



Fraser's Property Limited
Annual General Meeting
22 January 2021, 9.30 a.m.



FY20: YEAR OF AGILITY & TENACITY

Focused on PLATFORMS, PEOPLE & PROCESSES

Earnings impacted by COVID-19 pandemic

Proposed dividend reflects impact on earnings and prudent conservation of financial resources

Revenue

S\$3,597.0 m

▼ 5.1%



Cash & deposits¹

S\$3.3 b

▼ 7.2%



PBIT

S\$1,245.6 m

▼ 3.6%



Property assets²

S\$33.0 b

▲ 4.1%



Attributable profit

S\$188.1 m

▼ 66.4%



Dividend per share

1.5 cents

▼ 75.0%



Year in Review video



Agility and tenacity in the face of COVID-19

Sustainable business designed to endure

◆ Invested in organisation agility

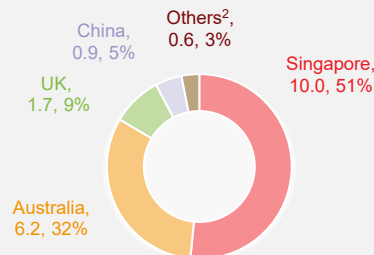
- > Further strengthened **organisational culture and structure**
- > **Strong leadership** in businesses and markets
- > **Quality and consistent systems and processes** across the Group

◆ Continuously building portfolio tenacity

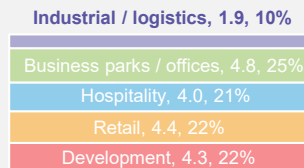
- > Earnings underpinned by **significant base of assets that generate recurring income**
- > **Well-diversified portfolio across asset classes and geographies**

Enhanced diversification across asset classes and geographies

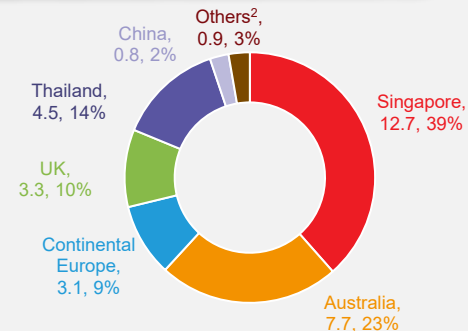
80% of the Group's total property assets¹ as at 30 September 2020 generate recurring income



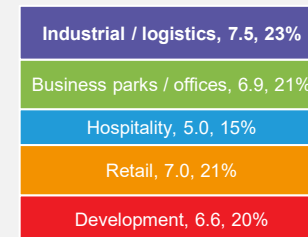
Total property assets¹:
S\$19.4 b as at 30 Sep 15



CAGR³
11.2%



Total property assets¹:
S\$33.0 b as at 30 Sep 20



Focused growth in industrial & logistics assets

1. Property assets comprise investment properties, property, plant and equipment, investments in JVs and associates, properties held for sale, contract assets and contract costs. 2. Including Vietnam, Malaysia, Japan, Indonesia and New Zealand.

3. Compound annual growth rate.

Continuing to build upon business platforms

Developing a future ready business

Commercial & Business Park



Lakeshore Business Park,
Heathrow, UK

Synergistic end-to-end business space solutions provider across multiple geographies

FLCT, FTREIT, GVREIT

Australia, Singapore, Thailand, UK

\$S9.8 billion¹ AUM

~1.0 million sqm NLA

~1,160 tenants

~172,000 sqm land bank

Industrial & Logistics



Ariec Australia at West Park Industrial Estate, VIC, Australia

Frasers Property Industrial, Thailand

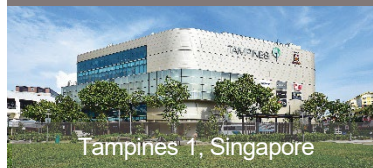
\$S9.5 billion¹ AUM

~6.8 million sqm GFA

~530 tenants

~7.8 million sqm land bank

Retail



Tampines 1, Singapore

Suburban malls at transportation nodes catering to essentials

FCT

Frasers Property Retail, Australia, Thailand

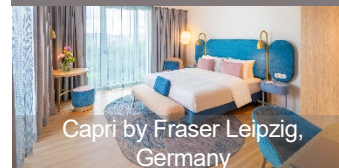
\$S10.0 billion¹ AUM

20 properties²

~378,000 sqm² NLA

~3.0 million catchment population³

Hospitality



Capri by Fraser Leipzig, Germany

Long-stay and leisure lodging at key locations

FHT

Frasers Hospitality, Thailand

\$S5.2 billion¹ AUM

>70 cities

~18,000 units in operation⁴

~3,500 units in the pipeline⁴

Development



Ed Square, Edmonson Park, NSW, Australia

Delivering quality homes at the deepest end of the markets

Australia, China, Singapore, Thailand, UK, Vietnam

\$S7.8 billion¹ AUM

~115,000 homes built to date

~6,000 homes settled in FY20

~38,000-unit pipeline

1. Comprises property assets in which the Group has an interest, including assets held by its REITs, JVs and associates. 2. Excluding properties owned by third party and office building owned by ARF 3. Refers only to catchment in Singapore 4. Including properties under management

Looking Ahead – resilience for a future ready business

Building from a position of strength, executing on a strategic action plan



Health, Well-being and Safety remain a priority

Operational enhancements that drive productivity and efficiency

Continue to leverage multi-national scale and build resilient and sustainable business platforms

Strengthened REITS' platforms continue to support FPL's active capital management

Maintain active management of the Group's portfolio to ensure platforms and assets are optimised for the long-term

Driving organisational culture and embracing our purpose

Enhance resilience and customer centricity by further developing capabilities – innovation, digitalisation, sustainability



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