



Growth • Excellence • Integrity

Kencana Agri Limited



**FY 2022
Performance Review**

Overview of Group's Operations



Plantation and Processing



Location :
Sumatra, Kalimantan, Sulawesi



Palm Oil Mills	: 6
Total Capacity	: 305 MT/hour
Kernel Crushing Plants	: 2
Total Capacity	: 435 MT/day

Products



Main products:
CPO (Crude Palm Oil)
CPKO (Crude Palm Kernel Oil)
PKC (Palm Kernel Cake)
PK (Palm Kernel)

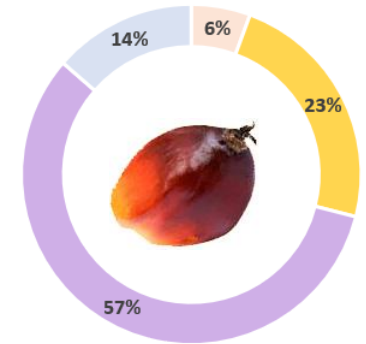
Renewable by-products:
Empty Fruit Bunches, Liquid
Waste, Kernel Shells, Fibre

As announced on 10 February 2022, the Company and its wholly-owned subsidiary, PT Sawindo Kencana, completed the sale and purchase of 78.5% of the issued and paid-up shares capital of PT. Cahaya Permata Gemilang with related parties. Following the completion of the disposal, the Group has ceased to have any shareholding interests in PT. Cahaya Permata Gemilang and its subsidiaries, PT. Listrindo Kencana and PT. Energy Karya Persada.

Planted Area



	Immature	%	Young Mature	%	Prime Mature	%	Old Mature	%	Total	%
Nucleus	1,291	2%	13,778	27%	29,258	57%	7,356	14%	51,683	100%
Plasma	2,540	15%	2,154	13%	9,852	60%	1,923	12%	16,469	100%
Total (*)	3,831	6%	15,932	23%	39,110	57%	9,279	14%	68,152	100%



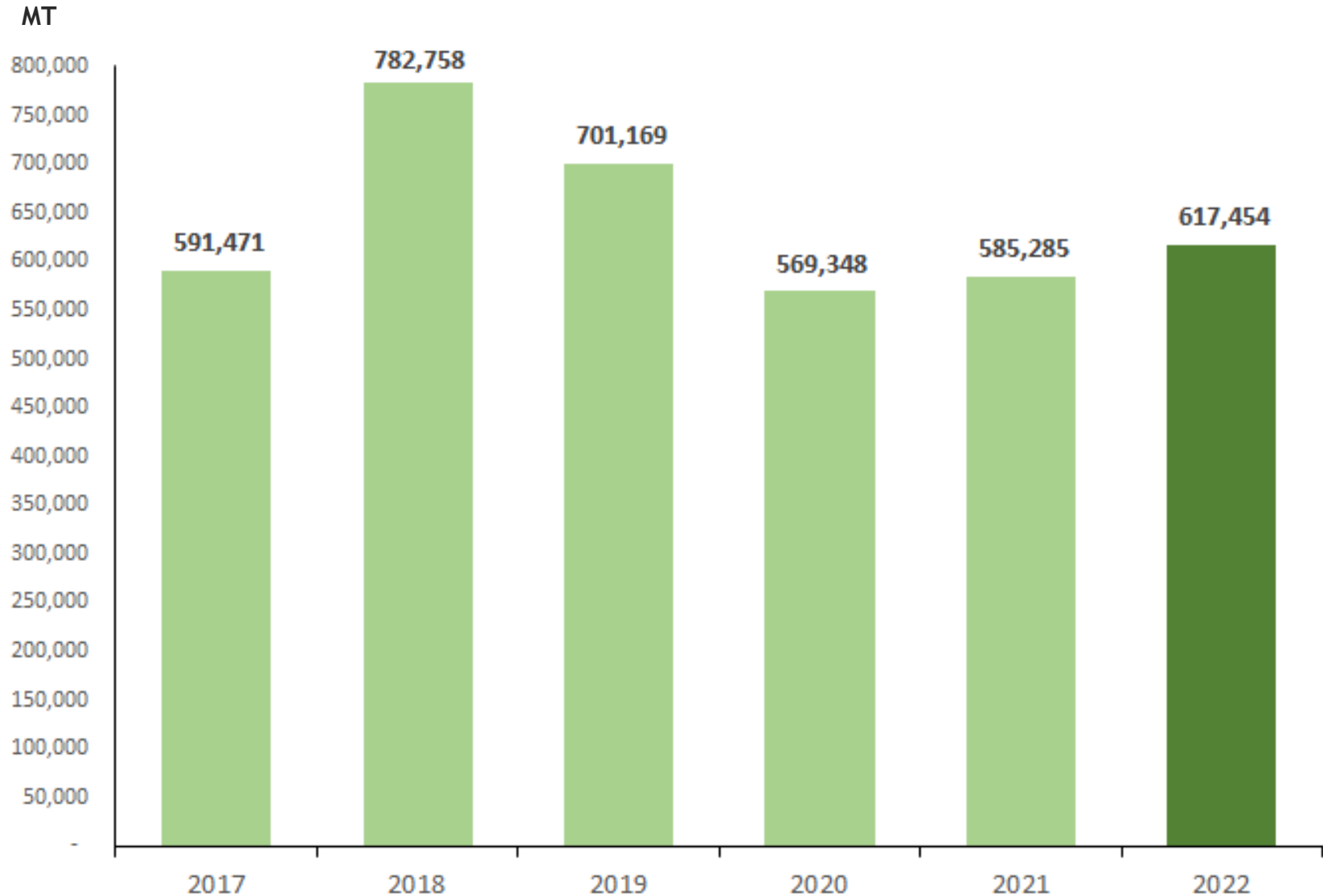
*) Inclusive of planted area of PT. Karunia Alam Makmur (nucleus : 888 ha and plasma : 117 ha) classified as asset held-for-sale. The transaction was completed in February 2023.

