

Aztech



AZ e-lite



Az United



琪利 珠江燒臘
KAY LEE ROAST MEAT JOINT



Az Marine



Shiro
Simply delicious



Aztech

**AGM
PRESENTATION**

29 APRIL 2016

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Business Segments



Aztech

ELECTRONICS



AZ e-lite



Az Marine



Az United



Shiro

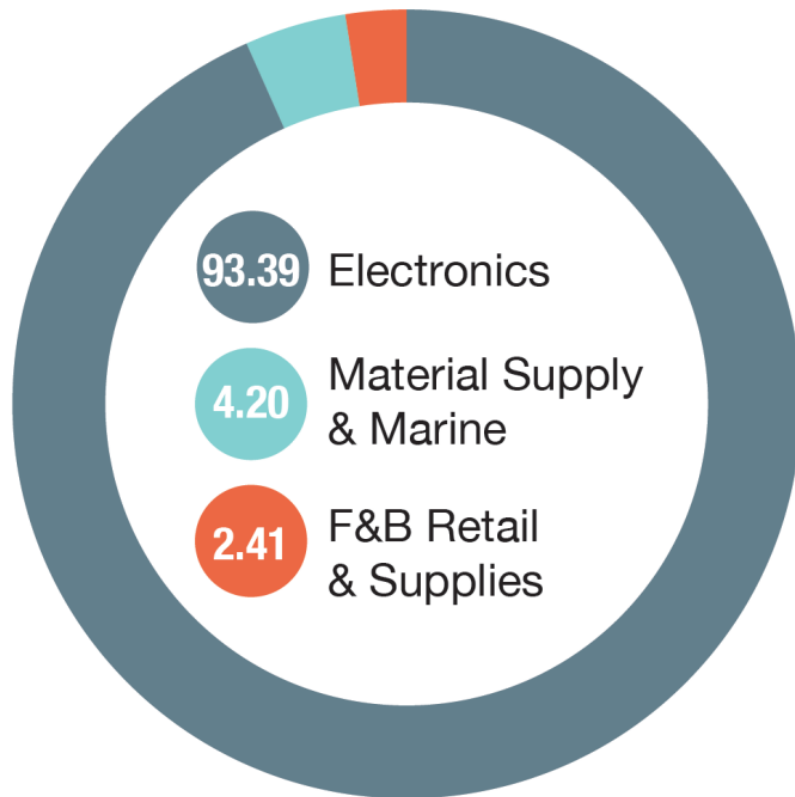


琪利
KAY LEE

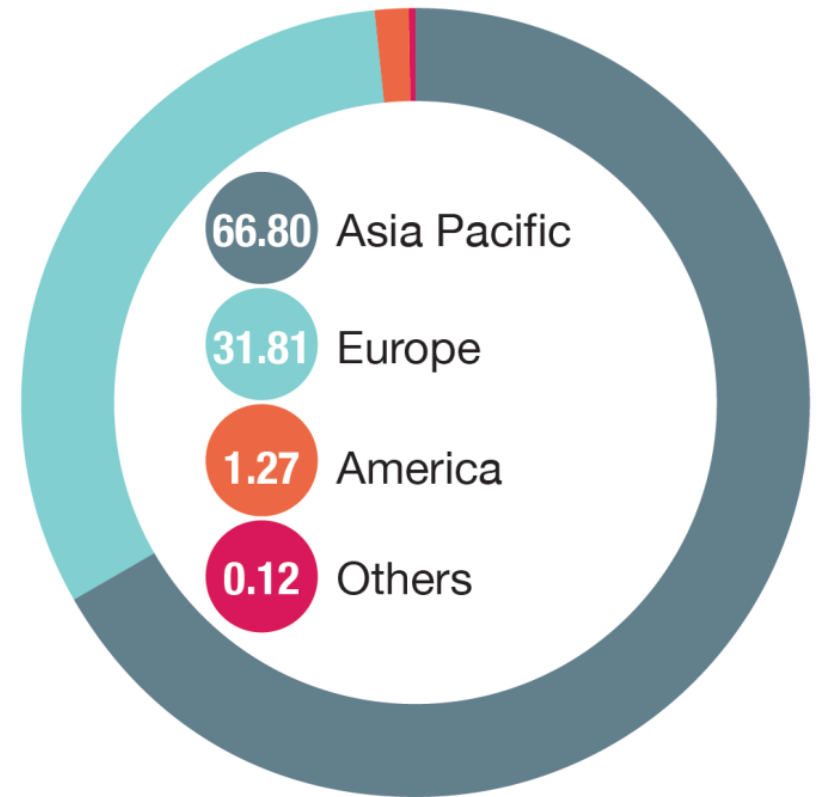
F&B RETAIL
& SUPPLIES

Business Overview

2015 Turnover by
Business Segment (%)



2015 Turnover by
Geographical Region (%)



Key Highlights for 2015

Top 10 LED Lighting Exporters in China for 2015

2015年LED产品出口前十名

序号	企业名称
01	浙江阳光照明电器集团股份有限公司
02	立达信绿色照明股份有限公司
03	浙江横店集团得邦照明股份有限公司
04	深圳中外运物流有限公司
05	厦门通士达照明有限公司
06	深圳市一达通企业服务有限公司
07	上海强凌电子有限公司
08	厦门海莱照明有限公司
09	快捷达通讯设备(东莞)有限公司
10	浙江生辉照明有限公司

No.	Corporation
01	Zhejiang Yankon Group Co Ltd
