

Corporate Update

May 2020

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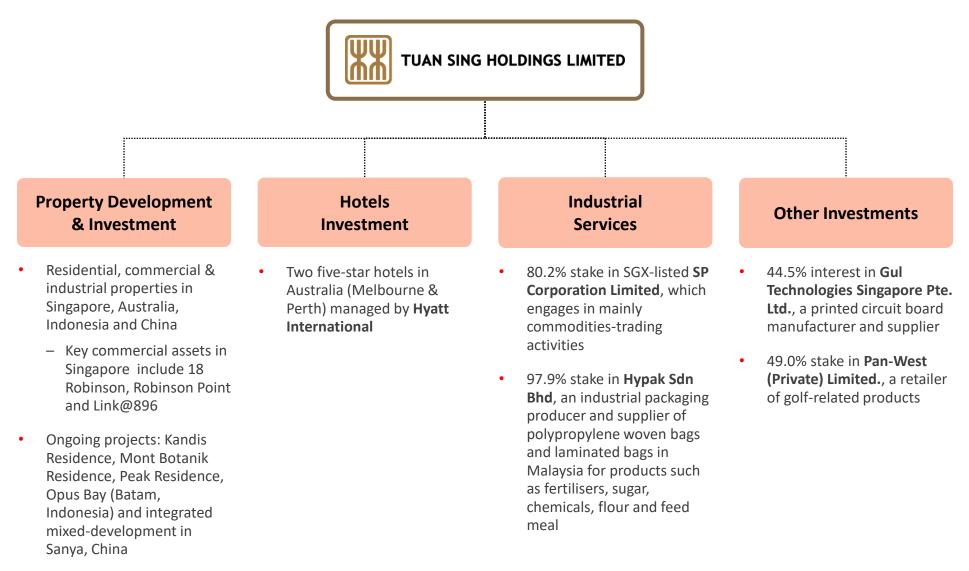
About Tuan Sing Holdings Limited

- Established in 1969 and listed on SGX-ST in 1973
- Market capitalization of approximately S\$325.9 million as at Latest Practicable Date¹
- Owns strategically located properties across the region
- Diversified portfolio comprise property development & property investment, hotels investment, industrial services and other investments
- Business presence across five geographical markets Singapore, Australia, Indonesia, China and Malaysia
- Total Asset size of approximately \$\$3.0 billion as at 31 December 2019
- Net Gearing of 1.38x as at 31 December 2019

¹ Latest Practicable Date as of 10 March 2020.



About Tuan Sing Holdings Limited



Our Property Portfolio

Diversified across Region and Developments

- Property Portfolio across 5 countries:
 Singapore,
 Australia,
 Indonesia, China,
 and Malaysia
- Land Banks: China and Indonesia
- Manufacturing Plants and Retail Outlets: China, Singapore and Malaysia

China

- Lakeside Ville, Shanghai
- 6 Shop Units and Basement
- Commercial Space within Lake Side Ville Phase III, Shanghai
- No. 2950 Chun Shen Road, Shanghai
- Underground Carpark (Lane 558, Baochun Road, Shanghai)
- 📕 Land at Yuxiu Road, Sanya, Hainan _
- 📕 Land at Hairun Road, Sanya, Hainan
- Land in Fuzhou, Fujian
- Gultech Suzhou Factory Building
- Gultech Wuxi Factory Building
- Gultech Jiangsu Factory Building

Malaysia

Hypak Factory Building

Indonesia

- Batam Opus Bay Land (I)
- Batam Opus Bay Land (II)

Legend

Properties

- Completed Developments
- Under Development
- Investment
- Hotels
- Held Under Industrial Services
- Held Under Other Investments
- Land Bank

