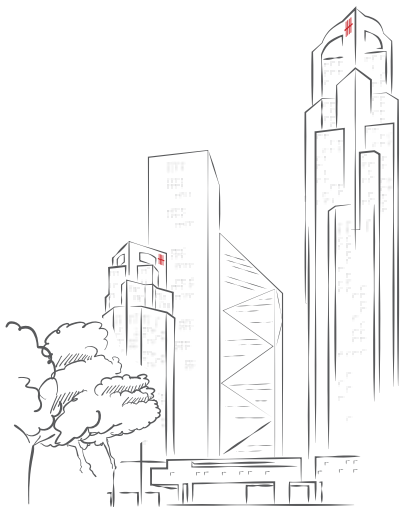




MEMBER OF THE UOB GROUP



United Overseas Insurance Limited

Unaudited Results for Period Ended 30 September 2022

Financial Highlights

3 November 2022

Private and Confidential

Review of Performance

	Description	9M22	9M21	9M22/9M21	
		<u>S\$m</u>	<u>S\$m</u>	<u>S\$m</u>	<u>%</u>
(I)	<u>Underwriting Income</u>				
(i)	Gross Premium Written	78.59	77.31	1.28	1.7
(ii)	Net Premium Written	33.53	32.54	0.99	3.0
(iii)	Net Earned Premium	32.27	30.18	2.09	6.9

Gross premium increased by \$1.28 million or 1.7% to \$78.59 million. The increase was mainly from Property, Marine and Reinsurance classes of insurance.

Net earned premium increased by \$2.09 million or 6.9% to \$32.27 million mainly due to higher net premium written in the current period.

Review of Performance

	Description	9M22	9M21	9M22/9M21	
		<u>S\$m</u>	<u>S\$m</u>	<u>S\$m</u>	<u>%</u>
(II)	<u>Underwriting Expenses</u>				
(i)	Net Claims Incurred	10.13	8.48	1.65	19.5
(ii)	Net Commission Income	1.34	1.65	(0.31)	(18.8)
(iii)	Management Expenses	11.05	11.12	(0.07)	(0.6)

Net claims incurred increased by \$1.65 million or 19.5%. Higher claims were incurred in Employers' Liability, Other Accident, Marine and Reinsurance lines of business.

Net commission income decreased by \$0.31 million due to higher commission paid.

Management expenses decreased by 0.6% to \$11.05 million. This was mainly due to savings from office leases at Springleaf Tower as UOI has moved to its new headquarters at 146 Robinson Road in Q4 2021.

Review of Performance

	Description	9M22	9M21	9M22/9M21	
		<u>S\$m</u>	<u>S\$m</u>	<u>S\$m</u>	<u>%</u>
(III)	<u>Profit Components</u>				
(i)	Net Underwriting Profit	12.43	12.23	0.20	1.6
(ii)	Non-Underwriting Income	0.11	8.09	(7.98)	(98.6)
(iii)	Net Profit Before Tax	12.54	20.32	(7.78)	(38.3)

Consequently, underwriting profit increased by 1.6% to \$12.43 million.

Non-underwriting income was \$0.11 million as compared to \$8.09 million in the corresponding period last year. The decrease was due mainly to higher losses from investments.

Consequently, overall profit before tax decreased by \$7.78 million or 38.3% to \$12.54 million.

Review of Performance

	Description	9M22	9M21	9M22/9M21	
		<u>S\$m</u>	<u>S\$m</u>	<u>S\$m</u>	<u>%</u>
(IV)	<u>Comprehensive Income</u>				
(i)	Net Profit After Tax	10.50	17.14	(6.64)	(38.7)
(ii)	Other Comprehensive (Loss) / Income, Net of Tax	(32.59)	8.08	(40.67)	(503.3)
(iii)	Total Comprehensive (Loss) / Income	(22.09)	25.22	(47.31)	(187.6)

Other comprehensive income, net of tax recorded a loss of \$32.59 million as compared to a gain of \$8.08 million in the corresponding period last year due to losses in investments. This result was largely attributed to the weak performance for global equity and fixed income markets, inflation and interest rate hikes.

Overall, total comprehensive income decreased by \$47.31 million or 187.6%, when compared to the corresponding period last year.

Review of Performance

	Description	9M22	9M21	9M22/9M21	
				<u>Inc / (Decr)</u>	<u>%</u>
(V)	Return on Equity (%)	3.4	5.2	(1.8) pt	-
(VI)	Total Assets (\$m)	612.12	649.51	(37.39)	(5.8)
(VII)	Return on Assets (%)	2.3	3.5	(1.2) pt	-
(VIII)	Net Asset Value Per Share (\$)	6.72	7.14	(0.42)	(5.9)

The Company's return on equity decreased from 5.2% to 3.4%.

Total assets of the Company decreased by 5.8% to \$612.12 million this year.

Return on assets decreased from 3.5% to 2.3% this year.

Net asset value per share decreased from \$7.14 to \$6.72.

Review of Performance

	Description	9M22	9M21	Increase / (Decrease) % - pt
		<u>%</u>	<u>%</u>	<u>% pt</u>
(IX)	<u>Ratios</u>			
(i)	Net Incurred Loss Ratio	31.4	28.1	3.3
(ii)	Net Commission Ratio	(4.2)	(5.5)	1.3
(iii)	Management Expenses Ratio	34.2	36.9	(2.7)
(iv)	Underwriting Profit Ratio	38.5	40.5	(2.0)

(i) Net incurred loss ratio is computed by dividing net claims incurred by net earned premium.

(ii) Net commission ratio is computed by dividing net commission by net earned premium.
When this ratio is in negative, net commission is an income to the Company.

(iii) Management expenses ratio is computed by dividing management expenses for insurance operations by net earned premium.

(iv) Underwriting profit ratio is computed by dividing net underwriting profit by net earned premium.

