## UMS HOLDINGS LIMITED

COMPANY REGISTRATION NO: 200100340R
Third Quarter Financial Statement And Dividend Announcement

## PART I - INFORMATION REQUIRED FOR QUARTERLY (Q1, Q2 \& Q3) HALF YEAR AND FULL YEAR

ANNOUNCEMENTS
1 (a) An income statement and statement of comprehensive income, or a statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

UNAUDITED CONSOLIDATED INCOME STATEMENT FOR THE PERIOD ENDED 30 SEPTEMBER 2023


## NOTES TO INCOME STATEMENT

## Note (a) Net finance income/(expense)

| Notes | Group |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q (3 months) |  |  | 9 months ended |  |  |
|  | 30 Sep 2023 | 30 Sep 2022 | Change | 30 Sep 2023 | 30 Sep 2022 | Change |
|  | S\$'000 | S\$'000 | \% | S\$'000 | S\$'000 | \% |


| Interest income from cash and cash equivalents |  | 424 | 41 | 934\% | 848 | 150 | 465\% |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Interest expense on lease liabilities and hire purchases |  | (123) | (109) | 13\% | (325) | (333) | -2\% |
| Interest expense from bank borrowings |  | (107) | (159) | -33\% | (372) ${ }^{\text {V }}$ | (444) | -16\% |
| Interest expense from loans from related parties |  | - | (9) | -100\% | (11) ${ }^{*}$ | (26) | -58\% |
| Net finance income/(expense) | (i) | 194 | (236) | -182\% | 140 | (653) | -121\% |

Note 1(a)(i) Improvement in net finance income/(expense) was due to higher interest income and lower bank borrowings.

## Note (b) Depreciation expense

The increase in depreciation was mainly due to fixed assets additions during the period.

## Note (c) Other expenses

|  | Notes | Group |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 3Q (3 months) |  |  | 9 months ended |  |  |
|  |  | 30 Sep 2023 | 30 Sep 2022 | Change | 30 Sep 2023 | 30 Sep 2022 | Change |
|  |  | S\$'000 | S\$'000 | \% | S\$'000 | S\$'000 | \% |
| Legal and professional fees | (i) | (825) | (913) | -10\% | $(3,301)$ | $(3,120)$ | 6\% |
| Utilities |  | $(2,074)$ | $(1,571)$ | 32\% | $(6,488)$ | $(4,590)$ | 41\% |
| Freight charges | (ii) | (471) | (787) | -40\% | $(1,446)$ | $(2,080)$ | -30\% |
| Insurance |  | (206) | (220) | -6\% | (585) ${ }^{\prime}$ | (603) | -3\% |
| Upkeep of properties and equipment |  | (338) | (454) | -25\% | $(1,228)$ | $(1,184)$ | 4\% |
| Upkeep of machinery | (iii) | (770) | (750) | 3\% | $(2,753)$ | $(1,839)$ | 50\% |
| Others | (iv) | $(1,039)$ | (435) | 139\% | $(3,039)$ | $(2,078)$ | 46\% |
|  |  | $(5,723)$ | $(5,130)$ | 12\% | $(18,840)$ | $(15,494)$ | 22\% |

Note 1(a)(c)(i) - Professional fees relates mainly to amounts payable to the Group's sales consultant. Refer to note 13.
Note 1(a)(c)(ii) - Decrease in freight charges was due to lower purchases during the period.
Note 1(a)(c)(iii) - The increase was mainly due to higher maintenance work during the period.
Note 1(a)(c)(iv) - The increase in others in 3Q2023 was mainly due to the one-off reversal of tax-penalty provision for a Malaysian subsidiary in 3Q2022.

## Note (d) Other credits / (charges)

|  | Notes | Group |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 3Q (3 months) |  |  | 9 months ended |  |  |
|  |  | 30 Sep 2023 | 30 Sep 2022 | Change | 30 Sep 2023 | 30 Sep 2022 | Change |
|  |  | S\$'000 | S\$'000 | \% | S\$'000 | S\$'000 | \% |
| Foreign exchange gain - net |  | 788 | 1,994 | -60\% | 853 | 4,232 | -80\% |
| Gain on disposal of PPE |  | 4 | 123 | -97\% | 619 " | 180 | 243\% |
| Property, plant \& equipment written off |  | - | - | N.M | (3) ${ }^{\prime \prime}$ | (1) | 321\% |
| Write-back for stock obsolescence |  | 17 | - | N.M | 62 | - | N.M |
| Allowance for stock obsolescense |  | (77) | - | N.M | (137) ${ }^{\prime \prime}$ | (209) | -34\% |
| Amortisation of intangible assets |  | (75) | (75) | 0\% | (225) | (225) | 0\% |
| Others |  | 225 | 80 | 181\% | 208 | 483 | -57\% |
| Other credits | (i) | 882 | 2,122 | -58\% | 1,377 | 4,460 | -69\% |

Note 1(a)(d)(i) - Decrease in other credits/(charges) was due to lower foreign exchange gain.

## Note (e) Income tax

|  | Notes | Group |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 3Q (3 months) |  |  | 9 months ended |  |  |
|  |  | 30 Sep 2023 | 30 Sep 2022 | Change | 30 Sep 2023 | 30 Sep 2022 | Change |
|  |  | S\$'000 | S\$'000 | \% | S\$'000 | S\$'000 | \% |
| Income tax: |  |  |  |  |  |  |  |
| - Current |  | $(2,198)$ | (96) | 2193\% | $(6,066)$ | $(10,390)$ | -42\% |
| Prior years |  | 139 | 11,989 | -99\% | 181 " | 11,916 | -98\% |
|  | (i) | $(2,059)$ | 11,893 | -117\% | $(5,885)$ | 1,526 | -486\% |

Note 1(a)(e)(i) - Increase in income tax expense was due to the reversal of tax provision for one of its Malaysian subsidiary in Q3 FY2022.

