

**SUNMART HOLDINGS LIMITED**  
(Registration Number: 200600432W)

**Financial Statement and Dividend Announcement for the Full Year Ended 31 December 2014**

**INFORMATION REQUIRED FOR ANNOUNCEMENTS OF FULL YEAR RESULTS**

- 1(a) An income statement and statement of comprehensive income or a statement of comprehensive income for the group together with a comparative statement for the corresponding period of the immediately preceding financial year.

| Consolidated Statement of Comprehensive income                                         | 2014<br>RMB'000 | 2013<br>RMB'000 | + / (-)<br>%   |
|----------------------------------------------------------------------------------------|-----------------|-----------------|----------------|
| Revenue                                                                                | 311,963         | 299,599         | 4.1            |
| Cost of sales                                                                          | (253,349)       | (229,801)       | 10.2           |
| <b>Gross profit</b>                                                                    | <b>58,614</b>   | <b>69,798</b>   | <b>(16.0)</b>  |
| Other operating income                                                                 | 16,539          | 8,721           | 89.6           |
| Other losses - net                                                                     | (2,687)         | (2,097)         | 28.1           |
| Distribution and marketing                                                             | (21,432)        | (29,724)        | (27.9)         |
| Administrative expenses                                                                | (27,473)        | (65,066)        | (57.8)         |
| Finance expenses                                                                       | (22,307)        | (22,458)        | (0.7)          |
| Share of Profits of Associate Company                                                  | 732             | -               | -              |
| <b>Profit/(Loss) before tax</b>                                                        | <b>1,986</b>    | <b>(40,826)</b> | <b>(104.9)</b> |
| Income tax expense                                                                     | -               | -               | -              |
| <b>Profit/(Loss) after tax</b>                                                         | <b>1,986</b>    | <b>(40,826)</b> | <b>(104.9)</b> |
| <b>Other comprehensive income/(loss)</b>                                               | <b>0</b>        | <b>0</b>        | <b>0</b>       |
| <b>Total comprehensive income/(loss) attributable to equity holders of the Company</b> | <b>1,986</b>    | <b>(40,826)</b> | <b>(104.9)</b> |

The following items have been included in arriving at profit/(loss) before taxation:-

|                                               | 2014<br>RMB'000 | 2013<br>RMB'000 | + / (-)<br>% |
|-----------------------------------------------|-----------------|-----------------|--------------|
| Interest income                               | (7,463)         | (6,122)         | 21.9         |
| Depreciation of property, plant and equipment | 24,093          | 30,226          | (20.3)       |
| Interest expense                              | 22,307          | 22,458          | (0.7)        |
| Amortisation of land use rights               | 596             | 597             | (0.2)        |

