

**Metal Component
Engineering Limited**



(Incorporated in the Republic of Singapore, listed on SGX

Catalist board, 5DX.SI)

(Company Registration Number 198804700N)

Proposed New Name and Healthcare Vision

Meta Health Limited

DATA DRIVEN & IMPROVING OUTCOMES

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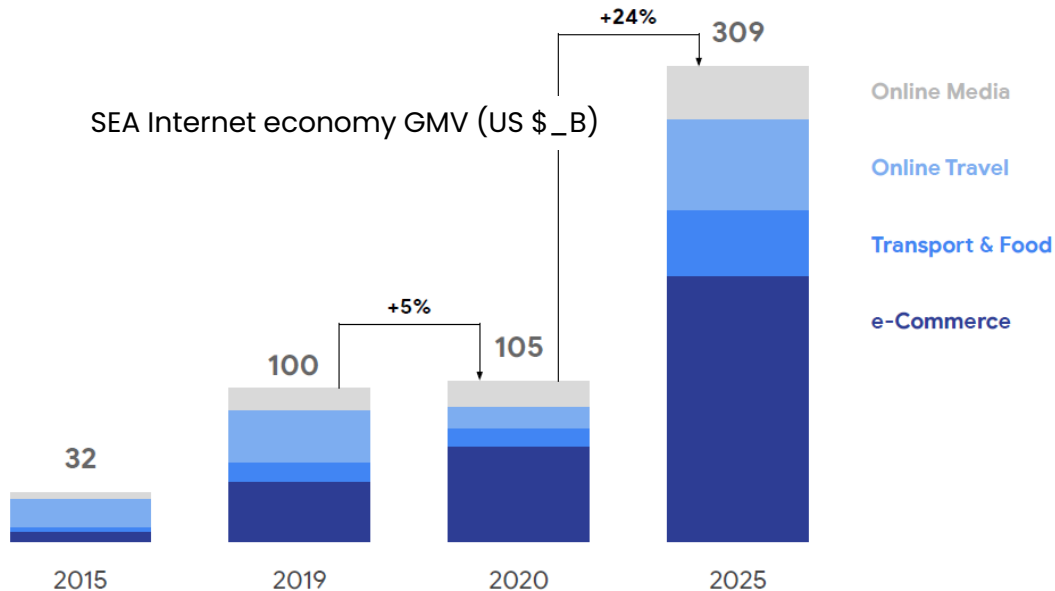
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SETTING THE VISION FOR

DIVERSIFICATION & OPPORTUNITY SEEN IN DIGITAL HEALTH ECONOMY WITHIN ASEAN

- Total number of internet users in Southeast Asia crossing **400 million**.
- SEA internet sectors could witness strong growth & hit **\$100 billion** in gross merchandise value (GMV) in 2020, with e-commerce registering a **63%** growth.



Source: Google, Bain, Temasek e-economy report 2020



... THE GROUP WILL CONTINUE TO EXPLORE POTENTIAL & SUITABLE ACQUISITIONS, JOINT VENTURES & STRATEGIC ALLIANCES, WHICH GENERATE SUSTAINABLE REVENUE STREAMS.

CHUA KHENG CHOON

Chairman and CEO
Metal Component Engineering Limited
(SGX:5DX)

HEALTHCARE LEADERSHIP TEAM



DR BERNARD NG

Executive Director, 5 Digital Pte Ltd

- Established leader in medical and clinical affairs, leading teams in US, Europe and Asia in consumer pharma
- Experienced in leading digital transformation initiatives and due diligence for M&A
- Angel investor, advisors to start-ups and venture capital funds



DR VAS METUPALLE

CHIEF MEDICAL OFFICER

- Healthcare entrepreneur with 13 years of experience as founder with Teleradiology (Clarity), Telemedicine (MyDoc)
- Lectures in ethics in Digital Health at SMU
- Experience with investment advisory, M&A to Angel funds, & PE funds regionally



