THE HOUR GLASS LIMITED

Co. Registration No: 197901972D

Unaudited Third Quarter and Nine Months Financial Statement For The Period Ended 31 December 2017

1(a)(i) An income statement (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

	[Gro	up		
		Third	d Quarter ende	ed	Nine	e Months ended	
	Note	31 Dec 17	31 Dec 16	Change	31 Dec 17	31 Dec 16	Change
		\$'000	\$'000	%	\$'000	\$'000	%
Revenue		182,944	195,964	-7%	520,355	507,262	3%
Other income	(i)	1,198	1,212	-1%	3,561	3,385	5%
Total revenue and other income		184,142	197,176	-7%	523,916	510,647	3%
Cost of goods sold		137,984	152,230	-9%	402,212	394,721	2%
Salaries and employees benefits		11,797	10,762	10%	32,557	30,466	7%
Depreciation of property, plant and equipment		1,765	1,877	-6%	5,404	5,430	0%
Selling and promotion expenses		4,868	4,532	7%	12,909	12,073	7%
Rental expenses		7,711	7,937	-3%	22,138	22,378	-1%
Finance costs		320	390	-18%	1,011	1,245	-19%
Foreign exchange (gain)/loss		(66)	141	NM	18	363	-95%
Other operating expenses		2,505	2,628	-5%	9,123	7,588	20%
Total costs and expenses		166,884	180,497	-8%	485,372	474,264	2%
Share of results of associates		447	484	-8%	1,962	2,514	-22%
Profit before taxation		17,705	17,163	3%	40,506	38,897	4%
Taxation		3,317	3,533	-6%	8,119	8,382	-3%
Profit for the period		14,388	13,630	6%	32,387	30,515	6%
Profit attributable to:							
Owners of the Company		14,188	13,396	6%	31,862	29,901	7%
Non-controlling interests		200	234	-15%	525	614	-14%
		14,388	13,630	6%	32,387	30,515	6%

(i) Other income			Gro	oup		
	Thire	d Quarter end	led	Nin	e Months ende	d
	31 Dec 17	31 Dec 16	Change	31 Dec 17	31 Dec 16	Change
	\$'000	\$'000	%	\$'000	\$'000	%
Rental income	458	600	-24%	1,245	1,761	-29%
Interest income	217	144	51%	615	437	41%
Net gain on disposal of property, plant and equipment	1	-	NM	1	-	NM
Management fee	231	173	34%	594	508	17%
Others	291	295	-1%	1,106	679	63%
	1,198	1,212	-1%	3,561	3,385	5%

NM – Not Meaningful

Note:

1(a)(ii) Amount of any adjustment for under or overprovision of tax in respect of prior years

		Gro	up		
Th	iird Quarter end	ed	Ni	ne Months end	led
31 Dec 17	31 Dec 16	Change	31 Dec 17	31 Dec 16	Change
\$'000	\$'000	%	\$'000	\$'000	%
(628)	(266)	136%	(640)	(164)	290%

Income Tax

- Over provision of tax in respect of prior years

1(a)(iii) Statement of comprehensive income

			Grou	ıp		
	Thir	d Quarter ended		Nine	Months ended	
	31 Dec 17	31 Dec 16	Change	31 Dec 17	31 Dec 16	Change
	\$'000	\$'000	%	\$'000	\$'000	%
Profit for the period	14,388	13,630	6%	32,387	30,515	6%
Other comprehensive income:						
Item that may be reclassified subsequently to profit or loss:						
Foreign currency translation	(2,586)	3,806	NM	(4,898)	5,785	NM
Other comprehensive (loss)/profit for the period, net of tax	(2,586)	3,806	NM	(4,898)	5,785	NM
Total comprehensive income for the period	11,802	17,436	-32%	27,489	36,300	-24%
Total comprehensive income attributable to:						
Owners of the Company	11,729	16,379	-28%	27,425	34,836	-21%
Non-controlling interests	73	1,057	-93%	64	1,464	-96%
	11,802	17,436	-32%	27,489	36,300	-24%

NM – Not Meaningful

1(b)(i) A statement of financial position (for the Company and Group), together with a comparative statement as at the end of the immediately preceding financial year.

