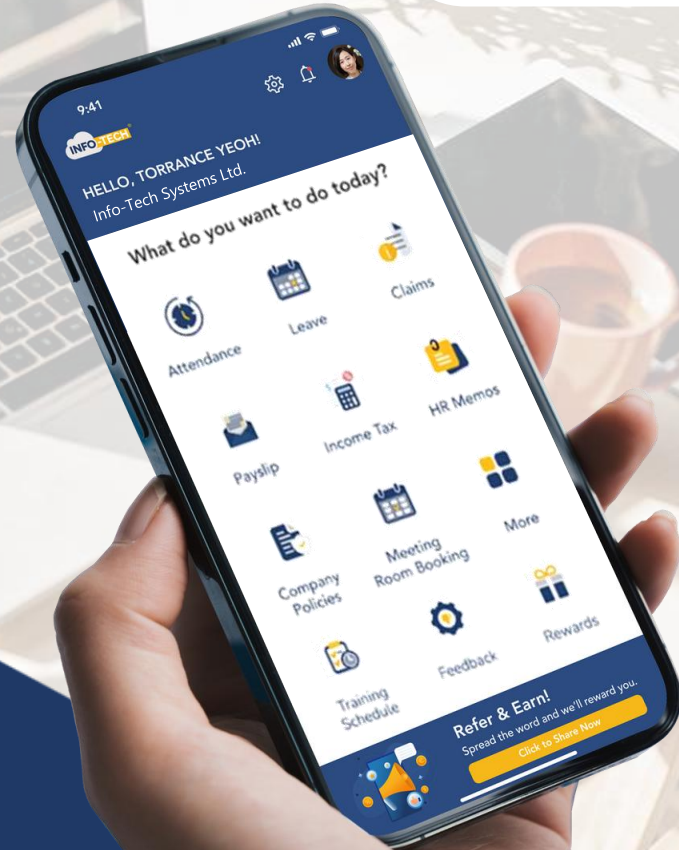


INFO-TECH

Integrated SaaS Business Software Provider
Driving Digital Transformation Across Asia

9M2026 & 3Q2026 Business Update

26 October 2026



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Info-Tech at a Glance



18 yr
TRACK RECORD

28K+
BUSINESSES

1.1m+
USERS / MONTH



27K+
ACADEMY REGISTRATIONS
(> 85% AI-RELATED)

5
COUNTRIES

600
STAFF GLOBALLY

An **Integrated SaaS Business Software Provider** offering cloud-based HRMS, Accounting, CRM solutions, complemented by AI-related training programmes through Info-Tech Academy

