


**COMFORTDELGRO CORPORATION LIMITED**

Company Registration Number : 200300002K

**Third Quarter 2017 Financial Statements Announcement**

The Board of Directors announces the unaudited results of the Group for the Third Quarter and 9 months to 30 September 2017.

**1 GROUP INCOME STATEMENT**

	<b>Group</b>					
	3rd Qtr 2017	3rd Qtr 2016	Incr / (Decr)	9 Months to 30 Sep 2017	9 Months to 30 Sep 2016	Incr / (Decr)
	\$'m	\$'m	%	\$'m	\$'m	%
<b>Revenue</b>	991.4	1,015.4	(2.4)	2,950.6	3,033.3	(2.7)
Staff costs	370.4	358.4	3.3	1,099.0	1,077.6	2.0
Contract services	131.0	142.0	(7.7)	388.3	424.0	(8.4)
Depreciation and amortisation	102.8	98.3	4.6	307.8	291.4	5.6
Repairs and maintenance costs	66.5	66.0	0.8	191.4	197.5	(3.1)
Fuel and electricity costs	58.3	58.4	(0.2)	170.8	171.3	(0.3)
Materials and consumables costs	34.4	37.7	(8.8)	110.5	115.0	(3.9)
Road tax	29.3	34.7	(15.6)	90.7	103.9	(12.7)
Insurance premiums and accident claims	25.3	27.1	(6.6)	83.4	90.0	(7.3)
Premises costs	24.3	22.2	9.5	69.8	67.4	3.6
Taxi drivers' benefits	10.7	13.4	(20.1)	33.5	43.5	(23.0)
Advertising production and promotion costs	6.4	5.3	20.8	14.8	14.9	(0.7)
Utilities and communication costs	4.5	5.0	(10.0)	14.2	15.1	(6.0)
Vehicle leasing charges	2.5	4.8	(47.9)	9.2	15.5	(40.6)
Other operating costs	13.5	14.9	(9.4)	43.3	46.7	(7.3)
<b>Total Operating Costs</b>	<u>879.9</u>	<u>888.2</u>	(0.9)	<u>2,626.7</u>	<u>2,673.8</u>	(1.8)
<b>Operating Profit</b>	111.5	127.2	(12.3)	323.9	359.5	(9.9)
Net Income from Investments	3.8	3.8	-	19.7	11.3	74.3
Finance Costs	(2.8)	(3.5)	(20.0)	(8.4)	(11.2)	(25.0)
Share of Profit in Associate	0.2	0.2	-	2.4	2.6	(7.7)
<b>Profit before Taxation</b>	112.7	127.7	(11.7)	337.6	362.2	(6.8)
Taxation	(21.0)	(24.5)	(14.3)	(59.9)	(69.7)	(14.1)
<b>Profit after Taxation</b>	<u>91.7</u>	<u>103.2</u>	(11.1)	<u>277.7</u>	<u>292.5</u>	(5.1)
Attributable to :						
<b>Shareholders of the Company</b>	<u>80.1</u>	<u>87.3</u>	<u>(8.2)</u>	<u>242.0</u>	<u>245.9</u>	<u>(1.6)</u>
Non-Controlling Interests	11.6	15.9	(27.0)	35.7	46.6	(23.4)
	<u>91.7</u>	<u>103.2</u>	(11.1)	<u>277.7</u>	<u>292.5</u>	(5.1)

