



Samurai 2K Aerosol Limited

Corporate Presentation

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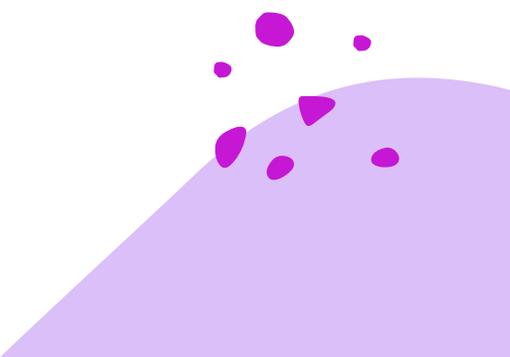
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Contents

-
1. Financial Highlights FY2021
 2. SAMURAI go back in time...
 3. SAMURAI 4.0 - SAMURAI digital
 4. Technology-driven products
 5. Spray Paint Services
 6. Digital transformation



Financial Highlights FY2021

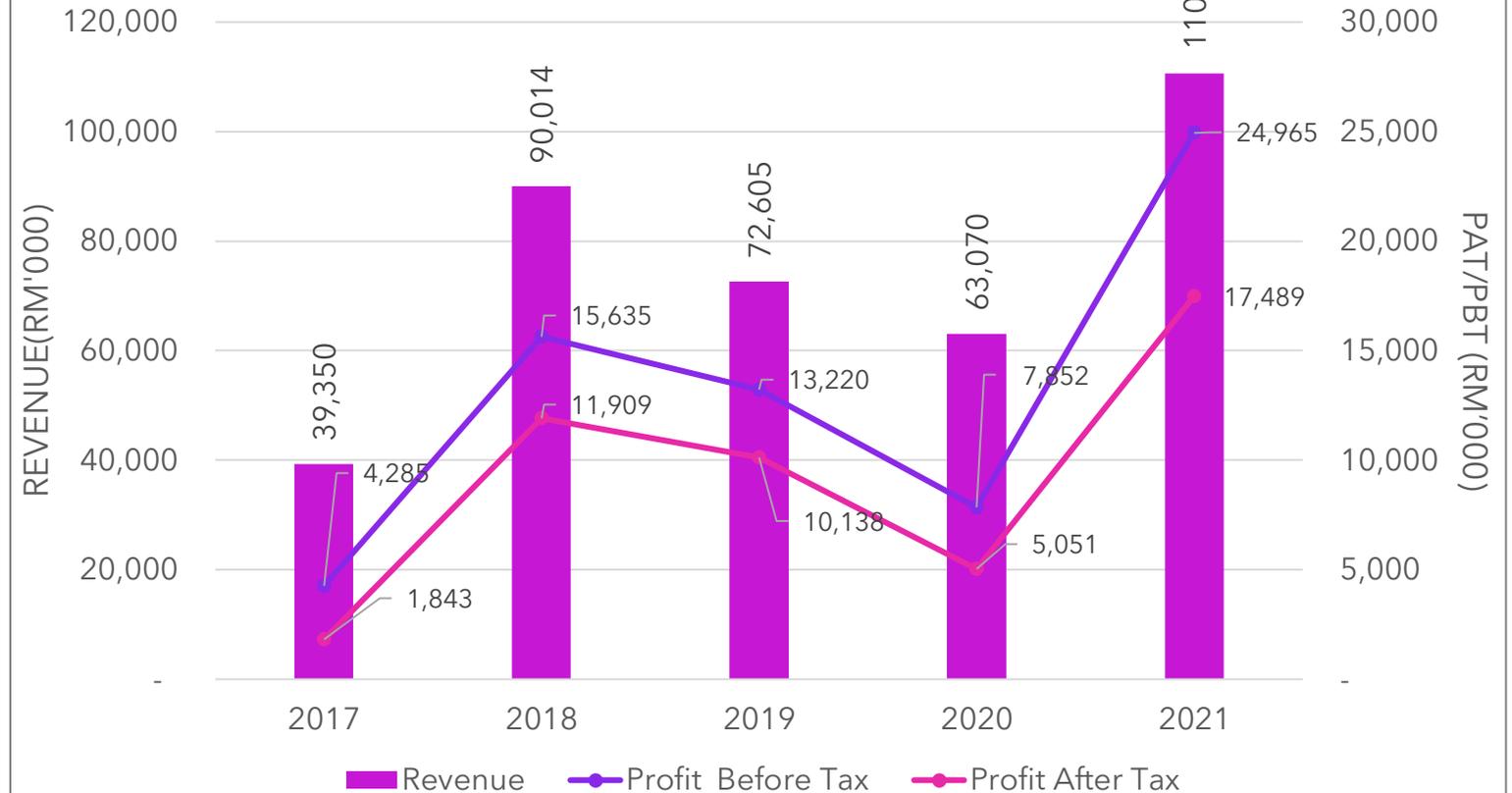


EARNINGS PER SHARE (RM Sen)



