



**ANNUAL REPORT 2017** 

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Proxy Form

# CORPORATE PROFILE

Brook Crompton Holdings Ltd., is an established electric motors company. Our trademark **Brook Crompton** brand has been at the forefront of major technological breakthroughs in this arena, and is active in the supply of high-efficiency electric motors that also fulfil client needs for reliability and cost-effectiveness.

Through its commitment to quality and service, the Group has forged longstanding relationships with leading customers around the world. Always ready to devise solutions that satisfy the unique requirements of every client, we offer robust and versatile products that are widely deployed in sectors ranging from marine, mining and oil & gas to HVAC (heating, ventilation, air conditioning).

To bolster our position in key regions and facilitate our expansion to new markets, we have taken decisive steps to strengthen our supply chain and distribution channel.

Our expanded sales and marketing teams are moving rapidly to widen our client base across the continents. Under the flagship of **Brook Crompton**, Brook Crompton UK Limited covers the markets in the United Kingdom, the Middle East, North Africa and Continental Europe; Brook Crompton USA, Inc and Brook Crompton Limited (Canada) covers the North America market and Brook Crompton Asia Pacific Pte Ltd covers the Asia Pacific market.



# FINANCIAL HIGHLIGHTS



INCOME STATEMENT (S\$'000)	FY2013	FY2014	FY2015	FY2016	FY2017
Turnover	55,179	56,326	50,764	47,806	44,865
Profit/(Loss) from continuing operations	9,028	(16,593)	3,441	4,342	3,474
Total Profit/(Loss) attributable to shareholders	9,028	(16,593)	3,441	4,342	3,474
STATEMENT OF FINANCIAL POSITION (S\$'000)					
Non-current assets	6,613	5,170	3,078	3,383	2,871
Current assets	31,414	34,578	37,007	35,930	39,862
Current liabilities	14,440	14,038	14,291	11,289	11,748
Non-current liabilities	6,893	3,538	239	388	798
Shareholders' fund	16,694	22,172	25,555	27,636	30,187
STATEMENT OF CASHFLOWS (S\$'000)					
Net cash generated from operating activities	6,134	8,001	3,719	2,008	6,916
Net cash (used in)/generated from investing activities	(149)	155	(195)	(58)	(175)
Net cash used in financing activities	(4,654)	(3,612)	(4,692)	(1,792)	(792)
Cash & cash equivalents at the beginning of financial year	2,378	4,037	8,602	7,772	6,841
Effect of exchange rate fluctuation on cash held	328	21	338	(1,089)	166
Cash & cash equivalents at the end of financial year	4,037	8,602	7,772	6,841	12,956

### SALES BY GEOGRAPHICAL SEGMENT



# CORPORATE STRUCTURE





# GEOGRAPHICAL PRESENCE





# CHAIRMAN AND CEO STATEMENT

# "DRIVING SUSTAINABLE GROWTH" is

the goal of the Group. To achieve the goal of the Group, we made investment in strategic infrastructure that support the growth of operations.





#### DEAR VALUED SHAREHOLDERS,

#### THE YEAR IN REVIEW

On behalf of the Board of Directors, we are pleased to present to you the annual report for Brook Crompton Holdings Ltd. for the financial year ended 31 December 2017 ("FY2017").

2017 was a challenging year for the Brook Crompton Group due to unfavorable macro-economic conditions. Most of our OEM customers had slow down their business and some of major UK OEMs have exited from United Kingdom ("UK). Brook Crompton UK Limited ("BCUK") contributes almost 50% of the Group turnover. Besides, the depreciation of the British pound affected the group performance as well. The turnover of Brook Crompton North America ("BCNA") has been picking up. However, Brook Crompton Asia Pacific Pte Ltd ("BCAP") remains resilient to the global economy slow down.

2017 was a transitional year for the world, characterized by an increasing sense of optimism and confidence in the prospects for the global economy even as parts continued to experience some uncertainties.

#### **FINANCIAL HIGHLIGHT**

#### **Financial performance**

The Group turnover for the financial year ended 31 December 2017 drop 6.2% to S\$44.9 million, mainly due to lower revenue contribution from BCUK and BCAP as compared to prior year. BCUK remains the largest revenue contributor to the Group. BCNA's revenue was picking up as compared to prior year. At Gross Profit level, there was a drop from S\$16.2 million in prior year to S\$14.8million in current year, as a result of the weaker sales and higher cost of sales that was caused by higher products costs and depreciation of GBP. However, net profit before tax for the Group improved as compared to prior year. This is achieved from our best effort to reduce the personnel costs, distribution, marketing and administrative expenses which help to improve the profit position of the Group. The Group reported a net attributable profit of S\$3.5 million against S\$4.3 million previously. The net attributable profit is much lower mainly due to the one-off deferred tax assets recognized in prior year. During the year, BCUK has fully utilised all the prior years tax losses and from 2017 onwards BCUK is subjected to local corporate tax.

#### **Statement of Cash flow Highlights**

The Group has a good cash flow position due to continuing operational profitability and active capital management. Net cash generated from operating activities strengthen from S\$2.0 million prior year to S\$6.90 million. Net cash used in financing activities dropped to S\$0.8 million from prior year of S\$1.8 million with the full repayment of loan to intermediate holding company in May 2016. Net cash position stand at S\$13.0 million from the previous S\$6.8 million.

#### **Statement of Financial Position Highlights**

The Group's shareholders' funds rose to \$\$30.2 million from \$\$27.6 million previously, after taking in the net profit for the year of \$3.5 million and after dividend payout of \$0.7 million. Current ratio stays at a healthy level of 3.4 compare to 3.2 in prior year. Trade and other receivables have improved from \$11.5 million in prior year to \$9.8 million in current year. The improved trade receivables and other collection and profits for the year has resulted in \$6.1 million increase in cash and cash equivalents.

#### JOURNEY A HEAD

"Driving sustainable growth" is the goal of the Group. To achieve the goal of the Group, we made investment in strategic infrastructure that support the growth of operations. With strategic infrastructure in place, established supply chains, an extensive customer base spanning varied industries and strong network of reliable and high quality suppliers, the Group is confident of future sustainable growth. At the same time, we will widen our product portfolio by extending product range and adding new products, and enhance our modification services to create more value-add products to the customers. The Group's vision is always to maintain its market position with a strong brand recognition and continues to be a competitive supplier of electric motor for typical applications.

The Group has a long-standing reputation for efficient customer service, supporting clients worldwide through its global distribution network. Shaping the future of electric motors, Brook Crompton is focused on supplying high efficiency drive solutions for the industry, lower costs of ownership throughout the motor lifespan, reduce impact on environment and promoting greater sustainability.

# CHAIRMAN AND CEO STATEMENT

#### MARKET GROWTH AND BUSINESS REVIEW

#### **UK and Middle East**

The UK market remains uncertain awaiting the final outcomes of the "Brexit" negotiations, and the depression in oil and gas. Our sales via the distribution channel remain strong, with development at OEM customers focused on non-traditional Brook Crompton segments such as water treatment and building services. Our development in the Middle East follows similar trends, with current business developments based around infrastructure projects, particularly related to municipal building projects, irrigation and desalination. A continuing move to high efficiency products in the UK and the Middle East gives further opportunities as our product portfolio increases, allowing us to leverage existing relationships further. Whilst we will continue our diversification, the market's confidence to invest in oil and gas projects is increasing, driven by a steady increase in oil price from the 2016 lows and in 2018 Brook Crompton is positioning itself to take advantage for future years.

#### **North America**

In a similar manner to the Company's core UK market, increased diversification has proved to be successful in the North American market to stimulate growth post oil and gas crisis. Significant growth driven by the building services market has contributed to our improved performance in Canada, and we have seen good results in OEMs servicing general applications in the USA such as the food and beverage market. Increased activity from the American distribution network is a good indicator of the strength of the local market, and opportunities have been exploited as a result of the increase in the upstream oil and gas activity indicated by the upward trend in the published deployed "rig counts" of drilling operators. The outlook for 2018 from industry indicators is positive, with good opportunities for Brook Crompton to grow.

#### Asia Pacific

The market within the Asia Pacific markets continues to prove challenging, with a highly degree of competition and a relatively low complexity compared to the European and Americas markets. Users in the Asia Pacific remains slow to adopt higher efficiency products, and regulators are not introducing new standards as rapidly as in other regions, limiting our opportunities in certain key markets. The key to our growth in the region is to exploit the investment in underdeveloped markets such as irrigation and water treatment, whilst looking to develop our distribution network in some of the more rapidly emerging economies. Significant opportunities exist through our product diversification programme, and the opportunities presented by the wider Group sales team, and Brook Crompton will achieve growth in 2018 with a focus on these key points.

#### DIVIDEND

To reward our loyal shareholders, the Directors have recommended a final tax-exempt dividend of 5.0 Singapore cents per ordinary share, pending approval at the forthcoming Annual General Meeting.

#### IN APPRECIATION

With a thankful and humble heart, we would like to express our sincere gratitude to our fellow directors, management and all of the employees for their advice, support and hard work. In addition, we also thank all our customers, business partners and associates for their continuous support.

We would like extend a special thank you to all our loyal and talented employees for their tremendous contribution. Their commitment and dedication in achieving another profitable year for the Company.

We thank you for keeping faith in the company and we will continue to do our best to justify the confidence.

PANG XINYUAN

Chairman

**CHEN YINGZHU** Chief Executive Officer



# Shaping the future of electric motors, **Brook Crompton** is

focused on supplying high efficiency drive solutions for the industry, lower costs of ownership throughout the motor lifespan, reduce impact on environment and promoting greater sustainability.

### BOARD OF DIRECTORS



**MR PANG XINYUAN** Chairman, Non-Independent, Non-Executive Director

Mr Pang was appointed as a Director of the Company and Chairman of the Board of Directors on 10 November 2016. He is the Chief Executive Officer of Wolong Electric Group Co., Ltd ('Wolong'), a company listed on Shanghai Stock Exchange. He also holds directorship in several companies in Wolong and the ATB Group. Before joining Wolong, he held managerial position at Vishay Intertechnology Asia Pte Ltd. He earned a Masters in Advertising and Marketing from Leeds University after obtaining a Bachelor degree in Shanghai Jiao Tong University.

Mr Pang is also a member of the Audit Committee and Remuneration Committee. He was last re-elected as a Director of the Company on 27 April 2017. MS CHEN YINGZHU Executive Director Cum Chief Executive Offi<u>cer</u>

Ms Chen was appointed as the Director cum Chief Executive Officer of the Company on 1 March 2015. Before Ms Chen joined the Company, she served as the Chief Financial Officer of our immediate holding company ATB Austria Antriebstechnik AG. Currently, she is also a General Manager in Hong Kong Wolong Holding Group Co. Ltd and also Wolong Electric Group Co., Ltd's Distribution and Online Division. She brought with her over twenty years of managerial experience whilst with the Wolong Electric Group, mainly in connection with the Wolong's international trade. Ms Chen received her degree in management and marketing at Zhejiang University, and the China Europe International Business School.

Ms Chen is also a member of the Nominating Committee. She was last re-elected as a Director of the Company on 27 April 2017.

#### DR KNUT UNGER Lead Independent Director

Dr Unger was appointed as a Director of the Company on 01 August 2007. After completing his legal training in Germany, he participated in a European Community programme designed to help develop the judicial systems of emerging democracies in Eastern Europe. He has since worked as a solicitor in both Germany and Singapore. He is currently a partner at Luther LLP, where he primarily advises on European investment projects in Southeast Asia. He also serves on the advisory boards for various German and Austrian investments in Singapore, Malaysia and Hong Kong. Dr Unger holds a PhD in law from the University of Freiburg.

Dr Unger is also the Chairman of Nominating Committee and Remuneration Committee and a member of Audit Committee. Dr Unger was last re-elected as a Director of the Company on 28 April 2016. He will be retiring pursuant to Article 104 of the Company's Constitution at the Company's forthcoming AGM scheduled on 19 April 2018. The Board has recommended to the shareholders his reelection at the forthcoming AGM. MR CHAO MUN LEONG

Mr Chao was appointed as an Independent Director of the Company on 1 July 2016. Mr Chao has been the Managing Director of Asia for Profit Velocity Solutions LLC USA (PV solution) since 2012. He has over 35 years of working experience in electronic industry accumulated from a number of multi-national corporations such as General Electric, Varta Batteries, Philips Components and Vishay Inc. Mr Chao graduated from Singapore Polytechnic in the field of Polymer Science and Technology with a post graduate diploma in Business Administration.

Mr Chao is the Chairman of the Audit Committee and a member of the Nominating Committee and Remuneration Committee. He was last re-elected as a Director of the Company on 27 April 2017.

### MANAGEMENT TEAM



MR RICHARD EASON Chief Sales Officer, BROOK CROMPTON GROUP

Mr Eason was appointed as Chief Executive Officer of Brook Motors Ltd (the subsidiary of Brook Crompton UK Limited) in April 2009, in charge of developing distribution markets in the UK, Europe and the Middle East. After the restructuring of the Brook Crompton Group in September 2010, he came under the direct employment of Brook Crompton UK Limited. He now holds the position as Chief Sales Officer, responsible for the sales strategies for the Group. He also oversees the overall operations in North America. Before joining the Group, he spent over 20 years in the electric motors and drives sector.

Mr Eason holds a bachelor in environmental sciences from the Lancaster University in the UK.

MR RANDY CONNOLLY General Manager And Director, BROOK CROMPTON NORTH AMERICA

Mr Randy was appointed as General Manager and Director of Brook Crompton North America in February 2018, responsible for overseeing the sales, procurement, operations and finance in the North America. He was employed in 2016 as Vice President Sales of Brook Crompton North America, responsible for the sales of North America. He has over 40 years of working experience in electric motor industry accumulated from a number of multi-national corporations such as General Electric, WEG Electric Corp and Westinghouse Electric Corporation. Mr Randy holds a bachelor in Economics from State University of New York.

#### MR PAUL HOPLEY Managing Director, BROOK CROMPTON UK LIMITED

Mr Hopley was appointed as Managing Director of Brook Crompton UK Ltd in 2013 and is responsible for overseeing the sales administration, procurement, operations and finance in the UK. His previous engagements include the roles of Chief Operating Officer and Chief Finance Officer within the UK business. He has been employed in various Financial & Administrative roles with Brook Crompton in UK since first joining the company in 1977 and has extensive knowledge of its business operations.

**MR SIMON CHUNG** VP Finance And Operations, BROOK CROMPTON NORTH AMERICA

Mr Chung joined Brook Crompton Canada in February 2010. For his current position, he is overall in charge of financial matters and controlling function for North America operations, including the control of inventories, which form major asset of the Group. Mr Chung has close to 25 years of working experience in financial and controlling fields in various industries. Graduated from University of Western Ontario and Wilfrid Laurier University, he is a Certified Public Accountant, also a Certified Management Accountant with the Society of Management Accountants of Ontario.

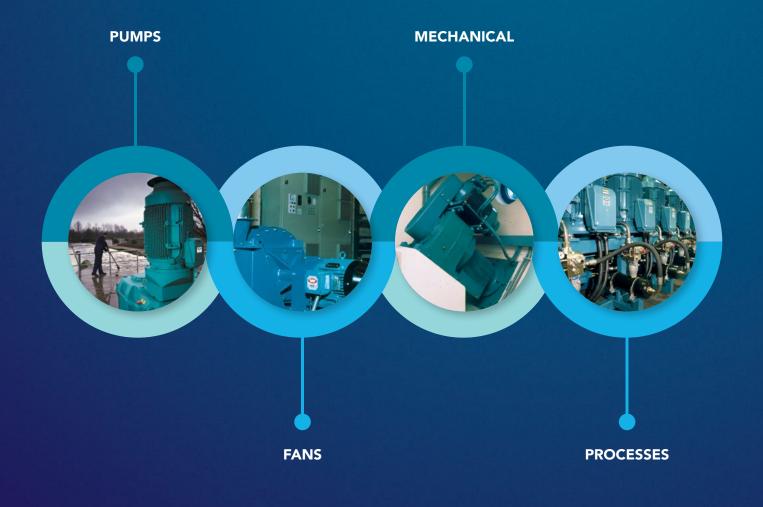
**MS SHAVY KWAN** Finance And Administration Manager, BROOK CROMPTON HOLDINGS LTD.

Ms Kwan responsible for all accounting, financial and taxation matters. She joined the company in November 2017 bringing with her over 15 years of experience in auditing and commercial accounting. Before joining the Company, she served as the Financial Manager in two Singapore Exchange Main Board listed companies and was with Deloitte & Touche as an Assistant Audit Manager. She holds Association of Chartered Certified Accountants (ACCA) accounting qualification and is a Chartered Accountant of the Institute of Singapore Chartered Accountants.

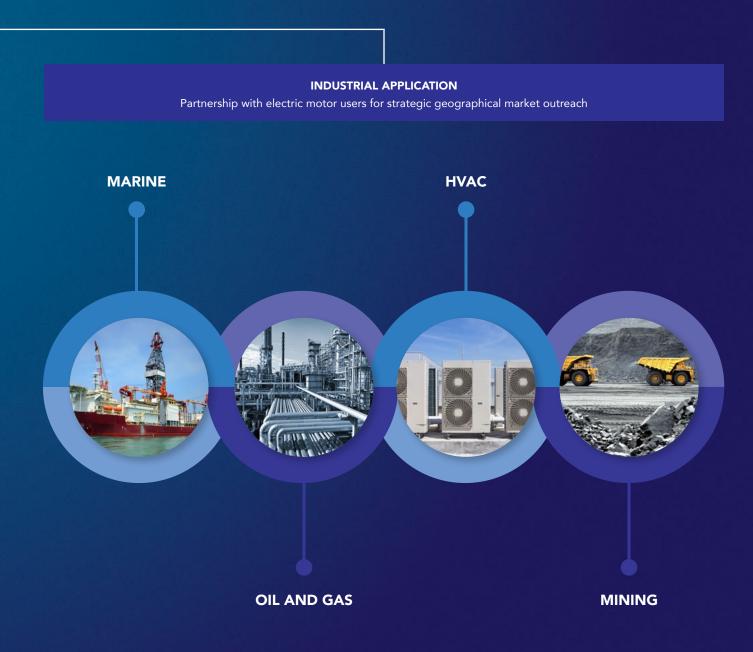
# PRODUCT APPLICATION



**PRODUCT APPLICATION** Alliance with suppliers for distribution of electric motors to various users via established sales channel







# CORPORATE INFORMATION



#### **BOARD OF DIRECTORS**

PANG XINYUAN Chairman/Non-Executive & Non-Independent Director

**CHEN YINGZHU** Executive Director & Chief Executive Officer

**KNUT UNGER** Lead Independent Director

CHAO MUN LEONG Independent Director

#### AUDIT COMMITTEE

CHAO MUN LEONG Chairman & Independent Director

KNUT UNGER Member/Lead Independent Director

PANG XINYUAN Member/Non-Executive & Non-Independent Director

#### **NOMINATING COMMITTEE**

**KNUT UNGER** Chairman and Lead Independent Director

CHAO MUN LEONG Member/Independent Director

**CHEN YINGZHU** Member/Executive Director & CEO

### **REMUNERATION COMMITTEE**

KNUT UNGER Chairman and Lead Independent Director

CHAO MUN LEONG Member/Independent Director

PANG XINYUAN Member/Non-Executive & Non-Independent Director

#### **COMPANY SECRETARY**

ANG SIEW KOON

#### **REGISTERED OFFICE**

19 Keppel Road, #08-01, Jit Poh Building Singapore 089058 Tel No: (+65) 6227 0308 Fax No: (+65) 6227 0605 Email: mgt@brookcromptonholdings.com

#### REGISTRAR, AGENT AND TRANSFER OFFICER

TRICOR BARBINDER SHARE REGISTRATION SERVICES (a division of Tricor Singapore Pte Ltd) 80 Robinson Road #02-00 Singapore 068898

#### **AUDITORS**

BDO LLP 600 North Bridge Road #23-01 Parkview Square Singapore 188778 (appointed from financial year ended 31 December 2016) Audit Partner: William Ng Wee Liang

Financial Report Ended 31 December 2017

### OUR COMMITMENT TO CORPORATE GOVERNANCE

The Company is committed to maintaining high standards of corporate governance within the Company and its subsidiaries (the "Group") as part of its mission to enhance shareholder value for the long term. The Company's corporate governance policies and practices are guided by the corporate governance principles set out in the revised Code of Corporate Governance 2012 (the 'Code') issued on 2 May 2012.

The Company has endeavoured to adhere to the principles and guidelines stipulated in the Code in the financial year ended 31 December 2017 ("FY2017"). This Corporate Governance Report (the "CG Report") details the Group's corporate governance practices and sets out the manner in which the Group has applied the principles and the extent of compliance with the guidelines set out in the Code, and where applicable, the Listing Manual of the Singapore Exchange Securities Limited ("SGX-ST") (the "Listing Manual"). Where there have been deviations from the Code, the appropriate explanations have been provided in this CG Report.

In the opinion of the Board of Directors of the Company (the "Board"), the Company has generally complied with the principles set out in the Code for FY2017.

#### **BOARD MATTERS**

#### **Principle 1: Board's Conduct of its Affairs**

Every company should be headed by an effective Board to lead and control the company. The Board is collectively responsible for the long term success of the company. The Board works with Management to achieve this objective and Management remains accountable to the Board.

#### **Board's Role**

The Board's primary role is to provide entrepreneurial leadership, set and monitor the execution of the Group's strategies, and to ensure that all the necessary resources (including financial and human resources) are in place for the Company to meet its objectives of enhancing long-term shareholders' value. To safeguard shareholders' interest and the Company's assets, the Board has established a risk management framework where all the risks within the Group are assessed and managed to ensure prudent and effective controls of the Group's assets. The Board constantly reviews Management's performance to ensure that they are on track in carrying out the strategies set by the Board and that any deviations should be explained and justified. The Board recognizes that the perceptions of key stakeholders groups affect the Group's reputation, and in this connection, the Board regularly seeks their feedback to improve the Group's performance and in ensuring that their expectations are met. The Board also recognizes that it is important to constantly uphold the Group's reputation, and in this regard, it has set the Group's values and standards (including ethical standards) to ensure that obligations to shareholders and other stakeholders are understood and met. In setting these values and standards, the Board has also considered environmental, social and governance factors to ensure sustainability of the Group's business.

#### **Directors' Fiduciary Duties**

The Directors bring with them their diversified qualification, skills and experience, and shall at all times use reasonable diligence to exercise judgment in discharging their duties and responsibilities in the interests of the Company and the Group. A Director who is interested in a transaction or proposed transaction shall declare his/her interests and abstains from deliberation and decision making.

Financial Report Ended 31 December 2017

#### **Delegation of Authority to Board Committees**

The Board is supported by three Board Committees, namely the Audit Committee ("AC"), the Nominating Committee ("NC") and the Remuneration Committee ("RC"). The responsibilities and authorities of each committee are set out in their respective terms of reference. The Board accepts that although it has delegated specific responsibilities to these Board Committees, it is the Board which makes the final decision and the ultimate responsibility lies with the Board.

#### **Board Meetings and Attendance**

The Board meets at least four times a year on a quarterly basis, to deliberate and approve the quarterly financial results and announcements, and other matters requiring Board's discussion and approval. The quarterly Board meetings and the Company's Annual General Meeting ("AGM") are scheduled in advance with consultation with all the Directors to enable the Directors to plan their schedule ahead. If they are not able to attend in person at the venue of meeting, they may participate in the meeting via teleconferencing or video-conferencing. Ad-hoc Board and Board Committee meetings are called and convened as and when warranted in between the quarterly Board meetings. If an ad-hoc meeting is not possible, the subject matter may be communicated via email and/or telephone calls and the resolution(s) resolved via a resolution in writing of the Directors. In the financial year ended 31 December 2017, a total of four Board Meetings were held.

Financial Report Ended 31 December 2017

Director         Appointent         Zafeb-17 Z:Appr:1710Aug-17 9-Nov:17         Zafeb-17 Z:Appr:1710Aug-17 9-Nov:17         Zafeb-17					Board of	Board of Directors			Audit Committee	mmittee		Nominating Committee	Remuneration Committee
Fruit Unger (Appointed as Member of AC on 1 august 2007)11111111(Appointed as Member of AC on 1 august 2007)(Appointed as Chairman of of AC on 1 august 2007)(Appointed as Chairman of of AC on 1 august 2007)(Appointed as Chairman of of AC on 1 august 2007)(Appointed as Chairman of 		Director	Appointment	23-Feb-17	7 27-Apr-1	7 10-Aug-17	9-Nov-17	23-Feb-17	27-Apr-17	10-Aug-17	9-Nov-17	23-Feb-17	23-Feb-17
Appointed as Member of AC on 1 August 2000)         Appointed as Member of AC on 1 August 2000)         Appointed as Member of AC on 1 August 2000)           Appointed as Member of a C on 1 August 2000)         Appointed as Member of a C on 1 August 2000)         Appointed as Member of a C on 1 August 2000)           Appointed as meter of a C on 1 August 2000)         In 0 and RC of a Mach 2015)           Chen Yinghu         01 03.2015         I         I         I         I         I           Chen Yinghu         01 03.2015         I         I         I         I         I         I           Chen Yinghu         01 03.2015         I	~	Dr Knut Unger	1.8.2007	>	$\uparrow$	~	~	$\geq$	$\geq$	$\rightarrow$	$\overline{}$	7	7
Appointed as Chairman of N cand RC on 1 Aug 2007 and redomted to NC and RC on 1 Aug 2007 and redomted to NC and RC on 1 Aug 2009; a cand RC and RC freedesparet to NC and		(Appointed as Member of AC on 1 August 2007)											
Redesignated to NC and RC Chairman on 27 April 2015       I		(Appointed as Chairman of NC and RC on 1 Aug 2007 and redesignated to NC and RC member on 19 January 2009)											
Chen Yingzhu       01.03.2015       J       J       J       N/A       N/A       N/A       N/A       N/A       J         (Appointed as nExecutive Director and Chief Executive Officer and NC Member on 01 March 2015)       1       J       N/A       N/A       N/A       N/A       J       J         Officer and NC Member on 01 March 2015)       01.07.2016       J <t< td=""><td></td><td>(Redesignated to NC and RC Chairman on 27 April 2015 from member)</td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td><td></td></t<>		(Redesignated to NC and RC Chairman on 27 April 2015 from member)											
(Apointed as an Executive Director and Chief Executive Officer and NC Member on 01 March 2015)       (Apointed as necessitive Cficer and NC Member on 01 March 2015)       (Apointed as necessitive (Apointed as Independent Chao Mun Leong       (Apointed as Independent (Apointed as Independent Director and AC Chairman, NC and RC Member on 01 July 2016)       (Apointed as Independent (Apointed as Independent Director and RC Member on 01 July 2016)       (Apointed as Non- to NC and RC Member on 01 July 2016)       (Apointed as Non- to NC and RC Member on 01 July 2016)       (Apointed as Non- to NC and RC Member on 01 July 2016)       (Apointed as Non- to NC and RC Member on 01 July 2016)       (Apointed as Non- to NC and RC Member on 01 July 2016)       (Apointed as Non- to NC and RC Member on 01 July 2016)       (Apointed as Non- to NC and RC Member on 01 July 2016)       (Apointed as Non- to NC and RC Member on 01 July 2016)       (Apointed as Non- to NC and RC Member on 01 July 2016)       (Apointed as Non- to NC and RC Member on 01 July 2016)       (Apointed as Non- to NC and RC Member on 01 July 2016)       (Apointed as Non- to NC and RC a	2	Chen Yingzhu	01.03.2015	$\rightarrow$	~	$\searrow$	~	N/A	N/A	N/A	N/A	~	N/A
Chao Mun Leong       01.07.2016       J <td></td> <td>(Appointed as an Executive Director and Chief Executive Officer and NC Member on 01 March 2015)</td> <td></td>		(Appointed as an Executive Director and Chief Executive Officer and NC Member on 01 March 2015)											
(Appointed as Independent Director and AC Chairman, NC and RC Member on 01 July 2016)       Image: Constraint of the straint of Board and AC and RC member on 10 November       Image: Constraint of the straint of the straint of the straint of the straint of Board and AC and RC and RC and RC member on 10 November       Image: Constraint of the straint of the straint of the straint of the straint of Board and AC and RC a	ŝ	Chao Mun Leong	01.07.2016	$\rightarrow$	~	$\searrow$	~	$\searrow$	$\searrow$	~	~	~	~
Pang Xinyuan       10.11.2016       X       J       N/A       Independent Non-Executive		(Appointed as Independent Director and AC Chairman, NC and RC Member on 01 July 2016)											
(Appointed as Non- Independent Non-Executive Director and Chairman of Board and AC and RC member on 10 November 2016)	4	Pang Xinyuan	10.11.2016	×	$\searrow$	~	~	×	$\searrow$	$\uparrow$	$\searrow$	N/A	×
		(Appointed as Non- Independent Non-Executive Director and Chairman of Board and AC and RC member on 10 November 2016)											

The attendance of each of the Directors at the meetings of the Board and Board Committees during the financial year ended 31 December 2017 is as follows:-

Financial Report Ended 31 December 2017

Matters Reserved for the Board

The Group has put in place an internal guideline on matters that are reserved for the Board. The matters that require Board's approval include the following:-

- (a) The Group's strategies, objectives, and broad policies;
- (b) Annual budgets;
- (c) Major funding;
- (d) Material acquisitions, investments and divestments;
- (e) Capital commitment above certain set limit;
- (f) Interested person transactions;
- (g) Quarterly financial results announcements and public announcements;
- (h) Payment of interim dividends and recommendation of final dividends;
- (i) Changes to the composition of the Board and Board Committees; and
- (j) Appointment of key management personnel and their remuneration.