## 2 STATEMENTS OF FINANCIAL POSITION

	Group		Company	
	30 Sep 2017	31 Dec 2016	30 Sep 2017	31 Dec 2016
	\$'m	\$'m	\$'m	\$'m
<b>ASSETS</b>				
<b>Current assets</b>				
Short-term deposits and bank balances	538.1	779.3	91.9	309.6
Trade receivables	297.0	237.4	-	-
Other receivables and prepayments	198.4	152.7	2.5	2.5
Due from subsidiaries	-	-	3.6	2.9
Inventories	106.3	81.7	-	-
<b>Total current assets</b>	<b>1,139.8</b>	<b>1,251.1</b>	<b>98.0</b>	<b>315.0</b>
<b>Non-current assets</b>				
Subsidiaries	-	-	1,334.8	1,121.5
Associates	8.2	11.2	0.3	0.3
Investments	37.9	62.9	22.5	41.7
Other receivables and prepayments	4.5	3.0	0.1	0.1
Grant receivables	231.1	237.6	-	-
Due from subsidiaries	-	-	-	19.8
Vehicles, premises and equipment	2,783.1	2,887.4	7.3	8.0
Taxi licences	212.4	217.7	-	-
Goodwill	434.4	427.5	-	-
Deferred tax assets	28.8	23.6	-	-
<b>Total non-current assets</b>	<b>3,740.4</b>	<b>3,870.9</b>	<b>1,365.0</b>	<b>1,191.4</b>
<b>Total assets</b>	<b>4,880.2</b>	<b>5,122.0</b>	<b>1,463.0</b>	<b>1,506.4</b>
<b>LIABILITIES AND EQUITY</b>				
<b>Current liabilities</b>				
Borrowings	73.4	169.3	-	-
Trade and other payables	746.8	771.4	27.2	49.9
Deferred grants	18.9	17.9	-	-
Due to subsidiaries and associate	8.9	14.3	190.6	422.2
Fuel price equalisation account	20.0	20.0	-	-
Insurance premiums payable and provision for accident claims	64.1	70.2	-	-
Income tax payable	54.6	48.5	2.8	2.6
<b>Total current liabilities</b>	<b>986.7</b>	<b>1,111.6</b>	<b>220.6</b>	<b>474.7</b>
<b>Non-current liabilities</b>				
Borrowings	276.7	175.8	-	-
Deferred grants	280.6	279.6	-	-
Other liabilities	87.7	90.7	0.1	0.1
Fuel price equalisation account	20.0	20.0	-	-
Deferred tax liabilities	254.2	252.2	2.3	2.3
<b>Total non-current liabilities</b>	<b>919.2</b>	<b>818.3</b>	<b>2.4</b>	<b>2.4</b>
<b>Total liabilities</b>	<b>1,905.9</b>	<b>1,929.9</b>	<b>223.0</b>	<b>477.1</b>
<b>Capital, reserves and non-controlling interests</b>				
Share capital	687.5	676.9	687.5	676.9
Other reserves	116.3	23.4	(33.3)	(13.3)
Foreign currency translation reserve	(153.7)	(125.5)	-	-
Accumulated profits	1,916.9	1,900.7	585.8	365.7
<b>Equity attributable to shareholders of the Company</b>	<b>2,567.0</b>	<b>2,475.5</b>	<b>1,240.0</b>	<b>1,029.3</b>
Non-controlling interests	407.3	716.6	-	-
<b>Total equity</b>	<b>2,974.3</b>	<b>3,192.1</b>	<b>1,240.0</b>	<b>1,029.3</b>
<b>Total liabilities and equity</b>	<b>4,880.2</b>	<b>5,122.0</b>	<b>1,463.0</b>	<b>1,506.4</b>

**3 AGGREGATE AMOUNT OF GROUP'S BORROWINGS**

	<b><u>30 Sep 2017</u></b>	<b><u>31 Dec 2016</u></b>
	<b>\$ 'm</b>	<b>\$ 'm</b>
<b>Secured</b>		
Amount repayable in one year or less, or on demand	19.5	19.0
Amount repayable after one year	76.7	89.8
	<u>96.2</u>	<u>108.8</u>
<b>Unsecured</b>		
Amount repayable in one year or less, or on demand	53.9	150.3
Amount repayable after one year	200.0	86.0
	<u>253.9</u>	<u>236.3</u>
<b>Total</b>		
Amount repayable in one year or less, or on demand	73.4	169.3
Amount repayable after one year	276.7	175.8
	<u>350.1</u>	<u>345.1</u>

**Details of any collateral**

Details of the total secured borrowings of \$96.2m are as follows:

- a \$54.5m relates to financing of vehicles under hire purchase arrangements; and
- b \$41.7m relates to borrowings of subsidiaries secured by vehicles.