	Gro	oup	Com	pany
	31 Dec 17	31 Mar 17	31 Dec 17	31 Mar 17
Assets	\$'000	\$'000	\$'000	\$'000
Non-current assets				
Property, plant and equipment	34,695	37,109	10,415	12,212
Investment properties	69,966	71,825	12,137	12,137
Intangible assets	4,317	4,446	14	75
Investment in subsidiaries	-	-	52,074	52,074
Investment in associates	27,308	24,753	68	-
Loan to subsidiaries	-	-	-	809
Loan to an associate	2,269	2,224	-	-
Other receivables	7,286	7,341	3,698	3,535
Deferred tax assets	588	582	469	469
	146,429	148,280	78,875	81,311
Current assets				
Stocks	293,046	307,354	168,843	176,878
Trade and other receivables	22,379	17,704	9,579	5,779
Prepaid operating expenses	1,446	747	707	275
Amount due from associates	78	70	-	-
Amount due from subsidiaries	-	-	5,319	7,247
Cash and cash equivalents	146,141	124,849	59,991	52,626
	463,090	450,724	244,439	242,805
Total assets	609,519	599,004	323,314	324,116
Equity and liabilities				
Current liabilities				
Loans and borrowings	51,709	51,160	26,000	26,000
Trade and other payables	45,454	46,534	23,327	19,640
Amount due to subsidiaries	-	-	4,967	6,012
Provision for taxation	5,597	6,726	3,142	4,210
	102,760	104,420	57,436	55,862
Net current assets	360,330	346,304	187,003	186,943
Non-current liabilities				
Provisions	252	229	_	-
Deferred tax liabilities	898	1,386	_	-
Other non-current liabilities	1,422	1,171	1,421	1,171
	2,572	2,786	1,421	1,171
Total liabilities	105,332	107,206	58,857	57,033
Net assets	504,187	491,798	264,457	267,083
Equity attributable to owners of the Company				
Share capital	67,638	67,638	67,638	67,638
Reserves	424,164	410,839	196,819	199,445
	491,802	478,477	264,457	267,083
Non-controlling interests	12,385	13,321	-	-
Total equity	504,187	491,798	264,457	267,083
Total equity and liabilities	609,519	599,004	323,314	324,116

1(b)(ii) Aggregate amount of Group's borrowings and debt securities as at the end of the current financial period reported on with comparative figures as at the end of the immediately preceding financial year:

As at 3	31 Dec 17	As at 3	1 Mar 17
Secured	Unsecured	Secured	Unsecured
\$'000	\$'000	\$'000	\$'000
24,365	27,344	25,160	26,000

Amount repayable after one year

As at 3	1 Dec 17	As at 3	31 Mar 17
Secured	Unsecured	Secured	Unsecured
\$'000	\$'000	\$'000	\$'000
-	-	-	-

Details of any collateral

The unsecured term loans of subsidiaries are covered by corporate guarantees given by the Company. Loans of \$24,365,000 (31 March 2017: \$25,160,000) are secured on certain properties of a subsidiary and corporate guarantees given by the Company.

1(c) A statement of cash flow (for the Group), together with a comparative statement for the corresponding period of the immediately preceding financial year.

