i) The entity and the Company are members of the same group (which means that each parent, subsidiary and fellow subsidiary is related to the others);
  - (ii) One entity is an associate or joint venture of the other entity (or an associate or joint venture of a member of a group of which the other entity is a member);
  - (iii) Both entities are joint ventures of the same third party;
  - (iv) One entity is a joint venture of a third entity and the other entity is an associate of the third entity;
  - (v) The entity is a post-employment benefit plan for the benefit of employees of either the Company or an entity related to the Company. If the Company is itself such a plan, the sponsoring employers are also related to the Company;
  - (vi) The entity is controlled or jointly controlled by a person identified in (a); or
  - (vii) A person identified in (a)(i) has significant influence over the entity or is a member of the key management personnel of the entity (or of a parent of the entity).

In addition to the related party information disclosed elsewhere in these financial statements, the following were significant related party transactions at terms and rates agreed between the Group and the Company with its related parties during the financial year:

	2017	2016
	\$'000	\$'000
Group		
With related parties *		
Sales to	2	_
Loan from	_	1,500
Loan interest to	71	23
Provision of IT services by	87	101
Purchases of IT equipment from	150	152
Rental income received from	(18)	(18)
Operating lease expenses paid to	344	340
Utilities income received from	(6)	(6)

<sup>\*</sup> Related parties refer to entities in which the directors of the Company have beneficial interests

For the financial year ended 31 March 2017

## 34. SIGNIFICANT RELATED PARTY TRANSACTIONS (Continued)

	2017	2016
	\$'000	\$'000
Group		
With directors of the Company		
Sales to	(24)	(16)
Loan from	_	800
Operating lease expenses paid to	309	307
Company		
With subsidiaries		
Dividend income from	(1,250)	(4,000)
Expenses made on behalf of	(1,232)	(465)
Loan from	6,647	15,980
Loan interest to	(709)	(322)
Loan to	(340)	(4,211)
Loan interest from	132	63
Capitalisation of amount due from subsidiaries into share capital	(3,833)	_
Management fee income from	(2,837)	(1,987)

As the Group employs foreign workers in Singapore, a security bond of \$5,000 (2016: \$5,000) is required to be furnished to the Ministry of Manpower Singapore ("MOM") for each foreign worker before the Group is allowed to engage such foreign workers. Instead of furnishing the security bonds, the Group entered into arrangements with an insurance company for letters of guarantee to be issued to MOM by such insurance company in respect of each foreign worker. In return for the issuance of such letters of guarantee, the Group pays the insurance company an insurance premium and three Directors of the Company provided indemnities to the insurance company to secure the Group's obligations amounting to approximately \$960,000 (2016: \$660,000) as at 31 March 2017. As at 31 March 2017, no fee was paid by the Group to the Directors for the provision of the above indemnities.

## Compensation of key management personnel

Key management personnel are directors of the Company and subsidiaries and those persons having authority and responsibility for planning, directing and controlling the activities of the Group, directly or indirectly.

The remuneration of directors of the Company and subsidiaries and key management personnel of the Group during the financial year was as follows:

	Gr	oup
	2017	2016
	\$'000	\$'000
Directors of the Company		
<ul> <li>short-term benefits</li> </ul>	1,858	1,442
<ul> <li>post-employment benefits</li> </ul>	72	60
- directors' fee	233	210
Directors of subsidiaries		
<ul> <li>short-term benefits</li> </ul>	1,133	669
<ul> <li>post-employment benefits</li> </ul>	86	60
Other key management personnel		
- short-term benefits	780	760
<ul> <li>post-employment benefits</li> </ul>	81	69
· · · · · · · · · ·	4,243	3,270

For the financial year ended 31 March 2017

## 35. OPERATING LEASE COMMITMENTS

## The Group as a lessor

The Group leased out office spaces under non-cancellable operating leases. The leases are contracted for an average of 1 (2016: 2) year.

The future minimum lease receivables under non-cancellable operating leases contracted for at the end of the reporting period but not recognised as receivables are as follows:

	Gr	oup
	2017	2016
	\$'000	\$'000
Not later than one financial year	474	636
Later than one financial year but not later than five financial years	_	589
	474	1,225

## The Group as a lessee

The Group leased industrial land, various retail outlets, office spaces and central kitchens under non-cancellable operating leases. The operating lease commitments are based on existing rental rates as at the end of the reporting period. Some of the operating leases of premises provide for rentals based on percentage of sales derived from the rented premises. The Group has the options to renew certain agreements on the lease premises for an average of 3 (2016: 3) years.

The future minimum lease payable under non-cancellable operating leases contracted for at the end of the reporting period but not recognised as liabilities are as follows:

	Gr	oup
	2017	2016
	\$′000	\$'000
Not later than one financial year	4,621	4,802
Later than one financial year but not later than five financial years	5,547	3,533
Later than five financial years	3,975	_
	14,143	8,335

## 36. CAPITAL COMMITMENTS

As at 31 March 2017, the Group has capital commitments on plant and equipment amounting to approximately \$3,244,000 (2016: \$755,000).

For the financial year ended 31 March 2017

### 37. SEGMENT INFORMATION

Management has determined the operating segment based on the reports reviewed by the chief operating decision maker. For management purposes, the Group is organised into business units based on its services, and has five reportable operating segments as follows:

- (a) Food catering business
- (b) Food retail business
- (c) Supplies and trading
- (d) Food manufacturing
- (e) Other businesses

Food catering business segment provides events catering services under five catering brands to corporate, community or private functions. Food catering business segment also provides daily meal delivery services to families, Halal-certified food as well as catering for last minute events or emergency orders.

Food retail business segment operates a chain of food retail outlets specialising in Japanese cuisine and generates franchise fee from franchise outlets specialising in Japanese cuisine.

Supplies and trading business segment supplies food ingredients used in food catering business and food retail business and the supply of food products for third parties' catering business. Supplies and trading business segment also imports, exports and wholesale fruits, vegetables and meat products to a wide customer base.

Food manufacturing segment manufactures, distributes and retails surimi-based seafood products, the "DoDo" brand of fishballs, and the "Joo Chiat Kim Choo" brand of rice dumplings.

Other businesses segment involved in the design, marketing and distribution of floral arrangements, gifts and hampers and manufacturing of bread, cakes and confectionery.

Management monitors the operating results of the segment separately for the purposes of making decisions about resources to be allocated and of assessing performance. Segment performance is evaluated based on operating profit or loss which is similar to the accounting profit or loss.

The accounting policies of the operating segments are the same of those described in the summary of significant accounting policies. There is no asymmetrical allocation to reportable segments. Management evaluates performance on the basis of profit or loss from operation before income tax expense not including non-recurring gains and losses.