AHILLAN PUPALASINGAM

CHIEF INVESTMENT OFFICER

- Over 20 years international experience in senior roles for several Global Investment Banks in the UK, HK & Singapore
- Venture & private investment experience in Fintech & E-Commerce

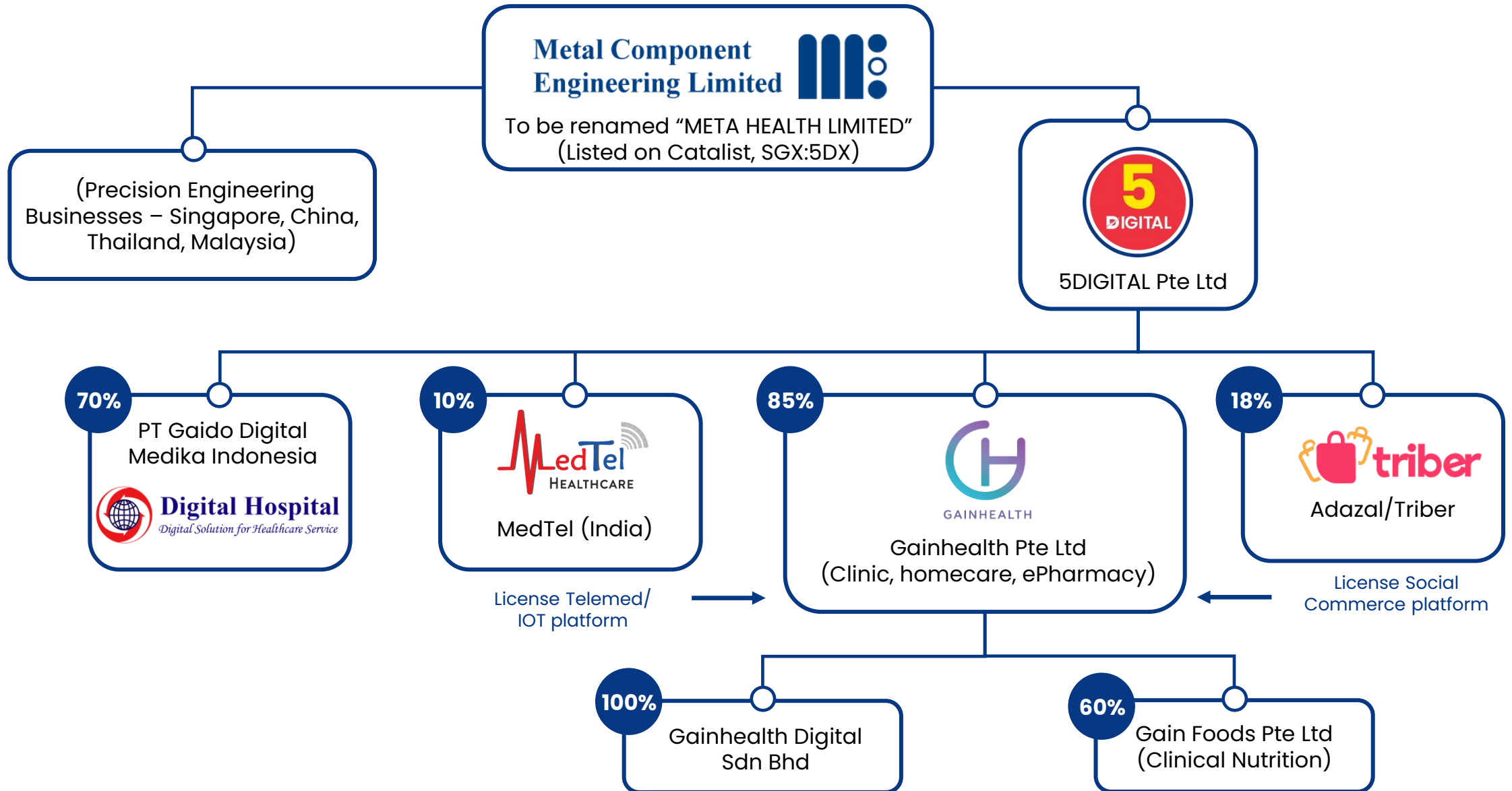


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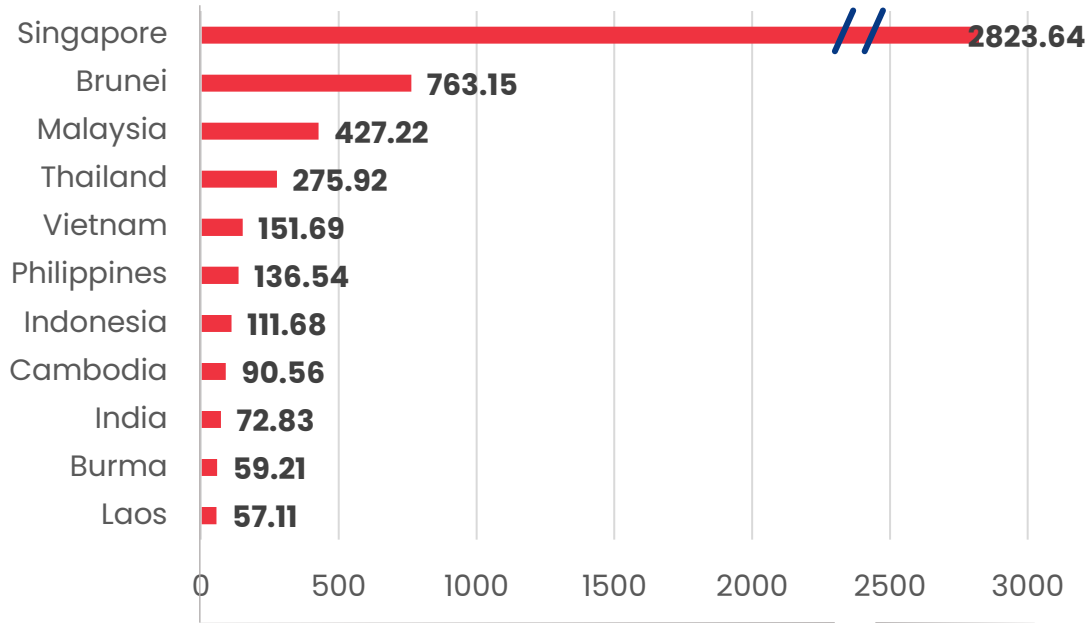
HEAD BUSINESS DEVELOPMENT

- Vertical business development to enable "telco as reseller" – launched with telcos over 31 countries
- Joint go to market development B2B2X/B2B/B2B2C with telco channels & cross-selling digital services
- Smart city surveillance systems & biometric to design intelligent cities

