## BREADTALK GROUP LIMITED

Financial Statement and Dividend Announcement For The Year Ended 31 December 2016

## PART I - INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 \& Q3), HALF-YEAR AND FULL YEAR RESULTS

1(a) An income statement and statement of comprehensive income or a statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year

The Board of Directors of BreadTalk Group Limited is pleased to announce the consolidated results of the Group for the year ended 31 December 2016. The figures presented below have not been audited.

|  | Group |  | Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 4Q } 2016 \\ \text { \$'000 } \end{gathered}$ | $\begin{gathered} \text { 4Q } 2015 \\ \text { \$'000 } \end{gathered}$ | Increase/ (Decrease) | $\begin{gathered} \text { FY } 2016 \\ \text { \$'000 } \end{gathered}$ | $\begin{gathered} \text { FY } 2015 \\ \text { \$'000 } \end{gathered}$ | Increase/ (Decrease) |
| Revenue | 153,321 | 155,090 | -1.1\% | 614,995 | 624,149 | -1.5\% |
| Cost of sales | $(67,816)$ | $(72,277)$ | -6.2\% | $(277,508)$ | $(293,916)$ | -5.6\% |
| Gross profit | 85,505 | 82,813 | 3.3\% | 337,487 | 330,233 | 2.2\% |
| Other income | 8,995 | 2,015 | 346.4\% | 33,786 | 16,279 | 107.5\% |
| Interest income | 421 | 2,113 | -80.1\% | 1,162 | 4,005 | -71.0\% |
| Distribution and selling expenses | $(69,419)$ | $(62,221)$ | 11.6\% | $(256,396)$ | $(248,415)$ | 3.2\% |
| Administrative expenses | $(12,571)$ | $(12,843)$ | -2.1\% | $(79,562)$ | $(70,099)$ | 13.5\% |
| Interest expense | $(1,354)$ | $(1,328)$ | 2.0\% | $(5,931)$ | $(5,322)$ | 11.4\% |
| Profit before tax and share of results of joint ventures | 11,577 | 10,549 | 9.7\% | 30,546 | 26,681 | 14.5\% |
| Share of results of associates | $(1,387)$ | (994) | 39.5\% | $(1,960)$ | $(1,933)$ | 1.4\% |
| Share of results of joint ventures | 360 | 322 | 11.8\% | 1,130 | 628 | 79.9\% |
| Profit before tax | 10,550 | 9,877 | 6.8\% | 29,716 | 25,376 | 17.1\% |
| Taxation | $(4,684)$ | $(5,635)$ | -16.9\% | $(12,119)$ | $(10,768)$ | 12.5\% |
| Profit after tax | 5,866 | 4,242 | 38.3\% | 17,597 | 14,608 | 20.5\% |
| Attributable to: |  |  |  |  |  |  |
| Shareholders of the Company | 4,430 | 1,146 | 286.6\% | 11,436 | 7,602 | 50.4\% |
| Non-controlling interests | 1,436 | 3,096 | -53.6\% | 6,161 | 7,006 | -12.1\% |
|  | 5,866 | 4,242 | 38.3\% | 17,597 | 14,608 | 20.5\% |
| Other comprehensive income: |  |  |  |  |  |  |
| Foreign currency translation | 1,192 | (995) | N.M | (594) | 1,571 | N.M |
| Other comprehensive (loss) income for the period, net of tax | 1,192 | (995) | N.M | (594) | 1,571 | N.M |
| Total comprehensive income for the period | 7,058 | 3,247 | 117.4\% | 17,003 | 16,179 | 5.1\% |
| Attributable to: |  |  |  |  |  |  |
| Shareholders of the Company | 5,622 | 151 | N.M | 10,842 | 9,173 | 18.2\% |
| Non-controlling interests | 1,436 | 3,096 | -53.6\% | 6,161 | 7,006 | -12.1\% |
|  | 7,058 | 3,247 | 117.4\% | 17,003 | 16,179 | 5.1\% |

1(a)(ii) Breakdown and Explanatory Notes to the income statement.
(A) Profit before tax is arrived at after charging/(crediting) the following:

|  | Group |  | Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2016 | 4Q 2015 | Increase/ | FY 2016 | FY 2015 | Increase/ |
|  | \$'000 | \$'000 | (Decrease) | \$'000 | \$'000 | (Decrease) |
| Depreciation and amortisation | 11,691 | 12,199 | -4.2\% | 48,307 | 49,584 | -2.6\% |
| Foreign exchange (gain)/loss, net | (586) | 682 | N.M. | 604 | 575 | 5.0\% |
| Fair value gain in investment property | (2) | (628) | -99.7\% | (2) | (628) | -99.7\% |
| Gain on divestment of investment securities | - | - | N.M. | $(8,841)$ | - | N.M. |
| Government grant | (150) | (271) | -44.6\% | $(3,899)$ | $(2,374)$ | 64.2\% |
| Impairment on investment securities | 41 | 21 | 95.2\% | 208 | 21 | 890.5\% |
| Impairment/(Write back) of loan and receivables <br> - trade receivables | - | (283) | N.M. | (181) | 91 | N.M. |
| - other receivables | (275) | 200 | N.M. | 87 | 277 | -68.6\% |
| Impairment loss on goodw ill |  | 1,009 | N.M. | - | 1,009 | N.M. |
| Impairment loss on plant and equipment | 779 | 1,048 | -25.7\% | 779 | 1,048 | -25.7\% |
| Inventories w ritten off (Gain)/loss on disposal of property, plant and | 113 | 35 | 222.9\% | 102 | 131 | -22.1\% |
| equipment | (324) | (84) | 285.7\% | 1,438 | 165 | 771.5\% |
| Operating lease expenses | 34,700 | 36,810 | -5.7\% | 145,809 | 147,780 | -1.3\% |
| Personnel expenses | 47,772 | 40,233 | 18.7\% | 187,702 | 167,817 | 11.8\% |
| Property, plant and equipment w ritten off (Note 1) | 232 | 659 | -64.8\% | 6,586 | 3,217 | 104.7\% |
| Write off of intangible assets | - | - | N.M. | 133 | - | N.M. |

N.M. - Not meaningful

## Notes:

(1) The property, plant and equipment were written off as a result of closure, relocation or upgrading of outlets.

