

PART I INFORMATION REQUIRED FOR ANNOUNCEMENTS OF QUARTERLY (Q1, Q2 & Q3), HALF-YEAR AND FULL YEAR RESULTS

1 (a) An income statement (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

			Group	
		S\$'	000	%
		01.01.2013 to 31.03.2014	01.01.2012 to 31.12.2012 (Reclassified)	Increase / (Decrease)
Continuing operations Revenue	Note 8a	78,287	64,206	21.9
Cost of sales		(33,768)	(28,310)	19.3
Gross Profit	8b	44,519	35,896	24.0
Other income	8c	1,833	2,551	(28.1)
Distribution costs	8d	(39,275)	(31,742)	23.7
Administrative and general expenses	8e	(5,872)	(4,760)	23.4
Finance costs		(1,327)	(1,136)	16.8
(Loss)/ profit from continuing operations		(122)	809	(115.1)
Income tax expense		(240)	(508)	(52.8)
(Loss)/profit from discontinued operations, net of tax		(362)	301	
<u>Discontinued operation</u> Profit/(Loss) from discontinued operations, net of tax		438	(1,240)	
Loss for the period		76	(939)	(108.1)
Attributable to : Owners of the Company				
(Loss)/ profit from continuing operations, net of tax		(362)	301	
Profit/(Loss) from discontinued operations, net of tax		1,110	(930)	
Profit/(Loss) for the period attributable to owners of the Company	8f	748	(629)	
Non-controlling interest (Loss) from discontinued operations, net of tax		(672)	(310)	
Loss for the year		76	(939)	
Other comprehensive income :				
Foreign currency translation		(190)	19 19	
Total comprehensive income for the financial period		(190) (114)	(920)	
Attributable to :		EEO	(610)	
Owners of the Company Non-controlling interests		558 (672)	(610) (310)	
Total comprehensive loss for the period		(114)	(920)	
Attributable to :				
Owners of the Company				
Total comprehensive loss from continuing operations, net of tax Total comprehensive income from discontinued operations, net of tax		558 -	(610) -	
,		558		

UNAUDITED FULL YEAR FINANCIAL STATEMENT FOR PERIOD ENDED 31 MARCH 2014

Profit before tax is stated after charging and (crediting):

Depreciation and amortisation
Foreign exchange loss/(gain), net
(Gain)/loss on disposal of property, plant and
equipment
Property, plant and equipment written off
Stocks written off
Gain on disposal of subsidiary
Allowance for inventory obsolescence

nm: not meaningful

	Group	
S\$'	000	%
01.01.2013 to 31.03.2014	01.01.2012 to 31.12.2012	Increase / (Decrease)
2,935 146 (212) 99	2,583 (116) (11) 333	13.6 nm nm (70.3)
(1,041) 118	35 - 700	nm nm nm



1 (b) (i) A balance sheet (for the issuer and group), together with a comparative statement as at the end of the immediately preceding financial year.