Operational Performance



Production Highlights	FY 2022	FY 2021	Change
FFB Production (MT)	767,862	719,522	6.7%
- Nucleus	617,454	585,285	5.5%
- Plasma	150,408	134,237	12.0%
FFB Processed (MT)	801,052	710,804	12.7%
- Nucleus	576,448	548,611	5.1%
- Plasma	139,276	128,529	8.4%
- External Parties	85,328	33,664	153.5%
Oil Extraction rates (%)			
- CPO	20.4%	21.1%	-0.7pp
Oil Production (MT)			
- CPO (MT)	163,251	149,646	9.1%
FFB Yield (MT/ha) – Nucleus	12.3	12.2	0.8%

FFB Production Trend (Nucleus)



Financial Performance



Financial Highlights	FY 2022	FY 2021	Change
Sales Volume (MT)			
- CPO	165,769	152,001	9.1%
Sales Revenue (US\$'000)			
- CPO	126,145	107,184	17.7%
- OTHERS*	26,396	21,270	24.1%
Average Selling Price (US\$)			
- CPO	761	705	7.9%

*) Others include sales of Kernel, FFB and income from bulking

Financial Performance



Income Statement Highlights (US\$'000)

FY 2022

FY 2021

Change

Revenue	152,541	128,454	18.8%
Gross profit	43,595	41,165	5.9%
Operating profit	28,157	43,270	-34.9%
Profit before tax	3,025	25,215	-88.0%
Profit after tax	2,618	16,799	-84.4%
EBITDA	40,292	44,004	-8.4%
Gross margin (%)	28.6	32.0	-3.4pp
Net profit margin (%)	1.7	13.1	-11.4pp
EBITDA margin (%)	26.4	34.3	-7.9pp

Financial Performance



Balance Sheet Highlights (US\$'000)

	As at 31-Dec-22	As at 31-Dec-21	Change
Current Assets	98,205	112,903	-13.0%
Non-current Assets	201,350	221,319	-9.0%
Total Assets	299,555	334,222	-10.4%
Current Liabilities	92,201	112,421	-18.0%
Non-current Liabilities	176,822	191,036	-7.4%
Total Liabilities	269,023	303,457	-11.3%
Shareholders' Equity	30,532	30,765	-0.8%
Net Debt/Equity Ratio (x)	5.9	6.9	-14.5%
Net Debt/Total Assets (x)	0.6	0.6	-
Net Debt/EBITDA (x)	4.4	4.8	-8.3%
EBITDA/Interest Expense (x)	2.5	2.6	-3.8%

Financial Performance



Cash Flow (US\$'000)	FY 2022	FY 2021	Change
Cash at beginning of period	2,942	3,626	-18.9%
Net cash from operating activities	54,336	39,691	36.9%
Net cash used in investing activities	(9,557)	(2,605)	266.9%
Net cash used in financing activities	(44,710)	(37,799)	18.3%
Net increase (decrease) in cash	69	(713)	n/m
Net effect of exchange rate changes on cash and cash equivalents	(140)	29	n/m
Cash at end of period	2,871	2,942	-2.4%

n/m : not meaningful



Thank You

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