1(b)(i) A statement of financial position (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.12.2016 | 31.12.2015 | 31.12.2016 | 31.12.2015 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Non-current assets |  |  |  |  |
| Property, plant and equipment | 180,663 | 205,696 | 71,252 | 72,593 |
| Investment property | 22,984 | 24,053 | - | - |
| Intangible assets | 6,433 | 6,903 | - | - |
| Investment securities | 72,878 | 90,309 | 825 | 1,000 |
| Investment in subsidiaries | - | - | 21,158 | 24,206 |
| Investment in associates | 27,033 | 26,322 | - | - |
| Investment in joint ventures | 8,234 | 7,553 | - | - |
| Other receivables | 22 | 546 | - | - |
| Due from related corporations | - | - | 29,906 | - |
| Deferred tax assets | 2,749 | 4,444 | - | - |
|  | 320,996 | 365,826 | 123,141 | 97,799 |


|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.12.2016 | 31.12.2015 | 31.12.2016 | 31.12.2015 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Current assets |  |  |  |  |
| Investment securities | 17,222 | 7,224 | - | - |
| Inventories | 9,806 | 9,878 | - | - |
| Trade and other receivables | 59,243 | 60,039 | 4,269 | 336 |
| Prepayments | 4,858 | 5,726 | 123 | 116 |
| Due from related corporations | 1,094 | 1,046 | 61,885 | 32,999 |
| Amount due from minority shareholders of subsidiaries |  |  |  |  |
| (non-trade) | 509 | 506 | - | - |
| Cash and cash equivalents | 120,589 | 94,896 | 8,486 | 2,516 |
|  | 213,321 | 179,315 | 74,763 | 35,967 |
| Current liabilities |  |  |  |  |
| Trade and other payables | 86,818 | 94,123 | 1,955 | 1,553 |
| Other liabilities | 71,400 | 57,544 | 3,971 | 2,042 |
| Provision for reinstatement cost | 14,417 | 15,002 | 27 | 25 |
| Due to related corporations | 3,903 | 4,522 | 30,674 | 32,084 |
| Loan from a minority shareholder of a subsidiary | 200 | 200 | - | - |
| Short term loans | 7,215 | 38,321 | - | 10,000 |
| Current portion of long-term loans | 24,238 | 43,679 | 4,122 | 4,122 |
| Tax payable | 9,854 | 8,879 | 551 | 180 |
|  | 218,045 | 262,270 | 41,300 | 50,006 |
| Net current (liabilities)/assets | $(4,724)$ | $(82,955)$ | 33,463 | $(14,039)$ |
| Non-current liabilities |  |  |  |  |
| Long-term loans | 74,857 | 119,685 | 39,798 | 43,920 |
| Notes payables | 75,000 | - | 75,000 | - |
| Loan from a minority shareholder of a subsidiary | 549 | 538 | - | - |
| Other liabilities | 9,597 | 12,282 | - | - |
| Deferred tax liabilities | 4,324 | 3,942 | 1,791 | 1,103 |
|  | 164,327 | 136,447 | 116,589 | 45,023 |
| Net assets | 151,945 | 146,424 | 40,015 | 38,737 |
| Share capital and reserves |  |  |  |  |
| Share capital | 33,303 | 33,303 | 33,303 | 33,303 |
| Treasury shares | (587) | (378) | (587) | (378) |
| Accumulated profits | 93,966 | 90,545 | 6,779 | 5,375 |
| Other reserves | 5,328 | 5,728 | 520 | 437 |
|  | 132,010 | 129,198 | 40,015 | 38,737 |
| Non-controlling interests | 19,935 | 17,226 | - | - |
| Total equity | 151,945 | 146,424 | 40,015 | 38,737 |

## Amount repayable in one year or less, or on demand

| As at 31.12.2016 |  |
| :---: | :---: |
| Secured | Unsecured |
| $\$ 000$ | $\$ 000$ |
| 19,456 |  |


| As at 31.12.2015 |  |
| :---: | :---: |
| Secured | Unsecured |
| $\${ }^{\prime} 000$ | $\${ }^{\prime} 000$ |
| 6,320 | 75,880 |

## Amount repayable after one year

| As at 31.12.2016 |  |
| :---: | :---: |
| Secured |  |
| Unsecured |  |
| $\${ }^{\prime} 000$ | $\${ }^{\prime} 000$ |
| 71,350 | 79,056 |


| As at 31.12.2015 |  |
| :---: | :---: |
| Secured |  |
| Unsecured |  |
| $\$ 000$ | $\${ }^{\prime} 000$ |
| 112,314 | 7,909 |

## Details of any collateral

(1) As at 31 December 2016, a total amount of $\$ 91.3$ million of the Group's bank borrowings are unsecured.
(2) The remaining bank loans are secured by the following:

- a closed legal mortgage in favour of the bank over the property at Private Lot A0135906 at Plot 1A, Tai Seng Street in Paya Lebar Industrial Estate;
- certain investment securities.
- certain machineries and equipment

