

News Release

ST Engineering Reports Higher Year-on-Year Revenue For FY2016 Versus FY2015

| FINANCIAL HIGHLIGHTS For the year ended 31 December 2016 | | | | |
|--|-------------|-------------|-------------|--|
| | 2016 FY | 2015 FY | Growth % | |
| Revenue (\$m) | 6,684 | 6,335 | 6 | |
| Earnings before interest and tax (EBIT) (\$m) | 471.1 | 510.3 | (8) | |
| Other income, net (\$m) | 67.8 | 55.5 | 22 | |
| Finance (costs)/income, net (\$m) | (12.0) | 6.2 | (292) | |
| Profit before tax (PBT) (\$m) | 590.6 | 630.3 | (6) | |
| Profit attributable to shareholders (\$m) | 484.5 | 529.0 | (8) | |
| Earnings per share (cents) | 15.60 | 17.05 | (9) | |
| Economic value added (EVA) (\$m) | 252.4 | 355.1 | (29) | |
| Return on equity (%) | 22.2 | 24.8 | N/M | |
| Dividend per share (cents) | 15.0 | 15.0 | - | |
| FinalInterim | 10.0 5.0 | 10.0 5.0 | | |

- Commercial sales constituted 65% or \$4.3b of revenue
- Order book of \$11.6b at end December 2016, of which about \$3.7b is expected to be delivered in 2017
- Cash and cash equivalents including funds under management totalled \$1.4b
- Advance payments from customers totalled \$1.5b
- Economic value added for FY2016 was \$252.4m

N.B.: All currencies are in Singapore dollars



www.stengg.com (Regn. No.: 199706274H)



Singapore, 16 February 2017 - Singapore Technologies Engineering Ltd (ST Engineering) today reported its full year financial results for the period ended 31 December 2016 (FY2016), with a 6% increase in group revenue to \$6.68b from \$6.34b a year ago and lower profits resulting from the one-off charge consisting of an impairment of asset carrying values and provision for closure costs for JHK, the Land Systems sector's road construction equipment business in China. Profit before tax (PBT) dropped 6% to \$590.6m from \$630.3m, and net profit attributable to shareholders (Net profit) was 8% lower at \$484.5m from \$529.0m in the prior year.

Comparing FY2016 against FY2015 at the business sectors, revenue for the Aerospace sector was 19% higher at \$2.48b from \$2.09b posted a year ago, mainly driven by the contribution of its new subsidiary, Elbe Flugzeugwerke. Its PBT was \$300.3m compared with \$290.6m the year before. The Electronics sector posted higher revenue of \$1.88b, up 10% from \$1.71b, and a 9% increase in PBT to \$207.8m from \$191.0m a year ago. Revenue for the Land Systems sector was down 7% year-on-year to \$1.30b from \$1.40b, and its PBT declined 66% to \$22.2m from \$65.0m the year before, a result of the one-off charge for JHK. Weaker shipbuilding performance in Singapore and US operations resulted in lower revenue and PBT for the Marine sector, with its revenue down 12% to \$841m from \$958m and its PBT down 15% to \$75.1m from \$88.3m a year ago.

"As a Group we achieved a commendable performance for FY2016, against headwinds that continue to subdue economic growth. Comparing FY2016 against FY2015, Group revenue grew 6% to \$6.68b, and Group PBT and Net Profit came in lower at \$590.6m and \$484.5m respectively mainly as a result of the one-off charge in 3Q2016 for the Land Systems sector's Specialty Vehicle business in China. Excluding the one-off charge, Group PBT and Net Profit for FY2016 would have been comparable to that in FY2015.

For 4Q2016, the Group posted comparable Revenue with a higher PBT compared to the same quarter last year. At the end of 2016, the order book showed a healthy level of \$11.6b. The Group's cash and cash equivalents including funds under management at the end of FY2016 was at \$1.4b.

Barring unforeseen circumstances, the Group expects FY2017 Revenue to be comparable, while PBT is expected to be higher than that of FY2016."

President & CEO, ST Engineering



4Q2016 versus 4Q2015

In the fourth quarter ended 31 December 2016 (4Q2016), the Group posted revenue of \$1.82b versus \$1.78b in the same period last year. Group PBT grew 10% year-on-year to \$183.3m from \$166.6m and Net profit grew 21% year-on-year to \$170.4m from \$140.8m.

At the business sector level, revenue for the Aerospace sector was \$680m, up 17% year-on-year from \$580m, and its PBT comparable at \$85.8m. For the Electronics sector, revenue was flat at \$517m and its PBT was up at \$64.2m, 7% higher compared to \$60.2m in the same period last year. Revenue for the Land Systems sector was comparable at \$404m and its PBT at \$24.1m was up 89% from \$12.7m a year ago. The Marine sector posted revenue of \$168m, down 24% from \$220m and its PBT down 35% to \$12.6m from \$19.3m a year ago.

In 2016, commercial sales accounted for 65% or \$4.3b of Group revenue. The spread of Group revenue in FY2016 by business sector was 37% from the Aerospace sector, 28% from the Electronics sector, 19% from the Land Systems sector and 13% from the Marine sector.

Dividend payout and dividend yield

The Board of Directors proposes a Final Dividend of 10.0 cents per share. Together with the Interim Dividend of 5.0 cents per share distributed last August 2016, shareholders will receive a total dividend of 15.0 cents per share for FY2016, same as FY2015. This translates to a dividend yield of 4.81%, computed using the average closing share price of the last trading day of 2016 and 2015.

2016 New Orders

The Group ended the year with \$11.6b of order book, of which \$3.7b is expected to be delivered in 2017. Its Aerospace sector announced contract value of about \$840m for the last quarter of 2016, bringing its total contract value for the year to \$2.57b. Its Electronics sector announced a total of \$2.33b in contract value for 2016, with \$695m secured in the last quarter of 2016. The Marine sector also announced \$138m worth of shipbuilding and ship repair contracts for its Singapore and US yards. Similarly, its Land Systems sector secured contracts from both defence and commercial customers, including the supply of 16 Terrex2 ACV 1.1 to the US Marine Corps, a prototype contract for the Next Generation Delivery Vehicle from the United States Postal Service, as well as 40mm High & Low Velocity munitions from overseas customers in Europe and the Middle East.



ST Engineering is an integrated defence and engineering group specialising in the aerospace, electronics, land systems and marine sectors. It has global presence with offices in Asia, the Americas, Europe and the Middle East and employs about 22,000 employees. Across the globe, its employees bring innovation and technology together to create smart engineering solutions for its customers in the defence, government and commercial segments. Headquartered in Singapore, ST Engineering reported revenue of S\$6.68b in FY2016 and it ranks among the largest companies listed on the Singapore Exchange. It is a component stock of the FTSE Straits Times Index, MSCI Singapore and the SGX Sustainability Leaders Index. Please visit www.stengq.com for more information.