#### **Board Orientation and Training**

A formal letter will be issued to each new Director upon his/her appointment, setting out his/her duties and responsibilities. If the new Director has not served on any public listed company, he/she will be encouraged to attend the basic course for new Directors conducted by the Singapore Institute of Directors. Information/materials relating to the Company and the Group, and Board governance (including Constitution of the Company, Terms of Reference of the Board Committees, minutes of the Board and Board Committees meetings held in the past one year) will be provided to the new Director so that he/she has the relevant background and knowledge for decision making. No new Director was appointed to the Board in FY2017.

The Directors receive regular updates on changes in the relevant laws and regulations which are relevant to the Group at the quarterly Board meetings. Directors are also encouraged to attend training programmes conducted by the Singapore Institute of Directors or other training providers on topics that are relevant to their performance of duties as a Director or Board Committee member on a regular basis to enhance their skills and knowledge, at the expense of the Company.

During the financial year under review, the Directors attended a training session on Sustainability Reporting organized by the Company. Other than this training, Mr Chao Mun Leong attended a course on "Audit Committee Essentials" on 12 July 2017, Dr Knut Unger attended a course on "Remuneration Committee Essentials" on 13 July 2017, and Ms Chen Yingzhu participated in a course on "Nominating Committee Essentials" on 13 July 2017 and "Remuneration Committee Essentials" on 25 October 2017. All these courses were conducted by the Singapore Institute of Directors and the expenses were borne by the Company.

#### Principle 2: Board Composition and Guidance

There should be a strong and independent element on the Board, which is able to exercise objective judgment on corporate affairs independently, in particular, from Management and 10% shareholders. No individual or small group of individuals should be allowed to dominate the Board's decision making.

Financial Report Ended 31 December 2017

The composition of the Board as at 31 December 2017 is as follows:

Mr Pang Xinyuan	Non-Executive Non-Independent Director & Chairman
Ms Chen Yingzhu	Executive Director cum Chief Executive Officer
Dr Knut Unger	Lead Independent Director
Mr Chao Mun Leong	Independent Director

As at the end of the financial year ended 31 December 2017, the Board comprised four (4) members, three (3) of whom are non-executive directors, where two (2) are Independent Directors. The Company is in compliance with Guideline 2.2 of the Code which stipulates that if the Board Chairman is not an Independent Director, at least half of the Board must be comprised of Independent Directors

#### **Board Independence**

The Board has established a process for determining the independence of directors. On an annual basis, each and every Independent Director is required to declare and confirm his/her independence via a prescribed declaration form. Based on the declaration, the NC will deliberate and determine whether a director is independent taking into consideration other factors including whether that Director is able to exercise independent judgment and whether he/she has any relationships or circumstances which are likely to affect his/her independent judgment and character. The existence of any of the following relationships or circumstances will deem the director not independent:-

- (a) a Director being employed by the Company or any of its related corporations for the current or any of the past three financial years;
- (b) a Director who has an immediate family member who is, or has been in any of the past three financial years, employed by the Company or any of its related corporations and whose remuneration is determined by the RC;
- (c) a Director, or an immediate family member, accepting any significant compensation from the Company or any of its related corporations for the provision of services, for the current or immediate past financial year, other than compensation for board service;
- (d) a Director:
  - (i) who, in the current or immediate past financial year, is or was; or
  - (ii) whose immediate family member, in the current or immediate past financial year, is or was, a 10% shareholder of, or a partner in (with 10% or more stake), or an executive officer of, or a director of, any organization to which the company or any of its subsidiaries made, or from which the Company or any of its subsidiaries received, significant payments or material services (which may include auditing, banking, consulting and legal services), in the current or immediate past financial year. As a guide, payments aggregated over any financial year in excess of S\$200,000 would generally be deemed significant;
- (e) a Director who is a 10% shareholder or an immediate family member of a 10% shareholder of the Company; or
- (f) a Director who is or has been directly associated with a 10% shareholder of the Company, in the current or immediate past financial year.

None of the Independent Directors has or had any relationships or circumstances as prescribed above.

Dr Knut Unger has served on the Board for more than nine years from the date of his appointment on 1 August 2007. The NC (save for Dr Unger who abstained from deliberation in this matter) had performed a rigorous review to assess his independence and was satisfied that he maintains an appropriate degree of independence when fulfilling his role as an independent director. The NC had also considered the fact that there were several changes in Management, including a change in controlling shareholder during his tenure of service. It is also important for the Board to have a Director with history of the Company and the Group where the rest of the Board members can tap on. The Board had concurred with the NC's view in that Dr Unger has maintained his independence and is capable of making independent judgment.

Financial Report Ended 31 December 2017

Mr Chao Mun Leong was appointed to the Board on 01 July 2016 and he has served on the Board for less than two years.

#### **Board Size**

The NC and the Board review the size of the Board on an annual basis, and based on the latest review, was satisfied that the present Board size is appropriate to facilitate decision-making the nature and scope of the operation of the Company and the Group.

#### **Board Balance**

The Board had concurred with the NC's view that the current Board provides an appropriate balance and diversity of skills, experience, gender and knowledge of the Company with core competencies in accounting/finance, legal, business management and marketing. The Board has a female Director out of four Directors, which satisfies the gender diversity. Dr Knut Unger, who is the Company's Lead Independent Director, possesses professional legal qualifications and is currently a practicing lawyer. Mr Chao Mun Leong, who is the AC Chairman, brings with him more than 35 years of working experience in the electronics industry and expertise in finance and business advisory. Ms Chen Yingzhu, the Executive Director cum CEO, brings with her over 20 years of managerial experience working with the Wolong Group. Mr Pang Xinyuan, the Non-executive Board Chairman, who has Master Degree in Advertising and Marketing from the Leeds University, brings with him not only marketing expertise, but also vast experience in business management having served as CEO of the Wolong Electric Group Co., Ltd, a company listed on the Shanghai Stock Exchange.

#### Role of non-executive directors

During the year under review, the Non-executive Directors had participated actively in the Board and Board Committee meetings. They were not afraid to challenge the proposals put forth by the management team, and were able to provide constructive feedback on the proposals presented to the Board and Board Committees. For a more effective check on the management team, the Non-executive Directors had met several times without the presence of Management in FY2017 to discuss informally the more sensitive issues (including the performance of Management).

#### Principle 3: Role of Chairman and Chief Executive Officer (CEO)

There should be a clear division of responsibilities between the leadership of the Board and the executives responsible for managing the company's business. No one individual should represent a considerable concentration of power.

The Company ensures that the roles of the Chairman and the CEO are separate so that there is an appropriate balance of power, increased accountability and greater capacity of the Board for independent decision making. The role of the Board Chairman is assumed by Mr Pang Xinyuan, who is a Non-Executive Non-Independent Director and the role of the CEO is assumed by Ms Chen Yingzhu. There is no familial relationship between the Chairman and the CEO.

The Chairman is responsible for leading the Board. He approves the agenda for all the Board meetings, with consultation of Management and the Secretary and he ensures that all the Board meeting materials containing complete and adequate information reach all the Directors in a timely manner to facilitate meaningful discussion at the meetings. He promotes high standards of corporate governance by inviting the Directors to give constructive feedback on the proposals presented at the meetings and encourages them to debate openly on the matters presented. To facilitate effective contributions from the rest of the Non-executive Directors, the Chairman initiates regular informal discussions, sometimes without the presence of the management team members.

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As the Chairman, who has deemed interest in the shares of the Company held by Wolong Electric Group Co., Ltd, the immediate holding company of the Company, is not an Independent Director, the Board has appointed Dr Knut Unger to be the Lead Independent Director where shareholders with concerns may contact him directly, when contact through the normal channels via the Chairman, CEO or the Finance and Administration Manager has failed to provide satisfactory resolution, or when such contact is inappropriate.

The CEO, Ms Chen Yingzhu, who is an Executive Director, is responsible for the day-to-day operations of the Group and implementing the strategies and policies approved and adopted by the Board.

The two Independent Directors meet periodically or sometimes over telephone calls, albeit on an informal basis to discuss matters relating to the Company. Where necessary, appropriate feedback will be provided to the Chairman after such informal meetings or discussions.

#### **Principle 4: Board Membership**

There should be a formal and transparent process for the appointment and re-appointment of directors to the Board

The NC is comprised of three Directors, the majority of whom are independent, including the NC Chairman. Dr Knut Unger, who is the Lead Independent Director assumes the position of NC Chairman. The composition of the NC is as follows:-

Dr Knut Unger	Chairman of the NC, Lead Independent Director
Mr Chao Mun Leong	Member, Independent Director
Ms Chen Yingzhu	Member, Executive Director & CEO

The NC meets as and when necessary, at least once a year. The NC held one meeting in FY2017.

The NC's responsibilities are set out in the terms of reference of the NC. Their duties and responsibilities include:-

- (a) reviewing new appointments to the Board and re-election of the Directors to the Board;
- (b) reviewing appointment of key management personnel;
- (c) reviewing Board succession plans for Directors, for the Chairman and the CEO;
- (d) developing a process for evaluation of the performance of the Board, the Board Committees and the Directors;
- (e) reviewing the training and professional development programmes for the Directors;
- (f) reviewing annually, and as and when circumstances require, if a Director, is independent.

The NC has put in place a process for nomination and selection of new Directors. The process starts with the annual review of the Board size, composition, balance and diversity. From this review, the NC will identify gaps and draw up the attributes of the potential candidate(s) required by the Company. The search for potential candidate(s) will include through the network of the Directors and the controlling shareholder, professional firms, external consultants and the Singapore Institute of Directors. The profile and curriculum vitae of the potential candidate(s) will be submitted for NC's screening and selection. The NC will meet with the potential candidate(s) if deemed necessary to further assess their suitability and fit with the Board before making recommendations to the Board.

In recommending new appointment and re-election of Directors, the NC will consider factors such as existing Board size, composition, balance and diversity, the need for progressive Board renewal and the individual's competencies and his/her commitment and contributions to the Board.

Financial Report Ended 31 December 2017

All the Directors appointed to the Board are required to submit themselves for re-nomination and re-election on a regular basis, and at least once in every three years. The Constitution of the Company provides that at each AGM, one-third of the Directors (excluding the Managing Director) who have served the longest since their last re-election (or, if the number of Directors is not a multiple of three, then the number nearest to but not greater than one-third) must retire from office and if they are eligible, they may stand for re-election. If the Director retiring is a NC member, he/she must abstain from deliberating and voting on his/her own nomination for re-election.

As the NC has been charged with the responsibility of reviewing the independence of each and every Independent Director at least on an annual basis, the NC has established the process to determine a Director's independence. Once a year, after the end of the financial year under review, the Form of Declaration of Independence will be sent to the Independent Directors for their confirmation and declaration. They will have to consider if they satisfy the criteria of independence as stipulated in the Code. The duly signed Declaration Forms will then be tabled for the NC's review. In considering whether the Independent Director is independent, the NC will not solely based its assessment on the Declaration Form. The NC will consider if each of the Independent Directors has exercised and can continue to exercise independent judgment. The NC will then present its conclusion to the Board for Board's concurrence. The NC will convene a meeting if circumstances call for it, to review the independence of an Independent Director in between the annual review.

Under Guideline 4.4 of the Code, the Board is to determine the maximum number of listed company board representations which any Director may hold. The NC, with the concurrence of the Board, has determined that the maximum number of listed company board representations which any Director of the Company may hold is five. All Directors have complied with this guideline. The Company has adopted internal guidelines to remind Directors that they have to ensure they are able to devote sufficient time to serve on Board and Board Committee(s) of the Company if they serve on multiple boards.

The NC would generally avoid recommending to the Board the appointment of alternate Director as it is of the view that alternate Director should only be appointed under special circumstances, for example, when a Director has a medical emergency. Under such circumstances, the alternate Director should only be appointed for a limited time period. The process for the appointment of an alternate Director will be the same as the appointment of any new Director, and he/ she is expected to be appropriately qualified, knows the duties and responsibilities of a Director and is familiar with the Company's business affairs.

Pursuant to Article 104, Dr Knut Unger shall retire at the forthcoming AGM by rotation. Dr Knut Unger, being eligible, has offered himself for re-election. The NC, having assessed his performance and contributions to the Company, had recommended his nomination for re-election. The Board concurred with the NC's recommendation.

#### **Principle 5: Board Performance**

There should be a formal annual assessment of the effectiveness of the Board as a whole and its board committees and the contribution by each director to the effectiveness of the Board

The NC has recommended and the Board has approved a formal system of evaluating Board performance and assessing the effectiveness of the Board as a whole and its board committees and for assessing the contribution by the Chairman and each Director to the effectiveness of the Board. The evaluation of Board performance is carried out on an annual basis through the use of evaluation forms. The assessment of the Board as a whole deals with matters such as Board composition, availability of Board information, Board processes, Board accountability, risk management, Board's contribution towards development of strategy, Board's response to problems and crisis and standards of conduct.

Financial Report Ended 31 December 2017

The evaluation of Director's performance is based on criteria such as the Director's attendance at meetings, Director's participation, contribution, knowledge, compliance of corporate governance rules, and ability to maintain independence in conflicting issues. The Board Committees' evaluation deals with the efficiency and effectiveness of each committee in assisting the Board.

The evaluation forms completed by each Director for the assessment of the Board, Board Committees and individual Directors are submitted to the Secretary who will assist to compile and summarise for presentation to the NC. The Chairman of the NC will then present the deliberations of the NC to the Board. Chairman of the Board would act based on the result of the evaluation, and in consultation with the NC, propose actions to be taken, if required, including where appropriate, the appointment of new Director(s) or seeking the resignation of Director(s).

The last Board performance evaluation was conducted in February 2018. Based on the review, the NC was satisfied that the Board was effective as a whole and that each and every Director had demonstrated commitment and had contributed to the effective functioning of the Board and the Board Committees. The Company did not engage any external consultant to facilitate the Board performance evaluation for FY2017.

#### **Principle 6: Access to Information**

In order to fulfil their responsibilities, directors should be provided with complete, adequate and timely information prior to board meetings and on an on-going basis so as to enable them to make informed decisions to discharge their duties and responsibilities.

The management is aware that it is their obligation to provide to the Directors, in a timely manner, complete and adequate information for the Directors to deliberate and make informed decisions. Board and Board Committee meeting papers and materials are circulated to the Directors, as far as possible, at least one week before the scheduled meetings so as to give Directors sufficient time to read and to raise questions or request for further information or materials before the meetings. As and when there are important matters that require the Board's attention, the information will be furnished to the Directors as soon as practicable, and if the need be, ad-hoc meetings will be convened for the Directors to discuss and make decisions. Information that is provided to the Directors include, amongst other things, such as quarterly financial report and analysis, yearly budgets and forecast and other relevant information for the agenda items tabled at the meetings.

All the Directors have full access to the Management for records and other information as they may require. Key management personnel or external consultants are invited to the Board and Board Committee meetings to make the relevant presentations and to answer any queries from the Directors,. The Directors, either individually or as a group, may also seek such independent professional advice on any Company matters as he may require, at the Company's expense.

The Directors have separate and independent access to the outsourced Company Secretary, whose duties and responsibilities are defined in the letter of engagement. The Company Secretary and her assistant provide corporate secretarial support to the Board which include attending all Board and Board Committees meetings, and the Company's general meetings, ensuring that all Board and general meeting procedures are followed, and facilitating good information flow between Management and the Board, as well as within the Board. The Company Secretary, together with the management, also ensure that applicable rules and regulations of the Companies Act and the listing requirements are adhered to. The appointment and removal of the Company Secretary is a matter for the Board as a whole.

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### **REMUNERATION MATTERS**

#### **Principle 7: Procedures for Developing Remuneration Policies**

There should be a formal and transparent procedure for developing policy on executive remuneration and for fixing the remuneration packages of individual directors. No director should be involved in deciding his own remuneration.

The RC was established to assist the Board with in reviewing the framework of remuneration for the Directors and key management personnel, and in determining the specific remuneration packages for each Executive Director, Non-executive Director and key management personnel. The RC is comprised of Non-executive Directors, the majority of whom, including the Chairman, is independent. The composition is as follows:-

Dr Knut Unger	Chairman of the RC, Lead Independent Director
Mr Chao Mun Leong	Member, Independent Director
Mr Pang Xinyuan	Member, Non-independent Non-executive Director

The RC is regulated by a set of written terms of reference, which has been approved by the Board. The roles and responsibilities of the RC include, among other things, the following:-

- reviewing and recommending to the Board a general framework of remuneration for the Directors and key management personnel;
- reviewing and recommending to the Board the specific remuneration packages for each of the Directors and key management personnel; and
- reviewing the Company's obligations arising in the event of termination of the Executive Directors and key management personnel's contract of service, to ensure that such contracts of service contain fair and reasonable termination clauses which are not overly generous.

In determining the specific remuneration packages of the Executive Director(s) and key management personnel, the RC will consider all aspects, including but not limited to director's fees (if applicable), salaries, allowances, bonuses, options, sharebased incentives and benefits in kind. None of the RC members or Directors is involved in the deliberations in respect of any form of remuneration or benefits to be granted to him/her. RC members have authority to engage external consultancy services on remuneration related matters to discharge their duties when necessary. No external consultant was engaged to advise the RC on remuneration matters in FY2017.

The RC had reviewed the termination clauses in the contracts of service of the Executive Director and key management personnel, and opined that the terms are fair and reasonable, and not overly generous. The RC will ensure that it is fair in rewarding the Executive Director and key management personnel, and poor performance will not be rewarded.

#### **Principle 8: Level and Mix of Remuneration**

The level and structure of remuneration should be aligned with the long term interest and risk policies of the company, and should be appropriate to attract, retain and motivate (a) the directors to provide good stewardship of the company, and (b) key management personnel to successfully manage the company. However, companies should avoid paying more than is necessary for this purpose.

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The remuneration packages for the Executive Director and the key management personnel comprised fixed and variable components. The variable component is linked to the performance of the individual and broad division level, entity level and/or Group level to ensure the interests of the Executive Director and that of the key management personnel are aligned with the interests of shareholders as the remuneration is linked to both individual and corporate performance. Before the commencement of the new financial year, the Company will develop the key performance indicators ("KPIs") for the Executive Director and the key management personnel, and the variable portion of their remuneration will depend on whether they meet the set KPIs for the financial year.

Independent directors are remunerated having taking into account their responsibilities and time spent on the affairs of the Company. Their fees are not excessive as to affect their independence and objectivity.

Mr Pang Xinyuan, who is the Board Chairman and the only Non-independent Non-executive Director on the Board, did not receive any Director's fee for FY2016 (appointed on 10 November 2016) and for FY2017. He was nominated to the Board by Wolong Holding Group Co. Ltd, a substantial shareholder of the Company and had waived his right to the Director's fee.

Currently, the Group have not considered the use of contractual provisions to allow the Group to reclaim incentive components of remuneration from the Executive Director and the key management personnel in exceptional circumstances of misstatement of financial results, or of misconduct resulting in financial loss to the Group as the Company opines that there are sufficient safeguards in place.

#### **Principle 9: Disclosure of Remuneration**

Every company should provide clear disclosure of its remuneration policies, level and mix of remuneration, and the procedure for setting remuneration, in the company's Annual Report. It should provide disclosure in relation to its remuneration policies to enable investors to understand the link between remuneration policies to enable investors to understand the link between remuneration policies to enable investors to understand the link between remuneration policies.

The remuneration of the Directors for the FY2017 is shown to the nearest thousand dollars and that of the key management personnel is shown in the band of S\$250,000:

Directors	Remuneration S\$ '000	Fee %	Salary %	Allowances %	Bonus %	Total %
Below \$\$250,000						
Ms Chen Yingzhu	113	Nil	80	Nil	20	100
Dr Knut Unger	50	100	Nil	Nil	Nil	100
Mr Chao Mun Leong	50	100	Nil	Nil	Nil	100
Mr Pang Xinyuan*	Nil	Nil	Nil	Nil	Nil	Nil

\* Mr Pang Xinyuan has waived his right to receive Director's fee for FY2017.

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Top 5 key management personnel	Fee %	Salary %	Allowances %	Bonus %	Post Employment Benefit %	Total %
Below \$\$250,000						
Ms Chin Yeen Vine*	Nil	66	7	16	11	100
Ms Shavy Kwan Wei Yee*	Nil	89	Nil	Nil	11	100
Mr Simon Chung	Nil	63	9	18	10	100
S\$250,000 to S\$500,000						
Mr Richard Eason	Nil	65	6	24	5	100
Mr Paul Hopley	Nil	59	7	22	12	100

\* Note: Ms Chin Yeen Vine resigned on 30 November 2017 and Ms Shavy Kwan Wei Yee was appointed on 1 November 2017.

There are no employees of the Company who are immediate family members of a director or CEO.

The aggregate total remuneration paid to top 5 key management personnel was S\$1,038,000. There were no termination, retirement and post-employment benefits paid to the Directors and key management personnel in FY2017.

#### ACCOUNTABILITY AND AUDIT

#### **Principle 10: Accountability**

The Board should present a balanced and understandable assessment of the company's performance, position and prospects.

The Board aims to provide a balanced and understandable assessment of the Company's performance and position through its quarterly and full year result announcement. In compliance with Rule 705(5) of the Listing Manual of SGX-ST, the Board provides negative assurance statement in respect of the interim financial statements. All Directors and key management personnel of the Company also signed a letter of undertaking pursuant to Rule 720(1) of the Listing Manual of SGX-ST.

The Management also provides all members of the Board with monthly financial report or any information requested by the Board to enable the Board to make a balanced and informed assessment of the company's performance, position and prospects.

#### Principle 11: Risk Management and Internal Controls

The Board is responsible for the governance of risk. The Board should ensure that Management maintains a sound system of risk management and internal controls to safeguard shareholders' interests and the company's assets, and should determine the nature and extent of the significant risks which the Board is willing to take in achieving its strategic objectives.

The Board, with the assistance from the Audit Committee ('AC'), is responsible for the governance of risk by ensuring that management maintains a sound system of risk management and internal controls to safeguard shareholders' interest and the Group's assets, and determine the nature and extent of significant risks which the Board is willing to take in achieving its strategic objectives.

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The Group has in place an Enterprise Risk Management ('ERM') Framework which governs the risk management process of the Group. Through this framework, risks capabilities and competencies are continuously enhanced. The ERM Framework also enables the identification, prioritisation, assessment, management and monitoring of key risks to the Group's business. The risk management process in place covers, inter alia, financial, operational, compliance and IT risks faced by the Group. The key risks of the Group are deliberated by the Management and reported to the AC. The AC reviews the adequacy and effectiveness of the ERM Framework against leading practices in risk management and vis-a-vis the external and internal environment which the Group operates in.

Complementing the ERM framework is a Group-wide system of internal controls. The Group has in place a risk management process that requires the Group to perform a Control Self Assessment ('CSA') to assess the effectiveness of its internal controls.

In addition, the AC, with the assistance of internal auditors, reviews the adequacy and effectiveness of the Group's internal control systems. Internal and external auditors would highlight material control findings from their field audit. These findings together with improvement recommendations are reported to the AC. The AC will review the internal and external auditors' comments and findings, ensure that there are adequate internal controls within the Group and that follow up actions are taken and recommendations from the auditors are implemented.

The risk management reports and the internal audit reports are submitted to the AC at least on a yearly basis for discussion. The AC may request for more regular reports if deem necessary.

The Board has received assurance from the CEO and the Finance and Administration Manager that, as at 31 December 2017:

- the financial records have been properly maintained and the financial statements give a true and fair view of the Group's operations and finances: and
- Group's risk management and internal control systems were adequate and effective to address key financial, operational, compliance and information technology risks.

Based on the review of the key risks identified through the ERM process, and the internal controls established and maintained by the Group, work performed by the internal auditors, reviews performed by management and the AC; and the aforesaid assurances from the CEO and the Finance and Administration Manager, the Board, with the concurrence of the AC, is of the opinion that the Group's internal controls, addressing financial, operational, compliance and information technology risks, and the risk management system were adequate and effective as at 31 December 2017.

#### Principle 12: Audit Committee

The Board should establish an Audit Committee with written terms of reference which clearly set out its authorities and duties.

