

# Samurai 2K Aerosol Ltd

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The Aerosol Coating Specialist

22 Mar 2018





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What company will you invest in?





# Why?

Patented Products.

Breakthrough technologies.

Global Market.



**SAMURAI** shares  
the same **DNA!**



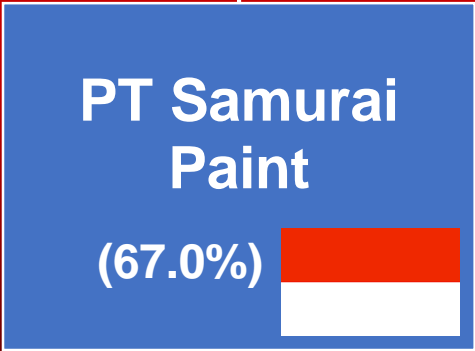
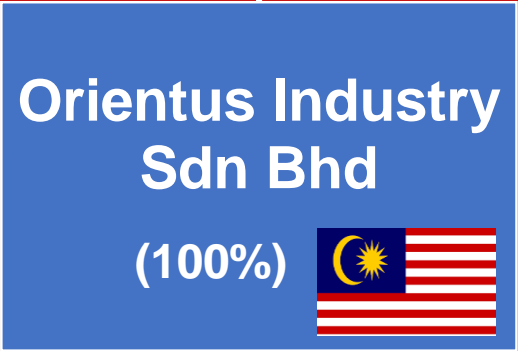
**SAMURAI 2K AEROSOL LIMITED** code:1C3

**PATENTED  
PRODUCTS**

**BREAKTHROUGH  
TECHNOLOGY**

**GLOBAL  
MARKET**

**WE CHANGE THE AEROSOL  
AEROSOL CHANGES THE WORLD**



Notes:  
(1) In process of striking off.

About Us





くろぶし 黒武士

www.SAMURAI PAINT.jp

Motorcycle Paint สีพ่นรถ Sơn xe máy

Metal & Plastic  
オートバイ塗料

REGISTERED  
GUARANTEE  
AGAIN CRACK

กันน้ำกันสนิม  
ทนทานกันแดด  
Chống thấm xăng  
Không mờ mờ

**KUROBUSHI**  
JAPAN FORMULATIONS

400ml e 520g



Household



Automotive



Graffiti



Industrial



Automotive







A big potential market...2 billions vehicles

# Patented Products



Conventional since 1949  
one component – paint only



# 2K

two components – paint & hardener



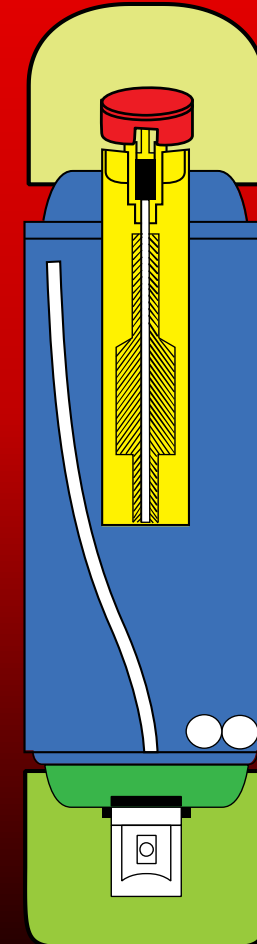
# 2K

(two components – paint & hardener)