		Grou	up	
	Third Quar	ter ended	Nine Mont	hs ended
	31 Dec 17	31 Dec 16	31 Dec 17	31 Dec 16
	\$'000	\$'000	\$'000	\$'000
Operating activities				
Profit before taxation	17,705	17,163	40,506	38,897
Adjustments for:				
Finance costs	320	390	1,011	1,245
Interest income	(217)	(144)	(615)	(437)
Depreciation of property, plant and equipment	1,765	1,877	5,404	5,430
Amortisation of intangible assets	43	43	129	130
Foreign currency translation adjustment	(300)	(120)	(36)	340
Net (gain)/loss on disposal of property, plant and equipment	(1)	68	(1)	144
Share of results of associates	(447)	(484)	(1,962)	(2,514)
Operating cash flows before changes in working capital	18,868	18,793	44,436	43,235
Decrease/(increase) in stocks	7,933	(7,205)	12,439	1,062
Increase in receivables	(1,380)	(8,085)	(5,511)	(8,862)
Decrease/(increase) in prepaid operating expenses	559	(179)	(718)	(818)
(Increase)/decrease in amount due from associates	(8)	2	(6)	9
Increase/(decrease) in payables	7,679	9,046	(190)	3,164
Cash flows from operations	33,651	12,372	50,450	37,790
Income taxes paid	(3,283)	(3,108)	(9,289)	(7,975)
Interest paid	(320)	(390)	(1,011)	(1,245)
Interest received	217	144	615	437
Net cash flows from operating activities	30,265	9,018	40,765	29,007
Investing activities				
Proceeds from disposal of property, plant and equipment	1	_	1	-
Investment in an associate		-	(68)	
Purchase of property, plant and equipment	(2,748)	(725)	(3,593)	(7,012)
Net cash flows used in investing activities	(2,747)	(725)	(3,660)	(7,012)
Financing activities				
Proceeds from loans and borrowings		1,804	28,018	8,823
Repayment of loans and borrowings	(613)	(1,303)	(26,613)	(16,967)
Dividends paid to non-controlling interests	(500)	(1,303) (79)	(20,013)	(10,907) (267)
Dividends paid to non-controlling interests	(300)	-	(1,000)	(14,100)
Net cash flows (used in)/from financing activities	(1 112)	422	(14,100)	
Net cash nows (used in)mont infancing activities	(1,113)	422	(13,095)	(22,511)
Net increase/(decrease) in cash and cash equivalents	26,405	8,715	23,410	(516)
Effects of exchange rate changes on cash and cash equivalents	(696)	1,163	(2,118)	1,756
Cash and cash equivalents at beginning of financial period	120,432	85,260	124,849	93,898
Cash and cash equivalents at end of financial period	146,141	95,138	146,141	95,138

Cash and cash equivalents at the end of the period comprise the following:

 Group

 31 Dec 17
 31 Dec 16

 \$'000
 \$'000

 110,738
 71,922

 35,403
 23,216

 146,141
 95,138

Cash and bank balances Fixed deposits with banks 1(d)(i) A statement (for the Company and Group) showing either (i) all changes in equity or (ii) changes in equity other than those arising from capitalisation issues and distributions to shareholders, together with a comparative statement for the corresponding period of the immediately preceding financial year.

<u>Group</u>	Share capital \$'000	Foreign currency translation reserve \$'000	Capital Reserve \$'000	Asset revaluation reserve \$'000	Revenue reserve \$'000	Total attributable to owners of the Company \$'000	Non- controlling interests \$'000	Total equity \$'000
Balance at 1 April 2016	67,638	(13,872)	(142)	3,372	382,876	439,872	12,374	452,246
Total comprehensive income								
Profit for the period Other comprehensive income	-	-	-	-	8,188	8,188	114	8,302
Foreign currency translation	-	(2,478)	-	-	-	(2,478)	(33)	(2,511)
Total other comprehensive loss	-	(2,478)	-	-	-	(2,478)	(33)	(2,511)
Total comprehensive (loss)/income		(2,478)			8,188	5,710	81	5,791
Contributions by and distributions to owners								
Dividends paid to non-controlling interests	_		-	-	-	-	(188)	(188)
Total transactions with owners							(188)	(188)
Balance at 30 June 2016	67,638	(16,350)	(142)	3,372	391,064	445,582	12,267	457,849
Balance at 1 July 2016	67,638	(16,350)	(142)	3,372	391,064	445,582	12,267	457,849
Total comprehensive income								
Profit for the period	-	-	-	-	8,317	8,317	266	8,583
Other comprehensive income								
Foreign currency translation	-	4,430	-	-	-	4,430	60	4,490
Total other comprehensive income	-	4,430	-	-	-	4,430	60	4,490
Total comprehensive income Contributions by and distributions to owners		4,430			8,317	12,747	326	13,073
Dividends on ordinary shares	-	-	-	-	(14,100)	(14,100)	-	(14,100)
Total transactions with owners	· ·	•			(14,100)	(14,100)		(14,100)
Balance at 30 September 2016	67,638	(11,920)	(142)	3,372	385,281	444,229	12,593	456,822
Balance at 1 October 2016	67,638	(11,920)	(142)	3,372	385,281	444,229	12,593	456,822
Total comprehensive income								
Profit for the period	-	-	-	-	13,396	13,396	234	13,630
Other comprehensive income								
Foreign currency translation	-	2,983	-	-	-	2,983	823	3,806
Total other comprehensive income	-	2,983	-	-	-	2,983	823	3,806
Total comprehensive income		2,983	•	•	13,396	16,379	1,057	17,436
Contributions by and distributions to owners								
Dividends paid to non-controlling interests		-	-	-	-	-	(79)	(79)
Total transactions with owners	•	•	•	•	•	•	(79)	(79)
Balance at 31 December 2016	67,638	(8,937)	(142)	3,372	398,677	460,608	13,571	474,179

