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KEPPEL TELECOMMUNICATIONS & TRANSPORTATION LTD UNAUDITED RESULTS FOR THE FIRST QUARTER ENDED 31 MARCH 2017

18 April 2017

The Directors of Keppel Telecommunications & Transportation Ltd advise the following results of the Company and of the Group for the first guarter ended 31 March 2017.

These figures have not been audited.

1Q FY2017 RESULTS HIGHLIGHTS

- 1. Revenue decreased by 16% to \$40.7 million compared to the corresponding quarter in FY2016.
- 2. Net profit attributable to shareholders during the period decreased by 13% to \$11.6 million, compared to 1Q FY2016, due mainly to lower contribution from Data Centre Division arising from the disposal of subsidiaries and weaker performance from Logistics Division, partly offset by higher share of profits from associated companies. The subsidiaries disposed were subsequently equity accounted at the Group.
- 3. Earnings per share was 2.1 cents.
- 4. Net asset value per ordinary share was \$1.44 per share, compared to \$1.43 per share at December 2016.
- 5. Net gearing was 0.36x, compared to 0.53x at December 2016.

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KEPPEL TELECOMMUNICATIONS & TRANSPORTATION LTD

(Co Reg No: 196500115G) (Incorporated in the Republic of Singapore)

FIRST QUARTER 2017 FINANCIAL STATEMENTS

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First Quarter 2017 Financial Statements

1 UNAUDITED RESULTS FOR THE FIRST QUARTER ENDED 31 MARCH 2017

The Directors of **Keppel Telecommunications & Transportation Ltd** advise the following unaudited results of the Group for the first quarter ended 31 March 2017.

1(a) GROUP PROFIT AND LOSS ACCOUNT for the first quarter ended 31 March 2017

	First Quarter		
	2017	2016	+/(-)
	\$'000	\$'000	%
REVENUE	40,716	48,268	(15.6)
Operating expenses Other income	(43,647)	(43,920)	(0.6)
	1,258	2,347	(46.4)
OPERATING (LOSS)/PROFIT Interest income Interest expense Share of results of associated companies and joint ventures	(1,673)	6,695	nm
	459	407	12.8
	(3,002)	(3,441)	(12.8)
	19,484	16,037	21.5
PROFIT BEFORE TAXATION	15,268	19,698	(22.5)
Taxation	(3,343)	(4,755)	(29.7)
PROFIT FOR THE PERIOD	11,925	14,943	(20.2)
Attributable to: Shareholders of the Company Non-controlling interests	11,572	13,313	(13.1)
	353	1,630	(78.3)
	11,925	14,943	(20.2)
Earnings per share - basic - diluted	2.1 cts	2.4 cts	(12.5)
	2.1 cts	2.4 cts	(12.5)

nm - not meaningful

1(a) GROUP PROFIT AND LOSS ACCOUNT (cont'd) for the first quarter ended 31 March 2017

Notes to Group Profit and Loss Account

(i) Operating expenses/other income comprise the following:

	First Quarter		
	2017	2016	+/(-)
	\$'000	\$'000	%
Purchase of goods and services ^(a)	12,678	12,318	2.9
Staff costs	14,756	14,921	(1.1)
Share-based payment expenses	489	658	(25.7)
Depreciation of fixed assets(b)	4,940	4,403	12.2
Equipment rental and facilities expenses(c)	8,062	8,576	(6.0)
Other operating expenses	2,722	3,044	(10.6)
Operating expenses	43,647	43,920	(0.6)
Other income ^(d)	1,258	2,347	(46.4)

Notes:

- (a) Purchase of goods and services increased due mainly to expenses incurred by new subsidiary in Logistics Division.
- (b) Depreciation increased due mainly to additional depreciation charges from new facilities in Logistics Division.
- (c) Equipment rental and facilities expenses decreased due mainly to lower expenses on property upkeep, rental of forklifts and data centre maintenance.
- (d) Other income decreased due mainly to lower distributions received from other investments and sundry income.
- (ii) Operating (loss)/profit is arrived at after charging/(crediting) the following:

	First Quarter		
	2017 \$'000	2016 \$'000	+/(-) %
Loss on disposal of fixed assets Gain on disposal of a subsidiary Write-back of provision for doubtful debts Amortisation of intangible assets Foreign exchange gain	17 (2) (4) 210 (114)	(5) - (295)	nm nm (20.0) nm (61.4)

(iii) Taxation included over-provision of taxation expense of \$100,000 for the quarter (1Q 2016: nil) in respect of prior years.

nm – not meaningful

1(b) CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME for the first quarter ended 31 March 2017