Healthcare Division Corporate Structure



COSTS & AGING ASEAN POPULATION

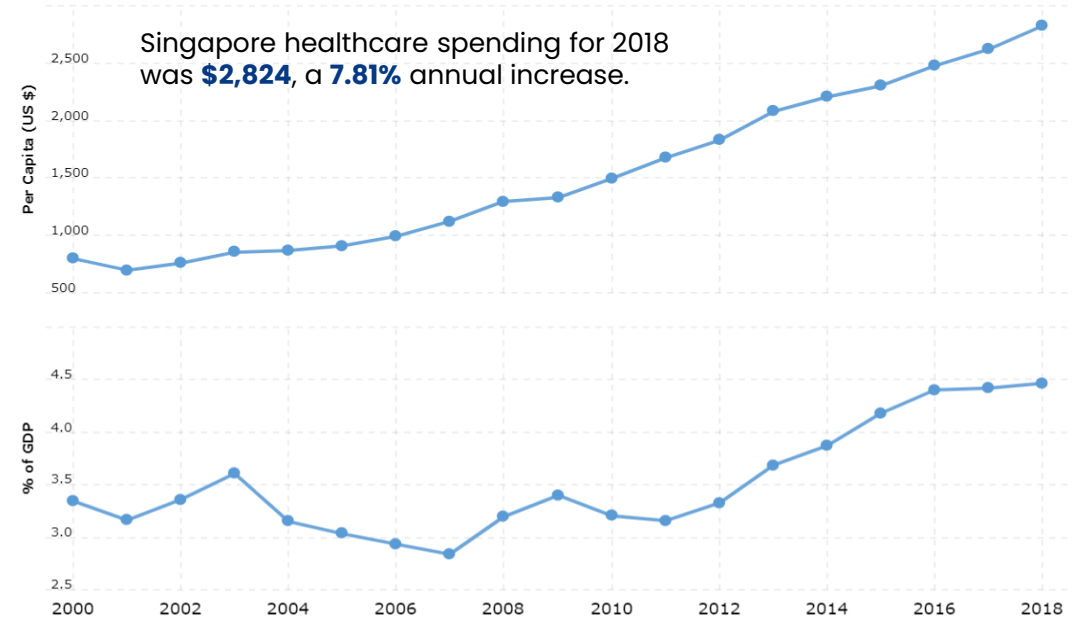


Source: Solidiance

Health cost in USD /resident in 2017

- Total healthcare spending US\$420B for ASEAN in 2017
- Will increase by 70% over the next two decades.
- Driven by aging population, high rates of smoking & adoption of sedentary lifestyles

Singapore Healthcare Spending 2000-2018



Silver Tsunami hitting Singapore early with life expectancy, highest at over 84, and over a third of Singapore adult population to be over age of 65 by 2030.

HEALTHCARE DIGITISATION ONLY IN LAST 10 YEARS GLOBALLY

ASEAN EMBRACING THIS CHANGE MORE RAPIDLY POST COVID

MOVING FROM TRADITIONAL HEALTHCARE MODEL TO NEW DIGITAL MODEL

**Traditional
Healthcare Model**

**New Digital
Healthcare Model**



Paper-based



Physician-centric



Disruption

New entrants are disrupting the traditional healthcare model by offering digital services



Patient Centric

With increased information & data, patients will play a more active role in clinical decision-making