The AC is comprised of the following three Non-executive Directors, majority of whom are independent, including the AC Chairman:-

Mr Chao Mun Leong	Chairman of the AC, Independent Director
Dr Knut Unger	Member, Lead Independent Director
Mr Pang Xinyuan	Member, Non-independent Non-executive Director

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The AC is regulated by a set of written terms of reference endorsed by the Board. The duties and responsibilities of the AC include amongst others, the following:-

- Reviewing the significant financial reporting issues and judgements so as to ensure the integrity of the quarterly and annual announcements relating to the company's financial performance;
- Reviewing the adequacy and effectiveness of the Group's internal controls, including financial, operational, compliance information technology controls at least annually;
- Reviewing the effectiveness of the company's internal audit function;
- Reviewing the scope and results of the external audit, and the independence and objectivity of the external auditors relating to audit and non-audit services provided by them; Making recommendations to the Board regarding the appointment, re-appointment and removal of the external auditors;
- Reviewing interested party transactions;and
- Determining the Group's level of risk tolerance and risk policies.

The AC has the explicit authority to investigate any matter within its terms of reference, full access to and co-operation by the Management and full discretion to invite any director or executive officer to attend its meetings, and reasonable resources to enable it to discharge its functions properly.

The Board is of the view that all the members of the AC are appropriately qualified to discharge their responsibilities. The AC Chairman continuously upgrade his financial and accounting knowledge by attending relevant courses at least once a year.

During the financial year under review, the AC held separate private session with the external and internal auditors once without the presence of the Executive Director and the Management in February 2017.

The Company confirms compliance with Rule 712 and 715 of the Listing Manual in relation to engagement of auditor. The AC reviews the independence of the external auditor annually.

The AC had reviewed the non-audit services performed by the external auditor for FY2017 and was of the opinion that the provision of such services had not affected the independence of the external auditor. The external auditor had affirmed their independence in this respect.

The aggregate amount of fees paid / payable to the Group's external auditor are as follows:-

	Financial Year Ended 31 December 2017 S\$'000
Audit Services	157.9
Non-audit Services	15
	172.9

The AC is satisfied the independence of the external auditor has not been impaired. The AC has recommended the reappointment of BDO LLP as the Company's external auditors for the financial year ending 31 December 2018.

Financial Report Ended 31 December 2017

The Company has in place the whistle blowing policy. The policy provide channels for staffs to feedback improprieties in matters of financial reporting, fraudulent behavior and other irregularities to the independent directors in confidence and in good faith without fear of reprisals. Any issue raise would be investigated independently by the AC and the appropriate follow up actions carried out. In FY2017, there were no reports received through the whistle blowing mechanism.

### **Principle 13: Internal Audit**

The company should establish an effective internal audit function that is adequately resourced and independent of the activities it audits.

The internal audit function for FY2017 was outsourced to Grant Thornton UK, whom the AC opined that it was adequately resourced, including having the appropriate personnel with relevant experience and qualification to perform the assignment for the Company. The Internal Auditor reports directly to the Chairman of the AC on all internal audit matters, although administratively, they report to the CEO. The Internal Auditor has unfettered access to all the Company's documents, records, properties and personnel, including access to the AC.

The internal audit plan for FY2017 was reviewed and approved by the AC. The audit work carried out is according to the standards set by internationally recognized professional bodies including the Standards for the Professional Practice of Internal Auditing of the Institute of Internal Auditors. The Internal Auditors have unfettered access to all company's documents, records, properties and personnel, including access to the AC.

The AC reviews the adequacy and effectiveness of the internal audit function at least on an annual basis, and as and when the situation calls for it.

### SHAREHOLDER RIGHTS AND RESPONSIBILITIES

#### Principle 14: Shareholder rights and responsibility

Companies should treat all shareholders fairly and equitably, and should recognize, protect and facilitate the exercise of shareholders' rights, and continually review and update such governance arrangements.

The Company recognizes the importance of accountability to shareholders and the Board ensures that all shareholders are treated fairly and equitably, included the non-controlling shareholders.

The Company ensures that all shareholders are informed of any material changes in the Group's businesses in a timely manner and that sufficient information is disclosed on all matters that are likely to affect the value of Company's price.

All shareholders are given opportunity to participate in the Company's Annual General Meeting (AGM) or Extraordinary General Meeting (EGM) and to ask questions relating to the motions that are proposed at the general meetings. Shareholders are informed of the rules, including voting procedures, governing general meeting of shareholders at the start of the meeting. Shareholders are also given the opportunity to interact with the Directors and Management of the Company on an informal basis immediately after the general meetings.

The Company allows all individual and corporate shareholders to appoint up to two proxies to attend general meetings and vote on their behalf. For corporations which provide nominee and custodial services and the CPF Board they are allowed to appoint more than two proxies to attend the general meetings.

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#### Principle 15: Communication with shareholders

Companies should actively engage their shareholders and put in place an investor relations policy to promote regular, effective and fair communication with shareholders.

The Company values feedback and communication with shareholders and has established an investor relations policy that set out the principles and procedures in engaging its shareholders and communicating pertinent information to shareholders.

All material information, including quarterly and annual results, would be disclosed and announced through SGXNET on a timely manner. The Company does not practice selective disclosure. In an event that inadvertent disclosure was made to a select group, the Company will ensure that the same information is disclosed to the public via the SGXNET.

The Company does not have a fixed dividend policy. The frequency and amount of dividends will depend on the Company's earnings, general financial condition, results of operations, capital requirements, cash flow and general business condition, development plans and other factors as the directors may deem appropriate. Any pay-outs are clearly communicated via announcements through SGXNET.

#### **Principle 16: Conduct of Shareholder Meetings**

Companies should encourage greater shareholder participation at general meetings of shareholders, and allow shareholders the opportunity to communicate their views on various matters affecting the company.

General meetings of the Company are the main channel where shareholders could interact with Directors and Senior Management to understand the Group's business and also for the Company to understand shareholders' concerns or their views. Members of the Board, the Board Committees and the Management will attend the general meetings to answer any queries address by the shareholders. The external auditor will also be present at the annual general meeting to answer questions pertaining to the external audit and the Auditor's report.

The Company avoids "bundling' of resolutions unless the resolutions are interdependent and linked so as to form one significant proposal.

Minutes of the shareholders meeting are recorded by the Company Secretary, which includes substantive comments or queries from the shareholders and responses from the Board and the Management. The company will make available the minutes to the shareholders upon their request.

All the resolutions put forth at the general meetings will be voted on by way of a poll. Polling may be conducted either by the manual mode or electronic mode. In determining which mode to use, the Company takes into consideration cost and expected attendance at the general meetings. The detailed polling results are released via SGXNET.

### INTERESTED PERSON TRANSACTIONS (IPT)

The AC reviews the Group's IPT for assurance that the transactions are executed at normal commercial terms and do not prejudice the interests of the Group and its minority shareholders. At the Annual General Meeting held on 27 April 2017, shareholders of the Company approved a General Mandate to enable the Company, its subsidiaries and associated companies to enter into any transactions with ATB, Wolong Holding Group Co. Ltd and any of its associates and its group of subsidiaries.

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The interested person transactions presented in the format pursuant to Rule 907 of the Listing Manual of the SGX-ST is tabled below:

Name of Interested Person	interested pers during the f under review transactions les and transaction under shareho	value of all on transactions inancial year w (excluding s than \$100,000 ons conducted Iders' mandate o Rule 920)	interested pers conducted und mandate pursu (excluding tra	value of all son transactions er shareholders' ant to Rule 920 ansactions less 100,000)
	Y	ſD	Y	TD
	2017	2016	2017	2016
	\$'000	\$'000	\$'000	\$'000

	\$'000	\$'000	\$'000	\$'000
General Transactions				
ATB Nordenham Gmbh	-		792	787
ATB Sever d.o.o.	-		560	279
ATB Tamel S.A.	-	_	10,818	11,583
ATB Schorch GmbH	-	_	1,125	107
Wolong Electric Group Co Ltd	-	_	12,977	11,686
ATB Special Products Ltd	-	_	501	1,228
ATB Motors (Wuhan) Co., Ltd.	_	_	_	280
			26,773	25,950

The Company regularly conducts independent check for compliance of Interested Person Transactions under the Group.

### **DEALING IN SECURITIES**

The Company has adopted its own internal codes in line with Rule 1207(19) of the Listing Manual of the SGX-ST applicable to all its officers in relation to dealings in the Company's securities. The Company and its officers are not allowed to deal in the Company's shares during the period commencing two weeks before the announcement of the Company financial statements for each of the first three quarters of its financial year and one month before the announcement of the Company's full year financial statements. In addition, the Directors and officers of the Company are discouraged from dealing in the Company's securities on short term considerations.

### MATERIAL CONTRACTS

Saved as disclosed under Corporate Governance, in the Directors' Report and in the Financial Statements, the Group did not enter into any material contracts involving the interests of the directors or controlling shareholder during the financial year and no such material contracts still subsist at the end of the financial year.

# STATUS UPDATE ON SUSTAINABILITY REPORTING

We have started our journey for sustainability reporting ("SR") by establishing a formal policy as guided by the Global Reporting Initiative ("GRI") Standards: Core option, covering key areas of SR including the composition of the SR Committee, reporting structure and responsibilities, reporting processes, materiality assessment and performance tracking. We are in the process of compiling and preparing our inaugural sustainability report which we shall publish on a standalone basis by 31 December 2018.

At the latest practicable date, our preliminary list of material factors assessed is as follows:

- Stakeholders and Materiality
- Economic
- Environment
- Social
- Governance

Given their preliminary nature, the above material factors could be amended, removed or new factors could be added when we publish our inaugural report after the due processes have been performed.

# FINANCIAL CONTENTS

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# DIRECTORS' STATEMENT

The Directors of Brook Crompton Holdings Ltd. (the "Company") present their statement to the members together with the audited financial statements of the Company and its subsidiaries (the "Group") for the financial year ended 31 December 2017 and the statement of financial position of the Company as at 31 December 2017.

### 1. OPINION OF THE DIRECTORS

In the opinion of the Board of Directors,

- (a) the consolidated financial statements of the Group and the statement of financial position of the Company together with the notes thereon are properly drawn up in accordance with the provisions of the Singapore Companies Act, Chapter 50 (the "Act") and Financial Reporting Standards in Singapore so as to give a true and fair view of the financial position of the Group and of the Company as at 31 December 2017 and of the financial performance, changes in equity and cash flows of the Group for the financial year ended on that date; and
- (b) at the date of this statement, there are reasonable grounds to believe that the Company will be able to pay its debts as and when they fall due.

#### 2. DIRECTORS

The Directors of the Company in office at the date of this statement are as follows:

Pang Xinyuan Dr Knut Unger Chao Mun Leong Chen Yingzhu

### 3. ARRANGEMENTS TO ENABLE DIRECTORS TO ACQUIRE SHARES OR DEBENTURES

Neither at the end of nor at any time during the financial year was the Company a party to any arrangement whose object is to enable the Directors of the Company to acquire benefits by means of the acquisition of shares in, or debentures of, the Company or any other body corporate.

# DIRECTORS' STATEMENT

### 4. DIRECTORS' INTERESTS IN SHARES OR DEBENTURES

The Directors of the Company holding office at the end of the financial year had no interests in the shares or debentures of the Company and its related corporations as recorded in the Register of Directors' Shareholdings kept by the Company under Section 164 of the Act, except as follows:

Name of director and corporation in which interests held	Shareholdings registered in name of Director		Shareholdings in which Director is deemed to have an interest				
	At beginning of year	At end of year	At beginning of year	At end of year			
The Company							
Brook Crompton Holdings Ltd.							
(No. of ordinary shares)							
Dr Knut Unger	10,000	10,000	_	_			
Pang Xinyuan	_	_	23,439,519	23,439,519			
Ultimate holding company         Wolong Holding Group Co., Ltd.         (Capital contribution amount in Chinese renminbi)         Pang Xinyuan       –       –       312,916,704*       312,916,704*							

\* The capital contribution represents 38.73% of the total paid capital contribution in the capital of Wolong Holding Group Co., Ltd.

By virtue of Section 7 of the Act, Pang Xinyuan is deemed to have an interest in all related corporations of the Company. In accordance with the continuing listing requirement of the Singapore Exchange Securities Trading Limited, the Directors of the Company state that, according to the register of Directors' shareholding, the Directors' interests as at 21 January 2018 in the shares of the Company have not changed from those disclosed as at 31 December 2017.

### 5. SHARE OPTIONS

There were no share options granted by the Company or its subsidiary corporations during the financial year.

There were no shares issued during the financial year by virtue of the exercise of options to take up unissued shares of the Company or its subsidiary corporations.

There were no unissued shares of the Company or its subsidiary corporations under option as at the end of the financial year.

### 6. AUDIT COMMITTEE

The members of the Audit Committee during the financial year and at the date of this statement are:

Chao Mun Leong (Chairman)	Independent
Dr Knut Unger	Independent
Pang Xinyuan	Non-executive non-independent

The Audit Committee performs the functions specified in Section 201B (5) of the Act, the Singapore Exchange Securities Trading Limited ("SGX-ST") Listing Manual and the Code of Corporate Governance.

# DIRECTORS' STATEMENT

### 6. AUDIT COMMITTEE (CONTINUED)

The Audit Committee has held four meetings since the last Directors' statement. In performing its functions, the Audit Committee met with the Company's external and internal auditors to discuss the scope of their work, the results of their examination and evaluation of the Company's internal accounting control system.

The Audit Committee also reviewed the following:

- (a) the audit plans of the internal and external auditors and the results of the auditors' examination and evaluation of the Group's systems of internal accounting controls;
- (b) the Company's and the Group's financial and operating results and accounting policies;
- the statement of financial position of the Company and the consolidated financial statements of the Group and external auditor's report on those financial statements before their submission to the Directors of the Company;
- (d) the quarterly, half-yearly and full-year announcements as well as the related press releases on the results and financial position of the Company and the Group;
- (e) the co-operation and assistance given by the management to the Company's internal and external auditors; and
- (f) the re-appointment of the internal and external auditors of the Company.

The Audit Committee has full access to and has the co-operation of the management and has been given the resources required for it to discharge its function properly. It also has full discretion to invite any Director and executive officer to attend its meetings. The external and internal auditors have unrestricted access to the audit committee.

The Audit Committee is satisfied with the independence and objectivity of the external auditor and has recommended to the Board of Directors that the external auditor, BDO LLP, be nominated for re-appointment as external auditor at the forthcoming Annual General Meeting of the Company.

In appointing our external auditor for the Company and subsidiaries, we have complied with Rules 712 and 715 of the SGX-ST Listing Manual.

#### 7. INDEPENDENT AUDITOR

The independent auditor, BDO LLP, has expressed its willingness to accept re-appointment.

On behalf of the Board of Directors

Chen Yingzhu Director

Singapore 26 March 2018 Pang Xinyuan Director

To the Members of Brook Crompton Holdings Ltd.

### Report on the Audit of the Financial Statements

### Opinion

We have audited the financial statements of Brook Crompton Holdings Ltd. (the "Company") and its subsidiaries (the "Group"), as set out on page 43 to 98 which comprise:

- the consolidated statement of financial position of the Group and the statement of financial position of the Company as at 31 December 2017;
- the consolidated statement of profit or loss, consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows of the Group for the financial year then ended; and
- notes to the financial statements, including a summary of significant accounting policies.

In our opinion, the accompanying consolidated financial statements of the Group and the statement of financial position of the Company are properly drawn up in accordance with the provisions of the Singapore Companies Act, Chapter 50 (the "Act") and Financial Reporting Standards in Singapore ("FRSs") so as to give a true and fair view of the consolidated financial position of the Group and the financial position of the Company as at 31 December 2017 and of the consolidated financial performance, consolidated changes in equity and consolidated cash flows of the Group for the financial year ended on that date.

#### **Basis for Opinion**

We conducted our audit in accordance with Singapore Standards on Auditing ("SSAs"). Our responsibilities under those standards are further described in the Auditor's Responsibilities for the Audit of the Financial Statements section of our report. We are independent of the Group in accordance with the Accounting and Corporate Regulatory Authority ("ACRA") Code of Professional Conduct and Ethics for Public Accountants and Accounting Entities ("ACRA Code") together with the ethical requirements that are relevant to our audit of the financial statements in Singapore, and we have fulfilled our other ethical responsibilities in accordance with these requirements and the ACRA Code. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our opinion.

### Report on the Audit of the Financial Statements (Continued)

#### **Key Audit Matters**

Key audit matters are those matters that, in our professional judgement, were of most significance in our audit of the financial statements of the current period. These matters were addressed in the context of our audit of the financial statements as a whole, and in forming our opinion thereon, and we do not provide a separate opinion on these matters.

# **KEY AUDIT MATTER**

#### Net realisable value of inventories 1

The Group had inventories, comprising mainly electric. We performed the following audit procedures, amongst motors held for resale, amounting to \$14,244,000 which represents 33% of the Group's total assets as at 31 December 2017.

During the financial year ended 31 December 2017, the reversal of write-down of inventories amounted to \$17,000.

The management exercises significant judgement in identifying and estimating the net realisable values of obsolete inventories, and those inventories for which selling prices have declined below cost. This evaluation includes ageing analysis, technical assessment on the future demand of the types of electric motors and subsequent events such as new sales orders or revised selling prices.

The identification and estimation of net realisable values of • inventories were of most significance in our audit due to the inherent subjectivity in management's judgement and estimates which may materially affect the carrying amount of inventories at the reporting date.

Refer to Notes 2.4, 3.5 and 9 of the accompanying financial statements.

### AUDIT RESPONSE

others:

We tested the reliability of the inventory ageing report which management uses as a basis to determine the net realisable value of inventories.

We performed an analysis of gross margin earned to independently identify any inventories that may be sold below cost.

We evaluated and tested management's judgement and estimation of the net realisable value of the Group's electric motors by comparing against:

- historical sales and write-off; and
- subsequent sales or orders received.

# Report on the Audit of the Financial Statements (Continued)

KEY AUDIT MATTER	AUDIT RESPONSE
2 Recoverability of trade receivables	
The Group had net trade receivables amounting to \$9,601,000 which represents 22% of the Group's total assets as at 31 December 2017. Trade receivables of \$4,657,000	
were past due as at the reporting date, of which \$433,000 were impaired.	We tested the reliability of the trade receivables ageing report which management uses as a basis to identify receivables with objective evidence of impairment.
The management exercises significant judgement in identifying trade receivables with objective evidence of impairment and in estimating the recoverability of those receivables. This assessment is based on the age of trade receivables, credit worthiness of the debtors and historical write-off experience.	identification of trade receivables with objective evidence of impairment and estimation of their recoverable
The recoverability of receivables was of most significance in our audit due to the significant estimation uncertainties involved.	<ul> <li>Checking to any subsequent collections from debtors with significant and/or long outstanding balances. If no subsequent collections were noted, we checked to historical collections records of the debtors; and</li> <li>Assessing against historical trade receivables write-off experience.</li> </ul>

Refer to Notes 2.4, 3.7, 10 and 26 of the accompanying financial statements.

# Report on the Audit of the Financial Statements (Continued)

Refer to Notes 2.4, 3.12 and 8 of the accompanying financial

statements.

KEY AUDIT MATTER	AUDIT RESPONSE
3 Recognition and utilisation of deferred tax asset	
The Group had recognised deferred tax assets of \$691,000 as at 31 December 2017 based on management's estimation of the availability of future taxable profits. The recognised deferred tax assets of \$808,000 are attributable	We performed the following audit procedures, amongst others:
to a subsidiary's unused tax losses. In accordance with FRSs, the Group recognises deferred tax assets on unused tax losses only to the extent that it is probable that future taxable profit will be available against which the unused tax losses can be utilised. Management	We held discussions with management to understand the basis of key assumptions made and the appropriateness of the input data used in the profit forecast of the subsidiary.
exercises significant judgement in determining the amount of deferred tax assets that can be recognised based on the timing and level of future taxable profits together with future tax planning strategies.	made such as the revenue growth rate and projected
Recognition and utilisation of deferred tax assets were of most significance in our audit due to the management's judgement involved in determining the availability of future taxable profits.	

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### Report on the Audit of the Financial Statements (Continued)

### **KEY AUDIT MATTER**

4

### AUDIT RESPONSE

# Reversal of impairment of investments in subsidiaries

The Company has investments in subsidiaries amounting to \$21,814,000 which represents 74% of the Company's total assets as at 31 December 2017. During the financial year, the Company reversed the impairment loss of investments in Brook Crompton Limited and Brook Crompton USA, Inc ("Subsidiaries") amounting to \$4,461,000 and \$5,158,000 respectively following an improvement in market conditions. We obtained the value in use computations of the

Management exercises significant judgement in assessing whether there are indications of reversal of impairment loss and in estimating the recoverable amounts of the Subsidiaries using their values in use. The estimation of the Subsidiaries recoverable amounts requires management's analysis on the market performance and the competitiveness of the Subsidiaries in deriving reasonable estimated growth rates and discount rates.

We focused on this area as the determination of the recoverable amounts of the Subsidiaries involved significant judgements by management on the key assumptions used in estimating the value in use.

Refer to Notes 2.4, 3.7, and 5 of the accompanying financial statements.

We performed the following audit procedures, amongst others:

We evaluated management's assessment of indications of reversal of impairment loss.

Subsidiaries and held discussions with management to understand the basis of key assumptions made and the appropriateness of the input data used in those computations.

We performed retrospective review of subsidiaries' forecast against actual performance for the current year.

We evaluated the reasonableness of the key assumptions made such as the revenue growth rate, discount rates and projected costs, including performing sensitivity analysis.

To the Members of Brook Crompton Holdings Ltd.

### Report on the Audit of the Financial Statements (Continued)

### **Other Information**

Management is responsible for the other information. The other information comprises the information included in the annual report, but does not include the financial statements and our auditor's report thereon.

Our opinion on the financial statements does not cover the other information and we do not express any form of assurance conclusion thereon.

In connection with our audit of the financial statements, our responsibility is to read the other information and, in doing so, consider whether the other information is materially inconsistent with the financial statements or our knowledge obtained in the audit or otherwise appears to be materially misstated. If, based on the work we have performed, we conclude that there is a material misstatement of this other information, we are required to report that fact. We have nothing to report in this regard.

# Responsibilities of Management and Directors for the Financial Statements

Management is responsible for the preparation of financial statements that give a true and fair view in accordance with the provisions of the Act and FRSs, and for devising and maintaining a system of internal accounting controls sufficient to provide a reasonable assurance that assets are safeguarded against loss from unauthorised use or disposition; and transactions are properly authorised and that they are recorded as necessary to permit the preparation of true and fair financial statements and to maintain accountability of assets.

In preparing the financial statements, management is responsible for assessing the Group's ability to continue as a going concern, disclosing, as applicable, matters related to going concern and using the going concern basis of accounting unless management either intends to liquidate the Group or to cease operations, or has no realistic alternative but to do so.

The Directors' responsibilities include overseeing the Group's financial reporting process.

To the Members of Brook Crompton Holdings Ltd.

### Report on the Audit of the Financial Statements (Continued)

### Auditor's Responsibilities for the Audit of the Financial Statements

Our objectives are to obtain reasonable assurance about whether the financial statements as a whole are free from material misstatement, whether due to fraud or error, and to issue an auditor's report that includes our opinion. Reasonable assurance is a high level of assurance, but is not a guarantee that an audit conducted in accordance with SSAs will always detect a material misstatement when it exists. Misstatements can arise from fraud or error and are considered material if, individually or in the aggregate, they could reasonably be expected to influence the economic decisions of users taken on the basis of these financial statements.

As part of an audit in accordance with SSAs, we exercise professional judgement and maintain professional scepticism throughout the audit. We also:

- Identify and assess the risks of material misstatement of the financial statements, whether due to fraud or error, design and perform audit procedures responsive to those risks, and obtain audit evidence that is sufficient and appropriate to provide a basis for our opinion. The risk of not detecting a material misstatement resulting from fraud is higher than for one resulting from error, as fraud may involve collusion, forgery, intentional omissions, misrepresentations, or the override of internal control.
- Obtain an understanding of internal control relevant to the audit in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the Group's internal control.
- Evaluate the appropriateness of accounting policies used and the reasonableness of accounting estimates and related disclosures made by management.
- Conclude on the appropriateness of management's use of the going concern basis of accounting and, based on the audit evidence obtained, whether a material uncertainty exists related to events or conditions that may cast significant doubt on the Group's ability to continue as a going concern. If we conclude that a material uncertainty exists, we are required to draw attention in our auditor's report to the related disclosures in the financial statements or, if such disclosures are inadequate, to modify our opinion. Our conclusions are based on the audit evidence obtained up to the date of our auditor's report. However, future events or conditions may cause the Group to cease to continue as a going concern.
- Evaluate the overall presentation, structure and content of the financial statements, including the disclosures, and whether the financial statements represent the underlying transactions and events in a manner that achieves fair presentation.
- Obtain sufficient appropriate audit evidence regarding the financial information of the entities or business activities within the Group to express an opinion on the consolidated financial statements. We are responsible for the direction, supervision and performance of the group audit. We remain solely responsible for our audit opinion.

To the Members of Brook Crompton Holdings Ltd.

# Report on the Audit of the Financial Statements (Continued)

### Auditor's Responsibilities for the Audit of the Financial Statements (Continued)

We communicate with the Directors regarding, among other matters, the planned scope and timing of the audit and significant audit findings, including any significant deficiencies in internal control that we identify during our audit.

We also provide the Directors with a statement that we have complied with relevant ethical requirements regarding independence, and to communicate with them all relationships and other matters that may reasonably be thought to bear on our independence, and where applicable, related safeguards.

From the matters communicated with the Directors, we determine those matters that were of most significance in the audit of the financial statements of the current period and are therefore the key audit matters. We describe these matters in our auditor's report unless law or regulation precludes public disclosure about the matter or when, in extremely rare circumstances, we determine that a matter should not be communicated in our report because the adverse consequences of doing so would reasonably be expected to outweigh the public interest benefits of such communication.

## **Report on Other Legal and Regulatory Requirements**

In our opinion, the accounting and other records required by the Act to be kept by the Company and by those subsidiary corporations incorporated in Singapore of which we are the auditors have been properly kept in accordance with the provisions of the Act.

The engagement partner on the audit resulting in this independent auditor's report is William Ng Wee Liang.