	First Quarter		
2017 \$'000	2016 \$'000	+/(-) %	
11,925	14,943	(20.2)	
71	(4,979)	nm	
(44) 143	(200) 72	(78.0) 98.6	
(2,252)	(7,131)	(68.4)	
(43) (74) (867)	(734) - (1,751)	(94.1) nm (50.5)	
(3,066)	(14,723)	(79.2)	
8,859	220	>500.0	
9,225 (366) 8,859	(488)	>500.0 (25.0) >500.0	
	\$'000 11,925 71 (44) 143 (2,252) (43) (74) (867) (3,066) 8,859 9,225	\$'000 \$'000 11,925 14,943 71 (4,979) (44) (200) 143 72 (2,252) (7,131) (43) (734) (74) (74) (-1) (867) (1,751) (3,066) (14,723) 8,859 220 9,225 708 (366) (488)	

nm - not meaningful

1(c)(i) BALANCE SHEETS as at 31 March 2017

	G	roup	Com	pany
	31.3.2017 \$'000	31.12.2016 \$'000	31.3.2017 \$'000	31.12.2016 \$'000
Share capital Reserves	81,489 724,893	79,867 716,797	81,489 154,003	79,867 155,576
Share capital and reserves Non-controlling interests	806,382 110,997	796,664 111,363	235,492	235,443
Total equity	917,379	908,027	235,492	235,443
Represented by: Non-current assets				
Fixed assets Investment properties Investments	372,955 206,842	367,731 183,902	-	-
Subsidiaries Associated companies and	-	-	138,141	138,141
joint ventures Others Intangibles	708,922 4,700 2,048	682,248 4,661 2,209	27,951 - -	27,951 - -
Long-term receivables	1,295,467	1,240,751	51,723	51,723
Current assets			217,815	217,815
Stocks Debtors Amounts owing by holding and	629 71,821	669 60,090	- 258	80
related companies Amounts owing by associated companies	610 40,771	324 29,317	115,580 -	115,835 -
Fixed deposits Bank balances and cash	125,941 46,495 286,267	54,028 48,922 193,350	28,158 217 144,213	28,247 226 144,388
Assets classified as held for sale (Note 1(c)(iv))	24,068	288,765	6,621	6,621
Current liabilities	310,335	482,115	150,834	151,009
Creditors Amounts owing to holding and	139,727	138,388	2,892	3,707
related companies Amounts owing to associated companies	380 13,391	836 5,407	10,224 -	9,630 -
Short-term borrowings Taxation	53,997 4,940	72,762 4,896	39	42 13,379
Liabilities directly associated with assets classified as held for sale (Note 1(c)(iv))	212,435 -	222,289 115,002	13,155 -	13,379
Net current assets	212,435 97,900	337,291 144,824	13,155 137,679	13,379 137,630
Non-current liabilities				
Long-term borrowings Deferred taxation	451,049 9,775	456,003 9,980	120,000 2	120,000 2
Other non-current liabilities	15,164	11,565	400,000	400,000
	475,988	477,548	120,002	120,002
Net assets	917,379	908,027	235,492	235,443
Group net debt Group net gearing ratio	332,610 0.36x	482,249 0.53x	n.a. n.a.	n.a. n.a.

1(c)(ii) GROUP'S BORROWINGS AND DEBT SECURITIES

Amount repayable in one year or less, or on demand

As at 31.3.2017		As at 31	.12.2016
Secured \$'000	Unsecured \$'000	Secured \$'000	Unsecured \$'000
11,710	42,287	9,758	143,004

Amount repayable after one year

As at 31.3.2017		As at 31	.12.2016
Secured \$'000	Unsecured \$'000	Secured \$'000	Unsecured \$'000
52,752	398,297	55,770	400,233

The Group funds its operations from internal sources, banks and related companies. At 31 December 2016, unsecured borrowings repayable in one year or less included \$80 million of borrowings classified as liabilities directly associated with assets classified as held for sale.

Details of any collateral

Certain subsidiaries of the Company pledged their assets in order to obtain loans from financial institutions. The Group has mortgaged certain properties and assets of up to an aggregate amount of \$122,827,000 (31 December 2016: \$125,571,000) to banks for loan facilities.

1(c)(iii) BALANCE SHEET ANALYSIS

Group shareholders' funds increased by \$9.7 million to \$806.4 million as at 31 March 2017 due mainly to retained profits for the quarter, partly offset by foreign currency translation loss.