1(b) A statement of financial position (for the issuer and the group), together with a comparative statement as at the end of the immediately preceding financial year.

|  |  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 30 Sep 2023 | 31 Dec 2022 | 30 Sep 2023 | 31 Dec 2022 |
|  |  | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| ASSETS |  |  |  |  |  |
| Current Assets |  |  |  |  |  |
| Cash and bank balances | (i) | 55,778 | 61,672 | 298 | 1,073 |
| Trade receivables and other current assets | (ii) | 69,748 | 79,890 | 643 | 17,730 |
| Financial assets through profit and loss |  | 838 | 967 | 838 | 967 |
| Loan to subsidiaries |  | - | - | 5,370 | 5,486 |
| Inventories |  | 117,931 | 110,666 | - | - |
| Total Current Assets |  | 244,295 | 253,195 | 7,149 | 25,256 |
| Non-Current Assets |  |  |  |  |  |
| Investment in subsidiaries | (iii) | - | - | 265,961 | 262,863 |
| Property, plant and equipment |  | 141,801 | 135,428 | - | - |
| Right-of-use asssets |  | 10,453 | 10,952 | - | - |
| Investment property |  | 1,409 | 1,497 | - | - |
| Intangible assets |  | 88,026 | 88,251 | - | - |
| Deferred tax assets |  | 123 | 97 | - | - |
| Total Non-Current Assets |  | 241,812 | 236,225 | 265,961 | 262,863 |
| Total Assets |  | 486,107 | 489,420 | 273,110 | 288,119 |
| LIABILITIES AND EQUITY |  |  |  |  |  |
| Current Liabilities |  |  |  |  |  |
| Bank borrowings |  | 2,564 | 11,549 | - | 9,000 |
| Trade and other payables | (iv) | 50,578 | 57,947 | 59,707 | 53,269 |
| Loan from related parties | (v) | - | 909 | - | - |
| Lease liabilities |  | 770 | 761 | - | - |
| Income tax payable |  | 7,424 | 11,083 | - | - |
| Total Current Liabilities |  | 61,336 | 82,249 | 59,707 | 62,269 |
| Non Current Liabilities |  |  |  |  |  |
| Bank borrowings |  | 16,619 | 18,361 | - | - |
| Deferred tax liabilities |  | 9,456 | 10,611 | - | - |
| Long-term provision |  | 405 | 405 | - | - |
| Lease liabilities |  | 9,499 | 9,426 | - | - |
| Total Non-Current Liabilities |  | 35,979 | 38,803 | - | - |
| Total Liabilities |  | 97,315 | 121,052 | 59,707 | 62,269 |
| Capital and Reserves |  |  |  |  |  |
| Share capital |  | 136,623 | 136,623 | 136,623 | 136,623 |
| Treasury shares |  | (145) | (891) | - | (746) |
| Reserves |  | $(20,403)$ | $(16,814)$ | - | - |
| Retained earnings |  | 246,896 | 221,552 | 76,780 | 89,973 |
|  |  | 362,971 | 340,470 | 213,403 | 225,850 |
| Non-controlling interest |  | 25,821 | 27,898 | - | - |
| Total Equity |  | 388,792 | 368,368 | 213,403 | 225,850 |
| Total Liabilities and Equity |  | 486,107 | 489,420 | 273,110 | 288,119 |

1(b) A statement of financial position (for the issuer and the group), together with a comparative statement as at the end of the immediately preceding financial year (cont'd).

Note 1(b)(i) - The increase in net cash and cash equivalents by $\mathrm{S} \$ 4.8$ million (after netting-off bank borrowing) was mainly due to the net cash generated from operating activities, offset by purchase of property, plant and equipment and payment of dividends during the same period.

Note 1(b)(ii) - Trade receivables and other current assets decreased by $\mathbf{S} \$ 10.1$ million mainly due to lower sales during the period.

Note 1(b)(iii) Company Investment in Subsidiaries
The details of the subsidiaries as at 30 September 2023 are as follows:

| Name of subsidiaries | Effective percentage of equity held by the group |  | Company's cost of investment |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30 Sep 2023 | 31 Dec 2022 | 30 Sep 2023 | 31 Dec 2022 |
|  | \% | \% | S\$'000 | S\$'000 |
| Held by the Company |  |  |  |  |
| UMS Systems Pte Ltd (Singapore) | 100 | 100 | 9,561 | 9,561 |
| UMS International Pte Ltd (Singapore) | 100 | 100 | 800 | 800 |
| UMS Pte Ltd (Singapore) | 100 | 100 | 127,081 | 127,081 |
| UMS Aerospace Pte Ltd (Singapore) | 100 | 100 | 20,000 | 20,000 |
| Integrated Manufacturing Technologies Pte Ltd (Singapore) | 100 | 100 | 19,803 | 19,803 |
| Ultimate Machining Solutions (M) Sdn. Bhd. (Malaysia) | 100 | 100 | 30,772 | 30,772 |
| Kalf Engineering Pte Ltd (Singapore) | 51 | 51 | 990 | 990 |
| Starke Singapore Pte Ltd (Singapore) | 70 | 70 | 7,076 | 7,076 |
| Ultimate Mechanical System Sdn. Bhd. (Malaysia) | 100 | 100 | 7,643 | 7,643 |
| JEP Holdings Limited (Singapore) | 76.14 | 72 | 67,023 | 63,925 |
| Unquoted equity shares, at cost |  |  | 290,749 | 287,651 |
| Less: provision for impairment |  |  | $(24,788)$ | $(24,788)$ |
|  |  |  | 265,961 | 262,863 |