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year

|  | Group |  | Group |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2016 | 4Q 2015 | FY 2016 | FY 2015 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Cash flows from operating activities |  |  |  |  |
| Profit before tax | 10,550 | 9,877 | 29,716 | 25,376 |
| Adjustments for: |  |  |  |  |
| Amortisation of intangible assets | 146 | 208 | 514 | 571 |
| Allow ance for inventory obsolescence | - | 168 | - | 168 |
| Bad debts w ritten off | 1,565 | - | 1,565 | - |
| Depreciation of property, plant and equipment | 11,545 | 11,991 | 47,793 | 49,013 |
| Fair value gain on investment property | (2) | (628) | (2) | (628) |
| Gain on divestment of investment securities | - | - | $(8,841)$ | - |
| (Gain)/loss on disposal of property, plant and equipment | (324) | (84) | 1,438 | 165 |
| Write off of intangible assets | - | - | 133 | - |
| Impairment loss on goodw ill | - | 1,009 | - | 1,009 |
| Impairment loss on property, plant and equipment | 779 | 1,048 | 779 | 1,048 |
| Impairment loss on investment securities | 41 | (3) | 208 | 21 |
| Interest expense | 1,354 | 1,328 | 5,931 | 5,322 |
| Interest income | (421) | $(2,113)$ | $(1,162)$ | $(4,005)$ |
| Inventories w ritten off | 113 | 35 | 102 | 131 |
| Property, plant and equipment w ritten off | 232 | 659 | 6,586 | 3,217 |
| Share based payment expenses | 2 | (235) | 164 | 59 |
| Share of results of associates | 1,387 | 994 | 1,960 | 1,933 |
| Share of results of joint ventures | (360) | (322) | $(1,130)$ | (628) |
| (Write back)/impairment loss on trade receivables | - | (283) | (181) | 91 |
| (Write back)/impairment loss on other receivables | (275) | 200 | 87 | 277 |
| Write back of provision for reinstatement cost | (241) | (27) | (292) | (35) |
| Exchange differences | $(1,781)$ | 1,861 | 2,687 | (215) |
| Operating cash flow before w orking capital changes | 24,310 | 25,683 | 88,055 | 82,890 |


|  | Group |  | Group |  |
| :---: | :---: | :---: | :---: | :---: |
|  | $\begin{gathered} \text { 4Q } 2016 \\ \$^{\prime} 000 \end{gathered}$ | $\begin{gathered} \text { 4Q } 2015 \\ \$^{\prime} 000 \end{gathered}$ | $\begin{gathered} \text { FY } 2016 \\ \$ ' 000 \end{gathered}$ | $\begin{gathered} \text { FY } 2015 \\ \$^{\prime} 000 \end{gathered}$ |
| (Increase)/decrease in: |  |  |  |  |
| Inventories | (82) | 273 | (29) | 452 |
| Trade and other receivables | $(4,744)$ | 3,494 | (421) | $(1,916)$ |
| Prepayments | (589) | $(1,515)$ | 868 | 57 |
| Amount due from joint ventures (trade) | (89) | (179) | (189) | (79) |
| Amount due from associate (trade) | 2 | 7 | 2 | - |
| Increase/(decrease) in: |  |  |  |  |
| Trade and other payables | 5,917 | 3,525 | $(2,731)$ | (995) |
| Other liabilities | 4,721 | $(6,333)$ | 12,456 | $(6,728)$ |
| Amount due to a joint venture (trade) | 403 | 182 | 279 | (369) |
| Cash generated from operations | 29,849 | 25,137 | 98,290 | 73,312 |
| Tax paid | $(2,407)$ | (133) | $(9,100)$ | $(6,850)$ |
| Net cash flow from operating activities | 27,442 | 25,004 | 89,190 | 66,462 |
| Cash flows from investing activities |  |  |  |  |
| Interest income received | 288 | 483 | 1,162 | 2,507 |
| Dividends received from a joint venture | - | 449 | 363 | 1,189 |
| Dividends received from an associate | - | - | 98 | - |
| Purchase of property, plant and equipment | $(6,645)$ | $(8,773)$ | $(37,285)$ | $(37,569)$ |
| Proceeds from disposal of property, plant and equipment | 560 | 72 | 616 | 89 |
| Additions to intangible assets | (320) | (371) | (375) | (795) |
| Cash paid for reinstatement expenses | (423) | (85) | $(2,339)$ | (366) |
| Amount due from joint ventures (non-trade) | (322) | (214) | 140 | 224 |
| Amount due to joint ventures (non-trade) | (45) | (62) | (59) | (118) |
| Amount due to associates (non-trade) | (55) | 1,106 | (838) | (158) |
| Investment in an associate | - | (845) | $(2,769)$ | $(2,507)$ |
| Proceeds from divestment of investment securities | - | - | 16,334 | - |
| Purchase of investment securities | - | $(1,000)$ | - | $(11,875)$ |
| Subscription of junior bonds | - | - | - | $(8,496)$ |
| Net cash flow (used in) investing activities | $(6,962)$ | $(9,240)$ | $(24,952)$ | $(57,875)$ |
| Cash flows from financing activities |  |  |  |  |
| Interest paid | $(1,354)$ | $(1,327)$ | $(5,931)$ | $(5,321)$ |
| Dividends paid to minority shareholders of a subsidiary | $(1,640)$ | $(3,559)$ | $(1,640)$ | $(3,559)$ |
| Dividends paid to shareholders of the company | - | - | $(8,015)$ | $(4,228)$ |
| Loan due to minority shareholder | 30 | 62 | 11 | 62 |
| Purchase of treasury shares | (133) | - | (830) | (651) |
| Proceeds from short-term loans | 2,701 | 149 | 8,039 | 32,167 |
| Repayment of short-term loans | $(5,033)$ | $(3,725)$ | $(39,407)$ | $(26,423)$ |
| Proceeds from long-term loans | 9 | 186 | 3,602 | 19,939 |
| Proceeds from term notes | - | - | 75,000 | - |
| Repayment of long-term loans | $(8,329)$ | $(4,771)$ | $(67,839)$ | $(22,086)$ |
| Capital contribution from non-controlling interests | - | - | - | 150 |
| Acquisition of non-controlling interests | - | - | $(1,163)$ | (16) |
| Net cash flow (used in) from financing activities | $(13,749)$ | $(12,985)$ | $(38,173)$ | $(9,966)$ |
| Net increase in cash and cash equivalents | 6,731 | 2,779 | 26,065 | $(1,379)$ |
| Effect of exchange rate changes on cash and cash equivalents | 1,361 | (738) | (372) | 823 |
| Cash and cash equivalents at beginning of financial period | 112,497 | 92,855 | 94,896 | 95,452 |
| Cash and cash equivalents at end of financial period | 120,589 | 94,896 | 120,589 | 94,896 |
| Note A: Cash and cash equivalents comprise: | Group |  |  |  |
|  | 31.12.2016 | 31.12.2015 |  |  |
|  | \$'000 | \$'000 |  |  |
| Cash on hand and at bank | 115,572 | 94,890 |  |  |
| Short term FD | 5,017 | 6 |  |  |
|  | 120,589 | 94,896 |  |  |