Group total assets of \$1,605.8 million as at 31 March 2017 were \$117.1 million lower than as at the previous year end. Fixed assets increased by \$5.2 million due mainly to construction of logistics warehouse. Investment properties increased by \$22.9 million due mainly to construction and fit-out of a data centre in Singapore. Associated companies and joint ventures increased by \$26.7 million due mainly to equity accounting for the share of profits, recognition of an associated company for the 10% retained interest and a capital injection in Keppel DC Singapore 3 LLP, partly offset by dividends received.

Current assets decreased by \$171.8 million to \$310.3 million due largely to disposal of a subsidiary, Keppel DC Singapore 3, which was classified as assets held for sale in 2016, partly offset by increase in debtors, amount owing by associated companies and fixed deposits.

Group total liabilities of \$688.4 million as at 31 March 2017 decreased by \$126.4 million due mainly to reduction in liabilities directly associated with assets held for sale upon disposal of Keppel DC Singapore 3, partly offset by increase in amount due to an associated company. Group total borrowings were \$505.0 million compared to \$528.8 million as at the previous year end.

1(c)(iv) ASSETS AND LIABILITIES CLASSIFIED AS HELD FOR SALE

On 17 October 2016, Keppel Data Centres Holding Pte. Ltd. ("KDCH"), a subsidiary of the Company, entered into a conditional sale and purchase agreement for the sale of 90% of KDCH's shareholdings in a wholly-owned subsidiary, Keppel DC Singapore 3 Pte. Ltd. ("KDCS3") (formerly known as Keppel Datahub 2 Pte. Ltd.), to Keppel DC REIT. On 20 January 2017, the sale was completed.

In 2016, the Company entered into negotiations with potential buyers for the sale of the Company's shareholdings in Asia Airfreight Terminal ("AAT"), an associated company of the Company. On 17 March 2017, the Company entered into a conditional sales and purchase agreement for the sale of the Company's entire shareholding in AAT.

In accordance with FRS 105 – Non-current Assets Held for Sale and Discontinued Operations, the Group's carrying amount in AAT and the assets and liabilities of KDCS3 have been presented separately as "assets classified as held for sale" and "liabilities directly associated with assets classified as held for sale" in the Group's consolidated balance sheet, as follows:

	31.03.2017 \$'000	31.12.2016 \$'000
Assets classified as held for sale Fixed assets Investment properties Associated companies and joint ventures Debtors Amounts owing by holding and related companies Fixed deposits	- - 24,068 - -	130 225,000 24,141 15,917 11 21,623
Bank balances and cash		1,943
	24,068	288,765
Liabilities directly associated with assets classified as held for sale Creditors Short-term borrowings Taxation Deferred taxation	- - - -	26,122 80,000 2,828 6,052
		115,002

1(d)(i) CONSOLIDATED STATEMENT OF CASH FLOWS for the first quarter ended 31 March 2017

	First Q	uarter
	2017 \$'000	2016 \$'000
CASH FLOWS FROM OPERATING ACTIVITIES Operating (loss)/profit	(1,673)	6,695
Adjustments: Depreciation of fixed assets Amortisation of intangible assets Share-based payment expenses	4,940 210 489	4,403 - 658
Loss on disposal of fixed assets Gain on disposal of a subsidiary Distributions received from other investments	17 (2)	- - (216)
Gain on dilution of interest in an associated company	- 2 004	(76)
Operating cash flows before changes in working capital Working capital changes:	3,981	11,464
Stocks Debtors Creditors Amount due to/from associated companies	40 (7,400) (734) 6,875	18 782 863 (5,738)
Cash flows from operations Interest received Interest paid Income taxes paid	2,762 312 (3,488) (832)	7,389 432 (4,004) (32)
NET CASH (USED IN)/FROM OPERATING ACTIVITIES	(1,246)	3,785
CASH FLOWS FROM INVESTING ACTIVITIES Addition to fixed assets Addition to investment properties Addition to intangible assets Investment in an associated company Proceeds from disposal of a subsidiary (Note A) Proceeds from disposal of fixed assets Distributions received from other investments Dividends received from associated companies	(8,919) (37,341) (51) (18,000) 133,499 357 - 13,142	(8,690) (10,826) - - - 1 216 8,719
NET CASH FROM/(USED IN) INVESTING ACTIVITIES	82,687	(10,580)
CASH FLOWS FROM FINANCING ACTIVITIES Proceeds from short-term loans Repayment of short-term loans Proceeds from long-term loans Funds to an associated company Repayment of long-term loans Repayment of lease liabilities Contribution from non-controlling shareholder of a subsidiary Dividends paid to non-controlling shareholder of subsidiaries	30,512 (52,556) 1,137 (11,545) (939) (54) -	4,550 (4,691) 565 - (27,852) (54) 4,356 (848)
NET CASH USED IN FINANCING ACTIVITIES	(34,330)	(23,974)
NET INCREASE/(DECREASE) IN CASH AND CASH EQUIVALENTS Cash and cash equivalents at beginning of period Effect of exchange rate changes on cash and cash equivalents	47,111 126,516 (1,191)	(30,769) 188,507 (1,509)
Cash and cash equivalents as at 31 March (Note B)	172,436	156,229