**1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.**

|                                                                           | <b>Group</b>                      |                                   | <b>Company</b>                        |                                   |
|---------------------------------------------------------------------------|-----------------------------------|-----------------------------------|---------------------------------------|-----------------------------------|
|                                                                           | <b>As at 31<br/>December 2014</b> | <b>As at 31<br/>December 2013</b> | <b>As at 31<br/>December<br/>2014</b> | <b>As at 31<br/>December 2013</b> |
|                                                                           | <b>RMB'000</b>                    | <b>RMB'000</b>                    | <b>RMB'000</b>                        | <b>RMB'000</b>                    |
| <b>NON-CURRENT ASSETS</b>                                                 |                                   |                                   |                                       |                                   |
| Property, plant and equipment                                             | 351,502                           | 354,396                           | -                                     | -                                 |
| Investment property                                                       | 23,243                            | 23,860                            | -                                     | -                                 |
| Land use rights                                                           | 24,697                            | 25,293                            | -                                     | -                                 |
| Investment in subsidiaries                                                | -                                 | -                                 | 126,209                               | 126,209                           |
| Investment in associates                                                  | 30,732                            | -                                 | -                                     | -                                 |
| Available for sale financial assets                                       | -                                 | 20,000                            | -                                     | -                                 |
| Trade and other receivables                                               | 5,160                             | 10,560                            | -                                     | -                                 |
|                                                                           | <b>435,334</b>                    | <b>434,109</b>                    | <b>126,209</b>                        | <b>126,209</b>                    |
| <b>CURRENT ASSETS</b>                                                     |                                   |                                   |                                       |                                   |
| Inventories                                                               | 58,043                            | 58,626                            | -                                     | -                                 |
| Trade and other receivables                                               | 139,149                           | 149,782                           | 12,300                                | 9,842                             |
| Cash and cash equivalents                                                 | 49,302                            | 248,347                           | 19                                    | 49                                |
|                                                                           | <b>246,494</b>                    | <b>456,755</b>                    | <b>12,319</b>                         | <b>9,891</b>                      |
| <b>CURRENT LIABILITIES</b>                                                |                                   |                                   |                                       |                                   |
| Trade and other payables                                                  | 75,135                            | 75,582                            | 9,746                                 | 4,972                             |
| Borrowings                                                                | 329,482                           | 533,750                           | -                                     | -                                 |
| Current income tax liabilities                                            | -                                 | -                                 | -                                     | -                                 |
|                                                                           | <b>404,617</b>                    | <b>609,332</b>                    | <b>9,746</b>                          | <b>4,972</b>                      |
| <b>NON CURRENT LIABILITIES</b>                                            |                                   |                                   |                                       |                                   |
| Borrowings                                                                | 1,382                             | 7,690                             | -                                     | -                                 |
| <b>NET ASSETS</b>                                                         | <b>275,829</b>                    | <b>237,842</b>                    | <b>128,782</b>                        | <b>131,128</b>                    |
| <b>EQUITY</b>                                                             |                                   |                                   |                                       |                                   |
| <b>Capital and reserves attributable to equity holders of the Company</b> |                                   |                                   |                                       |                                   |
| Share Capital                                                             | 155,184                           | 155,184                           | 155,184                               | 155,184                           |
| Translation reserve                                                       | (193)                             | (193)                             | (3,930)                               | (3,930)                           |
| Merger deficit                                                            | (587)                             | (587)                             | -                                     | -                                 |
| Statutory reserve fund                                                    | 28,825                            | 28,825                            | -                                     | -                                 |
| Retained earnings/(Accumulated loss)                                      | 92,598                            | 90,613                            | (22,473)                              | (20,126)                          |
| <b>TOTAL EQUITY</b>                                                       | <b>275,828</b>                    | <b>237,842</b>                    | <b>128,781</b>                        | <b>131,128</b>                    |

**1(b)(ii) Aggregate amount of group's borrowings and debt securities**

**Amount repayable in one year or less, or on demand**

| <b>As at 31 December 2014</b> |                  | <b>As at 31 December 2013</b> |                  |
|-------------------------------|------------------|-------------------------------|------------------|
| <b>Secured</b>                | <b>Unsecured</b> | <b>Secured</b>                | <b>Unsecured</b> |
| <b>RMB'000</b>                | <b>RMB'000</b>   | <b>RMB'000</b>                | <b>RMB'000</b>   |
| 329,482                       | -                | 533,750                       | -                |

**Amount repayable after one year**

| <b>As at 31 December 2014</b> |                  | <b>As at 31 December 2013</b> |                  |
|-------------------------------|------------------|-------------------------------|------------------|
| <b>Secured</b>                | <b>Unsecured</b> | <b>Secured</b>                | <b>Unsecured</b> |
| <b>RMB'000</b>                | <b>RMB'000</b>   | <b>RMB'000</b>                | <b>RMB'000</b>   |
| 1,382                         | -                | 7,690                         | -                |

**Details of any collateral**

Bank borrowings of the Group are secured over leasehold buildings, land use rights, plant and equipment, certain short term deposits and joint and severable guarantee from third parties, related parties, a director of the Group and a subsidiary.

Note payables of the Group are secured by certain short term bank deposits of the Group.

