


**COMFORTDELGRO CORPORATION LIMITED**

Company Registration Number : 200300002K

**First Quarter 2018 Financial Statements Announcement**

The Board of Directors announces the unaudited results of the Group for the First Quarter ended 31 March 2018.

**1 GROUP INCOME STATEMENT**

|  | 1st Qtr<br>2018<br>\$'m | <b>Group</b><br>1st Qtr<br>2017<br>\$'m | Incr /<br>(Decr)<br>% |
|--|-------------------------|---|-----------------------|
| <b>Revenue</b>                             | 878.8                   | 869.8                                   | 1.0                   |
| Staff costs                                | 383.1                   | 360.4                                   | 6.3                   |
| Depreciation and amortisation              | 97.9                    | 102.7                                   | (4.7)                 |
| Repairs and maintenance costs              | 68.0                    | 61.2                                    | 11.1                  |
| Fuel and electricity costs                 | 63.7                    | 56.7                                    | 12.3                  |
| Contract services                          | 36.7                    | 36.8                                    | (0.3)                 |
| Materials and consumables costs            | 30.4                    | 37.7                                    | (19.4)                |
| Premises costs                             | 24.6                    | 22.3                                    | 10.3                  |
| Road tax                                   | 24.4                    | 31.7                                    | (23.0)                |
| Insurance premiums and accident claims     | 23.8                    | 28.8                                    | (17.4)                |
| Advertising production and promotion costs | 5.3                     | 4.1                                     | 29.3                  |
| Utilities and communication costs          | 5.1                     | 4.8                                     | 6.3                   |
| Vehicle leasing charges                    | 1.8                     | 3.3                                     | (45.5)                |
| Other operating costs                      | 18.3                    | 18.8                                    | (2.7)                 |
| <b>Total Operating Costs</b>               | <u>783.1</u>            | <u>769.3</u>                            | 1.8                   |
| <b>Operating Profit</b>                    | 95.7                    | 100.5                                   | (4.8)                 |
| Net Income from Investments                | 3.1                     | 13.7                                    | (77.4)                |
| Finance Costs                              | (2.5)                   | (2.9)                                   | (13.8)                |
| Share of Profit in Associate               | 0.1                     | 1.7                                     | (94.1)                |
| <b>Profit before Taxation</b>              | 96.4                    | 113.0                                   | (14.7)                |
| Taxation                                   | (17.8)                  | (18.7)                                  | (4.8)                 |
| <b>Profit after Taxation</b>               | <u>78.6</u>             | <u>94.3</u>                             | (16.6)                |
| Attributable to :                          |                         |   |                       |
| <b>Shareholders of the Company</b>         | <b>66.3</b>             | <b>82.5</b>                             | <b>(19.6)</b>         |
| Non-Controlling Interests                  | 12.3                    | 11.8                                    | 4.2                   |
|  | <u>78.6</u>             | <u>94.3</u>                             | (16.6)                |

The Group has adopted Singapore Financial Reporting Standards (International) (SFRS(I)) 15 *Revenue from Contracts with customers* with effect from 1 January 2018. Certain comparative figures have been reclassified to conform to current period's presentation. Please refer to paragraph 11 for further details.