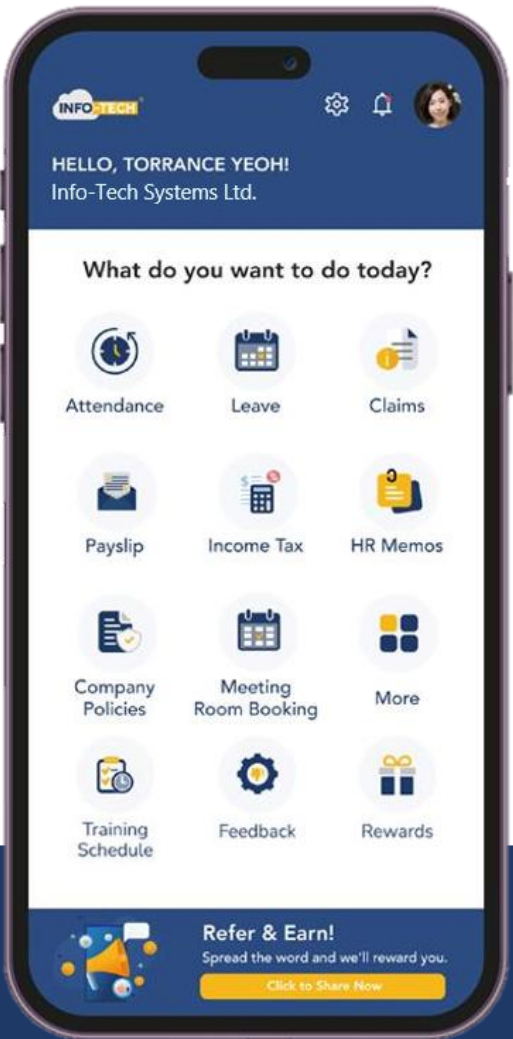


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Section 1

Revenue Performance

9M2026 & 3Q2026 Revenue Performance

Revenue up 20% YoY in 9M2026 and 18% in 3Q2026, with growth across all markets

- **9M2026 revenue increased 20% YoY to S\$42.6m**, led by:
 - **Subscription:** +S\$3.3m (+11%) – recurring HRMS, Accounting and CRM base
 - **Services:** +S\$3.9m (+82%) – strong demand for Academy AI-related WSQ courses
- **Revenue increased 18% YoY to S\$15.3m in 3Q2026** due to:
 - **Singapore:** +S\$1.7m (+18%) – Academy Training and HRMS subscription growth
 - **Malaysia:** +S\$0.6m (+21%) – continued HRMS subscription growth
 - **Others (Hong Kong & India):** +S\$0.1m (+10%)

9M2026 REVENUE

S\$42.6m

▲ 20%

YoY

9M2026 SUBSCRIPTION

S\$32.2m

▲ 11%

YoY

9M2026 SERVICES

S\$8.6m

▲ 82%

YoY

3Q2026 REVENUE

S\$15.3m

▲ 18%

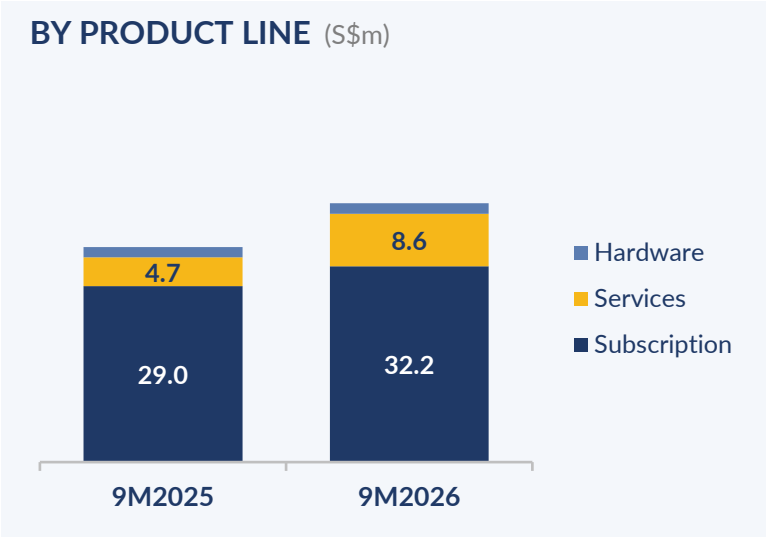
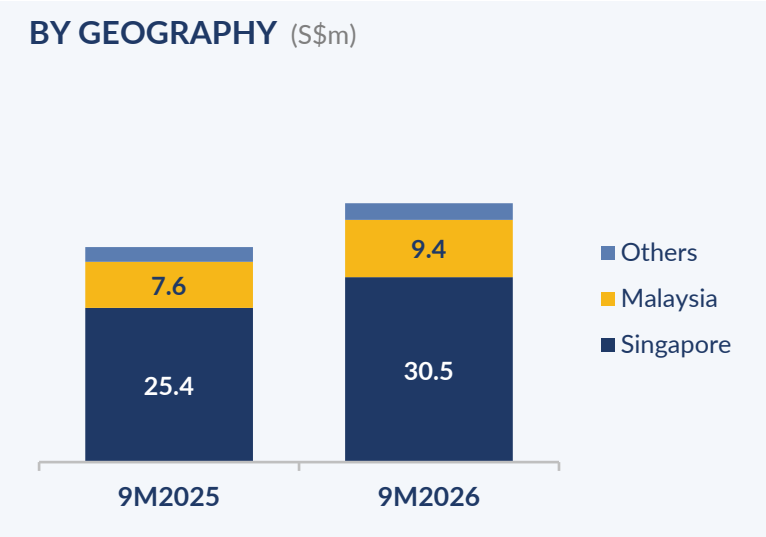
YoY

3Q2026 revenue derived as 9M2026 revenue less 1H2026 reported revenue. Figures are based on management accounts and have not been audited. Figures may not add up due to rounding.