	Share capital \$'000	Foreign currency translation reserve \$'000	Capital Reserve \$'000	Asset revaluation reserve \$'000	Revenue reserve \$'000	Total attributable to owners of the Company \$'000	Non- controlling interests \$'000	Total equity \$'000
Group								
Balance at 1 April 2017	67,638	(9,865)	(142)	3,372	417,474	478,477	13,321	491,798
Total comprehensive income Profit for the period	-		-		6,977	6,977	139	7,116
Other comprehensive income Foreign currency translation		(1,234)	_	_		(1,234)	(89)	(1,323)
Total other comprehensive loss		(1,234)	-	-		(1,234)	(89)	(1,323)
Total comprehensive (loss)/income		(1,234)			6,977	5,743	50	5,793
		(1,204)			0,011	0,140		0,100
Contributions by and distributions to owners								
Dividends paid to non-controlling interests	-	-	-	-	-	-	(500)	(500)
Total transactions with owners	-		-	-	-	-	(500)	(500)
Balance at 30 June 2017	67,638	(11,099)	(142)	3,372	424,451	484,220	12,871	497,091
Balance at 1 July 2017	67,638	(11,099)	(142)	3,372	424,451	484,220	12,871	497,091
Total comprehensive income								
Profit for the period	-	-	-	-	10,697	10,697	186	10,883
Other comprehensive income								
Foreign currency translation	-	(744)	-	-	-	(744)	(245)	(989)
Total other comprehensive loss		(744)	-	-	-	(744)	(245)	(989)
Total comprehensive (loss)/income Contributions by and distributions to owners		(744)			10,697	9,953	(59)	9,894
Dividends on ordinary shares	-	-	-	-	(14,100)	(14,100)	-	(14,100)
Total transactions with owners	-	•	•	•	(14,100)	(14,100)	•	(14,100)
Balance at 30 September 2017	67,638	(11,843)	(142)	3,372	421,048	480,073	12,812	492,885
Balance at 1 October 2017	67,638	(11,843)	(142)	3,372	421,048	480,073	12,812	492,885
Total comprehensive income Profit for the period	-	-	-	-	14,188	14,188	200	14,388
Other comprehensive income								
Foreign currency translation	-	(2,459)	-	-	-	(2,459)	(127)	(2,586)
Total other comprehensive loss	-	(2,459)	-	-	-	(2,459)	(127)	(2,586)
Total comprehensive (loss)/income		(2,459)	•	-	14,188	11,729	73	11,802
Contributions by and distributions to owners								
Dividends paid to non-controlling interests	-	-	-	-	-	-	(500)	(500)
Total transactions with owners		•	•	•	•	•	(500)	(500)
Balance at 31 December 2017	67,638	(14,302)	(142)	3,372	435,236	491,802	12,385	504,187

1(d)(i) Statement of Changes in equity (Cont'd)

Balance at 31 December 2017

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otal comprehensive income			
ofit for the period	638	199,445	267,083
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vidends on ordinary shares		2,654	2,654
	-	(14,100)	(14,100
tal transactions with owners	-		(14,100
alance at 30 September 2017 67,	- - -	(14,100)	
alance at 1 October 2017 67,	- - - 638		259,030
otal comprehensive income ofit for the period	- - - 538 538	(14,100)	259,030 259,030
otal comprehensive income		(14,100) 191,392	