Independent



Security



Integrated

Information exchange across system

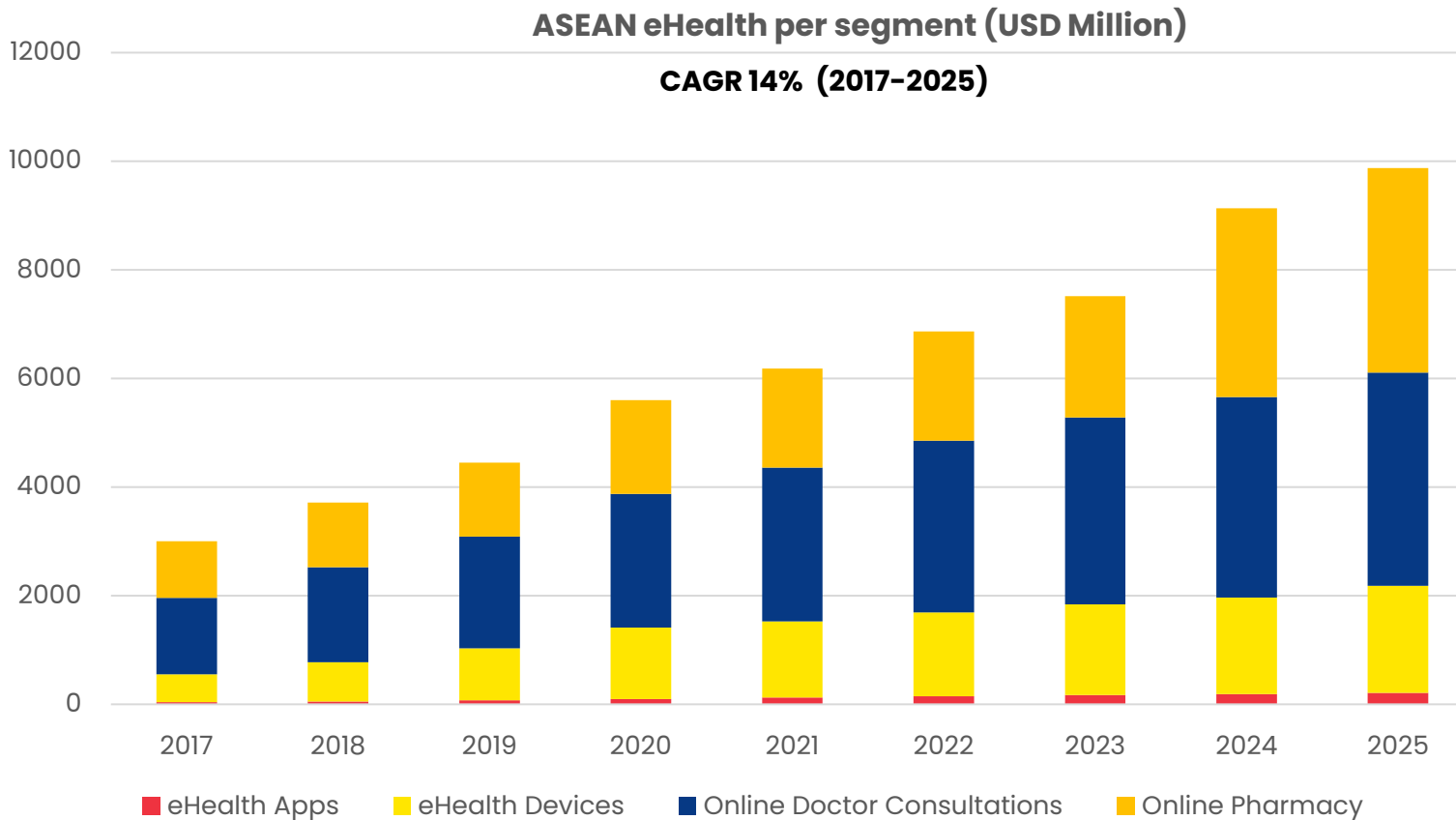


Disruption

Developing a trust based relationship with their healthcare provider who may or may not be physically present

OPPORTUNITY IN ASEAN

FY 21 to FY 25 GROWTH TRENDS



MARKET SIZE USD 5.6B (2021)



eHealth Apps
USD 97M



eHealth Devices
USD 1313M



Online Doctor Cons
USD 2462M



Online Pharmacy
USD 1727M

Source: Statista

HEALTHCARE ECOSYSTEM

To bring value-based care with data driven and personalised healthcare interactions from data gathered in Teleconsults, ePharmacies and remote monitoring. These are being built with acquisitions and licensing of partner platforms.



Current Markets:



Customer Funnel

Social Media

eReferrals / Triage

Online Care

Offline Care

A | Targeting >100mil potential consumers

B | Referrals from partner portals and medical groups

C | ePharmacy and Telemedicine own portals

D | Walk-ins and onsite corporate and clinic based care



Telemedicine and ePharmacy Business

Our telemedicine and ePharmacy business will remain light on assets and will drive our earnings in Singapore and Malaysia. For Indonesia, we will add a focus on Hospital based Software-as-a-Service (SaaS) revenue in their digital transformation.

Top categories: Vits&Minerals, Herbal, Cough/Cold/Allergy, Analgesics, Dermatologics, Eyecare, Gastro meds

YEAR 2020

Market	Population /million	Pharmacy (mil USD)	Non- Pharmacy (mil USD)
HongKong	7.5	360 (73.9%)	127 (26.1%)
Singapore	5.9	155 (57%)	117 (43%)
Malaysia	32.8	258.6 (59%)	180.2 (41%)
Indonesia	275	1,122 (60%)	745 (40%)