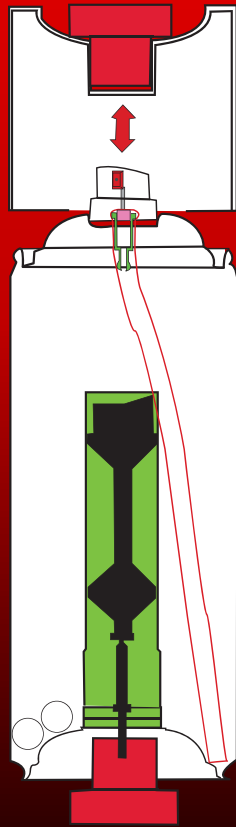
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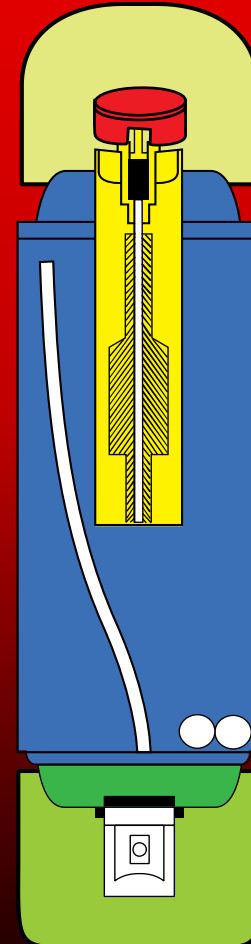




# 2 manufacturers in the world



Germany invention  
(2010)



Samurai  
(2015)



1949

Conventional



2010

2K dual head  
(competitor)



2015

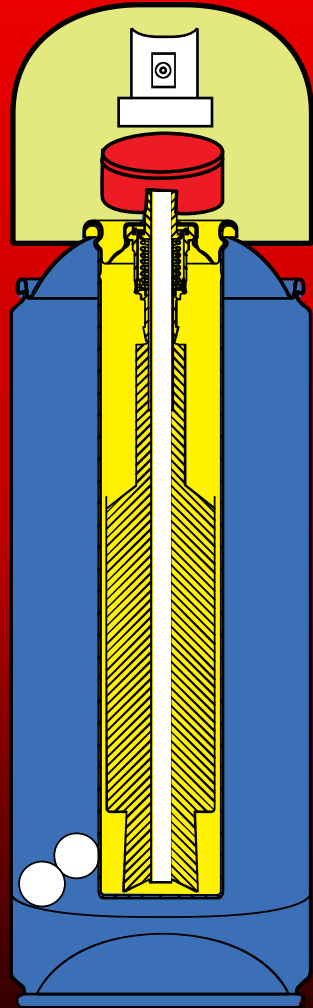
2K dual head



2017

2K single head





## 2017 New Invention by Samurai 2K SINGLE HEAD:

- Patented.
- No puncture no spray out!

Global market



World wide market.  
One factory serves the world.



