



STOCK INFORMATION*

Listing	Catalist, SGX-ST
Stock Codes	NGL SP (Bloomberg) NEOG.SI (Reuters)
Share Price	S\$0.625
Share Price (IPO)	S\$0.30
52-week range	S\$0.885 (H); S\$0.600 (L)
Shares Outstanding	145.9 million
Market Capitalisation	S\$91.2 million

* Bloomberg as at July 27, 2016

FINANCIAL HIGHLIGHTS

S\$'m	FY2016	14M 2015
Revenue	125.4	77.4
Net Profit/(Loss) Attributable to Owners of the Parent	6.1	7.4
Earnings per share (SGD Cents)	4.18	5.14
Net cash (used in)/from operating activities	2.9	10.5
Cash and cash equivalents at end of period (\$'m)	12.2	7.6
NAV per share (SGD Cents, as at 31 Mar)	20.97	16.79

UPSTREAM ACQUISITIONS

**Thong Siek Holdings
("TS Group")**



- Neo Group's first major acquisition – owns 55%-stake in parent company of popular "DoDo" brand of fishballs
- Largest fishball manufacturer in Singapore
- Leverage on TS Group's expertise in food manufacturing to fully automate new central kitchen's operations
- Expand customer base and broaden market reach, while giving Neo Group access to large global distribution network across 26 countries
- Plans to move to new and larger facility with cold room capabilities for increased capacity, greater cost savings and operational synergies

**CT Vegetables & Fruits
Pte Ltd ("CTVeg Group")**



- Acquired 90%-stake in fruits and vegetables trader in November 2015
- Established business with wide customer base accumulated over two decades; currently trades more than 300 varieties of fruits and vegetables
- Enhanced Neo Group's sourcing capabilities to lower food supply costs (cost savings of at least 20%)
- Exploring opportunities to enter cruise industry and build food processing capabilities

ABOUT NEO GROUP LIMITED

- No. 1 events caterer in Singapore since 2011 with increased leading market share of 14.7% in 2016¹
- Established since 1992, Neo Group is one of the most recognised brand names in Singapore with an award-winning track record
- Comprehensive portfolio of brands to capture different market segments
- Vertically-integrated value chain to provide turnkey food and catering solutions through five business segments: Food Catering, Food Retail, Food Manufacturing, Food Trading, Food and Catering Supplies

¹ As defined in Euromonitor International report, 'Events Catering Services in Singapore', dated April 2016 whereby events catering refers to food catering services provided for social or corporate events only and is based upon customer value sales.

BRANDS TO CAPTURE DIFFERENT MARKET SEGMENTS

**LARGEST EVENTS CATERER
IN SINGAPORE**



FORWARD STRATEGIES

Capture market share & pursue topline growth

- **Food Catering:** Leverage on strong brands and integrated value chain to maintain strong growth trajectory
- **Food Retail:** Introduce new innovative and fresh concepts and relook pricing strategies
- **Food Manufacturing:** Focused efforts to turnaround profit while creating new recurring B-to-C income streams
- **Food Trading:** Deepen penetration in existing markets and enter into new geographies
- **Food & Catering Supplies:** Enhance sourcing capabilities for greater economies of scale and reduced reliance on third-party suppliers