There is no change from prior periods in the measurement methods used to determine reported segment profit or loss.

The Group accounts for inter-segment sales and transfer as if the sales or transfers were to third parties, which approximate market prices. These inter-segment transactions are eliminated in the financial statements. Inter-segment pricing is determined on an arm's length basis.

Segment results include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Unallocated items comprise corporate assets, liabilities and expenses.

Segment assets comprise primarily of inventories, receivables, prepayment, cash and cash equivalents, property, plant and equipment, investment properties, intangible assets and available-for-sale financial asset. Segment liabilities comprise operating liabilities and exclude tax liabilities.

Segment capital expenditure is the total cost incurred during the financial year to acquire segment assets that are expected to be used for more than one financial year.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

Group         Statemate revenue         63,077         18,800         31,119         47,972         1,081         —         162,049           External revenue         63,077         18,800         31,119         47,972         1,081         —         162,049           Interest expense         63,228         18,800         62,820         48,918         2,023         —         (33,740)         162,049           Results         Results         10,259         493         1,844         2,902         6         (546)         (1,250)         1370         10,209           Interest prome results         11         (32)         (769)         (1,051)         —         (730)         1,301         (2,072)           Amortisation of investment properties         (3,647)         (1,179)         (1,201)         (1,050)         (207)         (5)         —         (3,13)           Amortisation of investment properties         (15)         (3         (1,179)         (1,179)         (1,1201)         (1,050)         (207)         (7)         (7)         (7)           Amortisation of investment properties         (1,15)         (3         (1,201)         (1,201)         (1,201)         (1,201)         (1,201)         (1,201)		Food catering business \$'000	Food retail pusiness \$'000	Supplies and trading \$'000	Food manufacturing \$'000	Other businesses \$'000	Unallocated \$'000	Elimination \$'000	Total \$'000
151	Group 2017 Revenue External revenue	63,077	18,800	31,119	47,972	1,081	I	1	162,049
10,259 493 1,844 2,902 6 (546) (1,250) 833 11 331 3 2 132 (1,301) 833 11 331 3 2 132 (1,301) 833 11 331 3 2 132 (1,301) 834 (741) (1,201) (1,051) - (780) (1,051) 1,301 85ets (126) (8) (21) (205) (7) (7) (7) - (70) 10 off (115) (73) - (270) - (270) - (70) - (70) 10 off (115) (3) - (270) (1) - (70) - (70) 10 off (115) (3) - (3) - (412) - (112) - (112)  e	ent revenue	151 63,228	18,800	31,701 62,820	946 48,918	942 2,023	1 1	(33,740) (33,740)	162,049
ssets (126) (3,647) (1,179) (1,201) (1,960) (207) (5) (780) (1,301) (1,301) (1,051) (1,051) (207) (5) (7) (1,301) (1,301) (1,001)	esults	10.259	493	1.844	2.905	9	(546)	(1,250)	13.708
seets (126) (1,179) (1,201) (1,960) (207) (5) - (780) 1,301  seets (126) (8) (21) (205) (7) (7) - (700) - (700) (100) (100) (115) (115) (120)	come	833	11	331	κ ;	2	132	(1,301)	. 11
ssets (126) (1,179) (1,201) (1,960) (207) (5) (700) (700)	pense on of property, plant	(/41)	(32)	(69/)	(1,051)	I	(/80)	1,301	(2,0/2)
ssets (126) (8) (21) (205) (7) (7) (7) -  noff (115) (73) -  nent 65 6 -  -  -  -  -  -  -  -  -  -  -  -  -	ipment on of investment	(3,647)	(1,179)	(1,201)	(1,960)	(207)	(2)	I	(8,199)
ssets (126) (8) (21) (205) (7) (7) 10ff (115) (73) (270) (270)  nent 65 6 (5,201) (1)  nent (3) (112)  e (163) (163) (15,787) (207) 429 (1,250)	Se	I	I	I	I	I	(70)	I	(20)
nent 65 6 - (5,201) (1)	on of intangible assets	(126)	(8)	(21)	(202)	(7)	(7)	I	(374)
nent         65         6         -         (5,201)         (1)         -         -           nent         -         -         -         -         1,817         -           nent         -         -         -         -         -         -           e         -         -         -         -         -         -           e         -         -         -         -         -         -         -           ax         (70)         -         -         -         -         -         -         -           ax         6,458         (782)         18         (5,787)         (207)         429         (1,250)	equipment written off on disposal of	(115)	(73)	I	(270)	I	I	I	(458)
e	, plant and equipment	92	9	I	(5,201)	(1)	I	I	(5,131)
e	sposal of assets								
e	l as held for sale	I	I	I	I	I	1,817	I	1,817
e (112) (112) (112) (103)	-casn expenses: ies written down	I	I	(3)	I	I	ı	I	(3)
e (112) (112) (103)	ent loss on investment								
e (163)	rties	I	I	I	1	I	(112)	I	(112)
-     - <td>ce for impairment I third parties trade</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td>	ce for impairment I third parties trade								
(70) – – (5) – – – 6,458 (782) 18 (5,787) (207) 429 (1,250)	ables	I	I	(163)	I	I	I	I	(163)
(70) – – (5) – – – 6,458 (782) 18 (5,787) (207) 429 (1,250)	d parties trade								
6,458 (782) 18 (5,787) (207) 429 (1,250)	ables written off	(20)	1	I	(2)	I	I	I	(75)
	;) before income tax	6,458	(782)	18	(5,787)	(207)	429	(1,250)	(1,121)
	ccredit								2,416

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

Assets and liabilities       65,062       1,726       61,387       44,034       1,894       7,556       (42,5         Liabilities       36,508       1,819       49,900       39,544       1,503       24,835       (56,0         Less:             - Income tax payable       - Income tax liabilities       - Deferred tax liabilities	Group 2017 Capital expenditure Property, plant and equipment Intangible assets	\$3,061	\$'000 \$	\$'000 \$'000 1,283 4,452	\$'000 \$'000 17,060	businesses \$'000 131	businesses Unallocated Elimination \$'000 \$'000 \$'000	\$'000	u 00 1 1
36,508 1,819 49,900 39,544 1,503 24,835	<b>Assets and liabilities</b> Assets	65,062	1,726	61,387	44,034	1,894	7,556	4)	(42,535) 139,124
Less. – Income tax payable – Deferred tax liabilities	Liabilities	36,508	1,819	49,900	39,544	1,503	24,835	(56	(56,028)
	Less. – Income tax payable – Deferred tax liabilities								

37.