## 4 GROUP CASH FLOW STATEMENT

	Group		Group	
	3rd Qtr 2017 \$'m	3rd Qtr 2016 \$'m	9 Months to 30 Sep 2017 \$'m	9 Months to 30 Sep 2016 \$'m
<b>Operating activities:</b>				
Profit before Taxation	112.7	127.7	337.6	362.2
Adjustments for:				
Depreciation and amortisation	102.8	98.3	307.8	291.4
Finance costs	2.8	3.5	8.4	11.2
Interest income	(2.5)	(2.8)	(7.2)	(9.1)
Dividend income	(1.3)	(1.3)	(12.5)	(2.5)
Grant income	(9.0)	(26.4)	(26.9)	(95.2)
Net gain on disposal of vehicles	(0.6)	-	(3.1)	(1.5)
Share of profit in associate	(0.2)	(0.2)	(2.4)	(2.6)
Others	(1.3)	(1.6)	2.3	(1.3)
Operating cash flows before movements in working capital	203.4	197.2	604.0	552.6
Changes in working capital	(12.8)	(71.8)	(164.0)	(60.0)
Cash generated from operations	190.6	125.4	440.0	492.6
Income tax paid	(19.6)	(22.3)	(58.0)	(56.7)
<b>Net cash from operating activities</b>	<b>171.0</b>	<b>103.1</b>	<b>382.0</b>	<b>435.9</b>
<b>Investing activities:</b>				
Purchases of vehicles, premises and equipment	(116.6)	(134.3)	(246.1)	(335.3)
Less: Proceeds from disposal of vehicles	25.7	25.4	58.9	50.4
Cash payments on purchase of vehicles, premises and equipment	(90.9)	(108.9)	(187.2)	(284.9)
Payment for taxi licences	-	-	-	(0.3)
Investment made	-	-	-	(0.3)
Return of capital from an associate	-	0.6	-	0.6
Interest received	2.1	3.1	7.8	9.1
Dividend received from an associate	-	-	5.4	3.4
Dividend received from investments	1.3	1.3	12.5	2.5
<b>Net cash used in investing activities</b>	<b>(87.5)</b>	<b>(103.9)</b>	<b>(161.5)</b>	<b>(269.9)</b>
<b>Financing activities:</b>				
Acquisition of non-controlling interests in subsidiaries	(14.1)	-	(217.8)	-
New loans raised	369.3	64.5	853.6	290.8
Repayment of borrowings	(397.0)	(74.3)	(850.8)	(398.3)
Capital contribution from non-controlling shareholder of a subsidiary	-	-	-	0.5
Dividends paid to shareholders of the Company	(94.1)	(91.6)	(224.9)	(199.4)
Dividends paid to non-controlling shareholder of subsidiaries	(26.1)	(6.1)	(54.7)	(27.4)
Proceeds from exercise of share options of the Company	0.5	1.1	9.8	9.8
Proceeds from exercise of share options of subsidiaries	0.3	1.0	1.6	2.3
Grants received	11.4	34.9	33.6	109.0
Interest paid	(3.4)	(4.1)	(9.0)	(12.3)
Proceeds from unclaimed dividends	-	-	-	0.1
<b>Net cash used in financing activities</b>	<b>(153.2)</b>	<b>(74.6)</b>	<b>(458.6)</b>	<b>(224.9)</b>
<b>Net effect of exchange rate changes in consolidating subsidiaries</b>	<b>1.2</b>	<b>7.9</b>	<b>(3.1)</b>	<b>(23.6)</b>
<b>Net decrease in cash and cash equivalents</b>	<b>(68.5)</b>	<b>(67.5)</b>	<b>(241.2)</b>	<b>(82.5)</b>
Cash and cash equivalents at beginning of period	606.6	772.8	779.3	787.8
<b>Cash and cash equivalents at end of period</b>	<b>538.1</b>	<b>705.3</b>	<b>538.1</b>	<b>705.3</b>

## 5 GROUP COMPREHENSIVE INCOME STATEMENT

	Group		Group	
	3rd Qtr	3rd Qtr	9 Months to	9 Months to
	2017	2016	30 Sep 2017	30 Sep 2016
	\$'m	\$'m	\$'m	\$'m
<b>Profit after Taxation</b>	91.7	103.2	277.7	292.5
<i>Items that may be reclassified subsequently to profit and loss</i>				
Fair value adjustment on cash flow hedges	5.8	6.5	7.3	33.9
Fair value adjustment on bonds	(0.1)	-	(0.1)	0.1
Exchange differences on translation of foreign operations	12.2	21.2	10.7	(91.9)
	17.9	27.7	17.9	(57.9)
<i>Items that will not be reclassified subsequently to profit or loss</i>				
Fair value adjustment on equity investments	(8.1)	3.8	(23.1)	5.3
Revaluation of premises	-	40.2	-	40.2
	(8.1)	44.0	(23.1)	45.5
<b>Other comprehensive income for the period</b>	9.8	71.7	(5.2)	(12.4)
<b>Total comprehensive income for the period</b>	101.5	174.9	272.5	280.1
<b>Attributable to:</b>				
Shareholders of the Company	89.0	138.2	239.9	231.7
Non-Controlling Interests	12.5	36.7	32.6	48.4
	101.5	174.9	272.5	280.1