1（b）A statement of financial position（for the issuer and the group），together with a comparative statement as at the end of the immediately preceding financial year（cont＇d）．

| Ultimate Manufacturing Solutions（M）Sdn．Bhd． （Malaysia） | 100.00 | 100.00 |
| :---: | :---: | :---: |
| Held through UMS Pte Ltd |  |  |
| UMS Solutions Pte Ltd （Singapore） | 100.00 | 100.00 |
| Held through Kalf Engineering Pte．Ltd． |  |  |
| 浙江凯富环境治理工程有限公司 <br> （People＇s Republic of China） | 51.00 | 51.00 |
| Held through Starke Singapore Pte Ltd | 70.00 | 70.00 |
| Starke Asia Sdn．Bhd． （Malaysia） |  |  |
| Held through Ultimate Machining Solutions（M）Sdn．Bhd． |  |  |
| AllStar Manufacturing Sdn．Bhd． （Malaysia） | 100.00 | 100.00 |
| Held through UMS Aerospace Pte Ltd |  |  |
| Integrated Manufacturing Technologies Inc． （United States） | 100.00 | 100.00 |
| Held through JEP Holdings Limited |  |  |
| JEP Precision Engineering Pte Ltd （Singapore） | 76.14 | 74.00 |
| JEP Industrades Pte Ltd | 76.14 | 74.00 |
| （Singapore） |  |  |
| Dolphin Engineering Pte Ltd （Singapore） | 76.14 | 74.00 |
| Dolphin Manufacturing Solutions Sdn Bhd （Malaysia） | 76.14 | 74.00 |

Note 1（b）（i）（iv）－Trade and other payables decrease by $\$ \$ 7.37$ million mainly due to lower purchases and lower provisions．
Note 1（b）（i）（v）－Loan from related parties were fully repaid during the year．

1(c) A statement of cash flows (for the group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  | Notes | Group |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
|  |  | 3Q (3 months) |  | 9 months ended |  |
|  |  | 30 Sep 2023 | 30 Sep 2022 | 30 Sep 2023 | 30 Sep 2022 |
|  |  | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| Cash flows from operating activities |  |  |  |  |  |
| Profit before income tax |  | 17,479 | 31,985 | 51,235 | 84,302 |
| Adjustments for: |  |  |  |  |  |
| Depreciation expense |  | 4,876 | 3,834 | 14,389 | 11,314 |
| Property, plant and equipment written off |  | - | - | 3 | 1 |
| Write-back for stock obsolescence |  | 17 | - | (62) | - |
| Allowance for stock obsolescense |  | (77) | - | 137 | 209 |
| Gain on disposal of property, plant and equipment |  | (4) | (123) | (619) | (180) |
| Interest income |  | (424) | (41) | (848) | (150) |
| Interest expense |  | 230 | 276 | 708 | 802 |
| Amortisation of intangible assets |  | 75 | 75 | 225 | 225 |
| Unrealised foreign exchange loss |  | (202) | 192 | - | 210 |
| Operating cashflows before working capital changes |  | 21,970 | 36,198 | 65,168 | 96,733 |
| Changes in working capital: |  |  |  |  |  |
| Trade receivables and other current assets |  | $(3,707)$ | $(9,499)$ | 14,492 | $(11,996)$ |
| Inventories |  | $(5,435)$ | $(11,993)$ | $(7,339)$ | $(25,647)$ |
| Trade and other payables |  | $(3,777)$ | 7,148 | $(12,448)$ | 8,214 |
| Cash generated from operations |  | 9,051 | 21,854 | 59,873 | 67,304 |
| Income tax paid |  | $(5,579)$ | $(4,037)$ | $(11,282)$ | $(8,073)$ |
| Net cash generated from operating activities |  | 3,472 | 17,817 | 48,591 | 59,231 |
| Cashflows from investing activities |  |  |  |  |  |
| Proceeds from disposal of property, plant and equipment |  | 1 | 643 | 730 | 700 |
| Purchase of property, plant and equipment | ( i ) | $(9,614)$ | $(20,792)$ | $(22,050)$ | $(33,068)$ |
| Improvement to investment property |  | (3) | - | (32) | - |
| Proceeds from sale of quoted shares |  | 8 | - | 129 | - |
| Investment in quoted shares |  | - | (181) | - | $(1,343)$ |
| Net cashflows on investment in a subsidiary |  | $(3,096)$ | (48) | $(3,096)$ | $(2,268)$ |
| Interest received |  | 424 | 41 | 848 | 150 |
| Net cash used in investing activities |  | $(12,280)$ | $(20,337)$ | $(23,471)$ | $(35,829)$ |
| Cashflows from financing activities |  |  |  |  |  |
| Proceeds from bank borrowings |  | - | 7,000 | - | 26,917 |
| Repayment of bank borrowings |  | (460) | $(10,742)$ | $(10,727)$ | $(35,664)$ |
| Interest paid |  | (109) | (163) | (380) | (464) |
|  |  | (569) | $(10,905)$ | $(11,107)$ | $(36,128)$ |
| Proceeds from sale of treasury shares |  | - | 3,056 | 1,892 | 3,056 |
| Repayment of lease liabilities |  | (320) | (534) | $(1,029)$ | $(1,506)$ |
| Repayment to related parties |  | - | - | (909) | - |
| Dividend paid |  | $(6,705)$ | $(6,668)$ | $(20,116)$ | $(20,004)$ |
| Net cash used in financing activities |  | $(7,594)$ | $(8,051)$ | $(31,269)$ | $(27,665)$ |
| Net decrease in cash and cash equivalents |  | $(16,402)$ | $(10,571)$ | $(6,150)$ | $(4,263)$ |
| Net effect of exchange rate changes |  | 97 | $(1,330)$ | 256 | $(2,247)$ |
| Cash and cash equivalents at beginning of the period |  | 72,083 | 70,477 | 61,672 | 65,086 |
| Cash and cash equivalents at end of the period |  | 55,778 | 58,576 | 55,778 | 58,576 |