1(d)(i) CONSOLIDATED STATEMENT OF CASH FLOWS (cont'd) for the first quarter ended 31 March 2017

Notes to Consolidated Statement of Cash Flows

A. Disposal of a subsidiary

The assets and liabilities of a subsidiary disposed were as follows:

	First C	Quarter
	2017 \$'000	2016 \$'000
Fixed assets	19	-
Investment properties	225,000	-
Debtors	11,758	-
Amounts owing by a related company	11	-
Bank balances and cash	11,163	-
Creditors	(9,449)	-
Bank borrowings	(80,000)	-
Taxation	(8,880)	
	149,622	-
Amount accounted for as amount owing from associated		
company	(100,000)	
Net assets disposed	49,622	-
Net assets attributable to retained interest	(4,962)	
Net assets attributable to interest disposed Assignment of amount owing from associated company to	44,660	-
purchaser	100,000	-
Net gain on disposal	2	
Sale proceeds	144,662	-
Less: Bank balances and cash disposed	(11,163)	
Cash inflow on disposal	133,499	

B. Cash and cash equivalents

Cash and cash equivalents consist of fixed deposits, bank balances and cash. Cash and cash equivalents in the consolidated statement of cash flows comprise the following:

	First Q	First Quarter	
	2017 \$'000	2016 \$'000	
Fixed deposits Bank balances and cash	125,941 46,495_	109,101 47,128	
	172,436	156,229	

1(d)(ii) CASH FLOW ANALYSIS

Net cash used in operating activities was \$1.2 million due mainly to operating cash flow after working capital changes was offset by interest and taxes paid.

Net cash from investing activities was \$82.7 million due mainly to proceeds from disposal of a subsidiary and dividends received from associated companies, partly offset by investment in an associated company and capital expenditure on construction of warehouses and fit-out of data centre.

Net cash used in financing activities was \$34.3 million due mainly to repayment of loans, funds to an associated company and dividends paid to non-controlling shareholder of a subsidiary.

1(e)(i) STATEMENTS OF CHANGES IN EQUITY for the first quarter ended 31 March 2017

		Attributable t	,	_			
	Share Capital \$'000	Capital Reserves \$'000	Revenue Reserve \$'000	Foreign Currency Translation Account \$'000	Share Capital & Reserves \$'000	Non- Controlling Interests \$'000	Total Equity \$'000
Group Balance at 1 January 2017 Total comprehensive income for the period	79,867	36,015	700,223	(19,441)	796,664	111,363	908,027
Profit for the period Other comprehensive income	-	-	11,572	-	11,572	353	11,925
for the period *	-	53		(2,400)	(2,347)	(719)	(3,066)
Total comprehensive income for the period	-	53	11,572	(2,400)	9,225	(366)	8,859
Transactions with owners, recognised directly in equity Contributions by and distributions to owners							
Issue of shares Cost of share-based payment	1,622	(1,622) 454	-	-	- 454	-	- 454
Total contributions by and distributions to owners	1,622	(1,168)	-		454		454
Changes in ownership interests in subsidiaries Cash contributed by non-controlling shareholder	-	-	-	_	-	_	_
Total changes in ownership interests in subsidiaries	-				-		
Total transactions with owners	1,622	(1,168)	_		454		454
Share of reserves of associated companies	-	39			39		39
Balance at 31 March 2017	81,489	34,939	711,795	(21,841)	806,382	110,997	917,379

1(e)(i) STATEMENTS OF CHANGES IN EQUITY (cont'd) for the first quarter ended 31 March 2017

