

### Soup Restaurant Group Limited

LIEN 1991035977

FIRST QUARTER FINANCIAL STATEMENT AND DIVIDEND ANNOUNCEMENT FOR THE FINANCIAL PERIOD ENDED 31 MARCH 2018

# PART I – INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a)(i) A statement of comprehensive income for the group together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Grou	ıp		
	3 Months ende	d 31 March	Increase /	
	2018	2017	(Decrease)	
	S\$'000	S\$'000	%	
Revenue	11,068	10,542	5.0	
Other Items of income				
Interest income	8	7	14.3	
Other income	154	174	(11.5)	
Items of expense				
Changes in inventories	54	8	N.M.	
Purchases and other consumables	(2,398)	(2,295)	4.5	
Employee benefits expense	(3,789)	(3,838)	(1.3)	
Depreciation and amortisation expenses	(399)	(381)	4.7	
Other expenses	(3,805)	(3,775)	0.8	
Profit before income tax	893	442	102.0	
Income tax expense	(137)	(79)	73.4	
Profit for the financial period				
attributable to owners of the				
Company	756	363	108.3	
Other comprehensive income:				
Items that may be reclassified				
subsequently to profit or loss:				
Exchange difference on translating				
foreign operation	(16)	9	N.M.	
Other comprehensive income for the		_		
financial period	(16)	9	N.M.	
Total comprehensive income for the				
financial period attributable to				
owners of the Company	740	372	98.9	

N.M. – Not meaningful

### 1(a)(ii) Notes to Consolidated Statement of Comprehensive Income

Profit before income tax is arrived at after charging/(crediting) the following:-

	Grou		
	3 Months ende	d 31 March	Increase /
	2018	2017	(Decrease)
	S\$'000	S\$'000	%
Advertising expense	81	87	(6.9)
Cleaning services	259	238	8.8
Credit card commission charges	123	118	4.2
Foreign exchange (gain)/loss, net	(20)	14	(242.9)
Government grant	(141)	(168)	(16.1)
Loss on disposal of plant and equipment	-	12	(100.0)
Operating lease expenses	2,097	2,204	(4.9)
Packing materials	63	26	(142.3)
Plant and equipment written off	1	29	N.M.
Professional fees	15	35	(57.1)
Repair and maintenance	93	83	12.0
Sales commission	144	10	N.M.
Utilities	472	462	2.2

 $1(b)(i) \quad A \ statement \ of \ financial \ position \ (for \ the \ issuer \ and \ group), \ together \ with \ a \ comparative \ statement \ as \ at \ the \ end \ of \ the \ immediately \ preceding \ financial \ year.$ 

	Group		Company	
	31.3.2018 S\$'000	31.12.2017 S\$'000	31.3.2018 S\$'000	31.12.2017 S\$'000
Non-current assets				
Plant and equipment	3,269	3,630	24	28
Investments in subsidiaries	-	-	1,732	1,732
Intangible assets	124	138	35	38
Other receivables	-	-	643	643
<b>Total non-current assets</b>	3,393	3,768	2,434	2,441
Current assets				
Inventories	367	313	_	_
Trade and other receivables	3,663	3,282	2,419	2,145
Current income tax recoverable	22	4	-	-
Cash and cash equivalents	8,554	8,128	5,264	5,341
Total current assets	12,606	11,727	7,683	7,486
Less:				
Current liabilities				
Trade and other payables	3,338	3,707	409	363
Provisions	969	969	40	40
Finance lease payable	5	5	-	_
Current income tax payable	368	233	61	39
Total current liabilities	4,680	4,914	510	442
Net current assets	7,926	6,813	7,173	7,044
Less:				
Non-current liabilities				
Finance lease payable	15	17	-	_
Deferred tax liabilities	258	258	12	12
Total non-current liabilities	273	275	12	12
Net assets	11,046	10,306	9,595	9,473
Equity				
Share capital	6,593	6,593	6,593	6,593
Treasury shares	(3,939)	(3,939)	(3,939)	(3,939)
Translation reserve	(13)	3	-	-
Retained Earnings	8,405	7,649	6,941	6,819
Total equity	11,046	10,306	9,595	9,473

### 1(b)(ii) Aggregate amount of group's borrowings and debt securities.

	31.03.2018	31.12.2017
	S\$'000	S\$'000
Finance lease payable		
- Repayable within 1 year	5	5
- Repayable after 1 year	15	17

### Details of collateral:

The finance lease liability of the Group is secured by the rights to the leased printers.

# 1(c) A statement of cash flows for the group, together with a comparative statement for the corresponding period of the immediately preceding financial year.