1(c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

|                                                           | Group           |                 |
|-----------------------------------------------------------|-----------------|-----------------|
|                                                           | 2014            | 2013            |
|                                                           | RMB'000         | RMB'000         |
| <b>Cashflow from operating activities</b>                 |                 |                 |
| Profit/(Loss) before taxation                             | 1,986           | (40,826)        |
| Adjustments for:                                          |                 |                 |
| Write down of inventories                                 | -               | 1,334           |
| Interest income                                           | (7,463)         | (6,122)         |
| Interest expense                                          | 22,307          | 22,458          |
| Depreciation of investment property                       | 617             | 616             |
| Amortisation of land use rights                           | 596             | 597             |
| Share of profits of Associate Company                     | (732)           | -               |
| Depreciation of property, plant and equipment             | 24,093          | 30,226          |
| Operating profit before working capital changes           | 41,404          | 8,283           |
| Changes in working capital:                               |                 |                 |
| Inventories                                               | 583             | (12,532)        |
| Trade and other receivables                               | 16,033          | 14,416          |
| Trade and other payables and accruals                     | (447)           | 23,149          |
| Net cash from operations                                  | 57,573          | 33,316          |
| Interest paid                                             | (22,307)        | (22,458)        |
| Interest received                                         | 7,463           | 6,122           |
| Tax paid                                                  | -               | (214)           |
| <b>Net cash from operating activities</b>                 | <b>42,729</b>   | <b>16,766</b>   |
| <b>Cashflow from investing activities</b>                 |                 |                 |
| Additions to property, plant and equipment                | (21,199)        | (12,805)        |
| Net investment in associates                              | (10,000)        | -               |
| <b>Net cash used in investing activities</b>              | <b>(31,199)</b> | <b>(12,805)</b> |
| <b>Cashflow from financing activities</b>                 |                 |                 |
| Proceeds of bank loans                                    | 717,444         | 545,579         |
| Repayment of bank loans                                   | (928,021)       | (426,139)       |
| Short term bank deposits pledged                          | (162,060)       | (239,500)       |
| Withdrawal of short term bank deposits                    | 367,630         | 118,000         |
| <b>Net cash used in financing activities</b>              | <b>(5,007)</b>  | <b>(2,060)</b>  |
| <b>Net increase in cash and cash equivalents</b>          | <b>6,523</b>    | <b>1,901</b>    |
| Cash and cash equivalents at beginning of the year        | 8,847           | 6,946           |
| <b>Cash and cash equivalents at end of financial year</b> | <b>15,370</b>   | <b>8,847</b>    |

- 1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

#### STATEMENT OF CHANGES IN EQUITY

(Accounts expressed in thousands of Chinese Renminbi (“RMB”) Currency)

These figures have not been audited

##### GROUP – CURRENT YEAR

|                                                    | Share<br>Capital | Merger<br>reserve | Statutory<br>Reserve | Currency<br>translation<br>Reserve | Retained<br>Earnings | Total   |
|----------------------------------------------------|------------------|-------------------|----------------------|------------------------------------|----------------------|---------|
|                                                    | RMB'000          | RMB'000           | RMB'000              | RMB'000                            | RMB'000              | RMB'000 |
| At 1/01/2014                                       | 155,184          | (587)             | 28,825               | (193)                              | 90,613               | 273,842 |
| Total<br>comprehensive<br>income for the<br>period | -                | -                 | -                    | -                                  | 1,986                | 1,986   |
| At 31/12/2014                                      | 155,184          | (587)             | 28,825               | (193)                              | 92,599               | 275,828 |

##### GROUP- PREVIOUS YEAR

|                                               | Share<br>Capital | Merger<br>reserve | Statutory<br>Reserve | Currency<br>translation<br>Reserve | Retained<br>Earnings | Total    |
|-----------------------------------------------|------------------|-------------------|----------------------|------------------------------------|----------------------|----------|
|                                               | RMB'000          | RMB'000           | RMB'000              | RMB'000                            | RMB'000              | RMB'000  |
| At 1/01/2013                                  | 155,184          | (587)             | 28,825               | (193)                              | 131,439              | 314,668  |
| Total<br>comprehensive loss<br>for the period | -                | -                 | -                    | -                                  | (40,826)             | (40,826) |
| At 31/12/2013                                 | 155,184          | (587)             | 28,825               | (193)                              | 90,613               | 273,842  |