## 2 STATEMENTS OF FINANCIAL POSITION

|  | Group          |                | Company        |                |
|--|----------------|----------------|----------------|----------------|
|  | 31 Mar 2018    | 31 Dec 2017    | 31 Mar 2018    | 31 Dec 2017    |
|  | \$'m           | \$'m           | \$'m           | \$'m           |
| <b>ASSETS</b>  |                |                |                |                |
| <b>Current assets</b>  |                |                |                |                |
| Short-term deposits and bank balances                        | 635.3          | 596.2          | 167.9          | 129.7          |
| Investments  | 10.2           | 10.4           | 5.1            | 5.2            |
| Trade receivables  | 262.2          | 250.6          | -              | -              |
| Other receivables and prepayments                            | 212.2          | 195.2          | 5.3            | 5.5            |
| Inventories  | 118.4          | 113.6          | -              | -              |
| <b>Total current assets</b>                                  | <b>1,238.3</b> | <b>1,166.0</b> | <b>178.3</b>   | <b>140.4</b>   |
| <b>Non-current assets</b>                                    |                |                |                |                |
| Subsidiaries   | -              | -              | 1,337.7        | 1,314.5        |
| Associates   | 0.9            | 9.0            | -              | 0.3            |
| Investments  | 26.1           | 28.7           | 16.1           | 18.3           |
| Other receivables and prepayments                            | 9.2            | 6.7            | 19.1           | 19.8           |
| Grant receivables  | 216.3          | 231.2          | -              | -              |
| Vehicles, premises and equipment                             | 2,636.4        | 2,722.6        | 6.3            | 6.9            |
| Taxi licences  | 230.1          | 211.9          | -              | -              |
| Goodwill   | 447.2          | 428.3          | -              | -              |
| Deferred tax assets  | 25.0           | 23.3           | -              | -              |
| <b>Total non-current assets</b>                              | <b>3,591.2</b> | <b>3,661.7</b> | <b>1,379.2</b> | <b>1,359.8</b> |
| <b>Total assets</b>  | <b>4,829.5</b> | <b>4,827.7</b> | <b>1,557.5</b> | <b>1,500.2</b> |
| <b>LIABILITIES AND EQUITY</b>                                |                |                |                |                |
| <b>Current liabilities</b>                                   |                |                |                |                |
| Borrowings   | 125.3          | 114.2          | -              | -              |
| Trade and other payables                                     | 600.7          | 677.3          | 308.7          | 253.0          |
| Deferred grants  | 18.5           | 19.1           | -              | -              |
| Fuel price equalisation account                              | 20.0           | 20.0           | -              | -              |
| Insurance premiums payable and provision for accident claims | 61.8           | 62.2           | -              | -              |
| Income tax payable   | 66.7           | 52.2           | 2.5            | 2.8            |
| <b>Total current liabilities</b>                             | <b>893.0</b>   | <b>945.0</b>   | <b>311.2</b>   | <b>255.8</b>   |
| <b>Non-current liabilities</b>                               |                |                |                |                |
| Borrowings   | 212.4          | 208.1          | -              | -              |
| Deferred grants  | 268.4          | 282.4          | -              | -              |
| Other liabilities  | 74.6           | 75.9           | 0.1            | 0.1            |
| Fuel price equalisation account                              | 20.0           | 20.0           | -              | -              |
| Deferred tax liabilities                                     | 253.9          | 258.5          | 1.3            | 1.3            |
| <b>Total non-current liabilities</b>                         | <b>829.3</b>   | <b>844.9</b>   | <b>1.4</b>     | <b>1.4</b>     |
| <b>Total liabilities</b>                                     | <b>1,722.3</b> | <b>1,789.9</b> | <b>312.6</b>   | <b>257.2</b>   |
| <b>Capital, reserves and non-controlling interests</b>       |                |                |                |                |
| Share capital  | 688.2          | 688.2          | 688.2          | 688.2          |
| Other reserves   | 124.0          | 126.4          | (34.6)         | (32.4)         |
| Foreign currency translation reserve *                       | (52.4)         | (45.3)         | -              | -              |
| Accumulated profits *  | 1,915.2        | 1,848.9        | 591.3          | 587.2          |
| <b>Equity attributable to shareholders of the Company</b>    | <b>2,675.0</b> | <b>2,618.2</b> | <b>1,244.9</b> | <b>1,243.0</b> |
| Non-controlling interests                                    | 432.2          | 419.6          | -              | -              |
| <b>Total equity</b>  | <b>3,107.2</b> | <b>3,037.8</b> | <b>1,244.9</b> | <b>1,243.0</b> |
| <b>Total liabilities and equity</b>                          | <b>4,829.5</b> | <b>4,827.7</b> | <b>1,557.5</b> | <b>1,500.2</b> |

\* The Group has adopted SFRS(I) 1 on 1 January 2018 and has elected the optional exemption to reset its cumulative translation reserve to nil at the date of transition on 1 January 2017. Please refer to paragraph 11 for further details.

### 3 AGGREGATE AMOUNT OF GROUP'S BORROWINGS

#### Secured / Unsecured Group Borrowings as at 31 Mar 2018

|  | <u>31 Mar 2018</u> | <u>31 Dec 2017</u> |
|--|--------------------|--------------------|
|  | \$ 'm              | \$ 'm              |
| <b>Secured</b>                                     |                    |                    |
| Amount repayable in one year or less, or on demand | 34.6               | 34.6               |
| Amount repayable after one year                    | 87.4               | 83.1               |
|  | <u>122.0</u>       | <u>117.7</u>       |
| <b>Unsecured</b>                                   |                    |                    |
| Amount repayable in one year or less, or on demand | 90.7               | 79.6               |
| Amount repayable after one year                    | 125.0              | 125.0              |
|  | <u>215.7</u>       | <u>204.6</u>       |
| <b>Total</b>                                       |                    |                    |
| Amount repayable in one year or less, or on demand | 125.3              | 114.2              |
| Amount repayable after one year                    | 212.4              | 208.1              |
|  | <u>337.7</u>       | <u>322.3</u>       |

#### **Details of any collateral**

Details of the total secured borrowings of \$122.0m are as follows:

- a \$86.4m relates to financing of vehicles under hire purchase arrangements; and
- b \$35.6m relates to borrowings of subsidiaries secured by vehicles.

