

# FY 2021 Financial Review



# Performance highlights: acceleration through FY2021



## Continued **Industry 4.0 acceleration** across our markets

Multi-year growth prospects are solid: COVID-19 has accelerated Industry 4.0 adoption, global semiconductor supercycle in full swing, US-China tensions continue to favour ISDN as an Asia-based supplier.



## Revenue **up +21.6%**

Broad-based, diversified demand across industries (including semi, medical devices, electronics) for our industrial automation solutions.



## Strong **productivity gains**

ISDN continues to realise productivity gains and scale economies, driving faster PBT growth than revenue growth.



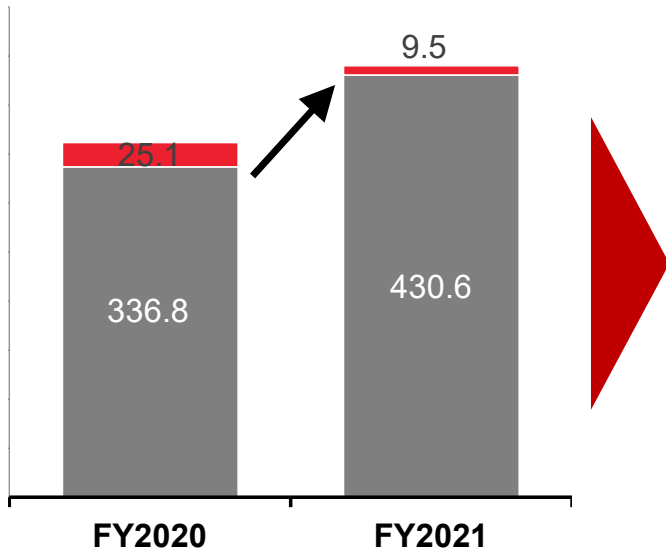
## PBT and Net Profit **up +64.0% and +73.6% respectively**

Solid profit growth built on clear market demand, good execution, continued growth in productivity.

