

#### **DESIGN STUDIO GROUP LTD.**

(Incorporated in the Republic of Singapore)

(Co. Reg. No.: 199401553D)

RESPONSE TO QUERIES FROM SGX-ST IN RELATION TO COMPANY'S UNAUDITED 1H2020 FINANCIAL STATEMENTS ANNOUNCEMENT ON 28 APRIL 2021 (the "COMPANY ANNOUNCEMENT")

The Board of Directors of Design Studio Group Ltd. (the "**Company**", and together with its subsidiaries, the "**Group**") refers to the below queries raised by the Singapore Exchange Securities Trading Limited ("**SGX-ST**"), and wishes to provide its response as follows:

## **SGX Query 1**

Please explain the nature of the impairment loss of financial assets and contract assets amounting to \$1.1 million and why there is further impairment of \$1.1 million in 1H2020 after an impairment of \$15.7 million in FY2019. Please disclose what were the factors that gave rise to the additional impairment of \$1.1 million in 1H2020.

### Company's Response

The impairment losses of \$1.1 million in 1H2020 were mainly attributed to Malaysia BU. The breakdown of the impairment loss of \$1.1 million are as follows:

| Impairment against trade receivables & retention | \$0.42 million        |
|--|-----------------------|
| Impairment against other receivables             | \$0.54 million        |
| Impairment against contract assets               | <b>\$0.14 million</b> |
| Total impairment loss                            | \$1.10 million        |

The additional impairment losses are due to unexpected arising projects costs, liquidated damages and prolonged preliminaries due to delays in projects execution.

## **SGX Query 2**

The Company explained on page 13 that impairment loss on financial assets and contract assets was "due to advance payment from customers, lower contract revenue due to the lower number of projects and higher impairment loss on contract assets". Please provide a breakdown of the \$1.1 million impairment arose from advance payment from customers and lower contract revenues.

#### Company's Response

As shown in Query 1, the breakdown of the S\$1.1 million are as follows:-

| Impairment against trade receivables & retention | \$0.42 million |
|--|----------------|
| Impairment against other receivables             | \$0.54 million |
| Impairment against contract assets               | \$0.14 million |
| Total impairment loss                            | \$1.10 million |

The impairment loss is only due to financial- and contract assets. It is not related to advance payments from customers and lower contract revenue.



# **SGX Query 3**

Please provide a breakdown of the other expenses amounting to \$6.3 million for 1H2020 and how these compare to the amount of \$9 million for the prior corresponding period of 1H2019. Please also provide an elaboration on significant items.

#### Company's Response

The breakdown of the other expenses amounting to S\$6.3 million for 1H2020 vs 1H2019 are as follows:-

| S\$'000                                | 1H2020 | 1H 2019 | Variance | Remarks  |
|--|--------|---------|----------|--|
|  |        |         |          |  |
| Preliminaries expenses (cost of sales) | 2,129  | 1,212   | 917      | Increase mainly due to new project under International BU                                  |
| Other cost of sales expenses           | 805    | 3,916   | (3,111)  | Lower other cost of sales expenses due to lower revenue in 1HFY2020 as compare to 1HFY2019 |
| Rental expenses                        | 39     | 88      | (49)     | Decrease due to capitalisation of leases under SFRS(1) 16                                  |
| Travelling expenses                    | 35     | 355     | (320)    |  |
| Audit fee                              | 185    | 200     | (15)     |  |
| Consultancy Fee                        | 747    | 346     | 401      | Increase mainly due to higher professional fees for restructuring of the Company           |
| Professional & Legal Fee               | 875    | 258     | 618      | Increase mainly due to higher professional fees for restructuring of the Company           |
| Exhibitions                            | -      | 116     | (116)    |  |
| Recruitment                            | 6      | 205     | (199)    | Reduced of headcount hence lower recruitment expenses                                      |
| Director Fees                          | 116    | 146     | (30)     |  |
| Foreign exchange losses                | 219    | 28      | 191      | Higher unrealised foreign exchange losses due from revaluation of financial assets.        |
| Entertainment                          | 19     | 147     | (128)    |  |
| Insurance                              | 107    | 257     | (151)    |  |
| IT Expenses                            | 400    | 241     | 159      | Increase mainly due to IT expenses charged by related party started in 2QFY2019.           |
| All other expenses                     | 635    | 1,133   | (498)    |  |
| Total                                  | 6,316  | 8,647   | (2,331)  |  |

As compared to 1H2019, the preliminaries expenses has increased due to new projects under International BU, consulting and professional fees increased due to costs involved for restructuring of the company, offset by the decrease of other cost of sales expenses, rental costs, travelling expenses recruitment and all other expenses.

By Order of the Board

Steven James Salo Executive Director and Interim Chief Executive Officer

14 May 2021