67,638

196,819

264,457

1(d)(ii) Details of any changes in the Company's share capital arising from rights issue, bonus issue, share buy-backs, exercise of share options or warrants, conversion of other issues of equity securities, issue of shares for cash or as consideration for acquisition or for any other purpose since the end of the previous period reported on. State the number of shares that may be issued on conversion of all the outstanding convertibles, if any, against the total number of issued shares excluding treasury shares and subsidiary holdings of the Company, as at the end of the current financial period reported on and as at the end of the corresponding period of the immediately preceding financial year. State also the number of shares held as treasury shares and the number of subsidiary holdings, if any, and the percentage of the aggregate number of treasury shares and subsidiary holdings held against the total number of shares outstanding in a class that is listed as at the end of the current financial period of the corresponding period of the immediately preceding in a class that is listed as at the end of the current financial period of the corresponding period of the immediately preceding in a class that is listed as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the end of the current financial period reported on and as at the

There has been no change in the number of issued shares in the capital of the Company since the end of the previous period reported on.

The Company does not have any outstanding share convertibles and treasury shares at the end of the period under review.

None of the Company's subsidiaries hold any shares in the Company at the end of the period under review.

1(d)(iii) To show the total number of issued shares excluding treasury shares as at the end of the current financial period and as at the end of the immediately preceding year

31 Dec 17	31 Mar 17
705,011,880	705,011,880

1(d)(iv) A statement showing all sales, transfers, cancellation and/or use of treasury shares as at the end of the current financial period reported on

Not applicable.

1(d)(v) A statement showing all sales, transfers, cancellation and/or use of subsidiary holdings as at the end of the current financial period reported on

Not applicable.

2. Whether the figures have been audited or reviewed, and in accordance with which auditing standard or practice

The figures have not been audited or reviewed by the auditors.

3. Where the figures have been audited or reviewed, the auditors' report (including any qualifications or emphasis of a matter)

Not applicable.

4. Whether the same accounting policies and methods of computation as in the Company's most recently audited annual financial statements have been applied

The Group has applied accounting policies and methods of computation in the financial statements for the current reporting year consistent with those of the audited financial statements for the year ended 31 March 2017, except as disclosed in paragraph 5 below.

5. If there are any changes in the accounting policies and methods of computation, including any required by an accounting standard, what has changed, as well as the reasons for, and effect of, the change

In the current financial year, the Group has adopted all the new and revised Financial Reporting Standards ("FRSs") and Interpretations of FRSs ("INT FRSs") that are relevant to its operations and effective for annual periods beginning on 1 April 2017. The adoption of these new/revised "FRSs" and "INT FRSs" does not result in substantial changes to the Group's and the Company's accounting policies and has no material effect on the amounts reported for the current or prior periods.

6. Earnings per ordinary share of the Group for the current financial period reported on and the corresponding period of the immediately preceding financial year, after deducting any provision for preference dividends

		Group			
		Third Quarter ended		Nine Months ended	
		31 Dec 17	31 Dec 16	31 Dec 17	31 Dec 16
(a)	Weighted average number of ordinary shares for calculation of basic and diluted earnings per share	705,011,880	705,011,880	705,011,880	705,011,880
(b)	Basic and diluted earnings per share (cents)	2.01	1.90	4.52	4.24

EPS is calculated by dividing the Group's profit attributable to owners of the Company with the weighted average number of ordinary shares during the period. The weighted average number of ordinary shares outstanding during the period is the number of ordinary shares outstanding at the beginning of the period, adjusted by the number of ordinary shares issued during the period multiplied by a time-weighting factor. The time-weighting factor is the number of days that the shares are outstanding as a proportion of the total number of days in the period.

There is no dilutive effect for EPS as the Company does not have any outstanding share convertibles as at 31 December 2017.