**BDO LLP** Public Accountants and Chartered Accountants

**Singapore** 26 March 2018

# STATEMENTS OF FINANCIAL POSITION

As at 31 December 2017

		Gro	oup	Company		
	Note	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000	
ASSETS						
Non-current assets						
Property, plant and equipment	4	2,180	2,172	19	42	
Subsidiaries	5	-	_	21,814	12,195	
Intangible assets	6	-	_	_	_	
Other receivables	7	_	_	_	_	
Deferred tax assets	8	691	1,211	_	_	
Non-current assets		2,871	3,383	21,833	12,237	
Current assets						
Inventories	9	14,244	15,020	_	_	
Trade and other receivables	10	9,841	11,524	6,415	1,842	
Prepayments		1,010	710	8	8	
Cash and cash equivalents	11	14,767	8,676	1,277	1,670	
Current assets		39,862	35,930	7,700	3,520	
Total assets		42,733	39,313	29,533	15,757	
EQUITY AND LIABILITIES						
Equity						
Share capital	12	149,642	149,642	149,642	149,642	
Accumulated losses	13	(136,632)	(139,139)	(138,938)	(152,750)	
Other reserves	13	17,177	17,133	18,650	18,650	
Total equity attributable to owners of the Company		30,187	27,636	29,354	15,542	
Liabilities						
Non-current liabilities						
Borrowings	14	9	9	-	-	
Retirement benefit liabilities	15	722	307	-	-	
Deferred tax liabilities	8	67	72	-	-	
Non-current liabilities		798	388	_	_	
Current liabilities						
Borrowings	14	1,820	1,841	-	_	
Trade and other payables	16	9,466	9,050	176	213	
Derivative financial instruments	17	4	179	-	_	
Current income tax liabilities		364	122	3	2	
Provision for warranty	18	94	97	-		
Current liabilities		11,748	11,289	179	215	
Total liabilities		12,546	11,677	179	215	
Total equity and liabilities		42,733	39,313	29,533	15,757	

# CONSOLIDATED STATEMENT OF PROFIT OR LOSS

For the financial year ended 31 December 2017

	_	Group		
	Note	2017 \$'000	2016 \$′000	
Revenue	19	44,865	47,806	
Cost of sales		(30,070)	(31,582)	
Gross profit		14,795	16,224	
Other income		749	1,115	
Distribution and marketing expenses		(6,271)	(7,670)	
Administrative expenses		(4,975)	(5,072)	
Finance income/(expenses)	20	134	(452)	
Others expenses		(116)	(137)	
Profit before income tax	21	4,316	4,008	
Income tax (expense)/credit	22	(842)	334	
Profit for the financial year, representing profit attributable to owners of the Company		3,474	4,342	
Earnings per share				
Basic and diluted earnings per share (cents)	23	9.8	12.2	

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

For the financial year ended 31 December 2017

		Group		
	Note	2017 \$'000	2016 \$'000	
Profit for the financial year		3,474	4,342	
Other comprehensive income				
Items that will not be reclassified to profit or loss:				
Retirement benefit plan remeasurements	15	(352)	(70)	
Income tax on items that will not be reclassified to profit or loss	8	94	18	
		(258)	(52)	
Items that are or may be reclassified subsequently to profit or loss:				
Foreign currency translation differences - foreign operations, net of tax of Nil (2016: Nil)		44	(2,209)	
Other comprehensive income for the financial year, net of tax		(214)	(2,261)	
Total comprehensive income for the financial year, representing total comprehensive income attributable to owners of the Company		3,260	2,081	

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

For the financial year ended 31 December 2017

	Attributable to owners of the Company					
	Share capital \$'000	Capital reserve \$'000	Translation reserve \$'000	Accumulated losses \$'000	Total equity \$'000	
Group						
At 1 January 2017	149,642	18,650	(1,517)	(139,139)	27,636	
Total comprehensive income for the financial year						
Profit for the financial year	_	_	_	3,474	3,474	
Other comprehensive income for the financial year						
Retirement benefit plan remeasurements	_	_	-	(352)	(352)	
Foreign currency translation differences – foreign operations	_	_	44	_	44	
Income tax on other comprehensive income	_	_	_	94	94	
Total other comprehensive income	_	_	44	(258)	(214)	
Total comprehensive income for the financial year	_	_	44	3,216	3,260	
Distributions to owners						
Dividends (Note 24)	-	_	_	(709)	(709)	
At 31 December 2017	149,642	18,650	(1,473)	(136,632)	30,187	
At 1 January 2016	149,642	18,650	692	(143,429)	25,555	
Total comprehensive income for the financial year						
Profit for the financial year	_	_	_	4,342	4,342	
Other comprehensive income for the financial year						
Retirement benefit plan remeasurements	_	_	_	(70)	(70)	
Foreign currency translation differences – foreign operations	_	_	(2,209)	_	(2,209)	
Income tax on other comprehensive income	_	_	_	18	18	
Total other comprehensive income	_	_	(2,209)	(52)	(2,261)	
Total comprehensive income for the financial year	_	_	(2,209)	4,290	2,081	
- At 31 December 2016	149,642	18,650	(1,517)	(139,139)	27,636	

# CONSOLIDATED STATEMENT OF CASH FLOWS

For the financial year ended 31 December 2017

	Gro	up
	2017 \$'000	2016 \$′000
Operating activities		
Profit for the financial year	3,474	4,342
Adjustments for:		
Depreciation and amortisation	144	172
Income tax expense/(credit)	842	(334)
Interest expense	77	37
Interest income	-	(7)
(Reversal of write-down)/write-off on inventories	(17)	58
Allowance for/(Reversal of) impairment of third party trade receivables	5	(1)
Provision/(Write back) of warranty	58	(7)
Retirement benefit plan expense	258	234
Net change in fair value of derivatives	(175)	387
Unrealised foreign exchange (gain)/loss	(51)	<u> </u>
	4,615	4,000
Changes in:		
Inventories	455	1,806
Trade and other receivables	1,551	(3,211)
Prepayments	(292)	(330)
Trade and other payables	888	(901)
Provision for warranty	(56)	(19)
Retirement benefit contribution paid	(193)	(201)
Cash from operating activities	6,968 (52)	2,030 (22)
Income tax paid Net cash from operating activities	6,916	2,008
Net tash nom operating activities	0,710	2,000
Investing activities		
Acquisitions of property, plant and equipment	(175)	(65)
Interest received		7
Net cash used in investing activities	(175)	(58)
Financing activities		
Repayment of finance lease (Note A)	(8)	(17)
Repayment to intermediate holding company	_	(1,706)
Interest paid	(75)	(69)
Dividend paid	(709)	_
Net cash used in financing activities	(792)	(1,792)
Net increase in cash and cash equivalents	5,949	158
Cash and cash equivalents as at the beginning of the financial year	6,841	7,772
Effects of exchange rate changes on cash and cash equivalents	166	(1,089)
Cash and cash equivalents as at the end of the financial year (Note 11)	12,956	6.841

# Note A: Reconciliation of liabilities arising from financing activities

			Non-cash o		
	2016	Cash flows	Additions of property, plant and equipment under finance lease	Accretion of interest	2017
	\$'000	\$'000	\$'000	\$'000	\$'000
Finance lease payables (Note 14)	15	(8)	9	2	18

For the financial year ended 31 December 2017

These notes form an integral part of and should be read in conjunction with the accompanying financial statements.

## 1. GENERAL CORPORATE INFORMATION

Brook Crompton Holdings Ltd. (the "Company") is a public limited company, incorporated and domiciled in Singapore and is listed on the Singapore Exchange Securities Trading Limited ("SGX-ST"). The address of its registered office and principal place of business is 19 Keppel Road, #08-01 Jit Poh Building, Singapore 089058.

The principal activities of the Company are those of investment holding and provision of management services to its subsidiaries. The principal activities of the significant subsidiaries are set out in Note 5 of the financial statements.

The immediate holding company is ATB Austria Antriebstechnik AG ("ATB"), incorporated in Austria. The ultimate holding company is Wolong Holding Group Co., Ltd. ("Wolong Holding"), incorporated in the People's Republic of China. The ultimate controlling party is Chen Jiancheng.

The statement of financial position of the Company as at 31 December 2017 and consolidated financial statements of the Company and its subsidiaries (the "Group") for the financial year ended 31 December 2017 were authorised for issue in accordance with a Directors' resolution dated 26 March 2018.

### 2. BASIS OF PREPARATION

### 2.1 Statement of compliance

The financial statements have been prepared in accordance with the provisions of the Singapore Companies Act, Chapter 50 and Financial Reporting Standards in Singapore ("FRSs"), including related interpretations of FRSs ("INT FRSs").

In the current financial year, the Group and the Company adopted the new or revised FRSs and INT FRSs that are relevant to their operations and effective for the current financial year. The adoption of the new or revised FRSs and INT FRSs did not result in any substantial changes to the Group's and the Company's accounting policies and has no material effect on the amounts reported for the current and prior financial years.

### FRS 7 (Amendments) Disclosure Initiative

The amendments require additional disclosures to enable users of financial statements to evaluate changes in liabilities arising from financing activities, including both changes arising from cash flows and non-cash changes.

The Group adopted these amendments on 1 January 2017 and the additional disclosures have been included in the consolidated statement of cash flows.

### 2.2 Basis of measurement

The financial statements have been prepared on the historical cost basis except as otherwise described in the notes below.

For the financial year ended 31 December 2017

### 2. BASIS OF PREPARATION (CONTINUED)

### 2.3 Functional and presentation currency

These financial statements are presented in Singapore dollar, which is the Company's functional currency. All financial information presented in Singapore dollar have been rounded to the nearest thousand, unless otherwise stated.

### 2.4 Use of estimates and judgements

The preparation of the financial statements in conformity with FRSs requires management to make judgements, estimates and assumptions that affect the application of accounting policies and the reported amounts of assets, liabilities, income and expenses. Actual results may differ from these estimates.

Estimates and underlying assumptions are reviewed on an ongoing basis. Revisions to accounting estimates are recognised in the period in which the estimates are revised and in any future periods affected.

Information about assumptions and estimation uncertainties that have a significant risk of resulting in a material adjustment within the next financial year are included in the following notes:

- Note 5 impairment of investment in subsidiaries
- Note 8 utilisation of tax losses
- Note 9 valuation of inventories
- Note 10 recoverability of trade receivables

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

The accounting policies set out below have been applied consistently to all periods presented in these financial statements, and have been applied consistently by the Group entities.

### 3.1 Basis of consolidation

#### Subsidiaries

Subsidiaries are entities controlled by the Group. The Group controls an investee if the Group has power over the investee, exposure to variable returns from the investee, and the ability to use its power to affect those variable returns. Control is assessed whenever facts and circumstances indicate that there may be a change in any of these elements of control. The financial statements of subsidiaries are included in the consolidated financial statements from the date that control ceases. The accounting policies of subsidiaries have been changed when necessary to align them with policies adopted by the Group.

For the financial year ended 31 December 2017

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.1 Basis of consolidation (Continued)

### Transactions eliminated on consolidation

Intra-group balances and transactions, and any unrealised income or expenses arising from intra-group transactions, are eliminated in preparing the consolidated financial statements.

#### Accounting for subsidiaries

Investments in subsidiaries are stated in the Company's statement of financial position at cost less accumulated impairment losses.

### 3.2 Foreign currency (Continued)

#### Foreign currency transactions

Transactions in foreign currencies are translated to the respective functional currencies of the Group entities at exchange rates at the dates of the transactions. Monetary assets and liabilities denominated in foreign currencies at the end of the reporting date are retranslated to the functional currency at the exchange rate at that date. The foreign currency gain or loss on monetary items is the difference between amortised cost in the functional currency at the beginning of the financial year, adjusted for effective interest and payments during the financial year, and the amortised cost in foreign currency translated at the exchange rate at the end of the financial year.

Non-monetary items in a foreign currency that are measured in terms of historical cost are translated using the exchange rate at the date of the transaction. Foreign currency differences arising on retranslation are recognised in profit or loss, except for differences arising on the retranslation of monetary items that in substance form part of the Group's net investment in foreign operations (see below) which are recognised in other comprehensive income.

#### **Foreign operations**

The assets and liabilities of foreign operations, excluding goodwill and fair value adjustments arising on acquisition, are translated to Singapore dollar at exchange rates at the end of the reporting period. The income and expenses of foreign operations are translated to Singapore dollar at exchange rates at the dates of the transactions. Goodwill and fair value adjustments arising on the acquisition of a foreign operation on or after 1 January 2005 are treated as assets and liabilities of the foreign operation and are translated at the exchange rates at the end of the reporting period. For acquisitions prior to 1 January 2005, the exchange rates at the date of acquisition were used.

Foreign currency differences are recognised in other comprehensive income, and presented in the foreign currency translation reserve (translation reserve) in equity. When a foreign operation is disposed of such that control is lost, the cumulative amount in the translation reserve related to that foreign operation is reclassified to profit or loss as part of the gain or loss on disposal. When the Group disposes of only part of its interest in a subsidiary that includes a foreign operation while retaining control, the relevant proportion of the cumulative amount is reattributed to non-controlling interests.

For the financial year ended 31 December 2017

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.2 Foreign currency (Continued)

### Foreign operations (Continued)

When the settlement of a monetary item receivable from or payable to a foreign operation is neither planned nor likely to occur in the foreseeable future, foreign exchange gains and losses arising from such a monetary item that are considered to form part of a net investment in a foreign operation, are recognised in other comprehensive income, and are presented in the translation reserve in equity.

### 3.3 Property, plant and equipment

#### **Recognition and measurement**

Property, plant and equipment are initially recorded at cost. Subsequent to initial recognition, property, plant and equipment are stated at cost less accumulated depreciation and accumulated impairment losses.

Cost includes expenditure that is directly attributable to the acquisition of the asset. The cost includes:

- the cost of materials and direct labour;
- any other costs directly attributable to bringing the assets to a working condition for their intended use; and
- when the Group has an obligation to remove the asset or restore the site, an estimate of the costs of dismantling and removing the items and restoring the site on which they are located.

Purchased software that is integral to the functionality of the related equipment is capitalised as part of that equipment.

When parts of an item of property, plant and equipment have different useful lives, they are accounted for as separate items (major components) of property, plant and equipment.

An item of property, plant and equipment is derecognised upon disposal or when no future economic benefits are expected from its use or disposal.

The gain or loss on disposal of an item of property, plant and equipment is determined by comparing the proceeds from disposal with the carrying amount of the property, plant and equipment, and is recognised net within other income/other expenses in profit or loss.

### Subsequent costs

The cost of replacing a component of an item of property, plant and equipment is recognised in the carrying amount of the item if it is probable that the future economic benefits embodied within the component will flow to the Group and its cost can be measured reliably. The carrying amount of the replaced component is derecognised. The costs of the day-to-day servicing of property, plant and equipment are recognised in profit or loss as incurred.

For the financial year ended 31 December 2017

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.3 Property, plant and equipment (Continued)

### Depreciation

Depreciation is based on the cost of an asset less its residual value. Significant components of individual assets are assessed and if a component has a useful life that is different from the remainder of that asset, that component is depreciated separately.

Depreciation is recognised as an expense in profit or loss on a straight-line basis over the estimated useful lives of each component of an item of property, plant and equipment. Leased assets are depreciated over the shorter of the lease term and their useful lives unless it is reasonably certain that the Group will obtain ownership by the end of the lease term. Freehold land is not depreciated.

Depreciation is recognised from the date that the property, plant and equipment are installed and are ready for use.

The estimated useful lives for the current and comparative years are as follows:

Building on freehold land	50 years
Leasehold land and buildings	Lease term, being not more than 50 years
Plant, machinery and office equipment	4 to 12 years

Depreciation methods, useful lives and residual values are reviewed at the end of each reporting period and adjusted if appropriate.

#### 3.4 Intangible assets

#### Measurement

Computer software licenses that are acquired by the Group and have finite useful lives are measured at cost less accumulated amortisation and accumulated impairment losses.

### Subsequent expenditure

Subsequent expenditure is capitalised only when it increases the future economic benefits embodied in the specific asset to which it relates. All other expenditure is recognised in profit or loss as incurred.

### Amortisation

Amortisation is calculated based on the cost of the asset, less its residual value. Amortisation is recognised in profit or loss on a straight-line basis over the estimated useful lives of intangible assets from the date that they are available for use.

The estimated useful lives of computer software licenses for the current and comparative years are 4 to 5 years.

For the financial year ended 31 December 2017

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.4 Intangible assets (Continued)

### Amortisation (Continued)

Amortisation methods, useful lives and residual values are reviewed at the end of each reporting period and adjusted if appropriate.

### 3.5 Inventories

Inventories are measured at the lower of cost and net realisable value. The cost of inventories is based on the first-in first-out principle, and includes expenditure incurred in acquiring the inventories, production or conversion costs and other costs incurred in bringing them to their existing location and condition. Net realisable value is the estimated selling price in the ordinary course of business, less the estimated costs of selling expenses. A write-down on cost is made when the cost is not recoverable or if the selling prices have declined below cost.

### 3.6 Financial instruments

### Non-derivative financial assets

The Group initially recognises loans and receivables on the date that they are originated. All other financial assets (including assets designated at fair value through profit or loss) are recognised initially on the trade date, which is the date that the Group becomes a party to the contractual provisions of the instrument.

The Group derecognises a financial asset when the contractual rights to the cash flows from the asset expire, or it transfers the rights to receive the contractual cash flows on the financial asset in a transaction in which substantially all the risks and rewards of ownership of the financial asset are transferred. Any interest in transferred financial assets that is created or retained by the Group is recognised as a separate asset or liability.

Financial assets and liabilities are offset and the net amount presented in the statements of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Non-derivative financial assets of the Group comprise loans and receivables.

#### Loans and receivables

Loans and receivables are financial assets with fixed or determinable payments that are not quoted in an active market. Such assets are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, loans and receivables are measured at amortised cost using the effective interest method, less any impairment losses.

Loans and receivables of the Group comprise trade and other receivables and cash and cash equivalents.

For the financial year ended 31 December 2017

### 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.6 Financial instruments (Continued)

### Non-derivative financial assets (Continued)

Loans and receivables (continued)

For the purpose of the consolidated statement of cash flows, bank overdrafts that are repayable on demand and form an integral part of the Group's cash management are included as a component of cash and cash equivalents.

### Non-derivative financial liabilities

Financial liabilities (including liabilities designated at fair value through profit or loss) are recognised initially on the trade date, which is the date that the Group becomes a party to the contractual provisions of the instrument.

Financial liabilities other than derivative financial liabilities are recognised initially at fair value plus any directly attributable transaction costs. Subsequent to initial recognition, these financial liabilities are measured at amortised cost using the effective interest method.

The Group derecognises a financial liability when its contractual obligations are discharged, cancelled or expire.

Financial assets and liabilities are offset and the net amount presented in the statements of financial position when, and only when, the Group has a legal right to offset the amounts and intends either to settle on a net basis or to realise the asset and settle the liability simultaneously.

Non-derivative financial liabilities of the Group comprise borrowings, and trade and other payables.

#### Derivative financial instruments

The Group holds derivative financial instruments to hedge its foreign currency risk exposures. The Group does not trade derivative financial instruments for speculative purposes.

Derivatives are recognised initially at fair value; any attributable transaction costs are recognised in profit or loss when incurred. Subsequent to initial recognition, derivatives are measured at fair value. All changes in fair value are recognised in profit or loss immediately.

### Share capital

Ordinary shares are classified as equity. Incremental costs directly attributable to the issue of ordinary shares are recognised as a deduction from equity, net of any tax effects.

For the financial year ended 31 December 2017

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.7 Impairment

### Non-derivative financial assets

A financial asset not carried at fair value through profit or loss is assessed at end of each reporting date to determine whether there is objective evidence that it is impaired. A financial asset is impaired if objective evidence indicates that a loss event has occurred after the initial recognition of the asset, and that the loss event has a negative effect on the estimated future cash flows of that asset that can be estimated reliably.

Objective evidence that financial assets (including equity securities) are impaired can include default or delinquency by a debtor, restructuring of an amount due to the Group on terms that the Group would not consider otherwise, indications that a debtor or issuer will enter bankruptcy, adverse changes in the payment status of borrowers or issuers in the Group, economic conditions that correlate with defaults or the disappearance of an active market for a security.

### Loans and receivables

Loans and receivables are assessed for indicators of impairment at the end of each financial year. Loans and receivables are impaired where there is objective evidence that the estimated future cash flows of the assets have been impacted. The amount of the impairment is the difference between the asset's carrying amount and the present value of estimated future cash flows, discounted at the original effective interest rate.

The carrying amounts of all loans and receivables are reduced through the use of an allowance account. Changes in the carrying amount of the allowance account are recognised in profit or loss.

If, in a subsequent period, the amount of the impairment loss decreases and the decrease can be related objectively to an event occurring after the impairment loss was recognised, the previously recognised impairment loss is reversed through profit or loss to the extent the carrying amount of the asset at the date the impairment is reversed does not exceed what the amortised cost would have been had the impairment not been recognised.

#### Non-financial assets

The carrying amounts of the Group's non-financial assets, inventories and deferred tax assets, are reviewed at each reporting date to determine whether there is any indication of impairment. If any such indication exists, then the asset's recoverable amount is estimated. An impairment loss is recognised if the carrying amount of an asset or its related cash-generating unit ('CGU') exceeds its estimated recoverable amount.

The recoverable amount of an asset or CGU is the greater of its value in use and its fair value less costs to sell. In assessing value in use, the estimated future cash flows are discounted to their present value using a pre-tax discount rate that reflects current market assessments of the time value of money and the risks specific to the asset or CGU. For the purpose of impairment testing, assets that cannot be tested individually are grouped together into the smallest group of assets that generates cash inflows from continuing use that are largely independent of the cash inflows of other assets or CGU.

For the financial year ended 31 December 2017

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.7 Impairment (Continued)

### Non-financial assets (Continued)

The Group's corporate assets do not generate separate cash inflows and are utilised by more than one CGU. Corporate assets are allocated to CGUs on a reasonable and consistent basis and tested for impairment as part of the testing of the CGU to which the corporate asset is allocated.

Impairment losses are recognised in profit or loss. Impairment losses recognised in respect of CGUs are allocated first to reduce the carrying amount of any goodwill allocated to the CGU (group of CGUs), and then to reduce the carrying amounts of the other assets in the CGU (group of CGUs) on a pro rata basis.

In respect of other assets, impairment losses recognised in prior periods are assessed at each reporting date for any indications that the loss has decreased or no longer exists. An impairment loss is reversed if there has been a change in the estimates used to determine the recoverable amount. An impairment loss is reversed only to the extent that the asset's carrying amount does not exceed the carrying amount that would have been determined, net of depreciation or amortisation, if no impairment loss had been recognised.

### 3.8 Provisions

A provision is recognised if, as a result of a past event, the Group has a present legal or constructive obligation that can be estimated reliably, and it is probable that an outflow of economic benefits will be required to settle the obligation. Provisions are determined by discounting the expected future cash flows at a pre-tax rate that reflects current market assessments of the time value of money and the risks specific to the liability. The unwinding of the discount is recognised as finance expense.

#### Warranty

A provision for warranty is recognised when the underlying products are sold. The provision is based on historical warranty data and a weighting of all possible outcomes against their associated probabilities.

#### 3.9 Employee benefits

#### **Defined contribution plans**

A defined contribution plan is a post-employment benefit plan under which an entity pays fixed contributions into a separate entity and will have no legal or constructive obligation to pay further amounts. Obligations for contributions to defined contribution pension plans are recognised as an employee benefit expense in profit or loss in the periods during which services are rendered by employees.

For the financial year ended 31 December 2017

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.9 Employee benefits

### **Defined benefit plans**

A defined benefit plan is a post-employment benefit pension plans other than a defined contribution plan. Defined benefit plans typically define the amount of benefits that an employee will receive on or after retirement, usually dependent on one or more factors such as age, years of service and compensation.

The liability recognised on the statements of financial position in respect of a defined benefit pension plan is the present value of the defined benefit obligation at the reporting date less the fair value of plan assets, together with adjustments for recognised past-service costs. The defined benefit obligation is calculated annually by independent actuaries using the projected unit credit method. The present value of the defined benefit obligation is determined by discounting the estimated future cash outflows using the market yields of high quality corporate bonds that are denominated in the currency in which the benefits will be paid, and have tenures approximating to that of the related post-employment benefit obligations.

Actuarial gains and losses arising from experience adjustments and changes in actuarial assumptions are charged or credited to equity in other comprehensive income in the period when they arise.

Past service costs are recognised immediately in profit or loss.

#### Short-term employee benefits

Short-term employee benefit obligations are measured on an undiscounted basis and are expensed as the related service is provided.

A liability is recognised for the amount expected to be paid under short-term cash bonus or profit-sharing plans if the Group has a present legal or constructive obligation to pay this amount as a result of past service provided by the employee, and the obligation can be estimated reliably.

### 3.10 Revenue

#### Sale of goods

Revenue from the sale of goods in the course of ordinary activities is measured at the fair value of the consideration received or receivable, net of returns, trade discounts, volume rebates and sales related taxes. Revenue is recognised when significant risks and rewards of ownership have been transferred to the customer, recovery of the consideration is probable, the associated costs and possible return of goods can be estimated reliably, there is no continuing management involvement with the goods, and the amount of revenue can be measured reliably. If it is probable that discounts will be granted and the amount can be measured reliably, then the discount is recognised as a reduction of revenue as the sales are recognised.

For the financial year ended 31 December 2017

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.11 Finance expenses

Finance expenses comprise interest expenses on borrowings and net change in fair value of derivatives. Borrowing costs that are not directly attributable to the acquisition, construction or production of a qualifying asset are recognised in profit or loss using the effective interest method.

Foreign currency gains and losses on financial assets and financial liabilities are reported on a net basis as either finance income or finance expenses depending on whether foreign currency movements are in a net gain or net loss position.

### 3.12 Tax expense

Tax expense comprises current and deferred tax. Current tax and deferred tax are recognised in profit or loss except to the extent that it relates to a business combination or items recognised directly in equity or in other comprehensive income.

Current tax is the expected tax payable or receivable on the taxable income or loss for the financial year, using tax rates (or tax laws) enacted or substantively enacted in countries where the Company and its subsidiaries operate at the reporting date, and any adjustment to tax payable in respect of previous years. Taxable income or loss differs from profit or loss because it excludes item of income or expense that are taxable or deductible in other years and it further excludes items that are not taxable or tax deductible.

Deferred tax is recognised in respect of temporary differences between the carrying amounts of assets and liabilities in the financial statements and the corresponding tax bases used in the computation of taxable profit, and is accounted for using the balance sheet liability method. Deferred tax liabilities are generally recognised for all taxable temporary differences and deferred tax assets are recognised to the extent that it is probable that taxable profits will be available against which deductible temporary differences can be utilised. Deferred tax is not recognised for:

- temporary differences on the initial recognition of assets or liabilities in a transaction that is not a business combination and that affects neither accounting nor taxable profit or loss;
- temporary differences related to investments in subsidiaries to the extent that the Group is able to control the timing of the reversal of the temporary difference and it is probable that they will not reverse in the foreseeable future; and
- taxable temporary differences arising on the initial recognition of goodwill.

The measurement of deferred taxes reflect the tax consequences that would follow the manner in which the Group expects, at the end of the reporting period, to recover or settle the carrying amount of its assets and liabilities. Deferred tax is measured at the tax rates that are expected to be applied to temporary differences when they reverse, based on the laws that have been enacted or substantively enacted by the reporting date.