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

Group         Group           2016         Revenue           External revenue         62,595         17,486           External revenue         62,727         17,486           Inter-segment revenue         62,727         17,486           Results         11,526         (348)           Interest income         (755)         (23)           Interest expense         (755)         (23)           Depreciation of property, plant         (3,436)         (975)           Depreciation of investment         -         -           Properties         -         -           Amortisation of intangible assets         (119)         (7)           Plant and equipment written off         (71)         (2)           Gain on disposal of property,         (71)         (2)	,486 7,451 - 37,870 ,486 45,321 (348) 2,641 - 219 (23) (453) (975) (706)	36,932 339 37,271 (1,495) (686) (1,651)	954 682 1,636 (151) (151) (142) (142)	2,393 64 (345) (7) (7) (65)	(39,023) (39,023) (3,993) (712) 705	125,418 - 125,418 10,573 7 (1,611) (6,917)
62,595 17,4 132 62,727 17,4 11,526 (3,436 (755) ( (3,436) (9]	37 37 45 6	36,932 339 37,271 (1,495) (686) (1,651) (1,651)	954 682 1,636 (151) (151) (142) (142)	2,393 64 (345) (7) (7) (65)	(39,023) (39,023) (3,993) (712) 705	125,418 - 125,418 10,573 7 7 (1,611) (6,917)
62,727 17,4 11,526 (3,436) (9 (71) (71)	2 2	(1,495) (686) (1,651) (39) (72)	1,636 (151) - (54) (142) - (6)	2,393 64 (345) (7) (7) (65)	(39,023) (3,993) (712) 705	10,573 10,573 7 (1,611) (6,917)
11,526 (3 436 (755) ( (755) (9 (3,436) (9	2	(1,495) - (686) (1,651) - (39) (72)	(151) - (54) (142) - (6)	2,393 64 (345) (7) (65)	(3,993) (712) 705	10,573 7 (1,611) (6,917)
11,526 (3 436 (755) ( (3,436) (9 - (119) (71)	2	(1,495) - (686) (1,651) - (39) (72)	(151) - (54) (142) - (6)	2,393 64 (345) (7) (65)	(3,993) (712) 705 -	10,573 7 (1,611) (6,917)
436 (755) ( (3,436) (9 (119) (71)		(686) (1,651) (39) (72)	(54) (142) (162)	(345) (7) (65) (6)	705	7 (1,611) (6,917)
(3,436) (9. - (119) (71)		(1,651) (1,651) (39) (72)	(142)	(7) (7) (65) (69)	) I I	(6,917)
(3,436) (9 - (71) (71)		(1,651) - (72)	(142)	(7) (65) (6)	1 1	(6,917)
_ (119) (71)		_ (39) (72)	- (9)	(65)	ı	(65)
_ (119) (71)		(39) (72)	ı ( <u>9</u> )	(9)		(00)
(71)		(39)	9	(q)	I	(404)
			Ţ	I	I I	(191) (146)
plant and equipment	1	43	(2)	I	I	47
bald for cale	1	ı	ı	677	ı	673
ase don't die				2/0		2/0
on acquisition of subsidiaries						
(Note 11) –	- 3,453	I	I	I	I	3,453
Loss on disposal of investment						
property –	1	I	I	(25)	I	(22)
Other non-cash expenses:	3		3			(
- Inventories written down Bad third martice trade	(6)	I	Ē	I	I	(10)
receivables written off (4)	(1)	(75)	I	I	ı	(30)
able-		(51)				
for-sale financial asset	1	I	I	(270)	I	(270)
<ul> <li>Impairment loss on property,</li> </ul>						
plant and equipment –	1	(271)	I	I	I	(271)
Profit/(Loss) before income tax 7,586 (1,356)	5,130	(4,196)	(328)	2,411	(4,000)	5,216

# NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

Other \$'000
\$'000 

37.

For the financial year ended 31 March 2017

### 37. SEGMENT INFORMATION (Continued)

## Geographical information

The Group operates mainly in Singapore with revenue generated in the Singapore market. Accordingly, an analysis of assets and profits of the Group by geographical distribution has not been presented.

	Singapore \$'000	Others \$'000	Total \$'000
Group 2017			
Total revenue from external customers	147,971	14,078	162,049
Non-current assets	92,547	1,068	93,615
2016 Total revenue from external customers	116,840	8,578	125,418
Non-current assets	87,429	1,677	89,106

#### **Major customer**

The Group's customers comprise the general public, households, community clubs and corporations. Due to the diverse base of customers to whom the Group sells products in each of the reporting period, the Group is not reliant on any customer for its sales and no one single customer accounted for 10% or more of the Group's total revenue for each of the reporting period.

## 38. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL MANAGEMENT

The Group's and the Company's activities expose them to financial risks (including credit risk, foreign currency risk, interest rate risk and liquidity risk) arising in the ordinary course of business. The Group's and the Company's overall risk management strategy seeks to minimise adverse effects from the volatility of financial markets in the Group's and the Company's financial performance.

The Board of Directors is responsible for setting the objectives and underlying principles of financial risk management for the Group and the Company. The management then establishes the detailed policies such as risk identification and measurement, exposure limits and hedging strategies, in accordance with the objectives and underlying principles approved by the Board of Directors.

There has been no change to the Group's and the Company's exposures to these financial risks or the manner in which they manage and measure the risk. The Group and the Company do not hold or issue derivative financial instruments for trading purposes, if any, in interest rates and foreign exchange rates.

For the financial year ended 31 March 2017

### 38. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL MANAGEMENT (Continued)

#### 38.1 Credit risk

Credit risk refers to the risk that the counterparty will default on its contractual obligations resulting in a loss to the Group and the Company. The Group and the Company have adopted a policy of only dealing with creditworthy counterparties. The Group and the Company perform ongoing credit evaluation of their counterparties' financial condition and generally do not require collaterals.

The Group does not have any significant credit exposure to any single counterparty or any group of counterparties having similar characteristics. As at 31 March 2017, the Company has significant credit exposure arising from the non-trade amounts due from subsidiaries amounting to approximately \$5,314,000 (2016: \$8,472,000).

The Group's and the Company's major classes of financial assets are cash and cash equivalents and trade and other receivables.

Cash and cash equivalents are mainly deposits with banks with high credit-ratings assigned by international credit rating agencies.

Trade receivables that are neither past due nor impaired are substantially companies with good collection track record with the Group.

The age analysis of third parties trade receivables that are past due but not impaired as at end of the reporting period is as follows:

	Gr	Group	
	2017	2016	
	\$'000	\$'000	
Past due for 1 to 30 days	4,237	6,738	
Past due for 31 to 60 days	1,435	1,560	
Past due for 61 to 90 days	261	401	
Past due for more than 90 days	177	1,834	

## 38.2 Foreign currency risk

The Group and the Company do not have significant exposure to foreign currency risk at the end of the reporting period as the Group and the Company mainly operate in Singapore and deal with local customers and suppliers which transact in Singapore dollar.