Singapore

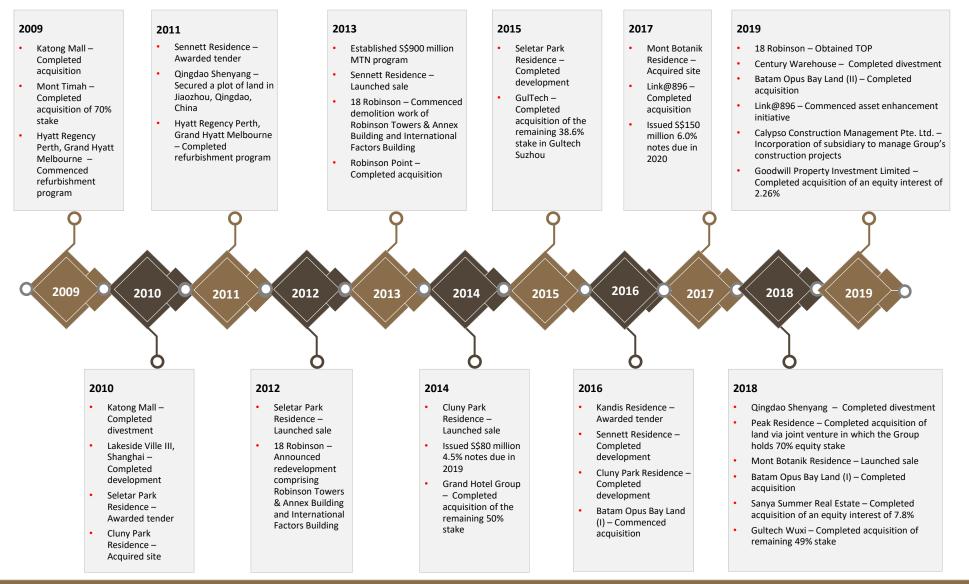
Botanika

- Mont Timah
- Seletar Park Residence
- Sennett Residence
- Cluny Park Residence
- Kandis Residence
- Mont Botanik Residence
- Peak Residence
- 18 Robinson
- Link@896
- Robinson Point
- The Oxley
- FEFB Units
- L&Y Building (3 strata units)

Australia

- Grand Hyatt Melbourne
- Hyatt Regency Perth
- Commercial Centre and Carpark within Grand Hyatt Melbourne Complex
- Commercial Centre and Carpark
- within Hyatt Regency Perth Complex (also known as Fortescue Centre), including 2 vacant land plots (Lots 11 and 12) along Terrace Road

Our Milestones



Our Competitive Strengths

Proven track record and reputation associated with award-winning projects

Strong relationships with architects, designers and international business partners



Demonstrated abilities to deliver unique and high quality projects

Investment properties offer strategic location and unique strength

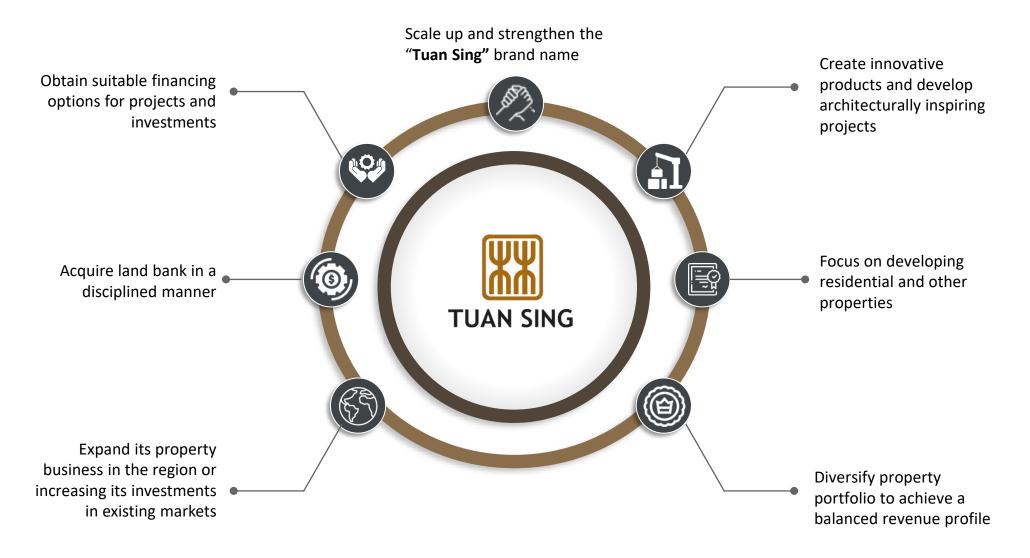
Wide property portfolio range

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Experienced and committed board of directors and management team



