



Media Release

MeGroup broadens revenue stream with car subscription platform provider, Flux

- Signs agreement with Flux to be an automobile inventory provider
- Flux is a Mobility-as-a-Service provider, offering car subscriptions in Malaysia
- Collaboration aimed at fulfilling growing demand for a convenient and flexible car alternative to the conventional hire purchase loan

Singapore, 16 March 2020 – SGX-Catalist listed **MeGroup Ltd.** ("MeGroup" or the "Company", and together with its subsidiaries, the "Group") has entered into an agreement with Flux Sdn Bhd ("Flux") to become an automobile inventory provider for Flux's customers.

Flux is an all-inclusive monthly car subscription service providing Mobility-as-a-Service ("MaaS") through an online platform, where it facilitates car leasing services between an inventory provider such as MeGroup and the platform's consumers. Subscription tenures range from month-to-month for highest flexibility to 36 months for best value, with customisable mileage packages.

This collaboration provides the Group an additional income stream and at the same time monetise its unsold inventory. It also feeds into a growing demand for an alternative, flexible car leasing service, other than the conventional hire, purchase or loan options.

Commenting on its latest development, **Mr Jeffrey Wong, Head of Growth and Expansion, Head of Dealerships of MeGroup Ltd.** said, "This partnership is in line with our strategy to put our unsold inventory to better use. With Flux's unique and interesting business model, it is a good strategic fit with our plans to offer up our portfolio of different car marques to their subscribers."

MeGroup currently has six car brands – Mazda, Honda, Peugeot, Hyundai, Ford and Mitsubishi – and nine dealership outlets in its portfolio.

"Flux has already secured customers for our cars and we hope to begin this leasing service as soon as we can. This opportunity provides the Group a supplementary income stream, which if all goes well, we may consider expanding this business," added Mr Wong.

For more information on Flux, please visit their website at www.driveflux.com.

End.

Note: This media release is to be read in conjunction with the announcement issued on SGXNET on the same date.

About MeGroup (https://me-grp.com/)

MeGroup Ltd. is a trusted component manufacturer and dealer in the automotive industry.

Under its Manufacturing business, MeGroup specialises in manufacturing 'noise, vibration and harshness' ("NVH") and non-NVH components primarily for the automotive industry in Malaysia. It had also diversified into supplying NVH components to Johnson Controls Hitachi, a heating, ventilation and air-conditioning ("HVAC") manufacturer.

Under the Group's Dealership business, MeGroup owns and operates i) three Peugeot dealerships; ii) two Honda dealerships; iii) one Mazda dealership; iv) one Hyundai dealership; v) one Ford dealership; and vi) one Mitsubishi Motors dealership in Malaysia.

MeGroup maintains long-standing partnerships with its manufacturing customers and is an Approved Supplier to Proton, Perodua, Honda, Mazda, another major carmaker, and Johnson Controls Hitachi. The Group also has established relationships with its dealership principals.

ISSUED ON BEHALF OF : MeGroup Ltd.

BY : Citigate Dewe Rogerson Singapore Pte Ltd

105 Cecil Street

#09-01, The Octagon

Singapore 069534

CONTACT : Ms Dolores Phua / Ms Melissa Sim

DURING OFFICE HOURS : 6534-5122

EMAIL : dolores.phua@citigatedewerogerson.com

melissa.sim@citigatedewerogerson.com

This press release has been prepared by the Company and its contents have been reviewed by the Company's Sponsor, CIMB Bank Berhad ("Sponsor") in accordance with Rule 226(2)(b) of the Singapore Exchange Securities Trading Limited ("SGX-ST") Listing Manual Section B: Rules of Catalist.

This press release has not been examined or approved by the SGX-ST and the SGX-ST assumes no responsibility for the contents of this announcement including the accuracy, completeness or correctness of any of the information, statements or opinions made or reports contained in this announcement.

The contact person for the Sponsor is Mr Eric Wong, Director, Investment Banking, Singapore. The contact particulars are 50 Raffles Place, #09-01, Singapore Land Tower, Singapore 048623, Telephone: +65 6337 5115.