## 4 GROUP CASH FLOW STATEMENT

|  | <b>Group</b>    |                 |
|--|-----------------|-----------------|
|  | 1st Qtr<br>2018 | 1st Qtr<br>2017 |
|  | \$'m            | \$'m            |
| <b>Operating activities:</b>   |                 |                 |
| Profit before Taxation   | 96.4            | 113.0           |
| Adjustments for:   |                 |                 |
| Depreciation and amortisation  | 97.9            | 102.7           |
| Finance costs  | 2.5             | 2.9             |
| Interest income  | (2.6)           | (2.5)           |
| Dividend income  | (0.5)           | (11.2)          |
| Grant income   | (8.9)           | (9.0)           |
| Net gain on disposal of vehicles   | (0.5)           | (1.2)           |
| Insurance premiums payable and provision for accident claims                           | 4.8             | 4.3             |
| Share of profit in associate   | (0.1)           | (1.7)           |
| Others   | 1.4             | 4.7             |
| Operating cash flows before movements in working capital                               | 190.4           | 202.0           |
| Changes in working capital   | (115.3)         | (129.4)         |
| Cash generated from operations   | 75.1            | 72.6            |
| Income tax paid  | (11.0)          | (12.7)          |
| <b>Net cash from operating activities</b>  | <b>64.1</b>     | <b>59.9</b>     |
| <b>Investing activities:</b>   |                 |                 |
| Purchases of vehicles, premises and equipment  | (37.7)          | (57.4)          |
| Less: Vehicles purchased under finance lease arrangements                              | 9.3             | -               |
| Less: Proceeds from disposal of vehicles, premises and equipment                       | 40.2            | 18.1            |
| Cash received from disposal (payments on purchase) of vehicles, premises and equipment | 11.8            | (39.3)          |
| Payment for taxi licences  | (14.7)          | -               |
| Acquisition of subsidiaries, net of cash [Note (a)]                                    | (28.5)          | -               |
| Interest received  | 3.2             | 3.2             |
| Dividend received from an associate  | -               | 3.7             |
| Dividend received from an investment   | -               | 0.1             |
| <b>Net cash used in investing activities</b>   | <b>(28.2)</b>   | <b>(32.3)</b>   |
| <b>Financing activities:</b>   |                 |                 |
| Acquisition of non-controlling interests in a subsidiary                               | (1.0)           | (201.1)         |
| New loans raised   | 241.2           | 237.7           |
| Repayment of borrowings  | (246.6)         | (194.1)         |
| Dividends paid to non-controlling shareholders of subsidiaries                         | (1.3)           | (13.7)          |
| Proceeds from exercise of share options of the Company                                 | -               | 0.7             |
| Proceeds from exercise of share options of a subsidiary                                | 0.2             | 0.8             |
| Grants received  | 11.3            | 11.2            |
| Interest paid  | (2.6)           | (3.5)           |
| <b>Net cash from (used in) financing activities</b>                                    | <b>1.2</b>      | <b>(162.0)</b>  |
| <b>Net effect of exchange rate changes in consolidating subsidiaries</b>               | <b>2.0</b>      | <b>(5.7)</b>    |
| <b>Net increase (decrease) in cash and cash equivalents</b>                            | <b>39.1</b>     | <b>(140.1)</b>  |
| Cash and cash equivalents at beginning of period                                       | 596.2           | 779.3           |
| <b>Cash and cash equivalents at end of period</b>                                      | <b>635.3</b>    | <b>639.2</b>    |

Certain comparative figures have been reclassified to conform to current period's presentation.

**Note (a):****Summary of the effects of acquisition of subsidiaries:**

|   | <b>Group</b>    |                 |
|---|-----------------|-----------------|
|   | 1st Qtr<br>2018 | 1st Qtr<br>2017 |
|   | \$'m            | \$'m            |
| Net (assets) liabilities acquired:        |                 |                 |
| Current assets                            | (14.9)          | -               |
| Non-current assets                        | (21.3)          | -               |
| Current liabilities                       | 6.6             | -               |
| Non-current liabilities                   | 14.5            | -               |
| Net assets acquired                       | (15.1)          | -               |
| Goodwill on acquisition                   | (26.3)          | -               |
| Total purchase consideration              | (41.4)          | -               |
| Less: Cash on acquisition of subsidiaries | 3.3             | -               |
| Less: Contingent consideration            | 9.6             | -               |
| Cash flow on acquisition, net of cash     | (28.5)          | -               |

## 5 GROUP COMPREHENSIVE INCOME STATEMENT

|   | <b>Group</b>    |                 |
|---|-----------------|-----------------|
|   | 1st Qtr<br>2018 | 1st Qtr<br>2017 |
|   | \$'m            | \$'m            |
| <b>Profit after Taxation</b>  | 78.6            | 94.3            |
| <i>Items that may be reclassified subsequently to profit or loss</i>      |                 |                 |
| Fair value adjustment on cash flow hedges                                 | -               | (0.2)           |
| Fair value adjustment on bonds  | (0.1)           | -               |
| Exchange differences on translation of foreign operations                 | (4.2)           | (7.2)           |
|   | <u>(4.3)</u>    | <u>(7.4)</u>    |
| <i>Items that will not be reclassified subsequently to profit or loss</i> |                 |                 |
| Fair value adjustment on equity investments                               | (2.5)           | (9.2)           |
| <b>Other comprehensive income for the period</b>                          | (6.8)           | (16.6)          |
| <b>Total comprehensive income for the period</b>                          | <u>71.8</u>     | <u>77.7</u>     |
| <b>Attributable to:</b>   |                 |                 |
| Shareholders of the Company   | 56.5            | 70.7            |
| Non-Controlling Interests   | 15.3            | 7.0             |
|   | <u>71.8</u>     | <u>77.7</u>     |