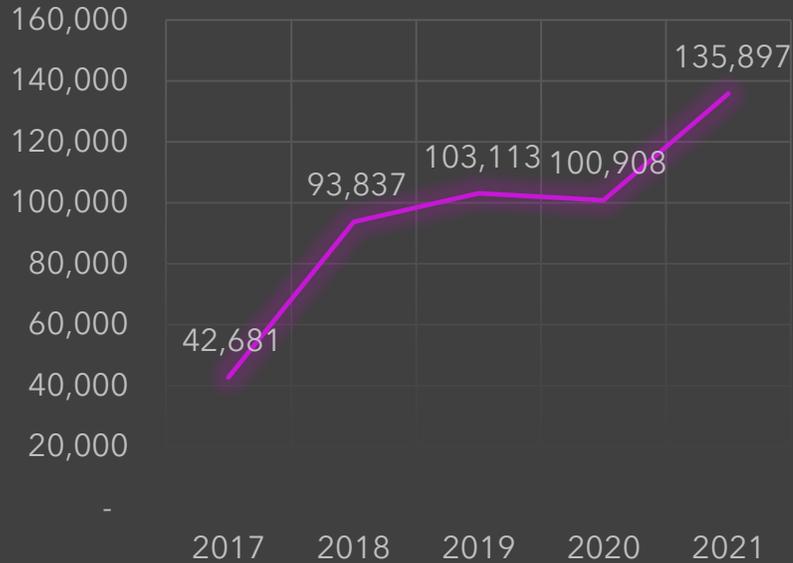
Note: the earnings per share calculation has been adjusted based on the new number of shares in issuance after the share split had been taken place.

REVENUE/PROFIT (RM'000)

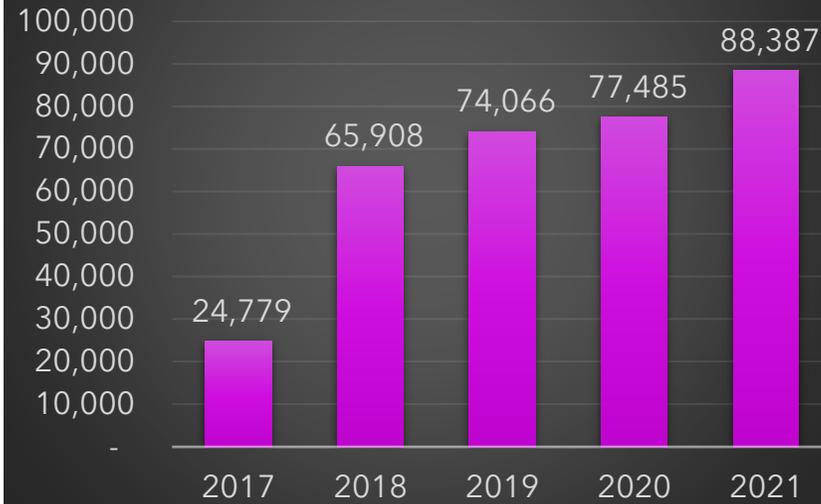


- Record high revenue & earnings with a growth of 75.4% and 243.6% respectively in FY2021.
- Better than expected higher demand from Malaysia & Indonesia market and continue growing in other region markets.
- The Group's earnings per share rises to Ringgit Malaysia 5.31 sen per share.