_	1	Attributable t					
	01	01-1	D	Foreign Currency	Share	Non-	T-1-1
	Share Capital \$'000	Capital Reserves \$'000	Revenue Reserve \$'000	Translation Account \$'000	Capital & Reserves \$'000	Controlling Interests \$'000	Total Equity \$'000
Group							
Balance at 1 January 2016 Total comprehensive income for the period	78,246	42,215	614,880	(12,832)	722,509	102,013	824,522
Profit for the period	-	-	13,313	-	13,313	1,630	14,943
Other comprehensive income							
for the period *	-	(5,841)		(6,764)	(12,605)	(2,118)	(14,723)
Total comprehensive income for the period	-	(5,841)	13,313	(6,764)	708	(488)	220
Transactions with owners, recognised directly in equity Contributions by and distributions to owners							
Issue of shares	1,585	(1,585)	-	-	-	-	-
Cost of share-based payment	-	550	-		550		550
Total contributions by and distributions to owners	1,585	(1,035)			550		550
Changes in ownership interests in subsidiaries Cash contributed by						4.356	4.256
non-controlling shareholder Total changes in ownership				 -		4,356	4,356
interests in subsidiaries	-			<u> </u>	-	4,356	4,356
Total transactions with owners	1,585	(1,035)			550	4,356	4,906
Share of reserves of associated companies	-	73		<u> </u>	73		73
Balance at 31 March 2016	79,831	35,412	628,193	(19,596)	723,840	105,881	829,721

^{*} Details of other comprehensive income have been included in the consolidated statement of comprehensive income.

1(e)(i) STATEMENTS OF CHANGES IN EQUITY (cont'd) for the first quarter ended 31 March 2017

	Share Capital \$'000	Capital Reserves \$'000	Revenue Reserve \$'000	Total Equity \$'000
Company Balance at 1 January 2017 Loss for the period, representing total	79,867	6,477	149,099	235,443
comprehensive income for the period Transactions with owners,	-	-	(405)	(405)
recognised directly in equity Issue of shares Cost of share-based payment	1,622 	(1,622) 454	- -	- 454
Total transactions with owners	1,622	(1,168)	<u> </u>	454
Balance at 31 March 2017	81,489	5,309	148,694	235,492
Balance at 1 January 2016 Loss for the period, representing total comprehensive income for the period	78,246 -	6,374	95,236 (396)	179,856 (396)
Transactions with owners, recognised directly in equity				
Issue of shares Cost of share-based payment	1,585 	(1,585) 550	<u>-</u> .	- 550
Total transactions with owners	1,585	(1,035)	<u> </u>	550
Balance at 31 March 2016	79,831	5,339	94,840	180,010

1(e)(ii) SHARE CAPITAL

Issued share capital and treasury shares

	Number of shares
Balance at 1 January 2017 Issue of shares under restricted share plan and performance share plan	557,025,168 1,041,215
Balance at 31 March 2017	558,066,383

As at 31 March 2017, the number of ordinary shares in issue was 558,066,383 of which none were held by the Company as treasury shares (31 March 2016: 557,000,168 ordinary shares of which none were held as treasury shares; 31 December 2016: 557,025,168 ordinary shares of which none were held as treasury shares).

Share Options

As at 31 March 2017, there were unexercised options for 485,000 (31 March 2016: 595,000) of unissued ordinary shares under the Company's Share Option Scheme.

KT&T Restricted Share Plan ("KT&T RSP")

As at 31 March 2017, there was no contingent shares granted and not released (31 March 2016: Nil) for KT&T Restricted Share Plan ("KT&T RSP").

As at 31 March 2017, the number of restricted shares released but not vested was 1,063,615 (31 March 2016: 922,315) for KT&T RSP.

KT&T Performance Share Plan ("KT&T PSP")

As at 31 March 2017, the number of contingent shares granted and not released was 510,000 (31 March 2016: 365,000) for KT&T Performance Share Plan ("KT&T PSP"). Based on the achievement factor, the actual release of the awards could range from zero to a maximum of 765,000 ordinary shares of the Company for KT&T PSP.

1(e)(ii) SHARE CAPITAL (cont'd)

The movements in number of shares under KT&T RSP and PSP are as follows:

Contingent awards:

	Number of Shares					
Date of Grant	At 1.1.17	Contingent shares granted	Adjustment upon release	Released	Cancelled	At 31.3.17
<u>KT&T RSP</u> 29.4.16	1,142,500		(3,985)	(1,138,515)		
	1,142,500		(3,985)	(1,138,515)		
KT&T PSP 7.4.14	125,000	-	(31,200)	(93,800)	-	-
10.4.15 29.4.16	240,000 270,000					240,000 270,000
	635,000		(31,200)	(93,800)		510,000

Awards released but not vested:

	Number of Shares						
Date of Grant	At 1.1.17	Released	Vested	Cancelled	At 31.3.17		
KT&T RSP							
7.4.14	262,415	-	(262,415)	-	-		
10.4.15	610,100	-	(305,400)	-	304,700		
29.4.16	-	1,138,515	(379,600)	-	758,915		
	872,515	1,138,515	(947,415)		1,063,615		
KT&T PSP							
7.4.14		93,800	(93,800)				
		93,800	(93,800)				
		= 3,000	(23,000)				

2. AUDIT

The financial statements have not been audited nor reviewed by our auditors.