TAM : 3.06 Bil USD

CAGR 9.7%

Source: Euromonitor International

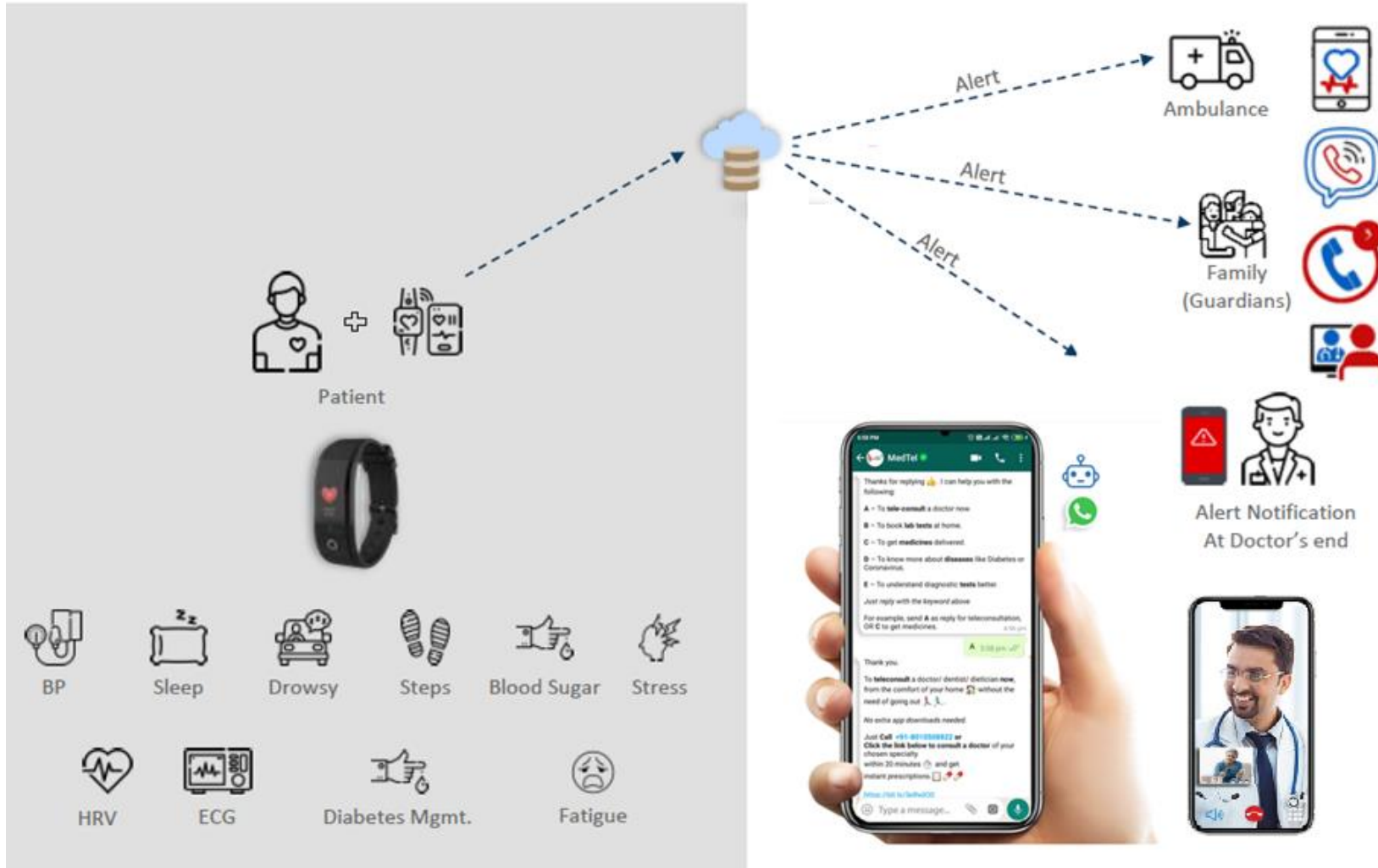
Indonesia opportunities for telemedicine and ePHARMACY through new investment announced with Gaido Group

- 01.** OTC Market size **USD 3.5B** (2018)
- 02.** Revenue CAGR **9.7%**
- 03.** 40,105 drugstores & pharmacies in Indonesia vs 2600 in Malaysia
- 04.** Teleconsult market has grown **185%** YoY (2019-2020) in Indonesia showing promise for online prescriptions
- 05.** Fragmented retail with **8.3%** only of the revenue share in 2019 for 5 major chains (Kimia Farma, Apotek K-24, AS Watsons Group, Guardian Pharmacy, and Century Apotek)