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FINANCIAL STATEMENTS FOR THE YEAR ENDED 31 DECEMBER 2016

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SINGAPORE TECHNOLOGIES ENGINEERING LTD AUDITED RESULTS FOR THE YEAR ENDED 31 DECEMBER 2016

CONSOLIDATED INCOME STATEMENT FOR THE YEAR ENDED 31 DECEMBER 2016

| | | GROUP | |
|--|--------------------------------|-----------------------------|----------------------------|
| | FY2016 \$'000 | FY2015 \$'000 | +/(-) % |
| Revenue | 6,683,737 | 6,335,023 | 5.5 |
| Cost of sales | (5,378,469) | (5,052,897) | 6.4 |
| Gross profit | 1,305,268 | 1,282,126 | 1.8 |
| Distribution and selling expenses | (182,322) | (179,444) | 1.6 |
| Administrative expenses | (476,252) | (469,128) | 1.5 |
| Other operating expenses (refer to para 1.7) | (175,611) | (123,283) | 42.4 |
| Profit from operations | 471,083 | 510,271 | (7.7) |
| Other income (refer to para 1.8) Other expenses Other income, net | 67,815 (15) 67,800 | 55,747 (299) 55,448 | 21.6 (95.0) 22.3 |
| Finance income Finance costs Finance (costs)/income, net | 33,691 (45,707) (12,016) | 56,191 (49,948) 6,243 | (40.0) (8.5) (292.5) |
| Share of results of associates and joint ventures, net of tax | 63,766 | 58,340 | 9.3 |
| Profit before taxation | 590,633 | 630,302 | (6.3) |
| Taxation | (97,770) | (98,659) | (0.9) |
| Profit for the year | 492,863 | 531,643 | (7.3) |
| Attributable to: Shareholders of the Company Non-controlling interests | 484,514 8,349 | 529,039 2,604 | (8.4) 220.6 |
| | 492,863 | 531,643 | (7.3) |



1(a) BREAKDOWN AND EXPLANATORY NOTES TO CONSOLIDATED INCOME STATEMENT

| | | GROUP | | |
|-----|---|--------------|-------------------|----------------|
| | | FY2016 | FY2015 | +/(-) |
| | | \$'000 | \$'000 | % |
| 1.1 | Profit from operations is arrived at after charging the following: | | | |
| | Depreciation and amortisation | 247,321 | 187,292 | 32.1 |
| | The higher depreciation and amortisation in FY2016 came mainly from Aerospace sector due to acquisition of r GmbH ("EFW") and Singapore Precision Repair and Overhaul Pte Ltd ("SPRO"), as well as from Miltope. | new subsidia | ries, Elbe Flugz | eugwerke |
| | Allowance for doubtful debts & bad debts written off, net | 20,420 | 12,934 | 57.9 |
| | The higher allowance for doubtful debts in FY2016 was due mainly to Land Systems sector subsidiaries, Jiange Huaran Kinetics Co., Ltd (collectively "JHK"), impairment of overdue receivables. | su Huatong h | Kinetics Co., Ltd | d and Jiangsu |
| | Allowance for inventory obsolescence, net | 54,864 | 53,417 | 2.7 |
| | The higher allowance for inventory obsolescence in FY2016 was mainly from Aerospace sector's revision to the 2016, partially offset by lower allowance from divestment of Guizhou Jonyang Kinetics Co., Ltd ("GJK") in Land | | | bles stocks in |
| | Impairment losses/write-off of intangible assets | 9,379 | 4,942 | 89.8 |
| | The higher impairment losses on intangible assets in FY2016 came from Land Systems sector. | | | |
| | Impairment losses/(write-back) of property, plant and equipment | 30,837 | (212) | >500 |
| | The impairment losses on property, plant and equipment mainly came from Land Systems sector. | | | |
| 1.2 | Finance (costs)/income, net comprises: | | | |
| | Interest income | 27,342 | 23,499 | 16.4 |
| | Foreign exchange (loss)/gain, net | (1,503) | 7,331 | (120.5) |
| | Fair value changes of financial instruments / hedged items | 2,500 | 14,804 | (83.1) |
| | Gain on disposal of investments, net | 3,672 | 343 | >500 |
| | Impairment losses on investments | (1,579) | - | NM |
| | Interest expenses | (42,441) | (39,752) | 6.8 |
| | Others | (7) | 18 | (138.9) |
| | | (12,016) | 6,243 | (292.5) |
| 1.3 | Profit for the year as a percentage of revenue The lower profit for the year was due mainly to the impairment of net assets of JHK and provision for closure cost | 7.4% s. | 8.4% | |
| 1.4 | Profit attributable to shareholders as a percentage of share capital and reserves at end of the year | 22.2% | 24.8% | |

- 1.5 The Group's tax charge in FY2016 included adjustments for overprovision of both current tax and deferred tax of \$18.4 million and \$14.3 million respectively in respect of prior years. (FY2015: Adjustments for overprovision of current tax of \$15.5 million and underprovision of deferred tax of \$7.6 million.)
- 1.6 There was no disposal of property during the year. (FY2015: Marine sector disposed a property at a gain of \$0.7 million and Land Systems sector relocated a factory with government compensation with no profit or loss impact.)
- 1.7 Higher other operating expenses in FY2016 (by \$52.3 million) arose mainly from the impairment of JHK's assets and provision for closure costs under Land Systems sector, partially offset by lower research and development costs.
- 1.8 The higher FY2016 other income (by \$12.1 million) arose mainly from gain on divestment of GJK in Land Systems sector and higher government grant.



1(b) BREAKDOWN OF REVENUE AND PROFIT FOR THE YEAR

| | GROUP | | |
|---|-----------------------|-----------------------|------------|
| | 2016 \$'000 | 2015 \$'000 | +/(-) % |
| Revenue reported for first half year | 3,250,407 | 3,056,462 | 6.3 |
| Profit for the period reported for first half year | 243,755 | 256,028 | (4.8) |
| Revenue reported for second half year | 3,433,330 | 3,278,561 | 4.7 |
| Profit for the period reported for second half year | 249,108 | 275,615 | (9.6) |

1(c) **EARNINGS PER ORDINARY SHARE (EPS)**

| | | GROUP | |
|------|--|--------|--------|
| | | FY2016 | FY2015 |
| EPS | based on profit attributable to shareholders: | Cents | Cents |
| (i) | Based on weighted average number of ordinary shares on issue | 15.60 | 17.05 |
| (ii) | On a fully diluted basis | 15.60 | 17.04 |



2 BALANCE SHEETS

| | GRO | OUP | СОМІ | PANY |
|---|-----------|-----------|-----------|-----------|
| | 31-Dec-16 | 31-Dec-15 | 31-Dec-16 | 31-Dec-15 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| ASSETS | | | | |
| Non-current assets | | | | |
| Property, plant and equipment | 1,670,132 | 1,708,779 | 3,251 | 3,997 |
| Subsidiaries | - | - | 1,277,609 | 1,194,799 |
| Associates and joint ventures | 405,530 | 461,560 | 17,657 | 17,657 |
| Investments | 322,051 | 328,684 | - | - |
| Intangible assets | 1,019,585 | 736,970 | - | - |
| Long-term trade receivables | 1,894 | 5,011 | - | - |
| Finance lease receivables | - | 523 | - | - |
| Deferred tax assets | 92,528 | 105,551 | 4,813 | 4,700 |
| Amounts due from related parties | 4,806 | 4,806 | 507,257 | 355,028 |
| Advances and other receivables | 2,534 | 329 | - | - |
| Derivative financial instruments | 32,967 | 25,790 | - | - |
| Employee Benefits | 151 | - | - | - |
| | 3,552,178 | 3,378,003 | 1,810,587 | 1,576,181 |
| Current assets | | | | |
| Inventories and work-in-progress | 1,898,278 | 1,943,004 | - | - |
| Trade receivables | 1,457,982 | 1,319,714 | - | - |
| Amounts due from related parties | 24,618 | 56,582 | 199,634 | 470,376 |
| Advances and other receivables | 338,217 | 334,165 | 2,084 | 5,299 |
| Finance lease receivables | · - | 3,173 | · - | · - |
| Short-term investments | 188,890 | 182,969 | _ | - |
| Bank balances and other liquid funds | 904,890 | 951,494 | 588,862 | 82,091 |
| 1 | 4,812,875 | 4,791,101 | 790,580 | 557,766 |
| TOTAL ASSETS | 8,365,053 | 8,169,104 | 2,601,167 | 2,133,947 |
| EQUITY AND LIABILITIES | | | | |
| Current liabilities | | | | |
| Advance payments from customers | 932,515 | 871,246 | - | - |
| Trade payables and accruals | 1,722,488 | 1,702,649 | 24,148 | 20,619 |
| Amounts due to related parties | 28,449 | 20,553 | 504,827 | 1,742 |
| Provisions | 274,662 | 257,524 | · - | · - |
| Progress billings in excess of work-in-progress | 620,331 | 568,575 | _ | - |
| Provision for taxation | 133,227 | 124,628 | _ | 5,528 |
| Borrowings | 87,427 | 174,686 | _ | -, |
| Employee benefits | 1,916 | - | _ | - |
| , | 3,801,015 | 3,719,861 | 528,975 | 27,889 |
| NET CURRENT ASSETS | 1,011,860 | 1,071,240 | 261,605 | 529,877 |