	Group	
	3 Months end	
	2018	2017
	S\$'000	S\$'000
Cash flows from operating activities		
Profit before income tax	893	442
Adjustments for:		
Amortisation of intangible assets	14	7
Depreciation of plant and equipment	385	374
Interest income	(8)	(7)
Loss on disposal of plant and equipment	-	12
Plant and equipment written off	1	29
Unrealised foreign exchange loss	(17)	11
Operating cash flow before working capital changes	1,268	868
Working capital changes:		
Inventories	(54)	(8)
Trade and other receivables	(381)	(78)
Trade and other payables	(369)	(291)
Cash generated from operations	464	491
Income taxes paid	(20)	(1)
Interest received	8	7
	452	497
Net cash from operating activities	452	497
Cash flows from investing activities		
Proceeds from disposal of plant and equipment	-	8
Purchase of plant and equipment	(24)	(913)
Purchase of intangible assets	-	(4)
Net cash used in investing activities	(24)	(909)
Cash flows from financing activities		
Purchase of treasury shares	- (2)	- (2)
Repayment of finance lease payable	(2)	(2)
Net cash used in financing activities	(2)	(2)
Net change in cash and cash equivalents	426	(414)
Cash and cash equivalents at the beginning of the	-	<b>\</b>
financial period	8,128	7,622
Cash and cash equivalents at the end of the		- ,
financial period	8,554	7,208
	0,00	7,200

1(d)(i) A statement for the issuer and group showing all changes in equity, together with a comparative statement for the corresponding period of the immediately preceding financial year.

_	Equity attributable to owners of the Company				
Group	Share capital S\$'000	Treasury shares S\$'000	Translation reserve S\$'000	Retained earnings S\$'000	Total equity S\$'000
Balance as at 01.01.2018	6,593	(3,939)	3	7,649	10,306
Profit for the financial period	-	-	-	756	756
Other comprehensive income for the financial period  Exchange difference on translating					
foreign operation	-	-	(16)	-	(16)
Total comprehensive income for the financial period	-	-	(16)	756	740
Balance as at 31.03.2018	6,593	(3,939)	(13)	8,405	11,046
Balance as at 01.01.2017	6,593	(3,939)	16	6,403	9,073
Profit for the financial period	-	-	-	363	363
Other comprehensive income for the financial period  Exchange difference on translating					
foreign operation	-	-	9	-	9
Total comprehensive income for the financial period	-	-	9	363	372
Balance as at 31.3.2017	6,593	(3,939)	25	6,766	9,445

### **1(d)(i)**

Company	Share capital S\$'000	Treasury shares S\$'000	Retained earnings S\$'000	Total S\$'000
Balance as at 01.01.2018	6,593	(3,939)	6,819	9,473
Profit for the financial period, representing total comprehensive income for the financial period	-	-	122	122
Balance as at 31.03.2018	6,593	(3,939)	6,941	9,595
Balance as at 01.01.2017	6,593	(3,939)	5,768	8,422
Profit for the financial period, representing total comprehensive income for the financial period	-	-	34	34
Balance as at 31.03.2017	6,593	(3,939)	5,802	8,456

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

#### **Treasury Shares**

	Number of shares 3 Months ended 31 March	
	2018	2017
Balance as at the beginning of the financial period	18,387,100	18,387,100
Purchased during the financial period  Balance as at the end of the financial period	18,387,100	18,387,100
Percentage (%) of treasury shares against		
total number of shares outstanding	6.6%	6.6%

There was no change in the issued and paid up capital of the Company during the financial period.

There were no subsidiary holdings and outstanding convertible instruments which may be converted to shares as at 31 March 2018 and 31 March 2017.

# 1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

	Number of shares		
	As at		
	31.3.2018	31.12.2017	
Total number of issued shares	298,500,000	298,500,000	
Less: Treasury shares	(18,387,100)	(18,387,100)	
Total number of issued shares, excluding treasury			
shares	280,112,900	280,112,900	

### 1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

There were no sales, transfers, cancellation and/or use of treasury shares during the current financial period reported on.

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on.

Not applicable. The Company did not have any subsidiary holdings during the current financial period reported on.

2. Whether the figures have been audited or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited or reviewed by the Company's auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter).

Not applicable.

4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The Group and the Company have applied the same accounting policies and methods of computation in the preparation of the financial statements for the current reporting period compared with the audited financial statements as at 31 December 2017 except as disclosed in Note 5.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Group has adopted SFRS(I) on 1 January 2018 and has prepared its first set of financial information under SFRS(I) for the financial period ended 31 March 2018. The Group has consistently applied the same accounting policies in its opening SFRS(I) statement of financial position as at 1 January 2017 and throughout the comparable periods presented, as if these policies had always been in effect. In adopting SFRS(I), the Group is required to apply all the specific transition requirements in SFRS(I) 1 First-time Adoption of Singapore Financial Reporting Standards (International) and new SFRS(I), amendments to and interpretation of SFRS(I) that are effective from 1 January 2018. The transition to SFRS(I) did not have any significant impact to the Group.

6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

		Group 3 Months ended 31 March	
	_		
		2018	2017
(a)	Basic earnings per share (cents)	0.27	0.13
(b)	Diluted earnings per share (cents)	0.27	0.13
(i)	Weighted average number of ordinary shares	280,112,900	280,112,900
(ii)	Adjusted weighted average number of	280,112,900	280,112,900
	ordinary shares		

- 7. Net asset value for the issuer and group per ordinary share based on the total number of issued shares excluding treasury shares of the issuer at the end of the:-
  - (a) current financial period reported on; and
  - (b) immediately preceding financial year.