1(d)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year
Group
Balance at 1 January 2016
Profit for the period

| Share capital \$'000 | Treasury shares \$'000 | Accumulated profits \$'000 | Other reserves (Note B) \$'000 | Total \$'000 | Noncontrolling interests \$'000 | Total equity |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 33,303 | (378) | 90,545 | 5,728 | 129,198 | 17,226 | 146,424 |
| - | - | 7,006 | - | 7,006 | 4,725 | 11,731 |
| - | - | - | - | - | - | - |
| - | - | - | $(1,786)$ | $(1,786)$ | - | $(1,786)$ |
| - | - | - | $(1,786)$ | $(1,786)$ | - | $(1,786)$ |
| - | - | 7,006 | $(1,786)$ | 5,220 | 4,725 | 9,945 |
| - | - | - | 162 | 162 | - | 162 |
| - | - | $(8,015)$ | - | $(8,015)$ | - | $(8,015)$ |
| - | (697) | - | - | (697) | - | (697) |
| - | 81 | - | (81) | - | - | - |
| - | (616) | $(8,015)$ | 81 | $(8,550)$ | - | $(8,550)$ |

Changes in ow nership interests in a subsidiary
Acquisition of non-controlling interests without a change in control

| - | - | 111 | 111 | $(1,812)$ | $(1,701)$ |
| :---: | :---: | :---: | :---: | :---: | :---: |

Total changes in ownership interests in a subsidiary
Balance at 30 September 2016
Profit for the period
Other comprehensive income
Foreign currency translation
Total other comprehensive income, net of tax
Total comprehensive income for the period
Contributions by and distributions to ow ners
Share-based payments
Dividends paid
Purchase of treasury shares
Total contributions by and distributions to owners
Changes in ow nership interests in a subsidiary
Acquisition of non-controlling interests without a change in control
Total changes in ownership interests in a subsidiary

Balance at 31 December 2016

| - | 540 | - | - | 540 | - | 540 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| - | 540 | - | - | 540 | - | 540 |
| $\mathbf{3 3 , 3 0 3}$ | $\mathbf{5 8 7})$ | $\mathbf{9 3 , 9 6 6}$ | $\mathbf{5 , 3 2 8}$ | $\mathbf{1 3 2 , 0 1 0}$ | $\mathbf{1 9 , 9 3 5}$ | $\mathbf{1 5 1 , 9 4 5}$ |



| Company | Share capital \$'000 | Treasury shares \$'000 | Accumulated profits (losses) \$'000 | Other reserves (Note B) \$'000 | Total \$'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As at 1 January 2016 | 33,303 | (378) | 5,375 | 437 | 38,737 |
| Profit for the period | - |  | 6,561 | - | 6,561 |
| Total comprehensive income for the period | - | - | 6,561 | - | 6,561 |
| Contributions by and distributions to ow ners |  |  |  |  |  |
| Share-based payments | - | - | - | 162 | 162 |
| Dividend paid | - | - | $(8,015)$ | - | $(8,015)$ |
| Purchase of treasury shares | - | (697) | - | - | (697) |
| Treasury shares transferred on vesting of restricted share grant | - | 81 | - | (81) | - |
| Total contributions by and distributions to owners | - | (616) | $(8,015)$ | 81 | $(8,550)$ |
| Balance at 30 September 2016 | 33,303 | (994) | 3,921 | 518 | 36,748 |
| Profit for the period | - | - | 2,858 | - | 2,858 |
| Total comprehensive income for the period | - | - | 2,858 | - | 2,858 |
| Contributions by and distributions to ow ners |  |  |  |  |  |
| Share-based payments | - | - | - | 2 | 2 |
| Purchase of treasury shares | - | (133) | - | - | (133) |
| Treasury shares transferred on acquisition | - | 540 | - |  | 540 |
| Total contributions by and distributions to owners | - | 407 | - | 2 | 409 |
| Balance at 31 December 2016 | 33,303 | (587) | 6,779 | 520 | 40,015 |