2 BALANCE SHEETS (cont'd)

| | GRO | OUP | COMF | PANY |
|----------------------------------|-----------|-----------|-----------|-----------|
| | 31-Dec-16 | 31-Dec-15 | 31-Dec-16 | 31-Dec-15 |
| | \$'000 | \$'000 | \$'000 | \$'000 |
| Non-current liabilities | | | | |
| Advance payments from customers | 590,828 | 700,908 | - | - |
| Trade payables and accruals | 137,763 | 229,535 | 8,997 | 11,538 |
| Deferred tax liabilities | 216,592 | 134,815 | - | - |
| Borrowings | 992,848 | 1,018,545 | - | - |
| Employee benefits | 85,200 | - | - | - |
| Deferred income | 77,159 | 92,052 | - | - |
| Other long-term payables | - | 700 | - | - |
| Derivative financial instruments | 19,435 | 11,615 | - | - |
| Amounts due to related parties | 17 | 146 | 676,417 | 644,274 |
| · | 2,119,842 | 2,188,316 | 685,414 | 655,812 |
| TOTAL LIABILITIES | 5,920,857 | 5,908,177 | 1,214,389 | 683,701 |
| NET ASSETS | 2,444,196 | 2,260,927 | 1,386,778 | 1,450,246 |
| Share capital and reserves | | | | |
| Share capital | 895,926 | 895,926 | 895,926 | 895,926 |
| Treasury shares | (44,081) | (66,870) | (44,081) | (66,870) |
| Capital reserves | 113,184 | 113,277 | (2,791) | (3,073) |
| Other reserves | (56,653) | (65,495) | 65,231 | 72,512 |
| Retained earnings | 1,273,886 | 1,255,214 | 472,493 | 551,751 |
| • | 2,182,262 | 2,132,052 | 1,386,778 | 1,450,246 |
| Non-controlling interests | 261,934 | 128,875 | - | - |
| Ç | 2,444,196 | 2,260,927 | 1,386,778 | 1,450,246 |
| TOTAL EQUITY AND LIABILITIES | 8,365,053 | 8,169,104 | 2,601,167 | 2,133,947 |

2(a) **ANALYSIS OF BALANCE SHEETS**

Compared to 31 December 2015, the increase in Group's net assets was due mainly to the consolidation of a new subsidiary with non-controlling interest, EFW, partially offset by impairment of JHK's assets and provision for closure costs.

The increase in intangible assets of \$283 million and net employee benefit obligation of \$87 million were due mainly to the acquisition of EFW.



2(b) **GROUP BORROWINGS**

| | As at 31-Dec-16 \$'000 | As at 31-Dec-15 \$'000 |
|---|------------------------------|------------------------------|
| Amount repayable within one year | | |
| Secured | 29,611 | 25,592 |
| Unsecured | 57,816 | 149,094 |
| | 87,427 | 174,686 |
| Amount repayable after one year Secured Unsecured | 75,960 916,888 | 97,959 920,586 |
| Unscoured | 992,848 | 1,018,545 |
| Total | 1,080,275 | 1,193,231 |

2(c) **NET ASSET VALUE**

| | GROUP | |
|---|--------|--------|
| | FY2016 | FY2015 |
| | Cents | Cents |
| Net asset value per ordinary share at end of the financial year | 70.20 | 68.74 |

| | COMPANY | |
|---|---------|--------|
| | FY2016 | FY2015 |
| | Cents | Cents |
| Net asset value per ordinary share at end of the financial year | 44.61 | 46.76 |



3 CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2016

| | GRO | UP |
|---|-----------|-----------|
| | FY2016 | F2015 |
| | \$'000 | \$'000 |
| Cash flows from operating activities | | |
| Profit before taxation | 590,633 | 630,302 |
| Adjustments: | | |
| Share of results of associates and joint ventures, net of tax | (63,766) | (58,340) |
| Share-based payment expense | 9,535 | 16,582 |
| Depreciation charge | 195,678 | 170,394 |
| Property, plant and equipment written off | 709 | 6,216 |
| Amortisation of other intangible assets | 51,643 | 16,898 |
| Other intangible assets written off | 54 | 143 |
| Gain on disposal of property, plant and equipment | (903) | (1,190) |
| Gain on disposal of investments | (3,672) | (343) |
| Remeasurement (gain)/loss on fair value of pre-existing interest in an acquiree | (1,364) | 299 |
| Gain on disposal of an associate | (731) | (59) |
| Gain on disposal of subsidiaries, net | (11,781) | - |
| Bargain purchase arising from business combinations | (1,333) | (10,529) |
| Write-back on loan to an associate | - | (272) |
| Write-back on progressive payments to contractor | - | (283) |
| Changes in fair value of financial instruments and hedged items | (2,500) | (14,804) |
| Changes in fair value of financial instruments held for trading | 11 | (15) |
| Interest expenses | 42,441 | 39,752 |
| Interest income | (27,342) | (23,499) |
| Impairment/(write-back) of property, plant and equipment | 30,837 | (212) |
| Impairment losses on goodwill and other intangible assets | 9,322 | 4,942 |
| Impairment of investments | 1,579 | - |
| Dividends from investments | (4)_ | (3) |
| Operating profit before working capital changes | 819,046 | 775,979 |
| Changes in: | | |
| Inventories and work-in-progress | 75,264 | (99,619) |
| Progress billings in excess of work-in-progress | 50,477 | (156,772) |
| Trade receivables | (106,021) | 36,405 |
| Advance payments to suppliers | (15,694) | 174,200 |
| Other receivables, deposits and prepayments | (1,331) | 13,057 |
| Amount due from holding company and related corporations balances | 15,502 | 15,765 |
| Amount due to holding company and related corporations balances | (7,248) | (13,285) |
| Amount due from associates | 22,005 | (8,973) |
| Amount due from joint ventures | 15,966 | (2,506) |
| Trade payables | 19,074 | (27,855) |
| Advance payments from customers | (67,602) | (138,130) |
| Other payables, accruals and provisions | (3,943) | (33,656) |
| Loans to staff and third parties | (2,571) | 12,873 |
| Deferred income | (6,378) | 2,078 |
| Foreign currency translation of foreign operations | (912) | (875) |
| Cash generated from operations | 805,634 | 548,686 |
| Interest received | 29,886 | 27,857 |
| Income tax paid | (76,715) | (111,093) |
| Net cash from operating activities | 758,805 | 465,450 |
| • | | |