		0	1	0	
		Group 31.03.2014 3	24.40.0040		npany
			31.12.2012	31.03.2014	31.12.2012
	Note	S\$'000		S\$	000
ASSETS					
Non-current assets				<u></u>	
Property, plant and equipment	8g	5,533	12,747	2,457	2,494
Investment in subsidiary companies		-	-	782	783
Intangible assets	8h	-	1,894	-	-
Deferred assets		6	31	-	-
		5,539	14,672	3,239	3,277
Current assets					
Trade receivables	8i	4,676	5,610	3,630	4,775
Prepayments		587	531	405	195
Other receivables	8j	2,912	10,736	1,730	1,425
Amounts due from subsidiary companies		-	-	546	2,870
Amounts due from related parties	8k	1,217	295	1,213	285
Amount due from directors		-	-	-	-
Inventories	81	24,271	22,914	16,568	16,688
Assets held for sales		-	188	-	-
Cash and deposit		1,217	2,990	1,170	2,288
		34,880	43,265	25,262	28,526
LIABILITIES					
Current liabilities					
Bank overdraft		2,007	289	1,125	256
Trade payables	8m	6,156	7,050	2,795	3,235
Deferred revenue		101	66	101	66
Other payables		4,919	5,387	4,003	4,024
Amounts due to subsidiary companies		-	-	-	801
Amounts due to related parties		111	831	74	740
Amounts due to directors	8n	-	9,225	-	2,370
Bills payable and bank borrowings	80	9,355	16,992	6,956	5,915
Provision for taxation		157	537	-	340
Obligations under finance leases		495	173	-	-
		23,301	40,549	15,053	17,747
Net current assets		11,579	2,716	10,208	10,779
Non-current liabilities					
Obligations under finance leases		516	179	_	
Lease rent equalisation account	8p	310	2,014	_	-
•	oþ	479	2,014	_	-
Bills payable and bank borrowings		-	-	- 28	-
Deferred tax liability		1,023	28	28	28 28
		1,023	2,221	20	20
Net assets		16,095	15,167	13,419	14,029
Equity attributable to equity holders of	the parer	nt			
Share capital	,	27,885	27,885	27,885	27,885
Total reserves		(11,790)	(12,349)	(14,466)	(13,856)
Total shareholders' equity		16,095	15,536	13,419	14,029
Non-controlling interests			(369)	-	,520
Total equity		16,095	15,167	13,419	14,029
		,	.0,.07		1-1,020



1 b (ii) Aggregate amount of group's borrowings and debt securities

Amount repayable in one year or less, or on demand *

Amount repayable after one year *

As at 31	1.03.2014	As at 31	.12.2012
Secured	Unsecured	Secured	Unsecured
S\$'000	S\$'000	S\$'000	S\$'000
-	9,855	9,627	7,538
-	-	179	-

1 (c) A cash flow statement (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

Consolidated cash flow statement

Consolidated cash flow statement	S\$'000	
	01.01.2013	01.01.2012
	to	to
	31.03.14	31.12.12
CASH FLOWS FROM OPERATING ACTIVITIES		
(Loss)/profit before tax from continuing operations	(122)	809
Profit/(loss) before tax from discontinued operation	438	(1,240)
Profit/(loss) before tax, total	316	(431)
Adjustments for:		
Amortisation of intangible assets	-	55
Depreciation of property, plant and equipment	2,935	2,528
Property, plant and equipment written off	99	333
Impairment loss of property, plant and equipment		46
Gain on disposal of property, plant and equipment	(212)	(11)
Allowance for stock obsolescence / stocks written off Allowance for doubtful debts	151 11	735 70
Write off bad debts	33	-
Gain on disposal of subsidiary companies	(3,125)	_
Finance costs	1,130	1,182
Interest income	(5)	(7)
Unrealised exchange loss/(gain)	(382)	40
Operating profit before working capital changes	951	4,540
Change in operating assets and liabilities:		
Increase in trade and other receivables	3,041	(8,812)
(Increase)/decrease in inventories	(1,508)	365
Decrease in trade and other payables	(1,103)	2,004
Increase in balances with related parties (net)	(1,616)	91
Cash generated (used in)/from operations	(235)	(1,812)
Income tax paid	(595)	(930)
Interest received	5	7
Finance costs	(1,130)	(1,182)
Net cash (used in)/from operating activities	(1,955)	(3,917)
CASH FLOWS FROM INVESTING ACTIVITIES		
Additions to property, plant and equipment	(2,250)	(9,775)
Due to disposal of subsidiary companies (Note A)	(497)	-
Proceeds from disposal of property, plant and equipment	457	527
Net cash outflow used in investing activities	(2,290)	(9,248)
CASH FLOWS FROM FINANCING ACTIVITIES		
Repayment of obligations under finance leases	(722)	(1,000)
Decrease in amounts due to directors	- (750)	7,622
Repayment of term loans Proceeds//Programment) of hill payables and bank berrowings	(752)	6,538
Proceeds/(Repayment) of bill payables and bank borrowings Net cash inflow from financing activities	2,228 754	13,160
Net (decrease)/increase in cash and cash equivalents	(3,491)	(5)
Cash and cash equivalents at the beginning of the year	2,701	2,706
Cash and cash equivalents at the end of the year	(790)	2,701

