



HIAP SENG INDUSTRIES LIMITED

(Company Registration No. 202200187H)

MEDIA RELEASE

Hiap Seng's revenue surged 34.1% y-o-y growth to S\$24.9 million in FY2024

- Revenue increased 34.1% y-o-y results by higher volume maintenance activities
- Profit attributable to equity shareholders turn into positive
- Healthy balance sheet with net cash position of S\$14.3 million

SINGAPORE – 30 May 2024 – Hiap Seng Industries Limited (“HSIL”), together with its subsidiaries, the “Group”), Industrial & Commercial Services, Construction & Engineering, reported its financial results for the six months period (“2HFY2024”) and full-year ended 31 March 2024 (“FY2024”).

	FY 2024	FY 2023	Changes
	S\$'000	S\$'000	%
Revenue	24,936	18,601	34.1
Gross profit	6,117	3,076	98.8
Profit/(Loss) attributable to owners	20,065	(2,559)	
Net Tangible Assets per share	0.006	(0.06)	
Current Ratio	3.58	(0.55)	
Cash Ratio	2.27	(0.38)	

Hiap Seng Industries reported a year-on-year (‘yoy’) revenue growth of 34.1% to S\$24.9 million for FY2024. Similarly, the Group’s gross profit rose by 98.8% y-o-y from S\$3.1 million in FY2023 to S\$6.1 million in FY2024. The improved performance is attributed to higher revenue from increased volume of maintenance activities carried out in FY2024, as well as prudence in cost control with reduction of administrative expenses.

In addition, profit attributable to equity holders of the Company from continuing operating (“Net Profit”) rose to S\$20.1 million for the year under review. After adjustment of non-recurring income and expenses, the adjusted operating profit of the year is approximately S\$2.8 million.

The Group's cash and cash equivalents position remains healthy at S\$14.3 million as at 31 March 2024. After completion of the debt restructuring exercise in February 2024, Hiap Seng is in a debt free position. The Group is currently in a net asset position of S\$19.6 million and the net tangible asset per share is S\$0.006.

The Group's current ratio of 3.58 and cash ratio of 2.27 demonstrates its financial health and ability to explore new opportunities.

Outlook

Looking ahead, the Group is cautiously optimistic on prospects over the near to medium term and will focus on taking necessary initiatives to buffer against a challenging oil & gas market. Short-term demand will remain soft amid economics uncertainties and geopolitical tension. Nevertheless, the Group will strive to remain agile and diversify its activities beyond oil and gas.

With a healthy balance sheet, our Group continues to look out for development, investment, and diversification opportunities that will contribute positively towards profitability, while exercising caution.

- End -

About Hiap Seng

HIAP SENG was founded and established in 1950 by Mr Tan Kuay Hoe under the name HIAP SENG ENGINEERING WORKS providing services covering steelwork fabrication. First milestone project was the construction of storage tanks and related pipe work for BP Singapore in 1960.

With expansion in operations and strategic acquisition and alliances, company was corporatized in 1971 with the name changed to HIAP SENG ENGINEERING & CONSTRUCTION PTE LTD. HIAP SENG grew to become one of the major service provider in projects and maintenance services in the oil & gas and the process industry.

Hiap Seng was awarded "Enterprise 50" award in 1995, 1996 and 1998. It was organized then by The Business Times and Accenture. The event was also supported by EDB and IE Singapore, also known today as Enterprise SG.

The company was listed on the Singapore Stock Exchange in June 1999, and renamed as HIAP SENG ENGINEERING LIMITED.

In 2024, Hiap Seng embarked on a transformative journey, transferring its SGX listing to Hiap Seng Industries Limited with renewed vigor and a commitment to innovation, solidifying its position as a dynamic force in the industry.

Today, HIAP SENG has fabrication facilities covering more than half a million sq ft and have established a respected track record with both local and global MNC's; a track record premised on safety, quality and timely delivery.

For more information, please refer to our corporate website: <https://hiapseng.com/>