Note : 1c( i )
The reconciliation of purchase of property, plant and equipment ("PPE") is presented below:

| 30 Sep 2023 | 30 Sep 2022 |
| ---: | ---: |
| S\$'000 | S\$'000 |
|  |  |
| 22,491 | 17,446 |
| $(441)$ | 15,622 |
| 22,050 | 33,068 |

1(d) A statement of comprehensive income (for the group) together with a comparative statement for the corresponding period of the immediately preceding financial year.

|  | Group |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | 3Q (3 months) |  |  | 9 months ended |  |  |
|  | 30 Sep 2023 | 30 Sep 2022 | Change | 30 Sep 2023 | 30 Sep 2022 | Change |
|  | S\$'000 | S\$'000 | \% | S\$'000 | S\$'000 | \% |
| Net profit for the period | 15,421 | 43,878 | -65\% | 45,350 | 85,827 | -47\% |
| Other comprehensive income/(loss), net of income tax: Items that may be classified subsequently to profit \& loss: |  |  |  |  |  |  |
| Exchange differences on translation of foreign operations | 178 | $(2,073)$ | -109\% | $(3,606)$ | $(3,958)$ | -9\% |
| Total comprehensive income for the period | 15,599 | 41,805 | -63\% | 41,744 | 81,869 | -49\% |
| Attributable to: |  |  |  |  |  |  |
| Equity holders of the Company | 15,530 | 40,523 | -62\% | 40,725 | 78,221 | -48\% |
| Non-controlling interests | 69 | 1,282 | -95\% | 1,019 | 3,649 | -72\% |
|  | 15,599 | 41,805 | -63\% | 41,744 | 81,870 | -49\% |

1(e)(i) A statement (for the issuer and group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalization issues and distribution to shareholders, together with a comparative statement for the corresponding period of the immediate preceding financial year.

|  | Attributable to owners of the Company |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| GROUP | Share <br> Capital S\$'000 | Treasury <br> Shares <br> S\$'000 | $\begin{gathered} \text { Reserves } \\ \text { S\$'000 } \end{gathered}$ | Retained Earnings S\$'000 | $\begin{aligned} & \text { Total } \\ & \text { S\$'000 } \end{aligned}$ | NonControlling Interests S\$'000 | $\begin{aligned} & \text { Total } \\ & \text { S\$'000 } \end{aligned}$ |
| Balance as at 1 January 2023 | 136,623 | (891) | $(16,814)$ | 221,552 | 340,470 | 27,898 | 368,368 |
| Changes in equity for first quarter |  |  |  |  |  |  |  |
| Net profit for the period | - | - | - | 17,359 | 17,359 | 321 | 17,680 |
| Other comprehensive (loss)/income for the period - exchange differences on translation of foreign operations | - | - | (747) | - | (747) | 8 | (739) |
| Total comprehensive (loss)/income for the period | - | - | (747) | 17,359 | 16,612 | 329 | 16,941 |
| Sale of treasury shares | - | 746 | - | 1,146 | 1,892 | - | 1,892 |
| Balance as at 31 March 2023 | 136,623 | (145) | $(17,561)$ | 240,057 | 358,974 | 28,227 | 387,201 |

Changes in equity for second quarter
Net profit for the period
Other comprehensive loss for the
period - exchange differences on translation of foreign operations
Total comprehensive (loss)/income for the period

| - | - | - | 11,617 | 11,617 | 633 | 12,250 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | - |  |  |  |  |  |
|  | - | - | $(3,034)$ | $(11)$ | $(3,045)$ |  |
| - | - | $(3,034)$ | 11,617 | $\mathbf{8 , 5 8 3}$ | $\mathbf{6 2 2}$ | $\mathbf{9 , 2 0 5}$ |
| - | - | - | $(13,411)$ | $(13,411)$ | - | $(13,411)$ |
| 136,623 | $(145)$ | $(20,595)$ | 238,263 | 354,146 | 28,849 | 382,995 |

Dividend paid
Balance as at 30 June 2023

| - | - | - | 15,338 | 15,338 | 82 | 15,420 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | - | - | - | $(3,096)$ | $(3,096)$ |
|  | - | 192 | - | 192 | $(14)$ | 178 |
| - | - | 192 | 15,338 | 15,530 | $(3,028)$ | 12,502 |
| - | - | - | $(6,705)$ | $(6,705)$ | - | $(6,705)$ |
| 136,623 | $(145)$ | $(20,403)$ | 246,896 | 362,971 | 25,821 | 388,792 |

## GROUP <br> Balance as at 1 January 2022

Changes in equity for first quarter Net profit for the period
Other comprehensive loss for the period - exchange differences on translation of foreign operations
Total comprehensive (loss)/income for the period

Effect on non-controlling interest on acquisition of a subsidiary
Balance as at 31 March 2022

Changes in equity for second quarter
Net profit for the period
Other comprehensive loss for the period - exchange differences on translation of foreign operations
Total comprehensive (loss)/income for the quarter

