



HONG LEONG ASIA LTD.

ANNUAL GENERAL MEETING

28TH APRIL 2021

MR. STEPHEN HO - CEO

2020 FINANCIALS

	2020	2019	Change (%)
Revenue (S\$'000)	4,496,207	4,094,448	9.8
Net Profit (S\$'000)	155,207	145,770	6.5
Net Profit Excluding Discontinued Operation (S\$'000)	152,993	162,837	(6.0)
PATMI (S\$'000)	46,745	34,443	35.7
Earnings Per Share (Cent)	6.25	4.61	N.M.
Dividends Per Share (Cent)	1.00	1.00	N.M.
Net Debt ¹ / Equity Ratio	1.98	1.63	N.M.
Net Cash Flow Generated from Operating Activities (S\$'000)	306,072	441,355	(30.7)

¹ Net Debt is defined as Trade and Other Payables and Loans and Borrowings, less Cash and Deposits and does not include Trade and Other Receivables. Including Trade and Other Receivables, the Group is in a Net Cash position of S\$212,988,000 (2019: S\$519,573,000).

SEGMENT RESULTS


	Unless specified, figures are in S\$'000	2020	2019	Change (%)
Diesel Engines	Volume (Units)	430,320	376,148	14.4
	Revenue	4,102,795	3,549,762	15.6
	Profit After Tax	155,537	167,204	(7.0)
Building Materials	Revenue	362,988	505,787	(28.2)
	Profit After Tax	12,748	12,763	(0.1)
Rigid Packaging	Revenue	25,732	31,835	(19.2)
	Loss After Tax	(560)	(1,523)	63.2
Corporate and Others	Revenue	4,692	7,064	(33.6)
	Loss After Tax ¹	(14,732)	(15,607)	5.6
Discontinued Operation	Revenue	10,206	9,641	5.9
	Profit/(Loss) After Tax	2,214	(17,067)	N.M.

¹ Included mainly interest expense of S\$8.8 million (2019: S\$11.4 million).

HIGHLIGHTS OF CASH FLOW

S\$'000	2020	2019
Operating Cash Flow before Working Capital Changes	404,777	395,662
Net Cash Flow Generated from Operating Activities	306,072	441,355
(Less)/Add:		
Capital Expenditure (PPE)	(137,310)	(164,152)
Capital Expenditure (Intangible Assets)	(105,105)	(102,123)
Purchase of Other Investments	-	(6,811)
Net Cash Inflow from Disposal of PPE, Right-of-Use Assets and Other Investments	22,833	5,929
Acquisition of Non-Controlling Interests in Subsidiaries	(49,147)	(32,171)
Additional Investment in Joint Ventures	-	(8,126)
Contribution by Non-Controlling Interests	11,149	-
Dividends Received from Associate, Joint Ventures and Other Investments	1,123	3,433
Dividends Paid to Shareholders of the Company	(7,478)	-
Dividends Paid to Non-Controlling Interests of Subsidiaries	(69,459)	(68,427)
Net Increase/(Decrease) from Borrowings	39,921	(169)
Net Release/(Placement) of Deposits with Banks	14,344	(29,880)
Interest Paid, Net	(2,597)	(3,416)
Repayment of Obligations under Lease Liabilities	(13,454)	(15,902)
Tax and Relevant Expenses in Relation to a Subsidiary Disposed Previously	-	(7,677)
Net Cash Flow	10,892	11,863
Free Cash Flow	63,657	175,080

KEY BUSINESS HIGHLIGHTS

Business Segment	Business Updates
Diesel Engines	<ul style="list-style-type: none">• Significant investments in Research and Development (“R&D”) to develop products to meet the stringent National VI emission standard.• Collaborating with third parties on New Energy solutions on hybrid power and fuel cell systems. Yuchai launched prototype of new energy powertrain systems which include ISG power generation powertrain, e-CVT power-split hybrid powertrain, integrated electric drive axel powertrain and fuel cell system.• Introduced new high-powered marine engine to address the growing demand of the domestic marine industry, particularly vessels in the yacht class.• Off-road engine received European Stage V EU Certification.• Formed new strategic partnership with Sany Truck to enhance the core competitiveness of both companies.• List of awards received by GYMCL in 2020: 

KEY BUSINESS HIGHLIGHTS

Business Segment	Business Updates
Building Materials	<ul style="list-style-type: none"> • Privatization of Tasek – Delisted from Bursa Malaysia in August 2020. • Strengthening our building materials supply chain. <ul style="list-style-type: none"> ➤ Agreement with a quarry owner to purchase all the granite produced in Karimun Quarry, Indonesia. ➤ Long-term agreement with Sunway Group to lease part of the latter’s newly acquired quarry, Sunway Dolomite Quarry to secure a greater supply of 20mm aggregates and quarry fines. • Identified critical projects to re-engineer and digitalize the business processes. Continue to execute these projects in 2021. • On-going construction of Precast manufacturing facility in Pulau Punggol Barat (“ICPH”) which will enable our Precast business division to remain a significant player in Singapore. • Island Concrete signed a long term lease agreement with Jurong Port to build and operate a ready-mixed concrete plant within the future JP RMC EcoSystem.
Others	<ul style="list-style-type: none"> • As part of our strategy to rationalize the business portfolio, we have discontinued the Group’s air-conditioning systems business (“Airwell”), following the disposal of Airwell’s assets as announced on 30 September 2020.

VISION 2025 DRIVING OUR SUSTAINABILITY AGENDA

Hong Leong Asia Vision 2025

Established Asian Multinational Known for Our Market Leadership And Financial Strength, Working Closely with Our Customers to Develop and Deliver Sustainable and Innovative Urban Solutions for Cities of the Future

Hong Leong Asia Values

Keep the Customer First

Do the Right Things

Think Fast, Work Faster

Mind the Details that Matter

Create an Impact Beyond Our Business

Hong Leong Asia Sustainability Agenda



OPERATIONAL EFFICIENCY



SOCIAL & WELFARE



INDUSTRY EXPERTISE



DYNAMIC DIALOGUE



THANK YOU

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