7. Net asset value (for the Company and Group) per ordinary share based on the total number of issued shares excluding treasury shares of the Company at the end of the

(a) current financial period reported on; and

(b) immediately preceding financial year

	Group		Company		
	31 Dec 17	31 Mar 17	31 Dec 17	31 Mar 17	
Number of issued shares	705,011,880	705,011,880	705,011,880	705,011,880	
Net asset value per ordinary share (in \$)	0.70	0.68	0.38	0.38	

Page 10 of 12

- 8. A review of the performance of the Group, to the extent necessary for a reasonable understanding of the Group's business. It must include a discussion of the following:-
 - (a) any significant factors that affected the turnover, costs, and earnings of the Group for the current financial period reported on, including (where applicable) seasonal or cyclical factors; and
 - (b) any material factors that affected the cash flow, working capital, assets or liabilities of the Group during the current financial period reported on

3Q FY2018 vs 3Q FY2017

Revenue for the quarter ended 31 December 2017 ("3Q FY2018") was at \$182.9 million compared to \$196.0 million achieved in the same period last year ("3Q FY2017"), a reduction of 7% arising from a contraction in supply from principal partners.

Gross margin was higher at 24.6% (3Q FY2017: 22.3%). Profit after tax was \$14.4 million, 6% higher compared to 3Q FY2017.

9M FY2018 vs 9M FY2017

For the 9 months ended 31 December 2017 ("9M FY2018"), revenue increased by 3% to \$520.4 million (9M FY2017: \$507.3 million) with gross margin at 22.7% (9M FY2017: 22.2%).

Operating expenses were higher as it included a one-time relocation expense of \$1.5 million incurred by The Hour Glass Australia. Profit after tax was \$32.4 million (9M FY2017: \$30.5 million).

As at 31 December 2017, Group inventory was lower at \$293.0 million. Cash and cash equivalents was \$146.1 million. Consolidated net assets were \$491.8 million or \$0.70 per share.

9. Where a forecast, or a prospect statement, has been previously disclosed to shareholders, any variance between it and the actual results

The Group's performance for the period under review is in line with the statement in the results announcement for the period ended 30 September 2017.

10. A commentary at the date of announcement of the significant trends and competitive conditions of the industry in which the Group operates and any known factors or events that may affect the Group in the next reporting period and the next 12 months

Despite improving consumer sentiment, the watch sector continues to remain volatile. Barring any unforeseen circumstances, the Group expects to be profitable for the financial year.

11. Dividend

(a) Current Financial Period Reported On

Any dividend recommended for the current financial period reported on?

None.

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year?

None.

(c) Date Payable

Not applicable.

(d) Books Closure Date

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect

No dividend is declared or recommended in respect of the current financial period reported on.

13. If the Company has obtained a general mandate from shareholders for interested person transactions ("IPT mandate"), the aggregate value of such transactions as required under Rule 920 (1)(a)(ii). If no IPT mandate has been obtained, a statement to that effect

The Company does not have an IPT mandate.

14. Statement Pursuant to Rule 705(5) of the Listing Manual

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the unaudited interim financial results of the Group and the Company (comprising the statements of financial position, statements of changes in equity, consolidated income statement, consolidated statement of comprehensive income, and consolidated statement of cash flow together with their accompanying notes) for the nine months ended 31 December 2017 to be false or misleading in any material respect.

Signed by Dr Kenny Chan Swee Kheng and Mr Michael Tay Wee Jin on behalf of the Board of Directors.

15. Confirmation that the Company has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) under Rule 720(1)

The Hour Glass Limited confirms that it has procured undertakings from all its directors and executive officers (in the format set out in Appendix 7.7) pursuant to Rule 720(1) of the SGX-ST Listing Manual.

BY ORDER OF THE BOARD

Christine Chan Company Secretary 9 February 2018

Statement Pursuant to Rule 705(5) of the Listing Manual

THE HOUR GLASS

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the unaudited interim financial results of the Group and the Company (comprising the statements of financial position, statements of changes in equity, consolidated income statement, consolidated statement of comprehensive income, and consolidated statement of cash flow together with their accompanying notes) for the nine months ended 31 December 2017 to be false or misleading in any material respect.

On behalf of the Board of Directors

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Kenny Chan Swee Kheng Group Managing Director

Michael Tay Wee Jin Group Managing Director

Singapore 9 February 2018