Dividend paid
Effect on non-controlling interest on acquisition of a subsidiary Balance as at 30 June 2022

Changes in equity for third quarter
Net profit for the period
Other comprehensive loss for the
period - exchange differences on translation of foreign operations
Total comprehensive (loss)/income for the quarter
Dividend paid
Sale of treasury shares
effect on non-controlling interests on acquisition of a subsidiary

Balance as at 30 September 2022

| Attributable to owners of the Company |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Share | Treasury |  | Retained |  | NonControlling |  |
| Capital | Shares | Reserves | Earnings | Total | Interests | Total |
| S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 | S\$'000 |
| 136,623 | $(2,064)$ | $(11,665)$ | 156,009 | 278,903 | 25,371 | 304,274 |


| - | - | - | 19,371 | 19,371 | 1,318 | 20,689 |
| ---: | ---: | ---: | ---: | ---: | ---: | ---: | ---: |
| - | - | $(319)$ | - | $(319)$ | $(17)$ | $(336)$ |
| - | - | $(319)$ | 19,371 | 19,052 | 1,301 | 20,353 |
| - | - | - | $(257)$ | $(257)$ | $(261)$ | $(518)$ |
| 136,623 | $(2,064)$ | $(11,984)$ | 175,123 | 297,698 | 26,411 | 324,109 |


| - |  |  | 20,175 | 20,175 | 1,086 | 21,261 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| - | - | $(1,529)$ | - | $(1,529)$ | (20) | $(1,549)$ |
| - | - | $(1,529)$ | 20,175 | 18,646 | 1,066 | 19,712 |
| - | - | - | $(13,336)$ | $(13,336)$ | - | $(13,336)$ |
| - | - | - | (925) | (925) | $(1,057)$ | $(1,982)$ |
| 136,623 | $(2,064)$ | $(13,513)$ | 181,037 | 302,083 | 26,420 | 328,503 |


| - | - | - | 42,482 | 42,482 | 1,396 | 43,878 |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  |  |  |  |  |
| - | - | $(1,959)$ | - | $(1,959)$ | $(114)$ | $(2,073)$ |
| - | - | $(1,959)$ | 42,482 | 40,523 | 1,282 | 41,805 |
| - | - | - | $(6,668)$ | $(6,668)$ | - | $(6,668)$ |
| - | 1,173 | - | 1,883 | 3,056 | - | 3,056 |
| - | - | $(85)$ | $(85)$ | $(162)$ | $(247)$ |  |
| 136,623 | $(891)$ | $(15,472)$ | 218,649 | 338,909 | 27,540 | 366,449 |


| COMPANY | Share <br> Capital <br> S\$'000 | Treasury <br> Shares <br> S\$'000 | Retained Earnings S\$'000 | $\begin{aligned} & \text { Total } \\ & \text { S\$'000 } \end{aligned}$ |
| :---: | :---: | :---: | :---: | :---: |
| Balance as at 1 January 2023 | 136,623 | (746) | 89,973 | 225,850 |
| Changes in equity for first quarter |  |  |  |  |
| Net profit for the period | - | - | 8,121 | 8,121 |
| Total comprehensive income for the quarter | - | - | 8,121 | 8,121 |
| Sale of treasury shares | - | 746 | 1,146 | 1,892 |
| Balance as at 31 March 2023 | 136,623 | - | 99,240 | 235,863 |
| Changes in equity for second quarter |  |  |  |  |
| Net loss for the period | - | - | $(1,434)$ | $(1,434)$ |
| Total comprehensive expenses for the quarter | - | - | $(1,434)$ | $(1,434)$ |
| Dividend paid | - | - | $(13,411)$ | $(13,411)$ |
| Balance as at 30 June 2023 | 136,623 | - | 84,395 | 221,018 |
| Changes in equity for third quarter |  |  |  |  |
| Net loss for the period | - | - | (910) | (910) |
| Total comprehensive expenses for the quarter | - | - | (910) | (910) |
| Dividend paid | - | - | $(6,705)$ | $(6,705)$ |
| Balance as at 30 September 2023 | 136,623 | - | 76,780 | 213,403 |
| COMPANY | Share <br> Capital <br> S\$'000 | Treasury <br> Shares S\$'000 | Retained <br> Earnings S\$'000 | $\begin{aligned} & \text { Total } \\ & \text { S\$'000 } \end{aligned}$ |
| Balance as at 1 January 2022 | 136,623 | $(1,919)$ | 87,526 | 222,230 |
| Changes in equity for first quarter |  |  |  |  |
| Net loss for the period | - | - | (949) | (949) |
| Total comprehensive expenses for the quarter | - | - | (949) | (949) |
| Balance as at 31 March 2022 | 136,623 | $(1,919)$ | 86,577 | 221,281 |
| Changes in equity for second quarter |  |  |  |  |
| Net profit for the period | - | - | 24,111 | 24,111 |
| Total comprehensive expenses for the quarter | - | - | 24,111 | 24,111 |
| Dividend paid | - | - | $(13,336)$ | $(13,336)$ |
| Balance as at 30 June 2022 | 136,623 | $(1,919)$ | 97,352 | $\underline{232,056}$ |
| Changes in equity for third quarter |  |  |  |  |
| Net profit for the period | - | - | 4,046 | 4,046 |
| Total comprehensive expenses for the quarter | - | - | 4,046 | 4,046 |
| Sale of treasury shares | - | 1,173 | 1,883 | 3,056 |
| Dividend paid | - | - | $(6,668)$ | $(6,668)$ |
| Balance as at 30 September 2022 | 136,623 | (746) | 96,613 | 232,490 |

1(e)(ii) Details of any changes in the company's share capital arising from rights issue, bonus issue, subdivision, consolidation share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purposes since the end of the previous period reported on. State the number of shares that may be issued on conversion of all outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the issuer, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year.