^{*} net of transaction costs



For the purpose of the consolidated cash flow statement, cash and cash equivalents comprise the following at the Balance Sheet date:

	Group S\$'000	
	01.01.2013 to 31.03.2014	01.01.2012 to 31.12.2012
Cash and cash equivalent comprise:		
- continuing operations	1,217	2,660
- discontinued operation		330
	1,217	2,990
Bank overdrafts (secured)	(2,007)	(289)
Cash and cash equivalents	(790)	2,701
Note A - Analysis of disposal of subsidiary company Property, plant and equipment Intangible Assets	22,054 1,854	- -
Other receivables	9,186	-
Cash and cash equivalents	497	-
Other payables	(680)	-
Due to director	(12,803)	-
Bank borrowings	(22,254)	-
Lease Rent Equalisation	(2,093)	-
Translation reserve	55	-
Non controlling interest	1,060	<u>-</u>
Net (Liabilities)/Assets	(3,124)	-
Profit on disposal	3,125	
Consideration	1 (407)	-
Cash and cash equivalents	(497)	
Net cashflow on disposal, net of cash and cash equivalent disposed	(496)	-

1 (d) (i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

Group

		Attributable to the equity holders of the parent					
	Share capital	Accumulated losses	Capital Reserves	Translation	Total reserves	Non- Controlling Interests	Total equity
Balance at 1 January 2013, as							
previously reported	27.885	(12,639)	500	(210)	(12,349)	(369)	15,167
Profit /(Loss) for the period	-	749	-	-	749	-	749
Other comprehensive income	-	-	-	(190)	(190)	-	(190
Total comprehensive income for the financial period	-	749	-	(190)	559	-	559
Changes in ownership interests in su	ıbsidiaries						
Disposal of subsidiary companies		-	-	-	-	369	369
Total changes in ownership interest in subsidiaries	-	-	-	-	-	369	369
Balance as at 31 March 2014	27,885	(11,890)	500	(400)	(11,790)	-	16,095
Balance at 1 January 2012 Profit /(Loss) for the period	27,885	(12,010) (629)	500 -	(229)	(11,739) (629)	(59) (310)	16,087 (939
Other comprehensive income	-	-	-	19	19	-	19
Total comprehensive income for the financial period	27,885	(12,639)	500	(210)	(12,349)	(369)	15,167
Changes in ownership interests in su	ıbsidiaries						
Disposal of subsidiary companies	-	-	-	-	-	-	-
Total changes in ownership interest in subsidiaries	-	-	-	-	-	-	-
Balance as at 31 December 2012	27,885	(12,639)	500	(210)	(12,349)	(369)	15,167



Company

		Coi	mpany	
	Share Capital	Accumulated losses	Total reserves	Total equity
Balance at 1 January 2013, as previously reported	27,885	(13,856)	(13,856)	14,029
Total comprehensive loss for the financial period Balance at 31 March 2014	27,885	(495 <u>)</u> (14,351)	(495) (14,351)	(495) 13,534
Balance at 1 January 2012	27,885	(13,621)	(13,621)	14,264
Total comprehensive loss for the financial year Balance at 31 December 2012		(235) (13,856)	(235 <u>)</u> (13,856)	(235) 14,029

1 (d) (ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State also the number of shares that may be issued on conversion of all the outstanding convertibles as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

During the financial year, there has been no change in the Company's issued share capital.