3 CONSOLIDATED STATEMENT OF CASH FLOWS FOR THE YEAR ENDED 31 DECEMBER 2016 (cont'd)

| | GROUP | | |
|--|-----------|-----------|--|
| | FY2016 | FY2015 | |
| | \$'000 | \$'000 | |
| Cash flows from investing activities | | | |
| Proceeds from sale of property, plant and equipment | 3,760 | 2,736 | |
| Proceeds from disposal of an associate | 731 | - | |
| Proceeds from sale and maturity of investments | 224,093 | 81,228 | |
| Proceeds from unwinding of cross currency interest rate swaps | - | 14,300 | |
| Repayment of loan from a joint venture | - | 272 | |
| Dividends from associates and joint ventures | 44,736 | 51,393 | |
| Dividends from investments | 4 | 3 | |
| Purchase of property, plant and equipment | (250,922) | (273,040) | |
| Investment in an associate and a joint venture | (35,162) | - | |
| Purchase of investments | (216,297) | (345,182) | |
| Additions to other intangible assets | (76,823) | (22,499) | |
| Acquisition of controlling interests in subsidiaries, net of cash acquired | 9,127 | 13,441 | |
| Disposal of subsidiaries, net of cash disposed | 29,526 | - | |
| Net cash used in investing activities | (267,227) | (477,348) | |
| Cash flows from financing activities | | | |
| Proceeds from bank loans | 199,478 | 216,445 | |
| Proceeds from other loans | - | 1,615 | |
| Proceeds from a loan from a joint venture | 2,000 | 5,000 | |
| Repayment of bank loans | (222,611) | (113,122) | |
| Repayment of other loans | (161) | (156) | |
| Repayment of lease obligations | (972) | (1,125) | |
| Repayment of loan to a joint venture | (7,000) | - | |
| Proceeds from issuance of shares | - | 5,356 | |
| Proceeds from share options exercised with issuance of treasury shares | 9,392 | 8,571 | |
| Purchase of treasury shares | (3,137) | (89,776) | |
| Capital contribution from non-controlling interests of subsidiaries | 448 | 639 | |
| Return of capital to non-controlling interests of a subsidiary | (1,178) | - | |
| Acquisition of non-controlling interests in a subsidiary | (167) | (7,600) | |
| Dividends paid to shareholders of the Company | (465,930) | (497,604) | |
| Dividends paid to non-controlling interests | (10,638) | (10,813) | |
| Interest paid | (40,885) | (37,322) | |
| Deposit discharged | 6,117 | 736 | |
| Net cash used in financing activities | (535,244) | (519,156) | |
| Net decrease in cash and cash equivalents | (43,666) | (531,054) | |
| Cash and cash equivalents at beginning of the year | 944,119 | 1,462,612 | |
| Exchange difference on cash and cash equivalents | | ,, | |
| at beginning of the year | 3,179 | 12,561 | |
| Cash and cash equivalents at end of the year | 903,632 | 944,119 | |



3(a) ANALYSIS OF CONSOLIDATED STATEMENT OF CASH FLOWS

The Group ended the year with cash and cash equivalents ("CCE") of \$904 million. The Group generated net cash of \$759 million from its operating activities compared to \$465 million in FY2015. The increase was due to favourable working capital with lower inventories including work-in-progress and an increase in progress billings in excess of work-in-progress in FY2016, as well as lower income tax paid.

Net cash used in investing activities of \$267 million in FY2016 was primarily for investment in property, plant and equipment (\$251 million) and capitalized research and development ("R&D") activities (\$77 million) mainly in EFW's passenger-to-freighter conversion programme, partially offset by cash receipt from disposal of GJK and Keystone Holdings Global Pte. Ltd.

Net cash used in financing activities of \$535 million in FY2016 was mainly attributable to payment of FY2015 final dividend (\$311 million) and FY2016 interim dividend (\$155 million), net repayment of bank loans (\$23 million) and interest paid (\$41 million).

4 <u>CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME FOR THE YEAR ENDED</u> 31 <u>DECEMBER 2016</u>

The Statement of Comprehensive Income included as part of the results announcement is in compliance with the Singapore Financial Reporting Standards (FRS).

| | GROUP | | | |
|--|----------|---------|---------|--|
| | FY2016 | FY2015 | +/(-) | |
| | \$'000 | \$'000 | % | |
| | | | | |
| Profit for the year | 492,863 | 531,643 | (7.3) | |
| Other comprehensive income | | | | |
| Items that will not be reclassified to profit or loss | (= 00 t) | | | |
| Defined benefit plan remeasurements | (5,964) | - | NM | |
| Items that are or may be reclassified subsequently to profit or loss | | | | |
| Net fair value changes on available-for-sale financial assets | 1,089 | (3,883) | (128.0) | |
| Net fair value changes on cash flow hedges | 4,124 | 4,050 | 1.8 | |
| Reclassification of cash flow hedge reserve arising from | 1,121 | 1,000 | 1.0 | |
| disposal of an associate | 11,368 | (2,805) | (>500) | |
| Foreign currency translation differences | (2,937) | 36,372 | (108.1) | |
| Share of foreign currency translation differences of associates | (2,007) | 00,072 | (100.1) | |
| and joint ventures | (2,809) | (860) | 226.6 | |
| Reclassification of foreign currency translation reserve to | (=,555) | (000) | | |
| profit or loss arising from disposal of foreign entities | 9,446 | _ | NM | |
| | | | (== A) | |
| Other comprehensive income for the year, net of tax | 14,317 | 32,874 | (56.4) | |
| | | | | |
| Total comprehensive income for the year, net of tax | 507,180 | 564,517 | (10.2) | |
| | | | (1012) | |
| Total comprehensive income attributable to: | | | | |
| Shareholders of the Company | 501,379 | 559,078 | (10.3) | |
| Non-controlling interests | 5,801 | 5,439 | 6.7 | |
| | 507,180 | 564,517 | (10.2) | |
| | | | | |



5 STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016

| | Share capital | Treasury Shares | Capital reserves | Other reserves | Retained earnings | Total | Non- controlling interests | Total equity |
|---|---------------|--------------------|------------------|----------------|-------------------|-------------|----------------------------------|---------------|
| Group | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At 1.1.2015 | 889,426 | (6,529) | 116,323 | (92,057) | 1,225,040 | 2,132,203 | 132,407 | 2,264,610 |
| Total comprehensive income for the year | | | | | | | | |
| Profit for the year | - | - | - | - | 529,039 | 529,039 | 2,604 | 531,643 |
| Other comprehensive income | | | | | | | | |
| Net fair value changes on available- for-sale financial assets | - | - | - | (3,883) | - | (3,883) | - | (3,883) |
| Net fair value changes on cash flow hedges | - | - | - | 3,658 | - | 3,658 | 392 | 4,050 |
| Share of net fair value changes on cash flow hedges of an associate | - | _ | - | (2,805) | _ | (2,805) | _ | (2,805) |
| Foreign currency translation differences | - | _ | _ | 33,929 | - | 33,929 | 2,443 | 36,372 |
| Share of foreign currency translation | | | | 00,020 | | 00,020 | 2,440 | 00,072 |
| differences of associates and joint ventures | - | - | - | (860) | - | (860) | - | (860) |
| Other comprehensive income for the year, net of tax | - | - | - | 30,039 | - | 30,039 | 2,835 | 32,874 |
| Total comprehensive income for the year, net of tax | _ | | | 30.039 | 529,039 | 559,078 | 5,439 | 564,517 |
| Transactions with owners of the Company, recognised directly in equity Contributions by and distributions to owners of the Company | | | | | | | | |
| Issue of shares | 6,500 | - | - | (1,144) | - | 5,356 | _ | 5,356 |
| Capital contribution by | | | | , , | | | 000 | 000 |
| non-controlling interests Cost of share-based payment | - | - | - | - 16,501 | - | - 16,501 | 639 81 | 639 16,582 |
| Purchase of treasury shares | - | (89,776) | - | - | - | (89,776) | - | (89,776) |
| Treasury shares reissued pursuant to share plans | - | 29,435 | (3,046) | (17,689) | _ | 8,700 | (129) | 8,571 |
| Dividends paid | - | - | - | - | (497,604) | (497,604) | - | (497,604) |
| Dividends paid to non-controlling interests | - | - | - | - | - | - | (10,813) | (10,813) |
| Total contributions by and distributions to owners of the Company | 6,500 | (60,341) | (3,046) | (2,332) | (497,604) | (556,823) | (10,222) | (567,045) |
| Changes in ownership interests in subsidiaries | | | | | | | | |
| Acquisition of non-controlling interests in a subsidiary without a change in control | - | - | - | (2,406) | - | (2,406) | (5,194) | (7,600) |
| Acquisition of a subsidiary with non-controlling interest | - | - | - | - | - | - | 6,445 | 6,445 |
| Total transactions with owners of the | | | | | | | | |
| Company Transfer from retained earnings | 6,500 | (60,341) | (3,046) | (4,738) | (497,604) | (559,229) | (8,971) | (568,200) |
| to statutory reserve | - | - | - | 1,261 | (1,261) | - | - | - |
| At 31.12.2015 | 895,926 | (66,870) | 113,277 | (65,495) | 1,255,214 | 2,132,052 | 128,875 | 2,260,927 |