2016 - Vietnam

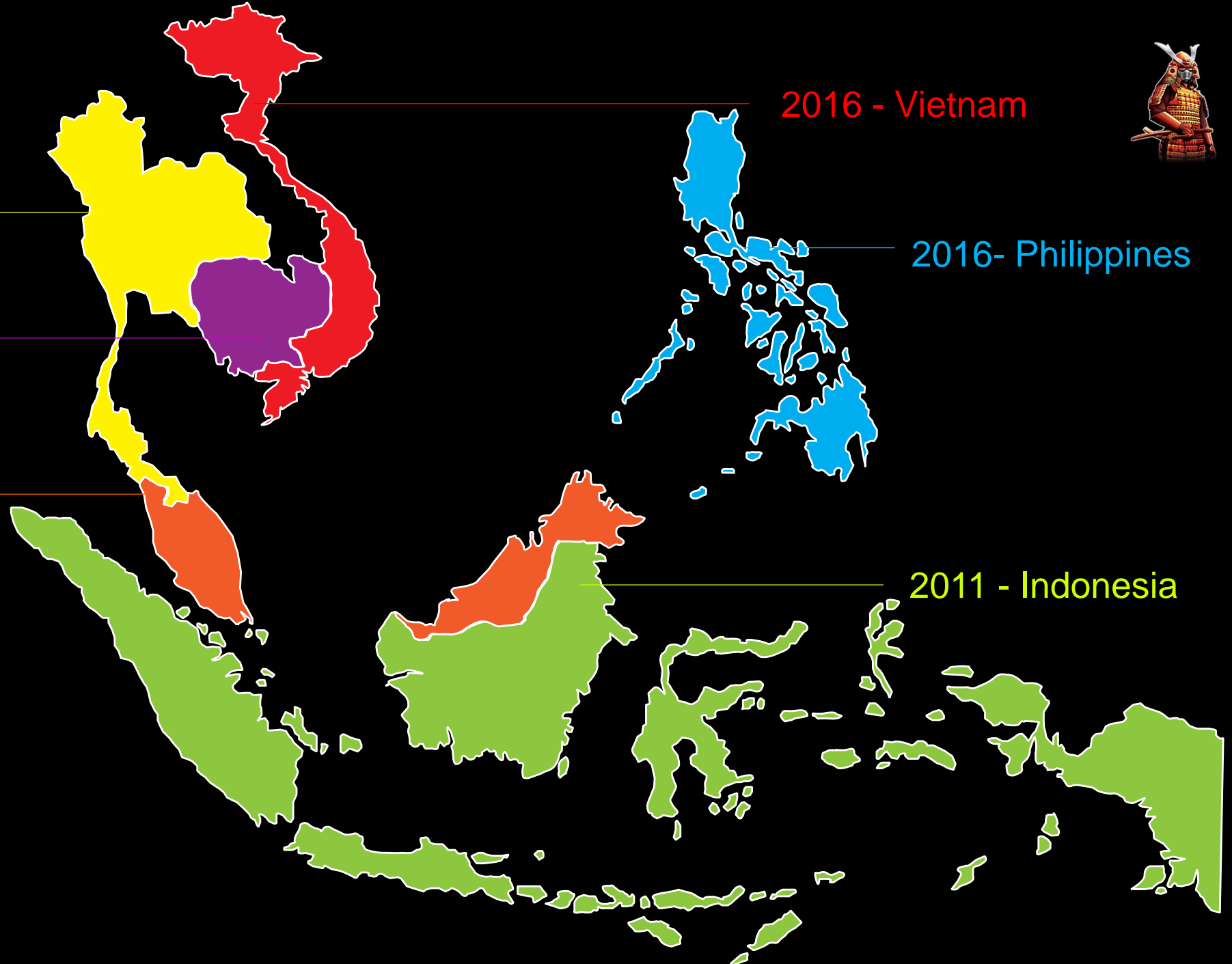
2016- Philippines

2015 - Thailand

2018 - Cambodia

2005 - Malaysia

2011 - Indonesia



# Global Automotive Refinishing Market

N. America  
USD3.6b

Europe  
USD5.6b

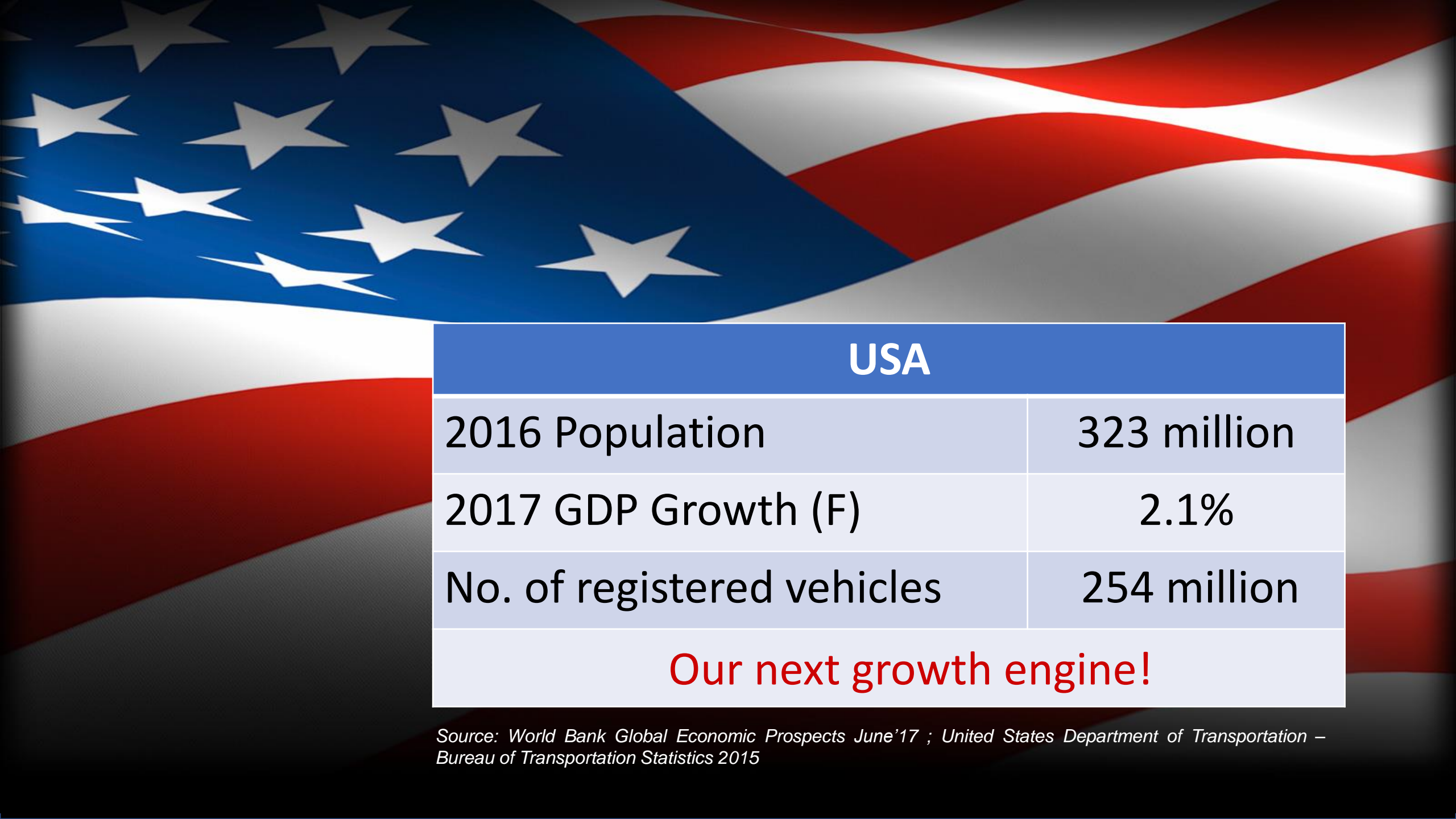
Asia Pacific  
USD4.6b

Latin America  
USD1.0b

**Total: USD14.88 billion**

Source: Grand View Research , Sherwin-Williams Financial Community Presentation





USA	
2016 Population	323 million
2017 GDP Growth (F)	2.1%
No. of registered vehicles	254 million
<b>Our next growth engine!</b>	

*Source: World Bank Global Economic Prospects June'17 ; United States Department of Transportation – Bureau of Transportation Statistics 2015*







## Automotive Chain Stores



- AutoZone ~ 5,300 stores



- Advance Auto Parts ~ 5,200 stores



- O'Reilly ~ 4,900 stores

## Mega Chain Stores



- Walmart ~ 5,300 stores



- The Home Depot ~ 2,200 stores




- Ace Hardware ~ 5,000 stores



How big Is USA market? *For illustration purposes only*



Current Market	
Monthly sales volume per store	50 cartons
Selling price	RM5.00 per can
1H FY2018 sales volume	6 million cans
1H FY2018 sales value	RM34 million
1H FY2018 Net Profit	RM6 million

Assumption: USA Market	
Monthly sales volume per store	50 cartons
No. of  stores	5,300 stores
Annual sales volume	38 million cans
	<b>3 times larger!!</b>
<b>This is only one mega chain store...</b>	