|  | Share capital $\$ \mathbf{\$} 000$ | Treasury shares \$'000 | Accumulated profits \$'000 | Other reserves (Note B) \$'000 | Total \$'000 |
| :---: | :---: | :---: | :---: | :---: | :---: |
| As at 1 January 2015 | 33,303 | (3) | 9,008 | 663 | 42,971 |
| Profit for the period | - | - | 1,596 | - | 1,596 |
| Total comprehensive income for the period | - | - | 1,596 | - | 1,596 |
| Contributions by and distributions to |  |  |  |  |  |
| owners |  |  |  |  |  |
| Share-based payments | - | - | - | 294 | 294 |
| Dividends paid | - | - | $(4,228)$ | - | $(4,228)$ |
| Purchase of treasury shares | - | (651) | - | - | (651) |
| Treasury shares transferred on vesting of restricted share grant | - | 276 | - | (276) | - |
| Total contributions by and distributions to owners | - | (375) | $(4,228)$ | 18 | $(4,585)$ |
| Balance at 30 September 2015 | 33,303 | (378) | 6,376 | 681 | 39,982 |
| Profit for the period | - | - | $(1,001)$ | - | $(1,001)$ |
| Total comprehensive income for the period | - | - | $(1,001)$ | - | $(1,001)$ |
| Contributions by and distributions to |  |  |  |  |  |
| owners |  |  |  |  |  |
| Share-based payments | - | - | - | (244) | (244) |
| Total contributions by and distributions to owners | - | - | - | (244) | (244) |
| Balance at 31 December 2015 | 33,303 | (378) | 5,375 | 437 | 38,737 |
| Note B: Other reserves |  |  |  |  |  |
|  |  |  | Group | Com | pany |
|  |  | 31.12.2016 | 31.12.2015 | 31.12.2016 | 31.12.2015 |
|  |  | \$000 | \$000 | \$000 | \$000 |
| Statutory reserve fund |  | 2,954 | 2,954 | - | - |
| Translation reserve |  | 3,295 | 3,889 | - | - |
| Fair value adjustment reserve |  | - | - - | - | - |
| Capital reserve |  | 177 | 177 | 177 | 177 |
| Share based compensation reserve |  | 343 | 260 | 343 | 260 |
| Premium on acquisition of non-controlling interests |  | $(1,441)$ | ) $(1,552)$ | - | - |
|  |  | 5,328 | 5,728 | 520 | 437 |

1(d)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buybacks, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles, as well as the number of shares held as treasury shares, if any, against the total number of issued shares excluding treasury shares of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year

There were no changes in the share capital of the Company in 4Q 2016.
There were a total of 579,060 treasury shares held as at 31 December 2016 (31 December 2015: 337,570).

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

As at 31 December 2016, the Company's issued and paid up capital, excluding 579,060 (31 December 2015: 337,570) treasury shares held, comprises 281,314,178 (31 December 2015: 281,555,668) ordinary shares.

1(d)(iv) A statement showing all sales, transfers, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported thereon

|  | Number of Treasury Shares |  |  |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2016 | 4Q 2015 | FY 2016 | FY 2015 |
| Balance at beginning of financial period | 1,079,060 | 337,570 | 337,570 | 3,090 |
| Purchase of treasury shares | - | - | 816,400 | 534,400 |
| Treasury shares transferred on vesting of restricted share grant | - | - | $(74,910)$ | $(199,920)$ |
| Treasury shares transferred on acquisition of non controlling interest | $(500,000)$ | - | $(500,000)$ | - |
| Balance at end of financial period | 579,060 | 337,570 | 579,060 | 337,570 |

2. Whether the figures have been audited, or reviewed and in accordance with which standard (e.g. the Singapore Standard on Auditing 910 (Engagements to Review Financial Statements), or an equivalent standard)

The figures have not been audited or reviewed by the Company's auditors.
3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter)

Not applicable.
4. Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied

The Group has applied the same accounting policies and methods of computation in the financial statements for the current reporting period compared with the audited annual financial statements for the year ended 31 December 2015, except for the adoption of the new and revised Financial Reporting Standards (FRS) which are effective for its financial year beginning 1 January 2016.
5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change

The Group and the Company have adopted the new and revised Financial Reporting Standards (FRS) which are effective for its financial year beginning 1 January 2016. The adoption of the new and revised FRS did not result in any material impact on the Group's and the Company's financial statements.
6. Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

|  | Group |  | Group |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 4Q 2016 | 4Q 2015 | FY 2016 | FY 2015 |
| Earnings per ordinary share for the period: |  |  |  |  |
| (a) Based on w eighted average number of ordinary shares in issue | 1.57 cents | 0.41 cent | 4.07 cents | 2.70 cents |
| Weighted average number of ordinary shares | 281,314,178 | 281,555,668 | 281,300,341 | 281,734,128 |
| (b) On a fully diluted basis | 1.57 cents | 0.41 cent | 4.06 cents | 2.69 cents |
| Adjusted w eighted average number of ordinary shares | 281,425,718 | 282,258,038 | 281,411,716 | 282,407,801 |

7. Net asset value (for the issuer and the group) per ordinary share based on total number of issued shares excluding treasury shares of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 31.12.2016 | 31.12.2015 | 31.12.2016 | 31.12.2015 |
| Net asset value per ordinary share based on issued share capital as at the end of period | 54.0 cents | 52.0 cents | 14.2 cents | 13.8 cents |

Note: The net asset value per ordinary share of the Group and the Company as at 31 December 2016 is computed based on the total number of issued shares (excluding 579,060 treasury shares) of 281,314,178 (31 December 2015: $281,555,668)$.
8. A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. The review must discuss any significant factors that affected the turnover, costs, and earnings of the group for the current financial period reported on, including (where applicable) seasonal or cyclical factors. It must also discuss any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on

## Overview

## (A) Statement of Comprehensive Income

Group revenue for FY2016 declined marginally by $1.5 \%$ Y/Y from $\$ 624.1$ million to $\$ 615.0$ million. For the same period, Earnings Before Interest, Tax, Depreciation and Amortisation ("EBITDA") for the Group rose $7.8 \% \mathrm{Y} / \mathrm{Y}$ to $\$ 83.6$ million with EBITDA margin improving to $13.6 \%$ (FY2015: 12.4\%). Profit After Tax and Minority Interests ("PATMI") for FY2016 improved $50.4 \%$ from $\$ 7.6$ million to $\$ 11.4$ million. PATMI margin rose to $1.9 \%$ (FY2015: 1.2\%).