For the financial year ended 31 December 2017

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.12 Tax expense (Continued)

Deferred tax assets and liabilities are offset if there is a legally enforceable right to offset current tax liabilities and assets, and they relate to taxes levied by the same tax authority on the same taxable entity, or on different tax entities, but they intend to settle current tax liabilities and assets on a net basis or their tax assets and liabilities will be realised simultaneously.

A deferred tax asset is recognised for unused tax losses, tax credits and deductible temporary differences, to the extent that it is probable that future taxable profits will be available against which they can be utilised. Deferred tax assets are reviewed at each reporting date and are reduced to the extent that it is no longer probable that the related tax benefit will be realised.

In determining the amount of current and deferred tax, the Group takes into account the impact of uncertain tax positions and whether additional taxes and interest may be due. The Group believes that its accruals for tax liabilities are adequate for all open tax years based on its assessment of many factors, including interpretations of tax law and prior experience. This assessment relies on estimates and assumptions and may involve a series of judgements about future events. New information may become available that causes the Group to change its judgement regarding the adequacy of existing tax liabilities; such changes to tax liabilities will impact tax expense in the period that such a determination is made.

### 3.13 Leases

### Leased assets

Leases in terms of which the Group assumes substantially all the risks and rewards of ownership are classified as finance leases. Upon initial recognition, the leased asset is measured at an amount equal to the lower of its fair value and the present value of the minimum lease payments. Subsequent to initial recognition, the asset is accounted for in accordance with the accounting policy applicable to that asset.

Other leases are operating leases and are not recognised in the statements of financial position.

#### Lease payments

Payments made under operating leases are recognised in profit or loss on a straight-line basis over the term of the lease. Lease incentives received are recognised as an integral part of the total lease expense, over the term of the lease.

Minimum lease payments made under finance leases are apportioned between the finance expenses and the reduction of the outstanding liability. The finance expenses are allocated to each period during the lease term so as to produce a constant periodic rate of interest on the remaining balance of the liability.

For the financial year ended 31 December 2017

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.13 Leases (Continued)

#### Determining whether an arrangement contains a lease

At inception of an arrangement, the Group determines whether such an arrangement is or contains a lease.

This will be the case if the following two criteria are met:

- the fulfilment of the arrangement is dependent on the use of a specified asset or assets; and
- the arrangement contains a right to use the asset(s).

At inception or upon reassessment of the arrangement, the Group separates payments and other consideration required by such an arrangement into those for the lease and those for other elements on the basis of their relative fair values. If the Group concludes for a finance lease that it is impracticable to separate the payments reliably, then an asset and a liability are recognised at an amount equal to the fair value of the underlying asset. Subsequently, the liability is reduced as payments are made and an imputed finance charge on the liability is recognised using the Group's incremental borrowing rate.

#### 3.14 Earnings per share

The Group presents basic and diluted earnings per share ("EPS") data for its ordinary shares. Basic EPS is calculated by dividing the profit or loss attributable to ordinary shareholders of the Company by the weighted average number of ordinary shares outstanding during the period, adjusted for own shares held. Diluted EPS is determined by adjusting the profit or loss attributable to ordinary shareholders and the weighted average number of ordinary shares outstanding, adjusted for own shares held, for the effects of all dilutive potential ordinary shares.

### 3.15 Dividends

Equity dividends are recognised when they become legally payable. Interim dividends are recorded in the financial year in which they are declared payable. Final dividends are recorded in the financial year in which dividends are approved by shareholders.

#### 3.16 Segment reporting

An operating segment is a component of the Group that engages in business activities from which it may earn revenue and incur expenses, including revenue and expenses that relate to transactions with any of the Group's other components. All operating segments' operating results are reviewed regularly by the Group's CEO (the chief operating decision maker) to make decisions about resources to be allocated to the segment and assess its performance, and for which discrete financial information is available.

Segment results that are reported to the Group's CEO include items directly attributable to a segment as well as those that can be allocated on a reasonable basis. Corporate segment results mainly arises from corporate expenses which are not directly attributable to a particular operating segment.

For the financial year ended 31 December 2017

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### 3.16 Segment reporting (Continued)

Segment capital expenditure is the total cost incurred during the financial year to acquire property, plant and equipment and intangible assets.

# 3.17 Full convergence with Singapore Financial Reporting Standards (International) (SFRS(I)) and adoption of new standards

#### Applicable to 2018 financial statements

In December 2017, the Accounting Standards Council (ASC) issued the Singapore Financial Reporting Standards (International) (SFRS(I)). Singapore-incorporated companies that have issued, or are in the process of issuing, equity or debt instruments for trading in a public market in Singapore, will apply SFRS(I) with effect from annual periods beginning on or after 1 January 2018.

The Group's financial statements for the financial year ending 31 December 2018 will be prepared in accordance with SFRS(I). As a result, this will be the last set of financial statements prepared under the current FRSs.

In adopting the new framework, the Group will be required to apply the specific transition requirements in SFRS(I) 1 First-time Adoption of Singapore Financial Reporting Standards (International).

In addition to the adoption of the new framework, the following new SFRS(I)s, amendments to and interpretations of SFRS(I) are effective from the same date.

- SFRS(I) 15 Revenue from Contracts with Customers and Amendments to SFRS(I) 15 Clarifications to SFRS(I) 15;
- SFRS(I) 9 Financial Instruments;
- Classification and Measurement of Share-based Payment Transactions (Amendments to SFRS(I) 2);
- Transfers of Investment Property (Amendments to SFRS(I) 1-40);
- Deletion of short-term exemptions for first-time adopters (Amendments to SFRS(I) 1);
- Measuring an Associate or Joint Venture at Fair Value (Amendments to SFRS(I) 1-28); and
- SFRS(I) INT 22 Foreign Currency Transactions and Advance Consideration.

The Group does not expect the application of the above standards and interpretations to have a significant impact on the financial statements, except for SFRS(I) 9.

The assessment made by the entity is preliminary as not all transition work requirements have been finalised and therefore may be subject to adjustment.

For the financial year ended 31 December 2017

## 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.17 Full convergence with Singapore Financial Reporting Standards (International) (SFRS(I)) and adoption of new standards (Continued)

### SFRS(I) 1

When the Group adopts SFRS(I) in 2018, the Group will apply SFRS(I) 1 with 1 January 2017 as the date of transition for the Group and the Company. SFRS(I) 1 generally requires that the Group applies SFRS(I) on a retrospective basis, as if such accounting policy had always been applied. If there are changes to accounting policies arising from new or amended standards effective in 2018, restatement of comparatives may be required because SFRS(I) 1 requires both the opening balance sheet and comparative information to be prepared using the most current accounting policies. SFRS(I) 1 provides mandatory exceptions and optional exemptions from retrospective application, but these are often different from those specific transition provisions in individual FRSs applied to the FRSs financial statements. The Group does not expect the application of the mandatory exceptions and the optional exemptions in SFRS(I) 1 to have any significant impact on the financial statements.

#### SFRS(I) 15

SFRS(I) 15 establishes a comprehensive framework for determining whether, how much and when revenue is recognised. It also introduces new cost guidance which requires certain costs of obtaining and fulfilling contracts to be recognised as separate assets when specified criteria are met.

The Group plans to adopt SFRS(I) 15 in its financial statements for the financial year ending 31 December 2018. Based on the Group's initial assessment, the Group does not expect any significant adjustments on adoption of SFRS(I) 15.

#### SFRS(I) 9

SFRS(I) 9 contains new requirements for classification and measurement of financial instruments, a new expected credit loss model for calculating impairment of financial assets, and new general hedge accounting requirements.

Changes in accounting policies resulting from the adoption of SFRS(I) 9 will generally be applied by the Group and the Company retrospectively. The Group and the Company plans to adopt the exemption in SFRS(I) 1 allowing it not to restate comparative information in the 2018 SFRS(I) financial statements. Differences in the carrying amounts of financial assets and financial liabilities resulting from the adoption of SFRS(I) 9 are recognised in retained earnings and reserves as at 1 January 2018.

The expected impact on adoption of SFRS(I) 9 are described below. The information below reflects the Group's and the Company's expectation of the implications arising from changes in the accounting treatment.

For the financial year ended 31 December 2017

# 3. SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

3.17 Full convergence with Singapore Financial Reporting Standards (International) (SFRS(I)) and adoption of new standards (Continued)

### SFRS(I) 9 (Continued)

#### Impairment

SFRS(I) 9 replaces the current incurred loss model with a forward-looking expected credit loss (ECL) model. The new impairment model will apply to financial assets measured at amortised cost or fair value through other comprehensive income (FVOCI), except for investments in equity instruments, and certain loan commitments and financial guarantee contracts.

Under SFRS(I) 9, loss allowances of the Group will be measured on either of the following bases:

- 12-month ECLs. These are ECLs that result from possible default events within the 12 months after the reporting date; or
- lifetime ECLs. These are ECLs that result from all possible default events over the expected life of a financial instrument.

The Group intends to apply the simplified approach and record lifetime ECL on all trade and other receivables. The Group does not expect a significant increase in impairment for trade and other receivables as at 1 January 2018 with the adoption of SFRS(I) 9.

The Group is currently finalising the testing of its expected credit loss model and the quantum of the final transition adjustments may be different upon finalisation.

#### Applicable to financial statements for the year 2019 and thereafter

The following new SFRS(I), amendments to and interpretations of SFRS(I) that are relevant to the Group were issued but not yet effective are effective for annual periods beginning after 1 January 2018:

Applicable to 2019 financial statements

- SFRS(I) 16 Leases
- SFRS(I) INT 23 Uncertainty over Income Tax Treatments

The Group is still in the process of assessing the impact of the new SFRS(I)s, amendments to and interpretations of SFRS(I)s on the financial statements.

For the financial year ended 31 December 2017

# 4. PROPERTY, PLANT AND EQUIPMENT

	Freehold land \$′000	Building on freehold land \$′000	Leasehold land and buildings \$'000	Plant, machinery and office equipment \$'000	Total \$'000
Group					
Cost					
At 1 January 2017	966	1,570	183	7,514	10,233
Additions	_	_	_	184	184
Effects of movements in exchange rates	3	16	3	57	79
At 31 December 2017	969	1,586	186	7,755	10,496
Accumulated depreciation					
At 1 January 2017	_	807	183	7,071	8,061
Depreciation for the financial year	_	44	_	100	144
Effects of movements in exchange rates	_	35	3	73	111
At 31 December 2017	_	886	186	7,244	8,316
Net carrying amount					
At 31 December 2017	969	700	_	511	2,180
Cost					
At 1 January 2016	918	1,491	216	8,652	11,277
Additions	_	_	_	65	65
Disposals	_	_	_	(48)	(48)
Effects of movements in exchange rates	48	79	(33)	(1,155)	(1,061)
At 31 December 2016	966	1,570	183	7,514	10,233
Accumulated depreciation					
At 1 January 2016	_	725	216	8,120	9,061
Depreciation for the financial year	_	43	_	129	172
Disposals	_	_	_	(48)	(48)
Effects of movements in exchange rates		39	(22)		
exchange rates At 31 December 2016		807	(33)	(1,130) 7,071	(1,124) 8,061
Net carrying amount					
At 31 December 2016	966	763	_	443	2,172
	700	705	—	++J	∠, ۱ / ۷

For the financial year ended 31 December 2017

# 4. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

	Plant, machinery and office equipment \$′000
Company	
Cost	
At 1 January and 31 December 2017	199
Accumulated depreciation	
At 1 January 2017	157
Depreciation	23
At 31 December 2017	180
Net carrying amount	
At 31 December 2017	19
Cost	
At 1 January 2016	212
Additions	35
Disposals	(48)
At 31 December 2016	199
Accumulated depreciation	
At 1 January 2016	182
Depreciation	23
Disposals	(48)
At 31 December 2016	157
Net carrying amount	
At 31 December 2016	42

The carrying amount of plant, machinery and office equipment held by the Group under finance lease amounted to \$12,000 (2016: \$16,000).

For the purpose of the consolidated statement of cash flows, the Group's additions to plant and equipment during the financial year comprised:

	Group		
	2017 \$'000	2016 \$'000	
- Additions of plant and equipment	184	65	
Acquired under finance lease	(9)	_	
Net cash payment made	175	65	

For the financial year ended 31 December 2017

# 4. PROPERTY, PLANT AND EQUIPMENT (CONTINUED)

### Security

As at 31 December 2017, the freehold land and building on a freehold land of the Group with a total carrying amount of \$1,669,000 (2016: \$1,729,000) were pledged as security to secure bank borrowings (Note 14).

# 5. SUBSIDIARIES

	Com	npany
	2017 \$'000	2016 \$'000
Unquoted equity shares, at cost	65,702	65,702
Impairment losses	(44,080)	(53,699)
	21,622	12,003
Discount implicit in interest-free loan to a subsidiary	192	192
	21,814	12,195

Discount implicit in interest-free loan to a subsidiary represents the difference between fair value of the interest-free loan to its subsidiary and the loan amount at inception. The loan has been fully repaid in 2014.

Details of the subsidiaries are as follows:

Name of subsidiaries	Principal activities	Principal and incorporation place of business	ownershi	tion of p interest he Group
			<b>2017</b> %	<b>2016</b> %
Held by the Company				
Brook Crompton UK Limited $^{(1)}$	Distribution of electric motors	United Kingdom	100	100
Brook Crompton Limited (2)	Distribution of electric motors	Canada	100	100
Brook Crompton USA, Inc (2)	Distribution of electric motors	United States of America	100	100
Brook Crompton Asia Pacific Pte. Ltd. <sup>(3)</sup>	Distribution of electric motors	Singapore	100	100
Held by subsidiary				
Brook Crompton BV Breda	Dormant	Netherlands	100	100

(1) Audited by BDO LLP, United Kingdom, a member firm of BDO International Limited

(2) Audited by BDO Canada LLP, a member firm of BDO International Limited

<sup>(3)</sup> Audited by BDO LLP, Singapore, a member firm of BDO International Limited

For the financial year ended 31 December 2017

# 5. SUBSIDIARIES (CONTINUED)

Movement in impairment losses in respect of investments in subsidiaries of the Company during the financial year are as follows:

	_	Comp	bany
		2017 \$'000	2016 \$'000
At 1 January		53,699	53,699
Reversal of impairment losses		(9,619)	_
At 31 December		44,080	53,699

During the financial year, a reversal of an allowance for impairment loss \$9,619,000 (2016: Nil) was recognised relating to investments in Brook Crompton Limited and Brook Crompton USA, Inc in the North America distribution segment amounted to \$4,461,000 and \$5,158,000 respectively following an improvement in market conditions that resulted in an increase in the value in use of these investments. The recoverable amount of the investments in Brook Crompton USA, Inc amounted to \$6,749,000 and \$13,567,000 respectively. The key assumptions used in measuring value in use of Brook Crompton Limited and Brook Crompton USA, Inc, include discount rate of 7.3% and 8.2%, revenue growth rates ranging from -12% to 5% and 10% to 39%, and expense growth rate ranging from -7.1% to 2.3% and -2.7% to 2.9% respectively.

### 6. INTANGIBLE ASSETS

	Group	and Company
	2017 \$′000	2016 \$'000
Computer software licenses		
Cost		
At 1 January and 31 December	46	6 46
Accumulated amortisation		
At 1 January and 31 December	46	6 46
Net carrying amount		
At 31 December		

### 7. OTHER RECEIVABLES – NON-CURRENT

	_	Com	bany
		2017 \$'000	2016 \$'000
Amounts due from subsidiaries		2,350	4,695
Impairment losses		(2,350)	(4,695)
		_	_

For the financial year ended 31 December 2017

# 7. OTHER RECEIVABLES – NON-CURRENT (CONTINUED)

The amounts due from subsidiaries are unsecured, interest-free and repayments are not expected within the next 12 months.

During the financial year, a reversal of an allowance for impairment loss of \$2,345,000 (2016: Nil) was recognised relating to the receivable from Brook Crompton USA, Inc following the improvement in market conditions that strengthened Brook Crompton USA, Inc's ability to repay the amount owing. As such, the Company has also reclassified this amount to other receivables-current as it expects the amount to be repaid within the next 12 months.

Movement in allowance for impairment losses in respect of other receivables of the Company during the financial year is as follows:

	Cor	npany
	2017 \$′000	2016 \$'000
At 1 January	4,695	4,650
Allowances charged to profit or loss	-	45
Reversal of impairment losses	(2,345)	-
At 31 December	2,350	4,695

### 8. DEFERRED TAX ASSETS/(LIABILITIES)

Deferred tax assets/(liabilities) are attributable to the following:

		Gre	oup	
	Ass	sets	Liabi	lities
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
Property, plant and equipment	_	-	(384)	(312)
Retirement benefit liabilities	191	81	_	_
Provision for warranty	9	32	_	_
Unutilised tax losses	808	1,338	-	_
Deferred tax assets/(liabilities)	1,008	1,451	(384)	(312)
Set-off tax	(317)	(240)	317	240
Net deferred tax assets/(liabilities)	691	1,211	(67)	(72)

For the financial year ended 31 December 2017

	At 1 January 2016	Recognised in profit of loss (Note 22)	Recognised Recognised in profit in other of loss comprehen- (Note 22) sive income <sup>*</sup>	Effect of movements in exchange rates	At 31 December 2016	Recognised in profit of loss (Note 22)	Recognised Recognised in profit in other of loss comprehen- (Note 22) sive income <sup>*</sup>	Effect of movements in exchange rates	At 31 December 2017
Group									
Deferred tax assets									
Provision for warranty	11	19	I	2	32	(22)	Ι	(1)	6
Retirement benefit liabilities	50	6	18	4	81	17	94	(1)	191
Unutilised tax losses	1,072	343	I	(77)	1,338	(472)	I	(58)	808
	1,133	371	18	(71)	1,451	(477)	94	(09)	1,008
Deferred tax liabilities									
Property, plant and equipment	(306)	6	I	(15)	(312)	(75)	L	с	(384)

Net recorded in other comprehensive income amounting to \$94,000 (2016: \$18,000).

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DEFERRED TAX ASSETS/(LIABILITIES) (CONTINUED)

Movements in deferred tax assets/(liabilities) of the Group during the financial year are as follows:

For the financial year ended 31 December 2017

### 8. DEFERRED TAX ASSETS/(LIABILITIES) (CONTINUED)

At 31 December, deferred tax assets relating to the following temporary differences have not been recognised:

	Gre	oup
	2017 \$'000	2016 \$'000
Unutilised tax losses	_	1,495

Deferred tax assets are recognised for unutilised tax losses of \$1,758,000 (2016: \$4,170,000) to the extent that it is probable that taxable profit will be available against which the losses can be utilised and is subject to agreement by the tax authorities and compliance with tax regulations in the respective countries in which the Group operates. Significant management judgement is required to determine the amount of deferred tax assets that can be recognised, based upon the timing and level of future taxable profits together with future tax planning strategies. In determining the timing and level of future taxable profits together with future tax planning strategies, the Group assessed the probability of expected profits based on profit forecasts for the next 5 years. The tax losses will expire between 2027 and 2036 (2016: between 2025 and 2036).

In the previous financial year, the Group had unutilised tax losses of approximately \$2,833,000 available for offset against future taxable profits subject to the agreement by the tax authorities and provisions of the tax legislations of the respective countries in which the Group operates. No deferred tax assets was been recognised in respect of the losses of approximately \$1,495,000 as the availability of sufficient future taxable profits to realise these future benefits is uncertain. Accordingly, these deferred tax assets have not been recognised in the consolidated financial statements of the Group in accordance with the accounting policy in Note 3.12 to the financial statements.

In the previous financial year, the Group recognised deferred tax assets amounting to \$714,000 arising from unutilised tax losses of a subsidiary that had suffered a loss during the financial year. The recognition of deferred tax assets was determined using the profit forecast for the next 5 years.

There are no temporary differences in connection with investment in subsidiaries.

### 9. INVENTORIES

	Gro	oup
	2017 \$'000	2016 \$'000
Goods for resale	13,905	14,727
Spare parts	339	293
	14,244	15,020

In 2017, the cost of inventories recognised as an expense and included in cost of sales amounted to \$29,951,000 (2016: \$31,400,000).

For the financial year ended 31 December 2017

### 9. INVENTORIES (CONTINUED)

A review is made periodically of inventory for excess stocks, obsolescence and decline in net realisable value below cost and an allowance is recorded against the inventory balance for any such declines. These reviews require management to estimate future demand for the products. The realisable value represents the best estimate of the recoverable amount and is based on the most reliable evidence available at the reporting date and inherently involves estimates regarding the future expected realisable value. The benchmarks for determining the amount of allowance or write-down include ageing analysis, technical assessment on the future demand of the types of electric motors and subsequent events such as new sales orders or revised selling price. In general, such an evaluation process requires significant judgement and materially affects the carrying amount of inventories at the reporting date. Possible changes in these estimates could result in revisions to the valuation of inventory.

In 2017, the reversal of inventories written down to net realisable value, due to management's reassessment of the margins earned on sales of aged inventories, amounted to \$17,000 (2016: write-down of inventories amounted to \$58,000) for the Group. These are included under cost of sales.

	Gro	oup	Com	pany
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000
Trade receivables				
- third parties	9,606	11,415	_	_
- related corporations	428	399	-	_
Allowance for impairment of trade receivables - third parties	(433)	(407)	_	_
	9,601	11,407	-	-
Non-trade amounts due from:				
- third parties	30	97	30	56
- subsidiaries	-	-	6,240	1,770
- immediate holding company	19	_	19	-
- related corporations	188	15	126	11
	237	112	6,415	1,837
Goods and services tax ("GST") recoverable	3	5	-	5
	9,841	11,524	6,415	1,842

### 10. TRADE AND OTHER RECEIVABLES

The Group's and the Company's exposure to credit, foreign currency and liquidity risks are disclosed in Note 26.

Trade receivables are unsecured, non-interest bearing and generally on 30 to 120 days' credit terms.

Non-trade amounts due from subsidiaries, immediate holding company and related corporations are unsecured, noninterest bearing and repayable on demand.

For the financial year ended 31 December 2017

# 10. TRADE AND OTHER RECEIVABLES (CONTINUED)

The Group evaluates whether there is any objective evidence that trade and other receivables are impaired, and determine the amount of impairment loss as a result of the inability of the debtors to make the required payments. The Group bases the estimates on the ageing of the trade and other receivables balance, credit worthiness of the debtors and historical write-off experience. If the financial conditions of the debtors were to deteriorate, actual write-offs would be higher than that estimated.

The ageing of trade and other receivables at the reporting date is:

	Gross	Impairment losses	Gross	Impairment losses
	2017 \$'000	2017 \$'000	2016 \$'000	2016 \$'000
Group				
Not past due	5,617	-	6,741	_
Past due 1 - 90 days	3,844	(5)	3,684	_
Past due 91 - 180 days	150	_	959	_
Past due more than 180 days	663	(428)	547	(407)
	10,274	(433)	11,931	(407)
Company				
Not past due	2,348	_	287	_
Past due 1 - 90 days	1,983	_	98	_
Past due 91 - 180 days	204	-	277	-
Past due more than 180 days	1,880	-	1,180	-
	6,415	_	1,842	_

Based on historical payment behaviours and extensive analysis of customer credit risk, including underlying customers' credit ratings, when available, the Group and the Company believe that the unimpaired amounts are still collectible.

Movements in allowance for impairment losses in respect of trade receivables of the Group during the financial year are as follows:

	G	roup
	2017 \$'000	2016 \$′000
At 1 January	407	417
Allowance for/(Reversal of) impairment losses (Note 21)	5	(1)
Impairment utilised	-	(4)
Effect of movements in exchange rates	21	(5)
At 31 December	433	407

For the financial year ended 31 December 2017

### 11. CASH AND CASH EQUIVALENTS

	Gro	oup	Company		
	2017 \$'000	2016 \$′000	2017 \$'000	2016 \$'000	
Cash at bank and in hand	14,767	8,676	1,277	1,670	
Bank overdrafts (Note 14)	(1,811)	(1,835)	_	-	
Cash and cash equivalents as per consolidated statement of cash flows	12,956	6,841	1,277	1,670	

### 12. SHARE CAPITAL

	 Group and Company		
	2017 of shares '000	2016 No. of shares ′000	
Issued and fully-paid with no par value			
In issue at 31 December	35,459	35,459	

The holders of ordinary shares are entitled to receive dividends as declared from time to time, and are entitled to one vote per share at meetings of the Company. All shares rank equally with regard to the Company's residual assets.

### Capital management policies and objectives

The Group manages its capital to ensure that entities in the Group will be able to continue as a going concern through the optimisation of the debt and total equity attributable to owners of the Company.

The capital structure of the Group consists of net debt and total equity attributable to owners of the Company, comprising share capital, accumulated losses and other reserves (Note 13).

There were no changes in the Group's approach to capital management during the financial year.

Externally imposed capital requirement of the Group relates to a covenant included in an overdraft facility which require a subsidiary to maintain tangible net worth of not less than US\$1,750,000.

The Group was subject to and has complied with externally imposed capital requirements for the financial years ended 31 December 2016 and 2017.

For the financial year ended 31 December 2017

### 13. ACCUMULATED LOSSES AND OTHER RESERVES

### Accumulated losses

Movement in the accumulated losses of the Company is as follows:

	Com	ipany
	2017 \$'000	2016 \$'000
At 1 January	(152,750)	(152,356)
Total comprehensive income for the financial year	14,521	(394)
Dividends (Note 24)	(709)	
At 31 December	(138,938)	(152,750)

#### **Other reserves**

	Gre	oup	Company		
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000	
- Translation reserve	(1,473)	(1,517)	_	_	
Capital reserve	18,650	18,650	18,650	18,650	
	17,177	17,133	18,650	18,650	

The translation reserve comprises all foreign currency differences arising from the translation of the financial statements of foreign operations.

Capital reserve are non-distributable and represents:

- (i) the deemed capital injection arising from the waiver by its former ultimate holding company of amounts paid on behalf of the Company in 2008; and
- (ii) the difference between fair value of the interest-free loan from its intermediate holding company and the loan amount at inception in 2012.

### 14. BORROWINGS

		Group		
	2017 \$′000		2016 \$'000	
Current				
Bank overdrafts (Note 11)	1,81	11	1,835	
Finance lease payables		9	6	
	1,82	20	1,841	
Non-current				
Finance lease payables		9	9	

For the financial year ended 31 December 2017

### 14. BORROWINGS (CONTINUED)

The Group's and the Company's exposure to foreign currency, interest rate and liquidity risks are disclosed in Note 26.

### Terms and debt repayment schedule

Terms and conditions of outstanding borrowings are as follows:

			2017 20	2017 2016	2017		016
	Currency	Nominal interest rate	Year of maturity	Face value \$'000	Carrying amount \$'000	Face value \$'000	Carrying amount \$'000
Group							
Bank overdrafts	USD	Prime Lending Rate+1.5%	N/A	1,811	1,811	1,835	1,835
Finance lease	CAD	5.8	2019	20	18	17	15
				1,831	1,829	1,852	1,850

The bank overdrafts of \$1,811,000 (2016: \$1,835,000) are secured on properties held by a subsidiary with carrying amounts of \$1,669,000 (2016: \$1,729,000) (Note 4).