# Strong profit growth driven by sales growth x productivity gains

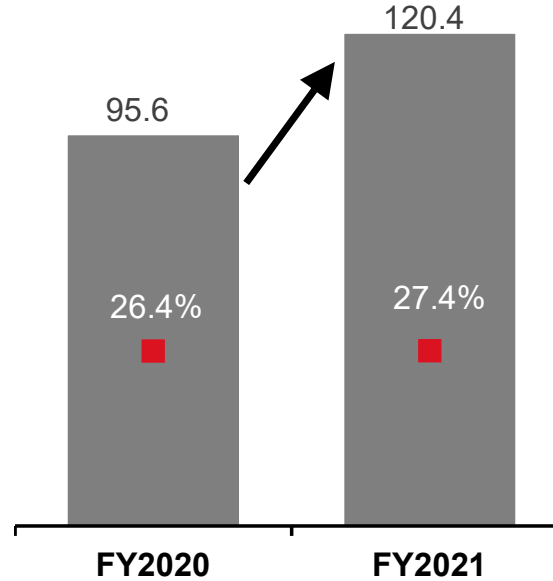
## TOTAL REVENUE

**+21.6%**



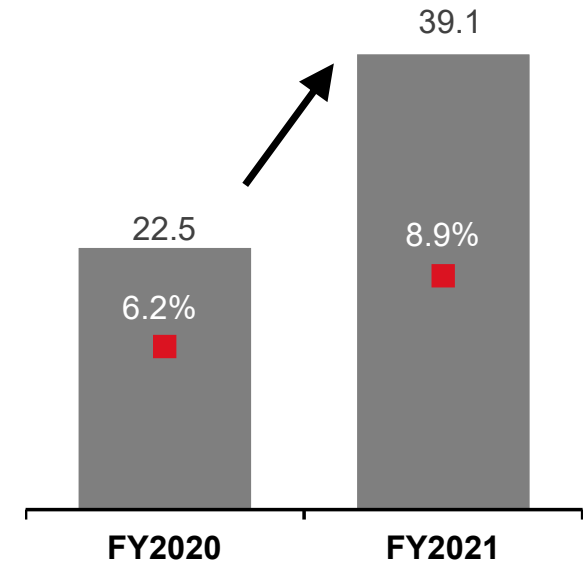
## GROSS PROFIT AND GROSS PROFIT MARGIN

**+26.0%**



## NET PROFIT AND NET PROFIT MARGIN

**+73.6%**

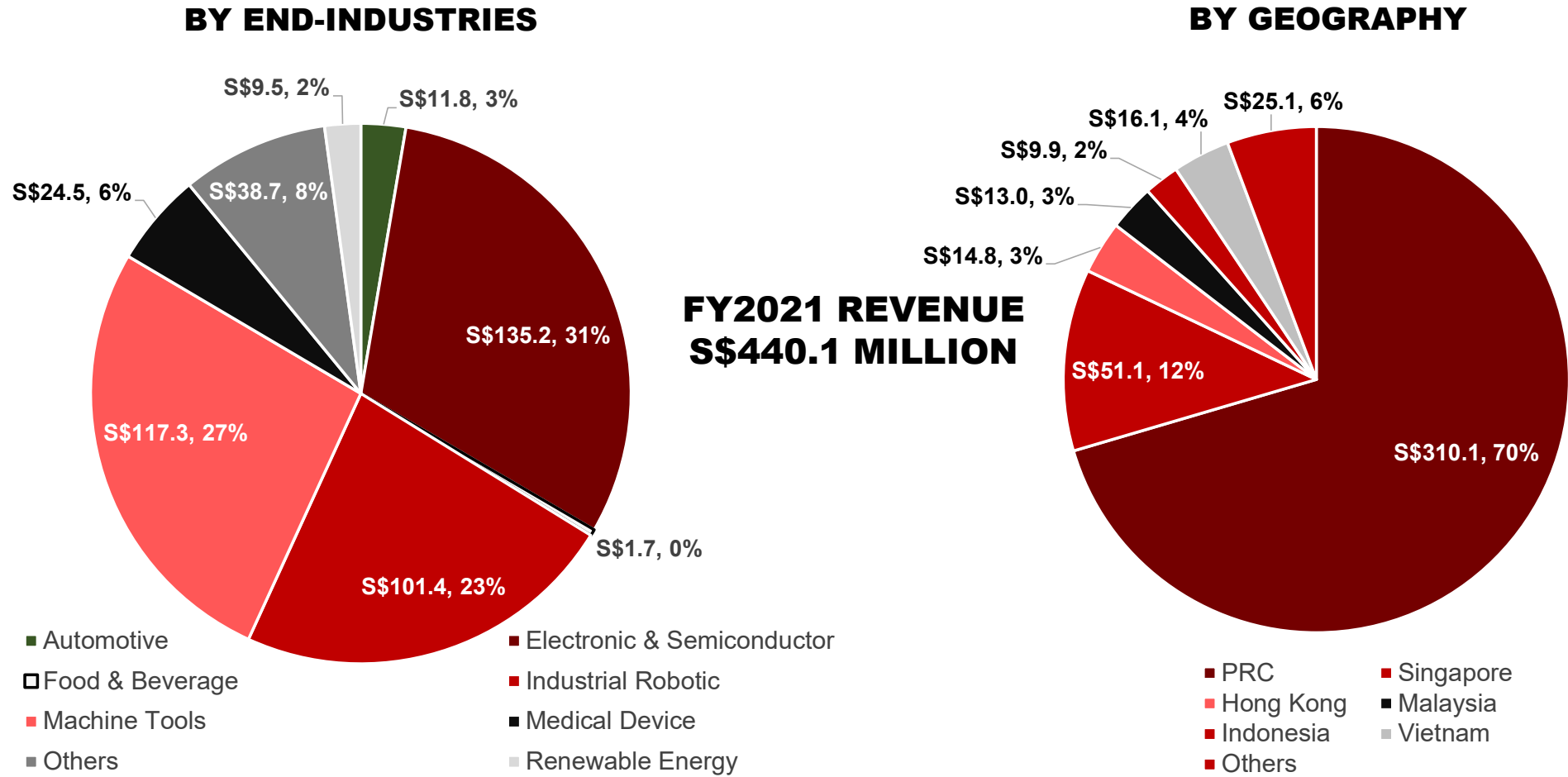