Source: <https://www.kenresearch.com/blog/2020/12/indonesia-pharmacy-retail-market-outlook-ken-research/>

<https://www.cekindo.com/sectors/pharmaceutical-indonesia>

Providing the Right Care at the Right Time



- Integrated medical transport and home nursing services with common call center.
- Smart notifications, video consults and govt subsidized primary care.
- Supporting MOH and Telemedicine partners in the Home Recovery Program for Covid patients in Singapore
- Implementing same platform with PT Gaido Digital Medika (Indonesia) and Gainhealth Sdn Bhd (Malaysia)

Wellness and preventive health, not just disease management

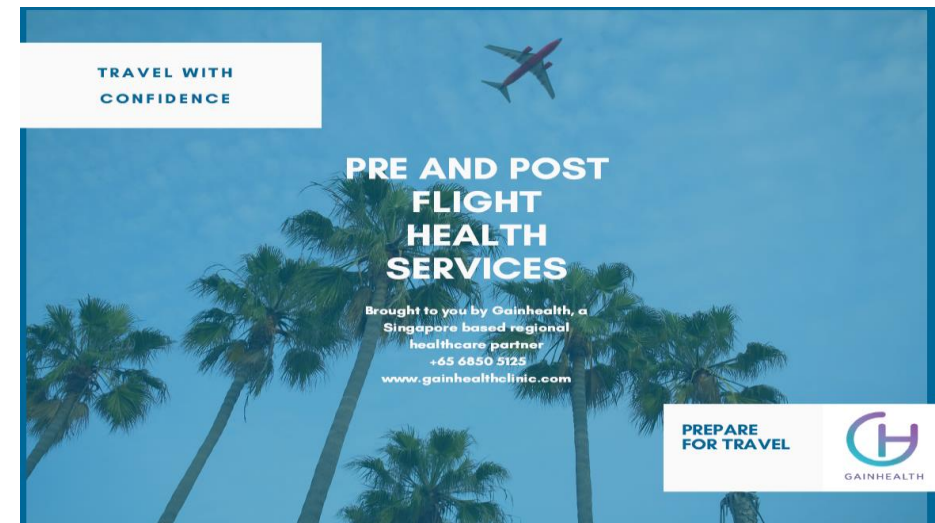
Gain Foods JV, Clinical Nutrition

- Partnership with a German clinical nutrition company, with specialized elder supplemental products
- JV has seen growth in brown rice specialized for metabolic diseases like diabetes.



Covid Travel Health Segment

- Saliva based pre departure testing with Lucence Lab was announced in Dec2021 and significant uptick since.
- Working with our Indonesian subsidiary to prepare for MICE events in Bali and Jakarta.



BUSINESS MODEL

OTC medication, Telemedicine consults and fulfillment of ePrescriptions are key revenue generators today. Software as a Service for are eHealth devices, health data interoperability and analytics are the key value-added revenue streams going forward.

01.

OTC, Telemedicine + ePrescriptions : Average bill size SGD 35 , MYR 45 , IDR 120,000

Current Competition:

SG/MY : Doctor Anywhere (500k downloads), Indonesia: Halodoc (20mil downloads)

Channels: Network Clinics, eCommerce Portals, Vending Machines, Homecare partners.

02.

Smart Device + Healthtech platforms, AI and Analytics (Software as a Service):

Monthly billing for platform in chronic conditions eg Hypertension , Diabetes, Elder monitoring