### Finance lease

At 31 December, the Group had obligations under finance leases that are repayable as follows:

		2017			2016	
	Future minimum lease payments \$'000	Interest \$'000	Present value of minimum lease payments \$'000	Future minimum lease payments \$'000	Interest \$'000	Present value of minimum lease payments \$'000
Group						
Not later than one year	10	1	9	7	1	6
Later than one year and not later than five years	10	1	9	10	1	9
	20	2	18	17	2	15

For the financial year ended 31 December 2017

### **15. RETIREMENT BENEFIT LIABILITIES**

	Gr	Group		
	2017 \$'000	2016 \$'000		
Present value of retirement benefit obligations	(3,222)	(2,645)		
Fair value of plan assets	2,500	2,338		
	(722)	(307)		

The Group operates a post-employment defined benefit plan for its employees in Canada. The provision is based on an actuarial calculation by an independent actuary using the "Projected Unit Credit Method". There is no change in the method of actuarial calculation during the financial year.

The Brook Crompton Pension Plan for Canadian employees was established on 1 February 2002 as a successor plan to the BTR Pension Plan for Canadian employees and the Registered Pension Plan for the employees of Brook Hansen (Canada) Inc. No assets or liabilities were transferred from the these prior plans; however this Plan is responsible for the increase in pre 1 February 2002 benefits stemming from the increase in final average earnings in respect of credited service from 1 January 1996 (or their date of entry in a prior plan with defined benefits if it is an executive personnel) to 1 February 2002. The Plan has been amended to comply with the Income Tax Act and evolving pension legislation and to clarify the maximum benefit provisions.

The plan assets are invested in a pooled balanced fund managed by external parties.

### Movement in the present value of retirement benefit obligations

	Gro	up
	2017 \$'000	2016 \$′000
Retirement benefit obligations at 1 January	(2,645)	(2,381)
Included in profit or loss		
Current service costs	(240)	(221)
Interest costs	(113)	(111)
	(353)	(332)
Included in other comprehensive income		
Remeasurements — actuarial loss*	(392)	(110)
Others		
Benefits paid by the plan	148	304
Effects of movement in exchange rate	20	(126)
	168	178
Retirement benefit obligations at 31 December	(3,222)	(2,645)

Retirement benefit obligations relate to an unfunded pension plan of a subsidiary. The obligation is the actuarial present value of benefits due to past and present employees.

For the financial year ended 31 December 2017

# 15. RETIREMENT BENEFIT LIABILITIES (CONTINUED)

#### Movement in the fair value of plan assets

	Group	
	2017 \$'000	2016 \$'000
Fair value of plan assets at 1 January	2,338	2,190
Included in profit or loss		
Interest income	95	98
Included in other comprehensive income		
Return on plan assets, excluding interest income*	40	40
Others		
Contributions paid in the plan	193	201
Benefits paid by the plan	(148)	(304)
Effects of movement in exchange rate	(18)	113
	27	10
Fair value of plan assets at 31 December	2,500	2,338

\* Net recorded in other comprehensive income amounting to \$352,000 (2016: \$70,000).

The plan assets are invested in the following areas:

	Group	
	2017 %	<b>2016</b> %
Equity	59	65
Equity Bond	31	31
Cash	10	4
Total	100	100

### Expense recognised in profit or loss

	Gr	oup
	2017 \$'000	2016 \$'000
Current service costs	(240)	(221)
Net interest on net retirement benefit liabilities	(18)	(13)
Total included in employee benefits expense (Note 21)	(258)	(234)

For the financial year ended 31 December 2017

# 15. RETIREMENT BENEFIT LIABILITIES (CONTINUED)

#### Expense recognised in profit or loss (Continued)

The expense is recognised in the following line items in the profit and loss:

		Group		
	2017 \$′000	2016 \$'000		
Distribution and marketing expenses	(99)	(171)		
Administrative expenses	(159)	(63)		
	(258)	(234)		

The financial actuarial assumptions used are as follows:

	Group	
	<b>2017</b> %	<b>2016</b> %
Discount rate	3.5	4.0
Future pension increment	3.0	3.0
Longevity at retirement age	22.3	20.0

The schemes are exposed to a number of risks, including:

- Longevity risk: changes in the estimation of mortality rates of current and former employees.
- Salary risk: increases in future salaries increase the gross retirement benefit obligations.

The weighted-average duration of the defined benefit obligation at 31 December 2017 was 21.52 years (2016: 24.64 years).

#### Sensitivity analysis

The impact to the value of the defined benefit obligation of a reasonably possible change to one actuarial assumption, holding all other assumptions constant, is presented in the table below:

	Change in	Defined benefit obligation		
Actuarial assumption	actuarial assumption	Increase \$'000	Decrease \$'000	
2017				
Discount rate	1%	(181)	(1,410)	
2016				
Discount rate	1%	278	(860)	

For the financial year ended 31 December 2017

# 16. TRADE AND OTHER PAYABLES

	Group		Com	pany
	2017 \$'000	2016 \$′000	2017 \$′000	2016 \$'000
Trade payables				
- third parties	3,725	1,428	_	_
- related corporations	3,541	4,887	_	_
	7,266	6,315	_	_
Non-trade amounts due to:				
- immediate holding company	6	_	6	_
- a subsidiary	_	_	_	1
- related corporations	146	88	2	4
	152	88	8	5
Accrued staff costs	729	722	37	50
Accrued operating expenses	722	1,557	131	158
Value-added tax ("VAT") payables	597	368	-	_
Trade and other payables	9,466	9,050	176	213

Trade payables are unsecured, non-interest bearing and generally on 30 to 90 days' credit terms.

The non-trade amounts due to immediate holding company, a subsidiary and related corporations are unsecured, non-interest bearing and repayable on demand.

The Group's and the Company's exposure to foreign currency and liquidity risks are disclosed in Note 26.

# 17. DERIVATIVE FINANCIAL INSTRUMENTS

	c	iroup
	2017 \$′000	2016 \$'000
Derivative liabilities		
Foreign exchange forward contracts	(9)	99
Foreign exchange call options	13	80
	4	179

The Group is a party to a variety of foreign exchange forward contracts in the management of its exchange rate exposures arising from its foreign currency denominated business transactions. The instruments purchased are primarily denominated in the currencies of the Group's principal markets.

For the financial year ended 31 December 2017

# 17. DERIVATIVE FINANCIAL INSTRUMENTS (CONTINUED)

As at the end of the financial year, the settlement dates on open forward contracts ranged between 1 to 6 months (2016: 3 to 9 months). The contracted notional principal amount to be bought and sold and contractual exchange rates of the Group's outstanding contracts as at the end of the financial year are:

	Group	
	2017 \$'000	2016 \$'000
Foreign exchange forward contracts		
- Buy Euro at an average rate of GBP/EUR 0.8898 (2016: GBP/EUR 0.8742)	2,803	5,444

### **18. PROVISION FOR WARRANTY**

The Group provides after sales support for warranty claims by customers. A provision is recognised for after sales support of warranty claims based on past experience of the level of support provided for repairs and returns for warranty not provided by the Group's suppliers.

Movements in provision for warranty of the Group during the financial year are as follows:

	Gr	Group	
	2017 \$′000	2016 \$'000	
At 1 January	97	120	
Provision made /(written back) during the financial year	58	(7)	
Provision utilised during the financial year	(56)	(19)	
Effects of movement in exchange rate	(5)	3	
At 31 December	94	97	

#### **19. REVENUE**

		Group	
	-	2017 \$'000	2016 \$'000
Sale of goods		44,865	47,806

For the financial year ended 31 December 2017

### 20. FINANCE (INCOME)/EXPENSES

		Group	
	_	2017 \$'000	2016 \$'000
Interest expenses:			
- bank overdrafts		75	69
- finance lease		2	2
- loan from intermediate holding company		-	(34)
Interest income		-	(7)
Net foreign exchange (gain)/loss		(36)	35
Net change in fair value of derivatives		(175)	387
		(134)	452

### 21. PROFIT BEFORE INCOME TAX

The following items have been included in arriving at profit before income tax:

	Gr	oup
	2017 \$'000	2016 \$'000
Audit fees		
- auditor of the Company	78	70
- other auditors	80	78
Spare parts and goods for resale	29,174	29,025
Changes in inventories of spare parts and goods for resale	777	2,375
Depreciation and amortisation	144	172
Employee benefits expense*	6,111	7,054
Allowance for/(Reversal of) impairment of third party trade receivables	5	(1)
Operating lease income	(54)	(55)
(Reversal of write-down)/Write-off on inventories	(17)	58
Operating lease expense	775	898

For the financial year ended 31 December 2017

# 21. PROFIT BEFORE INCOME TAX (CONTINUED)

	Group		
	2017 \$'000	2016 \$'000	
Employee benefits expense*			
Salaries, wages and other benefits	4,998	5,723	
Employer's contributions to defined contribution plans including Central Provident Funds and social security charges	855	1,097	
Employer's contribution to retirement benefits plan	258	234	
	6,111	7,054	

The employee benefits expense is recognised in the following line items in profit or loss:

	G	Group		
	2017 \$'000	2016 \$′000		
Distribution and marketing expenses	3,702	4,558		
Administrative expenses	2,409	2,496		
	6,111	7,054		

\* Included in the employee benefits expense were key management remuneration as disclosed in Note 27 to the financial statements.

# 22. INCOME TAX EXPENSE /(CREDIT)

	Gro	oup
	2017 \$'000	2016 \$'000
Current tax expense		
- Singapore	12	9
- Foreign	277	38
	289	47
Deferred tax expense/(income)	552	(380)
	841	(333)
Under/(Over) provision of current tax expense in prior years	1	(1)
	842	(334)

For the financial year ended 31 December 2017

# 22. INCOME TAX EXPENSE /(CREDIT) (CONTINUED)

### Reconciliation of effective tax rate

	Group	
	2017 \$′000	2016 \$'000
Profit before tax	4,316	4,008
Tax calculated at tax rate of 17%	734	681
Effects of different tax rates in other countries	107	13
Income not subject to tax	(223)	(693)
Expenses not deductible for tax purposes	460	328
Tax incentive	(18)	(29)
Current year losses for which no deferred tax asset was recognised	-	94
Utilisation of previously unrecognised unutilised tax losses	-	(9)
Changes in tax rate	160	_
Recognition of deferred tax benefits from previously unrecognised unutilised tax losses	(405)	(714)
Changes in unrecognised temporary differences	26	(4)
Overprovision of current tax expense in prior years	1	(1)
	842	(334)

### 23. EARNINGS PER SHARE

#### Basic earnings per share

The calculation of basic earnings per share at 31 December 2017 was based on the profit attributable to ordinary shareholders and an actual number of ordinary shares outstanding calculated as follows:

	Group		
	2017 \$′000	2016 \$′000	
Basic and diluted earnings per share is based on:			
Profit attribution to ordinary shareholders	3,474	4,342	
	Number of or	dinary shares	
	2017 \$'000	2016 \$'000	
Actual number of ordinary shares during the year applicable to basic and diluted earnings per shares (Note 12)	35,459	35,459	

As the Group has no dilutive potential ordinary shares, the diluted earnings per share is also the basic earnings per share.

For the financial year ended 31 December 2017

### 24. DIVIDENDS

During the financial year ended 31 December 2017, the Company declared and paid a final one-tier tax exempt dividend of \$0.02 (2016: Nil) per ordinary share of the Company totaling \$709,000 in respect of the financial year ended 31 December 2016.

The Directors of the Company recommend a final tax-exempt cash dividend of \$0.05 per share amounting to approximately \$1,773,000 be paid in respect of current financial year. This final dividend has not been recognised as a liability as at the end of the financial year as it is subject to approval by shareholders at the forthcoming Annual General Meeting of the Company.

### 25. OPERATING LEASES

#### Operating lease commitments — where the Group and the Company are lessee

The below operating lease commitments are based on existing rental rates at the end of the financial year. The Group and the Company lease various offices and warehouses under non-cancellable operating lease agreements. The leases have varying terms, escalation clauses and renewal rights. There is no contingent rental charged to the Group and the Company. The Group and the Company do not have any restrictions imposed by the lease agreement.

As at the end of the financial year, the Group and the Company had commitments for future minimum lease payments under non-cancellable operating leases as follows:

	Group		Company	
	2017 \$′000	2016 \$′000	2017 \$′000	2016 \$'000
Not later than one year	692	780	68	117
Later than one year and not later than five years	2,075	1,691	-	68
Later than five years	736	1,087	-	_
	3,503	3,558	68	185

#### **Operating lease commitments** — where the Group is a lessor

The Group has entered into office building sub-lease on its leasehold building. The non-cancellable lease has remaining lease terms of less than a year. There is no contingent rental charged to its lessee.

As at 31 December, the future minimum lease receivable under non-cancellable leases are as follows:

	Group	
	2017 \$'000	2016 \$'000
Not later than one year	_	18

For the financial year ended 31 December 2017

### 26. FINANCIAL RISK MANAGEMENT

#### **Financial risk factors**

The Group's and the Company's activities expose it to the following financial risks:

- market risk
- credit risk
- liquidity risk

The Group's overall risk management programme focuses on the unpredictability of financial markets and seeks to minimise potential adverse effects from the volatility of financial markets on the Group's and the Company's financial performance.

This note presents information about the Group's exposure to each of the above risks, the Group's objectives, policies and processes for measuring and managing risk, and the Group's management of capital.

#### Risk management framework

The Board of Directors has overall responsibility for the establishment and oversight of the Group's risk management framework. The Audit Committee is entrusted for the development and monitoring the Group's risk management policies. The committee reports regularly to the Board of Directors on its activities.

The Group's risk management policies are established to identify and analyse the risks faced by the Group, to set appropriate risk limits and controls, and to monitor risks and adherence to limits. Risk management policies and systems are reviewed regularly to reflect changes in market conditions and the Group's activities. The Group, through its training and management standards and procedures, aims to develop a disciplined and constructive control environment in which all employees understand their roles and obligations.

The Group Audit Committee oversees how management monitors compliance with the Group's risk management policies and procedures, and reviews the adequacy of the risk management framework in relation to the risks faced by the Group. The Group Audit Committee is assisted in its oversight role by outsourced Internal Audit which undertakes both regular and ad hoc reviews of risk management.

### Market risk

Market risk is the risk that changes in market prices, such as interest rates and foreign exchange rates, will affect the Group's income or the value of its holdings of financial instruments. The objective of market risk management is to manage and control market risk exposure within acceptable parameters, while optimising the return.

### Currency risk

The Group and the Company are exposed to foreign currency risk on sales, purchases and borrowings that are denominated in currencies other than the functional currencies of the respective entities in the Group. The currencies giving rise to this risk are primarily the United States dollar ("USD"), Euro and British pound sterling ("GBP").

For the financial year ended 31 December 2017

# 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Currency risk (Continued)

Purchases of electric motors in non-functional currencies formed bulk of the currency risk exposure of one of its subsidiaries, i.e., Brook Crompton UK Limited. Management minimises such risk through purchasing of foreign exchange forward contracts and foreign exchange call options based on forecasted purchases within a fixed period.

The Group's and the Company's currency exposures to various currencies are as follows:

	Euro \$′000	USD \$'000	GBP \$'000
Group			
2017			
Cash and cash equivalents	6,531	1,718	462
Trade and other receivables	1,168	6,237	3,672
Borrowings	-	(1,811)	_
Trade and other payables	(1,741)	(3,759)	(2,851)
Net financial assets/(liabilities)	5,958	2,385	1,283
Foreign exchange forward contracts	2,803	_	_
Currency exposures	8,761	2,385	1,283
2016			
Cash and cash equivalents	3,073	1,441	1,150
Trade and other receivables	2,523	4,936	682
Borrowings	_	(1,835)	_
Trade and other payables	(2,609)	(3,489)	(4,550)
Net financial assets/(liabilities)	2,987	1,053	(2,718)
Foreign exchange forward contracts	5,444	-	-
Currency exposures	8,431	1,053	(2,718)
	Euro \$′000	USD \$'000	GBP \$'000
Company			
2017			
Cash and cash equivalents	1	214	456
Trade and other receivables	-	3,095	1,837
Trade and other payables	(6)	_	_

	(0)		—
Currency exposures	(5)	3,309	2,293
2016			
Cash and cash equivalents	1	232	1,145
Trade and other receivables	_	749	8
Trade and other payables	_	(1)	(4)
Currency exposures	1	980	1,149

For the financial year ended 31 December 2017

### 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Sensitivity analysis

Except for GBP which assumes a strengthening of 4% (2016: 15%), a 2% (2016: 5%) strengthening of Euro and USD against Singapore dollar at the reporting date would increase/(decrease) profit or loss by the amounts shown below. There is no impact on equity. This analysis assumes that all other variables, in particular interest rates, remain constant. The analysis is performed on the same basis for 2016.

	Group		Group Company		Company	
	2017 \$'000	2016 \$'000	2017 \$'000	2016 \$'000		
Euro	175	422	_	_		
USD	48	53	66	49		
GBP	51	(408)	92	172		

Except for GBP which assumes a weakening of 4% (2016: 15%), a 2% (2016: 5%) weakening of the above currencies against Singapore dollar would have had the equal but opposite effect on the above currencies to the amounts shown above, on the basis that all other variables remain constant.

#### Interest rate risk

The Group's exposure to changes in interest rates related primarily to borrowings. The Directors monitor the interest rates of the Group's borrowings, where possible, in order to maintain the best borrowings interest rates that the Group can obtain in order to reduce interest expense. The ability of the Group to manage the impact of changes in market interest rates on the Group's borrowings is dependent on the support of the Group's bankers and other financial institutions.

#### Exposure to interest rate risk

At the reporting date, the interest rate profile of the interest-bearing borrowings was:

	Group Carrying amount	
	2017 \$'000	2016 \$′000
Fixed rate instruments		
Financial liabilities	18	15
Variable rate instruments		
Financial liabilities	1,811	1,835

For the financial year ended 31 December 2017

# 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

### Cash flow sensitivity analysis for variable rate instruments

A change of 1.5% in interest rates at the end of the financial year would (decrease)/increase profit before tax by the amounts shown below. This analysis assumes that all other variables, in particular foreign currency rates, remain constant.

		oup efore tax
	1.5% Increase \$'000	1.5% Decrease \$'000
2017		
Variable rate instruments		
Financial liabilities/cash flow sensitivity (net)	(27)	27
2016		
Variable rate instruments		
Financial liabilities/cash flow sensitivity (net)	(28)	28

### Credit risk

Credit risk is the risk of financial loss to the Group if a customer or counterparty to a financial instrument fails to meet its contractual obligations, and arises principally from the Group's receivables from customers.

The Group's and Company's major classes of financial assets are cash balances and trade and other receivables.

For trade receivables, the Group adopts the policy of dealing only with customers of good credit history and obtaining sufficient security where appropriate to mitigate credit risk. For other financial assets, the Group adopts the policy of dealing only with high credit quality counterparties and are at acceptable risk.

Credit exposure to an individual counterparty is restricted by credit limit that is approved by the responsible officer based on ongoing credit evaluation. The counterparty's payment profile and credit exposure are continuously monitored at the entity level by the respective management and at the Group level by the responsible officer.

For the financial year ended 31 December 2017

# 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Credit risk (Continued)

The maximum exposure to credit risk for trade receivables at the reporting date by geographic region is as follows:

		Group
	2017 \$′000	2016 \$'000
By geographical area:		
Singapore	52	74
Asia Pacific (excluding Singapore)	354	548
United Kingdom	5,378	5,445
North America	3,020	3,010
Europe	674	2,264
Middle East	123	66
	9,601	11,407

Cash and cash equivalents are placed with financial institutions which are regulated and with high credit rating assigned by international credit rating agencies.

The Group and Company do not have any significant credit exposures to any single counterparty or any group of counterparties having similar characteristics except for non-trade amounts due from subsidiaries as disclosed in Note 10.

### Liquidity risk

Liquidity risk is the risk that the Group will encounter difficulty in meeting the obligations associated with its financial liabilities that are settled by delivering cash or another financial asset. The Group's approach to managing liquidity is to ensure, as far as possible, that it will always have sufficient liquidity to meet its liabilities when due, under both normal and stressed conditions, without incurring unacceptable losses or risking damage to the Group's reputation.

To maintain liquidity, apart from relying on funds generated from its operations, the Group also maintains a continuing relationship with the bankers and other financial institutions for their continuing support and pursues options to raise additional working capital when the need arises.

For the financial year ended 31 December 2017

### 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

### Liquidity risk (Continued)

The following are the expected contractual undiscounted cash outflows of financial liabilities, including interest payments and excluding the impact of netting agreements:

Group2017Non-derivative financial liabilitiesBank overdrafts1,811Finance lease18Trade and other payables*8,86910,698Derivative financial instrumentsForeign exchange forward contracts used for hedging (gross-settled):- Outflow2,803- Inflow(2,812)	(1,833) (20) (8,869) (10,722)	(1,833) (10) (8,869) (10,712)	– (10)
Non-derivative financial liabilitiesBank overdrafts1,811Finance lease18Trade and other payables*8,86910,69810,698Derivative financial instruments10,698Foreign exchange forward contracts used for hedging (gross-settled):2,803- Outflow2,803- Inflow(2,812)	(20) (8,869)	(10) (8,869)	- (10)
Bank overdrafts1,811Finance lease18Trade and other payables*8,86910,69810,698Derivative financial instruments10,698Foreign exchange forward contracts used for hedging (gross-settled):2,803- Outflow2,803- Inflow(2,812)	(20) (8,869)	(10) (8,869)	- (10)
Finance lease       18         Trade and other payables*       8,869         10,698         Derivative financial instruments         Foreign exchange forward contracts used for hedging (gross-settled):         - Outflow       2,803         - Inflow       (2,812)	(20) (8,869)	(10) (8,869)	_ (10)
Trade and other payables*8,86910,698Derivative financial instrumentsForeign exchange forward contracts used for hedging (gross-settled):- Outflow- Outflow- Inflow(2,812)	(8,869)	(8,869)	(10)
Derivative financial instrumentsForeign exchange forward contracts used for hedging (gross-settled):- Outflow2,803- Inflow(2,812)			
Derivative financial instruments         Foreign exchange forward contracts used for hedging (gross-settled):         - Outflow       2,803         - Inflow       (2,812)	(10,722)	(10,712)	_
Foreign exchange forward contracts used for hedging (gross-settled):2,803- Outflow2,803- Inflow(2,812)			(10)
hedging (gross-settled):- Outflow2,803- Inflow(2,812)			
- Inflow (2,812)			
	(2,803)	(2,803)	-
	) 2,812	2,812	_
Foreign exchange call options 13	(13)	(13)	_
4	(4)	(4)	_
10,702	(10,726)	(10,716)	(10)
2016			
Non-derivative financial liabilities			
Bank overdrafts 1,835	(1,908)	(1,908)	_
Finance lease 15	(17)	(7)	(10)
Trade and other payables* 8,682	(8,682)	(8,682)	_
10,532	(10,607)	(10,597)	(10)
Derivative financial instruments			
Foreign exchange forward contracts used for hedging (gross-settled):			
- Outflow 5,444	(5,444)	(5,444)	_
- Inflow (5,345)	) 5,345	5,345	_
Foreign exchange call options 80	(80)	(80)	_
179	(179)	(179)	
10,711			

\* VAT excluded.

For the financial year ended 31 December 2017

# 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Liquidity risk (Continued)

	Carrying amount \$'000	Contractual cash flows \$'000	Within 1 year \$'000	Within 2 to 5 years \$'000
Company				
2017				
Non-derivative financial liabilities				
Trade and other payables	176	(176)	(176)	-
2016				
Non-derivative financial liabilities				
Trade and other payables	213	(213)	(213)	_

### Estimation of fair value

Fair value, which is determined for disclosure purposes, is calculated based on the present value of future principal and interest cash flows, discounted at the market rate of interest at the reporting dates. For finance leases, the market rate of interest is determined by reference to similar lease agreements.

The carrying amounts of financial assets and liabilities with a maturity of less than one year (including trade and other receivables, cash and cash equivalents, and trade and other payables) are assumed to approximate their fair values because of the short period to maturity. All other financial assets and liabilities are discounted to determine their fair values.

The fair value of derivative instruments is determined using broker quote at the end of the reporting period.

For the financial year ended 31 December 2017

	Note	Fair value – hedging instruments \$′000	Loans and receivables \$'000	Other financial liabilities \$'000	Total carrying amount \$'000	Fair value \$'000
Group						
31 December 2017						
Financial liabilities at fair value						
Derivatives financial instruments	17	(4)	I	I	(4)	(4)
Financial assets not measured at fair value						
Trade and other receivables**	10	I	9,838	I	9,838	9,838
Cash and cash equivalents	11	I	14,767	I	14,767	14,767
		I	24,605	I	24,605	24,605
Financial liabilities not measured at fair value						
Trade and other $payables^*$	16	I	Ι	(8,869)	(8,869)	(8,869)
Bank overdrafts	14	I	Ι	(1,811)	(1,811)	(1,811)
Finance lease	14	I	I	(18)	(18)	(18)
		I	Ι	(10,698)	(10,698)	(10,698)

VAT excluded. GST excluded. \$ \*

FINANCIAL RISK MANAGEMENT (CONTINUED)

26.

Accounting classification and fair values

For the financial year ended 31 December 2017

	Note	Fair value – hedging instruments \$′000	Loans and receivables \$'000	Other financial liabilities \$'000	Total carrying amount \$'000	Fair value \$'000
Group						
31 December 2016						
Financial liabilities at fair value						
Derivatives financial instruments	17	(179)	I	I	(179)	(179)
Financial assets not measured at fair value						
Trade and other receivables**	10	I	11,519	I	11,519	11,519
Cash and cash equivalents	11	I	8,676	I	8,676	8,676
		I	20,195	Ι	20,195	20,195
Financial liabilities not measured at fair value						
Trade and other payables*	16	I	I	(8,682)	(8,682)	(8,682)
Bank overdrafts	14	I	I	(1,835)	(1,835)	(1,835)
Finance lease	14	I	Ι	(15)	(15)	(15)
		I	Ι	(10,532)	(10,532)	(10,532)

26. FINANCIAL RISK MANAGEMENT (CONTINUED)

Accounting classification and fair values (Continued)

GST excluded.

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For the financial year ended 31 December 2017

	Note	Loans and receivables \$'000	Other financial liabilities \$'000	Total carrying amount \$'000	Fair value \$'000
Company					
31 December 2017					
Financial assets not measured at fair value					
Trade and other receivables	10	6,415	I	6,415	6,415
Cash and cash equivalents	11	1,277	I	1,277	1,277
		7,692	I	7,692	7,692
Financial liabilities not measured at fair value					
Trade and other payables	16	I	(176)	(176)	(176)
31 December 2016					
Financial assets not measured at fair value					
Trade and other receivables**	10	1,837	Ι	1,837	1,837
Cash and cash equivalents	11	1,670	I	1,670	1,670
	I	3,507	I	3,507	3,507
Financial liabilities not measured at fair value					
Trade and other payables	16	I	(213)	(213)	(213)

26. FINANCIAL RISK MANAGEMENT (CONTINUED)

Accounting classification and fair values (Continued)

For the financial year ended 31 December 2017

### 26. FINANCIAL RISK MANAGEMENT (CONTINUED)

#### Fair value measurement

The following table presents assets and liabilities measured at fair value and classified by level of the following fair value measurement hierarchy.

