

April 6, 2022

To,
Singapore Exchange Securities Trading Limited
2, Shenton Way
Suite 19-00
SGX Centre 1
Singapore 068804

Dear Sir/Madam,

Sub: Intimation of key operational updates for 4QFY22 of Macrotech Developers Limited

**Ref: 14% Secured Senior Notes (due 2023) issued by Lodha Developers International Limited
Stock Code: TQYB**

We enclosed herewith letter to Indian Stock Exchanges informing key operational updates for 4QFY22 of Macrotech Developers Limited.

Kindly take the same on record.

Thanking you,

Yours faithfully,
For Macrotech Developers Limited



Sanjyot Rangnekar
Company Secretary & Compliance Officer
Membership No. F4154



Encl:- A/a

April 6, 2022

The Listing Dept.,
 BSE Limited
 Corporate Relationship Department
 Phiroze Jeejeebhoy Towers
 Dalal Street
 Mumbai- 400001
 Scrip Code: 543287

The Listing Dept.
 National Stock Exchange of India Limited
 Exchange Plaza, C-1, Block G
 Bandra Kurla Complex
 Bandra (E), Mumbai – 400 051
 Trading Symbol : **LODHA**
 Debt Segment - **DB - LDPL23**

Dear Sir,

Sub: Disclosure pursuant to Regulation 30 of Securities and Exchange Board of India (Listing Obligations and Disclosure Requirements) Regulations, 2015 ("the Regulations")

We would like you to take note of our key operational updates for 4QFY22:

- a) **Pre-Sales:** We had Q4FY22 pre-sales of **INR 3,456 crores in India, our best quarterly performance ever, up 37% on YoY basis** despite strong base of previous year (sales in Q4FY21 were supported by the stamp duty waiver in Maharashtra).

Additionally, our UK investments had pre-sales of GBP 173 million (~INR 1,700+ crores) in the quarter.

For FY22, we had pre-sales in India of INR ~9,024 crores, which is our best annual sales ever, up 51% on YoY basis. Thus, we have met our guidance of INR 9,000 crores in spite of the significant external challenges faced during the financial year, including the 2nd (Delta) and 3rd (Omicron) Covid waves leading to lockdowns of ~3 months. **Additionally, in FY22, our UK investments had pre-sales of GBP 531 million (INR ~5,300 crores).**

- b) **Collections:** Collections were **INR ~2,843 crores in 4QFY22. This is up 36% on a YoY basis.**
- c) **Net debt:** Our Net Debt for India business has reduced to **INR ~9,310 crores.**

Performance Summary:

(INR Cr.)	4QFY22	4QFY21	3QFY22	YoY (%)	QoQ (%)	FY22
Pre-sales	3,456	2,531	2,608	37%	33%	9,024
Collections	2,843	2,089	2,127	36%	34%	8,597
Net Debt of India Business	9,310	16,075	9,896			9,310

**Aforesaid nos. are provisional, subject to limited review*

This is for the information of your members and all concerned. You are requested to disseminate the above information on your respective websites.

Thanking you,
 Yours truly,
For Macrotech Developers Limited



Sanjyot Rangnekar
Company Secretary & Compliance Officer
Membership No F4154

