



 **TRIYARDS**



**Strategic**Marine



**2QFY2017 Results Briefing**



# Agenda



Business Updates

Key Financials

Q&A

# Disclaimer

This presentation contains forward-looking statements concerning the financial condition, results of operations and businesses of Triyards Holdings Limited (“Tiyards” or the “Company”). All statements other than statements of historical fact are, or may be deemed to be, forward-looking statements. Forward-looking statements are statements of future expectations that are based on management’s current expectations and assumptions and involve known and unknown risks and uncertainties that could cause actual results, performance or events to differ materially from those expressed or implied in these statements. Forward-looking statements include, among other things, statements concerning the potential exposure of Triyards to market risks and statements expressing management’s expectations, beliefs, estimates, forecasts, projections and assumptions. Although the Company believes that the expectations reflected in such forward-looking statements are reasonable, it can give no assurance that such expectations will prove to have been correct. All forward-looking statements contained in this presentation are expressly qualified in their entirety by the cautionary statements contained or referred to in this section. Readers should not place undue reliance on forward-looking statements.



# Business Updates



# Business Updates

- March - Clinched contracts worth US\$20.64 million for the fabrication of two passenger ferries.
- April - Triyards continue expand client base and regional footprint by contract win approximate US\$32.9 million for seven tugboats and one aluminum crew vessel from client in Vietnam
- Triyards reported a revenue of US\$161.8 million for 1HFY17, increase by 9% compared to corresponding period of the last financial year

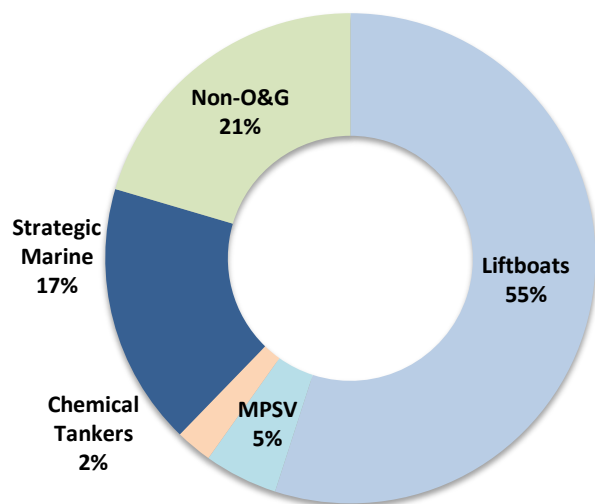


# Business Updates

## Successful Orderbook Diversification

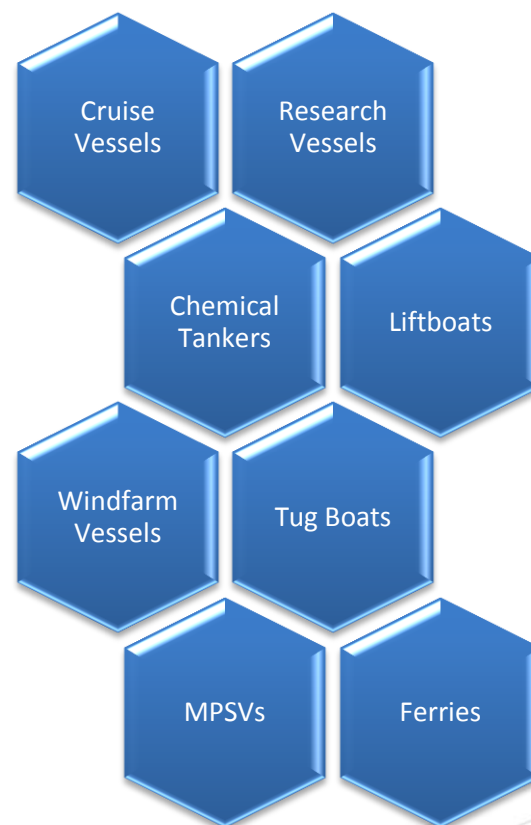
*strategy to expand both our clientele base and product offerings continues to yield results*