# COMPANY- CURRENT YEAR

|                                              | Share<br>Capital | Statutory<br>reserve<br>and<br>Translation<br>reserve | Retained<br>Earnings | Total   |
|----------------------------------------------|------------------|-------------------------------------------------------|----------------------|---------|
|                                              | RMB'000          | RMB'000                                               | RMB'000              | RMB'000 |
| At 1/01/2014                                 | 155,184          | (3,930)                                               | (20,126)             | 131,128 |
| Total comprehensive<br>losses for the period | -                | -                                                     | (2,347)              | (2,347) |
| At 31/12/2014                                | 155,184          | (3,930)                                               | (22,473)             | 128,781 |

# COMPANY-PREVIOUS PERIOD

|                                          | Share<br>Capital | Statutory<br>reserve<br>and<br>Translation<br>reserve | Retained<br>Earnings | Total   |
|------------------------------------------|------------------|-------------------------------------------------------|----------------------|---------|
|                                          | RMB'000          | RMB'000                                               | RMB'000              | RMB'000 |
| At 1/01/2013                             | 155,184          | (3,930)                                               | (17,249)             | 134,005 |
| Total comprehensive loss<br>for the year | -                | -                                                     | (2,877)              | (2,877) |
| At 31/12/2013                            | 155,184          | (3,930)                                               | (20,126)             | 131,128 |

- 1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as well as the numbers of shares held as treasury shares, if any, against the number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.**

There has been no changes in the Company's share capital since the financial year ended 31 December 2013. The Company did not hold any treasury shares as at 31 December 2014 and 31 December 2013.

**1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.**

|                                                   | Company                      |                           |
|---------------------------------------------------|------------------------------|---------------------------|
|                                                   | As at 31<br>December<br>2014 | As at 31<br>December 2013 |
| Number of shares at the end of the year<br>(‘000) | 402,000                      | 402,000                   |

The Company does not hold any Treasury shares.

**1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.**

Not applicable.

**2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.**

The figures have not been audited or reviewed by our auditors.

**3. Where the figures have been audited or reviewed, the auditors’ report (including any qualifications or emphasis of a matter).**

Not applicable.

**4. Whether the same accounting policies and methods of computation as in the issuer’s most recently audited annual financial statements have been applied.**

The Group has applied the same accounting policies and methods of computation in the financial statements for the current reporting period compared with those of the audited financial statements for the financial year (“FY”) ended 31 December 2013 except for the adoption of the new and revised Financial Reporting Standards which became effective for the financial period beginning on or after 1 January 2014. The adoption of these new and revised accounting standards did not give rise to any significant impact on the financial statements for the financial year ended 31 December 2014.

**5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.**

Please refer to Point 4 above.

6. **Earnings per ordinary share of the group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.**

|                                                                                                      | Full Year 2014 | Full Year 2013 |
|------------------------------------------------------------------------------------------------------|----------------|----------------|
| <b>Earnings per share – RMB cents</b>                                                                |                |                |
| - on weighted average number of ordinary shares on issued                                            | <b>0.49</b>    | <b>(10.2)</b>  |
| <i>The calculations of earnings per share are based on profit and number of shares shown below:-</i> |                |                |
| Profit attributable to equity holders (RMB'000)                                                      | 1,986          | (40,826)       |
| Weighted average number of shares applicable to basic EPS ('000)                                     | 402,000        | 402,000        |

There is no difference between the basic and diluted earnings per share as the Company has no potential dilutive ordinary shares, as at 31 December 2014 and 31 December 2013.