## 6 STATEMENTS OF CHANGES IN EQUITY

Consolidated Statement of Changes in Equity for the 3rd quarter and 9 months to 30 September 2017:

	<b>Group</b>						
	<b>Attributable to shareholders of the Company</b>					<b>Non- controlling interests</b>	<b>Total equity</b>
	<b>Share capital</b>	<b>Other reserves</b>	<b>Foreign currency translation reserve</b>	<b>Accumulated profits</b>	<b>Total</b>		
\$'m	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m	
<b>Balance at 1 January 2017</b>	676.9	23.4	(125.5)	1,900.7	2,475.5	716.6	3,192.1
<b>Total comprehensive income for the period</b>							
Profit for the period	-	-	-	161.9	161.9	24.1	186.0
Other comprehensive income for the period	-	(13.6)	2.6	-	(11.0)	(4.0)	(15.0)
<b>Total</b>	-	(13.6)	2.6	161.9	150.9	20.1	171.0
<b>Transactions recognised directly in equity</b>							
Adjustments arising from acquisition of interest in a subsidiary	-	93.5	(30.5)	-	63.0	(266.7)	(203.7)
Exercise of share options	10.0	(0.7)	-	-	9.3	-	9.3
Payment of dividends	-	-	-	(130.8)	(130.8)	-	(130.8)
Other reserves	-	0.3	-	(1.0)	(0.7)	(28.0)	(28.7)
<b>Total</b>	10.0	93.1	(30.5)	(131.8)	(59.2)	(294.7)	(353.9)
<b>Balance at 30 June 2017</b>	686.9	102.9	(153.4)	1,930.8	2,567.2	442.0	3,009.2
<b>Total comprehensive income for the period</b>							
Profit for the period	-	-	-	80.1	80.1	11.6	91.7
Other comprehensive income for the period	-	(2.7)	11.6	-	8.9	0.9	9.8
<b>Total</b>	-	(2.7)	11.6	80.1	89.0	12.5	101.5
<b>Transactions recognised directly in equity</b>							
Adjustments arising from acquisition of interest in a subsidiary	-	16.2	(11.9)	-	4.3	(18.4)	(14.1)
Exercise of share options	0.6	(0.1)	-	-	0.5	-	0.5
Payment of dividends	-	-	-	(94.1)	(94.1)	-	(94.1)
Other reserves	-	-	-	0.1	0.1	(28.8)	(28.7)
<b>Total</b>	0.6	16.1	(11.9)	(94.0)	(89.2)	(47.2)	(136.4)
<b>Balance at 30 September 2017</b>	687.5	116.3	(153.7)	1,916.9	2,567.0	407.3	2,974.3

Consolidated Statement of Changes in Equity for the 3rd quarter and 9 months to 30 September 2016:

	<b>Group</b>						
	<b>Attributable to shareholders of the Company</b>					<b>Non-</b>	<b>Total</b>
	<b>Share capital</b>	<b>Other reserves</b>	<b>Foreign currency translation reserve</b>	<b>Accumulated profits</b>	<b>Total</b>	<b>controlling</b>	<b>equity</b>
						<b>interests</b>	<b></b>
\$'m	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m	
<b>Balance at 1 January 2016</b>	665.5	(64.2)	(53.7)	1,787.5	2,335.1	677.5	3,012.6
<b>Total comprehensive income for the period</b>							
Profit for the period	-	-	-	158.6	158.6	30.7	189.3
Other comprehensive income for the period	-	26.7	(91.8)	-	(65.1)	(19.0)	(84.1)
<b>Total</b>	-	26.7	(91.8)	158.6	93.5	11.7	105.2
<b>Transactions recognised directly in equity</b>							
Exercise of share options	9.6	(0.9)	-	-	8.7	-	8.7
Payment of dividends	-	-	-	(107.8)	(107.8)	-	(107.8)
Other reserves	-	2.2	-	(1.9)	0.3	(20.2)	(19.9)
<b>Total</b>	9.6	1.3	-	(109.7)	(98.8)	(20.2)	(119.0)
<b>Balance at 30 June 2016</b>	675.1	(36.2)	(145.5)	1,836.4	2,329.8	669.0	2,998.8
<b>Total comprehensive income for the period</b>							
Profit for the period	-	-	-	87.3	87.3	15.9	103.2
Other comprehensive income for the period	-	39.8	11.1	-	50.9	20.8	71.7
<b>Total</b>	-	39.8	11.1	87.3	138.2	36.7	174.9
<b>Transactions recognised directly in equity</b>							
Exercise of share options	1.2	(0.1)	-	-	1.1	-	1.1
Payment of dividends	-	-	-	(91.6)	(91.6)	-	(91.6)
Other reserves	-	0.3	-	(0.2)	0.1	(5.4)	(5.3)
<b>Total</b>	1.2	0.2	-	(91.8)	(90.4)	(5.4)	(95.8)
<b>Balance at 30 September 2016</b>	676.3	3.8	(134.4)	1,831.9	2,377.6	700.3	3,077.9