5 STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016 (cont'd)

| | Share capital | Treasury Shares | Capital reserves | Other reserves | Retained earnings | Total | Non- controlling interests | Total equity |
|--|---------------|--------------------|------------------|------------------------|---------------------------|------------------|----------------------------------|------------------|
| Group | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 | \$'000 |
| At 1.1.2016 | 895,926 | (66,870) | 113,277 | (65,495) | 1,255,214 | 2,132,052 | 128,875 | 2,260,927 |
| Total comprehensive income for the year | | | | | | | | |
| Profit for the year | _ | - | - | _ | 484,514 | 484,514 | 8,349 | 492,863 |
| Other comprehensive income | | | | | , | • | , | , |
| Net fair value changes on available- for-sale financial assets | - | - | - | 1,089 | - | 1,089 | - | 1,089 |
| Net fair value changes on cash flow hedges | - | - | - | 572 | - | 572 | 3,552 | 4,124 |
| Reclassification of cash flow hedge reserve arising from disposal of | | | | | | | | |
| an associate | - | - | - | 11,368 | - | 11,368 | - | 11,368 |
| Foreign currency translation differences | - | - | - | 467 | - | 467 | (3,404) | (2,937) |
| Share of foreign currency translation differences of associates and joint ventures | | | | (2.900) | | (2.900) | | (2.800) |
| Reclassification of foreign currency | - | - | - | (2,809) | - | (2,809) | - | (2,809) |
| translation reserve to profit or loss | | | | | | | | |
| arising from disposal of foreign entities | _ | _ | _ | 9,446 | _ | 9,446 | _ | 9,446 |
| Defined benefit plan remeasurements | • | - | - | - | (3,268) | (3,268) | (2,696) | (5,964) |
| Other comprehensive income for the year, net of tax | | _ | _ | 20,133 | (3,268) | 16,865 | (2,548) | 14,317 |
| Total comprehensive income | | | | | | | | |
| for the year, net of tax Transactions with owners of the | - | - | - | 20,133 | 481,246 | 501,379 | 5,801 | 507,180 |
| Company, recognised directly in equity | | | | | | | | |
| Contributions by and distributions to owners of the Company | | | | | | | | |
| Capital contribution by non-controlling interests | | _ | _ | _ | _ | | 448 | 448 |
| Return of capital to | | | | | | | 440 | 110 |
| non-controlling interests | - | - | - | - | - | - | (1,178) | (1,178) |
| Cost of share-based payment Purchase of treasury shares | - | (3,137) | - | 9,515 - | - | 9,515 (3,137) | 20 | 9,535 (3,137) |
| Treasury shares reissued pursuant | | (0,107) | | | | (0,107) | | (0,107) |
| to share plans | - | 25,926 | 282 | (16,719) | - | 9,489 | (97) | 9,392 |
| Dividends paid Dividends paid to non-controlling | - | - | - | - | (465,930) | (465,930) | - | (465,930) |
| interests | - | - | - | - | - | - | (10,638) | (10,638) |
| Total contributions by and | | | | | | | | |
| distributions to owners of the | | 22.700 | 202 | (7.004) | (405.020) | (450,000) | (44.445) | (404 500) |
| Company Changes in ownership interests in subsidiaries | - | 22,789 | 282 | (7,204) | (465,930) | (450,063) | (11,445) | (461,508) |
| Acquisition of non-controlling | | | | | | | | |
| interests in a subsidiary without a | | | | (=a.t) | | /=a ·· | == : | (,,,,,,) |
| change in control Acquisition of subsidiaries | - | - | - | (731) | - | (731) | 564 | (167) |
| with non-controlling interests | - | - | - | - | - | - | 154,816 | 154,816 |
| Disposal of subsidiary | - | - | (375) | (3,474) | 3,474 | (375) | (16,677) | (17,052) |
| Total transactions with owners of the Company | - | 22,789 | (93) | (11,409) | (462,456) | (451,169) | 127,258 | (323,911) |
| Transfer from retained earnings | | | | 440 | (440) | | | |
| to statutory reserve At 31.12.2016 | 895,926 | (44,081) | 113,184 | 118 (56,653) | (118) 1,273,886 | 2,182,262 | 261,934 | 2,444,196 |
| AL VI.12.2010 | 033,320 | (ויטט,דדן | 110,104 | (50,055) | 1,213,000 | ۷,۱۵۷,۲۵۷ | 201,304 | ۷,٦٦٦, ١٥٥ |



5 STATEMENT OF CHANGES IN EQUITY FOR THE YEAR ENDED 31 DECEMBER 2016 (cont'd)

| Company | Share capital \$'000 | Treasury Shares \$'000 | Share-based payment reserve \$'000 | Capital reserve | Retained earnings \$'000 | Total equity \$'000 |
|---|----------------------------|------------------------|------------------------------------|-----------------|--------------------------------|------------------------|
| Company | · | · | | φ 000 | | · |
| At 1.1.2015 | 889,426 | (6,529) | 74,865 | - | 568,323 | 1,526,085 |
| Total comprehensive income for the year | | | | | | |
| Profit for the year | - | - | - | - | 481,032 | 481,032 |
| Total comprehensive income for the year | - | - | - | - | 481,032 | 481,032 |
| Transactions with owners of the Company, recognised directly in equity | | | | | | |
| Contributions by and distributions to owners of the Company | | | | | | |
| Issue of shares | 6,500 | - | (1,144) | - | - | 5,356 |
| Cost of share-based payment Dividends paid | - | - | 16,582 | - | - (497,604) | 16,582 (497,604) |
| Purchase of treasury shares | - | (89,776) | - | - | - | (89,776) |
| Treasury shares reissued pursuant | | 00.405 | (47.704) | (0.070) | | 0.574 |
| to share plans Total contributions by and | - | 29,435 | (17,791) | (3,073) | - | 8,571 |
| distributions to owners of the Company | 6,500 | (60,341) | (2,353) | (3,073) | (497,604) | (556,871) |
| At 31.12.2015 | 895,926 | (66,870) | 72,512 | (3,073) | 551,751 | 1,450,246 |
| At 1.1.2016 | 895,926 | (66,870) | 72,512 | (3,073) | 551,751 | 1,450,246 |
| Total comprehensive income for the year | | | | | | |
| Profit for the year Total comprehensive income | | - | - | - | 386,672 | 386,672 |
| for the year | - | - | - | - | 386,672 | 386,672 |
| Transactions with owners of the Company, recognised directly in equity | | | | | | |
| Contributions by and distributions to owners of the Company | | | | | | |
| Cost of share-based payment | - | - | 9,535 | - | - (465 020) | 9,535 |
| Dividends paid Purchase of treasury shares | _ | (3,137) | - | - | (465,930) | (465,930) (3,137) |
| Treasury shares reissued pursuant | | , , | (40.040) | 000 | | , , |
| to share plans Total contributions by and | | 25,926 | (16,816) | 282 | - | 9,392 |
| distributions to owners of the Company | - | 22,789 | (7,281) | 282 | (465,930) | (450,140) |
| At 31.12.2016 | 895,926 | (44,081) | 65,231 | (2,791) | 472,493 | 1,386,778 |



5(a) CHANGES IN COMPANY'S SHARE CAPITAL

Issued and paid up capital

As at 31 December 2016, the Company has an issued share capital of 3,122,495,197 ordinary shares (31 December 2015: 3,122,495,197 ordinary shares) of which 13,888,757 were held by the Company as treasury shares (31 December 2015: 20,966,968).

| | Number of Shares for the Year ended 31.12.2016 |
|---|---|
| As at beginning and end of the year/quarter (including treasury shares) | 3,122,495,197 |
| As at end of the year (excluding treasury shares) | 3,108,606,440 |
| As at 31 December 2015 (excluding treasury shares) | 3,101,528,229 |

Singapore Technologies Engineering Share Option Plan (ESOP)

As at 31 December 2016, there were 10,051,479 (31 December 2015: 17,636,741) unexercised options of unissued ordinary shares under the terminated ESOP.