- Construction Revenue
- Industrial Automation Solutions

- Gross Profit
- Gross Profit Margin

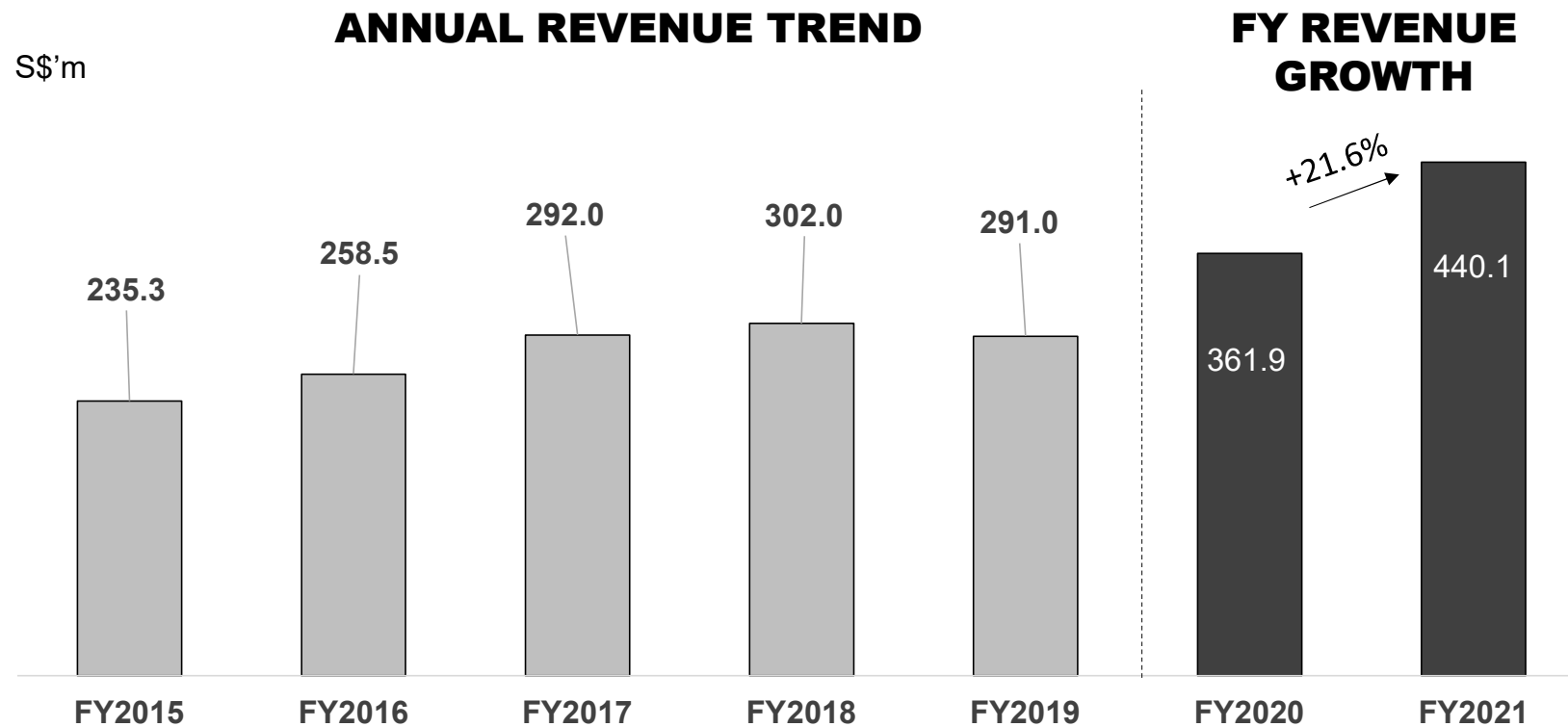
- Net Profit
- Net Profit Margin

# Diversified growth foundation across industries and strategic geographies



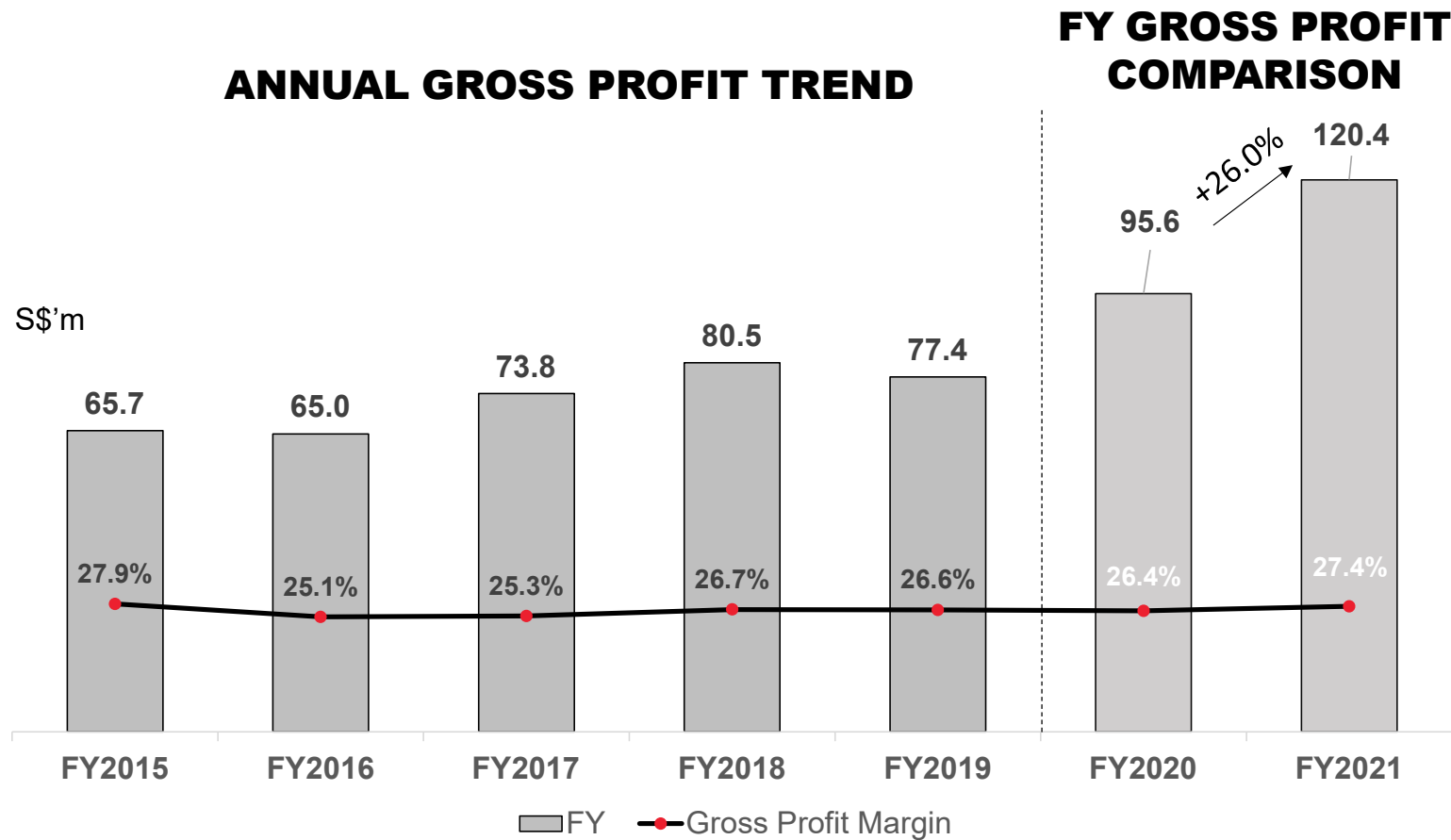
# Through-cycle growth as Industry 4.0 adoption in Asia increases

Asia's acceleration towards Industry 4.0 continues to buoy demand across industry segments. ISDN's diversified customer base, end-industries, and geographies have helped cushion volatilities associated with the trade war and COVID-19.