(iii) To show the total number of issued shares excluding treasure shares as at the end of the current financial period and as at end of the immediately preceding year.

	Number of shares
As at 31 March 2014	92,388
As at 31 December 2012	92,388

There were no treasury shares as at 31 March 2014 and 31 December 2012

(iv) A statement showing all sales, transfer, disposal, cancellation and/or use of treasury shares as at the end of the current financial period reported on.

Not applicable.

2 Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice.

The figures have not been audited nor reviewed by the Company's auditors.

3 Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of matter).

Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

The accounting policies and methods of computation in the financial statements for the financial year ended 31 March 2014 are consistent with those applied in the audited financial statement for the year ended 31 December 2012.

If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and the effect of, the change.

The Group and the Company have adopted all the new and revised Singapore Financial Reporting Standards ("FRS") and Interpretations of FRS ("INT FRS") that are effective for annual periods beginning on or after 1 January 2012. The adoption of these standards and interpretations did not result in any substantial change to the Group's accounting policies nor any significant impact on the financial statements.

UNAUDITED FULL YEAR FINANCIAL STATEMENT FOR PERIOD ENDED 31 MARCH 2014

Earnings per ordinary share of the group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

(Loss)/Profits net of tax attributable to ordinary equity holders of the Company (S\$'000)

Weighted average number of ordinary shares in issue for basic and diluted earnings/(loss) per share ('000)

Earning/(loss) per share - basic and diluted (in cents)

	Group					
Continuing	operations	Discontinue	ed operation			
31.03.2014 31.12.2012		31.03.2014	31.12.2012			
(362)	301	1,110	(930)			
92,388	92,388	92,388	92,388			
(0.39)	0.33	1.20	(1.01)			

Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on and (b) immediately preceding financial year.

	Gr	oup	Company		
	31.03.2014 cents	31.12.2012 cents	31.03.2014 cents	31.12.2012 cents	
i	17.4	16.4	14.5	15.2	

Net asset value per ordinary share at the end of the financial period

- 8 A review of the performance of the group, to the extent necessary for a reasonable understanding of the group's business. It must include a discussion of the following:-
 - (a) any significant factors that affected the turnover, costs and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the group during the current financial period reported on.

Performance

The Group had on 05 November 2013, announced the change of its financial year end to 31 March. For the purpose of this announcement, the full year results for the current financial period reported on will comprise 15 months, from 1 January 2013 to 31 March 2014, against a 12 month comparative period from 1 January 2012 to 31 December 2012.

Continuing operations

Revenue

The Group's revenue increased from \$\$64.2 million for 12-month period from 1 January 2012 to 31 December 2012 ("12M2012) to \$\$78.3 million for 15-month period from 1 January 2013 to 31 March 2014 ("15M2014"), and increase of \$\$14.0 million. The increase in the 15 month revenue was due to the inclusion of 3 months' revenue from 1 January 2014 to 31 March 2014.

UNAUDITED FULL YEAR FINANCIAL STATEMENT FOR PERIOD ENDED 31 MARCH 2014

b Gross profit

The Gross profit margin increased from 55.9% to 56.9% in 15M2014 was due to better merchandise mix.

_C Other income

Other income decreased by \$\$0.7 million in 15M2014 was mainly due decrease in membership recruitment, one off compensation from contractors and lower registration fees from events.

d Distribution costs

Distribution costs increased from \$\$31.7 million for 12-month period from 1 January 2012 to 31 December 2012 ("12M2012) to \$\$39.3 million for 15-month period from 1 January 2013 to 31 March 2014 ("15M2014"), and increase of \$\$7.6 million. The increase in the 15 month distribution costs was due to the inclusion of 3 months' distribution costs from 1 January 2014 to 31 March 2014.

e Administrative and general expenses

Administrative and general expenses increased from \$\$4.7 million for 12-month period from 1 January 2012 to 31 December 2012 ("12M2012) to \$\$5.9 million for 15-month period from 1 January 2013 to 31 March 2014 ("15M2014"), and increase of \$\$1.2 million. The increase in the 15 month distribution costs was due to the inclusion of 3 months' distribution costs from 1 January 2014 to 31 March 2014.

