



**3Q 2021
Executive Summary
and
General Comments**

2021 Sequential Quarters Summary



(S\$m)	1Q 2021	2Q 2021	3Q 2021	9M 2021
Revenue	686.7	745.5	769.9	2,202.1
Profit before tax	75.0	86.7	88.2	249.9
PBT Margin (%)	10.9	11.6	11.5	11.3
Income tax expense	(9.6)	(11.7)	(11.1)	(32.4)
Effective Tax Rate (%)	12.9	13.5	12.6	13.0
Net profit	65.3	75.1	77.0	217.4
Net Margin (%)	9.5	10.1	10.0	9.9
EPS (cents)	22.4	25.7	26.4	74.5

▼ The Group reported sequentially higher revenue and net profit in 3Q 2021. Fulfilment of the strong demand from our customers/partners seen in 3Q 2021 was impaired by global components shortages and the Extended Movement Control Order in Malaysia (from June 2021).

9M 2021 Results – YoY Comparison



(S\$m)	9M 2021	9M 2020	%
Revenue	2,202.1	2,184.1	0.8
Profit before tax	249.9	244.0	2.5
PBT Margin (%)	11.3	11.2	
Income tax expense	(32.4)	(33.2)	(2.2)
Effective Tax Rate (%)	13.0	13.6	
Net profit	217.4	210.7	3.2
Net Margin (%)	9.9	9.6	
EPS (cents)	74.5	72.5	2.8

▼ Venture recorded higher net profit year-on-year in 9M 2021, which translated to an improvement in net margin.

Balance Sheet Summary

(S\$m)	30 September 2021	31 December 2020
Net Cash Position	852.7	928.7
Trade Receivables	724.1	702.7
Trade Payables	(577.7)	(397.5)
Inventories	907.9	656.5
Working Capital	1,054.3	961.6
Shareholders' Equity	2,613.8	2,586.5
Total Equity	2,616.6	2,589.1
Net Asset Value per Share	S\$9.00	S\$8.92

- Net cash position remains healthy at S\$852.7 million with no debt as at 30 September 2021.
- Net Asset Value per Share grew to S\$9.00 as at 30 September 2021.

In 3Q 2021, the demand/forecast for Venture Group's services, products and solutions remained healthy and broad-based. For the next 12 months, Venture expects this positive trend to continue. Several new products will be launched into the markets globally, including products uniquely emanating from Venture's R&D Labs and manufacturing sites. The Group is also seeing strong trends in New Product Introductions activities, which are expected to flow through to mass production at our manufacturing sites over the next 12 months.

Shipments in 3Q 2021 were impaired by sporadic lockdowns particularly in Southeast Asia due to Covid-19. The shortages of critical chips and parts exacerbated the situation. Despite these two impediments, Venture's operating entities and manufacturing workforce worked conscientiously to overcome many setbacks to achieve sequential improvement in revenue and net profit. By the end of September 2021, more than 96% of our workforce in Malaysia were fully vaccinated. Globally, more than 92% of Venture's employees were fully vaccinated. As such, most of our employees, if not all, were able to return to work since September 2021.

The remaining impediment is the availability of parts/components. The company's priority now is to focus on various innovative pathways to secure the delinquent parts/components.

Venture is optimistic of a positive recovery going forward. To ascend to new heights of excellence, Venture will continue to make strategic investments to accelerate our transformation journey. Investments will be made to further strengthen the Group's globally linked Clusters of Excellence, expand our talent pool in the areas of science and technology capabilities, and deepen our value proposition through synergistic acquisition opportunities.

This presentation may contain certain forward-looking statements including, but not limited to, statements as to future operating results and plans.

These statements are based on our assumptions and estimates and are subject to known and unknown risks and uncertainties and other factors which may cause the actual results, performance or achievements of the Group to differ materially from any future results, performance or achievements expressed or implied by those projected in the forward-looking statements.

Consequently, readers are cautioned not to place undue reliance on any forward-looking statements.