Our Business Strategy



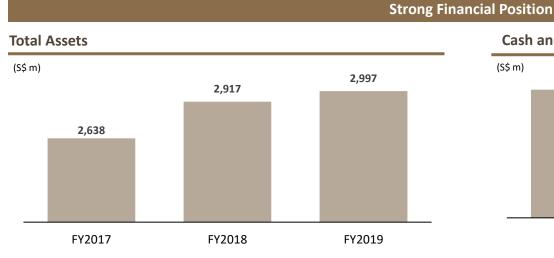




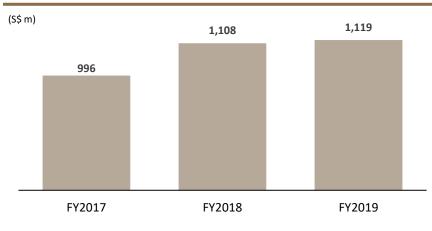
Financial Overview

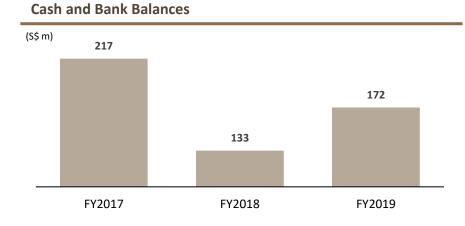
S\$ m	Audited FY2017	Audited FY2018	Audited FY2019
Revenue	358	336	311
Net Profit After Tax	63	135	33
Total Assets	2,638	2,917	2,997
Total Debt	1,458	1,630	1,711
Net asset value per share (in cents)	83.0	92.2	93.1

Financial Overview

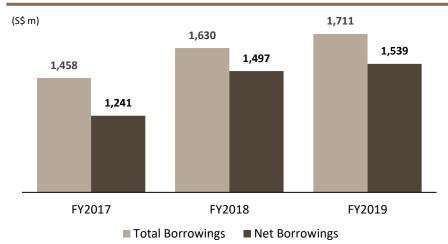


Total Equity



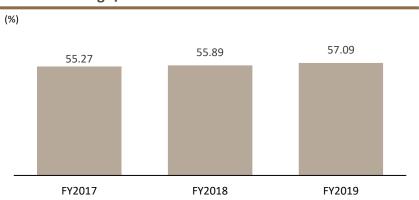


Total Borrowings and Net Borrowings



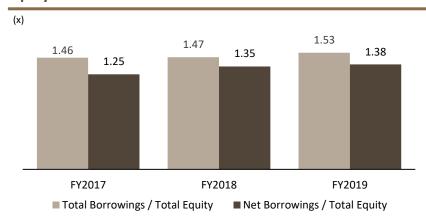
Financial Overview

Strong Financial Position



Total Borrowings / Total Assets

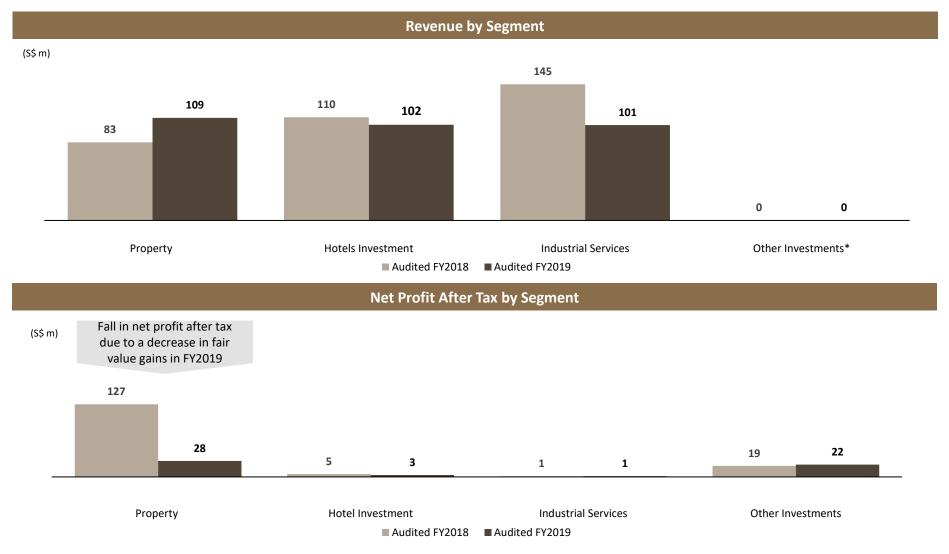
Total Borrowings / Total Equity and Net Borrowings / Total Equity



Favourable Access to Diversified Sources of Funding

	FY2019
Average Cost of Funds – From Financial Institutions	2.9%

Breakdown by Segment



Note: No revenue is reported under "Other Investments" as the Group equity accounts for its investment in GulTech.