**7. Net asset value (for the issuer and group) per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-**

- (a) Current financial period reported on; and**  
**(b) Immediately preceding financial year.**

|                                                          | <b>Group</b>                          |                                       | <b>Company</b>                        |                                       |
|----------------------------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|---------------------------------------|
|                                                          | <b>As at 31<br/>December<br/>2014</b> | <b>As at 31<br/>December<br/>2013</b> | <b>As at 31<br/>December<br/>2014</b> | <b>As at 31<br/>December<br/>2013</b> |
| Net assets attributable to the<br>shareholders (RMB'000) | 275,828                               | 273,842                               | 128,781                               | 131,128                               |
| Net asset value per ordinary<br>share (RMB cents)        | 68.6                                  | 68.0                                  | 32.0                                  | 32.6                                  |
| Number of shares at the end of the period<br>(‘000)      | 402,000                               | 402,000                               | 402,000                               | 402,000                               |

8. **A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-**
- (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and**
  - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.**

#### **Review of Financial Performance**

For the year ended 31/12/2014, the Group's revenue increased by RMB 12.4 million to RMB 312.0 million, representing a increase of 4.1% over the corresponding period last year. The increase is due to better marketing efforts which result in higher orders for our products.

The Group's gross profit decreased by RMB 11.2 million to RMB 58.6 million in FY2014 compared to FY2013. This represents a reduction of 16.0% as compared to last year. Gross profit margin decreased to 18.8% compared to 23.3% in FY 2013. This was mainly due to higher labour costs which outpaced productivity gains despite our efforts and investment in automation and equipment.

The Group's year-to-date other income increased by RMB 7.8 million over the corresponding period .

The Group's year-to-date distribution and marketing decreased as compared to the corresponding period last year mainly due to lower commissions paid.

The Group's year-to-date administrative expenses decreased by RMB 37.6 million or 57.8% to RMB 27.5 million as compared to last year. The decrease was mainly due to much higher impairment of long outstanding receivables in FY2013.

#### **Balance Sheet**

The Group has invested additional RMB 10.0 million in a unlisted PRC company in the current year. The investment was held by the Group since FY2011. As the Group investment had surpassed more than 20% in the unlisted PRC company, the unlisted PRC company became our associate in FY2014.

Our cash and equivalent had dropped sharply compared to FY2013. The drop was mainly due to withdrawal of short term deposits which were utilised to repay the Group's borrowings. The Group's borrowings had decreased by RMB 211 million due to the repayment.

Net Current Liability at 31/12/14 amounted to RMB 158.1 million because of funding of long term investments and fixed assets were made using mainly short term borrowings.

#### **Cash Flow**

Net cash generated from operating activities amounted to RMB 42.7 million in FY2014 mainly due to RMB 24.1 million of depreciation charges and lower trade and other receivables of RMB 16.0 million.

Net cash used in investing activities amounted to RMB 31.2 million in FY2014 was mainly due to new additions to our fixed assets and additional investment in an associate company in PRC

Net cash used in financing activities amounted to RMB 5.0 million in FY2014 was mainly due to withdrawal of short term deposits to repay the Group's borrowings.

**9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.**

No forecast had been issued for the period under review.

**10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.**

Although current economic conditions remain challenging, we are able to increase our sales because we price our products competitively.

Despite our increased sales, we struggle to achieve higher profitability due to higher costs that could not be passed to customers.

Notwithstanding the above, all is not gloomy as the drop in oil prices had brought some cheer to the Group due to lower raw material prices. The Group will utilise the savings to invest in training of our staff and research and develop new and better quality products to win more customers and orders.

To increase the Group's competitive advantage, the Group may consider investing up stream in selected companies to secure our supplies and take advantage of costs and technology synergies.

The Group will also explore new investment opportunities including industries with better profit margins but may be unrelated to manufacturing of spray pumps in order to bring long term value to our shareholders.

One of the industry that the Group is keen to explore and invest will be the microfinance. The associate firm of the Group which is mainly doing microfinance has the potential to generate better returns than the Group core manufacturing business.

**11. Dividend**

**(a) Current Financial Period Reported On**

No dividend has been declared or recommended.

**(b) Corresponding Period of the Immediately Preceding Financial Year**

No dividend has been declared or recommended in 2013.

**(c) Date payable**

Not applicable.

**(d) Books closure date**

Not applicable.

- 12. If no dividend has been declared/recommended, a statement to that effect.**

No dividend has been declared or recommended.

- 13. If the Group has obtained a general mandate from shareholders for Interested Person Transaction ("IPT"), the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.**

No IPT mandate has been obtained

## PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

14. **Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year.**

Segmental information is presented in respect of the Group's geographical segments. In presenting information on the basis of geographical segments, segment revenue are based on our customers' billing addresses.