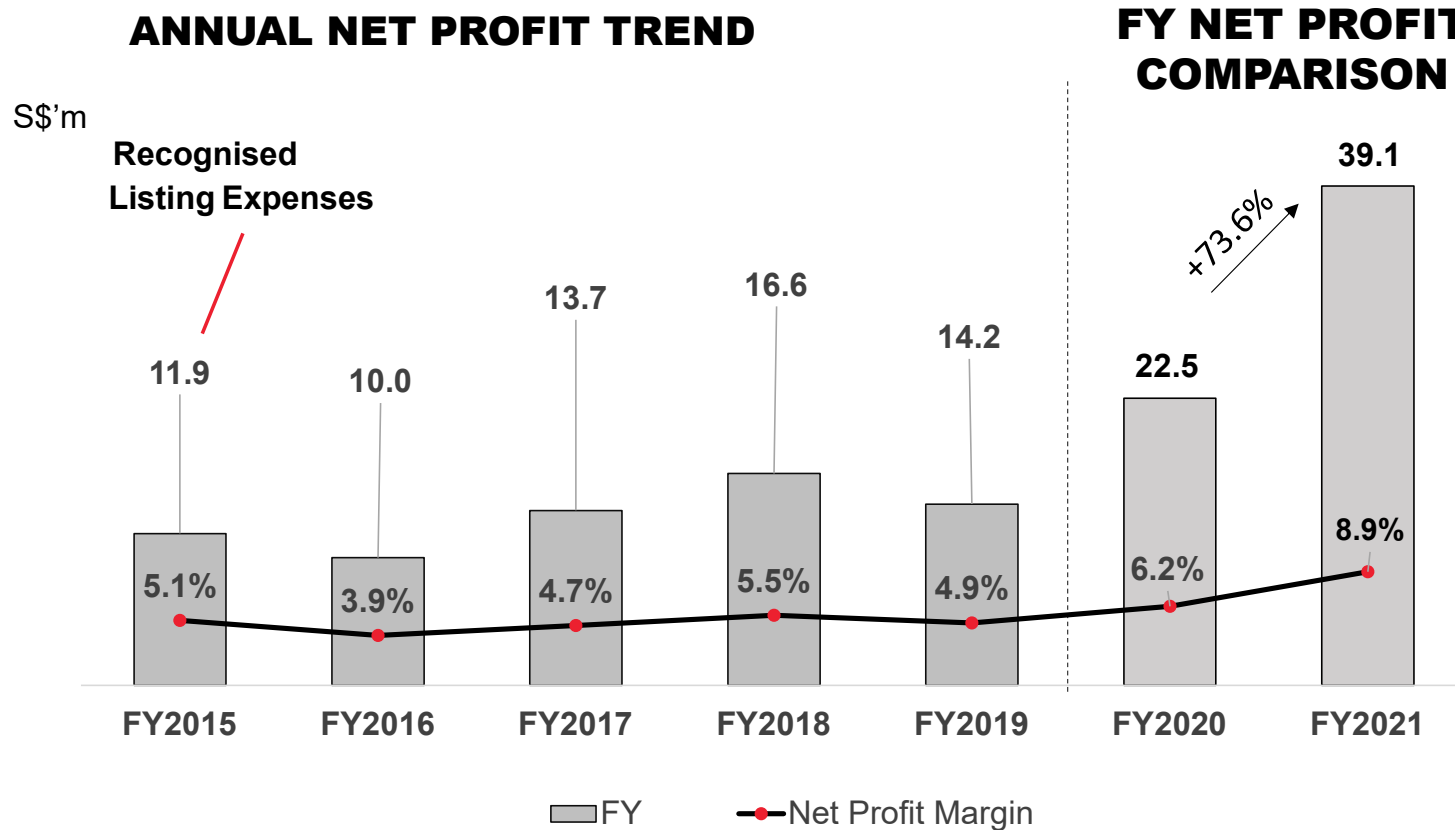
## Stable gross profits as ISDN maintains edge in value-add

Annually, gross profit margin hovers between 25 – 28%. Gross margins expanded by +1.0% YoY to 27.4%, driving a +26.0% YoY increase in gross profit to S\$120.4 million.



# Strong net profit growth with revenue growth + productivity gains

ISDN has been **profitable since listing in 2005**. Despite rising demand, the Group has stayed disciplined on opex and margins, allowing it to sustain continued profitability levels.



# Shareholder dividend trend

The Group's new dividend policy from FY2017 targets to provide shareholders an annual dividend payout of 25% of the net profit attributable to shareholders

**Singapore cents per share**