Net profit attributable to owners of the company was S\$0.7 million in 15M2014 as compared to a loss of S\$0.6 million in 12M2012.

Balance Sheet

- The Group property, plant and equipment had decreased by \$\$7.2 million. The decrease was mainly due to disposal of one of the Group's subsidiaries in Maldives. However, the reduction was partially offset by the increased property, plant and equipment in Malaysia due to opening of new outlets.
- h The Group's intangible assets decreased by S\$1.9 million, mainly due to disposal of one of the Group's subsidiaries in Maldives.
- i The Group's trade receivables decreased by S\$0.9 million was mainly due to better collection.
- j The Group's other receivables decreased by S\$7.8 million, mainly due to disposal of one of the Group's subsidiaries in Maldives.
- k The Group's amount due from related parties increased by \$\$0.9 million , mainly due to advance payments.
- 1 The Group's inventories increased by 6%, mainly due to purchase of inventories for new outlets opened in Malaysia.
- m The Group's trade payables decreased by S\$0.9 million, mainly due to repayment to suppliers.
- ⁿ Amounts due to directors decreased by S\$9.2 million largely due to disposal of one of the Group's subsidiaries in Maldives.
- O The Group's bill payables and bank borrowings decreased by S\$7.8 million. The decrease was mainly due to disposal of one of the Group's subsidiaries in Maldives. However, the reduction was partially offset by the increased in utilization of bill payables facilities.
- p The decrease in lease rent equalisation account by S\$2.0 million was due to disposal of one of the Group's subsidiaries in Maldives.

Statement of Cash Flows

Net cash from operating activities before working capital changes decreased by S\$3.5 million was largely due to an adjustment for non cash item, gain on disposal of subsidiary companies.

Movement in working capital has also resulted in a higher cash outflow due to purchase of inventories and repayment to suppliers. This was also partially offset with better trade receivable collection.

Net cash outflow used in investing activities decreased was mainly due to disposal of one of the Group's subsidiaries in Maldives.

Net cash inflow from financing activities decreased was mainly due to the decrease in amount due to directors and repayment of bill payables and bank borrowings.

Overall, cash and cash equivalents reduced as compared to 12M2012. This was mainly contributed by the losses incurred by the Group and the purchase of assets for new outlets opened.



UNAUDITED FULL YEAR FINANCIAL STATEMENT FOR PERIOD ENDED 31 MARCH 2014

9 Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results.

The current results are in line with the Company's commentary in Paragraph 10 of the results announced dated 12 February 2014.

A commentary at the date of the announcement of the significant trends and competitive conditions of the industry in which the group operates and any known factors or events that may affect the group in the next reporting period and the next 12

The retail industry remains competitive and challenging. Nevertheless, the Group will continue to focus on its core business, improving operational efficiency and cost management measures in order to stay competitive in the market.

11 Dividend

(a) Current Financial Period Reported On

Any dividend declared for the current financial period reported on? None.

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

(c) Date payable

Not applicable.

(d) Books closure date

Not applicable.

12 If no dividend has been declared/recommended, a statement to that effect

No dividend has been declared or recommended for the year ended 31 March 2014.

13 If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920(1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect.

The Company does not have any general mandate from shareholders for interested person transactions. Append below is the summary of the IPTs transactions for the period ended 31 March 2014 and 31 December 2012.