3. AUDITORS' REPORT

Not applicable.

4. ACCOUNTING POLICIES

The Group has applied the same accounting policies and methods of computation in the financial statements for the current financial period compared with those of the audited financial statements as at 31 December 2016, except as disclosed in paragraph 5.

5. CHANGES IN ACCOUNTING POLICIES

The Group has adopted all amendments to Financial Reporting Standards (FRS) that are relevant to its operations and effective for annual periods beginning on or after 1 January 2017 as follows:

- Improvements to FRSs (December 2016)
Amendments to FRS 112 Disclosure of Interests in Other Entities

The adoption of these amendments did not have any significant impact on the financial performance or position of the Group.

6. EARNINGS PER ORDINARY SHARE

	GROUP			
	F	irst Quarter		
	2017	2016	+/(-)%	
Earnings per ordinary share of the Group for the financial period based on net profit attributable to shareholders of the Company:- (i) Based on the weighted average number of shares (cents) - Weighted average number of shares ('000) (ii) On a fully diluted basis (cents) - Adjusted weighted average number of shares ('000)	2.1 557,719 2.1 559,357	2.4 556,664 2.4 557,904	(12.5) 0.2 (12.5) 0.3	

7. NET ASSET VALUE

	GROUP			COMPANY		
	31.3.2017	31.12.2016	+/(-)%	31.3.2017	31.12.2016	+/(-)%
Net asset value per ordinary share based on issued share capital at the end of the financial period/year (\$)	1.44	1.43	0.7	0.42	0.42	-

8. REVIEW OF GROUP PERFORMANCE

Group revenue in the first quarter 2017 of \$40.7 million decreased by 16% compared to the corresponding quarter in 2016 due mainly to lower revenue from both Logistics and Data Centre Divisions. Revenue from the Data Centre Division decreased due to disposal of subsidiaries, 90% interest in Keppel DC Singapore 3 Pte Ltd to Keppel DC REIT on 20 January 2017 and 50% interest in Keppel DC REIT Management Pte Ltd to Keppel Capital on 1 July 2016. After the disposal, both companies were classified as associated companies of the Group.

Operating loss was \$1.7 million compared to operating profit of \$6.7 million in the corresponding quarter in 2016 due largely to absence of contribution from subsidiaries disposed, higher start-up expenses and manpower employed to support new developments in the data centre business.

Profit before taxation was \$15.3 million as the operating loss was offset by share of profits from associated companies.

After taking into account lower taxation expense and non-controlling interests, the Group's net profit attributable to shareholders was \$11.6 million.

9. VARIANCE FROM FORECAST STATEMENT

No forecast for the first quarter ended 31 March 2017 was previously provided.

10. PROSPECTS

In the Logistics Division, market outlook remains challenging with slowing economic and trade growth as well as margin pressures from intense market competition. The Division has recently rolled out last-mile delivery services with a key healthcare account, using Courex's crowdsourcing platform, and will continue to build on the synergy to pursue and capture growth in e-commerce fulfilment and urban logistics.

With the completion of Keppel DC Singapore 4 and PCCW Global - Keppel ICX (Hong Kong) in 2Q 2017, the Data Centre Division's footprint will increase by over 195,000 sqft of Gross Floor Area. In Europe, the Division is taking over the operations at Keppel DC Frankfurt 1 and is actively engaging potential customers to fill up the remaining space. The Division will continue to seek new asset development and acquisition opportunities in collaboration with the Alpha Data Centre Fund, and provide value-added services to further strengthen its market position.

In the Investment Division, Keppel T&T is currently undertaking a strategic review of its shareholdings in M1 Limited, together with the other significant shareholders (Singapore Press Holdings and Axiata Group Berhad). This may or may not lead to a transaction. Keppel T&T will make further announcements as appropriate, if and when there are any material developments which warrant disclosure.

The Group will continue its drive towards improving its cost efficiencies, seek opportunities for strategic investments in value accretive assets and at the same time, explore opportunities to unlock value and recycle capital.

11. DIVIDENDS

(a) Current Financial Period Reported On

Any dividend recommended for the current financial period reported on? None

(b) Corresponding Period of the Immediately Preceding Financial Year

Any dividend declared for the corresponding period of the immediately preceding financial year? None

(c) Date Payable

Not applicable.

(d) Books Closure Date

Not applicable.

12. If no dividend has been declared/recommended, a statement to that effect.

No dividend has been declared for the quarter ended 31 March 2017 (31 March 2016: Nil).