For the financial year ended 31 March 2017

### 38. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL MANAGEMENT (Continued)

#### 38.3 Interest rate risk

The Group's exposure to market risk for changes in interest rates relates primarily to bank borrowings as shown in Note 20 to the financial statements. The Company is not exposed to interest rate risk as it does not have any bank borrowings at the end of the reporting period.

The Group's results are affected by changes in interest rates due to the impact of such changes on interest expenses from bank borrowings which are at floating interest rates. It is the Group's policy to obtain quotes from banks to ensure that the most favourable rates are made available to the Group.

Interest rate sensitivity analysis

The sensitivity analysis below has been determined based on the exposure to interest rate risks for financial liabilities at the end of the reporting period. For floating rate liabilities, the analysis is prepared assuming the amount of liability outstanding at the end of the reporting period was outstanding for the whole year. The sensitivity analysis assumes an instantaneous 0.5% (2016: 0.5%) change in the interest rates from the end of the reporting period, with all variables held constant.

If the interest rate increases or decreases by 0.5%, the Group's profit or loss, will decrease or increase by:

		Group	
	2017	2016	
	\$'000	\$'000	
Bank borrowings	351	309	

## 38.4 Equity price risk

The Group and the Company are exposed to equity price risk arising from quoted equity investment classified as available-for-sale financial asset. The quoted equity investment is held for strategic rather than for trading purposes. The Group and the Company do not actively trade available-for-sale financial asset.

Further details of this quoted equity investment are set out in Note 12 to the financial statements.

Equity price sensitivity analysis

The sensitivity analysis below has been determined based on the exposure to equity price risk at the end of the reporting period.

The sensitivity analysis assumes an instantaneous 20% (2016: 20%) increase or decrease in the equity prices from the end of the reporting period, with all variables held constant, the Group's other comprehensive income will, increase or decrease by:

		Group	
	2017	2016	
	\$'000	\$'000	
Available-for-sale financial asset	126	126	

For the financial year ended 31 March 2017

## 38. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL MANAGEMENT (Continued)

## 38.5 Liquidity risk

Liquidity risk refers to the risk in which the Group and the Company encounter difficulties in meeting their short-term obligations. Liquidity risks are managed by matching the payment and receipt cycle.

The Group and the Company actively manage their operating cash flows so as to ensure that all repayment needs are met. As part of its overall prudent liquidity management, the Group and the Company minimise liquidity risk by ensuring the availability of funding through an adequate amount of committed credit facilities from financial institutions and maintains sufficient levels of cash to meet working capital requirements.

## Contractual maturity analysis

The following table details the Group's and the Company's remaining contractual maturity for non-derivative financial instruments. The table has been drawn up based on undiscounted cash flows of financial instruments based on the earlier of the contractual date or when the Group and the Company are expected to receive or pay.

	Within one financial	After one financial year but within five financial	After five	
	year	years	years	Total
	\$'000	\$'000	\$'000	\$'000
Group				
2017				
Financial liabilities				
Trade and other payables	20,770	1,469	_	22,239
Bank borrowings	37,941	18,262	22,685	78,888
Finance lease payables	1,589	2,574	73	4,236
Total undiscounted financial liabilities	60,330	22,305	22,758	105,363
2016 Financial liabilities Trade and other payables Bank borrowings Finance lease payables	18,294 32,065 2,118	- 19,165 2,707	21,157	18,294 72,387 4,825
Total undiscounted financial liabilities	52,477	21,872	21,157	95,506
Company 2017 Financial liabilities Trade and other payables	3,142	26,345	_	29,487
Total undiscounted financial liabilities	3,142	26,345		29,487
Financial corporate guarantee	77,881		_	77,881
2016 Financial liabilities				
Trade and other payables	5,711	15,876		21,587
Total undiscounted financial liabilities	5,711	15,876		21,587
Financial corporate guarantee	76,280	_	_	76,280

For the financial year ended 31 March 2017

### 38. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL MANAGEMENT (Continued)

## 38.5 Liquidity risk (Continued)

The earliest period that the guarantee could be called is within 1 year from the end of the reporting period. Based on expectations at the end of the reporting period, the Company considers that it is more likely than not that no amount will be payable under the arrangement. The financial guarantees have not been recognised in the financial statements of the Group as the Directors do not consider it probable that a claim will be made against the Group under the guarantees.

The Group's and the Company's operations are financed mainly through equity, retained earnings and bank borrowings. Adequate lines of credits are maintained to ensure the necessary liquidity is available when required.

The repayment terms of the Group's non-current bank borrowings are disclosed in Note 20 to the financial statements.

## 38.6 Capital management policies and objectives

The Group and the Company manage their capital to ensure that the Group and the Company are able to continue as going concern and maintain an optimal capital structure so as to maximise shareholders' value.

The Group and the Company constantly review the capital structure to ensure the Group and the Company are able to service any debt obligations (include principal repayment and interests) based on its operating cash flows. The Group's and the Company's overall strategy remains unchanged from 31 March 2016.

As at 31 March 2017 and 31 March 2016, the Group is subject to financial covenant in respect of most of the bank borrowings as disclosed in Note 20 to the financial statements. The Group has complied with these externally imposed capital requirements.

The Group monitors capital based on a gearing ratio, which is net debt divided by total equity. The Group includes within net debt, bank borrowings and finance lease payables less cash and cash equivalents. Total equity comprises capital and reserves attributable to owners of the parent.

	G	Group	
	2017	2016 \$'000	
	\$'000		
Bank borrowings	70,130	61,878	
Finance lease payables	3,876	4,506	
Less: Cash and cash equivalents	(10,540)	(12,176)	
Net debt	63,466	54,208	
Total equity	33,161	30,597	
Gearing ratio	191.4%	177.2%	

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

#### 38. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL MANAGEMENT (Continued)

#### 38.7 Fair values of financial assets and financial liabilities

The fair values of financial assets and financial liabilities are determined as follows:

- the fair values of financial assets and financial liabilities with standard terms and conditions and traded
  on active liquid markets are determined with reference to quoted market prices; and
- the fair values of other financial assets and financial liabilities (excluding derivative instruments) are determined in accordance with generally accepted pricing models based on discounted cash flow analysis.

#### Fair value hierarchy

The Group and the Company classify fair value measurements using a fair value hierarchy that reflects the significance of the inputs used in making the measurements. The fair value hierarchy has the following levels:

- Level 1 quoted prices (unadjusted) in active markets for identical assets or liabilities;
- Level 2 inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- Level 3 inputs for the asset or liability that are not based on observable market data (unobservable inputs).