In line with the consolidation strategy of the Bakery Division, revenue declined slightly by $0.7 \% \mathrm{Y} / \mathrm{Y}$ to $\$ 305.9$ million for FY2016, while EBITDA for the Division rose $35.5 \% \mathrm{Y} / \mathrm{Y}$ to $\$ 30.3$ million. EBITDA margin also improved to $9.9 \%$ (FY2015: 7.3\%) on the back of better gross margin, tighter cost control and productivity gains. The drop in revenue was primarily attributed to weakness in the China franchise business, which is mitigated by strong performance of our direct operated stores in Singapore as well as our International franchise business. Outlet count stood at 862, unchanged $\mathrm{Y} / \mathrm{Y}$, but with greater proportion of franchise outlets.

Food Atrium revenue declined $8.2 \% \mathrm{Y} / \mathrm{Y}$ to $\$ 158.9$ million. Same store sales growth remained healthy in Singapore with recovery in Thailand. While same store sales declined across our China outlets during the year, meaningful recovery was observed during 2 H FY2016. At the end of FY2016, the Division operated 57 outlets, following the opening of 2 new outlets (both in Shanghai) and closure of 10 outlets (5 of which, were premature closures in Mainland China) during the year. As a result, FY2016 EBITDA declined $31.8 \% \mathrm{Y} / \mathrm{Y}$ to $\$ 12.2$ million with EBITDA margin lower at 7.7\% (FY2015: 10.3\%).

Restaurant Division delivered $4.9 \%$ revenue growth $\mathrm{Y} / \mathrm{Y}$ to $\$ 150.2$ million, as same store sales growth momentum continues, recovery at Ramen Play and higher contribution from Din Tai Fung Thailand. Total outlets for FY2016 stands at 32, attributed to 3 new opening and 1 closure of Din Tai Fung outlets in Singapore during the year. FY2016 EBITDA was $9.9 \%$ lower Y/Y to $\$ 30.5$ million on mainly on higher staff cost with EBITDA margin at $20.3 \%$ (FY2015: 23.7\%).

Interest income decreased by $\$ 2.8$ million primarily due to lower return on investment securities, while interest expense increased slightly by $\$ 0.6$ million, mainly due to higher average interest cost, partly mitigated by repayment of outstanding borrowings.

Earnings per share (EPS) on a fully diluted basis was 4.06 cents for FY2016 compared to 2.69 cents for FY2015. Net asset value (NAV) per share was 54.0 cents as at 31 December 2016 compared to 52.0 cents as at 31 December 2015.

Number of outlets including franchise under the Group:

|  | $\mathbf{3 1 . 1 2 . 2 0 1 6}$ | $\mathbf{3 1 . 1 2 . 2 0 1 5}$ | Net increase / <br> (decrease) |
| :--- | :---: | :---: | :---: |
| Bakery | 862 | 862 | $0.0 \%$ |
| - Direct operated stores | 260 | 266 | $-2.3 \%$ |
| - Franchise | 602 | 596 | $1.0 \%$ |
| Food Atrium | 57 | 65 | $-12.3 \%$ |
| Restaurant | 32 | 30 | $6.7 \%$ |

## (B) Balance Sheet

As at 31 December 2016,
Non-current assets declined by $\$ 44.8$ million or $12.2 \%$ from $\$ 365.8$ million to $\$ 321.0$ million mainly due to decrease in:
(i) property, plant and equipment by $\$ 25.0$ million, mainly attributed to depreciation and outlets closure;
(ii) investment securities by $\$ 17.2$ million following the reclassification of investment in TripleOne Somerset from non-current to current in view of the divestment in FY2017;
(iii) investment property by $\$ 1.1$ million from downward foreign exchange revaluation; and
(iv) deferred tax assets by 1.7 million.

Current assets increased by $\$ 34.0$ million or $19.0 \%$ from $\$ 179.3$ million to $\$ 213.3$ million mainly due to increase in:
(i) cash and cash equivalents by $\$ 25.7$ million;
(ii) investment securities by $\$ 17.2$ million following the reclassification of investment in TripleOne Somerset from non-current to current in view of the divestment in FY2017;
offset by a decrease in:
(i) investment securities by $\$ 7.2$ million following the divestment of 112 Katong; and
(ii) prepayments by $\$ 0.9$ million.

Current liabilities decreased by $\$ 44.3$ million or $16.9 \%$ from $\$ 262.3$ million to $\$ 218.0$ million mainly due to decrease in:
(i) trade and other payables by $\$ 7.3$ million; and
(ii) short term loans and current portion of long term loans by $\$ 50.5$ million;
offset by increase in other current liabilities by $\$ 13.6$ million.
Non-current liabilities increased by $\$ 27.9$ million or $20.5 \%$ from $\$ 136.4$ million to $\$ 164.3$ million mainly due to the issuance of medium term notes of $\$ 75.0$ million, offset by decrease in:
(i) long term loans by $\$ 44.8$ million; and
(ii) other non-current liabilities by $\$ 2.3$ million.

## (C) Cash Flow Statement

The Group generated net cash flow from operating activities of $\$ 89.2$ million in FY2016, an improvement of $\$ 22.7$ million from the $\$ 66.5$ million generated in FY2015, a reflection of the strong cash generating ability of the underlying core business.

Net cash flow used in investing activities was $\$ 25.0$ million in FY2016, significantly lower than the $\$ 57.9$ million used in FY2015, boosted by the $\$ 16.3$ million proceeds from divestment of investment securities in January 2016. Cash used in the purchase of property, plant and equipment was $\$ 37.3$ million, slightly lower than FY2015.