Singapore Technologies Engineering Performance Share Plan 2010 (PSP 2010)

As at 31 December 2016, the total number of contingent shares granted conditionally but not released was 4,842,471 (31 December 2015: 3,955,515). Based on the achievement factor, the actual release of the awards could range from zero to a maximum of 8,232,200 (31 December 2015: 6,724,375) ordinary shares of the Company.

Singapore Technologies Engineering Restricted Share Plan 2010 (RSP 2010)

As at 31 December 2016, the total number of contingent shares granted conditionally but not released was 5,683,298 (31 December 2015: 9,504,083). Based on the achievement factor, the actual release of the awards could range from zero to a maximum of 8,282,078 (31 December 2015: 14,205,624) ordinary shares.

As at 31 December 2016, the total number of unreleased and unvested awards was 5,043,749 (31 December 2015: 2,933,999) ordinary shares of the Company.



5(a) CHANGES IN COMPANY'S SHARE CAPITAL (cont'd)

Treasury Shares

During the financial year, the Company purchased 1,088,900 ordinary shares by way of open market acquisitions (31 December 2015: 27,616,900).

During the year, 8,167,111 treasury shares were utilised pursuant to the ESOP and RSP 2010 (31 December 2015: 8,683,932).

| Group and Company | Number of Shares for the Year ended 31.12.2016 |
|--|---|
| As at beginning of the year | 20,966,968 |
| Purchase of treasury shares | 1,088,900 |
| Treasury shares transferred on exercise of share options | (3,276,310) |
| Treasury shares transferred on vesting of RSP 2010 | (4,890,801) |
| As at end of the year | 13,888,757 |

6 **AUDIT**

The figures have been audited by the Company's auditors.

7 **AUDITORS' REPORT**

See attached auditors' report.

8 **ACCOUNTING POLICIES**

The Group has applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with the audited financial statements as at 31 December 2015 except for the adoption of FRS and INT FRS that are mandatory for financial year beginning on or after 1 January 2016. The adoption of these FRS and INT FRS has no significant impact on the financial statements.

9 CHANGES IN ACCOUNTING POLICIES

There are no changes to the accounting policies.



10 REVIEW OF GROUP PERFORMANCE

10(a) Revenue

FY2016 vs FY2015

| \$m | FY2016 | FY2015 | Growth | |
|--------------|--------|--------|--------|-------|
| Aerospace | 2,484 | 2,090 | 394 | 19% |
| Electronics | 1,885 | 1,709 | 176 | 10% |
| Land Systems | 1,305 | 1,396 | (91) | (7%) |
| Marine | 841 | 958 | (117) | (12%) |
| Others | 169 | 182 | (13) | (7%) |
| Total | 6,684 | 6,335 | 349 | 6% |

Group's revenue of \$6,684 million for FY2016 was 6% or \$349 million higher than that of FY2015. Aerospace and Electronics sectors reported higher revenue, while Land Systems and Marine sectors and "Others" recorded lower revenue.

Aerospace sector's FY2016 revenue of \$2,484 million was 19% or \$394 million higher than that of FY2015. **Engineering & Materials Services** business group recorded higher revenue from contribution from EFW which became our subsidiary from January 2016, partially offset by lower revenue from **Component/Engine Repair and Overhaul** business group. **Aircraft Maintenance & Modification** business group reported comparable revenue.

FY2016 revenue of \$1,885 million for the Electronics sector was 10% or \$176 million higher than that of FY2015 arising from higher value project milestone completions from Large-Scale Systems Group and Communication & Sensor Systems Group and also increased sales of satellite communication products and electro-optic equipment. Software Systems Group reported comparable revenue.

Land Systems sector's revenue of \$1,305 million was 7% or \$91 million lower than that of FY2015 arising from divestment of GJK in May 2016 and cessation of production of JHK in **Automotive** business group, partially offset by higher revenue from **Munitions & Weapon** and **Services, Trading & Others** business groups.

Revenue of Marine sector in FY2016 of \$841 million was 12% or \$117 million lower than that of FY2015, due mainly to lower **Shipbuilding** revenue from both local and US operations.

Lower revenue under "Others" was due mainly to lower revenue from Miltope, partially offset by higher contribution from ST Synthesis.



10 **REVIEW OF GROUP PERFORMANCE** (cont'd)

10(b) Profitability

FY2016 vs FY2015

| \$m | FY2016 | FY2015 | Gro | wth |
|--------------|--------|--------|--------|--------|
| Aerospace | 300.3 | 290.6 | 9.7 | 3% |
| Electronics | 207.8 | 191.0 | 16.8 | 9% |
| Land Systems | 22.2 | 65.0 | (42.8) | (66%) |
| Marine | 75.1 | 88.3 | (13.2) | (15%) |
| Others | (14.8) | (4.6) | (10.2) | (222%) |
| Total | 590.6 | 630.3 | (39.7) | (6%) |

Group's profit before tax (PBT) for FY2016 of \$590.6 million was lower than that of FY2015 by 6% or \$39.7 million. Lower PBT from Land Systems and Marine sectors as well as "Others" were partially offset by higher PBT from the Electronics sector. Aerospace sector reported comparable PBT.

Aerospace sector's PBT of \$300.3 million in FY2016 was comparable to that achieved in FY2015. This was due to higher gross profit, in line with higher revenue, partially offset by higher operating expenses and lower finance income.

Electronics sector delivered PBT of \$207.8 million in FY2016, 9% or \$16.8 million higher than that achieved in FY2015 with increased revenue from all business groups and higher other income, partially offset by higher operating expenses.

Land Systems sector's FY2016 PBT of \$22.2 million was 66% or \$42.8 million lower than that for FY2015 due mainly to the one-off charge of \$65.1 million comprising an impairment of asset carrying values and provision for closure costs for JHK, partially offset by divestment gain (\$10.4 million) from GJK and lower operating expenses.

PBT of Marine sector in FY2016 of \$75.1 million was 15% or \$13.2 million lower than that for FY2015 due mainly to weaker Shipbuilding performance from local and US operations.

PBT under "Others" for FY2016 was \$10.2 million lower compared to FY2015. This was due to higher operating expenses and less favourable fair value changes on cross currency interest rate swaps and forward contracts, partially offset by improved performance of ST Synthesis and contribution from an associate, Experia Events Pte. Ltd., the organiser of Singapore Airshow 2016.



11 VARIANCE FROM PROSPECTS STATEMENT

There has been no variance from the previous prospects statement.

12 **PROSPECTS**

Group

Barring unforeseen circumstances, the Group expects FY2017 Revenue to be comparable, while PBT is expected to be higher than that of FY2016.

Sectors

For Aerospace sector, both Revenue and PBT for FY2017 are expected to be comparable to that of FY2016.

For Electronics sector, both Revenue and PBT for FY2017 are expected to be higher than that of FY2016.

