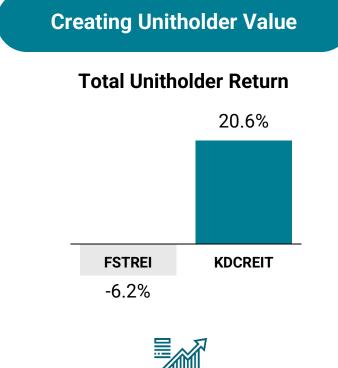




# FY 2024 Highlights



# FY 2024 Key Highlights





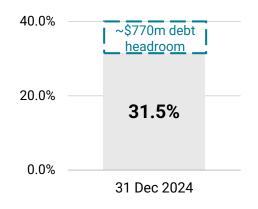
9.451 cts

Distribution per Unit<sup>1</sup>











~\$1.1b

Equity fund Raise<sup>3</sup>

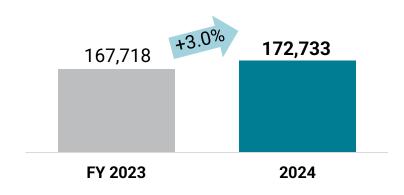
Computed based on distributable income after setting aside Capex Reserves.

<sup>2.</sup> Calculated based on the signing rental income of the contracts renewed in the year divided by the preceding terminating rental income of the expiring contracts.

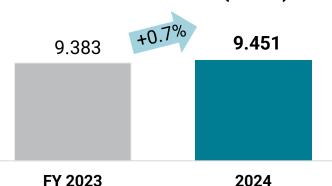
<sup>3.</sup> Includes Sponsor Subscription of \$85m which was completed in Feb 2025.

# **Robust Financial Performance**

## Distributable Income (\$'000)<sup>1</sup>



## **Distribution Per Unit (cents)**<sup>2</sup>



| (\$'000)                          | FY 2024  | FY 2023  | % Change |
|-----------------------------------|----------|----------|----------|
| Gross Revenue                     | 310,287  | 281,207  | +10.3    |
| Property Expenses                 | (50,001) | (36,256) | +37.9    |
| Net Property Income               | 260,286  | 244,951  | +6.3     |
| Finance Income                    | 15,390   | 10,929   | +40.8    |
| Finance Costs                     | (51,509) | (48,518) | +6.2     |
| Distributable Income <sup>1</sup> | 172,733  | 167,718  | +3.0     |
| DPU <sup>2</sup> (cents)          | 9.451    | 9.383    | +0.7     |
| Adjusted DPU <sup>3</sup> (cents) | 9.504    | 9.383    | +1.3     |

<sup>1.</sup> Distributable Income includes Capex Reserves. Keppel DC REIT declares distributions on a half-yearly basis. The final tranche of approx. S\$5.6m in 2H 2024 distributable income relating to the DXC Settlement Sum has been paid out as part of the 23<sup>rd</sup> Distribution (1 Jul – 27 Nov 2024) on 10 Feb 2025 and as part of the 24<sup>th</sup> Distribution (28 Nov – 31 Dec 2024) on 17 Mar 2025.

<sup>2.</sup> Computed based on distributable income after setting aside Capex Reserves.

<sup>3.</sup> Adjusted DPU has excluded the impact from the new Units raised via the pro-rata preferential offering prior to completion of the acquisition of KDC SGP 7 & 8.