There was no change in the Company's issued share capital since the last financial year ended 31 December 2022 to 30 September 2023.

1(e)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year.

The total number of issued shares excluding treasury shares as at 30 September 2023 was 670,535,941 (31 December 2022: 669,078,641).

1(e)(iv) A statement showing all sales, transfers, cancellation and/ or use of treasury shares as at the end of the current financial period reported on.

Treasury Shares Number of shares
Balance as at 1 January 2023
3,750,000
Sold during YTDQ3FY2023
Balance as at 30 September 2023
$(3,750,000)$

1(e)(v) A statement showing all sales, transfers, cancellation and/ or use of subsidiary holdings as at the end of the current financial period reported on.

There were no sales, transfers, cancellation and/ or use of subsidiary holdings as at 30 September 2023.

2 Whether the figures have been audited, or reviewed and in accordance with which auditing standard or practice.
The figures have not been audited or reviewed by our external auditors.

3 Where the figures have been audited or reviewed, the auditors' report (including and qualifications or emphasis of matter).

Not applicable.

4 Whether the same accounting policies and methods of computation as in the issuer's most recently audited annual financial statements have been applied.

Except as stated in Note 5, the Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period as those of the audited financial statements for the financial year ended 31 December 2022.

5 If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reason for, and the effect of the change.

The adoption of new and revised standards did not have substantial effect on the financial performance and position of the Group for the current financial period ended 30 September 2023.

6 Earnings per ordinary share of the Group for the current period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends.

|  | 3Q | 9 Mon | Ended |
| :---: | :---: | :---: | :---: |
| 30-Sep-23 | 30-Sep-22 | 30-Sep-23 | 30-Sep-22 |

Earnings per ordinary share of the Group based on net profit attributable to owners of the company:-

| (a) Base on the weighted average number of ordinary shares on issue | 2.29 cents | 6.35 cents | 6.61cents | 12.29 cents |
| :---: | :---: | :---: | :---: | :---: |
| - Weighted average number of shares (excluding treasury shares) | 670,535,941 | 669,078,641 | 670,407,827 | 667,558,573 |
| (b) On a fully diluted basis | 2.29 cents | 6.35 cents | 6.61cents | 12.29 cents |
| - Weighted average number of shares (excluding treasury shares) | 670,535,941 | 669,078,641 | 670,407,827 | 667,558,573 |

7 Net asset value (for the issuer and group) per ordinary share based on issued share capital of the issuer at the end of the (a) current period reported on and (b) immediate preceding financial year.

|  | Group |  | Company |  |
| :---: | :---: | :---: | :---: | :---: |
|  | 30-Sep-23 | 31-Dec-22 | 30-Sep-23 | 31-Dec-22 |
| Net asset value per ordinary share based on total number of issued shares (excluding treasury shares) | 54.13 cents | 50.89 cents | 31.83 cents | 33.76 cents |
| Total number of issued shares (excluding treasury shares) | 670,535,941 | 669,078,641 | 670,535,941 | 669,078,641 |

8 A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion on the following:
(a) any significant factors that affected the turnover, costs and earnings of the Group for the current financial period reported on, including (where applicable) seasonable or cyclical factors; and any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on.

## Revenue

9 Months 2023 vs 2022

|  | Group |  |  |
| :---: | :---: | :---: | :---: |
|  | 9 Months Ended |  |  |
|  | 30 Sep 2023 S\$'000 | $\begin{gathered} 30 \text { Sep } 2022 \\ \text { S\$'000 } \end{gathered}$ | Change \% |
| Business Segments |  |  |  |
| Semiconductor (Semicon) | 200,548 | 238,351 | -16\% |
| Aerospace | 15,242 | 10,799 | 41\% |
| Others | 10,601 | 22,263 | -52\% |
|  | 226,391 | 271,413 | -17\% |
|  |  |  |  |
| Geographical Regions |  |  |  |
| Singapore | 161,662 | 189,379 | -15\% |
| United States of America ("US") | 24,764 | 25,509 | -3\% |
| Taiwan | 20,732 | 26,034 | -20\% |
| Malaysia | 6,883 | 15,901 | -57\% |
| Others | 12,350 | 14,590 | -15\% |
|  | 226,391 | 271,413 | -17\% |

## Revenue

3Q2023 vs 3Q2022

| Group |  |  |
| ---: | :---: | :---: |
| 3 Months Ended |  |  |
| 30 Sep 2023 | 30 Sep 2022 | Change |
| S\$'000 | S\$'000 |  |
|  |  |  |
|  |  | $-29 \%$ |
| 63,045 | 89,394 | $35 \%$ |
| 5,162 | 3,835 | $-55 \%$ |
| 3,052 | 6,844 | $-29 \%$ |
| 71,260 | 100,073 |  |

## Geographical Regions

Singapore
United States of America ("US")
Taiwan
Malaysia
Others

| 51,878 | 72,352 | $-28 \%$ |
| ---: | ---: | ---: |
| 7,880 | 8,940 | $-12 \%$ |
| 5,661 | 8,984 | $-37 \%$ |
| 1,994 | 5,761 | $-65 \%$ |
| 3,847 | 4,036 | $-5 \%$ |
| 71,260 | 100,073 | $-29 \%$ |

## Revenue

Group revenue continued to show signs of stabilization in the latest quarter under review. While sales softened $29 \%$ to $\mathrm{S} \$ 71.3$ million in 3QFY2023 from S $\$ 100.1$ million in 3QFY2022, revenue dipped about $4 \%$ compared to sales of $\mathbf{S} \$ 74.4$ million recorded in 2QFY2023.