## 6 STATEMENTS OF CHANGES IN EQUITY

Consolidated Statement of Changes in Equity for the 1st quarter ended 31 March 2018:

|  | Group                                       |                |                                      |                     |         |                           |              |
|--|---|----------------|--------------------------------------|---------------------|---------|---------------------------|--------------|
|  | Attributable to shareholders of the Company |                |                                      |                     |         | Non-controlling interests | Total equity |
|  | Share capital                               | Other reserves | Foreign currency translation reserve | Accumulated profits | Total   |                           |              |
|  | \$'m  | \$'m           | \$'m                                 | \$'m                | \$'m    | \$'m                      | \$'m         |
| <b>Balance at 1 January 2018</b>                                 | 688.2                                       | 126.4          | (170.8)                              | 1,974.4             | 2,618.2 | 419.6                     | 3,037.8      |
| Reclassification on adoption of SFRS(I) 1 *                      | -   | -              | 125.5                                | (125.5)             | -       | -                         | -            |
| <b>Balance at 1 January 2018 (restated)</b>                      | 688.2                                       | 126.4          | (45.3)                               | 1,848.9             | 2,618.2 | 419.6                     | 3,037.8      |
| <b>Total comprehensive income for the period</b>                 |   |                |                                      |                     |         |                           |              |
| Profit for the period  | -   | -              | -                                    | 66.3                | 66.3    | 12.3                      | 78.6         |
| Other comprehensive income for the period                        | -   | (2.6)          | (7.2)                                | -                   | (9.8)   | 3.0                       | (6.8)        |
| <b>Total</b>   | -   | (2.6)          | (7.2)                                | 66.3                | 56.5    | 15.3                      | 71.8         |
| <b>Transactions recognised directly in equity</b>                |   |                |                                      |                     |         |                           |              |
| Adjustments arising from acquisition of interest in a subsidiary | -   | 0.2            | 0.1                                  | -                   | 0.3     | (1.3)                     | (1.0)        |
| Other reserves   | -   | -              | -                                    | -                   | -       | (1.4)                     | (1.4)        |
| <b>Total</b>   | -   | 0.2            | 0.1                                  | -                   | 0.3     | (2.7)                     | (2.4)        |
| <b>Balance at 31 March 2018</b>                                  | 688.2                                       | 124.0          | (52.4)                               | 1,915.2             | 2,675.0 | 432.2                     | 3,107.2      |

Consolidated Statement of Changes in Equity for the 1st quarter ended 31 March 2017:

|  | Group                                       |                |                                      |                     |         |                           |              |
|--|---|----------------|--------------------------------------|---------------------|---------|---------------------------|--------------|
|  | Attributable to shareholders of the Company |                |                                      |                     |         | Non-controlling interests | Total equity |
|  | Share capital                               | Other reserves | Foreign currency translation reserve | Accumulated profits | Total   |                           |              |
|  | \$'m  | \$'m           | \$'m                                 | \$'m                | \$'m    | \$'m                      | \$'m         |
| <b>Balance at 1 January 2017</b>                                 | 676.9                                       | 23.4           | (125.5)                              | 1,900.7             | 2,475.5 | 716.6                     | 3,192.1      |
| Reclassification on adoption of SFRS(I) 1 *                      | -   | -              | 125.5                                | (125.5)             | -       | -                         | -            |
| <b>Balance at 1 January 2017 (restated)</b>                      | 676.9                                       | 23.4           | -                                    | 1,775.2             | 2,475.5 | 716.6                     | 3,192.1      |
| <b>Total comprehensive income for the period</b>                 |   |                |                                      |                     |         |                           |              |
| Profit for the period  | -   | -              | -                                    | 82.5                | 82.5    | 11.8                      | 94.3         |
| Other comprehensive income for the period                        | -   | (9.4)          | (2.4)                                | -                   | (11.8)  | (4.8)                     | (16.6)       |
| <b>Total</b>   | -   | (9.4)          | (2.4)                                | 82.5                | 70.7    | 7.0                       | 77.7         |
| <b>Transactions recognised directly in equity</b>                |   |                |                                      |                     |         |                           |              |
| Adjustments arising from acquisition of interest in a subsidiary | -   | 96.1           | (30.5)                               | -                   | 65.6    | (266.7)                   | (201.1)      |
| Exercise of share options  | 0.7   | -              | -                                    | -                   | 0.7     | -                         | 0.7          |
| Other reserves   | -   | (0.3)          | -                                    | (0.2)               | (0.5)   | (13.3)                    | (13.8)       |
| <b>Total</b>   | 0.7   | 95.8           | (30.5)                               | (0.2)               | 65.8    | (280.0)                   | (214.2)      |
| <b>Balance at 31 March 2017 (restated)</b>                       | 677.6                                       | 109.8          | (32.9)                               | 1,857.5             | 2,612.0 | 443.6                     | 3,055.6      |