02	Leedarson Lighting
03	Tospo Lighting
04	SinoTrans Shenzhen Logistics Co. Ltd
05	Topstar
06	One Touch
07	TCP International Holdings Ltd
08	Hi-Light Lighting
09	Aztech Group
10	Zhejiang Shenhui Zhaoming Co Ltd

Source:



Key Highlights for 2015

TOP T8 TUBE EXPORTER in China for 2015

Total LED Tubes
Export from China,
amount to
USD450M
in total.

此外，企业出口的产品比较分散，各企业在不同细分市场上表现不同。2015年H1度，我国管灯出口总金额近4.5亿美元，同比增长-14%，出口企业数2454家。出口金额最高的企业是快捷达通信设备(东莞)有限公司，其中95%以上出口美国、中国香港和荷兰。我国出口球泡灯总额4.4亿美元，同比增长5%，出口企业数2356家，出口金额最高的企业是东芝照明(昆山)有限公司，产品出口均价7.5美元，出口企业TOP20共实现出口额2.4亿，占整体比重55%。



AZCEL T8 LED Tubes

Key Highlights for 2015

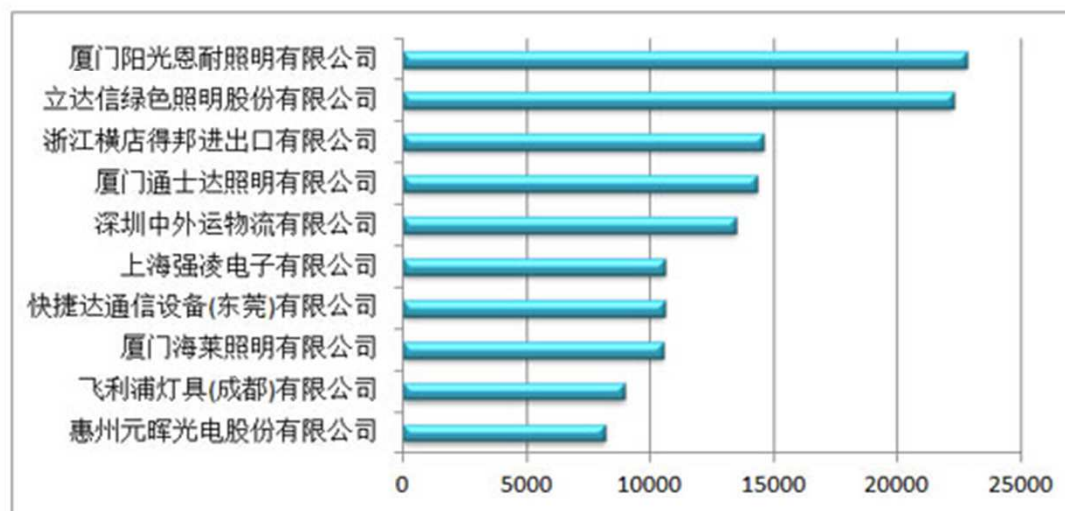
One of the 4 LED Lighting exporters in China with more than 100% growth

In 2015, the top 10 LED exporters accounted for USD\$1.363B, which equates 14.7% of the country's total LED export.