9M2026: Revenue by Product Line and Geography

Growth across every market, led by Subscription in Malaysia and Services in Singapore

S\$ million	9M2026				9M2025				YoY %			
	Subscription	Services	Hardware	Total	Subscription	Services	Hardware	Total	Subscription	Services	Hardware	Total
Singapore	21.0	8.3	1.2	30.5	19.8	4.5	1.1	25.4	+6%	+85%	+3%	+20%
Malaysia	8.7	0.3	0.5	9.4	6.9	0.2	0.5	7.6	+26%	+21%	+2%	+24%
Others ¹	2.5	0.1	0.1	2.7	2.3	0.0	0.1	2.5	+12%	n.m.	n.m.	+12%
Total	32.2	8.6	1.7	42.6	29.0	4.7	1.7	35.4	+11%	+82%	+1%	+20%



- **Subscription** grew 11% and remains 76% of revenue, led by Malaysia (+26%)
- **Services** grew 82% to S\$8.6m on Academy AI-related courses in Singapore, lifting its share to 20% from 13%
- **Note:** 4Q2025 Services revenue included a one-time Academy spike ahead of the S\$500 SkillsFuture Credit top-up expiry; not expected to recur in 4Q2026

(1) Hong Kong, India and others. n.m. – not meaningful (small base). Figures are unaudited and may not add up due to rounding.



Section 2

Business Progress & Outlook

Message from the CEO

On 3Q2026 performance and the outlook ahead



CORE SAAS BUSINESS

“Looking ahead, we see encouraging opportunities across our key businesses. Our recurring SaaS subscription base continues to expand, supported by excellent customer retention and growing demand for cloud-based business solutions. We believe there is significant potential to deepen customer relationships by offering our integrated HRMS, Accounting, and CRM solutions to our existing customer base.”



ACADEMY & LONG-TERM GROWTH

“Info-Tech Academy has emerged as an important, sustainable growth engine, and our new Academy launch in Malaysia under the HRD Corp framework will drive further growth for our AI-related courses. We believe this expansion will unlock valuable new market opportunities and provide an additional, resilient revenue stream.

With a growing customer base, a strong cash position, and a debt-free balance sheet, we remain highly confident in our ability to pursue these strategic initiatives to deliver sustainable growth and long-term shareholder value.”



Mr Babu Dilip

Chief Executive Officer, Info-Tech Systems Ltd.

Business Progress Update



1 HRMS

Compounding Recurring Base

- 1.1m+ users per month
- Maintenance renewals and subscriptions underpin revenue visibility
- Customer retention maintained above 90%



2 ACCOUNTING & CRM

Ecosystem Cross-sell

- 2.1k Accounting customers at 3Q2026, up from 1.7k at FY2025
- Integrated HRMS–Accounting–CRM suite drives more products per customer
- Embedded AI capabilities enhance customer productivity



3 ACADEMY

Structural Revenue Adjacency

- Sustained enterprise demand for AI-related training
- Government funding support: up to 70% course funding plus S\$10K SFEC
- Expanded WSQ training capacity to support course volumes



4 REGIONAL

Multi-market Expansion

- Malaysia: Academy launch planned before FY2026 year-end; curriculum and courses approved by HRD Corp
- India: development hub provides a scalable cost advantage
- HK: continued focus on customer retention and growth

AI PROGRESS

In our software: AI features are now embedded in our HRMS (Singapore), Accounting and CRM solutions helping SME customers automate routine work.

In our Academy: AI-related WSQ courses, such as Generative AI for HR, ChatGPT/Copilot/Gemini for productivity, Agentic AI with Claude Agent etc. account for over 85% of registrations.

FY2026 Outlook

While the Group's core SaaS subscription business continues its steady double-digit compounding, full-year FY2026 revenue growth headlines are expected to remain stable and sustainable. Training demand at Info-Tech Academy is expected to normalise following the exceptional surge seen in 4Q2025.

In Malaysia, the planned launch of Info-Tech Academy before the end of FY2026 is expected to establish a new revenue stream and extend the Group's AI-related training capabilities into another market. The Group's curriculum and training courses have received official approval from Malaysia's Human Resource Development Corporation ("HRD Corp"). This approval enables eligible Malaysian employers to seek financial assistance for approved workforce training, subject to the applicable scheme requirements. The launch is expected to broaden the Group's regional presence and enable it to capture opportunities arising from growing demand for AI-related skills development.

The Group remains focused on deepening customer relationships through its integrated HRMS, Accounting and CRM solutions, expanding AI-related training, and delivering sustainable growth over the long term.

NEW REVENUE STREAM Info-Tech Academy Malaysia

HRD Corp funding

Levy-paying employers can claim approved training, lowering the cost of upskilling

Proven AI programmes

Built on the AI course foundation and delivery model of our Singapore Academy

Existing customer base

Cross-sell training to our Malaysian HRMS and Accounting customers as we expand offerings regionally



Section 3

Q & A



Thank You

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