The Group has been disciplined in paring down its debt over the course of the year. FY2016 saw a net repayment of both short-term and long-term bank borrowings of $\$ 95.6$ million, compared to the net drawdown of both shortterm and long-term bank borrowings of $\$ 3.6$ million in FY2015. The accelerated pace of loan repayment resulted in a net cash flow used in financing activities of $\$ 38.2$ million in FY2016 compared to $\$ 10.0$ million in FY2015.

Overall, the Group generated a net increase in cash and cash equivalents of $\$ 26.1$ million in FY2016, ending the period with a cash and cash equivalents of $\$ 120.6$ million.
9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

Not applicable.
10. A commentary at the date of the announcement of the competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12 months

The efforts that the Group has invested in to streamline our operations, better manage our supply chain and control cost have seen initial payoffs with the earnings recovery witnessed over the past few quarters.

Apart from continuing to drive higher same store sales growth in its existing direct operated stores, the Bakery Division has commenced the review of its existing franchise portfolio with the aim to consolidate its operations and position the franchise business for future expansion.

The under-performance at the Food Atrium Division has largely come under control. The team has put in place key action plans to reduce outlet stall vacancy, improve our tenant mix and profile, as well as drive same store sales growth. New outlets slated for opening in FY2017 will also be situated in cities where we already have strong operating track record, with capital expenditures being more stringently controlled to ensure the desired payback periods are achieved.

Restaurant Division continues to see steady performance at Din Tai Fung Singapore and Thailand. However, we expect to incur some pre-opening cost as we work on the opening of our first Din Tai Fung outlet in the United Kingdom.

On the back of the consolidation strategy that the Group is pursuing, focusing on earnings quality in the form of profitability and better margins, the Group believes we are well positioned to navigate the still challenging food and beverage retail landscape in FY2017.

## 11. Dividend

## (a) Current Financial Period Reported On

Any dividend recommended for the current financial period reported on?

| Name of dividend | Interim (Special) | Interim | Final |
| :--- | :---: | :---: | :---: |
| Dividend type | Cash | Cash | Cash |
| Dividend amount per ordinary | 1.35 Singapore cent <br> (tax exempt one-tier) | 0.5 Singapore cent <br> (tax exempt one-tier) | 2.0 Singapore cent <br> (tax exempt one-tier) |

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

| Name of dividend | Interim | Final |
| :--- | :---: | :---: |
| Dividend type | Cash | Cash |
| Dividend amount per ordinary | 0.5 Singapore cent <br> (tax exempt one-tier) | 1.0 Singapore cent <br> (tax exempt one-tier) |

(c) Date payable

15 June 2017, subject to shareholders' approval at the upcoming Annual General Meeting on 20 April 2017.
(d) Books closure date

1 June 2017.

## 12. If no dividend has been declared/recommended, a statement to that effect

Not applicable.
13. If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect

| Name of Interested Person | Aggregate value (\$'000) of all <br> IPTs during the financial year <br> under review | Aggregate value of all IPTs conducted <br> during the financial year under review <br> under shareholders' mandate <br> pursuant to Rule 920 (excluding <br> transactions less than S\$100,000) |
| :--- | :---: | :---: |
| (1) Sky One Art Investment Pte Ltd <br> - Purchase of artw ork | 426 | Not applicable - the Group does not have a |
| shareholders' mandate under Rule 920 |  |  |

14. Confirmation that the issuer has procured undertakings from all its directors and executive officers pursuant to Rule 720(1) of the SGX Listing Manual

The Company confirms that it has procured undertakings from all its Directors and Executive Officers (in the format set out in Appendix 7.7) pursuant to Rule 720(1) of the SGX Listing Manual.

PART II - ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT
(This part is not applicable to Q1, Q2, Q3 and Half Year Results)
14. Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most recently audited annual financial statements, with comparative information for the immediately preceding year
(a) By Business Segments

| YTD Dec 2016 | Bakery ${ }^{(1)}$ $\${ }^{\prime} 000$ | Food atrium \$'000 | Restaurant \$'000 | Investment \$'000 | $\begin{gathered} \text { Others }^{(2)} \\ \${ }^{\prime} 000 \end{gathered}$ | Eimination \$'000 | $\begin{gathered} \text { Group } \\ \text { \$'000 } \end{gathered}$ |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Revenue |  |  |  |  |  |  |  |
| External sales | 305,855 | 158,910 | 150,230 | - | - | - | 614,995 |
| Inter-segment sales | 1,445 | 2,103 | - | - | - | $(3,548)$ | - |
| Total revenue | 307,300 | 161,013 | 150,230 | - | - | $(3,548)$ | 614,995 |
| Results |  |  |  |  |  |  |  |
| Profit from operations | 12,585 | $(7,450)$ | 23,195 | 8,915 | $(1,103)$ | (827) | 35,315 |
| Interest income | 87 | 409 | 878 | 791 | 1,211 | $(2,214)$ | 1,162 |
| Interest expense | $(1,908)$ | (376) | (20) | $(4,144)$ | $(1,025)$ | 1,542 | $(5,931)$ |
| Share of associates' results | - | - | - | - | $(1,960)$ | - | $(1,960)$ |
| Share of joint ventures' | 887 | 243 | - | - | - | - | 1,130 |
| Segment profit | 11,651 | $(7,174)$ | 24,053 | 5,562 | $(2,877)$ | $(1,499)$ | 29,716 |
| Tax expense |  |  |  |  |  |  | $(12,119)$ |
| Profit after tax |  |  |  |  |  |  | 17,597 |
| Segment assets | 180,956 | 106,028 | 111,692 | 92,204 | 189,716 | $(149,028)$ | 531,568 |
| Deferred tax assets |  |  |  |  |  |  | 2,749 |
| Total Assets |  |  |  |  |  |  | 534,317 |
| Segment liabilities | 127,013 | 120,170 | 34,892 | 84,173 | 158,083 | $(156,137)$ | 368,194 |
| Tax payable |  |  |  |  |  |  | 9,854 |
| Deferred tax liabiities |  |  |  |  |  |  | 4,324 |
| Total liabilities |  |  |  |  |  |  | 382,372 |
| Investment in an associate | - | - | - | - | 27,033 | - | 27,033 |
| Investment in joint ventures | 7,574 | 660 | - | - | - | - | 8,234 |
| Additions to non-current assets ${ }^{(3)}$ | 15,884 | 10,296 | 5,216 | - | 2,173 | - | 33,569 |
| Depreciation \& Amortisation | 17,719 | 19,644 | 7,351 | - | 3,593 | - | 48,307 |
| Other non-cash expenses | 1,629 | 8,413 | 78 | - | 165 | - | 10,285 |
|  |  |  | Pag | 16 of 19 |  |  |  |

