



Live more,
Bank less

CEO Observations

2 May 2023



Another record quarter

- ROE reaches new high of 18.6%
- **Healthy business momentum**
 - Corporate loan growth led by Singapore real estate acquisition financing transactions
 - Fee income up YoY in February and March, reversing year-long declines
 - Net new money inflows continue to be strong
- **Expenses well managed, stable QoQ on underlying basis**
- **Asset quality remains resilient**
 - GP reserves strengthened as prudent measure

Outlook

- **Business momentum healthy with some pockets of moderation**
- **Loan growth of 3-5%**
 - Non-trade corporate loan pipeline healthy
 - Housing loan bookings have recovered, may see some impact from latest cooling measures
 - Wealth management customers not increasing leverage
- **Fee income growth of high- single digit**
 - Wealth management and investment banking recovering, pace of growth dependent on market conditions
 - Card fee growth sustained, supported by ongoing recovery in travel



These statements are based on management's current expectations and are subject to uncertainty and changes in circumstances. These statements are not guarantees of future results or occurrences. Actual results may differ from those included in these statements due to a variety of factors.

Outlook

- **NIM likely peaked in 1Q**
 - Asset pricing affected by low Hibor
 - Deposit repricing to continue
 - Support from 22% of Commercial book interest-bearing assets yet to reprice
 - NIM decline to be gradual, full-year NIM expected at 2.05-2.10%
- **Expense growth maintained at 9-10%, cost-income ratio below 40%**
- **Asset quality resilient, SP maintained at 10-15bp**
- **Full-year ROE likely to be above 17%**



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Thank You