# **Dynamic Portfolio Management**

as at 31 Dec 2024



**High Portfolio Occupancy** 

97.2%1



**Healthy Portfolio WALE** 

6.3 years<sup>2</sup>



Strong Portfolio Reversion for FY 2024<sup>3</sup>

~39%



## **Building a Resilient, Future-proof Portfolio**

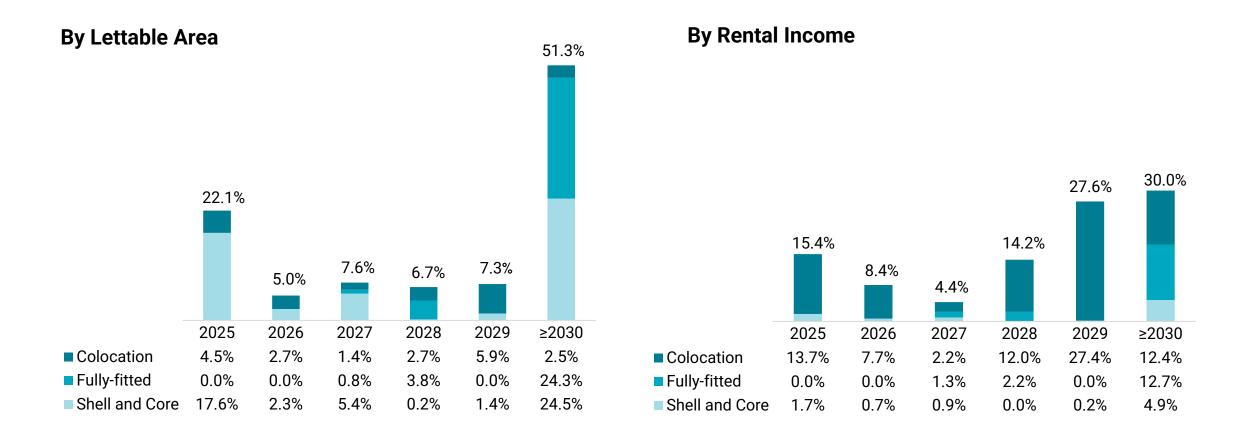
- Capitalise on growth opportunities within hyperscale segment
- Strengthened foothold in Singapore with the acquisition of Keppel DC Singapore 7 & 8
- Maiden foray into Japan, the second largest data centre hub in Asia, with the acquisition of Tokyo Data Centre 1
- Unlocked value from divestment of Intellicentre Campus; investment into Australia Data Centre Note

- 1. Based on agreements with clients of the portfolio and in the case of Keppel DC Singapore 1 to 5, 7 & 8, the underlying client contracts.
- 2. By lettable area. WALE by rental income was 4.6 years as a higher proportion of rental income is from colocation assets, which typically have shorter contractual periods.

3. Calculated based on the signing rental income of the contracts renewed in the year divided by the preceding terminating rental income of the expiring contracts.

# **Staggered Contract Expiry Profile**

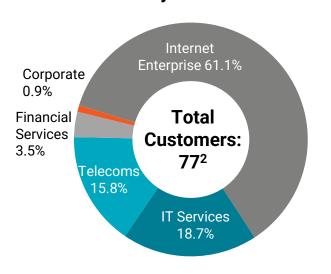
as at 31 Dec 2024



# **Diversified Global Client Base**

Proportion of rental income from hyperscalers has increased post-acquisition of KDC SGP 7 & 8

## Rental Income by Trade Sector<sup>1</sup>



| Top 10 Clients <sup>3</sup>                                     | Trade Sector        | Rental Income <sup>1</sup> |
|-----------------------------------------------------------------|---------------------|----------------------------|
| Fortune Global 500 Company (Hyperscaler)                        | Internet Enterprise | 39.2%                      |
| Fortune Global 500 Company (Hyperscaler)                        | Internet Enterprise | 8.9%                       |
| Fortune Global 500 Company (Hyperscaler)                        | Internet Enterprise | 6.7%                       |
| Government-linked Connectivity Solutions Provider               | Telecoms            | 6.0%                       |
| Government-linked Connectivity Solutions Provider               | Telecoms            | 4.7%                       |
| Fortune 500 Company (Global IT Infrastructure Service Provider) | IT Services         | 3.1%                       |
| Internet Technology Company (Hyperscaler)                       | Internet Enterprise | 2.6%                       |
| Fortune Global 500 Company                                      | Telecoms            | 2.5%                       |
| Multinational Colocation Provider                               | IT Services         | 2.3%                       |
| Multinational Colocation Provider                               | IT Services         | 2.2%                       |
|                                                                 |                     |                            |

<sup>1.</sup> As at 31 Dec 2024. Based on agreements with clients of the portfolio and in the case of Keppel DC Singapore 1 to 5, 7 & 8, the underlying client contracts.