Part C

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Our Businesses

Investment Property

- Development Property
- Hotels Investment
- Industrial Services
- Other Investments



Singapore

18 Robinson



Description	 28-storey Grade A commercial building in the heart of CBD 6 basement state-of-the-art Automated Guided Vehicle carpark TOP obtained in Jan 2019 New York-based Kohn Pedersen Fox Associates as concept architect and Singapore Architects 61 as local architect Awarded BCA Universal Design Mark Gold^{PLUS} (Design) Award in 2018
Location	18 Robinson Road, Singapore
Tenure	 999 years from 1884 and 1885 (83% of the land area) 99 years from 2013 (17% of the land area)
Туре	Retail & Office
Net Lettable Area	 Retail NLA ~ 4,297 square metres Office NLA ~ 13,537 square metres
Average Occupancy Rate	• 23% in 2019 ¹
Average Gross Rental	S\$108 per square metre
Valuation	\$\$681.5m as at 31 Dec 2019
Current Major Tenants	Singapore Tanjong Pagar Centre No. 4 Pte Ltd

Link@896



Description	 5-storey commercial building on the largest plot of commercial land of 13,089 square metre along Bukit Timah Road and connected to King Albert Park MRT Additions & Alterations (A&A) commenced in 2019 to reposition and introduce more lifestyle retail and F&B tenants
Location	896 Dunearn Road, Singapore
Tenure	 Estate in Fee Simple (Lot 1182K), Estate in Fee Simple and 999 years from 7 May 1879 (Lot 1185L), Estate in Perpetuity (Lot 99907P), 999 years from 7 May 1879 (Lot 99891X)
Туре	Retail & Office
Net Lettable Area	17,917 square metres
Average Occupancy Rate	• 66% in 2019
Average Gross Rental	S\$44 per square metre
Valuation	• S\$388.0m as at 31 Dec 2019
Current Major Tenants	Cold Storage

¹ The total committed occupancy rate as at 31 December 2019 was approximately 64%.

Singapore

Robinson Point





Description	 21-storey commercial development with 3 levels of carpark in the heart of Singapore CBD acquired in 2013 A&A completed in 2015 Robinson Point was awarded the BCA Green Mark (Gold) 	
Location	39 Robinson Road, Singapore	
Tenure	Freehold	
Туре	Office and Retail	
Net Lettable Area	12,483 square metres	
Average Occupancy Rate	• 80% in 2019	
Average Gross Rental	S\$85 per square metre	
Valuation	• S\$374.4m as at 31 Dec 2019	
Current Major Tenants		



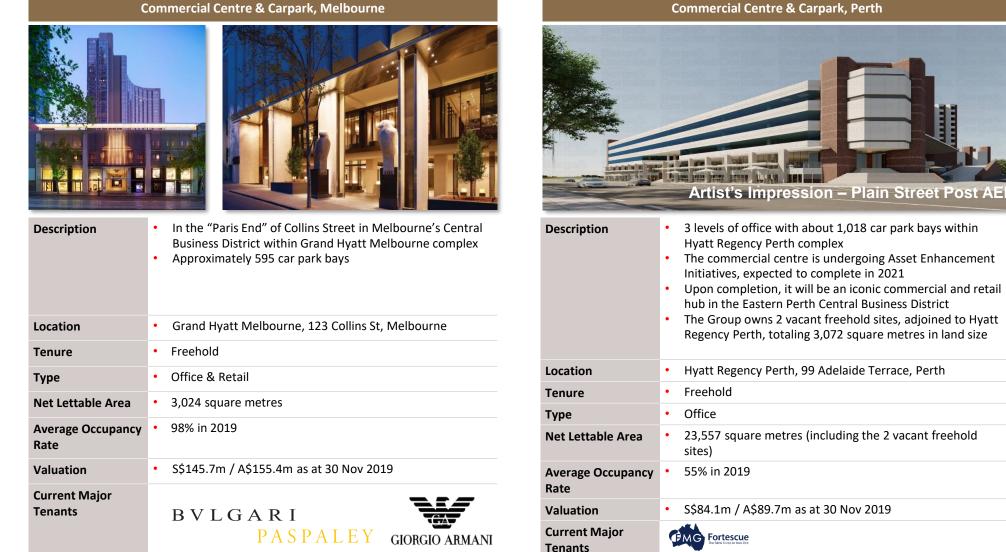


Description	 A freehold 10-storey mixed commercial-cum-residential building completed in 1996 Current corporate headquarters of Tuan Sing Group Within prime District 9 along Oxley Rise
Location	9 Oxley Rise, Singapore
Tenure	• Freehold
Туре	Office
Net Lettable Area	2,557 square metres
Average Occupancy Rate	• 100% in 2019
Average Gross Rental	S\$86 per square metre
Valuation	• S\$64.7m as at 31 Dec 2019
Current Major Tenants	