Fair values of financial instruments that are not carried at fair value

The carrying amounts of the current financial assets and current financial liabilities that are not carried at fair value approximate their respective fair values as at the end of the reporting period due to the relatively short-term maturity of these financial instruments.

The fair values of non-current financial liabilities that are not carried at fair value and for disclosure purpose in relation to bank borrowings and finance lease payables as disclosed in Notes 20 and 21 to the financial statements respectively have been determined using discounted cash flow pricing models and are considered Level 3 recurring fair value measurements. Significant inputs to the valuation include adjustments to the discount rate for credit risk associated with the Group.

Fair values of financial instruments carried at fair value

The fair value of non-current financial asset carried at fair value in relation to available-for-sale financial asset is disclosed in Note 12 to the financial statements.

The table below classified financial instruments carried at fair value by level of fair value hierarchy as at the end of the reporting period:

	Level 1 \$'000	Level 2 \$'000	Level 3 \$'000	Total \$'000
<b>2017</b> Available-for-sale financial asset	630			630
<b>2016</b> Available-for-sale financial asset Derivative financial instruments	630 	– (82)	<u>-</u>	630 (82)

## NOTES TO THE FINANCIAL STATEMENTS

For the financial year ended 31 March 2017

#### 38. FINANCIAL INSTRUMENTS, FINANCIAL RISKS AND CAPITAL MANAGEMENT (Continued)

#### 38.8 Categories of financial instruments

The following table sets out the financial instruments as at the end of the reporting period:

Group		Company	
2017	2016	2017	2016
\$'000	\$'000	\$'000	\$'000
31,884	28,243	5,595	9,009
630	630	630	630
32,514	28,873	6,225	9,639
95,962	84,678	24,791	19,459
	82	_	_
95,962	84,760	24,791	19,459
	2017 \$'000 31,884 630 32,514 95,962	2017	2017 \$'000       2016 \$'000       2017 \$'000         31,884 630 630 32,514       28,243 630 630 630 32,514       5,595 630 630 630 630 6,225         95,962 -       84,678 82       24,791 -

#### 39. EVENTS AFTER THE REPORTING PERIOD

Acquisition of Hi-Q Plastic Industries Sdn Bhd

On 4 April 2017, the Company acquired a 51% equity interest in Hi-Q Plastic Industries Sdn Bhd ("Hi-Q"), for a purchase consideration of approximately RM1,603,000 (equivalent to \$506,000), which resulted in the Company obtaining control of Hi-Q.

Hi-Q is a manufacturer and supplier in all kinds of plastics, resins and all kinds of moulds and plastic packaging products primarily used by manufacturers and businesses operating in the food industry. The acquisition represents a strategic advancement of the Group's business into the upstream of the supply chain and provides a vertical integration that will complement and support the Group's existing catering and manufacturing businesses and operations.

As the acquisition occurred shortly after the year end, the initial accounting for the business combination, including the determination of the fair value of the net assets acquired, is in progress as at the date of these financial statements. Accordingly, no disclosure has been made under the requirements of FRS 103 *Business Combinations*, particularly with respect to the financial effects of acquisition.

## STATISTICS OF SHAREHOLDINGS

As at 20 June 2017

#### **SUBSTANTIAL SHAREHOLDERS**

	Direct Interest		<b>Deemed Interest</b>			
	Number of		Number of		Total	
Substantial Shareholders	Shares	%	Shares	%	%	
Neo Kah Kiat	101,116,550	69.30	8,064,000	5.53	74.83 <sup>1</sup>	
Liew Oi Peng	8,064,000	5.53	101,116,550	69.30	74.83	

#### Note:

#### **SHAREHOLDING HELD IN PUBLIC HANDS**

Approximately 15.68% of the shareholding of the Company is held in the hands of the public as at 20 June 2017 and Rule 723 of the Catalist Rule is complied with.

#### **DISTRIBUTION OF SHAREHOLDINGS**

Size of Shareholdings	Shareholders	Shareholders %		%	
1 – 99	0	0.00	0	0.00	
100 – 1,000	127	21.82	108,900	0.07	
1,001 – 10,000	260	44.67	1,521,000	1.04	
10,001 - 1,000,000	184	31.62	15,009,992	10.29	
1,000,001 and above	11	1.89	129,267,208	88.60	
Total	582	100.00	145,907,100	100.00	

#### TWENTY LARGEST SHAREHOLDERS

No.	Name	No. of Shares	%
1	Neo Kah Kiat	101,116,550	69.30
2	Liew Oi Peng	8,064,000	5.53
3	Lee Kwang Boon (Li Guangwen)	5,200,000	3.56
4	Sirius Venture Capital Pte Ltd	3,000,000	2.06
5	Poon Wai	2,850,000	1.95
6	Maybank Kim Eng Securities Pte. Ltd.	2,018,000	1.38
7	CIMB Securities (Singapore) Pte. Ltd.	1,810,000	1.24
8	Liew Choh Khing	1,691,558	1.16
9	Chin May Yee Emily	1,420,000	0.97
10	Chin Chee Hwa	1,087,100	0.75
11	Citibank Nominees Singapore Pte Ltd	1,010,000	0.69
12	Khoo Hang Choong	1,000,000	0.69
13	Lim Boon Chay	1,000,000	0.69
14	Teo Hwee Ai (Zhang Hui'ai)	986,300	0.68
15	Tony Phua	907,100	0.62
16	DBS Nominees (Private) Limited	612,200	0.42
17	Tan Kok Ching	500,000	0.34
18	United Overseas Bank Nominees (Private) Limited	416,600	0.29
19	Choo Kwe Yen	414,000	0.28
20	James Alvin Low Yiew Hock	400,600	0.27
	Total	135,504,008	92.87

<sup>&</sup>lt;sup>1</sup> By virtue of Section 7 of the Act, Mr Neo Kah Kiat is deemed to have interests in the shares of all the wholly-owned subsidiaries of the Company. Mr Neo Kah Kiat is also deemed to be interested in the shares held by his spouse, Ms Liew Oi Peng, and vice versa.