	Group		Compa	any
	31.03.2018	31.12.2017	31.03.2018	31.12.2017
Net asset value per ordinary share based on the total number of issued shares excluding treasury shares at the end of the financial period reported on	3.94 cents	3.68 cents	3.43 cents	3.38 cents
Total number of issued shares excluding treasury shares at the end of the financial period reported on	280,112,900	280,112,900	280,112,900	280,112,900

- 8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
  - (a) any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and

#### **Revenue and Profitability**

The Group's revenue for the financial period ended 31 March 2018 ("3M2018") was \$11.1 million, an increase of \$0.5 million or 5.0% as compared to \$10.5 million for the financial period ended 31 March 2017 ("3M2017"). The increase was attributable to an increase in revenue from existing outlets of \$0.9 million and online delivery services of \$0.5 million, offset by a decrease in revenue from the closure of outlets of \$1.1 million. Revenue for the food processing, distribution and procurement services segment has also increased by \$0.2 million.

Other income decreased by 11.5% mainly related to a decrease in government grants received for the Wage Credit Scheme and Special Employment Credit.

Purchases and other consumables were maintained at approximately 22.0% of revenue as compared to 3M2017. Employee benefits expense decreased by \$0.1 million or 1.3% in 3M2018 mainly due to the closure of outlets.

Other expenses decreased marginally by 0.8% in 3M2018. The increase in sales commission, which is associated with online delivery services, was offset against a decrease in operating lease expenses as a result of the closure of outlets.

As a result, the Group's profit before income tax doubled to \$0.9 million or increased by 102.0% as compared to 3M2017. Earnings per share stood at 0.27 cents in 3M2018.

(b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

#### **Review of Financial and Cash Flow Position**

Non-current assets decreased by \$0.4 million from \$3.8 million, as at 31 December 2017 ("FY2017"), to \$3.4 million as at 31 March 2018 ("1Q2018"), mainly due to depreciation and amortisation expenses.

Current assets increased by \$0.9 million as compared to FY2017 mainly due to an increase in cash and cash equivalents of \$0.4 million, increase in trade and other receivables of \$0.4 million and increase in inventories of \$0.1 million. The increase in cash and cash equivalents was attributable mainly to net cash from operating activities. Trade and other receivables increased mainly due to the increase in receivables of \$0.2 million which is associated with the increased revenue and increase in prepayment and deposits of \$0.2 million which is associated to the signing of new lease agreements.

Current liabilities decreased by \$0.3 million mainly due to a decrease in trade and other payables of \$0.4 million as a result of payments for staff bonuses and expenses accrued as at FY2017, partially offset by an increase in current income tax payable of \$0.1 million.

Total equity increased by \$0.7 million from \$10.3 million, as at FY2017, to \$11.0 million as at 1Q2018, attributable mainly to the profit reported during the financial period. The Group's net asset value per share stood at 3.94 cents as at 1Q2018.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

No forecast or prospect statement has been previously disclosed to shareholders.

10. A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months.

The Group continues to focus on strengthening our brands with plans for a cautious expansion of our portfolio of outlets in Singapore. The Group will also strive to bring our food offerings to more customers through online delivery platforms from all our outlets. At the same time, the Group will continue to manage the operations of our restaurants more effectively with productivity measures with the intention to better serve our customers.

The food processing and distribution business remains focused on its core strategies to assist the Group through procurement sourcing and management, as well as widening its distribution networks for its consumer goods and ready meals through the central kitchen located in Changi Prison Complex which was set up in the last quarter of FY2017.

#### 11. Dividend.

(a) current financial period reported on; any dividend declared for the current financial period reported on?

No.

(b) corresponding period of the immediately preceding financial year; any dividend declared for the corresponding period of the immediately preceding financial year?

No.

(c) date payable; and

Not applicable.

(d) books closure date.

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect.

No interim dividend has been declared or recommended for first quarter financial period ended 31 March 2018.

13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Group does not have a general mandate from shareholders for interested person transactions pursuant to Rule 920(1)(a)(ii).

14. Negative confirmation by the board pursuant to Rule 705(5).

We, Wong Wei Teck and Wong Chi Keong, being directors of Soup Restaurant Group Limited (the "Company"), do hereby confirm on behalf of the directors of the Company that, to the best of our knowledge, nothing has come to the attention of the Board of Directors of the Company which may render the unaudited first quarter results for the financial period ended 31 March 2018 to be false or misleading in any material aspects.

# 15. Confirmation that the issuer has procured undertakings from all its directors and executive officers under Rule 720(1).

The Company confirmed that it has procured undertakings from all its directors and executive officer under Rule 720(1).

On behalf of the Board of Directors

Wong Wei Teck Managing Director Wong Chi Keong Executive Director

### BY ORDER OF THE BOARD

CHONG IN BEE

Company Secretary 8 May 2018