Channels: Tech Partners, Telcos, Hospitals , Clinics, Nursing homes

2021 Total Addressable Market for ASEAN :



eHealth Devices
USD 1313M



Online Consultation
USD 2462M



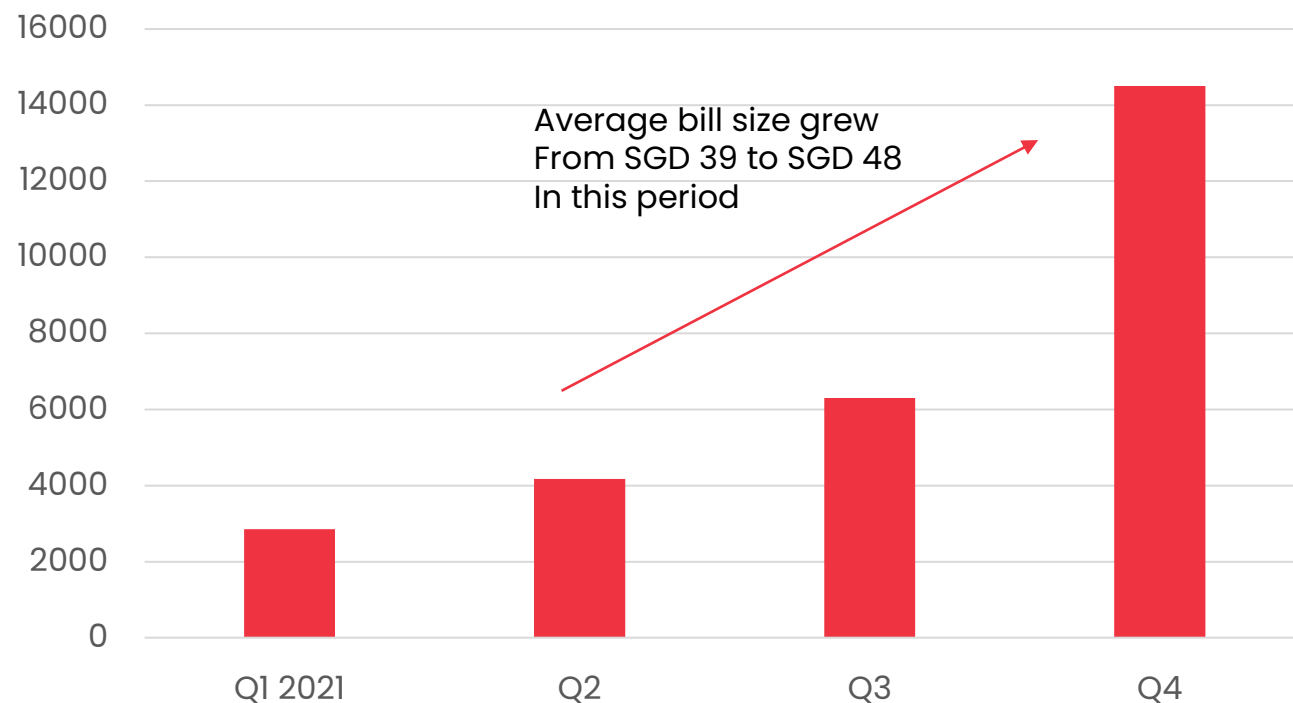
Online Pharmacy
USD 1727M

Source: Statista

Strong User growth for 2021 expected to continue

Drivers for user adoption of our digital health services and online ePharmacy has shown strong growth in 2021 and drivers for this growth continue to expand significantly in our region of focus.

Customers



*not cumulative, and repeat customers captured in quarterly user numbers

- Strong user growth in Q4 with the covid spike in Singapore and support of home recovery program.
- MOH has expanded home recovery to foreigners in hotels and continued demand expected early 2022 with Omicron.
- Gaido Digital Medika in Indonesia is deploying platform in Q1 2022 and targeting local Indonesian hospitality and meetings and conventions for G20 in Jakarta and Bali.
- Clinical Nutrition products have been added for direct to home sales in Q1 2022, targeting homecare segment that is showing strong growth.

Meta Health vision is to provide Personalised healthcare

- working with its ecosystem of online, offline care providers, ePharmacy and healthcare data

Bringing healthcare into the 21st Century:

~~Siloed~~ Coordinated/ Asynchronous

~~Population~~ Personalised

~~Episodic~~ Continuous

~~Reactive~~ Proactive

~~Pay-for-effort~~ Pay-for-outcome

~~System-centric~~ Patient-centric