- (a) Level 1: quoted prices (unadjusted) in active markets for identical assets or liabilities;
- (b) Level 2: inputs other than quoted prices included within Level 1 that are observable for the asset or liability, either directly (i.e. as prices) or indirectly (i.e. derived from prices); and
- (c) Level 3: inputs for the asset or liability that are not based on observable market data (unobservable inputs).

	Level 2 \$'000
Group	
2017	
Derivative financial instruments	(4)
2016	
Derivative financial instruments	(179)

### 27. RELATED PARTIES

#### Key management personnel compensation

Key management personnel of the Group and the Company are those persons having the authority and responsibility for planning, directing and controlling the activities of the Group. The Directors of the Company, directors of subsidiaries and members of the management team are considered as key management of the Group.

The remuneration of key management personnel of the Group and the Company for the financial year are as follows:

	Group		Com	pany
	2017 \$'000	2016 \$′000	2017 \$'000	2016 \$'000
Salaries, fees and other short-term employee benefits	1,175	1,452	211	398
Post-employment benefits	96	112	-	8
	1,271	1,564	211	406

For the financial year ended 31 December 2017

### 27. RELATED PARTIES (CONTINUED)

During the financial year, in addition to the information disclosed elsewhere in these financial statements, the Group entities entered into the following transactions with related parties at rates and terms agreed between the parties:

#### Other related party transactions

	Gro	up
	2017 \$'000	2016 \$'000
Administrative fee income from immediate holding company	_	5
Administrative fee income from related corporations	140	11
Commission income from related corporations	96	63
Interest expense charged by intermediate holding company	-	33
License fee income from a related corporation	620	520
Purchase of inventories from related corporations	(22,590)	(21,799)
Recharge of expenses by immediate holding company	(13)	(13)
Recharge of expenses by related corporations	(48)	(112)
Guarantee fees to immediate holding company	-	(1)
Rental income received from a related corporation	36	36
Sale of motors to related corporations	226	16

The related corporations refer to fellow subsidiaries outside the Group but under the ultimate holding company.

Outstanding balances as at 31 December 2017, arising from sale/purchase of goods and services, are set out in Notes 10 and 16, respectively.

### 28. OPERATING SEGMENTS

Management has determined the operating segments based on the reports reviewed by the chief operating decisionmaker.

The Group's primary business is in the distribution of electric motors. Management manages and monitors the business from a geographical segment perspective. The following are the three main geographical segments for the Group:

- Asia Pacific
- United Kingdom
- North America

Sales are based on the region in which the entity is located. Total assets and capital expenditure are shown by the geographical area where the assets are located.

For the financial year ended 31 December 2017

# 28. OPERATING SEGMENTS (CONTINUED)

Information regarding the results of each reportable segment is included below. Performance is measured based on the geographical segment's profit before income tax, as included in the internal management reports that are reviewed by the Group's CEO. Segment profit is used to measure performance as management believes that such information is the most relevant in evaluating the results of certain segments relative to other entities that operate within these industries.

	United Kingdom \$'000	North America \$'000	Asia Pacific \$'000	Corporate \$'000	Total \$'000
Group					
2017					
Total segment sales	21,638	22,810	3,716	_	48,164
Elimination of intersegment sales	(7)	(3,292)	-		(3,299)
Sales to external parties	21,631	19,518	3,716		44,865
Segment results	3,959	390	114	(101)	4,362
Interest expenses	-	(77)	-	_	(77)
Depreciation and amortisation	(33)	(84)	(3)	(24)	(144)
Net change in fair value of derivatives	175		_		175
Profit/(Loss) before income tax	4,101	229	111	(125)	4,316
Segment assets	21,985	16,801	2,546	1,401	42,733
The above assets include:					
Capital expenditure:					
- Property, plant and equipment	12	163	9	-	184
Segment liabilities	4,150	7,519	698	179	12,546
Group 2016					
Total segment sales	24,202	20,955	5,384	_	50,541
Elimination of intersegment sales	(10)	(2,725)	-		(2,735)
Sales to external parties	24,192	18,230	5,384	_	47,806
Segment results	5,014	362	589	(1,368)	4,597
Interest income	7	_	_	_	7
Interest expenses	_	(70)	_	33	(37)
Depreciation and amortisation	(46)	(101)	(3)	(22)	(172)
Net change in fair value of derivatives	(387)	_	_		(387)
Profit/(Loss) before income tax	4,588	191	586	(1,357)	4,008
Segment assets	18,727	16,470	2,324	1,792	39,313
The above assets include:					
Capital expenditure:					
- Property, plant and equipment	25	4	_	36	65
Segment liabilities	4,819	5,901	743	214	11,677

For the financial year ended 31 December 2017

### 28. OPERATING SEGMENTS (CONTINUED)

The distribution business is operated in the following countries:

		Group Revenue		
	2017 \$′000	2016 \$′000		
Singapore	3,716	5,384		
United Kingdom	21,631	24,192		
United States	11,413	10,967		
Canada	8,105	7,263		
	44,865	47,806		

		Group Non-current assets		
	2017 \$′000	2016 \$'000		
Singapore	29	45		
United Kingdom	136	156		
United States	278	195		
Canada	1,737	1,776		
	2,180	2,172		

# BROOK CROMPTON HOLDINGS LTD. (the "Company")

(Incorporated in the Republic of Singapore) (Company Registration No.: 194700172G)

4 April 2018

Directors:	<b>Registered Office:</b>		
Mr Pang Xinyuan	19 Keppel Road		
Ms Chen Yingzhu	#08-01 Jit Poh Building		
Dr Knut Unger	Singapore 089058		
Mr Chao Mun Leong			

To: The Shareholders of Brook Crompton Holdings Ltd.

Dear Sir/Madam

# THE PROPOSED RENEWAL OF THE GENERAL MANDATE FOR TRANSACTIONS WITH INTERESTED PERSONS OF THE COMPANY (THE GENERAL MANDATE)

### 1. BACKGROUND

We refer to (a) the Notice of the 70th Annual General Meeting ("2018 AGM") of Brook Crompton Holdings Ltd. (the "Company") dated 4 April 2018 (the "Notice of AGM") accompanying the Annual Report of the Company for the financial year ended 31 December 2017 (the "2017 Annual Report") in relation to the convening of the 2018 AGM of the Company which is scheduled to be held on 19 April 2018, and (b) Ordinary Resolution 7 in relation to the renewal of the General Mandate under the heading "Special Business" set out in the Notice of the 2018 AGM.

# 2. THE PROPOSED RENEWAL OF THE GENERAL MANDATE

### 2.1 The Existing General Mandate

At the General Meeting held on 27 April 2017 (the "AGM"), shareholders of the Company ("Shareholders") approved the renewal of the General Mandate to enable the Company, its subsidiaries and associated companies to enter into any transactions falling within the categories of ATB Interested Person Transactions described in the Company's circular to Shareholders dated 29 November 2006.

### 2.2 Proposed Renewal of the General Mandate

The General Mandate was expressed to continue to be in force until the conclusion of the next Annual General Meeting of the Company, being the forthcoming 2018 AGM. Accordingly, the directors of the Company (the "Directors") propose that the General Mandate be renewed at the forthcoming 2018 AGM. The particulars of the interested person transactions in respect of which the General Mandate is sought to be renewed remained unchanged.

### 2. THE PROPOSED RENEWAL OF THE GENERAL MANDATE (CONTINUED)

#### 2.3 Details of the General Mandate

Details of the General Mandate, including the rationale for and the benefits to the Company, the review procedures for determining transaction prices with interested persons and other general information in relation to Chapter 9 of the Listing Manual of the Singapore Exchange Securities Trading Limited (the "Listing Manual"), are set out in the Appendix to this letter.

#### 2.4 Confirmation of Audit Committee

Pursuant to Rule 920(1)(c) of the Listing Manual, the Audit Committee of the Company confirms that:

- (a) the methods or procedure for determining the transaction prices under the General Mandate have not changed subsequent to the 2017 AGM; and
- (b) the methods or procedure referred to paragraph 2.4(a) above are sufficient to ensure that the transactions will be carried out on normal commercial terms and will not be prejudicial to the interests of the Company and its minority Shareholders.

### 3. DIRECTORS' AND SUBSTANTIAL SHAREHOLDERS' INTERESTS

**3.1** The interest of the Directors and Substantial Shareholders in the Shares as at the Latest Practicable Date are set out below:

Direct Interest Deemed Interes		erest	
No. of Shares	% (1)	No. of Shares	% (1)
10,000	0,03	_	_
_	_	23,439,519(11)	66.10
_	_	_	_
_	_	_	_
-	_	_	_
_	_	-	_
_	_	23,439,519 <sup>(2)</sup>	66.10
_	_	23,439,519 <sup>(3)</sup>	66.10
_	_	23,439,519(4)	66.10
_	_	23,439,519(5)	66.10
_	_	23,439,519(6)	66.10
_	_	23,439,519(7)	66.10
_	_	23,439,519 <sup>(8)</sup>	66.10
_	_	23,439,519 <sup>(9)</sup>	66.10
_	_	23,439,519(10)	66.10
	<b>No. of Shares</b> 10,000	No. of Shares         % (1)           10,000         0,03           -         -           - <td>No. of Shares<math>\%</math> (1)No. of Shares10,0000,0323,439,519(11)</td>	No. of Shares $\%$ (1)No. of Shares10,0000,0323,439,519(11)

### 3. DIRECTORS' AND SUBSTANTIAL SHAREHOLDERS' INTERESTS (CONTINUED)

- (1) The percentage shareholding interest is based on the issued share capital of 35,458,818 shares as at the Latest Practicable Date.
- <sup>(2)</sup> ATB Austria Antriebstechnik AG ("ATB") is deemed to be interested in the 23,439,519 ordinary shares held under the name of nominee CGS-CIMB Securities (Singapore) Pte Ltd..
- <sup>(3)</sup> Wolong Investments Gmbh (Wolong Investments) holds 100% shares in ATB and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Companies Act, Cap. 50. ("the Act").
- <sup>(4)</sup> Wolong Holding Group Gmbh ("Wolong Holding") is the sole shareholder of Wolong Investments and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- <sup>(5)</sup> Hongkong Wolong Holding Group Co Ltd ("Hongkong Wolong") is the sole shareholder of Wolong Holding and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- <sup>(6)</sup> Wolong Electric Group Co Ltd ("Wolong Electric") is the sole shareholder of HongKong Wolong and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- <sup>(7)</sup> Wolong Shunyu Investment Co. Ltd ("Wolong Shunyu") holds 32.80% shares in Wolong Electric and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- <sup>(8)</sup> Wolong Holding Group Co Ltd ("WHGCL") is the sole shareholder of Wolong Shunyu and holds 13.01% shares in Wolong Electric, and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- <sup>(9)</sup> Chen Jiancheng holds 48.93% equity interest in WHGCL and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- <sup>(10)</sup> Chen Yanni holds 38.73% equity interest in WHGCL and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- (1) Pang Xinyuan is spouse of Chen Yanni, and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.

### 3.2 Abstention from voting

ATB, Wolong and their respective associates (as defined in the Listing Manual) will abstain from voting in respect of the Ordinary Resolution relating to the proposed renewal of the General Mandate at the forthcoming 2018 AGM.

Further, each of the persons mentioned in this paragraph 3.2 undertakes to decline to accept appointment to act as proxies for other Shareholders of the Company at the 2018 AGM or Ordinary Resolution 7 unless the Shareholder concerned shall have been given specific instructions as to the manner in which his votes are to be cast.

# 4. DIRECTORS' RECOMMENDATION

The Directors who are considered independent for the purposes of the proposed renewal of the General Mandate (the "Independent Directors") are Dr Knut Unger, and Mr Chao Mun Leong. The Independent Directors having considered, inter alia, the terms, the rationale and the benefits of the General Mandate, are of the view that the General Mandate is in the interests of the Company. Accordingly, they recommend that Shareholders vote in favour of the Ordinary Resolution 7 relating to the General Mandate set out in the Notice of AGM.

### 5. DIRECTORS' RESPONSIBILITY STATEMENT

The Directors jointly and severally accept responsibility for the accuracy of the information contained in this letter and confirm, having made all reasonable enquiries, that to the best of their knowledge and belief, the facts and opinions expressed in this letter are fair and accurate and that there are no material facts the omission of which would make any statement in this letter misleading.

## 6. ADVICE TO SHAREHOLDERS

Shareholders who are in any doubt as to the action they should take should consult their stockbroker, bank manager, solicitor, accountant or other professional advisor immediately.

# 7. SGX-ST

The SGX-ST takes no responsibility for the accuracy of any statements or opinions made in this letter.

Yours faithfully

BROOK CROMPTON HOLDINGS LTD. Chao Mun Leong

Singapore

# 1. CHAPTER 9 OF THE LISTING MANUAL

- 1.1 Chapter 9 of the Listing Manual ("Chapter 9") governs transactions which a listed company or any of its subsidiaries or associated companies proposes to enter into with a party who is an interested person of the listed company. The purpose is to guard against the risk that interested persons could influence the listed company, its subsidiaries or associated companies to enter into transactions with interested persons that may adversely affect the interests of the listed company or its minority shareholders.
- 1.2 For the purposes of Chapter 9:
  - (a) an "approved exchange" means a stock exchange that has rules which safeguard the interests of shareholders against interested person transactions according to similar principles in Chapter 9;
  - (b) an "associate" in relation to any director, chief executive officer or controlling shareholder (being an individual) means his immediate family (i.e., spouse, child, adopted child, stepchild, sibling and parent), the trustees of any trust of which he or his immediate family is a beneficiary or in the case of a discretionary trust, is a discretionary object, and any company in which he and his immediate family together (directly or indirectly) have an interest of 30% or more. An "associate" in relation to a controlling shareholder (being a company) means any other company which is its subsidiary or holding company or is a subsidiary of such holding company or one in the equity of which it and/or such other company or companies taken together (directly or indirectly) have an interest of 30% or more;
  - (c) an "associated company" means a company in which at least 20% but not more than 50% of its shares are held by the listed company or group;
  - (d) a "controlling shareholder" is a person who holds directly or indirectly 15% or more of all voting shares in a listed company (unless otherwise excepted by SGX-ST) or in fact exercises control over the listed company;
  - (e) an "entity at risk" means a listed company, a subsidiary of the listed company that is not listed on the SGX-ST or an approved exchange, or an associated company of the listed group that is not listed on the SGX-ST or an approved exchange, provided that the listed group or the listed group and its interested person(s) has control over the associated company;
  - (f) an "interested person" means a director, chief executive officer or controlling shareholder of a listed company, or an associate of such director, chief executive officer or controlling shareholder;
  - (g) an "interested person transaction" means a transaction between an entity at risk and an interested person; and
  - (h) a "transaction" includes the provision or receipt of financial assistance; the acquisition, disposal or leasing of assets; the provision or receipt of products and services; the issuance or subscription of securities; the granting of or being granted options; and the establishment of joint ventures or joint investments, whether or not entered into in the ordinary course of business and whether or not entered into directly or indirectly.

- 1.3 Save for transactions which are not considered to put the listed company at risk and which are therefore excluded from the ambit of Chapter 9, an immediate announcement and/or shareholders' approval would be required in respect of transactions with interested persons if the value of the transaction is equal to or exceeds certain financial thresholds. In particular, an immediate announcement is required where:
  - (a) the value of a proposed transaction is equal to or exceeds 3% of the listed group's latest audited consolidated net tangible assets ("NTA"); or
  - (b) the aggregate value of all transactions entered into with the same interested person during the same financial year is equal to or more than 3% of the listed group's latest audited consolidated NTA. An announcement will have to be made immediately of the latest transaction and all future transactions entered into with that same interested person during the financial year, and shareholders' approval (in addition to an immediate announcement) is required where:
  - (c) the value of a proposed transaction is equal to or exceeds 5% of the listed group's latest audited consolidated NTA; or
  - (d) the aggregate value of all transactions entered into with the same interested person during the same financial year, is equal to or more than 5% of the listed group's latest audited consolidated NTA. The aggregate will exclude any transaction that has been approved by shareholders previously or is the subject of aggregation with another transaction that has been previously approved by shareholders.

For the purposes of aggregation, interested person transactions below S\$100,000 each are to be excluded.

1.4 Part VIII of Chapter 9 allows a listed company to seek a General Mandate from its shareholders for recurrent transactions with interested persons of a revenue or trading nature or those necessary for its day-to-day operations such as the purchase and sale of supplies and materials, but not in respect of the purchase or sale of assets, undertakings or businesses. A General Mandate granted by shareholders is subject to annual renewal.

### 2. RATIONALE FOR THE GENERAL MANDATE

- 2.1 The Directors believe that the General Mandate is in the interests of the Group for the following reasons:-
  - (a) The ATB/Wolong Interested Persons are in a similar business as the Group and as such, there are opportunities for the Group to leverage on the products and services provided by the ATB/Wolong Interested Persons. In fact, one of the reasons stated by ATB for acquiring control of the Group was to acquire a significant stake in a complementary business with regard to product range and market presence. The General Mandate will allow the Group to take advantage of such opportunities, thereby increasing its revenue.
  - (b) Timely delivery is an essential element in the Group's business. If the Company were required to seek Shareholders' approval on each occasion it deals with the ATB/Wolong Interested Persons, it would make it unviable for the ATB/Wolong Interested Persons to transact with the Group.

The General Mandate would facilitate such transactions with the ATB/Wolong Interested Persons being carried out in a timely manner.

- (c) If the Company is constantly required to seek Shareholders' approval for transactions with the ATB/Wolong Interested Persons, the Company would have to expand administrative time and resources as well as incur additional expenses associated therewith. The proposed General Mandate would allow such resources and time to be channelled towards the Company's other objectives.
- 2.2 The General Mandate and the renewal thereof on an annual basis are intended to facilitate the ATB/Wolong Interested Person Transactions in the ordinary course of business of the Group which the Directors envisage likely to be transacted with some frequency from time to time with the ATB/Wolong Interested Persons, provided that they are carried out at arm's length and on normal commercial terms and are not prejudicial to the interests of the Company and its minority Shareholders.

### 3. CLASSES OF ATB/WOLONG INTERESTED PERSONS

The proposed General Mandate will apply to the transactions set out in paragraph 4.2 below proposed to be carried out with the following classes of persons: (a) ATB; (b) Wolong Group Holding Co. Ltd ("Wolong"), who is holding company of ATB; and (c) any associate (as defined in the Listing Manual) of ATB or Wolong.

### 4. SCOPE OF THE GENERAL MANDATE

4.1 Chapter 9 of the Listing Manual governs transactions by a listed company as well as transactions by its subsidiaries and associated companies that are considered to be at risk with the listed company's interested persons. When this Chapter applies to a transaction and the value of that transaction alone or in aggregation with all other transactions conducted with the same interested person during the financial year exceeds certain materiality thresholds, the listed company is required to seek its shareholders' approval for that transaction.

The materiality thresholds are:-

- (a) 5% of the listed group's latest audited consolidated NTA; or
- (b) 5% of the listed group's latest audited consolidated NTA, when aggregated with all other transactions entered into with the same interested person (as such term is construed under Chapter 9 of the Listing Manual) during the same financial year.

However, Chapter 9 of the Listing Manual permits a listed company to seek a mandate from its shareholders for recurrent transactions with interested persons of a revenue or trading nature or those necessary for its day-today operations such as the purchase and sale of supplies and materials that may be carried out with the listed company's interested persons.

As mentioned, in light of the fact that the Group and the ATB/Wolong Interested Persons are in similar businesses, it is envisaged that in the ordinary course of their businesses, certain transactions (as more particularly set out in paragraph 4.2 below) between the Group Companies and the ATB/Wolong Interested Persons may occur from time to time. Such ATB/Wolong Interested Person Transactions would be transactions in the ordinary course of business in the Group.

Accordingly, the General Mandate is being proposed to enable the group of companies (Group Companies) to, in the ordinary course of business, enter into the categories of ATB/Wolong Interested Person Transactions set out in paragraph 4.2 below with the ATB/Wolong Interested Persons, provided such transactions are entered into on an arm's length basis and on normal commercial terms, and are not prejudicial to the interest of the Company and its minority Shareholders.

The General Mandate does not cover any transaction between a Group Company and any ATB/Wolong Interested Person that is below S\$100,000 in value, as the threshold and aggregation requirements of Chapter 9 of the Listing Manual do not apply to such transactions.

#### 4.2 Types of Transactions under the Scope of the General Mandate

The ATB/Wolong Interested Person Transactions to be covered by the General Mandate would include the following classes of transactions which are entered into during the Group's normal course of business. The General Mandate does not cover any purchase or sale of assets, undertakings or businesses from or to the ATB/ Wolong Interested Persons.

#### (a) Trading of electric motors and components

As the Group Companies and the ATB/Wolong Group each specialise in the manufacture and trading of different categories of electric motors, occasions may arise from time to time where it is necessary for the Group Companies to sell or purchase electric motors and components from the ATB/Wolong Group. Currently, the Group Companies are in the business of trading high voltage and low voltage industrial electric motors whereas the ATB/Wolong Group specialises in the production of electric motors.

The sale and purchase prices for such electric motors and components to be sold or bought from the ATB/ Wolong Group are determined by the sales or purchasing departments of the relevant Group Companies on the same bases as if the relevant Group Company were dealing with an unrelated third party.

The Group will benefit from having access to a wide range of electric motors and components at competitive quotes from the ATB/Wolong Group, in addition to obtaining quotes from or transacting with unrelated third parties.

### (b) Production and sub-contracting services

Transactions in this category of services include the provision of sub-contracting services by companies within the Group to the ATB/Wolong Group at an agreed contracted price for the contract period. As both the ATB/Wolong Group and the Group Companies are in a similar business of producing electric motors, the ATB/Wolong Group may on occasions outsource the production of certain electric motors to a Group Company. Such sub-contracting arrangements would benefit the Group, as it would enable excess production capacities of any Group Company to be utilised more effectively in providing a source of additional income for the Group. The price would be based on a cost-plus-margin formula or on a fixed cost (inclusive of margin) per unit motor or component to be produced during the specific contract period.

### (c) Storage and warehousing of electric motors and components

Transactions falling within this category are the provision of storage services for electric motors and components to the ATB/Wolong Group by the Group Companies at an agreed storage fee. Such fees are negotiated for the contractual period and are based on the prevailing rental rates for similar storage and warehouse space available on the market.

It is expected that the sharing of storage and warehousing facilities with the ATB/Wolong Group would enable the Group Companies to save on rental costs.

### (d) Receipt of financial assistance

This category covers transactions between companies within the Group and the ATB/Wolong Interested Persons, which may include (i) the borrowing of money from the ATB/Wolong Interested Persons and (ii) the provision of guarantees, indemnities or security by the ATB/Wolong Interested Persons in favour of the Group's creditors in respect of borrowings which are incurred by the Group. The Group may seek financial assistance from the ATB/Wolong Interested Persons in cases where there are insufficient funds for the Group's operations.

The cost of borrowing will be based on the prevailing rates of interest had the relevant company within the Group borrowed from the market. Commission rates (if any) which are charged by the ATB/Wolong Interested Persons for the provision of such guarantees or indemnities will be benchmarked against commission rates quoted by reputable financial institutions.

As any interest payable by the Group Companies to the ATB/Wolong Interested Persons would be no less favourable than what is offered in the market, the provision of financial assistance by the ATB/Wolong Interested Persons would also allow the Group Companies ready access to funds in an expedient manner to meet the Group Companies' liquidity and working capital needs.

#### (e) Management support services

The Group may, from time to time, receive or provide management and support services from/to the ATB/Wolong Interested Persons in the areas of financial and treasury advice, investment risk review, governmental relations, strategic development, management information systems, internal audit and human resources management and development ("management support services"). By having access to and providing such management support services, the Group will derive operational and financial leverage in its dealings with third parties as well as benefits from the global network of the ATB/Wolong Interested Persons.

### 5. REVIEW PROCEDURES FOR THE ATB/WOLONG INTERESTED PERSON TRANSACTIONS

To ensure that the ATB/Wolong Interested Person Transactions are conducted on an arm's length basis, on normal commercial terms consistent with the Group's usual business practices and on terms which are generally no more favourable than those extended to unrelated third parties, as a general practice, the relevant company within the Group will only enter into an ATB/Wolong Interested Person Transaction if the terms offered by/extended to an ATB/ Wolong Interested Person are no less/more favourable than terms offered by/extended to unrelated third parties. To this end, the Group will adopt the procedures set out below.

### 5.1 All ATB/Wolong Interested Person Transactions (except storage and warehousing and financial assistance)

The Company will monitor the ATB/Wolong Interested Person Transactions which are covered by the General Mandate by implementing the following review and approval procedures:

- (a) Quotations will be obtained from the relevant ATB/Wolong Interested Person and at least two other similar unrelated third party providers to determine if the price and terms offered by such ATB/Wolong Interested Person are fair and reasonable. In determining if the price and terms offered by the relevant ATB/Wolong Interested Person are fair and reasonable, factors such as (but not limited to) quality, specification compliance, track record, experience and expertise, preferential rates, rebates or discounts accorded for bulk purchases may also be taken into account.
- (b) Where it is not possible to obtain quotations from unrelated third parties and in order to determine whether the terms of the transaction with the relevant ATB/Wolong Interested Person are fair and reasonable, the designated approving party will assess whether the pricing and terms of the transaction is in accordance with the Group's usual business practices and pricing policy, the prevailing industry norms and whether they are consistent with the usual margins for the same or substantially similar types of transactions entered into with unrelated third parties. A written recommendation will be submitted to the designated approving parties by the relevant sales or purchasing personnel of the relevant Group Company.
- (c) Threshold Limits

Transactions less than €100,000 each in value will be reviewed and approved by the designated management levels in accordance with the Group's procedures on the delegation of authority.

Transactions exceeding €100,000 but less than €300,000 each in value will be reviewed and approved by the Managing Director and the Financial Controller of the relevant company within the Group.

Transactions exceeding €300,000 but less than €1,000,000 each in value will be reviewed and approved by the Group Chief Executive Officer.

Transactions exceeding €1,000,000 each in value will be reviewed and approved by the Audit Committee.

The aforementioned approvals shall be obtained before the transactions are entered into or carried out.

### 5.2 Storage and warehousing

In relation to storage and warehousing services for electric motors and components, the agreed storage fees should be no less favourable than prevailing rental rates. In the event that market rental rates are not readily available, the relevant company within the Group shall adopt the procedures set out in paragraph 5.1(b).

