Media Release

COMFORTDELGRO

COMFORTDELGRO'S RESULTS
FOR HALF-YEAR ENDED 30 JUNE 2021

- ***Revenue for the first six months increased by 13.6% to $1.74 billion as global economic activity gradually resumed amidst the ongoing global pandemic. Revenue growth was also boosted by a positive foreign exchange translation effect.***
- ***Excluding the various Government relief packages, the Group turned in an operating profit of $77.4 million compared to a loss of $76.5 million.***
- ***Including the various Government relief packages, the Group operating profit increased from $5.8 million to $134.6 million year-on-year.***
- ***The Group registered a net profit attributable to shareholders of $91.0 million, compared to a net loss of $6.6 million during the same period last year.***
- ***An interim dividend of 2.1 cents has been declared.***

Singapore, 13 August 2021 – ComfortDelGro Corporation today announced its unaudited results for the half year ended 30 June 2021.

Highlights:

	1H2021 ($m)	1H2020[1] ($m)	% change
Revenue	1,742.5	1,533.7	13.6
Operating Profit	134.6	5.8	N.M.
Net Profit/Loss Attributable to Shareholders	91.0	-6.6	N.M.
EBITDA[2]	338.7	253.8	33.5
EPS (Based on existing share capital) - cents	4.2	-0.3	N.M.

Note: All figures in Singapore dollars
N.M.: Not meaningful.

[1] 2020 has been restated due to a change in accounting policy.
[2] EBITDA excludes impairment and gain/loss on disposal

ComfortDelGro Corporation Limited
205 Braddell Road Singapore 579701
www.comfortdelgro.com
Co. Registration No.: 200300002K

Backdrop

The Group registered growth in all key financial segments during the first six months of the year although the COVID-19 situation remained volatile with the outbreak of the new Delta variant.

Singapore moved into Phase 3 of its re-opening in late December 2020 before reverting to Phase 2 (Heightened Alert) ("P2HA") in May 2021, while China and Australia continued to face snap lockdowns. The United Kingdom (UK) remained in lockdown throughout the period under review before re-opening in July 2021, and as a result continued to record operating losses both before Government reliefs. In all, the Group was granted Government reliefs totalling $57.2 million in the first six months of the year, compared to $82.3 million during the corresponding period last year.

Group

Group Revenue for the first six months of 2021 grew by 13.6% or $208.8 million to $1.74 billion as economies continued to navigate the global COVID-19 pandemic. With vaccination rates increasing, economic activity has gradually resumed although it is still a long way from reaching pre-COVID levels. Of the increase in Group revenue, $150.9 million came from the underlying businesses while $57.9 million came from a positive translation effect of the stronger Australian Dollar and Sterling Pound.

For the half year ended 30 June 2021, the Group registered a net profit attributable to Shareholders of $91.0 million, compared to a net loss of $6.6 million during the corresponding period last year.

ComfortDelGro Managing Director/Group CEO, Mr Yang Ban Seng, described the past six months as "painful but tolerable".

He said: “The global situation continues to be difficult but it is definitely an improvement over the catastrophic conditions we all experienced last year. Whilst the situation may have improved compared to last year, the continuous see-saw effect of lockdowns and re-openings has taken its toll on businesses and the community alike.

“As a Group, we have hunkered down and looked at reducing costs as best we can without affecting jobs. We looked at ways to keep our people safe and well, and our vehicles clean. Also, we continued to extend aid in the form of rental relief to our cabbies to mitigate the impact of low demand. Amidst all these, we have been reviewing our business models and accelerating our digitalisation programmes in a bid to remain nimble in an exceedingly trying environment,” he said.

Financial Position

The financial position of the Group as at 30 June 2021 remained strong. Total Equity increased by $85.8 million to $3.2 billion as at 30 June 2021 due mainly to profits earned during the first half year and foreign currency translation movements. Total Assets remained stable at $5.0 billion as the increase in cash and short-term deposits was offset by depreciation and the collection of receivables. Total liabilities decreased by $88.6 million to $1.8 billion due to scheduled repayment of borrowings.

Operations Review

- Public Transport Services

Revenue from the Group’s Public Transport Services Business, which comprises bus and rail services, grew by 11.3% to $1.4 billion due mainly to improved rail ridership and fuel indexation in Singapore and higher ad hoc charter activities in Australia.

- Taxi

Revenue from the Group's Taxi Business rose by 26.5% to $225.9 million for the first half-year due to lower COVID-19 relief schemes extended to drivers as business activity resumed.

- Automotive and Engineering Services

Revenue from the Group's Automotive Engineering Services Business for the first six months of the year rose by 4.1% to $85.5 million due to increased economic activity in 2021.

- Inspection and Testing Services

Revenue from the Group's Inspection and Testing Services Business increased by 23.1% to $49.1 million due to lower business volumes during the Circuit Breaker (CB) period.

- Other Businesses

Revenue from the Group's Driving Centre Business jumped by 71.6% to $26.6 million due to the resumption of business compared to the full closure of operations during the CB period of 2020. Revenue from the Group's Car Rental and Leasing Business fell by 6.5% to $13.0 million due to a smaller fleet as the expatriate population in Singapore shrank. Revenue from the Group's Bus Station Business in China decreased by 2.9% to $6.6 million due to further lockdowns and travel restrictions.

Dividend

In accordance with the Group's dividend policy of paying out at least 50% of its earnings as dividends, a tax-exempt one-tier interim dividend of 2.1 cents per ordinary share has been declared. No interim dividend was declared for the corresponding period last year.

Outlook

Although economic activity has resumed, outbreaks of new COVID-19 variants have led to further restrictions being imposed across our operating geographies.

Vaccination drives continue with significant progress made in China, the UK and Singapore; Australia vaccination numbers are still relatively low but improving.

Governments have provided significant temporary relief so far, most of which has started tapering off.

The global economic recovery will vary across countries and sectors, depending on the pace of vaccination and re-openings, as well as macro policy actions. Notwithstanding, there are underlying challenges in the land mobility business, including changes in commuting patterns, technological disruptions and competition.

As governments and financial markets focus on rebuilding and living with endemic COVID-19, we expect a slow and uneven recovery in ridership resulting in depressed revenues and margins.

With a strong balance sheet, the Group remains committed to its long-term mobility strategy and continues to transform and build its capabilities while looking for growth opportunities in overseas markets and adjacent segments.

Background

ComfortDelGro is one of the world's largest land transport companies with a total fleet size of 40,000 buses, taxis and rental vehicles. We also run 83km of light and heavy rail networks in Singapore. Our global operations span seven countries – Singapore, Australia, China, the United Kingdom, Ireland, Vietnam and Malaysia.

For further clarification, please call:

Tammy Tan
Group Chief Branding and Communications Officer
ComfortDelGro Corporation
DID: 6383-8021/9683-0732
Email: tammytan@comfortdelgro.com