For Land Systems sector, Revenue for FY2017 is expected to be comparable, while PBT is expected to be higher than that of FY2016.

For Marine sector, Revenue for FY2017 is expected to be comparable, while PBT is expected to be lower than that of FY2016.

This release may contain forward-looking statements that involve risks and uncertainties. These forward-looking statements reflect the Company's current intentions, plans, expectations, assumptions and beliefs about future events. Actual future performance, outcomes and results may differ materially from those expressed in forward-looking statements as a result of a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from other companies and venues for the sale/distribution of goods and services, shifts in customer demands, customers and partners, changes in operating expenses, including employee wages, benefits and training, and governmental and public policy changes, as well as natural disasters which may negatively impact business activities of the ST Engineering group. You are cautioned not to place undue reliance on these forward-looking statements, which are based on current view of management on future events.

13 **DIVIDENDS**

The Directors are pleased to announce that a final dividend of 10.0 cents per share has been recommended for the year ended 31 December 2016. Together with the interim dividend of 5.0 cents per share paid on 30 August 2016, the total dividend for the year ended 31 December 2016 will be 15.0 cents per share and amounts to \$467.6 million. The recommended dividends take into consideration the Group's FY2016 profit after tax, present cash position, positive cash flow generated from operations and projected capital requirements. Payment of the final dividend is subject to the approval of the shareholders of the Company at the forthcoming Annual General Meeting.



(a) Current Financial Period Reported On

Any dividend recommended for the current financial period reported on? Yes

| Name of Dividend | Interim tax exempt (one-tier) | Final tax exempt (one-tier) | Total |
|-----------------------|-------------------------------|-------------------------------|-------------------------------|
| Dividend Type | Cash | Cash | Cash |
| Dividend Per Share | 5.0 cents per ordinary share | 10.0 cents per ordinary share | 10.0 cents per ordinary share |
| Annual Dividend | \$155.4m | \$312.2m | \$467.6m |

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? Yes

| Name of Dividend | Interim Ordinary tax exempt (one-tier) | Final Ordinary tax exempt (one-tier) | Special Dividend tax exempt (one-tier) | Total |
|-----------------------|--|--------------------------------------|--|-------------------------------|
| Dividend Type | Cash | Cash | Cash | Cash |
| Dividend Per Share | 5.0 cents per ordinary share | 5.0 cents per ordinary share | 5.0 cents per ordinary share | 15.0 cents per ordinary share |
| Annual Dividend | \$155.5m | \$156.1m | \$156.1m | \$467.7m |

(c) Books Closure and Dividend Payment Dates

NOTICE IS HEREBY GIVEN THAT the Register of Members and Share Transfer Books will be closed on 28 April 2017 for the preparation of dividend warrants. Duly completed transfers in respect of ordinary shares in the capital of the Company together with all relevant documents of title received by the Company's share registrar, M & C Services Private Limited, 112 Robinson Road #05-01 Singapore 068902 up to 5.00 p.m. on 27 April 2017 will be registered to determine members' entitlements to the proposed dividends, subject to approval of members to the proposed dividends at the Twentieth Annual General Meeting to be convened on 21 April 2017. Subject as aforesaid, members whose securities accounts with The Central Depository (Pte) Limited are credited with ordinary shares in the capital of the Company as at 5.00 p.m. on 27 April 2017 will be entitled to the proposed dividends. The proposed dividends, if so approved by members, will be paid on 9 May 2017.



14 BUSINESS SEGMENTAL INFORMATION

By Business Activity

FY2016 Land Group Aerospace **Electronics Systems** Marine Others Elimination \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 Revenue External sales 2,484,337 1,884,733 1,304,819 840,582 169,266 6,683,737 Inter-segment sales 33,209 (75,210)8,520 25,768 7,135 578 2,492,857 1,910,501 1,311,954 841,160 202,475 (75,210)6,683,737 Reportable segment profit from operations 240,431 191,846 (11,200)63,576 (78,061)64,491 471,083 Other income 22,736 19,400 25,101 7,548 482,002 (488,972)67,815 Other expenses (4,339)(15)(1,675)(124)6,138 (15)45,938 33,691 Finance income 11,431 4,089 2,251 3,866 (33,884)Finance costs (12,038)(7,827)(7,199)(596)(59,767)41,720 (45,707)Share of results of associates and joint 42,097 ventures, net of tax 305 14,896 851 5,617 63,766 Profit before taxation 300,318 207,798 22,174 75,121 390,112 (404,890)590,633 **Taxation** (49,102)(33, 194)(18,015)(7,370)15,672 (5,761)(97,770)Non-controlling interests (16,831)(58)8,534 (8,349)6 Profit attributable to shareholders 234,385 174,546 12,693 67,757 405,784 (410,651)484,514 Other assets 2,770,573 2,054,854 1,556,147 967,208 5,047,431 (4,436,690)7,959,523 Associates and joint ventures 6,642 405,530 244,263 1,565 126,737 8,666 17,657 Segment assets 3,014,836 2,056,419 1,682,884 975,874 5,065,088 (4,430,048)8,365,053 Segment liabilities 2,030,556 1,783,937 1,442,303 809,473 2,871,524 (3,016,936)5,920,857 Capital expenditure + 200,041 80,070 36,513 10,235 2,344 (25)329,178 Depreciation and amortisation 112,988 45,536 38,720 28,422 21,697 (42)247,321 Impairment losses * 2,667 8 37,492 1,571 41,738 Other non-cash expenses 393 56 314 763

⁺ These relate to additions or impairment of property, plant and equipment and intangible assets.



14 BUSINESS SEGMENTAL INFORMATION (cont'd)

By Business Activity

FY2015 Land Aerospace **Electronics** Systems Marine Others Elimination Group \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 \$'000 Revenue 1,708,959 1,395,587 958,028 182,677 External sales 2,089,772 6,335,023 Inter-segment sales (73,025)5,842 34,215 5,432 345 27,191 2,095,614 1,401,019 958,373 209,868 1,743,174 (73,025)6,335,023 Reportable segment profit from operations 178,699 71,795 60,704 222,013 47,189 (70, 129)510,271 23,856 Other income 14,654 7,482 560,949 13,239 (564,433)55,747 Other expenses (578)(1,645)(115)2,039 (299)Finance income 25,596 3,683 2,880 3,716 77,185 (56,869)56,191 (103)Finance costs (19, 157)(6,122)(13,252)(103,835)92,521 (49,948)Share of results of associates and joint ventures, net of tax 38,870 38 16,590 5,500 (2,658)58,340 Profit before taxation 290,600 190,952 65,001 88,275 464,170 (468,696)630,302 **Taxation** (27,191)(2,558)7,385 (5,000)(56,900)(14,395)(98,659)Non-controlling interests (6,981)(761)5,130 (2,604)8 Profit attributable to shareholders 226,719 163,000 55,736 85,725 471,555 (473,696)529,039 Other assets 2,328,622 1,860,634 1,855,080 994,623 4,579,005 (3,910,420)7,707,544 Associates and joint ventures 311,473 1,397 121,781 8,229 17,657 1,023 461,560 1,862,031 1,002,852 (3,909,397)Segment assets 2,640,095 1,976,861 4,596,662 8,169,104 Segment liabilities 1,874,224 1,637,723 1,713,471 810,727 2,510,204 (2,638,172)5,908,177 Capital expenditure + 219,757 52,878 23,247 18,866 18,244 332,992 Depreciation and amortisation 71,470 39,871 38,981 29,609 7,404 (43)187,292 Impairment losses + 4,447 4,447 2 8 393 6,359 Other non-cash expenses 5,956

[†] These relate to additions or impairment of property, plant and equipment and intangible assets.