<sup>2.</sup> Number of unique clients as at 31 Dec 2024. Clients with contracts across multiple data centres are counted as one unique client.

<sup>3.</sup> Excluding master tenant of Guangdong Data Centres to reflect provision of loss allowance in relation to uncollected rental income.

# **Agile Financial Management**

| Key Metrics                                        | As at 31 Dec 2024            | Change from 30 Sep 2024 |  |
|----------------------------------------------------|------------------------------|-------------------------|--|
| Aggregate Leverage <sup>1</sup>                    | 31.5%                        | -820 bps                |  |
| Average Cost of Debt <sup>2</sup>                  | 3.1% (4Q 2024)<br>3.3% (YTD) | -20 bps<br>-10 bps      |  |
| Weighted Average Debt Tenor                        | 3.2 years                    | -0.2 years              |  |
| Weighted Average Hedge Tenor                       | 2.7 years                    | -0.2 years              |  |
| Interest Coverage Ratio (ICR) (trailing 12 months) | 5.3 times                    | +0.2 times              |  |

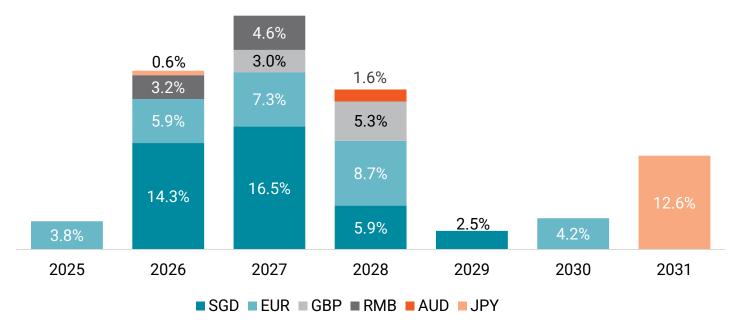
Computed based on gross borrowings and deferred payment as a percentage of deposited properties, both of which do not consider the lease liabilities pertaining to a land rent option and an extension offer.
 Including amortisation of upfront debt financing and excluding lease charges.

# **Favourable Debt Profile**

as at 31 Dec 2024

• Launched equity fund raising in 4Q 2024, comprising Private Placement (\$700m) and Preferential Offering (\$301m) as well as Sponsor Subscription (\$85m) which was completed in Feb 2025

## **Debt Maturity Profile**



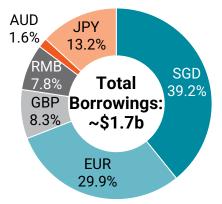
## 1. This impact does not include any new or refinanced borrowings which the REIT may have after 31 December 2024.

## **Proportion of Fixed to Floating Loans**



 A 50 bps change would have a ~1.3%<sup>1</sup> impact to 4Q 2024's DPU on a pro forma basis

## **Debt Currency Breakdown**



# **ESG Highlights**



## **EMISSIONS**

**15.5% decrease** in total Scope 1, 2 and 3 emissions from 2023 due to a key client's upgrading works in Singapore.

## **RENEWABLE ENERGY (RE)**

Virtual Power Purchase Agreements. First data centre operator to introduce RE into the grid using Ireland's own resources.

## **MSCI ESG RATINGS**

**'AA' rating** maintained for three consecutive years.



# RESPONSIBLE BUSINESS

## **GRESB**

**Green Star** designation achieved for the third consecutive year since inaugural submission.

## **GOVERNANCE**

**9**<sup>th</sup> in the Singapore Governance and Transparency Index (SGTI) under the REIT and Business Trust category.

## **GREEN CERTIFICATIONS**

**6 assets** in Singapore and Dublin maintained green certifications.



## TRAINING AND DEVELOPMENT

~32 training hrs per employee, exceeding target of 20 training hrs per employee.

## **VOLUNTEERISM**

>1,100 hrs dedicated to community outreach activities, with Keppel's Fund Management and Investment platforms.