Segment information by business segments is not presented as the Group's business relates solely to the manufacture and sale of spray pumps and its incidental products.

|                                 | Asia Pacific | Europe  | North &<br>South<br>America | Africa  | Australia | China   | Consolidated |
|---------------------------------|--------------|---------|-----------------------------|---------|-----------|---------|--------------|
|                                 | RMB'000      | RMB'000 | RMB'000                     | RMB'000 | RMB'000   | RMB'000 | RMB'000      |
| <b>2014</b>                     |              |         |                             |         |           |         |              |
| Revenue from external customers | 81,306       | 36,398  | 57,953                      | 2,437   | 5,247     | 128,622 | 311,963      |
| <b>2013</b>                     |              |         |                             |         |           |         |              |
| Revenue from external customers | 85,272       | 44,466  | 49,326                      | 3,144   | 2,172     | 115,219 | 299,599      |

**15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments.**

In terms of contributions by geographical markets, the Asia Pacific region is the largest overseas contributor although revenue had decreased from RMB 85.3 million in FY2013 to RMB 81.3 million in FY2014. Despite the decrease, Asia Pacific region still account for 26.1% of the Group's revenue of RMB 312.0 million in FY2014.

Europe is also an important overseas segment. Revenue has decreased from RMB 44.5 million in FY2013 to RMB36.4 million in FY2014. The decrease was due to worsening economic conditions in Europe, resulting in lower consumption by EU residents.

Sale to the America region increased in FY2014 mainly due to higher sales in USA. This is in tandem with improving economy in USA, which encouraged USA residents to spend more on consumer products.

The PRC market is also another major contributor to our sales, contributing 41.2% to Group revenue in FY2014. Sales of our products in the PRC market increased compared to the previous year.

**16. A breakdown of sales**

|                                                                                                         | 12 months ended 31<br>Dec 2014 | 12 months ended 31<br>Dec 2013 | % increase /<br>(decrease) |
|---------------------------------------------------------------------------------------------------------|--------------------------------|--------------------------------|----------------------------|
|                                                                                                         | RMB'000                        | RMB'000                        |                            |
| (a) Sales reported for first half year                                                                  | 106,297                        | 143,445                        | (25.9)                     |
| (b) Operating loss after tax before deducting minority interests reported for the first half year       | (6,238)                        | (8,760)                        | (28.8)                     |
| (c) Sales reported for second half year                                                                 | 205,666                        | 156,154                        | 31.7                       |
| (d) Operating profit/(loss) after tax before deducting minority interests reported for second half year | 8,224                          | (32,066)                       | (125.6)                    |
| <b>Total sales for the year</b>                                                                         | 311,963                        | 299,599                        | 4.1                        |
| <b>Total operating profit/(loss) after tax for the year</b>                                             | 1,986                          | (40,826)                       | (104.9)                    |

17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

|            | 2014<br>RMB'000 | 2013<br>RMB'000 |
|------------|-----------------|-----------------|
| Ordinary   | -               | -               |
| Preference | -               | -               |
| Total      | -               | -               |

- 18 Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

| Name         | Age | Family relationship with any director and/or substantial shareholder       | Current position and duties, and the year the position was held  | Details of changes in duties and position held, if any, during the year |
|--------------|-----|----------------------------------------------------------------------------|------------------------------------------------------------------|-------------------------------------------------------------------------|
| Cao Jixing   | 58  | Brother-in-law of Sun Bingzhong, Executive Chairman and CEO of the Company | Deputy General Manager of Wuxi Sunmart Plastics Co Ltd from 2002 | NA                                                                      |
| Chen Wen Tao | 33  | Son-in-law of Sun Bingzhong, Executive Chairman and CEO of the Company     | Deputy General Manager of Wuxi Sunmart Tech Co Ltd from 2015     | NA                                                                      |

**BY ORDER OF THE BOARD**

**Sun Bingzhong**  
**Executive Chairman and Chief Executive Officer**  
 27 February 2015