14 BUSINESS SEGMENTAL INFORMATION (cont'd)

13,394

1,760

170,408

25,935

(13,830)

140,823

By Business Activity

Marine

Others

Group

| Revenue | | | | Revenue | | |
|--------------|---------------|-----------------|---------|------------------|-----------------|---------|
| | 4Q2016 | 4Q2015 | +/(-) | FY2016 | FY2015 | +/(-) |
| | \$'000 | \$'000 | % | \$'000 | \$'000 | % |
| Aerospace | 680,183 | 579,674 | 17.3 | 2,484,337 | 2,089,772 | 18.9 |
| Electronics | 516,686 | 510,972 | 1.1 | 1,884,733 | 1,708,959 | 10.3 |
| Land Systems | 403,935 | 413,094 | (2.2) | 1,304,819 | 1,395,587 | (6.5) |
| Marine | 168,277 | 219,896 | (23.5) | 840,582 | 958,028 | (12.3) |
| Others | 51,225 | 54,948 | (6.8) | 169,266 | 182,677 | (7.3) |
| Group | 1,820,306 | 1,778,584 | 2.3 | 6,683,737 | 6,335,023 | 5.5 |
| | | | | | | |
| | Profit Be | fore Tax | | Profit Bet | fore Tax | |
| | 4Q2016 | 4Q2015 | +/(-) | FY2016 | FY2015 | +/(-) |
| | \$'000 | \$'000 | % | \$'000 | \$'000 | % |
| Aerospace | 85,827 | 85,273 | 0.6 | 300,318 | 290,600 | 3.3 |
| Electronics | 64,175 | 60,154 | 6.7 | 207,798 | 190,952 | 8.8 |
| Land Systems | 24,123 | 12,736 | 89.4 | 22,174 | 65,001 | (65.9) |
| Marine | 12,563 | 19,344 | (35.1) | 75,121 | 88,275 | (14.9) |
| Others | (3,372) | (10,935) | 69.2 | (14,778) | (4,526) | (226.5) |
| Group | 183,316 | 166,572 | 10.1 | 590,633 | 630,302 | (6.3) |
| | Profit Attrib | utable to Share | holders | Profit Attributa | able to Shareho | lders |
| | 4Q2016 | 4Q2015 | +/(-) | FY2016 | FY2015 | +/(-) |
| | \$'000 | \$'000 | % | \$'000 | \$'000 | % |
| Aerospace | 75,840 | 61,356 | 23.6 | 234,385 | 226,719 | 3.4 |
| Electronics | 54,614 | 54,675 | (0.1) | 174,546 | 163,000 | 7.1 |
| Land Systems | 24,800 | 12,687 | 95.5 | 12,693 | 55,736 | (77.2) |

(48.4)

112.7

21.0

67,757

(4,867)

484,514

(21.0)

(127.3)

(8.4)

85,725

(2,141)

529,039



14 BUSINESS SEGMENTAL INFORMATION (cont'd)

By Geographical Areas

| | Revenue | | | |
|--------|-----------|------|-----------|------|
| | FY2016 | | FY2015 | |
| | \$'000 | % | \$'000 | % |
| Asia | 3,951,297 | 59.1 | 3,940,047 | 62.2 |
| USA | 1,631,675 | 24.4 | 1,503,208 | 23.7 |
| Europe | 610,188 | 9.1 | 311,526 | 4.9 |
| Others | 490,577 | 7.4 | 580,242 | 9.2 |
| Total | 6,683,737 | 100 | 6,335,023 | 100 |

By Country of Incorporation

| | Revenue | | | |
|--------|-----------|------|-----------|------|
| | FY2016 | | FY2015 | |
| | \$'000 | % | \$'000 | % |
| Asia | 4,599,078 | 68.8 | 4,695,163 | 74.1 |
| USA | 1,524,481 | 22.8 | 1,498,855 | 23.7 |
| Europe | 494,651 | 7.4 | 81,354 | 1.3 |
| Others | 65,527 | 1.0 | 59,651 | 0.9 |
| Total | 6,683,737 | 100 | 6,335,023 | 100 |

| | Non-Current Assets * | | | |
|--------|----------------------|------|-----------|------|
| | FY2016 | | FY2015 | |
| | \$'000 | % | \$'000 | % |
| Asia | 2,005,125 | 58.5 | 2,095,321 | 64.5 |
| USA | 867,663 | 25.3 | 878,105 | 27.0 |
| Europe | 457,397 | 13.3 | 175,000 | 5.4 |
| Others | 96,347 | 2.8 | 98,236 | 3.1 |
| Total | 3,426,532 | 100 | 3,246,662 | 100 |
| | | | | |

^{*} Non-current assets for the purpose of FRS 108 *Operating Segments* excludes derivative financial instruments, employee benefits and deferred tax assets.

15 **ECONOMIC VALUE ADDED (EVA)**

EVA for FY2016 was \$252.4 million, a decrease of 29% or \$102.7 million over FY2015. The weighted average cost of capital for 2016 was 5.6% (2015: 5.5%).



16 **INTERESTED PERSON TRANSACTIONS** (unaudited)

Aggregate value of all transactions conducted under a shareholders mandate pursuant to Rule 920 of the SGX Listing Manual

| | FY2016 | FY2015 |
|--|--------|--------------------|
| | \$'000 | \$'000 |
| Transactions for the Sale of Goods and Services | | |
| CapitaLand Limited and its Associates | 157 | 657 |
| SembCorp Industries Ltd and its Associates | 5,394 | 645 |
| SembCorp Marine Ltd and its Associates | 746 | (178) [*] |
| SATS Ltd. and its Associates | 191 | - |
| StarHub Ltd and its Associates | 5,915 | 591 |
| Singapore Airlines Limited and its Associates | 1,528 | 4,554 |
| Singapore Telecommunications Limited and its Associates | 2,693 | 4,239 |
| SMRT Corporation Ltd and its Associates | 360 | 31,137 |
| Temasek Holdings (Private) Limited and its Associates (non-listed) | 7,680 | 4,083 |
| | 24,664 | 45,728 |
| Transactions for the Purchase of Goods and Services | | |
| SATS Ltd. and its Associates | 2,345 | 2,169 |
| SembCorp Industries Ltd and its Associates | 260 | 8,082 |
| SembCorp Marine Ltd and its Associates | - | 180 |
| Singapore Airlines Limited and its Associates | - | 143 |
| Singapore Telecommunications Limited and its Associates | 4,006 | 2,174 |
| SMRT Corporation Ltd and its Associates | 122 | 180 |
| StarHub Ltd and its Associates | 1,700 | - |
| Mapletree Industrial Trust | 1,068 | - |
| Temasek Holdings (Private) Limited and its Associates (non-listed) | 10,068 | 7,048 |
| | 19,569 | 19,976 |
| Total Interested Person Transactions | 44,233 | 65,704 |

^{*} This relates to a credit note

17 CONFIRMATION OF DIRECTORS AND EXECUTIVE OFFICERS' UNDERTAKINGS PURSUANT TO LISTING RULE 720(1)

The Company has procured undertakings from all its directors and executive officers in compliance with Listing Rule 720(1).



18 REPORT OF PERSONS OCCUPYING MANAGERIAL POSITIONS WHO ARE RELATED TO A DIRECTOR, CHIEF EXECUTIVE OFFICER OR SUBSTANTIAL SHAREHOLDER

Pursuant to Rule 704(13) of the SGX Listing Manual, as at 31 December 2016, no person occupying a managerial position in the Company or any of its principal subsidiaries is related to a Director or chief executive officer or substantial shareholder of the Company.

BY ORDER OF THE BOARD

CHUA SU LI / KAREN NG KWEE LIAN Company Secretaries 16 February 2017

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For more details on how the business of each Sector is managed and its related performance, please see the attached sections. The information is given on a voluntary basis and from the perspective of the Sector management, as its disclosure is not made pursuant to any law or regulation.