# 1Q 2025 Updates



# **Active Portfolio Rebalancing**

Enables capital redeployment to higher yield opportunities to better optimise returns

## **Basis Bay Data Centre**



## **Kelsterbach Data Centre**



| Location                                 | Cyberjaya, Malaysia               | Kelsterbach, Germany<br>€50.0m (S\$70.6m)<br>€39.0m (S\$55.0m) <sup>3</sup> |  |
|------------------------------------------|-----------------------------------|-----------------------------------------------------------------------------|--|
| Divestment Price <sup>1</sup>            | MYR 55.1m (S\$16.7m)              |                                                                             |  |
| FY 2024 Valuation <sup>1</sup>           | MYR 53.7m (S\$16.3m) <sup>2</sup> |                                                                             |  |
| Type of Contract                         | Colocation                        | Triple-net (Shell and core)                                                 |  |
| WALE (as at 31 Dec 2024)                 | 2.5 yrs                           | 1.0 yr                                                                      |  |
| <b>Expected Completion of Divestment</b> | 3Q 2025                           | Completed in Mar 2025                                                       |  |

<sup>&</sup>lt;sup>1</sup> Based on the illustrative exchange rates of MYR1 to S\$0.3033 and €1.00 to S\$1.4113.

<sup>&</sup>lt;sup>2</sup> Valuation as at 1 Dec 2024. Divestment was announced on 2 Jan 2025.

<sup>&</sup>lt;sup>3</sup> Divestment announced on 17 Feb 2025; completed on 24 Mar 2025.

# Keppel DC REIT's AUM has Quintupled Since IPO

~\$5.0b

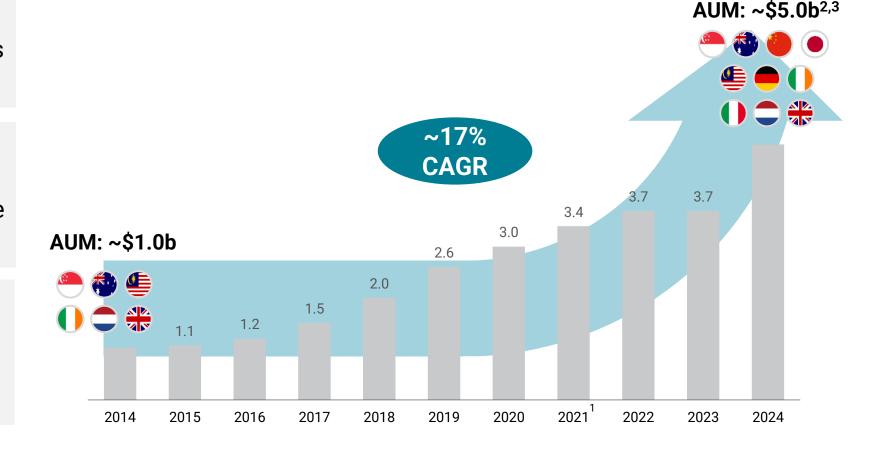
Assets under management has grown five-fold from listing

## 25 assets

Across Asia Pacific and Europe vs eight assets at listing

235.8%

Total return since listing as at 31 December 2024



13

<sup>1.</sup> Divested iseek Data Centre in Australia in Sep 2021.

<sup>2.</sup> Divested Intellicentre Campus in Australia in Jun 2024.

<sup>3.</sup> As at 31 Dec 2024. Includes investments in debt securities. This is on the basis of Keppel DC REIT having an economic interest of 99.49% in KDC SGP 7 and 8 and the Land Tenure Lease Extension having not been obtained. Including the Lease Extension Consideration, the AUM will be \$5.3b.