# Future Breakthrough Technologies





1

Mirror chrome  
aerosol paint





2 Tintable aerosol system





3

Aerobrush  
system



Innovation & marketing team



Indonesia





Philippines





Vietnam





Thailand

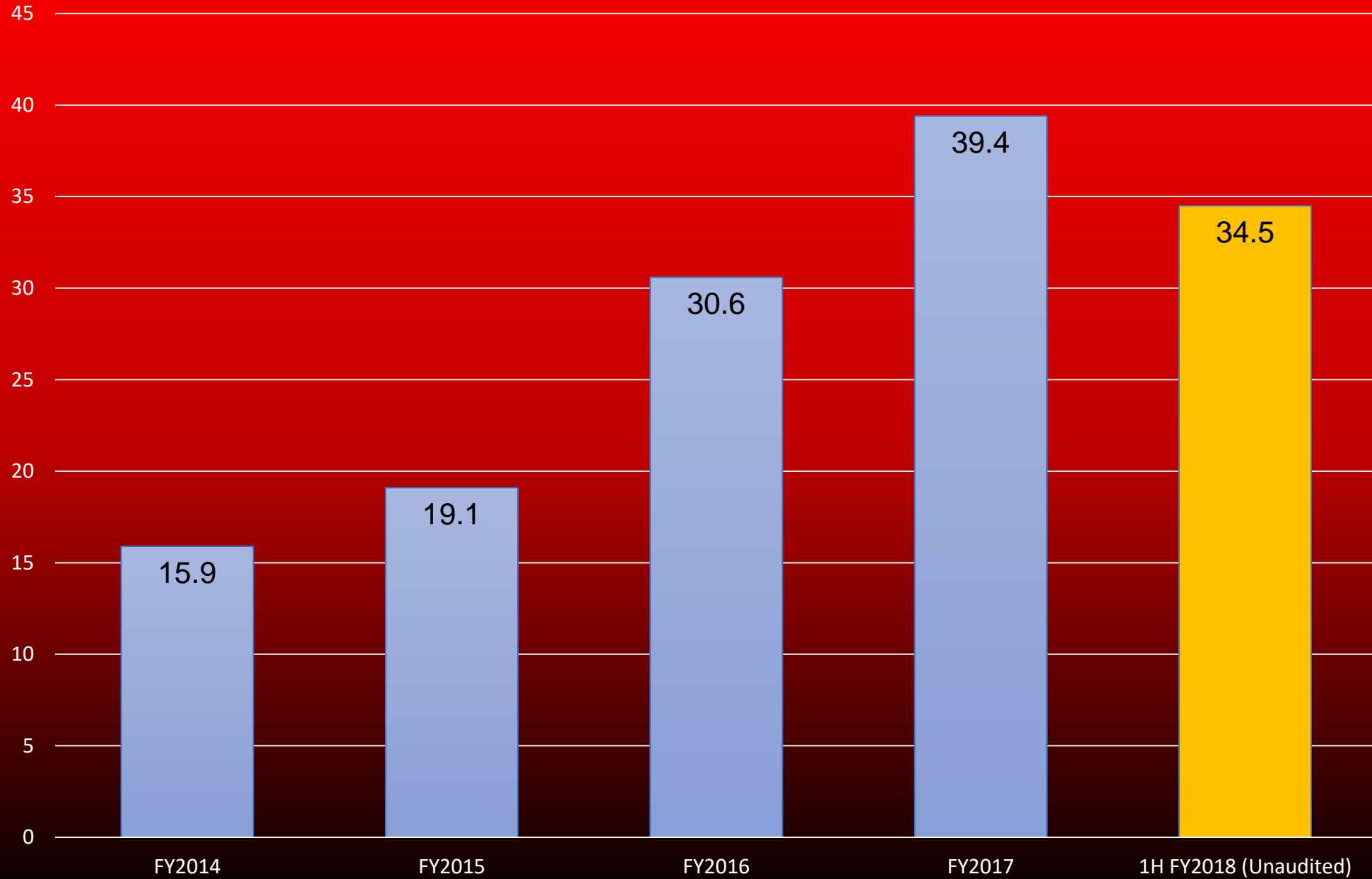




Malaysia

# Financial highlights

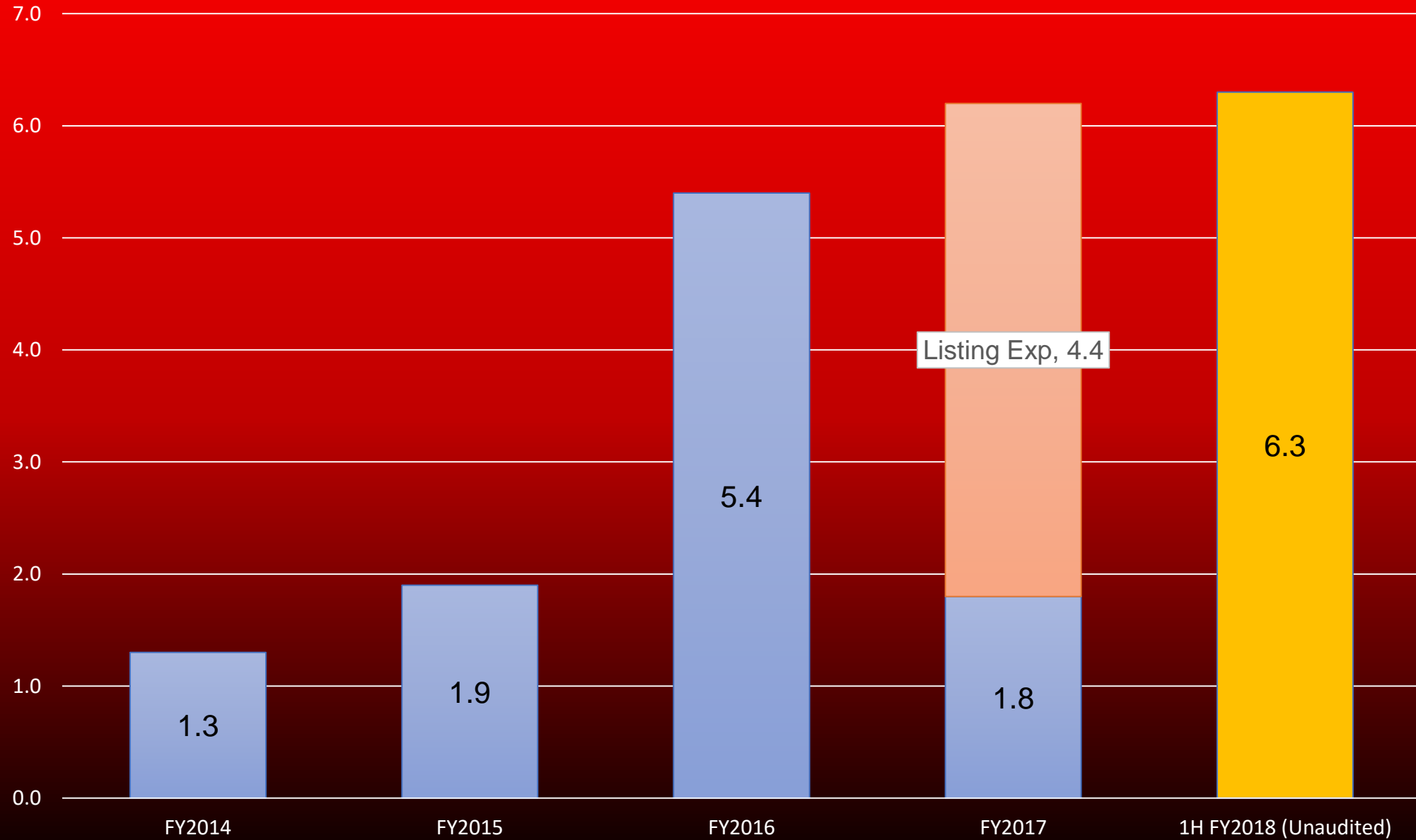
# Revenue (RM million)