Australia

Commercial Centre & Carpark, Melbourne





Our Businesses

- Investment Property
- Development Property
- Hotels Investment
- Industrial Services
- Other Investments



Singapore

Kandis Residence





Description	 Within North Coast Innovation Corridor, a short drive to Woodlands Regional Centre and Punggol Creative Cluster Designed by Ong & Ong Architects Tuan Sing was awarded BCI Asia Top 10 Developers Award in 2018 for this project Site area of 7,046 square metres
Equity Interest	• 100%
Location	Jalan Kandis, Singapore
Tenure	99-year leasehold from 2016
Estimated Planned GFA	10,850 square metres
Total Units	• 130 units
Launch Date	Quarter ended 30 September 2017
Units Sold/Booked	• 90 units as at 31 Dec 2019
Estimated Completion Date	• 2020



Singapore

Mont Botanik Residence



Description	 Walking distance to Hillview MRT Station and surrounded by lush greenery such as Bukit Timah Nature Reserve Land area of approximately 4,047 square metres Designed by AGA Architects
Equity Interest	• 100%
Location	Jalan Remaja, Singapore
Tenure	• Freehold
Estimated Planned GFA	8,546 square metres
Total Units	• 108 units
Launch Date	Quarter ended 30 September 2018
Units Sold/Booked	• 49 units as at 31 Dec 2019
Estimated Completion Date	• 2021



Description	 Close proximity to Novena MRT and upcoming Mount Pleasant MRT of the Thomson-East Coast Line Land area of approximately 5,331 square metres Designed by Ong & Ong Architects
Equity Interest	• 70% (30% held by Rich Capital Realty Pte. Ltd.)
Location	333 Thomson Road, Singapore
Tenure	Freehold
Estimated Planned GFA	8,209 square metres
Total Units	• 90 units
Expected Launch Date	To be launched by 2020
Estimated Completion Date	• 2022



Indonesia



Initial phase in 2020

Estimated Launch

Date



Description	 Currently infrastructure works are in progress for roads, bridges, foot path, power, telecommunication, storm water Enable diversification for variety of projects in retail, hotels, condotel and apartments To leverage on TSH's real estate development and management expertise to bringing on other investors and partners for strategic development
Equity Interest	 Acquired 2.26% stake in Goodwill Property Investment Limited (GPI), the 80% shareholder of PT Bali Turtle Island (BTID) in Jul 2019
Location	 Turtle Island in South East of Bali, a 15-minute drive from Bali International airport
Total site area	500 hectares of gross development area
Estimated Launch Date	• 2020

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China

Sanya Integrated Development, Hainan, China



Description	 A mixed-use project connected to Sanya High-Speed Railway Station Positioned as an iconic landmark that houses commercial, residential and retail components
Equity Interest	7.8% acquired through stake in Sanya Summer Real Estate
Location	 Hainan Sanya Yuxiu Road Hairun Road
Tenure	 40-year leasehold from 2017 (Hainan Sanya Yuxiu Road) 70-year leasehold from 2019 (Hairun Road)
Total site area	 Land area of 44,485 square metres (Hainan Sanya Yuxiu Road) Land area of 28,569 square metres (Hairun Road) Saleable and leasable area of approximately 242,000 square metres for the mixed-use project at Hainan Sanya Yuxiu Road
Estimated Completion Date	• 2021



Completed & Fully Divested Projects



"We differentiate ourselves by creating products that are architecturally inspiring and unique without compromising layout and practicality "



Completed Projects

Sennett Residence, Singapore



Description	 Next to Potong Pasir MRT station overlooking the landed Sennett estate Designed by MKPL Architects Land area of approximately 8,664 square metres
Equity Interest	• 100%
Location	Pheng Geck Ave, Singapore
Tenure	99-year leasehold from 2011
Total Planned GFA	33,328 square metres
Total Units	332 units and 3 retail shops
Units Sold/Booked	• 326 units as at 31 Dec 2019
Completion Date	• 2016