For the financial year ended 31 December 2016, the Directors have recommended a final dividend of 4.5 cents per share tax exempt one-tier for approval by shareholders at the Annual General Meeting to be held on 19 April 2017. If approved, the dividend will be paid on 12 May 2017.

13. **SEGMENT ANALYSIS**

First Quarter ended 31 March 2017 By business segments

	Logistics \$'000	Data Centre \$'000	Investments \$'000	Eliminations \$'000	Consolidated Total \$'000
Revenue External sales Inter-segment sales	34,807 25	5,909	- -	- (25)	40,716
Total	34,832	5,909		(25)	40,716
Segment results Operating profit/(loss) Interest income Interest expense Share of results of associated companies and joint ventures	1,405 140 (915) (107)	(145) 241 (1,924) 9,103	(2,933) 692 (777) 10,488	(614) 614	(1,673) 459 (3,002) 19,484
Profit before taxation Taxation	523 (794)	7,275 (711)	7,470 (1,838)	-	15,268 (3,343)
(Loss)/profit for the period	(271)	6,564	5,632	_	11,925
Attributable to: Shareholders of the Company Non-controlling interests	(575) 304 (271)	6,533 31 6,564	5,614 18 5,632	<u>-</u>	11,572 353 11,925
	(271)	0,304	3,032		11,923
Other Information Segment assets Segment liabilities	576,389 (284,576)	848,388 (472,985)	492,190 (242,027)	(311,165) 311,165	1,605,802 (688,423)
Net assets	291,813	375,403	250,163		917,379
Investment in associated companies and joint ventures Additions to non-current assets Depreciation and amortisation	27,240 12,583 5,070	423,233 46,873 71	258,449 26 9	- - -	708,922 59,482 5,150
By geographical information	Singapore \$'000	China \$'000	ASEAN other than Singapore \$'000	Others \$'000	Consolidated Total \$'000
External sales Non-current assets	19,479 906,683	13,622 236,861	4,235 45,608	3,380 106,315	40,716 1,295,467

<u>Information about major customers</u>
For the first quarter ended 31 March 2017, revenue of \$5,075,000 was derived from an associated company in the Data Centre segment for the provision of data centre facility management services.

13. **SEGMENT ANALYSIS (cont'd)**

First Quarter ended 31 March 2016 By business segments

	Logistics \$'000	Data Centre \$'000	Investments \$'000	Eliminations \$'000	Consolidated Total \$'000
Revenue External sales Inter-segment sales	35,000 25	13,268	-	- (25)	48,268 -
Total	35,025	13,268		(25)	48,268
Segment results Operating profit/(loss) Interest income Interest expense Share of results of associated companies and joint ventures	2,600 118 (831) (66)	6,843 291 (1,930) 4,624	(2,748) 765 (1,447) 11,479	(767) 767	6,695 407 (3,441) 16,037
Profit before taxation Taxation	1,821 (711)	9,828 (1,715)	8,049 (2,329)	-	19,698 (4,755)
Profit for the period	1,110	8,113	5,720	_	14,943
Attributable to: Shareholders of the Company Non-controlling interests	675 435 1,110	6,973 1,140 8,113	5,665 55 5,720	- - -	13,313 1,630 14,943
Other Information Segment assets Segment liabilities Net assets	535,780 (252,059) 283,721	711,351 (377,247) 334,104	445,472 (233,576) 211,896	(229,971) 229,971 -	1,462,632 (632,911) 829,721
Investment in associated companies and joint ventures Additions to non-current assets Depreciation and amortisation	53,305 8,692 4,327	255,529 521 61	250,576 5 15	- - -	559,410 9,218 4,403
By geographical information	Singapore \$'000	China \$'000	ASEAN other than Singapore \$'000	Others \$'000	Consolidated Total \$'000
External sales Non-current assets	29,006 833,741	12,267 249,359	3,710 42,757	3,285 98,951	48,268 1,224,808

<u>Information about major customers</u>
For the first quarter ended 31 March 2016, revenue of \$5,396,000 was derived from a single external customer in the Data Centre segment for the provision of data centre co-location and other services.

13. SEGMENT ANALYSIS (cont'd)

Notes:

- (a) The Group is organised into business units based on their products and services, and has three reportable operating segments namely Logistics, Data Centre and Investments. The Logistics segment provides integrated logistics port operations, third-party logistics services, supply chain solutions, warehousing, distribution, container storage and repairs, and freight forwarding services. The Data Centre segment provides data centre co-location services, business continuity, disaster recovery, facility management and REIT management services. The Investments segment is the investment holding arm for various entities not within the Logistics and Data Centre segments.
- (b) Pricing of inter-segment sales is at fair market value.
- (c) Segment assets and liabilities are those used in the operation of each segment.
- (d) Other than Singapore and China, no single country accounted for 10% or more of the Group's revenue for the first quarter ended 31 March 2017 and 31 March 2016.