\* The Group has adopted SFRS(I) 1 on 1 January 2018 and has elected the optional exemption to reset its cumulative translation reserve to nil at the date of transition on 1 January 2017. Please refer to paragraph 11 for further details.

## Statement of Changes in Equity of the Company for the 1st quarter ended 31 March 2018:

|  | <b>Company</b>       |                       |                            |                     |
|--|----------------------|-----------------------|----------------------------|---------------------|
|  | <b>Share capital</b> | <b>Other reserves</b> | <b>Accumulated profits</b> | <b>Total equity</b> |
|  | \$'m                 | \$'m                  | \$'m                       | \$'m                |
| <b>Balance at 1 January 2018</b>                 | 688.2                | (32.4)                | 587.2                      | 1,243.0             |
| <b>Total comprehensive income for the period</b> |                      |                       |                            |                     |
| Profit for the period                            | -                    | -                     | 4.1                        | 4.1                 |
| Other comprehensive income for the period        | -                    | (2.2)                 | -                          | (2.2)               |
| <b>Total</b>                                     | -                    | (2.2)                 | 4.1                        | 1.9                 |
| <br>   |                      |                       |                            |                     |
| <b>Balance at 31 March 2018</b>                  | 688.2                | (34.6)                | 591.3                      | 1,244.9             |

## Statement of Changes in Equity of the Company for the 1st quarter ended 31 March 2017:

|   | <b>Company</b>       |                       |                            |                     |
|---|----------------------|-----------------------|----------------------------|---------------------|
|   | <b>Share capital</b> | <b>Other reserves</b> | <b>Accumulated profits</b> | <b>Total equity</b> |
|   | \$'m                 | \$'m                  | \$'m                       | \$'m                |
| <b>Balance at 1 January 2017</b>                  | 676.9                | (13.3)                | 365.7                      | 1,029.3             |
| <b>Total comprehensive income for the period</b>  |                      |                       |                            |                     |
| Profit for the period                             | -                    | -                     | 195.0                      | 195.0               |
| Other comprehensive income for the period         | -                    | (7.5)                 | -                          | (7.5)               |
| <b>Total</b>                                      | -                    | (7.5)                 | 195.0                      | 187.5               |
| <br>  |                      |                       |                            |                     |
| <b>Transactions recognised directly in equity</b> |                      |                       |                            |                     |
| Exercise of share options                         | 0.7                  | -                     | -                          | 0.7                 |
| <b>Total</b>                                      | 0.7                  | -                     | -                          | 0.7                 |
| <br>  |                      |                       |                            |                     |
| <b>Balance at 31 March 2017</b>                   | 677.6                | (20.8)                | 560.7                      | 1,217.5             |



## **7 CHANGES IN COMPANY'S SHARE CAPITAL**

### Share Capital

During the first quarter ended 31 March 2018, the Company issued 50,000 new ordinary shares following the exercise of share options under the ComfortDelGro Employees' Share Option Scheme (ComfortDelGro Scheme).

As at 31 March 2018, the total number of issued shares was 2,163,667,663 (31 December 2017: 2,163,617,663).

### Outstanding Shares – ComfortDelGro Employees' Share Option Scheme

As at 31 March 2018, options to subscribe for 6,124,000 ordinary shares (31 March 2017: 12,570,000 ordinary shares) remained outstanding under the ComfortDelGro Scheme.

The ComfortDelGro Scheme was not renewed following its expiry on 17 February 2013.

As at 31 March 2018, the Company does not hold any treasury shares.

*Note: At the Annual General Meeting of ComfortDelGro held on 26 April 2018, the Shareholders had approved the adoption of the Share Buyback Mandate and ComfortDelGro Executive Share Award Scheme.*

## **8 AUDIT**

The financial statements have not been audited or reviewed.

## **9 AUDITORS' REPORT**

Not applicable.

## **10 ACCOUNTING POLICIES**

Except as disclosed in paragraph 11 below, the Group has applied accounting policies and methods of computation in the financial statements for the current reporting period consistent with those of the audited financial statements for the year ended 31 December 2017.

## **11 CHANGES IN ACCOUNTING POLICIES AND ESTIMATES**

Singapore-incorporated companies listed on the Singapore Exchange are required to apply a new financial reporting framework, the Singapore Financial Reporting Standards (International) (SFRS(I)s), that is identical to the International Financial Reporting Standards (IFRS) for annual periods beginning on or after 1 January 2018.