Name of interested person

Ossia International Limited

- Purchases

- Sales

Ossia World of Golf (M Sdn Bhd

- Sales

Aggregate value of all interested person transactions during the financial period under review (excluding transactions less than S\$100,000 and transactions conducted under shareholders' mandate pursuant to Rule 920)						
31.03.2014	31.12.2012					
\$'000	\$'000					
2,203	890					
27	7					
428	197					



PART II ADDITIONAL INFORMATION REQUIRED FOR FULL YEAR ANNOUNCEMENT

14 Segmented revenue and results for business or geographical segments (of the group) in the form presented in the issuer's most

	Continuing operations		Discontinued operation		
31 March 2014	Singapore	Malaysia	Maldives	Elimination/ Adjustments	Group
Revenue	S\$'000	S\$'000	S\$'000	S\$'000	S\$'000
External sales Inter-segment sales	56,583 1,556	21,704	-	- (1,556)	78,287 -
Total revenue	58,139	21,704	-	(1,556)	78,287
Results: Segment profit/(loss)	(1,328)	988	-	655	315
Assets: Segment assets	28,505	13,327	-	(1,413)	40,419
Liabilities: Segment liabilities	15,087	9,782	-	(545)	24,324
Other segment information:					
Additions to property, plant and equipment Depreciation and amortisation	2,451 2,196	2,826 739	-	-	5,277 2,935
	<u>Continuing</u>	operations	Discontinued operation		
31 December 2012	Singapore	Malaysia	Maldives	Elimination/ Adjustments	Group
Revenue	S\$'000	S\$'000		S\$'000	S\$'000
External sales Inter-segment sales	49,431 3,438	14,775	-	(3,438)	64,206
Total revenue	52,869	14,775	-	(3,438)	64,206
Results: Segment profit/(loss)	104	795	(1,241)	(89)	(431)
Assets: Segment assets	32,449	10,197	19,889	(4,597)	57,938
Liabilities: Segment liabilities	17,784	7,207	21,288	(3,508)	42,771
Other segment information:					
Additions to property, plant and equipment Additional to intangible assets	2,141 -	657 -	8,665 1,894	-	11,463 1,894
Impairment loss on property, plant and equipment	46	0	0	-	46
Depreciation and amortisation	2,150	413	22	-	2,585

15 In the review of performance, the factors leading to any material changes in contributions to turnover and earnings by the See Para 8.

16 A breakdown of sales

Sales reported for first half year			
Operating (loss)/profit after tax			
Sales reported for second half year			
Operating profit/(loss) after tax			

Group				
Continuing operations Discontinued operation			d operations	
31.03.2014	31.12.2012	31.03.2014	31.12.2012	
S\$'000	S\$'000	S\$'000	S\$'000	
29,675	33,555	-	-	
(134)	1,211	(1,359)	(701)	
48,612	30,651	-	-	
(228)	(909)	1,797	(32)	



UNAUDITED FULL YEAR FINANCIAL STATEMENT FOR PERIOD ENDED 31 MARCH 2014

17 A breakdown of the total annual dividend (in dollar value) for the issuer's latest full year and its previous full year.

Total Annual Dividend

Ordinary Preference Total

31.03.2014 \$'000	31.12.2012 \$'000		
-	-		
-	-		
-	-		

19 Disclosure of person occupying a managerial position in the issuer or any of its principal subsidiaries who is a relative of a director or chief executive officer or substantial shareholder of the issuer pursuant to Rule 704(13) in the format below. If there are no such persons, the issuer must make an appropriate negative statement.

Name		and/or substantial shareholder	Current Position and duties, and the year the position was first held	Details of changes in duties and position held, if any, during the year
Lee Ah Lai		directors: - Goh Ching Wah - Goh Ching Lai - Goh Ching Huat	Mr Lee is a Non-executive director of following company since 1 July 2005: - W.O.S World of Sports (M) Sdn Bhd	No change
Goh Lee Choo	55	3	Mdm Goh is a Warehouse Manager of the following company since 1 August 1993 - VGO Corporation Limited	No Change

By Order of the Board Lotus Isabella Lim Mei Hua Company Secretary 30-May-14