The weaker performance was due to lower sales from both its Semiconductor and Others businesses, which was partially lifted by a better performance from its Aerospace business.

Year over year, third quarter revenue in its Semiconductor segment fell 30\% due to slower global semiconductor demand. Revenue in Others segment also decreased by $55 \%$ mainly due to the weaker material and tooling distribution business affected by the general business slowdown.

Revenue in Aerospace jumped $35 \%$ buoyed by the sustained recovery of the global aerospace industry.
Quarter over quarter, sales continued to stabilise in 3QFY2023. Semiconductor sales slipped just 3\% and others revenue eased by $15 \%$ compared to 2QFY2023. Aerospace segment sales however dipped $13 \%$.

The lower overall Semiconductor revenue was due to declines in both its Semiconductor Integrated System sales and Component sales. Semiconductor Integrated System sales fell $25 \%$ from S $\$ 44.7$ million in 3QFY2022 to S $\$ 33.3$ million in 3QFY2023 while revenue from component sales dropped $34 \%$ from S $\$ 44.7$ million in 3QFY2022 to $\$ \$ 29.7$ million in 3QFY2023.

All the Group's key geographical markets posted lower sales in 3QFY2023. Revenue in Singapore fell 28\% compared to 3QFY2022 mainly due to lower overall semiconductor sales. US sales decreased $12 \%$ due to lower component sales for new equipment. Revenue in Taiwan declined $37 \%$ as a result of lower component spares sales and revenue in others eased 5\%.

Weaker material and tooling distribution demand caused its revenue in Malaysia to plunge by $65 \%$.

## 9MFY2023

Group revenue fell $17 \%$ when compared to 9MFY2022 as global semiconductor demand remained soft.
Sales in the Semiconductor segment and others segment dropped $16 \%$ and $53 \%$ respectively while revenue in its Aerospace business soared $41 \%$ on the back of robust recovery in global aviation.

Semiconductor Integrated System sales inched up 1\% to S\$108.0 million in 9MFY2023 from S\$106.6 million in 9MFY2022. During the same period, revenue from Component sales dived $30 \%$ to $\mathrm{S} \$ 92.7$ million from $\mathrm{S} \$ 131.7$ million.

All of the Group's key geographical markets reported softer sales.
Revenue in Singapore, US, Taiwan, Malaysia and Others decreased $15 \%, 3 \%, 20 \%, 57 \%$ and $15 \%$ respectively as compared to 9MFY2022.

## Profitability

## 3QFY2023

Compared to 2QFY2023, the Group's 3QFY2023 bottom-line improved - indicating an upturn in performance. Group pre-tax profit grew $26.5 \%$ to S $\$ 17.5$ million in 3QFY2023 from S $\$ 13.8$ million in 2QFY2023 while net profit rose $25.9 \%$ to S $\$ 15.4$ million from S $\$ 12.3$ million in 2QFY2023 and net attributable profit climbed $32.0 \%$ to $\mathrm{S} \$ 15.3$ million from $\mathrm{S} \$ 11.6$ million in the same period.

Year-over-year, the Group posted a third quarter pre-tax profit decline of $45 \%$, while net profit and net attributable profit fell $65 \%$ and $64 \%$ respectively.

The lower 3QFY2023 profit was caused by the Group's softer sales, lower foreign exchange gain, higher expenses as well as an increase in income tax due to the reversal of tax provision for one of its Malaysian subsidiaries in Q3 FY2022.

The Group however benefitted from lower personnel expenses (which fell 17\%); and improved material margins which grew to $51.2 \%$ from $50.5 \%$ in 3QFY2022 - mainly due to higher USD/SGD exchange rates and better margins arising from the renewal of its integrated system contract with its key customer.

## 9MFY2023

Group pre-tax profit decreased 39\% compared to S\$51.2 million in 9MFY2023 compared to S\$84.3 million in 9MFY2022. Net profit and net attributable profit fell $47 \%$ to $\mathrm{S} \$ 45.4$ million and $46 \%$ to $\mathrm{S} \$ 44.3$ million respectively.

The lower earnings were due to lower gross material margin which edged down to $49.2 \%$ from $51.2 \%$ in 9MFY2022, lower foreign exchange gain as well as higher expenses and increased income tax for one of its Malaysian subsidiaries. The Group's bottom-line however, benefitted from lower personnel costs and freight charges.

## Cash flow

The Group's financial position remains healthy.

## 3MFY2023

In 3QFY2023, the Group registered S\$3.5 million positive net cash (vs S\$17.8 million in 3QFY2022) from operating activities and a negative free cash flow of $\mathbf{S} \$ 6.1$ million (vs -S $\$ 2.1$ million in 3QFY2022).

The lower net cash from operating activities was caused by some delay in receivables collection, payment of staff bonus and the inventory build-up in preparation for new projects.

## 9MFY2023

The Group maintained a positive net cash position.
It registered $\$ 48.6$ million positive net cash (vs S $\$ 59.2$ million in 9MFY2022) from operating activities and $\$ \$ 27.3$ million free cash flow (vs S\$26.9 million in 9MFY2022).

During the period, the Group also repaid bank borrowings of $\mathrm{S} \$ 10.7$ million and cleared its balance of S $\$ 0.9 \mathrm{million}$ in shareholder loan. The Group also disposed its treasury shares and paid out $\mathrm{S} \$ 20.1$ million in dividend during the period.