The Group has adopted a new financial reporting framework, SFRS(I)s on 1 January 2018 and has prepared its first set of financial information under SFRS(I)s for the quarter ended 31 March 2018.

The Group has elected for the optional exemption to reset its foreign currency translation differences for all foreign operations to nil at the date of transition on 1 January 2017. As a result, a cumulative translation loss of \$125.5m was

reclassified from foreign currency translation reserve to accumulated profits as at 1 January 2017. After the date of transition, any gain or loss on disposal of any foreign operation will exclude translation differences that arose before the date of transition.

In accordance with the requirements of SFRS(I) 1 effective for the financial year beginning on or after 1 January 2018, the Group has adopted SFRS(I) 15 *Revenue from Contracts with Customers* retrospectively.

The impact is summarised in the following reconciliation:

**Consolidated Income Statement**

|                         | <b>1st Qtr 2017</b>                            |  |                             |
|-------------------------|--|--|-----------------------------|
|                         | <b>As<br/>previously<br/>reported<br/>\$'m</b> | <b>Effect of<br/>SFRS(I) 15<br/>\$'m</b> | <b>As restated<br/>\$'m</b> |
| Revenue                 | 972.0  | (102.2)                                  | 869.8                       |
| Contract services       | (128.3)  | 91.5                                     | (36.8)                      |
| Taxi drivers' benefits  | (13.2)   | 13.2                                     | -                           |
| Other operating costs   | (16.3)   | (2.5)                                    | (18.8)                      |
| Other costs             | (713.7)  | -  | (713.7)                     |
| <b>Operating Profit</b> | <b>100.5</b>                                   | <b>-</b>                                 | <b>100.5</b>                |

**12 GROUP EARNINGS PER ORDINARY SHARE AND GROUP EARNINGS BEFORE INTEREST, TAXATION, DEPRECIATION AND AMORTISATION (EBITDA)**

Earnings per ordinary share

|  | <b>Group</b>            |                         |
|--|-------------------------|-------------------------|
|  | <b>1st Qtr<br/>2018</b> | <b>1st Qtr<br/>2017</b> |
| (i) Based on weighted average number of ordinary shares in issue - cents               | 3.06                    | 3.83                    |
| (ii) On a fully diluted basis (detailing any adjustments made to the earnings) - cents | 3.06                    | 3.82                    |

EBITDA

|                        | <b>Group</b>            |                         |
|------------------------|-------------------------|-------------------------|
|                        | <b>1st Qtr<br/>2018</b> | <b>1st Qtr<br/>2017</b> |
| (i) EBITDA (\$'m)      | 193.6                   | 203.2                   |
| (ii) EBITDA margin (%) | 22.0                    | 23.4                    |

**13 NET ASSET VALUE PER ORDINARY SHARE**

|  | <b>Group</b>       |                    | <b>Company</b>     |                    |
|--|--------------------|--------------------|--------------------|--------------------|
|  | <b>31 Mar 2018</b> | <b>31 Dec 2017</b> | <b>31 Mar 2018</b> | <b>31 Dec 2017</b> |
| Net asset value per ordinary share based on issued share capital - cents | 123.63             | 121.01             | 57.54              | 57.45              |

## 14 REVIEW OF GROUP PERFORMANCE

### Performance Review

Group Revenue of \$878.8m for 1Q18 was \$9.0m or 1.0% higher compared to \$869.8m for 1Q17. The increase was due to a favourable foreign currency translation of \$5.2m and an increase in the underlying business of \$3.8m. Of the favourable foreign currency translation, the stronger £ and RMB accounted for \$8.5m and \$0.4m respectively offset by the weaker A\$ which accounted for \$3.7m. The increase in the underlying business was from an increase in the Public Transport Services Business offset by decreases in the Taxi Business, the Automotive Engineering Services Business, the Car Rental and Leasing Business, the Bus Station Business and the Inspection and Testing Services Business.

Group Operating Costs of \$783.1m for 1Q18 were \$13.8m or 1.8% higher compared to \$769.3m for 1Q17. While operating costs actually increased by \$8.7m, this was compounded by an unfavourable foreign currency translation of \$5.1m. Of the unfavourable foreign currency translation, the stronger £ and RMB accounted for \$8.1m and \$0.3m respectively partially offset by the weaker A\$ which accounted for \$3.3m. The increase in operating costs was mainly from higher staff costs, higher fuel and electricity costs and higher repairs and maintenance costs offset by lower materials and consumables costs, lower road tax, lower insurance premiums and accident claims and lower depreciation.

Group Operating Profit of \$95.7m for 1Q18 was \$4.8m or 4.8% lower compared to \$100.5m for 1Q17.