Cluny Park Residence, Singapore



Description	 Opposite Singapore Botanic Gardens Luxury apartments designed by SCDA Architects Land area of approximately 4,544 square metres
Equity Interest	• 100%
Location	Cluny Park Road, Singapore
Tenure	• Freehold
Total Planned GFA	• 6,997 square metres
Total Units	• 52 units
Units Sold/Booked ¹	• 52 units as at 31 Dec 2019
Completion Date	• 2016

¹ Includes remaining 1 unit that belongs to Habitat Properties, in exchange for Batam land sale.



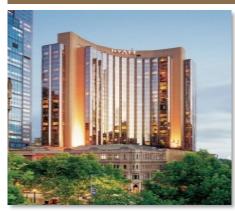
Our Businesses

- Investment Property
- Development Property

Hotels Investment

- Industrial Services
- Other Investments

Australia







Grand Hyatt Melbourne Mixed development comprising a 5-star hotel built over 34 levels with a total of 550 guestrooms Description and suites Within Melbourne's Central Business District, at the "Paris End" of Collins Street 121 - 131 Collins St, Melbourne, Victoria Location Freehold Tenure 5,776 square metres Land Area • 550 Rooms **Average Room** 91% in 2019 **Occupancy Rate** \$\$355.9m / A\$379.5m as at 30 Nov 2019 Valuation¹ 4 food and beverage outlets and 15 meeting rooms Facilities Fully equipped health and fitness club with a swimming pool Tennis court, basketball court and a golf driving area 2019 Tourism Accommodation Australia (Victoria) Accommodation Awards for Excellence -Awards in 2019 Outstanding Community Service Achievement; Outstanding Achievement in Training; Excellence in Innovation; Sales Employee of the Year; Back of House Employee of the Year 2019 Spice Hot 100 Hotels, Resorts & Venue Awards 2019 Australian Hotels Association (AHA) National Awards for Excellence - Best Outstanding Achievement in Training 2019 Business Traveller Asia-Pacific Awards - Best Business Hotel in Melbourne; Best Business Hotel Brand in the world – Grand Hyatt 2019 World Luxury Hotel Awards – Australasia's Luxury City Hotel

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Australia





At eastern end of Perth's Central Business District with three road frontages to • Adelaide Terrace, Plain Street and Terrace Road Location 87 – 123 Adelaide Terrace, East Perth, Western Australia ٠ Freehold Tenure 22,754 square metres Land Area ٠ 367 • Rooms **Average Room** 76% in 2019 **Occupancy Rate** S\$46.0m / A\$49.0m as at 30 November 2019 Valuation • 4 food and beverage outlets **Facilities** 15 conference and meeting rooms Outdoor heated swimming pool and a fitness centre ٠ Awards in 2019 2019 WA Catering Institute of Australia Gold Plate Awards - Excellence in Health ٠ and High Tea 2019 WA Perth Airport WA Accommodation Awards for Excellence – Winner of ٠ Hotel Conference and Events Award, Hotel Housekeeping Award and Hotel Engineering and Maintenance Award

Integrated 5-star hotel, office, retail and parking complex with the adjacent

Hyatt Regency Perth

Fortescue Centre

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Description

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Our Businesses

- Investment Property
- Development Property
- Hotels Investment
- Industrial Services
- Other Investments

Industrial Services

SP Cornoration Limited

Description	 Diversified industrial group principally engaged in commodities trading such as coal, rubber and metals Listed on SGX-ST Market capitalization of S\$15.4m as at Latest Practicable Date¹ 	Description	•

Hypak Sdn Berhad



Description	Leading industrial packaging producer and supplier of polypropylene woven bags and laminated bags Plants located in Malaysia

Shareholding by TS • 97.9%

Financials for Industrial Services (FY2019)

80.2%

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Revenue – S\$101.4m

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• Profit after tax – S\$1.3m