TOTAL ASSETS (RM'000)



SHAREHOLDER EQUITY (RM'000)



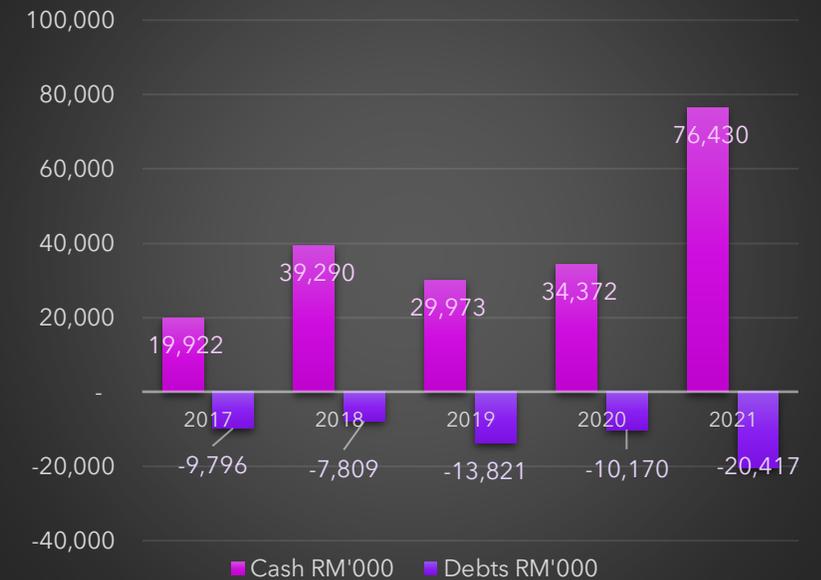
- Due to COVID-19 pandemic in FY2021, the Group does not invest further on expansion capacity during the financial year.
- The Group remain with strong liquidity, with positive net working capital.

- The Group is investing in digital marketing, O2O marketing, e-commerce, product branding, trademark & innovation patent, and capacity expansion for more market penetration.

CURRENT ASSET vs CURRENT LIABILITIES (RM '000)

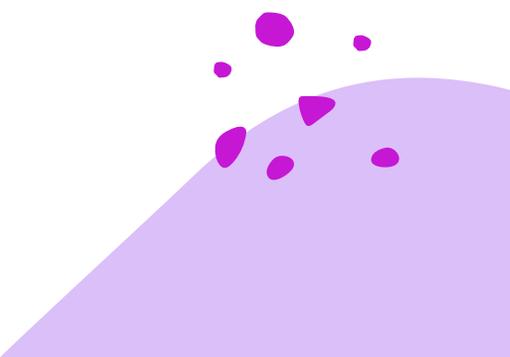


CASH vs DEBTS (RM '000)





— ***SAMURAI go back in time...***





- ❑ Established in 1997.
- ❑ Samurai 1.0 (1997 - 2005) - **OEM** aerosols, household detergent, adhesives, and industrial chemical products.
- ❑ Samurai 2.0 (2005 - 2015) - streamlined and focused on **branding & marketing**, established proprietary brands, "SAMURAI" & "KUROBUSHI" and many other brands.
- ❑ Samurai 3.0 (2015 - 2020) - new technology invention through in-house **research and development** team for 2K dual-headed and 2K single-headed aerosol systems which had been patented in over 36 countries worldwide.

SAMURAI going forward...

— ***SAMURAI digital***

Samurai 4.0 (2021 - 2025)

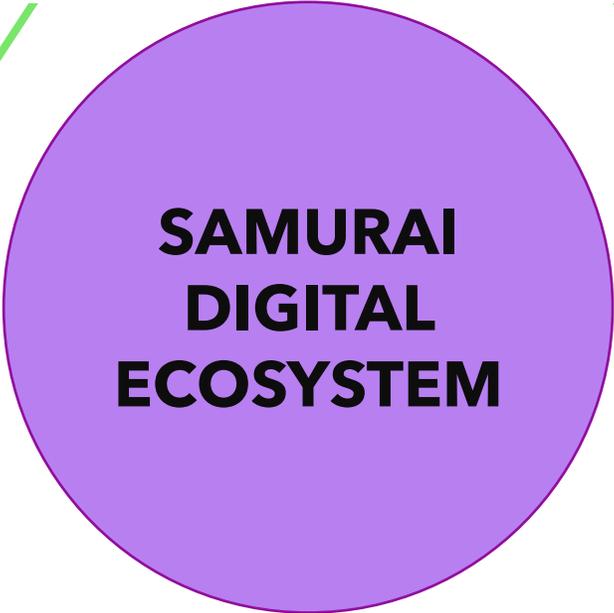


- Technology-driven PRODUCTS
- 2K patented spray paint
 - Tintable system
 - Peelable spray paint
 - Mirror Chrome spray paint
 - 2K water-based spray paint (Low carbon emissions, CO2)

Build long term user loyalty and to create formidable barrier to entry

Blockchain tracking for each product (loyalty)

Lifelong future value (end-users lifestyle)



- Spray SERVICE Provider
- Spray artist professional
 - Licensed professional spray outlet

- Loyal END-USERS
- Motorcycle
 - Automobile
 - Household
 - Corporate

Startup business/professional (create opportunity to build their career)

Large spray paint market (solve their problems, personalize their masterpiece)

SAMURAI Digital



A lifelong user ecosystem to connect people's lifestyle.