Statement of Changes in Equity of the Company for the 3rd quarter and 9 months to 30 September 2017:

	<b>Company</b>			
	<b>Share capital</b>	<b>Other reserves</b>	<b>Accumulated profits</b>	<b>Total equity</b>
	\$'m	\$'m	\$'m	\$'m
<b>Balance at 1 January 2017</b>	676.9	(13.3)	365.7	1,029.3
<b>Total comprehensive income for the period</b>				
Profit for the period	-	-	327.0	327.0
Other comprehensive income for the period	-	(12.4)	-	(12.4)
<b>Total</b>	-	(12.4)	327.0	314.6
<b>Transactions recognised directly in equity</b>				
Exercise of share options	10.0	(0.7)	-	9.3
Payment of dividends	-	-	(130.8)	(130.8)
Other reserves	-	-	-	-
<b>Total</b>	10.0	(0.7)	(130.8)	(121.5)
<b>Balance at 30 June 2017</b>	686.9	(26.4)	561.9	1,222.4
<b>Total comprehensive income for the period</b>				
Profit for the period	-	-	118.0	118.0
Other comprehensive income for the period	-	(6.8)	-	(6.8)
<b>Total</b>	-	(6.8)	118.0	111.2
<b>Transactions recognised directly in equity</b>				
Exercise of share options	0.6	(0.1)	-	0.5
Payment of dividends	-	-	(94.1)	(94.1)
<b>Total</b>	0.6	(0.1)	(94.1)	(93.6)
<b>Balance at 30 September 2017</b>	687.5	(33.3)	585.8	1,240.0



## Statement of Changes in Equity of the Company for the 3rd quarter and 9 months to 30 September 2016:

	<b>Company</b>			
	<b>Share capital</b>	<b>Other reserves</b>	<b>Accumulated profits</b>	<b>Total equity</b>
	\$'m	\$'m	\$'m	\$'m
<b>Balance at 1 January 2016</b>	665.5	(21.0)	392.0	1,036.5
<b>Total comprehensive income for the period</b>				
Profit for the period	-	-	105.9	105.9
Other comprehensive income for the period	-	1.2	-	1.2
<b>Total</b>	-	1.2	105.9	107.1
<b>Transactions recognised directly in equity</b>				
Exercise of share options	9.6	(0.9)	-	8.7
Payment of dividends	-	-	(107.8)	(107.8)
Other reserves	-	-	0.1	0.1
<b>Total</b>	9.6	(0.9)	(107.7)	(99.0)
<b>Balance at 30 June 2016</b>	675.1	(20.7)	390.2	1,044.6
<b>Total comprehensive income for the period</b>				
Profit for the period	-	-	65.9	65.9
Other comprehensive income for the period	-	3.3	-	3.3
<b>Total</b>	-	3.3	65.9	69.2
<b>Transactions recognised directly in equity</b>				
Exercise of share options	1.2	(0.1)	-	1.1
Payment of dividends	-	-	(91.6)	(91.6)
<b>Total</b>	1.2	(0.1)	(91.6)	(90.5)
<b>Balance at 30 September 2016</b>	676.3	(17.5)	364.5	1,023.3

## **7 CHANGES IN COMPANY'S SHARE CAPITAL**

### Share Capital

During the 3rd quarter ended 30 September 2017, the Company issued 390,000 new ordinary shares following the exercise of share options under the ComfortDelGro Employees' Share Option Scheme (ComfortDelGro Scheme).