# Diversified Global Portfolio with

**Strong Asia Pacific Presence** 

## **Keppel DC REIT Assets under Management**

~\$5.0b<sup>1</sup>

## 25 data centres across 10 countries

| AUM Breakdown <sup>1</sup> |       |                       |       |  |  |
|----------------------------|-------|-----------------------|-------|--|--|
| Asia Pacific               | 80.7% | Europe                | 19.3% |  |  |
| Singapore                  | 65.3% | Germany               | 4.5%  |  |  |
| Australia                  | 5.4%  | Ireland               | 6.1%  |  |  |
| China                      | 5.5%  | Italy                 | 1.1%  |  |  |
| Japan                      | 4.2%  | The Netherlands       | 4.7%  |  |  |
| Malaysia                   | 0.3%  | <b>United Kingdom</b> | 2.9%  |  |  |

## **♥ KEPPEL'S ASSETS<sup>2</sup>**

- SINGAPORE
- CHINA
- INDONESIA
- JAPAN
- THE NETHERLANDS



## **EUROPE**

- · Kelsterbach Data Centre. Kelsterbach<sup>3</sup>
- · maincubes Data Centre. Offenhach am Main

- · Keppel DC Dublin 1, Dublin
- · Keppel DC Dublin 2, Dublin

## ITALY

- · Milan Data Centre, Milan
- THE NETHERLANDS
- · Almere Data Centre, Almere
- · Amsterdam Data Centre, Amsterdam
- · Eindhoven Campus, Eindhoven

## **UNITED KINGDOM**

- · Cardiff Data Centre, Cardiff
- GV7 Data Centre, London
- · London Data Centre, London

## **ASIA PACIFIC** SINGAPORE **AUSTRALIA** · Keppel DC Singapore 1

- · Keppel DC Singapore 2
- · Keppel DC Singapore 3 · Keppel DC Singapore 4
- · Keppel DC Singapore 5 · Keppel DC Singapore 7
- · Keppel DC Singapore 8

· Gore Hill Data Centre, Sydney

· Guangdong Data Centres 1, 2 and 3, Guangdong Province

## · Tokyo Data Centre 1. Tokyo

## MALAYSIA

Basis Bay Data Centre, Cyberjaya

Australia 🔾

- 1. As at 31 Dec 2024, Includes investments in debt securities. This is on the basis of Keppel DC REIT having an economic interest of 99,49% in KDC SGP 7 and 8 and the Land Tenure Lease Extension having not been obtained. Including the Lease Extension Consideration, the AUM will be \$5.3b.
- Through Keppel and Keppel's private data centre funds.
- Divestment of asset announced on 17 Feb 2024; completed on 24 Mar 2025.
- Divestment of asset announced on 2 Jan 2025; completion expected in 3Q 2025.

# Thank You

For more information, please visit: www.keppeldcreit.com

Connect with us on:



Important Notice: The past performance of Keppel DC REIT is not necessarily indicative of its future performance. Certain statements made in this presentation may not be based on historical information or facts and may be "forward-looking" statements due to a number of risks, uncertainties and assumptions. Representative examples of these factors include (without limitation) general industry and economic conditions, interest rate trends, cost of capital and capital availability, competition from similar developments, shifts in expected levels of property rental income, changes in operating expenses, including employee wages, benefits and training, property expenses and governmental and public policy changes, and the continued availability of financing in the amounts and terms necessary to support future business.

Prospective investors and unitholders of Keppel DC REIT ("Unitholders") are cautioned not to place undue reliance on these forward-looking statements, which are based on the current view of Keppel DC REIT Management Pte. Ltd., as manager of Keppel DC REIT (the "Manager") on future events. No representation or warranty, express or implied, is made as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of the information, or opinions contained in this presentation. None of the Manager, the trustee of Keppel DC REIT or any of their respective advisors, representatives or agents shall have any responsibility or liability whatsoever (for negligence or otherwise) for any loss howsoever arising from any use of this presentation or its contents or otherwise arising in connection with this presentation. The information set out herein may be subject to updating, completion, revision, verification and amendment and such information may change materially. The value of units in Keppel DC REIT ("Units") and the income derived from them may fall as well as rise. Units are not obligations of, deposits in, or guaranteed by, the Manager or any of its affiliates. An investment in Units is subject to investment risks, including the possible loss of the principal amount invested.

Investors have no right to request the Manager to redeem their Units while the Units are listed. It is intended that Unitholders may only deal in their Units through trading on Singapore Exchange Securities Trading Limited ("SGX-ST"). Listing of the Units on SGX-ST does not guarantee a liquid market for the Units.