- ❑ **Technology-driven Products** - We invent new technology to build long term user loyalty and to create formidable barrier to entry.
- ❑ **Spray Service Provider** - We create more job opportunities for everyone to become spray professional.
- ❑ **End-users** - We help people to solve their painting problems or personalize their painting masterpiece including segments such as motorcycle, automobile, corporate and household.

How do we get there...



Samurai 4.0 (2021 - 2025)

Moving from traditional "Product-oriented" to technology-driven "Service-oriented" revenue model:

- ❑ Technology-driven innovative products - patented inventions and eco-friendly materials.
- ❑ Spray paint services - professional sprayers and artists.
- ❑ Digital transformation - data driven and lifelong user ecosystem.



Technology-driven Products





2021 new invention: **Tintable Technology ("2K post-filled")**

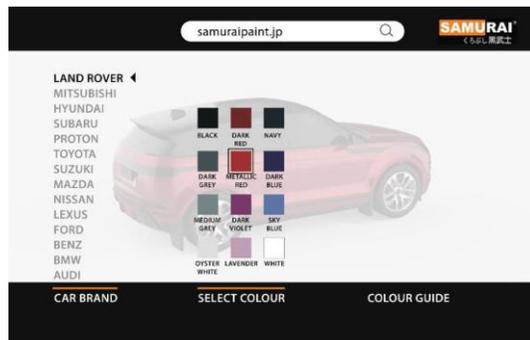
- ❑ Current conventional 1K aerosol spray paints are pre-filled paint colour into the container with no activator.
- ❑ Tintable technology is a DIY colour-matching aerosol system. User can self-match millions of colours without using equipment by filling straight into the aerosol can.
- ❑ Provide convenient and easy-to-operate solutions, anytime, anywhere.
- ❑ To a wide range of end-users, from ordinary home users to paint specialists.
- ❑ Industrial destruction to all the aerosol paint manufacturers in the world.

Colour match and paint your love with Tintable System

1. Your favourite car surface.



2. Select the colour from the menu. You will be prescribed with a guided colour formula.



3. Fill pigments into different dispenser tubes with prescribed colour ratio.



4. Stir & mix the pigments with mixing stick, to ensure final colour matches your desired surface.



6. Hand push the red button and mandrel break through the inner sleeve of the can.



7. Shake well for 5 minutes & ready for spray by plugging it onto the spray gun.

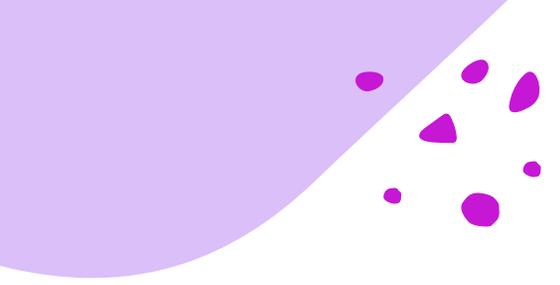


8. Perfect match!



5. Fill the final colour pigments into the tintable can.





Spray Paint Services





- ❑ Provide professional spray paint services to those who are in need, such as to refurbish, beautify, touch up, etc.
- ❑ Professional spray artists to offer door-to-door spray services.
- ❑ Licensed professional outlets to cater for walk-in spraying needs.
- ❑ Potential service markets targeting:
 - Motorcycle industry - total registered around 220 million units in ASEAN countries and nearly 10 million units in United States and European countries.
 - Motor vehicle industry - total registered around 240 million units in ASEAN countries and more than 500 million units in United States and European countries.



Digital Transformation





We are building:

- ❑ A data driven "O2O" (online to offline) platform
 - a "Grab + OYO" concept to match spray artists and end-users who are in need of spray paint services.
- ❑ Samurai Digital App
 - a blockchain technology-based system where each product is linked to the user app to track transactions for big data analytics and loyalty rewards.

Eventually all these will be integrated into the SAMURAI digital ecosystem to include other indirect services such as automotive services (car selling/rental), financial & banking, insurance, travelling and more.

THANK YOU



We Change Aerosol,
Aerosol Changes The World