## YTD Dec 2015

## Revenue

External sales
Inter-segment sales
Total revenue

## Results

Profit from operations
Interest income
Interest expense
Share of associates' results
Share of joint ventures'
Segment profit
Tax expense
Profit after tax

Segment assets
Tax recoverable
Deferred tax assets
Total Assets

Segment liabilities
Tax payable
Deferred tax liabiities
Total liabilities

| Bakery ${ }^{(1)}$ | Food atrium | Restaurant | Investment | Others ${ }^{(2)}$ | Eimination | Group |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| $\$^{\prime} 000$ | $\$^{\prime} 000$ | $\$^{\prime} 000$ | $\$^{\prime} 000$ | $\$^{\prime} 000$ | $\${ }^{\prime} 000$ | $\$^{\prime} 000$ |
|  |  |  |  |  |  |  |
| 307,902 | 173,097 | 143,150 | - | - | - | 624,149 |
| 529 | 3,156 | - | - | - | $(3,685)$ | - |
| 308,431 | 176,253 | 143,150 | - | - | $(3,685)$ | 624,149 |

Investment in an associate Investment in joint ventures Additions to non-current assets ${ }^{(3)}$
Depreciation \& Amortisation
Other non-cash expenses

3,942
398,717

| 7,119 | 434 |
| ---: | ---: |
|  |  |
| 16,585 | 15,546 |
| 17,214 | 20,759 |
| 1,446 | 2,344 |

- 
- 

5,052
8,086
734

22,685
3,637
26,322
7,553

38,062

| , 214 | 20,759 | 8,086 | - | 3,525 | - |
| ---: | ---: | ---: | ---: | ---: | ---: |
| 1,446 | 2,344 | 734 | - | 1,069 | - |

## (b) By Geographical Segments

|  | External Sales |  | Non-current assets ${ }^{(3)}$ |  |
| :---: | :---: | :---: | :---: | :---: |
|  | FY 2016 | FY 2015 | FY 2016 | FY 2015 |
|  | \$'000 | \$'000 | \$'000 | \$'000 |
| Singapore | 336,481 | 329,983 | 127,865 | 138,108 |
| Mainland China | 174,530 | 192,077 | 62,205 | 72,313 |
| Hong Kong | 66,385 | 74,155 | 12,676 | 14,243 |
| Rest of the world | 37,599 | 27,934 | 7,334 | 11,988 |
|  | 614,995 | 624,149 | 210,080 | 236,652 |

(1) Bakery operations comprise operation of bakery retail outlets as well as that operated through franchising.
(2) The business segment "Others" comprises the corporate services, treasury functions, investment holding activities and dormant associated company.
(3) Non-current assets information presented above consist of property, plant and equipment, investment property and intangible assets.
15. In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the business or geographical segments

Please refer to section 8 for details.

## 16. Breakdown of revenue and profit after tax

|  | Group |  |  |  |
| :--- | ---: | ---: | ---: | :---: |
|  | FY 2016 <br> $\$ \prime 000$ | FY 2015 <br> \$'000 | Increase <br> $(\%)$ |  |
| (a) Sales reported for first half year | 304,330 | 307,335 | $-1.0 \%$ |  |
| (b) Operating profit after tax before deducting minority <br> interests reported for first half year | 6,377 | 6,963 | $-8.4 \%$ |  |
| (c) Sales reported for second half year | 310,665 | 316,814 | $-1.9 \%$ |  |
| (d) Operating profit after tax before deducting minority <br> interests reported for second half year | 11,220 | 7,645 | $46.8 \%$ |  |

17. A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year

| Annual Dividend (in \$ million) | FY 2016 | FY 2015 |
| :---: | :---: | :---: |
| Ordinary dividend |  |  |
| - Interim | 1.4 | 1.4 |
| - Final ${ }^{\#}$ | 5.6 | 2.8 |
| Special dividend | 3.8 | - |
| Total: | 10.8 | 4.2 |

\# 2016 final dividend is estimated based on number of shares (excluding treasury shares) outstanding as at the end of the financial year.
18. Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement

| Name | Age | Family relationship with any <br> director, CEO and/or substantial <br> shareholder | Current position and duties, <br> and the year the position was <br> first held | Details of changes in duties and <br> position held, if any, during the <br> year |
| :---: | :---: | :---: | :---: | :---: |
| Frankie Quek Sw ee Heng | 50 | Brother of George Quek Meng Tong <br> (Group Chairman \& Substantial <br> Shareholder) | Country CEO (ASEAN) w ith effect <br> from 15 October 2013, responsible <br> for Administration, Legal and R\&D <br> matters of operations in ASEAN | NA |

BY ORDER OF THE BOARD
Ms. Shirley Tan Sey Liy
Company Secretary
22 February 2017