14. REVIEW OF SEGMENT PERFORMANCE

Logistics Division's revenue of \$34.8 million decreased by \$0.2 million compared to the same period last year due mainly to lower warehousing revenue. Operating profit decreased by \$1.2 million to \$1.4 million due largely to lower contribution from operations and depreciation charge on new logistics facilities. Profit before taxation of \$0.5 million decreased by \$1.3 million due to lower operating profit, lower share of results of associated companies and higher interest expense. After taking into account higher taxation and lower non-controlling interests, net loss attributable to shareholders was \$0.6 million.

Data Centre Division's revenue of \$5.9 million decreased by \$7.4 million compared to the same period last year due mainly to disposal of 90% interest in Keppel DC Singapore 3 Pte Ltd to Keppel DC REIT on 20 January 2017 and 50% interest in Keppel DC REIT Management Pte Ltd to Keppel Capital on 1 July 2016. After the disposal, both companies were classified as associated companies. Operating profit decreased by \$7.0 million to a loss of \$0.1 million due largely to lower revenue, higher expenses and staff costs to support development and growth. The operating loss was offset by the increase in share of profits from associated companies which resulted in the profit before taxation of \$7.3 million. Net profit attributable to shareholders was lower at \$6.5 million after taking into account lower taxation and non-controlling interests.

Investments Division's profit before taxation of \$7.5 million decreased by \$0.6 million compared to the same period last year due mainly to lower contribution from associated companies, partly offset by lower net interest expense. Consequently, net profit attributable to shareholders was lower at \$5.6 million.

15. INTERESTED PERSON TRANSACTIONS

The Group has obtained a general mandate from shareholders of the Company for interested person transactions in the Annual General Meeting held on 15 April 2016. During the financial period, the following interested person transactions were entered into by the Group:

	_			
		ate value of all		
		rested person		
		ons during the	Aggregate value of a	
	financia	Il period under	inte	erested person
	revi	iew (excluding	transacti	ons conducted
	transact	tions less than	under	shareholders'
	\$100,000 an	d transactions	mandate pu	irsuant to Rule
	COI	nducted under	920 of th	ne SGX Listing
	sharehol	ders' mandate	Mar	nual (excluding
	pursuant to R	lule 920 of the	transac	tions less than
Name of Interested Person	. SGX L	isting Manual)		\$100,000)
	2017	2016	2017	2016
	3 Months	3 Months	3 Months	3 Months
	\$'000	\$'000	\$'000	\$'000
General Transactions		·		·
Keppel Corporation Limited Group	94	110	8,851	162
Singapore Telecommunications Limited			-,	
Group	_	_	116	356
Singapore Technologies Engineering				
Group	_	_	99	_
Singapore Power Limited Group	_	_	801	_
Cingaporo i owor Emilioa Croap			001	
Treasury Transactions				
Keppel Corporation Limited Group				
- Deposits outstanding at period-end	_	_	93,961	80,218
- Interest income / Interest expense and	_	_	33,301	00,210
related charges / Foreign exchange				
transactions			48,012	2,203
เลาอลบนบาร	-	-	40,012	2,203
Management Services				
Management Services Keppel Corporation Limited Group			2.256	920
Repper Corporation Limited Group		-	3,256	830
	0.4	140	1EE 000	00.700
	94	110	155,096	83,769

16. CONFIRMATION THAT THE ISSUER HAS PROCURED UNDERTAKINGS FROM ALL ITS DIRECTORS AND EXECUTIVE OFFICERS

The Company confirms that it has procured undertakings from all its directors and executive officers in the format set out in Appendix 7.7 under Rule 720(1) of the Listing Manual.

BY ORDER OF THE BOARD

TAN WAH NAM / KENNY LEE Company Secretaries 18 April 2017

Confirmation by the Board

We, LOH CHIN HUA and NEO BOON SIONG being two directors of Keppel Telecommunications & Transportation Ltd (the "Company"), do hereby confirm on behalf of the directors of the Company that, to the best of their knowledge, nothing has come to the attention of the board of directors of the Company which may render the first quarter 2017 financial statements to be false or misleading in any material respect.

On behalf of the board of directors

LOH CHIN HUA Chairman

Singapore, 18 April 2017

NEO BOON SIONG

Director