As at 30 September 2017, the total number of issued shares was 2,163,202,663 (31 December 2016: 2,156,851,663).

### Outstanding Shares – ComfortDelGro Employees' Share Option Scheme

As at 30 September 2017, options to subscribe for 6,589,000 ordinary shares (30 September 2016: 13,380,000 ordinary shares) remained outstanding under the ComfortDelGro Scheme.

The ComfortDelGro Scheme was not renewed following its expiry on 17 February 2013.

As at 30 September 2017, the Company does not hold any treasury shares.

## **8 AUDIT**

The financial statements have not been audited or reviewed.

## **9 AUDITORS' REPORT**

Not applicable.

## **10 ACCOUNTING POLICIES**

The Group has applied accounting policies and methods of computation in the financial statements for the current reporting period consistent with those of the audited financial statements for the year ended 31 December 2016.

In the current financial period, the Group has adopted all the new and revised Financial Reporting Standards ("FRSs") that are relevant to its operations and effective for annual periods beginning on 1 January 2017.

The adoption of these new and revised FRSs has no material effect on the amounts reported for the current or prior years.

## **11 CHANGES IN ACCOUNTING POLICIES AND ESTIMATES**

Not applicable.

## 12 GROUP EARNINGS PER ORDINARY SHARE AND GROUP EARNINGS BEFORE INTEREST, TAXATION, DEPRECIATION AND AMORTISATION (EBITDA)

### Earning per ordinary share

	<b>Group</b>			
	<u>3rd Qtr 2017</u>	<u>3rd Qtr 2016</u>	<u>9 Months to 30 Sep 2017</u>	<u>9 Months to 30 Sep 2016</u>
(i) Based on weighted average number of ordinary shares in issue - cents	3.70	4.05	11.20	11.42
(ii) On a fully diluted basis (detailing any adjustments made to the earnings) - cents	3.70	4.04	11.19	11.38

### EBITDA

	<b>Group</b>			
	<u>3rd Qtr 2017</u>	<u>3rd Qtr 2016</u>	<u>9 Months to 30 Sep 2017</u>	<u>9 Months to 30 Sep 2016</u>
(i) EBITDA (\$'m)	214.3	225.5	631.7	650.9
(ii) EBITDA margin (%)	21.6	22.2	21.4	21.5

## 13 NET ASSET VALUE PER ORDINARY SHARE

	<b>Group</b>		<b>Company</b>	
	<u>30 Sep 2017</u>	<u>31 Dec 2016</u>	<u>30 Sep 2017</u>	<u>31 Dec 2016</u>
Net asset value per ordinary share based on issued share capital - cents	118.67	114.77	57.32	47.72

## 14 REVIEW OF GROUP PERFORMANCE

### Performance Review

Group Revenue of \$991.4m for 3Q17 was \$24.0m or 2.4% lower compared to \$1,015.4m for 3Q16. Of the \$24.0m decrease, the actual underlying decrease was \$30.1m mitigated by a favourable foreign currency translation of \$6.1m mainly from the stronger A\$. The decreases in the underlying business were from decreases in the Taxi Business, the Automotive Engineering Services Business, the Car Rental and Leasing Business, the Bus Station Business and the Inspection and Testing Services Business offset by increases in the Public Transport Services Business and the Driving Centre Business.

Group Operating Costs of \$879.9m for 3Q17 were \$8.3m or 0.9% lower compared to \$888.2m for 3Q16. The decrease in operating costs from the underlying business was \$13.6m offset by an unfavourable foreign currency translation with \$5.3m mainly from the stronger A\$. The decrease in operating costs from the underlying business was mainly from lower payment for contract services, lower road tax, lower material and consumables costs, lower taxi drivers' benefits, lower vehicle leasing charges, lower insurance premiums and accident claims and lower other costs offset by higher staff costs, higher depreciation, higher premises costs and higher advertising production and promotion costs.

Group Operating Profit of \$111.5m for 3Q17 was \$15.7m or 12.3% lower compared to \$127.2m for 3Q16. The decrease in operating profit from the underlying business of \$16.5m was mitigated by a favourable foreign currency translation of \$0.8m.

Net Income from Investments of \$3.8m for 3Q17 was the same as that for 3Q16. Finance Costs of \$2.8m for 3Q17 decreased by \$0.7m or 20.0% from \$3.5m in 3Q16 due mainly to lower interest expense in Australia and the UK from the repayment of borrowings and lower interest rates.

