

FOR IMMEDIATE RELEASE

Info-Tech Reports 20% Revenue Growth in 9M2026, Driven by Subscriptions and Academy

- Revenue rose 20% YoY to S\$42.6 million in 9M2026. Subscription revenue grew 11% to S\$32.2 million, representing 76% of Group revenue.
- Services revenue increased 82% to S\$8.6 million, lifting its share of Group revenue to 20%, from 13% in 9M2025.
- 3Q2026 revenue rose 18% YoY to S\$15.3 million, with growth across all geographical segments.

S\$'m	9M2026				9M2025				YoY %			
	Sub- scription	Services	Hard- ware	Total	Sub- scription	Services	Hard- ware	Total	Sub- scription	Services	Hard- ware	Total
Singapore	21.0	8.3	1.2	30.5	19.8	4.5	1.1	25.4	+6%	+85%	+3%	+20%
Malaysia	8.7	0.3	0.5	9.4	6.9	0.2	0.5	7.6	+26%	+21%	+2%	+24%
Others[^]	2.5	0.1	0.1	2.7	2.3	0.0	0.1	2.5	+12%	<i>n.m.</i>	<i>n.m.</i>	+12%
Total	32.2	8.6	1.7	42.6	29.0	4.7	1.7	35.4	+11%	+82%	+1%	+20%

[^] Primarily includes Hong Kong and India.

Singapore, 26 October 2026 – Info-Tech Systems Ltd. (“**Info-Tech**” and, together with its subsidiaries, the “**Group**”) continued to grow in the nine months ended 30 September 2026 (“**9M2026**”), with revenue increasing 20% year-on-year (“**YoY**”) to S\$42.6 million. These revenue figures are based on management accounts and have not been audited.

Revenue growth across all geographical segments was supported by the Group’s recurring HRMS and accounting software subscription base, together with strong demand for AI-related training at Info-Tech Academy. In 9M2026, subscription revenue grew 11% YoY to S\$32.2 million, representing 76% of Group revenue. Malaysia was the main contributor to subscription growth, with revenue from subscriptions increasing 26%.

Services revenue increased 82% YoY to S\$8.6 million in 9M2026, from S\$4.7 million in 9M2025, driven by strong demand for AI-related courses at Info-Tech Academy. Services accounted for 20% of Group revenue, up from 13% in 9M2025. This growth was supported by the continued focus on SME digitalisation and AI adoption in Singapore.

In 3Q2026, revenue increased 18% YoY to S\$15.3 million, driven by 18% growth in Singapore, supported by subscription revenue and Info-Tech Academy, and continued subscription growth in Malaysia, where revenue rose 21%.

Outlook

The Group remains confident in its outlook over the next 12 months as it strengthens its recurring SaaS business through product innovation, customer expansion and regional growth. Demand from small and medium-sized enterprises (“SMEs”) in Singapore for cloud-based business software and AI capabilities is expected to be supported by government initiatives promoting digitalisation and AI adoption.

The Group’s HRMS business is expected to be supported by new customer wins, maintenance renewals and its track record of customer retention above 90%.

While the Group's core SaaS subscription business continues its steady double-digit compounding, full-year FY2026 revenue growth headlines are expected to remain stable and sustainable. Training demand at Info-Tech Academy is expected to normalise following the exceptional surge seen in 4Q2025.

In Malaysia, the planned launch of Info-Tech Academy before the end of FY2026 is expected to establish a new revenue stream and extend the Group’s AI-related training capabilities into another market. The Group’s curriculum and training courses have received official approval from Malaysia’s Human Resource Development Corporation (“HRD Corp”). This approval enables eligible Malaysian employers to seek financial assistance for approved workforce training, subject to the applicable scheme requirements. The launch is expected to broaden the Group’s regional presence and enable it to capture opportunities arising from growing demand for AI-related skills development.

India will continue to serve as the Group’s development hub, providing a scalable cost advantage, while the Group focuses on customer retention and growth in Hong Kong.

As the Group expands regionally, it aims to increase cross-selling across its HRMS, Accounting and CRM solutions and deepen customer engagement.

Mr Babu Dilip, Chief Executive Officer, said: "Looking ahead, we see encouraging opportunities across our key businesses. Our recurring SaaS subscription base continues to expand, supported by excellent customer retention and growing demand for cloud-based business solutions. We believe there is significant potential to deepen customer relationships by offering our integrated HRMS, Accounting, and CRM solutions to our existing customer base.

Info-Tech Academy has emerged as an important, sustainable growth engine, and our new Academy launch in Malaysia under the HRD Corp framework will drive further growth for our AI-related courses. We believe this expansion will unlock valuable new market opportunities and provide an additional, resilient revenue stream.

With a growing customer base, a strong cash position, and a debt-free balance sheet, we remain highly confident in our ability to pursue these strategic initiatives to deliver sustainable growth and long-term shareholder value."

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About Info-Tech Systems Ltd. (SGX: ITS)

Established in 2007 and listed on the Mainboard of the Singapore Exchange (“SGX”) since July 2025, Info-Tech Systems Ltd. is an integrated SaaS business software provider offering cloud-based HRMS, Accounting and CRM solutions, complemented by AI-related training through Info-Tech Academy.

The Group serves 28,000 organisations and 1.1 million active users across Asia. It applies artificial intelligence across its integrated software solutions to enhance customer productivity and support digital transformation.

Issued for and on behalf of Info-Tech Systems Ltd.

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