Notice is hereby given that the Fifth Annual General Meeting of the Company will be held at Meeting Room @ Level 2, 1 Enterprise Road, Singapore 629813 on Thursday, 27 July 2017 at 10.00 a.m. to transact the following business:-

#### **ORDINARY BUSINESS**

- 1. To receive, consider and adopt the Directors' Statement and Audited Financial Statements of the Company for the financial year ended 31 March 2017 together with the Independent Auditors' Report thereon. (Resolution 1)
- 2. To declare a tax exempt (one-tier) final dividend of \$\$0.01 per ordinary share in respect of the financial year ended 31 March 2017. (Resolution 2)
- 3. To approve the proposed Directors' fees of \$\$232,500 for the financial year ended 31 March 2017. (2016: \$\$210,000) (Resolution 3)
- 4. To re-elect the following Directors of the Company who retired by rotation in accordance with Article 98 of the Company's Constitution and who being eligible, offer themselves for re-election:
  - (a) Ms Liew Oi Peng [See Explanatory Note (a)]

(Resolution 4)

(b) Mr Liew Choh Khing [See Explanatory Note (b)]

(Resolution 5)

(c) Mr Tan Lye Huat [See Explanatory Note (c)]

(Resolution 6)

- 5. To re-appoint Messrs BDO LLP as Auditors and to authorise the Directors to fix their remuneration. (Resolution 7)
- 6. To transact any other ordinary business which may properly be transacted at an Annual General Meeting.

#### **SPECIAL BUSINESS**

To consider and, if thought fit, to pass the following resolutions as Ordinary Resolutions, with or without modifications:

#### 7. AUTHORITY TO ALLOT AND ISSUE SHARES

"That pursuant to Section 161 of the Companies Act, Chapter 50 and the Rules of Catalist of the Singapore Exchange Securities Trading Limited ("SGX-ST"), authority be and is hereby given to the Directors of the Company to issue and allot new shares ("Shares") in the capital of the Company whether by way of rights, bonus or otherwise) and/or make or grant offers, agreements or options (collectively, "Instruments") that might or would require Shares to be issued, including but not limited to the creation and issue of (as well as adjustments to) warrants, debentures or other instruments convertible into Shares, at any time and upon such terms and conditions and for such purposes and to such persons as the Directors may, in their absolute discretion, deem fit, PROVIDED ALWAYS that:

(1) the aggregate number of the Shares to be issued pursuant to such authority (including the Shares to be issued in pursuance of Instruments made or granted pursuant to such authority), does not exceed 100% of the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company (as calculated in accordance with paragraph (2) below), and provided further that where shareholders of the Company ("Shareholders") are not given the opportunity to participate in the same on a pro-rata basis ("non pro-rata basis"), then the Shares to be issued under such circumstances (including the Shares to be issued in pursuance of Instruments made or granted pursuant to such authority) shall not exceed 50% of the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the capital of the Company (as calculated in accordance with paragraph (2) below);

- (2) (subject to such manner of calculation as may be prescribed by the SGX-ST) for the purpose of determining the aggregate number of the Shares that may be issued under paragraph (1) above, the total number of issued Shares (excluding treasury shares and subsidiary holdings) shall be based on the issued Shares of the Company (excluding treasury shares and subsidiary holdings) at the time such authority was conferred, after adjusting for:
  - (a) new Shares arising from the conversion or exercise of any convertible securities;
  - (b) new Shares arising from the exercising of share options or the vesting of share awards which are outstanding or subsisting at the time such authority was conferred; and
  - (c) any subsequent consolidation or subdivision of the Shares;

and, in relation to an Instrument, the number of Shares shall be taken to be that number as would have been issued had the rights therein been fully exercised or effected on the date of the making or granting of the Instrument;

- (3) in exercising the authority conferred by this Resolution, the Company shall comply with the requirements imposed by the SGX-ST from time to time and the provisions of the Rules of Catalist of the SGX-ST for the time being in force (in each case, unless such compliance has been waived by the SGX-ST), all applicable legal requirements under the Companies Act and otherwise, and the Constitution of the Company for the time being; and
- (4) (unless revoked or varied by the Company in a general meeting) the authority so conferred shall continue to be in force until the conclusion of the next Annual General Meeting of the Company or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is earlier."

[See Explanatory Note (d)]

(Resolution 8)

#### 8. AUTHORITY TO ISSUE SHARES UNDER THE NEO GROUP EMPLOYEE SHARE OPTION SCHEME

"That pursuant to Section 161 of the Companies Act, Chapter 50 and the provisions of the Neo Group Employee Share Option Scheme ("ESOS"), authority be and is hereby given to the Directors of the Company to allot and issue from time to time such number of shares in the capital of the Company as may be required to be issued pursuant to the exercise of options granted under the ESOS, provided that the aggregate number of additional ordinary Shares to be issued pursuant to the ESOS and Neo Group Performance Share Plan ("PSP") collectively shall not exceed 15% of the total number of issued Shares (excluding treasury shares and subsidiary holdings) of the Company from time to time."

[See Explanatory Note (e)]

#### 9. AUTHORITY TO ISSUE SHARES UNDER THE NEO GROUP PERFORMANCE SHARE PLAN

"That pursuant to Section 161 of the Companies Act, Chapter 50 and the provisions of the Neo Group Performance Share Plan ("PSP"), authority be and is hereby given to the Directors of the Company to allot and issue from time to time such number of Shares in the capital of the Company as may be required to be issued pursuant to the vesting of awards under the PSP, provided always that the aggregate number of additional ordinary Shares to be allotted and issued pursuant to the ESOS and PSP collectively shall not exceed 15% of the total number of issued Shares (excluding treasury shares and subsidiary holdings) of the Company from time to time.

[See Explanatory Note (f)]

(Resolution 10)

#### 10. RENEWAL OF SHARE PURCHASE MANDATE

#### THAT:

- (a) for the purposes of Sections 76C and 76E of the Companies Act, Chapter 50, the authority conferred on the Directors of the Company to exercise all the powers of the Company to purchase or otherwise acquire issued Ordinary Shares not exceeding in aggregate the Maximum Limit (as hereafter defined), at such price or prices as may be determined by the Directors of the Company from time to time up to the Maximum Price (as hereafter defined), whether by way of:
  - (i) market purchase(s) on the SGX-ST; and/or
  - (ii) off-market purchase(s) (if effected otherwise than on the SGX-ST) in accordance with any equal access scheme(s) as may be determined or formulated by the Directors of the Company as they consider fit, which scheme(s) shall satisfy all the conditions prescribed by the Companies Act;

and otherwise in accordance with all other laws and regulations and rules of the SGX-ST as may for the time being be applicable, be and is hereby authorised and approved generally and unconditionally (the "Share Purchase Mandate"),

- (b) unless varied or revoked by the Company in general meeting, the authority conferred on the Directors of the Company pursuant to the Share Purchase Mandate may be exercised by the Directors of the Company at any time and from time to time during the period commencing from the date of the passing of this Resolution and expiring on the earlier of:
  - (i) the date on which the next Annual General Meeting of the Company is held or required by law to be held; or
  - (ii) the date on which the purchases or acquisitions of the Shares pursuant to Share Purchase Mandate are carried out to the full extent mandated.
- (c) in this Resolution:

"Maximum Limit" means that number of issued Ordinary Shares representing 5% of the total number of the issued Ordinary Shares as at the date of the passing of this Resolution (excluding any Ordinary Shares which are held as treasury shares and subsidiary holdings as at that date);

"Maximum Price", in relation to an Ordinary Share to be purchased or acquired, means the purchase price (excluding brokerage, commission, applicable goods and services tax and other related expenses) which shall not exceed: -

- (i) in the case of a Market Purchase, 105% of the Average Closing Price (as defined hereinafter); and
- (ii) in the case of an Off-Market Purchase, 105% of Average Closing Price or Highest Last Dealt Price (as defined hereinafter), pursuant to an equal access scheme;

"Average Closing Price" means the average of the closing market prices of a Share for the five consecutive Market Days on which the Shares are transacted on the SGX-ST immediately preceding the date of Market Purchase by the Company or, as the case may be, the date of the making of the offer pursuant to the Off-Market Purchase, and deemed to be adjusted in accordance with the Listing Rules for any corporate action which occurs after the relevant five Market Days;

"Highest Last Dealt Price" means the highest price transacted for a Share as recorded on the SGX-ST on the Market Day on which there were trades in the Shares immediately preceding the day of the making of the offer pursuant to the Off-Market Purchase.

"date of the making of the offer" means the date on which the Company announces its intention to make an offer for an Off-Market Purchase, stating therein the purchase price (which shall not be more than the Maximum Price for an Off-Market Purchase calculated on the foregoing basis) for each Share and the relevant terms of the equal access scheme for effecting the Off-Market Purchase;

- (d) the Directors of the Company be and are hereby authorised to deal with the Shares purchased by the Company pursuant to the Share Purchase Mandate in any manner as they think fit, which is allowed under the Companies Act, Chapter 50; and
- (e) the Directors of the Company and/or any of them be and are hereby authorised to complete and do all such acts and things (including executing such documents as may be required) as they and/or he may consider expedient or necessary to give effect to the transactions contemplated and/or authorised by this Resolution.

[See Explanatory Note (g)]

(Resolution 11)

By Order of the Board

Pan Mi Keay Company Secretary

12 July 2017 Singapore

#### **Explanatory Notes:**

- (a) Key information on Ms Liew Oi Peng, who is seeking re-election as a Director of the Company, is found on page 10 of the Annual Report. Details of the share interests of Ms Liew Oi Peng in the Company can be found on pages 61 and 145 of the Annual Report. Ms Liew Oi Peng is the Executive Director and spouse of Mr Neo Kah Kiat, who is the Executive Chairman and Chief Executive Officer of the Company.
- (b) Key information on Mr Liew Choh Khing, who is seeking re-election as a Director of the Company, is found on page 11 of the Annual Report. Details of the share interests of Mr Liew Choh Khing in the Company can be found on pages 61 and 145 of the Annual Report. Mr Liew Choh Khing is the Executive Director and brother of Ms Liew Oi Peng, who is also the Executive Director of the Company and spouse of Mr Neo Kah Kiat.
- (c) Key information on Mr Tan Lye Huat, who is seeking re-election as a Director of the Company, is found on page 12 of the Annual Report. Mr Tan Lye Huat will remain as Lead Independent Director and Chairman of the Audit and Risk Committee, as well as member of the Nominating Committee upon re-election as a Director of the Company. There are no relationships (including immediate family relationships) between Mr Tan Lye Huat and the other Directors, or the Company, or its 10% shareholders.
- (d) The proposed ordinary resolution 8, if passed, will empower the Directors of the Company from the date of the above meeting to issue shares in the Company up to an amount not exceeding 100% of the total number of issued shares in the capital of the Company with a sub-limit of 50% other than on a pro-rata basis to shareholders for the time being for such purposes as they consider would be in the interest of the Company. The authority will, unless previously revoked or varied at a general meeting, expire at the next Annual General Meeting of the Company.

- (e) The proposed ordinary resolution 9, if passed, will empower the Directors of the Company to allot and issue Shares pursuant to the exercise of such options under the ESOS. The aggregate amount of new Shares over which the Company may grant options on any date, when added to the amount of new Shares to be issued in respect of all options granted under the ESOS, and all awards vested under PSP of the Company and for the time being in force, collectively shall not exceed total 15% of the total number of issued Shares (excluding treasury shares and subsidiary holdings) of the Company from time to time.
- (f) The proposed ordinary resolution 10, if passed, will empower the Directors of the Company to allot and issue Shares in the Company collectively of up to a number not exceeding in total 15% of the total number of issued Shares (excluding treasury shares and subsidiary holdings) in the share capital of the Company from time to time pursuant to the grant of share awards under the PSP.
- (g) The proposed ordinary resolution 11, if passed, will empower the Directors of the Company from the date of the above meeting until the date of the next Annual General Meeting to purchase or acquire up to 5% of the issued ordinary share capital of the Company as at the date of the passing of this Resolution. Details of the proposed Share Purchase Mandate are set out in the Addendum to this Annual Report.

#### Notes:

- (1) A shareholder of the Company entitled to attend and vote at the Annual General Meeting of the Company may appoint not more than two proxies to attend and vote in his/her stead. A shareholder of the Company which is a corporation is entitled to appoint its authorised representative or proxy to vote on its behalf. A proxy need not be a shareholder of the Company.
- (2) Intermediaries such as banks and capital markets services licence holders which provide custodial services and are members of the Company may appoint more than two proxies provided that each proxy is appointed to exercise the rights attached to different shares held by the member.
- (3) If a proxy is to be appointed, the instrument appointing a proxy must be duly deposited at the registered office of the Company at 1 Enterprise Road, Singapore 629813 not later than 48 hours before the time appointed for the holding of the Annual General Meeting.
- (4) The instrument appointing a proxy must be signed by the appointor or his attorney duly authorised in writing. Where the instrument appointing a proxy is executed by a corporation, it must be executed either under its common seal or under the hand of any officer or attorney duly authorised.
- (5) A Depositor's name must appear on the Depository Register maintained by The Central Depository (Pte) Limited as at 72 hours before the time fixed for holding the Annual General Meeting in order for the Depositor to be entitled to attend and vote at the Annual General Meeting.

#### **PERSONAL DATA PRIVACY**

By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the Annual General Meeting and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents or service providers) for the purpose of the processing, administration and analysis by the Company (or its agents or service providers) of proxies and representatives appointed for the Annual General Meeting (including any adjournment thereof) and the preparation and compilation of the attendance lists, minutes and other documents relating to the Annual General Meeting (including any adjournment thereof), and in order for the Company (or its agents or service providers) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents or service providers), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company (or its agents or service providers) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty.