Share of Profit in Associate of \$0.2m for 3Q17 was the same as that for 3Q16.

Consequently, Group Profit before Taxation of \$112.7m for 3Q17 was \$15.0m or 11.7% lower compared to \$127.7m for 3Q16.

Taxation for the Group of \$21.0m for 3Q17 was 18.6% of Group Profit before Taxation compared to \$24.5m or 19.2% of Group Profit before Taxation for 3Q16.

Group Profit after Taxation of \$91.7m for 3Q17 was \$11.5m or 11.1% lower than the \$103.2m for 3Q16.

Group Profit attributable to Shareholders of the Company of \$80.1m for 3Q17 decreased by \$7.2m or 8.2% compared to \$87.3m for 3Q16 due to lower Group Profit after Taxation partially offset by higher profits due to the contribution from the acquisition of the 49.0% interest in ComfortDelGro Corporation Australia ("CDC").

Group Profit attributable to Non-Controlling Interests of \$11.6m for 3Q17 decreased by \$4.3m or 27.0% compared to \$15.9m for 3Q16 due mainly to the elimination of the Non-Controlling Interest's 49.0% share in CDC.

Revenue from Overseas for 3Q17 was 38.0% of Group Revenue compared to 36.6% for 3Q16. Operating Profit from Overseas for 3Q17 was 44.8% of Group Operating Profit compared to 41.3% for 3Q16.

A segmental breakdown by **Business** is provided under item 18.

Revenue from the Group's **Public Transport Services Business** of \$601.5m for 3Q17 was \$26.0m or 4.5% higher than the \$575.5m for 3Q16 from an increase in the underlying business of revenue of \$20.5m boosted by a favourable foreign currency translation of \$5.5m from the stronger A\$, £ and Euro.

Revenue from the Group's **Taxi Business** of \$298.3m for 3Q17 was \$37.6m or 11.2% lower compared to \$335.9m for 3Q16 due to increased competition.

Revenue from the Group's **Automotive Engineering Services Business** of \$70.3m for 3Q17 was \$12.5m or 15.1% lower than the \$82.8m for 3Q16 due to the reduction in revenue from repair and maintenance of taxis and diesel sales to taxi hirers from a smaller taxi fleet.

Revenue from the Group's **Inspection and Testing Services Business** of \$26.3m for 3Q17 was \$0.6m or 2.2% lower compared to \$26.9m for 3Q16.

Revenue from the Group's **Driving Centre Business** of \$11.2m for 3Q17 was \$1.3m or 13.1% higher than the \$9.9m for 3Q16.

Revenue from the Group's **Car Rental and Leasing Business** of \$6.8m for 3Q17 was \$2.5m or 26.9% lower than the \$9.3m for 3Q16.

Revenue from the Group's **Bus Station Business** of \$6.5m for 3Q17 decreased by \$1.0m or 13.3% from \$7.5m for 3Q16.

### **Statement of Financial Position**

The financial position of the Group as at 30 September 2017 remained strong. Total Equity decreased by \$217.8m from \$3,192.1m as at 31 December 2016 to \$2,974.3m as at 30 September 2017 due mainly to the payments for the acquisition of the remaining 49.0% interest in CDC and CityFleet Networks and the payment of dividends partially offset by profits generated for the nine months ended 30 September 2017 and the negative goodwill from the acquisition of the 49.0% interest in CDC and CityFleet Networks.

Total Assets decreased by \$241.8m to \$4,880.2m as at 30 September 2017 from \$5,122.0m as at 31 December 2016 due to decreases in current assets by \$111.3m and non-current assets by \$130.5m. The decrease in current assets was due mainly to lower short-term deposits and bank balances following the payment for the acquisition of the 49.0% interest in CDC and CityFleet Networks offset by higher trade receivables, arising mainly from timing differences on contractual payments due from the authorities, and higher other receivables and prepayments. The decrease in non-current assets was due mainly to a decrease in vehicles, premises and equipment.

Total Liabilities decreased by \$24.0m to \$1,905.9m as at 30 September 2017 from \$1,929.9m as at 31 December 2016 due mainly to lower short-term borrowings and the reduction in trade and other payables partially offset by an increase in long-term borrowings.

## Cash Flow

The Group recorded a net cash outflow of \$68.5m for 3Q17. As at 30 September 2017, the Group had short-term deposits and bank balances of \$538.1m. After accounting for the borrowings of \$350.1m, the Group had a net cash position of \$188.0m. The Group's gross gearing ratio was 11.8% as at 30 September 2017 compared to 10.8% as at 31 December 2016.