出口领先企业

2015年1-11月, LED照明产品出口前十企业出口额13.63亿美元, 同比增长4.6%, 占总出口额比重14.7%。具体来看, 前十企业仅6家企业出口额增加, 增幅在100%以上的企业有4家, 分别是厦门阳光恩耐照明有限公司、厦门通士达照明有限公司、快捷达通信设备(东莞)有限公司和飞利浦灯具(成都)有限公司。

图表3: 2015年1-11月中国LED照明出口前十企业出口情况(单位: 万美元)



数据来源: 高工产研LED研究所 (GGII)

Source:



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Key Highlights for 2015

AZ e-lite Product Range



AZPRESS LED Ceiling Light



AZEL LED Lights



AZSENCE LED Downlights



AZPLORE LED Bulkhead /
2D Luminaires



AZPAND T5 LED Fitting



AZPOSE LED Floodlight



AZCEL T8 LED Tubes



AZCESS LED Batten Fitting

Key Highlights for 2015

AZ e-lite MONO Lamp received 2 Design Awards



Hong Kong International
Lighting Fair



iF Home Style Award

Operational Updates 2015

DG Manufacturing Plant

One-Stop Solution for Mold fabrication and Plastic Parts Production

- 26 Plastic Injection Machines
- 8 Plastic Extrusion Machine
- Plastic Laser Marking
- Silkscreen Printing

SMT & Through Hole Production

- 23 High-Speed SMT Lines
- Omron SPI & AOI Machine
- GE 3D X-Ray Machines
- Auto & Manual Insertion line
- 6 (RoHS)Wave Soldering Machine

Product Testing and Box Build Production

- 3 Agilent 3070 - In Circuit Testers
- 8 Litepoint - Wireless Testers
- Telco product testing - xDSL, PLC
- Box build - final assembly & packaging line
- Quality and Reliability Test Facilities



Factory area: 464,442 square feet

Operational Updates 2015

Aztech Technologies



Operational Updates 2015

Aztech Technologies - Coming soon



2800Mbps



Operational Updates 2015

Aztech Home Appliances- Coming soon



Burgundy
Series

Simple, Sleek, Sophisticated - Designed for Modern Living

Operational Updates 2015

Aztech Home Appliances- Coming soon



SILVERTONE

Bold Yet Classic

Operational Updates 2015

Aztech Home Appliances- Coming soon



AirePuri

Protect Your Precious Ones

Operational Updates 2015

Central Kitchen

AVA Certified

• ISO Certified

• HACCP Certified



Operational Updates 2015

Kay Lee



Kay Lee has increased more outlets and has begun supplying roasted meat products to well-known hotels, restaurants and country clubs.

As part of its brand expansion efforts, Kay Lee has introduced franchise scheme and target to have 10-15 franchise outlets by end of FY 2016.



Shop house concept

- Tanjong Katong
- Paya Lebar (Flagship)



Restaurant concept

- Suntec City



Food stall/Staff Canteen concept

- Ubi
- Singtel Comcentre
- Bedok North

Operational Updates 2015

11 New Ready-to-Eat Dishes



Jade Szechuan
Kung Bo Chicken



Jade Black Pepper
Chicken



Jade Soy Sauce
Chicken



Jade 8 Treasure
Chicken Soup

Corporate Highlights for 2015

Aztech ranks **no. 76**
in
GOVERNANCE AND
TRANSPARENCY INDEX (GTI™)
2015

Aztech ranks **no. 105**
in
GOVERNANCE AND TRANSPARENCY
INDEX (GTI™) 2014



Corporate Highlights for 2015

Aztech Brand ranks
no. 82
in
TOP 100 Brands of Singapore
by Brand Finance 2015

Aztech ranks **no. 86**
in
TOP 100 Brands of Singapore by Brand
Finance 2014



This presentation may contain certain forward-looking statements which are based on Aztech Group's current views, intentions, plans, expectations, assumptions and beliefs about future events and are subject to risks, uncertainties and other factors, many of which are outside Aztech Group's control and that could cause actual results, performance or achievements for the Group to differ materially from such statements. Such risks and uncertainties include industry and economic conditions, competition, and legal, governmental and regulatory changes.

Consequently, readers are cautioned not to place undue reliance on any forward-looking statements.

For more information, please visit www.aztech-group.com



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