#### **NEO GROUP LIMITED**

Registration Number: 201207080G (Incorporated in the Republic of Singapore)

### **PROXY FORM**

**IMPORTANT:** Please read notes overleaf

#### IMPORTANT

- A relevant intermediary may appoint more than two proxies to attend the Annual General Meeting and vote (please see Note 3 for the definition of "relevant intermediary").
- 2. Please read the notes to the Proxy Form.

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Affix Postage Stamp Here

The Company Secretary
NEO GROUP LIMITED
1 Enterprise Road
Singapore 629813

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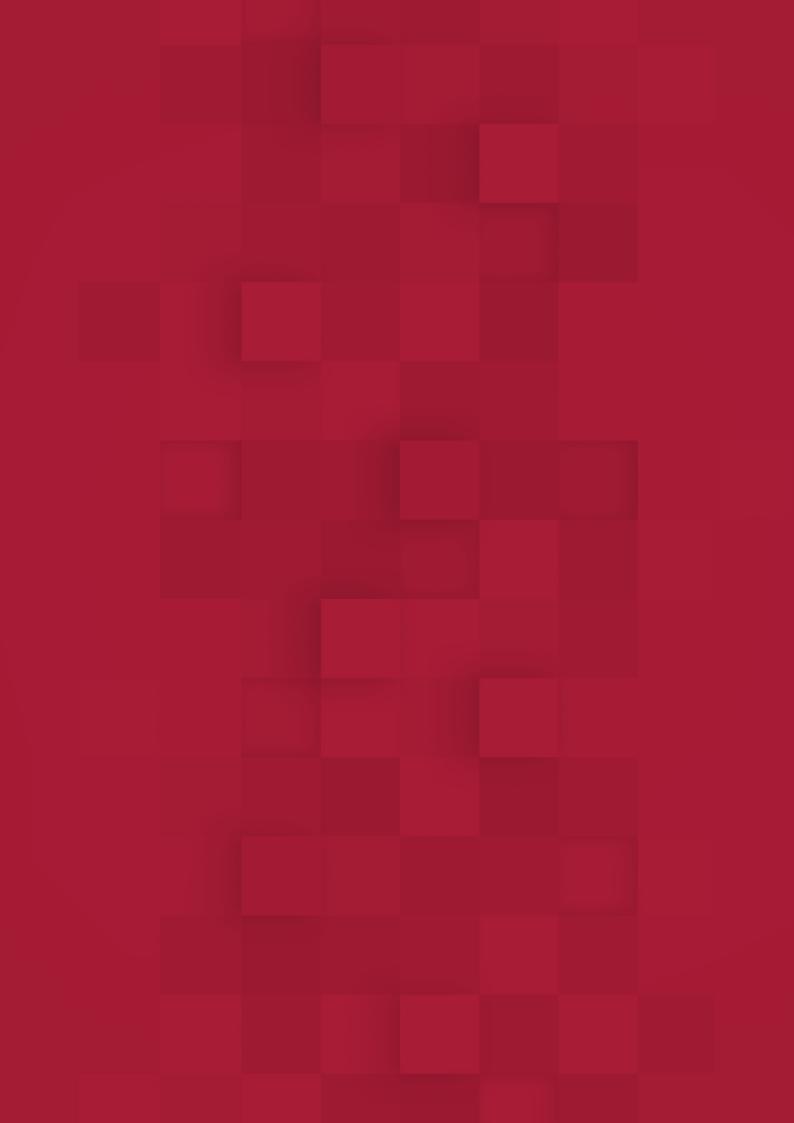
#### Notes:

- 1. Please insert the total number of Shares held by you. If you have Shares entered against your name in the Depository Register (as defined in Section 131 of the Companies Act, Cap. 50), you should insert that number of Shares. If you have Shares registered in your name in the Register of Members of the Company, you should insert that number of Shares. If you have Shares entered against your name in the Depository Register and registered in your name in the Register of Members of the Company, you should insert the aggregate number of Shares. If no number is inserted, this form of proxy will be deemed to relate to all the Shares held by you.
- 2. A shareholder entitled to attend and vote at the AGM is entitled to appoint not more than two proxies to attend and vote on his behalf. A proxy need not be a shareholder of the Company.
- 3. Intermediaries such as banks and capital markets services license holders which provide custodial services and are shareholders of the Company may appoint more than two proxies provided that each proxy is appointed to exercise the rights attached to different shares held by the shareholder. In such event, the relevant intermediary shall submit a list of its proxies together with the information required in this proxy form to the Company.
- 4. The instrument appointing a proxy or proxies, duly executed, must be deposited at the registered office of the Company at 1 Enterprise Road, Singapore 629813 not less than 48 hours before the time appointed for the AGM.
- 5. Where a shareholder appoints more than one proxy, he shall specify the proportion of his shareholding to be represented by each proxy and, if no percentage is specified, the first named proxy shall be deemed to represent 100 per cent of the shareholding and the second named proxy shall be deemed to be an alternate to the first named.
- 6. The instrument appointing a proxy or proxies must be under the hand of the appointor or his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed under its common seal or under the hand of its attorney or a duly authorised officer.
- 7. Where an instrument appointing a proxy or proxies is signed on behalf of the appointor by an attorney, the letter or power of attorney or a duly certified copy thereof must (failing previous registration with the Company) be lodged with the instrument of proxy, failing which the instrument may be treated as invalid. Where the instrument appointing a proxy or proxies is executed by an attorney on behalf of the appointor, the power of attorney or a duly certified copy thereof must be lodged with the instrument.
- 8. A corporation which is a shareholder may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the AGM, in accordance with Section 179 of the Companies Act, Cap. 50.
- 9. The submission of an instrument or form appointing a proxy by a shareholder does not preclude him from attending and voting in person at the AGM if he so wishes.
- 10. The Company shall be entitled to reject an instrument of proxy which is incomplete, improperly completed, illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified on the instrument of proxy. In addition, in the case of Shares entered in the Depository Register, the Company may reject an instrument of proxy if the shareholder, being the appointor, is not shown to have Shares entered against his name in the Depository Register as at 72 hours before the time appointed for holding the meeting, as certified by The Central Depository (Pte) Limited to the Company.

#### PERSONAL DATA PRIVACY:

By submitting an instrument appointing a proxy(ies) and/or representative(s), the member accepts and agrees to the personal data privacy terms set out in the Notice of Fifth Annual General Meeting dated 12 July 2017.

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# **NEO GROUP LIMITED** Company Registration Number: 201207080G 1 Enterprise Road Singapore 629813 Tel: (65) 68967757 Fax: (65) 65151235 www.neogroup.com.sg