### 15 ANY VARIANCE BETWEEN PROSPECT STATEMENT PREVIOUSLY DISCLOSED AND THE ACTUAL RESULTS

No forecast or prospect statement has been previously disclosed.

### 16 GROUP OUTLOOK

Revenue from the Public Transport Services Business in Singapore is expected to be higher. Bus service revenue is expected to be higher with a full year contribution of revenue under the Bus Contracting Model and Rail service revenue is also expected to be higher with the commencement of revenue service at DTL3 on 21 October 2017. Rail fare revenue will be affected by the fare adjustment effective 29 December 2017 as announced by the Public Transport Council. Revenue from the Australia Bus Business and the UK Bus Business are expected to be higher.

Revenue from the Taxi Business is expected to be lower as the operating environment continues to be challenging with the substantial increase in private hire vehicles.

Revenue from the Automotive Engineering Services Business is expected to be lower.

Revenue from the Inspection and Testing Services Business is expected to be maintained.

Revenue from the Driving Centre Business is expected to be maintained.

Revenue from the Car Rental and Leasing Business is expected to be lower.

Revenue from the Bus Station Business in Guangzhou is expected to be lower with competition from the high speed rail network.

Whilst the operating environment will continue to be challenging, we will continue to look for opportunities to grow our business and manage costs prudently.

**17 DIVIDEND**

**(a) Current Financial Period Reported On**

Any dividend declared for the current financial period reported on? No

**(b) Corresponding Period of the Immediate Preceding Financial Year**

Any dividend declared for the corresponding period for the immediately preceding financial year? No

**(c) Date Payable**

Not applicable.

**(d) Books Closure Date**

Not applicable.







**Geographical segmental information for 3rd quarter ended 30 September 2017**

	Revenue				Non-current assets*		Additions to non-current assets*	
	3rd Qtr 2017	3rd Qtr 2016	9 mths to 30 Sep 2017	9 mths to 30 Sep 2016	30 Sep 2017	30 Sep 2016	30 Sep 2017	30 Sep 2016
	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m	\$'m
Singapore	615.1	643.5	1,852.9	1,896.7	1,848.6	1,979.5	158.6	254.9
United Kingdom/ Ireland	221.2	222.6	639.2	693.5	467.1	424.2	48.5	39.3
Australia	109.0	99.8	315.8	285.3	785.3	768.0	19.7	16.1
China	44.1	46.4	135.5	148.7	315.6	326.4	18.7	23.0
Vietnam	1.3	2.3	5.2	6.9	9.2	12.9	0.2	2.1
Malaysia	0.7	0.8	2.0	2.2	4.1	4.6	0.4	0.2
<b>Total</b>	<b>991.4</b>	<b>1,015.4</b>	<b>2,950.6</b>	<b>3,033.3</b>	<b>3,429.9</b>	<b>3,515.6</b>	<b>246.1</b>	<b>335.6</b>

\* Comprising vehicles, premises, equipment, taxi licences and goodwill.

**19 BREAKDOWN OF REVENUE**

Not applicable.

**20 BREAKDOWN OF TOTAL ANNUAL DIVIDEND (IN DOLLAR VALUE)**

Not applicable.

**21 INTERESTED PERSON TRANSACTIONS**

The Group does not have any Shareholders' mandate for interested person transactions pursuant to Rule 920 of the Listing Manual.

**22 CONFIRMATION PURSUANT TO RULE 720(1) OF THE LISTING MANUAL**

The Company confirms that it has procured the Undertakings from all its Directors and Executive Officers in the format set out in Appendix 7.7 pursuant to Rule 720(1) of the Listing Manual.

**23 Negative assurance confirmation on interim financial results under SGX Listing Rule 705(5) of the Listing Manual**

The Directors confirm that, to the best of their knowledge, nothing has come to the attention of the Board of Directors which may render the third quarter 2017 financial results to be false or misleading in any material aspects.

ON BEHALF OF THE DIRECTORS

Lim Jit Poh  
Chairman

Yang Ban Seng  
Managing Director/ Group Chief Executive Officer

**BY ORDER OF THE BOARD**

Chan Wan Tak, Wendy / Yeo Tee Yeok, Edwin  
Joint Company Secretaries

10 November 2017