Driving margin efficiencies

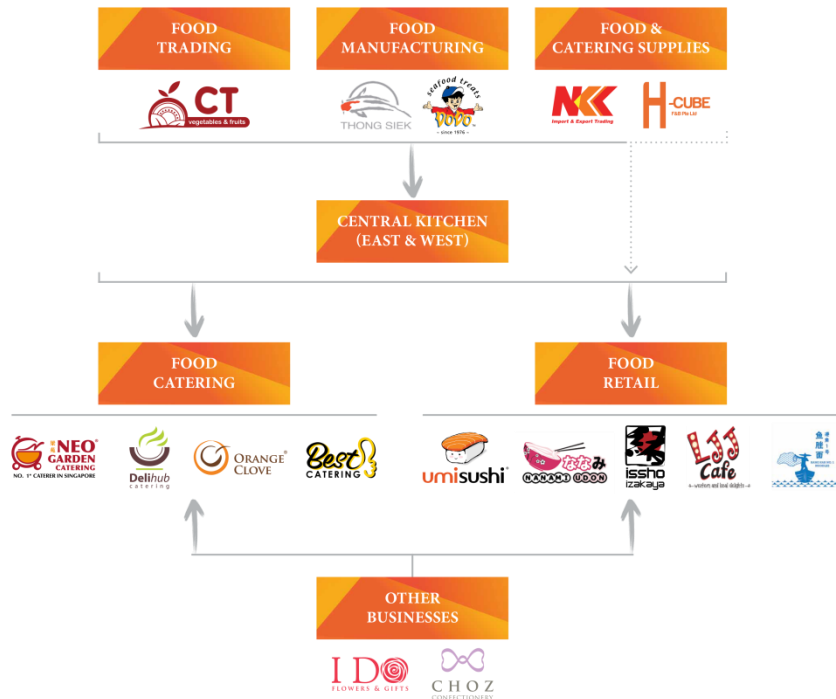
- Greater adoption of technology and innovation for better cost management
- Enhance productivity and utilisation rate at Enterprise Road central kitchen
- Centralised procurement for all businesses including TS Group

Expansion

- Fine-tune business models, including retail network and delivery fleet
- Leverage on TS Group and CTVeg Group's global network of 29 countries
- Continue to seek out value-accretive M&A targets complementary to our businesses



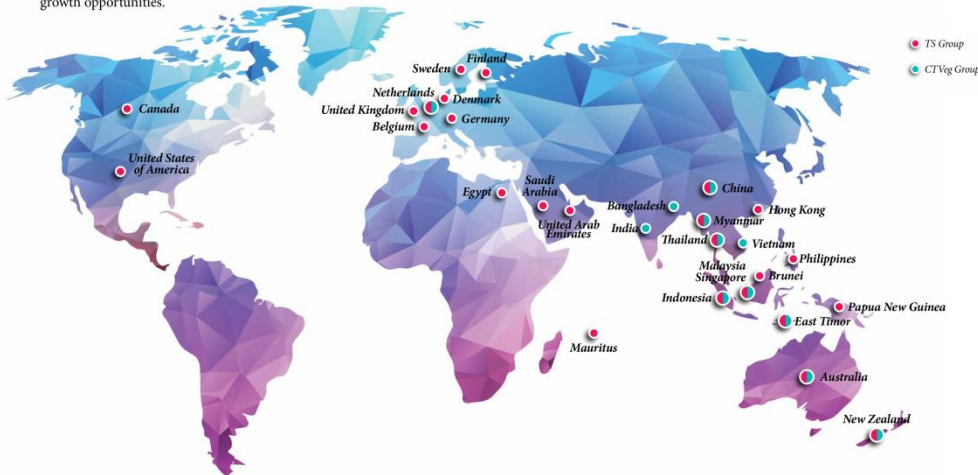
VERTICALLY INTEGRATED VALUE CHAIN TO PROVIDE END-TO-END FOOD & CATERING SOLUTIONS



GLOBAL DISTRIBUTION NETWORK

29 countries

Neo Group leverages on its global reach to enter new markets and capitalise on new growth opportunities.



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Disclaimer: This factsheet has been reviewed by the Company's sponsor, CIMB Bank Berhad, Singapore Branch (the "Sponsor"), for compliance with the Singapore Exchange Securities Trading Limited ("SGX-ST"), Listing Manual Section B: Rules of Catalyst. The Sponsor has not independently verified the contents of this factsheet. This factsheet has not been examined or approved by the SGX-ST. The Sponsor and the SGX-ST assume no responsibility for the contents of this factsheet, including the correctness of any of the statements or opinions made or reports contained in this factsheet.

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