The threshold limits as set out in paragraph 5.1(c) shall also apply for purposes of reviewing and approving any ATB/Wolong Interested Person Transaction which involves the provision of storage and warehousing services.

## THE APPENDIX

### 5.3 Financial Assistance

In relation to financial assistance, the borrowing of funds from any ATB/Wolong Interested Person should be at rates and on conditions no less favourable than those quoted by a reputable financial institution licensed by the Monetary Authority of Singapore or, in the case of borrowings made by the Group's foreign subsidiaries, at rates quoted by reputable financial institutions located in the relevant foreign jurisdictions.

In relation to the provision of guarantees, indemnities or security by the ATB/Wolong Interested Persons in favour of the Group's creditors, in respect of borrowings which are incurred by the Group, any commission rates (if any) which are chargeable by the ATB/Wolong Interested Persons for the provision of such guarantees or indemnities shall be at rates no less favourable than that quoted by reputable financial institutions.

In cases where, for any reason, information relating to the prevailing interest/commission rates chargeable by such financial institutions is unavailable, the relevant company within the Group shall adopt the procedures set out in paragraph 5.1(b) above.

All financial assistance transactions will be reviewed and approved by the Group Chief Executive Officer. Any financial assistance transaction which exceeds €3,000,000 each in value will be reviewed and approved by the Audit Committee.

### 5.4 General Administrative Procedures for the ATB/Wolong Interested Person Transactions

The Company will also implement the following administrative procedures in respect of transactions proposed to be entered into with the ATB/Wolong Interested Persons:-

- (a) A register will be maintained by each company within the Group to record all ATB/Wolong Interested Person Transactions which are entered into pursuant to the General Mandate. The annual internal audit plan shall incorporate a review of all ATB/Wolong Interested Person Transactions entered into pursuant to the General Mandate.
- (b) The person authorised to approve those transactions must not have a direct or indirect interest in the transactions. In instances where the authorised person has a direct or indirect interest in any ATB/Wolong Interested Person Transaction, he/she shall not take part in the approval process for such ATB/Wolong Interested Person Transactions. Such ATB/Wolong Interested Person Transactions shall be subject to the approval of such other non-interested persons who are authorised to approve transactions within that threshold limit or the next higher approving authority who has no direct or indirect interest in such transactions.
- (c) On a quarterly basis, the Audit Committee will review all ATB/Wolong Interested Person Transactions.

The managing director and the financial controller of the relevant company within the Group shall submit a declaration form to the Head Office of the Group at the end of each financial quarter, stating that all ATB/ Wolong Interested Persons Transactions have been fairly and reasonably executed and are consistent with the guidelines and review procedures for ATB/Wolong Interested Person Transactions. Persons authorised to approve the relevant ATB/Wolong Interested Person Transactions shall also make a declaration when approving the relevant ATB/Wolong Interested Person Transactions, confirming that he/she does not have a direct or indirect interest in the relevant ATB/Wolong Interested Person Transactions.

# THE APPENDIX

- (d) The Internal Auditor/management of the Company will periodically review the established guidelines and procedures for the ATB/Wolong Interested Person Transactions to ensure compliance. The results of these reviews will be reported to the Audit Committee.
- (e) On the basis of these periodic reviews by the Internal Auditor/management and in the event the Audit Committee is of the view that the guidelines and procedures as stated above are not sufficient to ensure that the ATB/Wolong Interested Person Transactions will be on normal commercial terms and will not be prejudicial to the minority Shareholders, the Company will revert to Shareholders for a fresh mandate based on new guidelines and procedures for transactions with the ATB/Wolong Interested Persons.
- (f) The Audit Committee has the overall responsibility for determining the review procedures with the authority to delegate to individuals within the Company as they deem appropriate.

For the purpose of the approval process, if any member of the Audit Committee has an interest in a transaction to be reviewed by the Audit Committee, he will abstain from any decision making by the Audit Committee in respect of the transaction. Accordingly, where any member of the Audit Committee has an interest in the transaction to be reviewed by the Audit Committee, the approval of that transaction will be undertaken by the remaining member(s) of the Audit Committee.

### 6. DISCLOSURE IN ANNUAL REPORT

Disclosure has been made in the section on Interested Person Transactions in this Annual Report of the aggregate value of transactions in excess of S\$100,000 conducted with Interested Persons (as described in paragraph 3 of the appendix to this letter) pursuant to the existing General Mandate during the financial year ended 31 December 2017 and disclosure shall be made in the Annual Reports for subsequent financial years that the General Mandate continues in force in accordance with the requirements of Chapter 9.

As at 12 March 2018

## BROOK CROMPTON HOLDINGS LTD. ANALYSIS OF SHAREHOLDINGS AS AT 12 MARCH 2018

Number of shares issued	:	35,458,818
Class of shares	:	Ordinary shares fully paid
Voting rights	:	One vote per share

### DISTRIBUTION OF SHAREHOLDERS BY SIZE OF SHAREHOLDINGS AS AT 12 MARCH 2018

SIZE OF SHAREHOLDINGS	NO. OF SHAREHOLDERS	%	NO. OF SHARES	%
1 - 99	793	17.32	48,864	0.14
100 - 1000	2,673	58.39	1,025,657	2.89
1,001 - 10,000	969	21.17	3,205,936	9.04
10,001 - 1,000,000	140	3.06	5,348,020	15.08
1,000,001 AND ABOVE	3	0.06	25,830,341	72.85
TOTAL	4,578	100.00	35,458,818	100.00

## TWENTY LARGEST SHAREHOLDERS

(as shown in the Depository Register)

No.	SHAREHOLDER'S NAME	NUMBER OF SHARES HELD	%
1.	CGS-CIMB SECURITIES (SINGAPORE) PTE LTD	23,487,420	66.24
2.	LIU WENYING	1,236,000	3.49
3.	DBS NOMINEES PTE LTD	1,106,921	3.12
4.	UNITED OVERSEAS BANK NOMINEES PTE LTD	302,520	0.85
5.	OCBC SECURITIES PRIVATE LTD	257,250	0.73
6.	CITIBANK NOMINEES SINGAPORE PTE LTD	204,176	0.58
7.	CHIN MIN KWONG	190,000	0.54
8.	TEH CHIN HUAT	178,400	0.50
9.	IYER ANJALI SUBRAMANIAN	176,175	0.50
10.	OCBC NOMINEES SINGAPORE PRIVATE LIMITED	140,030	0.39
11.	GO MEI LIN	129,350	0.36
12.	PHILLIP SECURITIES PTE LTD	120,527	0.34
13.	HO SIN CHAN	112,000	0.32
14.	CHAN SEK KEONG	100,000	0.28
15.	CHONG SOHHAR HAROLD	100,000	0.28
16.	SIM LAI HEE	93,550	0.26
17.	HO SIOK HWA EILEEN	87,350	0.25
18.	CHEW POH KWAN MARGARET	81,500	0.23
19.	LIM MUI CHOO	77,900	0.22
20.	RAFFLES NOMINEES (PTE) LTD	68,388	0.19
	TOTAL	28,249,457	79.67

As at 12 March 2018

#### Register of Substantial Shareholders as at 12 March 2018

Name	DIRECT INTERESTS		DEEMED INTERESTS	
	No. of Shares	%	No. of Shares	%
ATB Austria Antriebstechnik AG	_	0.00%	23,439,519 (1)	66.10
Wolong Investments Gmbh	_	0.00%	23,439,519 (2)	66.10
Wolong Holding Group Gmbh	_	0.00%	23,439,519 <sup>(3)</sup>	66.10
Hongkong Wolong Holding Group Co Ltd	_	0.00%	23,439,519 (4)	66.10
Wolong Electric Group Co Ltd	_	0.00%	23,439,519 (5)	66.10
Wolong Shunyu Investment Co. Ltd	_	0.00%	23,439,519 <sup>(6)</sup>	66.10
Wolong Holding Group Co Ltd	_	0.00%	23,439,519 (7)	66.10
Chen Jiancheng	_	0.00%	23,439,519 <sup>(8)</sup>	66.10
Chen Yanni	_	0.00%	23,439,519 <sup>(9)</sup>	66.10
Pang Xinyuan	_	0.00%	23,439,519 <sup>(10)</sup>	66.10

#### Note:

- (1) ATB Austria Antriebstechnik AG's ("ATB") interest in the 23,439,519 shares were held under the name of nominees CGS-CIMB Securities (Singapore) Pte Ltd.
- <sup>(2)</sup> Wolong Investments Gmbh (Wolong Investments) holds 100% shares in ATB and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Companies Act, Cap. 50. ("the Act").
- <sup>(3)</sup> Wolong Holding Group Gmbh ("Wolong Holding") is the sole shareholder of Wolong Investments and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- <sup>(4)</sup> Hongkong Wolong Holding Group Co Ltd ("Hongkong Wolong") is the sole shareholder of Wolong Holding and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- <sup>(5)</sup> Wolong Electric Group Co Ltd ("Wolong Electric") is the sole shareholder of HongKong Wolong and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- <sup>(6)</sup> Wolong Shunyu Investment Co. Ltd ("Wolong Shunyu") holds 32.80% shares in Wolong Electric and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- <sup>(7)</sup> Wolong Holding Group Co Ltd ("WHGCL") is the sole shareholder of Wolong Shunyu and holds 13.01% shares in Wolong Electric, and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- (8) Chen Jiancheng holds 48.93% equity interest in WHGCL, and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- <sup>(9)</sup> Chen Yanni holds 38.73% equity interest in WHGCL, and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.
- <sup>(10)</sup> Pang Xinyuan is spouse of Chen Yanni and son-in-law of Chen Jiancheng, and is therefore deemed to be interested in the shares held by ATB by virtue of Section 7(4) of the Act.

#### Percentage of Shareholding in the Hands of the Public

Based on the information available to the Company as at 12 March 2018, 33.87% of the issued capital of the Company was held in the hands of the public. Accordingly, the Company has complied with Rule 723 of the Listing Manual of the SGX-ST.

**NOTICE IS HEREBY GIVEN** that the 70th Annual General Meeting of Brook Crompton Holdings Ltd. (the "Company") will be held at 10 Anson Road, #36-05A, International Plaza, Singapore 079903 on Thursday, 19 April 2018 at 9.30am to transact the following businesses:-

## AS ORDINARY BUSINESS

- To receive and adopt the Audited Financial Statements and the Directors' Statement and Auditors' Report for the financial year ended 31 December 2017. (Resolution 1)
- To declare a final tax exempt one-tier dividend of 5.0 Singapore cents per ordinary share for the financial year ended 31 December 2017. (Resolution 2)
- To approve the payment of Directors' fees of up to \$\$100,000 for the financial year ending 31 December 2018 (31 December 2017: \$\$100,000).
   (Resolution 3)
- 4. To re-elect Dr Knut Unger, retiring pursuant to Article 104 of the Company's Constitution. (Resolution 4)

Dr Unger will, upon re-election as Director of the Company, remain as the Chairman of the Nominating Committee and Remuneration Committee and a member of the Audit Committee. He is considered independent for the purpose of Rule 704(8) of the Listing Manual of the Singapore Exchange Securities Trading Limited ("SGX-ST").

5. To re-appoint Messrs BDO LLP as Auditors of the Company and to authorise the Directors to fix their remuneration.

(Resolution 5)

6. To transact any other ordinary business which may be properly transacted at an Annual General Meeting.

### AS SPECIAL BUSINESS

To consider and, if thought fit, to pass the following as ordinary resolutions with or without modifications:-

### 7. AUTHORITY TO ISSUE SHARES

"That pursuant to Section 161 of the Companies Act, Chapter 50, and Rule 806(2) of the Listing Manual of the SGX-ST, authority be and is hereby given to the Directors of the Company to :-

- (a) (i) issue shares in the capital of the Company whether by way of rights, bonus or otherwise;
  - make or grant offers, agreements or options that might or would require shares to be issued or other transferable rights to subscribe for or purchase shares (collectively, "Instruments") including but not limited to the creation and issue of warrants, debentures or other instruments convertible into shares;
  - (iii) issue additional Instruments arising from adjustments made to the number of Instruments previously issued in the event of rights, bonus or capitalisation issues;

at any time to such persons and upon such terms and for such purposes as the Directors may in their absolute discretion deem fit; and

(b) (notwithstanding the authority conferred by this Resolution may have ceased to be in force) issue shares in pursuance of any Instrument made or granted by the Directors while the authority was in force,

#### provided always that

the aggregate number of shares to be issued pursuant to this resolution (including shares to be issued in pursuance of Instruments made or granted pursuant to this resolution) does not exceed 50% of the Company's total number of issued shares excluding treasury shares, of which the aggregate number of shares (including shares to be issued in pursuance of Instruments made or granted pursuant to this resolution) to be issued other than on a pro rata basis to shareholders of the Company does not exceed 20% of the total number of issued shares excluding treasury shares of the Company, and for the purpose of this resolution, the total number of issued shares excluding treasury shares shall be the Company's total number of issued shares excluding treasury shares at the time this resolution is passed, after adjusting for;

- (a) new shares arising from the conversion or exercise of convertible securities,
- (b) new shares arising from exercising share options or vesting of share awards outstanding or subsisting at the time this resolution is passed provided the options or awards were granted in compliance with Part VIII of Chapter 8 of the Listing Manual of the SGX-ST, and
- (c) any subsequent bonus issue, consolidation or subdivision of the Company's shares, and

such authority shall, unless revoked or varied by the Company at a general meeting, continue in force until the conclusion of the next Annual General Meeting or the date by which the next Annual General Meeting of the Company is required by law to be held, whichever is the earlier." (See Explanatory Note 1) (Resolution 6)

### 8. APPROVAL OF THE RENEWAL OF THE GENERAL MANDATE FOR INTERESTED PERSON TRANSACTIONS

"That:

(a) approval be and is hereby given, for the purposes of Chapter 9 of the Listing Manual ("Chapter 9") of the Singapore Exchange Securities Trading Limited, for the Company, its subsidiaries and associated companies that are considered to be "entities at risk" under Chapter 9, or any of them, to enter into any of the transactions falling within the types of Interested Person Transactions described in the Appendix to the Company's letter to shareholders dated 4 April 2018 (the "Letter"), with any party who is of the Classes of Interested Persons described in the Appendix to the Letter, provided that such transactions are carried out in the ordinary course of business and on normal commercial terms and in accordance with the guidelines and review procedures for Interested Person Transactions as set out in the Appendix to the Letter (the "General Mandate");

- (b) such General Mandate shall, unless revoked or varied by the Company in general meeting, continue in force until the conclusion of the next Annual General Meeting of the Company; and
- (c) the Directors of the Company be and are hereby authorised to complete and do all such acts and things (including executing all such documents as may be required) as they may consider expedient or necessary or in the interests of the company to give effect to the General Mandate and/or this Resolution". (See Explanatory Note 2)
  (Resolution 7)

BY ORDER OF THE BOARD

**Ang Siew Koon** *Company Secretary* Singapore, 4 April 2018

#### Explanatory Note:-

1. Resolution 6, if passed, will authorise and empower the Directors of the Company from the date of the above Meeting until the next Annual General Meeting to allot and issue shares in the capital of the Company (including shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) up to an amount not exceeding in aggregate 50% of the total number of issued shares (excluding treasury shares) in the capital of the Company of which the aggregate number of shares to be issued other than on a pro-rata basis to shareholders of the Company (including shares to be issued in pursuance of Instruments made or granted pursuant to this Resolution) does not exceed 20% of the total number of issued shares (excluding treasury shares) in the capital of the Company at the time this Resolution is passed, for such purposes as they consider would be in the interests of the Company. This authority will, unless revoked or varied at a general meeting, expire at the next Annual General Meeting of the Company.

For the purpose of Resolution 6, the total number of issued shares (excluding treasury shares) is based on the Company's total number of issued shares (excluding treasury shares) at the time this proposed ordinary resolution is passed after adjusting for new shares arising from the conversion or exercise of Instruments or the vesting of share awards outstanding or subsisting at the time when this proposed ordinary resolution is passed and any subsequent bonus issue, consolidation or subdivision of shares.

2. Resolution 7 is to renew effective up to the conclusion of the next Annual General Meeting of the Company (unless earlier revoked or varied by the Company in general meeting) the General Mandate to enable the Company, its subsidiaries and associated companies that are considered to be "entities at risk" to enter, in the ordinary course of business, into the types of mandated transactions with specific classes of the Company's interested persons. The General Mandate which was previously approved by shareholders at the Annual General Meeting of the Company held on 27 April 2017 will be expiring at the forthcoming 70th Annual General Meeting. Particulars of the General Mandate and the Audit Committee's confirmation (pursuant to Rule 920(1) of the Listing Manual of the Singapore Exchange Securities Trading Limited) in respect of the proposed renewal of the General Mandate, are contained in the Company's letter to shareholders dated 4 April 2018.

#### Books Closure Date and Payment Date for Final Dividend

Subject to the approval of the shareholders at this AGM, the Share Transfer Books and Register of Members of the Company will be closed on 22 May 2018 ("**Book Closure Date**") for the purpose of determining Shareholders' entitlement to the dividend ("**Dividend**").

Duly completed registrable transfers received by the Company's Share Registrar, Tricor Barbinder Share Registration Services (a division of Tricor Singapore Pte. Ltd.) of 80 Robinson Road, #02-00, Singapore 068898, up to 5.00 p.m. on 21 May 2018 will be registered to determine shareholders' entitlement to the Dividend. In respect of the shares in the securities accounts with The Central Depository (Pte) Limited ("**CDP**"), the Dividend will be paid by the Company to CDP which will distribute the Dividend to holders of the securities accounts.

The final dividend, if approved by the shareholders at the AGM, will be paid on 31 May 2018.

#### Notes:

- 1. A member who is not a relevant intermediary may appoint not more than two proxies to attend and vote at the Meeting.
- 2. Where a member appoints more than one proxy, he shall specify the proportion of his shareholding to be represented by each proxy, failing which, the first named proxy may be treated as representing 100% of the shareholding and the second name proxy as an alternate to the first named.
- 3. A member who is a relevant intermediary is entitled to appoint more than two proxies to attend and vote in his/her stead, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member appoints more than two proxies, the number and class of shares in relation to which each proxy has been appointed shall be specified in the proxy form.

#### "relevant intermediary" means:

- (a) a banking corporation licensed under the Banking Act, Chapter 19 of Singapore or a wholly-owned subsidiary of such a banking corporation, whose business includes the provision of nominee services and who holds shares in that capacity;
- (b) a person holding a capital markets services licence to provide custodial services for securities under the Securities and Futures Act Chapter 289 of Singapore who holds shares in that capacity; or
- (c) the Central Provident Fund Board ("CPF Board") established by the Central Provident Fund Act, Chapter 36 of Singapore, in respect of shares purchased under the subsidiary legislation made under that Act providing for the making of investments from the contributions and interest standing to the credit of members of the Central Provident Fund, if the CPF Board holds those shares in the capacity of an intermediary pursuant to or in accordance with that subsidiary legislation.
- 4. A proxy need not be a member of the Company.
- 5. If the appointor is a corporation, the proxy must be executed under seal or the hand of its duly authorised officer or attorney.
- 6. The instrument appointing a proxy must be deposited at the registered office of the Company at 19 Keppel Road, #08-01 Jit Poh Building, Singapore 089058 not later than 48 hours before the time appointed for the Meeting.

#### Personal data privacy:

By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the Annual General Meeting and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents) for the purpose of the processing and administration by the Company (or its agents) or proxies and representatives appointed for the Annual General Meeting (including any adjournment thereof) and the preparation and compilation of the attendances lists, minutes and other documents relating to the Annual General Meeting (including any adjournment thereof), and in order for the Company (or its agent) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company(or its agents) of the personal data of such proxy(ies) and/or representative(s) for the Purposes, and (iii) agrees that the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty."

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## **BROOK CROMPTON HOLDINGS LTD.**

(Company Registration No. 194700172G) (Incorporated in the Republic of Singapore)

### **PROXY FORM**

#### IMPORTANT

- Pursuant to Section 181(1C) of the Companies Act, Chapter 50 (the "Act"), Relevant Intermediaries may appoint more than two proxies to attend, speak and vote at the Annual General Meeting.
- This Proxy Form is not valid for use by CPF investors and shall be ineffective for all intents and purposes if used or purported to be used by them.
- CPF investors are requested to contact their respective Agent Banks for any queries they may have with regard to their appointment as proxies.

\*I/We \_\_\_\_\_ (Name) NRIC/Passport No. \_\_\_\_\_

\_ (Address)

being \* a member/members of Brook Crompton Holdings Ltd. ( the "Company"), hereby appoint

Name	Address	NRIC/ Passport No.	Proportion of shareholdings to be represented by proxy (%)

\*and/or

of \_\_\_\_

or failing him, Chairman of the Meeting as \*my/our \*proxy/proxies to vote for \*me/us on \*my/our behalf, at the 70th Annual General Meeting of the Company to be held at 10 Anson Road, #36-05A, International Plaza, Singapore 079903 on Thursday, 19 April 2018 at 9.30am and at any adjournment thereof.

\*I/we direct \*my/our \*proxy/proxies to vote for or against the Ordinary Resolutions to be proposed at the Annual General Meeting as indicated with an "X" in the spaces provided hereunder. If no specified directions as to voting are given, the \*proxy/proxies will vote or abstain from voting at \*his/their discretion.

No.	Ordinary Resolutions	For	Against
1.	To receive and adopt the Audited Financial Statements and the Directors' Statement and Auditors' Report for the financial year ended 31 December 2017.		
2.	To approve the final tax exempt one-tier dividend of 5.0 Singapore cents per ordinary share for the financial year ended 31 December 2017.		
3.	To approve the payment of Directors' fees of up to S\$100,000 for the financial year ending 31 December 2018.		
4.	To re-elect Dr Knut Unger as a Director.		
5.	To re-appoint Messrs BDO LLP as Auditors.		
6.	To authorise the Directors to issue shares.		
7.	To approve the renewal of the General Mandate for interested person transactions.		

Dated this \_\_\_\_\_ day of \_\_\_\_\_ 2018

**Total Number of Shares Held** 

Signature(s) of Member(s)/Common Seal

\* Delete accordingly

IMPORTANT. Please read notes overleaf

#### Notes:-

- 1. Except for a member who is a Relevant Intermediary as defined under Section 181(6) of the Companies Act, Chapter 50 of Singapore (the "Companies Act"), a member of the Company entitled to attend and vote at the Annual General Meeting is entitled to appoint not more than two proxies to attend and vote in his stead. Such proxy need not be a member of the Company.
- 2. Where a member of the Company appoints two proxies, he shall specify the proportion of his shareholding (expressed as a percentage of the whole) to be represented by each such proxy.
- 3. Pursuant to Section 181(1C) of the Companies Act, a member who is a Relevant Intermediary is entitled to appoint more than two proxies to attend, speak and vote at the meeting, but each proxy must be appointed to exercise the rights attached to a different share or shares held by such member. Where such member appoints more than two proxies, the number and class of shares in relation to which each proxy has been appointed shall be specified in the proxy form.
- 4. The instrument appointing a proxy or proxies must be under the hand of the appointor or his attorney duly authorised in writing. Where the instrument appointing a proxy or proxies is executed by a corporation, it must be executed under its common seal or under the hand of its attorney or duly authorised officer.
- 5. A corporation which is a member of the Company may authorise by resolution of its directors or other governing body such person as it thinks fit to act as its representative at the Annual General Meeting, in accordance with its Constitution and Section 179 of the Companies Act, Chapter 50 of Singapore.
- 6. The instrument appointing proxy or proxies, together with the power of attorney or other authority (if any) under which it is signed, or notarially certified copy thereof, must be deposited at the registered office of the Company at 19 Keppel Road, #08-01 Jit Poh Building, Singapore 089058 not later than 48 hours before the time set for the Annual General Meeting.
- 7. A member should insert the total number of shares held. If the member has shares entered against his name in the Depository Register (as defined in Section 81SF of the Securities and Futures Act, Chapter 289 of Singapore), he should insert that number of shares. If the member has shares registered in his name in the Register of Members of the Company, he should insert the number of shares. If the member has shares entered against his name in the Depository Register and shares registered in his name in the Register and shares registered in his name in the Register of Members of the Company, he should insert the Register of Members of the Company, he should insert the Register of Members of the Company, he should insert the Register of Members of the Company, he should insert the Register of Members of the Company in the Register of Members of the Company, he should insert the Register of Members of the Company in the Register of Members of the Company.

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AFFIX STAMP

The Company Secretary BROOK CROMPTON HOLDINGS LTD. 19 Keppel Road #08-01 Jit Poh Building Singapore 089058

shares. If no number is inserted, this form of proxy will be deemed to relate to all the shares held by the member of the Company.

- 8. The Company shall be entitled to reject the instrument appointing a proxy or proxies if it is incomplete, improperly completed or illegible or where the true intentions of the appointor are not ascertainable from the instructions of the appointor specified in the instrument appointing a proxy or proxies. In addition, in the case of members of the Company whose shares are entered against their names in the Depository Register, the Company may reject any instrument appointing a proxy or proxies lodged if such members are not shown to have shares entered against their names in the Depository Register 72 hours before the time appointed for holding the Annual General Meeting as certified by The Central Depository (Pte) Limited to the Company.
- A Depositor shall not be regarded as a member of the Company entitled to attend the Annual General Meeting and to speak and vote thereat unless his name appears on the Depository Register 72 hours before the time set for the Annual General Meeting.
- 10. An investor who buys shares using CPF monies ("CPF Investor") and/or SRS monies ("SRS Investor") (as may be applicable) may attend and cast his vote(s) at the Meeting in person. CPF and SRS Investors who are unable to attend the Annual General Meeting but would like to vote, may inform their CPF and/or SRS Approved Nominees to appoint the Chairman of the Annual General Meeting to act as their proxy, in which case, the CPF and SRS Investors shall be precluded from attending the Annual General Meeting.

#### Personal data privacy:

By submitting an instrument appointing a proxy(ies) and/or representative(s) to attend, speak and vote at the Annual General Meeting and/or any adjournment thereof, a member of the Company (i) consents to the collection, use and disclosure of the member's personal data by the Company (or its agents) for the purpose of the processing and administration by the Company (or its agents) or proxies and representatives appointed for the Annual General Meeting (including any adjournment thereof) and the preparation and compilation of the attendances lists, minutes and other documents relating to the Annual General Meeting (including any adjournment thereof), and in order for the Company (or its agent) to comply with any applicable laws, listing rules, regulations and/or guidelines (collectively, the "Purposes"), (ii) warrants that where the member discloses the personal data of the member's proxy(ies) and/or representative(s) to the Company (or its agents), the member has obtained the prior consent of such proxy(ies) and/or representative(s) for the collection, use and disclosure by the Company(or its agents), the member will indemnify the Company in respect of any penalties, liabilities, claims, demands, losses and damages as a result of the member's breach of warranty."



A member of the **WOLONG** Group

## BROOK CROMPTON HOLDINGS LTD.

Co. Reg. No: 194700172G

19 Keppel Road #08-01, Jit Poh Building Singapore 089058