

BANYAN TREE HOLDINGS LIMITED
(Company Registration Number 200003108H)

UTILISATION OF NET PROCEEDS FROM:-

1. **ISSUANCE OF IRREDEEMABLE CONVERTIBLE DEBENTURE OF S\$24,000,000 ON 2 AUGUST 2017 TO ACCOR S.A. ("ISSUANCE OF IRREDEEMABLE CONVERTIBLE DEBENTURE TO ACCOR")**
2. **ALLOTMENT AND ISSUE OF 39,962,700 NEW ORDINARY SHARES ON 27 SEPTEMBER 2017 TO ALPS INVESTMENTS LIMITED ("ALLOTMENT AND ISSUE OF NEW ORDINARY SHARES TO ALPS")**

*Unless otherwise defined all capitalised terms shall bear the same meanings as in Banyan Tree Holdings Limited's (the "**Company**") announcements dated 27 April 2017 and 10 August 2017 (the "**Announcements**").*

Further to the Announcements, the Board of Directors of the Company wishes to announce that the aggregate of S\$48 million raised from (1) the Issuance of Irredeemable Convertible Debenture to Accor and (2) the Allotment and Issue of New Ordinary Shares to Alps, has been disbursed and utilised as at 31 December 2017 as follows:-

Debt Fund Raising - Issuance of irredeemable convertible debenture to Accor	Utilisation Status
Irredeemable convertible debenture with principle amount of S\$24.0 million issued to Accor S.A. which shall be convertible into Shares subject to terms and conditions.	The proceeds of S\$24.0 million were fully utilised for repayment of existing debt (including interest).
Equity Fund Raising - Allotment and Issue of New Ordinary Shares to Alps	Utilisation Status
Private placement of 39,962,700 new shares at the private placement issue price of S\$0.60 per placement share to Alps Investments Limited, a wholly-owned subsidiary of Vanke for a total gross proceeds of S\$24.0 million.	The proceeds of S\$24.0 million were fully utilised as follows:
	<u>S\$'Million</u>
	Repayment of existing debt (including interest) 21.7
	General working capital purpose* <u>2.3</u>
	Total <u>24.0</u>

*General working capital purpose relates to payment of staff salaries and payment to suppliers.

The above uses are in accordance with the intended use of proceeds as set out in Announcements.

Issued by Banyan Tree Holdings Limited on 9 March 2018.