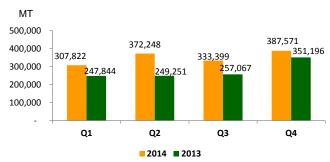


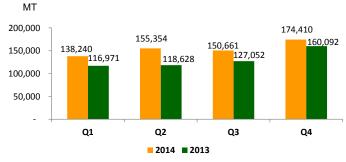
## **Production Highlight**

		4Q 2014	4Q 2013	Change	YoY	FY2014	FY2013	Change	YoY
Production									
FFB Total	(MT)	753,806	689,306	9.4%	1	2,662,119	2,248,835	18.4%	1
FFB Internal		548,459	511,107	7.3%	1	2,004,769	1,620,211	23.7%	1
FFB Nucleus		387,571	351,196	10.4%	1	1,401,040	1,105,358	26.7%	1
FFB Plasma		160,888	159,911	0.6%	1	603,729	514,853	17.3%	1
FFB External		205,347	178,199	15.2%	1	657,350	628,624	4.6%	1
СРО	(MT)	174,410	160,092	8.9%	1	618,665	522,743	18.3%	1
PK	(MT)	33,374	30,462	9.6%	1	115,431	99,397	16.1%	1
Yield and Extraction Rate									
FFB Yield	(MT/ha)	5.0	5.4	-7.4%	1	18.4	17.4	5.7%	1
CPO Yield	(MT/ha)	1.2	1.3	-7.7%	1	4.3	4.1	4.9%	1
CPO Extraction Rate	(%)	23.1%	23.2%	-0.4%	1	23.2%	23.3%	-0.4%	1
PK Extraction Rate	(%)	4.8%	4.4%	9.1%	1	4.3%	4.4%	-2.3%	1

## **FFB Nucleus Trend**



## **CPO Production Trend**



Notes: Figures may not sum due to rounding

 FFB:
 Fresh Fruit Bunches

 CPO:
 Crude Palm Oil

 PK:
 Palm Kernel

Nucleus: Plantations owned by the Group

Plasma: Plantations developed by the Group for the benefit of smallholders. The Group buys FFB from

these plasma plantations at prices determined by the Indonesian government Yields: FFB Yield and CPO Yield are for the reported period and not annualised