CHASEN HOLDINGS LIMITED
Unique Entity Number 199906814G
Incorporated in the Republic of Singapore

Media Release

Chasen's 9MFY2021 Net Profit Rises 205% to S$2.5 Million Despite Pandemic

- *9MFY2021 gross profit rose 8% to S$18.0 million from S$16.7 million a year ago.*
- *The Group's 3PL segment continue to grow its cross-border land freight transportation services as air and sea transport face disruptions.*
- *In December 2020, the Group announced S$8.2 million worth of fresh projects, of which S$6.6 million were 3PL contracts to deliver electronic and semi-conductor parts.*
- *However, COVID-19 related restrictions continue to hamper cross-border logistics and business activity.*

S$'000	3Q FY2021	3Q FY2020	Change (%)	9M FY2021	9M FY2020	Change (%)
Revenue	34,817	26,602	31	93,184	82,790	13
Gross profit	6,462	6,600	(2)	18,076	16,719	8
Gross profit margin (%)	18.6	24.8	(6.2) ppt	19.4	20.2	(0.8) ppt
Net profit after tax	475	180	164	2,515	824	205
Fully Diluted Earnings per share (cents)	0.050	0.003	1,567	0.327	0.089	267

Singapore, 10 February 2021 – Fresh Specialist Relocation projects, higher market share for Third-Party Logistics ("**3PL**") and contract wins to support telcos and 5G components have helped lift Chasen Holdings Limited's ("**Chasen**" or "**the Group**") net profit by 205% for the nine months ended 31 December 2020 ("**9MFY2021**") to S$2.5 million compared to a year ago, even amid challenges of the pandemic.

The SGX Mainboard-listed diversified group said its 9MFY2021 revenue rose 13% to S$93.2 million due to higher revenue from the 3PL and Specialist Relocation segments. This was offset by lower contribution from the Technical & Engineering segment ("**T&E**"). Revenue for the three months ended 31 December 2020 ("**3QFY2021**") rose to S$34.8 million from S$26.6 million in 3QFY2020.

9MFY2021 gross profit rose to S$18.0 million from S$16.7 million a year ago. However, gross profit and gross profit margin for 3QFY2021 declined 2% and 6.2 percentage points to S$6.5 million and 18.6% respectively, due to continuing safe management measures, changes in customers' plans in response to disruptions caused by the pandemic and higher marketing cost.

The Group's 3PL segment continues to outperform amongst the Group's business segments and grow its cross-border land freight transportation services capitalising on the on-going disruptions to air and sea freight due to border controls and delays caused by the pandemic.

Specialist Relocation projects saw a recovery in orders as businesses and regional economies gradually re-open and adapt to pandemic-related regulation, even as supply chains improve. In the People's Republic of China ("**PRC**"), the Group has started to pool skilled workers into single location to support multiple TFT LCD customers to optimising manpower and reducing overtime. Semiconductor, solar panel and TFT LCD sectors in the PRC economy remain resilient in the only major economy to have expanded in GDP terms in 2020 since the pandemic.

In December 2020, the Group announced S$8.2 million worth of fresh projects, of which S$6.6 million was from 3PL contracts to deliver electronic and semiconductor parts across Singapore, Malaysia and PRC for two US MNCs with manufacturing plants. The remaining S$1.6 million mainly came from Specialist Relocation projects for the electronics sector.

The T&E segment seen an uneven recovery with higher revenue from contract manufacturing activities in the PRC but was offset by the Singapore construction market, which has yet to recover to pre-pandemic levels.

In the quarters ahead, the Group's outlook remains positive but anticipates continued uncertainties and challenges as uneven vaccine roll-outs in the region will impact border controls and economic activities. The PRC economy is expected to grow by more than 8% in 2021 and the Group is taking a strategic review of the PRC market to capture new opportunities in industry sectors to augment the TFT LCD and semiconductor sectors.

The Group's 3PL and Pan-Asian cross-border land freight transportation service aims to target other key long-term customers to strengthen its revenue resilience in the months ahead while rationalising its customers' base to achieve cost efficiency and improve service quality. In the T&E segment, a renewed thrust to align with Singapore Government-funded projects such as HDB's rooftop solar panel initiative, MRT and other rail projects, will underpin the segment's recovery in a difficult operating environment that is expected to last till at least the end of the third quarter of 2021.

The Group is cognizant that the return to profitability in 9M2021 is not only attributable to the ability to plan, execute and seize opportunities but in no small measures, to the Government's Jobs Support Scheme, despite a gradual roll off of such support commencing fiscal third quarter. Nonetheless, the Group is confident that it has the resolve and ability to navigate the continued challenges with less jobs support from the governments while regional economies mount their respective recoveries in the coming quarters.

Fully diluted earnings per share increased to 0.33 Singapore cent in 9MFY2021 from 0.09 Singapore cent in 9MFY2020 while net asset value per share grew 14.2 Singapore cents as at 31 December 2020 from 13.9 Singapore cents as at 31 March 2020.

Mr Low Weng Fatt, Chasen's Managing Director and CEO, said, *"The improvement in performance underscores the Group's ability to plan and execute during the pandemic, and we continue to see encouraging signs of recovery. We remain cautiously optimistic, and will continue to capture growth opportunities and expand our customer base amid the COVID-19 situation while also striving to improve internal efficiencies."*

– End –

CHASEN HOLDINGS LIMITED
Unique Entity Number 199906814G
Incorporated in the Republic of Singapore

Media & Investor Contact Information

WeR1 Consultants Pte Ltd
1 Raffles Place
#02-01, One Raffles Place Mall
Suite 332
Singapore 048616
Tel: (65) 6721 7161
Isaac Tang: chasen@wer1.net

About Chasen Holdings Limited (Bloomberg: CHLD:SP; Reuters: CHHL.SI)

Chasen Holdings Limited is an SGX Mainboard-listed investment holding company with subsidiaries offering one-stop integrated solutions in Specialist Relocation services, Technical & Engineering services and Third-Party Logistics management and last mile services.

Headquartered in Singapore with operations in Malaysia, Vietnam, the People's Republic of China, Thailand, the U.S. and Singapore, the broadly diversified Group serves global customers in industries such as semiconductor IC wafer fabrication, testing & packaging, TFT LCD panel production, semiconductor equipment OEM, EV and battery production, solar panel assembly and installation, consumer electronics and e-Commerce, 4G & 5G telecommunications, ordnance, facilities maintenance and construction sectors.

Its diversified revenue base, well recognised solutions and long-standing customer relationships underpin its strong fundamentals, brand recognition and franchise, which enable the Group to weather fluctuating business cycles of various industries. Its business model, growth strategy and strong franchise will enable the Group to stay resilient and relevant in all the industries it serves globally.