Its net cash and cash equivalents (net of bank borrowings) improved to S $\$ 36.6$ million as at 30 September 2023 compared to S $\$ 31.8$ million as at 31 December 2022.

## Note 10

## A commentary at the date of announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months.

The Group's positive third quarter results underscored its operational resilience amid challenging market conditions and the benefits of its diversification strategy into the aerospace industry which is enjoying robust recovery in air travel worldwide.

While global chip demand remains soft, there are now signs of an industry rebound. Compared to 2QFY2023, Group sales continued to stabilize in 3QFY2023 while earnings recorded double digit growth.

Its robust Semiconductor business performance is mainly attributed to its Integrated System business, which forms a higher share in the global foundry sector.

The Group's performance in the coming months will be supported by the sanguine guidance of some major semiconductor equipment makers which expect "to deliver sustainable outperformance" going forward ${ }^{1}$ and "tremendous growth vectors ahead and will be investing strategically to drive long-term outperformance."2

According to SEMI, a 2024 rebound is expected to continue through 2026, with wafer shipments setting new highs as silicon demand increases to support artificial intelligence (AI), high-performance computing (HPC), 5G, automotive and industrial applications. ${ }^{3}$

SEMI also predicts Fab equipment spending to recover to US\$97billion (rising $15.5 \%$ YoY) and Total Foundry capacity (including Foundry/IDM) to increase 7\% in 2024. Investments into fab construction projects which hit a historical high in 2023 is expected to continue to a higher level in $2024 .{ }^{4}$

The Group's optimism is also lifted by its Aerospace business which is anticipated to accelerate on the wings of a sustained aviation rebound.

With the completion of its new production facilities in Penang, the Group is well poised to capture new growth opportunities on the horizon. Additional power supply for the factory is secured and machine installation is progressing well.

In view of the Group's robust performance and in line with its practice of consistently rewarding shareholders for their loyalty and support, the Board has recommended to maintain its interim dividend of 1.2 cents for 3QFY2023.

Barring unforeseen circumstances, the Group will stay profitable in FY2023.

## Source:

1. Applied Materials Announces 3Q 2023 Results
https://www.printedelectronicsnow.com/contents/view breaking-news/2023-08-18/applied-materials-announces-3q-2023-results/
2. Lam Research Corporation Reports Financial Results for the Quarter Ended September 24, 2023
https://newsroom.lamresearch.com/2023-10-18-Lam-Research-Corporation-Reports-Financial-Results-for-the-Quarter-Ended-September-24,-2023
3. Global Silicon Wafer Shipment Growth to Bounce Back in 2024 after 2023 decline, SEMI reports
https://www.semi.org/en/news-media-press-releases/semi-press-releases/global-silicon-wafer-shipment-growth-to-bounce-back-in-2024-after-2023-decline-semi-reports
4. World Fab forecast
https://www.semi.org/en/products-services/market-data/world-fab-
forecast?utm source=google\&utm medium=cpc\&utm campaign=HQ-OA-20220307--
MITGoogle\&utm content=136742692200\&utm term=chip\%20making\%20companies\&utm source=google\&utm medium=cpc\&utm device=c\&utm campaign=16510734446\&utm adgroup=136742692200\&utm extension=\&utm term=chip\%20making\%20compan ies\&utm landingpage=https://www.semi.org/en

## 11 Dividend

## (a) Current Financial Period Reported

Any dividend declared for the current financial period reported on? Yes

| Name of Dividend | Proposed Interim Dividend |
| :--- | :--- |
| Dividend Type | Cash |
| Dividend Amount (SGD) | 1.2 cent per ordinary share. <br> (tax exampt one-tier) |
| Tax rate | Not applicable |

## (b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? Yes

| Name of Dividend | Proposed Interim Dividend |
| :--- | :--- |
| Dividend Type | Cash |
| Dividend Amount (SGD) | 1.0 cent per ordinary share, <br> (tax exampt one-tier) |
| Tax rate | Not applicable |

## (b) Date payable

15 December 2023

## (d) Record date

NOTICE IS HEREBY GIVEN THAT the Share Transfer Books and Register of Members of the Company will be closed on 5 December 2023, for the purpose of determining members' entitlements to the Third Interim Dividend of 1.2 cent per ordinary share (tax-exempt one-tier) for the financial year ending 31 December 2023.

Duly completed registrable transfers received by the Company's Share Registrar, In.Corp Corporate Services Pte. Ltd., 30 Cecil Street \#19-08 Prudential Tower Singapore 049712 up to the close of business at 5.00 p.m. on 4 December 2023 will be registered before entitlement to the Third Interim Dividend are determined. Members whose Securities Accounts with The Central Depository (Pte) Limited are credited with shares at 5.00 p.m. on 4 December 2023 will be entitled to the Third Interim Dividend.

12 If no dividend has been declared/recommended, a statement to that effect.
Not applicable.

13 If the Group has obtained a general mandate from shareholders for IPTs, the aggregate value of such transactions as required under Rule 920 (1) (a) (ii). If no IPT mandate has been obtained, a statement to that effect.

| Name of interested person | Nature of Relationship | 9 months ended 30th Sept 2023 |
| :--- | :--- | :--- |
|  |  | Aggregate value of all interested <br> person transactions during the <br> financial period under review <br> (excluding transactions less than <br> \$100,000 and transactions conducted <br> under shareholders' mandate <br> pursuant to Rule 920 of the SGX <br> Listing Manual) |
| Sure Achieve Consultant Pte Ltd |  | S\$'000 |

## BY ORDER OF THE BOARD

## Luong Andy

Chief Executive Officer
10 November 2023