**2Q2017**

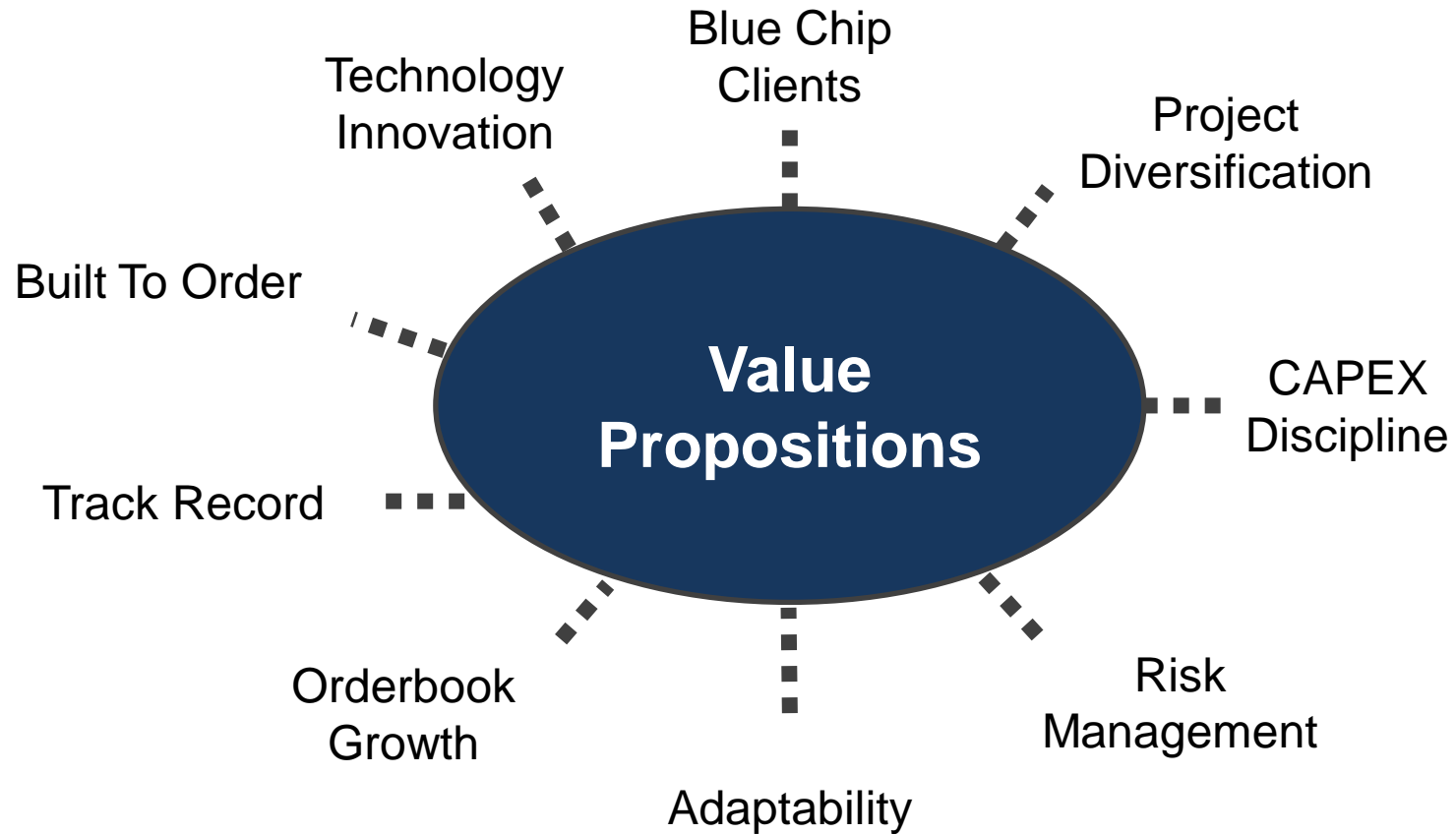


**Current net order book standing at approximately US\$321m**

## Asset Types



# Business Updates



# Financial Highlights





# 2QFY2017 Financial Results Highlights

## Highlights

- Maintain relatively same level of turnover
- Decrease in GP margins due to different mix of projects and competitive market environment
- For prudence, the Group has made allowance for doubtful receivables from related/affiliated entities of Ezra Holdings Limited which either face a potential going concern issue or have filed for Chapter 11 of the United States Bankruptcy Code as at the date of this announcement. The total amount of the allowance made was approximately US\$8.4 million.

(1) Excluding allowance for doubtful receivables from related/affiliated entities of Ezra Holdings Limited amounting to approximately US\$8.4 million

(2) Net Debt / Equity

(3) EBITDA / Interest Expense

(US\$'000)	2QFY17	2QFY16	Δ%
Turnover	70,644	70,485	0
Gross Profit	11,105	14,757	(25)
Adjusted EBITDA <sup>(1)</sup>	7,394	9,906	(25)
Adjusted PBT <sup>(1)</sup>	2,708	5,875	(54)
Adjusted PATMI <sup>(1)</sup>	2,116	5,282	(60)
Adjusted Earnings per share (US cents) <sup>(1)</sup>	1.29	3.53	(63)
Net tangible assets per share (US cents)	64.19	64.60	0
Net asset value per share (US cents)	67.25	67.15	0
<b>Financial Ratios</b>			
Gearing Ratio <sup>(2)</sup> (times)	0.80	0.55	40
Gross Profit Margin (%)	15.7	20.9	(5)
Adjusted EBITDA Margin (%) <sup>(1)</sup>	10.5	14.1	(4)
Adjusted Interest cover (times) <sup>(1)(3)</sup>	4.42	8.50	(48)
Current ratio	1.29	1.35	(6)

# 2QFY2017 Financial Results Highlights

## Highlights

- Increase in Net Current Assets and Borrowings, in line with most of the major projects secured in FY15 which have reached various advanced stages of construction.
- Net decrease in Equity was due to net loss incurred during the financial period, mainly as a result of allowance of doubtful receivables from related/affiliated entities of Ezra Holdings Limited amounting to approximately US\$8.4 million.

(US\$'000)	As at 28 February 2017	As at 31 August 2016
Non-Current Assets	147,393	149,690
Current Assets	369,501	328,547
Current Liabilities	285,795	240,012
Net Current Assets	83,706	88,535
Equity	218,243	223,580
Cash and Cash Equivalents	12,725	15,624
Cash and Cash Equivalents (including Cash Pledged)	28,098	37,922
Borrowings (Current)	177,327	138,008
Borrowings (Non-Current)	10,556	12,050
Net Debt	175,158	134,434

# 2QFY2017 Financial Results Highlights

## Highlights

- Operating activities – mainly due to fund used to support for on-going projects
- Investing activities – mainly due to increase in cash pledged and capital expenditure
- Financing activities – mainly due to increase in working capital financing for on-going projects

(US\$'000)	2QFY17	2QFY16
Cash flows from/(used in) operating activities	(24,804)	(25,270)
Cash flows from/(used in) investing activities	(875)	(12,203)
Cash flows from/(used in) financing activities	23,013	43,635
<b>Net change in cash and cash equivalents</b>	<b>(2,666)</b>	<b>6,162</b>





Q&A