Net Income from Investments of \$3.1m for 1Q18 decreased by \$10.6m or 77.4% from \$13.7m for 1Q17 mainly due to the non-repetition of the special dividend from Cabcharge Australia Limited ("CAB") of \$10.0m in 1Q17. Finance Costs of \$2.5m for 1Q18 decreased by \$0.4m or 13.8% from \$2.9m in 1Q17 due mainly to lower interest expense in Australia and Singapore with the repayment of borrowings.

Share of Profit in Associate of \$0.1m for 1Q18 was lower by \$1.6m or 94.1% compared to \$1.7m for 1Q17 due to the cessation of equity accounting of ComfortDelGro Insurance Brokers Pte Ltd ("CDGI") in 1Q18. CDGI's financial results had been consolidated after it became a wholly-owned subsidiary of the Group following the acquisition of 51% stake in CDGI.

Consequently, Group Profit before Taxation of \$96.4m for 1Q18 was \$16.6m or 14.7% lower compared to \$113.0m for 1Q17.

Taxation for the Group of \$17.8m for 1Q18 was 18.5% of Group Profit before Taxation compared to \$18.7m or 16.5% of Group Profit before Taxation for 1Q17 mainly due to lower non-taxable items in 1Q18 as the dividend from CAB in 1Q17 was tax exempt.

Group Profit after Taxation of \$78.6m for 1Q18 was \$15.7m or 16.6% lower than the \$94.3m for 1Q17.

Group Profit attributable to Shareholders of the Company of \$66.3m for 1Q18 decreased by \$16.2m or 19.6% compared to \$82.5m for 1Q17. Stripping out the special dividends received from CAB in 1Q17 of \$10.0m, the decrease for 1Q18 compared to 1Q17 would have been lower with \$6.2m or 8.6%.

Group Profit attributable to Non-Controlling Interests of \$12.3m for 1Q18 increased by \$0.5m or 4.2% compared to \$11.8m for 1Q17.

Revenue from Overseas for 1Q18 was 39.4% of Group Revenue compared to 39.7% for 1Q17. Operating Profit from Overseas for 1Q18 was 34.3% of Group Operating Profit compared to 38.4% for 1Q17.

A segmental breakdown by **Business** is provided under item 18.

Revenue from the Group's **Public Transport Services Business** of \$611.2m for 1Q18 was \$49.7m or 8.9% higher than the \$561.5m for 1Q17 from the actual increase in revenue of \$45.7m due mainly to higher fees earned under the Bus Contracting Model with higher operated mileage and higher ridership from rail services with the completed Downtown Line in Singapore coupled with the favourable foreign currency translation of \$4.0m from the stronger £ offset by the weaker A\$.

Revenue from the Group's **Taxi Business** of \$180.9m for 1Q18 was \$31.5m or 14.8% lower compared to \$212.4m for 1Q17 due to increased competition and a reduction in operating fleet. The actual decrease in revenue of \$32.6m was partially offset by a favourable foreign currency translation of \$1.1m from the stronger £ and RMB offset by the weaker A\$.

Revenue from the Group's **Automotive Engineering Services Business** of \$62.1m for 1Q18 was \$11.6m or 15.7% lower than the \$73.7m for 1Q17 due to the decrease in revenue from repair and maintenance of taxis and diesel sales to taxi hirers from a smaller taxi fleet.

Revenue from the Group's **Inspection and Testing Services Business** of \$25.4m for 1Q18 was \$0.3m or 1.2% lower compared to \$25.7m for 1Q17.

Revenue from the Group's **Driving Centre Business** of \$10.3m for 1Q18 was the same as that for 1Q17.

Revenue from the Group's **Car Rental and Leasing Business** of \$6.7m for 1Q18 was \$2.0m or 23.0% lower than the \$8.7m for 1Q17.

Revenue from the Group's **Bus Station Business** of \$6.9m for 1Q18 decreased by \$0.6m or 8.0% from \$7.5m for 1Q17.

## Statement of Financial Position

The financial position of the Group as at 31 March 2018 remained strong. Total Equity increased by \$69.4m from \$3,037.8m as at 31 December 2017 to \$3,107.2m as at 31 March 2018 due mainly to profits generated for the quarter.

Total Assets increased by \$1.8m to \$4,829.5m as at 31 March 2018 from \$4,827.7m as at 31 December 2017 due mainly to higher short-term deposits and bank balances, increases in goodwill and taxi licences from the acquisitions of subsidiaries and taxi licences in Shenyang, higher trade receivables and other receivables and prepayments partially offset by the decreases in vehicles, premises and equipment and grant receivables.

Total Liabilities decreased by \$67.6m to \$1,722.3m as at 31 March 2018 from \$1,789.9m as at 31 December 2017 due mainly to the reduction in trade and other payables partially offset by the increases in borrowings and income tax payable.