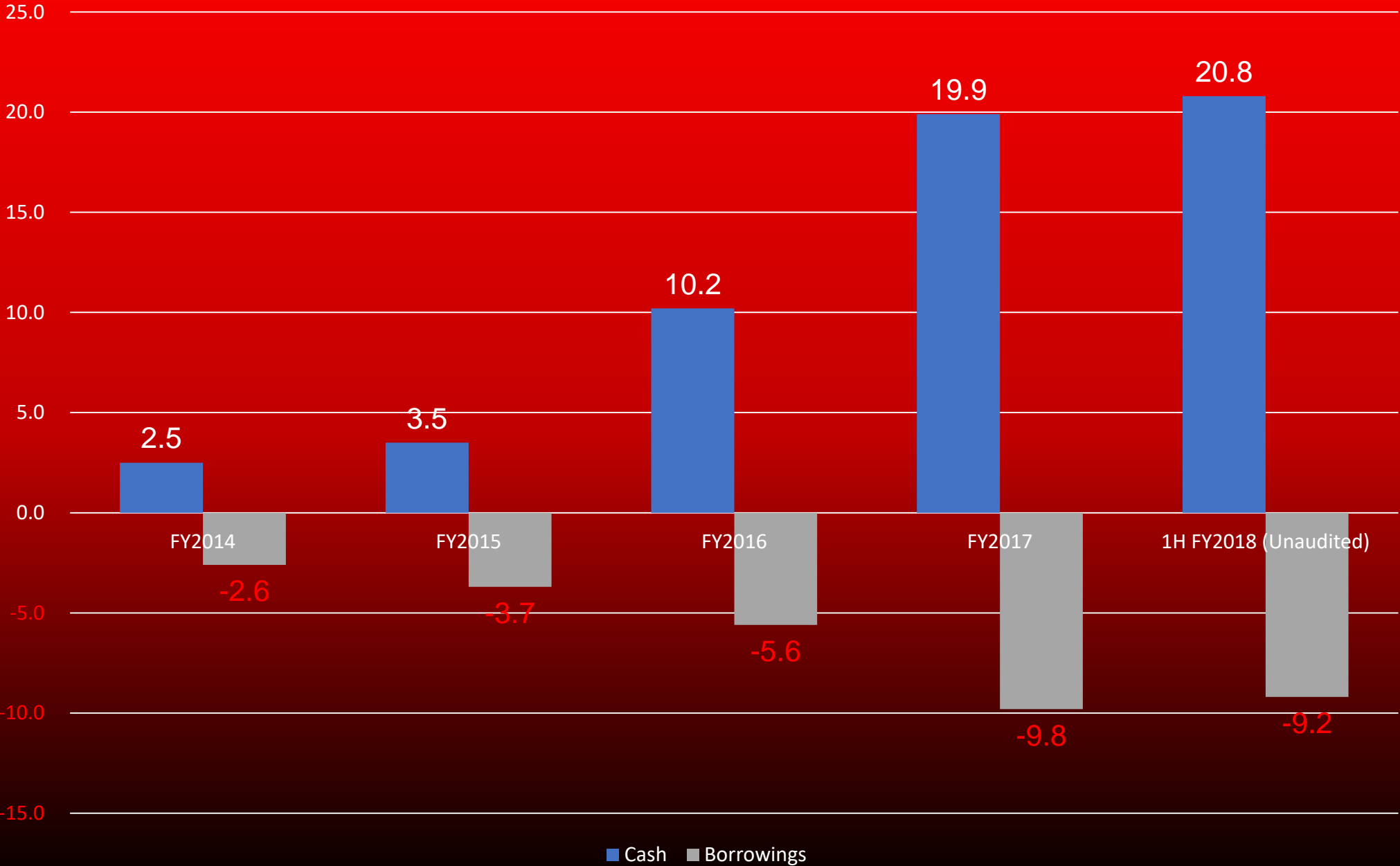




## Profit After Tax (RM million)



# Cash vs Borrowings (RM million)





**SAMURAI**<sup>®</sup>

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**WE CHANGE THE AEROSOL  
AEROSOL CHANGES THE WORLD**



I am a founder.

I am a CEO.

I am a marketer.

I am an inventor.



Which company will you invest in?



# THANK YOU



**SAMURAI 2K Aerosol Limited**

Company Registration No.: 201606168C  
(Incorporated in the Republic of Singapore on 9 March 2016)

**UOB KayHian**

**UOB Kay Hian Private Limited**

Sponsor, Issue Manager and Placement Agent