Shareholding by TS



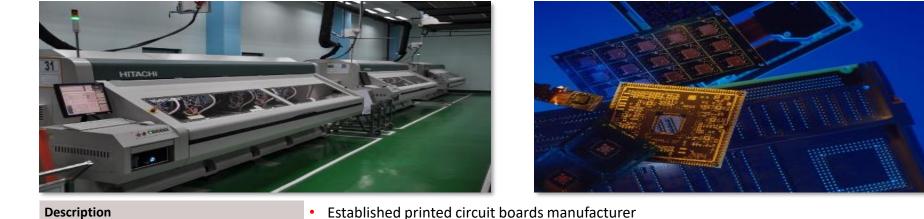
Our Businesses

- Investment Property
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- Other Investments



Other Investments :

Gul Technologies



Description	 Established printed circuit boards manufacturer 3 manufacturing plants in China: Suzhou and Wuxi Customers base in automotive, computer peripheral, consumer electronics, telecommunication, healthcare and instrument & control. High quality customer base: Visteon Corporation, Continental AG and Wistron Corporation
Shareholding by TS	• 44.5%

Pan-West	
Description	 Distributes golf-related lifestyle products including exclusive distributorship for top brands A variety of on-course and off-course outlets & concessionaires in Singapore
Shareholding by TS	• 49.0%
Financials for Other Investments (FY2019)	 Revenue – No revenue is reported under "Other Investments" as the Group equity accounts for its investment in GulTech and Pan-West Other Investments segment mainly consists of the Group's 44.5% equity stake in GulTech Profit after tax – S\$21.7m





Outlook and Prospects

- Business operations impacted by COVID-19 outbreak amid national and transnational lockdowns and travel containment measures
 - Impact largely confined to hospitality segment
- Diversified portfolio across segments and regions ensures high degree of resilience
 - Commercial (mainly office) and Residential segments form more than 80% of our asset portfolio
 - Hospitality segment comprises less than 15% of asset portfolio

Singapore

- Kandis Residence, Mont Botanik Residence and Peak Residence remain on track as contracted
- All development properties will benefit from the recent government relief measures (e.g. ABSD) announced on 6 May 2020
- Low inventories for development properties expected to be sold within approaching ABSD deadlines
- Commercial segment (largely office tenants) remains stable and resilient
 - Healthy occupancy, medium-term leases, diversified tenant base
 - Retail tenants classified as essential services remain operational. Other tenants that are in education, health and wellness sectors are expected to be resilient after the easing of circuit breaker measures
 - Assistance to tenants include rent rebates & deferments, property tax rebates

Outlook and Prospects

- Australia
 - Portfolio comprises 1/3 commercial assets covering
 - Anchor office tenants (e.g. Fortescue Metals Group) and car park leases
 - Quality high-end retailers (e.g. Bvlgari, Giorgio Armani)
 - Streamlining and containment of costs via working with tenants & operators and tapping into governments' reliefs/subsidies
 - Pre-COVID Hotels fundamentals (e.g. occupancy rates) were strong
 - Temporary suspension of operations at Grand Hyatt Melbourne; considering the same for Hyatt Regency Perth*
 - Hotels staff have been furloughed during COVID-19 and temporary suspension
 - Competitive and attractive contract package secured for AEI work in Perth

Indonesia

- Development plans for Batam Opus Bay and Kura Kura Bali remain on track
 - Phase 1 launch of Batam Opus Bay in 3Q2020: 300 luxury villas and 1500 apartments
 - Commencement of construction in 2H2020
 - Expected to secure competitive construction contract packages
 - Bali: Joint development of 120 luxury villas commencing in 4Q 2020
- Funding for Indonesian projects via progress payments from end-purchasers

*Western Australian government returned Hyatt Regency Perth after utilising it to house returning Australians for 1 month in April



Outlook and Prospects

Other Investments

- PCB business benefited from increased demand for data storage in various form of electronic devices, expected to be a continuing trend
- New customer orders for Gul Technologies as some competitors & peers struggled to operate amid China's containment measures
- Revenue and Profit outperformed Y-o-Y in 1Q2020
- Exploring further upstream of a significant dividend in 2H2020

Strategy & Opportunities

- Our fundamentals remain strong, despite the impact of COVID-19
- We are well-positioned to capitalise on pockets of opportunities, e.g. secure competitive contracts for our various projects in anticipation of eventual upturn
- Leverage on diversified funding instruments and distribution channels to further strengthen our position and create more flexibilities to capture the opportunities
- Our well-diversified assets & business portfolio across segments and geographies, coupled with disciplined approach and cost containment measures will help us navigate the challenges ahead



Thank You

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