## Cash Flow

The Group recorded a net cash inflow of \$39.1m for 1Q18. As at 31 March 2018, the Group had short-term deposits and bank balances of \$635.3m. After accounting for the borrowings of \$337.7m, the Group had a net cash position of \$297.6m. The Group's gross gearing ratio was 10.9% as at 31 March 2018 compared to 10.6% as at 31 December 2017.

### 15 ANY VARIANCE BETWEEN PROSPECT STATEMENT PREVIOUSLY DISCLOSED AND THE ACTUAL RESULTS

No forecast or prospect statement has been previously disclosed.

### 16 GROUP OUTLOOK

Revenue from the Public Transport Services Business in Singapore is expected to be higher. Bus service revenue is expected to be higher with the commencement of the Seletar Bus Package from 11 March 2018. On 23 February 2018, SBS Transit was awarded the Bukit Merah Bus Package which will commence operations in the fourth quarter of 2018. Rail service revenue is expected to be higher with a full year revenue contribution from Downtown Line 3, however this will be affected by the fare reduction effective 29 December 2017. With effect from 1 April 2018, the North-East Mass Rapid Transit System and the Sengkang and Punggol Light Rapid Transit Systems have transitioned to the New Rail Financing Framework. Revenue from the Australia Bus Business is expected to be higher whilst revenue from the UK Bus Business is expected to be maintained. The recent acquisition of new bus businesses in Australia and the UK will contribute to revenue growth.

Revenue from the Taxi Business is expected to stabilise with the rationalisation of the competition landscape in Singapore and the recent acquisition of new taxi businesses in Australia, China and the UK.

Revenue from the Automotive Engineering Services Business is expected to be maintained.

Revenue from the Inspection and Testing Services Business is expected to be maintained.

Revenue from the Driving Centre Business is expected to be maintained.

Revenue from the Car Rental and Leasing Business is expected to be maintained.

Whilst the operating environment is expected to remain challenging, costs will continue to be managed prudently. The Group will continue to explore acquisition opportunities.

**17 DIVIDEND**

**(a) Current Financial Period Reported On**

Any dividend declared for the current financial period reported on? No

**(b) Corresponding Period of the Immediate Preceding Financial Year**

Any dividend declared for the corresponding period for the immediately preceding financial year? No

**(c) Date Payable**

Not applicable.

**(d) Books Closure Date**

Not applicable.



**Geographical segmental information for 1st quarter 31 March 2018**

|                         | Revenue      |              | Non-current assets* |                | Additions to non-current assets* |              |
|-------------------------|--------------|--------------|---------------------|----------------|----------------------------------|--------------|
|                         | 1st Qtr 2018 | 1st Qtr 2017 | 1st Qtr 2018        | 1st Qtr 2017   | 1st Qtr 2018                     | 1st Qtr 2017 |
|                         | \$'m         | \$'m         | \$'m                | \$'m           | \$'m                             | \$'m         |
| Singapore               | 532.5        | 524.4        | 1,657.8             | 1,918.6        | 24.1                             | 44.8         |
| United Kingdom/ Ireland | 195.6        | 195.3        | 532.7               | 425.0          | 15.7                             | 1.5          |
| Australia               | 106.5        | 101.6        | 782.5               | 787.5          | 21.9                             | 4.5          |
| China                   | 42.6         | 46.0         | 330.4               | 318.7          | 16.8                             | 6.4          |
| Vietnam                 | 0.9          | 1.9          | 6.3                 | 11.7           | 0.1                              | 0.1          |
| Malaysia                | 0.7          | 0.6          | 4.0                 | 4.3            | 0.1                              | 0.1          |
| <b>Total</b>            | <b>878.8</b> | <b>869.8</b> | <b>3,313.7</b>      | <b>3,465.8</b> | <b>78.7</b>                      | <b>57.4</b>  |

\* Comprising vehicles, premises, equipment, taxi licences and goodwill.

**19 BREAKDOWN OF REVENUE**

Not applicable.

**20 BREAKDOWN OF TOTAL ANNUAL DIVIDEND (IN DOLLAR VALUE)**

Not applicable.

**21 INTERESTED PERSON TRANSACTIONS**

The Group does not have any Shareholders' mandate for interested person transactions pursuant to Rule 920 of the Listing Manual.

**22 CONFIRMATION PURSUANT TO RULE 720(1) OF THE LISTING MANUAL**

The Company confirms that it has procured the Undertakings from all its Directors and Executive Officers in the format set out in Appendix 7.7 pursuant to Rule 720(1) of the Listing Manual.



**23 Negative assurance confirmation on interim financial results under SGX Listing Rule 705(5) of the Listing Manual**

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the first quarter 2018 financial results to be false or misleading in any material aspects.

ON BEHALF OF THE DIRECTORS

Lim Jit Poh  
Chairman

Yang Ban Seng  
Managing Director/ Group Chief Executive Officer

**BY ORDER OF THE BOARD**

Chan Wan Tak, Wendy / Yeo Tee Yeok, Edwin  
Joint Company Secretaries

11 May 2018