



MEDIA RELEASE
For Immediate Release

BBR Holdings' revenue up 67% to S\$505.9 million for nine months ended 30 September 2014

Highlights

- Net asset value per share and earnings per share stood at 43.92 cents and 3.77 cents
- Order book of approximately S\$760 million

Period ended 30 September (\$m)	3Q2014	3Q2013	Change	9M2014	9M2013	Change
Revenue	171.6	120.2	▲43%	505.9	302.7	▲67%
Gross Profit	2.4	11.9	▼80%	24.4	26.0	▼6%
Profit Before Tax	1.2	10.1	▼88%	13.7	16.2	▼16%
Net Profit after tax attributable to equity holders	1.4	8.4	▼83%	11.6	13.2	▼12%
Earnings Per Share (Basic EPS) (cents)	0.47	2.71	▼83%	3.77	4.30	▼12%

SINGAPORE, 11 November 2014 – MAINBOARD-LISTED **BBR Holdings (S) Ltd** (BBR 控股) (“BBR” or “the Group”) sustained the momentum of revenue growth of 67% to S\$505.9 million for the nine months ended 30 September 2014 (9M2014), as compared to S\$302.7 million recorded in the corresponding period (9M2013) in 2013. Net profit attributable to equity holders, however, decreased to S\$11.6 million in the current period from S\$13.2 million in the previous corresponding period.

The higher revenue in 9M2014 was largely attributable to higher revenue recognised from general construction and property development projects, which is partially offset by lower specialised engineering revenue. Many general construction projects are in their active stage of construction in 9M2014 and this has contributed significantly to the increase in revenue. As for the property development segment, the increased level of construction activity at Bliss @Kovan has also boosted the revenue in 9M2014 as compared to 9M2013.

Chief Executive Officer Mr Andrew Tan (陈庆辉) said: ***“Our current strong order book of S\$760 million in respect of construction projects, predominantly in Singapore and Malaysia, has put us in good stead in meeting our revenue targets for FY2014. We are also delighted to highlight that our new green technology division has scored its first major contract in Singapore with the Housing Development Board for a 20-year lease contract for solar photovoltaic system installation. We are optimistic that we can play an active role in the adoption of solar energy among private and public sectors in Singapore and the region.”***

Third Quarter 2014 Review

For the third quarter ended 30 September 2014 (3Q2014), the Group's revenue increased to S\$171.6 million from S\$120.2 million in the third quarter ended 30 September 2013 (3Q2013) while net profit attributable to equity holders of the Group decreased to S\$1.4 million from S\$8.4 million in 3Q2013.

The higher revenue for 3Q2014 as compared with 3Q2013 was due mainly to increased revenue from the general construction segment, as most of the Group's general construction projects are in their active stage of construction in the current quarter.

Gross profit for 3Q2014 decreased to S\$2.4 million from S\$11.9 million for 3Q2013, mainly attributable to project losses recognised for general construction projects and lower profit contribution from the property development segment. The Group's lower

gross margin of 1.4% for 3Q2014 was mainly affected by project losses recognised by the general construction segment.

The Group's other operating income in 3Q2014 increased to S\$5.4 million from S\$0.5 million in 3Q2013, due mainly to gains on disposal of a leasehold property in Sungei Kadut and its investment in an associate, FOSTA Pte Ltd.

Financial Position

The Group's financial position continues to be strong. Net assets stood at S\$135.0 million as at 30 September 2014, a 7.4% increase from S\$125.6 million as at 31 December 2013. Net asset value per share stood at 43.92 cents as compared to 40.98 cents at 31 December 2013. Earnings per share for 9M2014 decreased to 3.77 cents from 4.30 cents in 9M2013.

Cash and cash equivalents, and pledged deposits increased to S\$48.9 million as at 30 September 2014 from S\$23.7 million as at 31 December 2013, due mainly to cash received from operations and proceeds from disposal of leasehold property and an associate, partially offset by term loan repayments in 9M2014.

Total current and non-current trade receivables rose by 21.7% to S\$117.3 million as at 30 September 2014 from S\$96.4 million as at 31 December 2013 mainly due to a significant increase in the value of work progressively completed and claimed for general construction projects in their active stage of construction.

Market capitalisation was approximately S\$91 million based on the closing share price of 29.5 Singapore cents as at 11 November 2014.

Business Outlook

Based on the advance estimates of the Ministry of Trade and Industry on 14 October 2014, the Singapore economy grew by 2.4 per cent on a year-on-year basis in the third quarter of 2014, the same pace of growth as in the previous quarter. On a quarter-on-quarter seasonally-adjusted annualised basis, the economy expanded by 1.2 per cent, a reversal from the 0.1 per cent contraction in the previous quarter.

The construction sector grew by 1.4 per cent on a year-on-year basis, moderating from the 4.1 per cent growth in the previous quarter. The slowdown was mainly due to weaker private sector construction activities. On a quarter-on-quarter basis, the sector contracted at an annualised rate of 2.7 per cent, following the 2.4 per cent contraction in the previous quarter.

The industry outlook remains challenging in the next 12 months with increasing competition and an expected increase in labour cost due to higher foreign worker levies and a short supply of foreign workers. The Group will continue to focus on its core business by leveraging on its strong track record in building construction and civil engineering to secure more projects as well as enhance its cost effectiveness and efficiency optimisation in the management of on-going projects. BBR will also continue to conduct feasibility studies to undertake new property development projects.

As at the date of this announcement, the Group has an order book of approximately S\$760 million for construction projects, predominantly in Singapore and Malaysia. The Group expects to remain profitable for FY 2014.

At the recent sales launch of Lake Life, an executive condominium consisting of 546 units in Jurong, approximately 98% of the development was sold. Lake Life is a development property which is 35% owned by the Group.

Please refer to ANNEX 1 for projects update.

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About BBR Group (www.bbr.com.sg)

The BBR Group (BBR 控股) is one of Singapore's leading construction groups with more than 20 years of industry experience and businesses spanning across General Construction, Specialised Engineering and Property Development.

Established in 1993, the Group today has a presence in Singapore, Malaysia and Thailand. Its General Construction activities are mainly undertaken through its wholly-owned subsidiary, Singapore Piling & Civil Engineering Private Limited (Singapore Piling), a company it acquired in 2001. Singapore Piling has a 40-year

history and has been registered with the Building and Construction Authority of Singapore under the “A1” classification since 1984. Its Specialised Engineering arm is part of the BBR Network that spans 50 countries.

BBR’s Property Development projects are as follows: Lush on Holland Hill, a freehold development with 56 spacious units in two 12-storey blocks completed in 2012; Bliss @Kovan, another freehold site to be developed into a five-storey condominium with superior design elements consisting of 140 units; and 8 Nassim Hill, an upmarket development comprising 16 super luxury triplex units with basement car parks completed in 2010; and **Lake Life**, a proposed development for 546 units of executive condominium on a 99-year leasehold HDB land site at Yuan Ching Road/Tao Ching Road, Jurong.

The Group was listed on the Singapore Exchange Sesdaq in 1997 and was subsequently upgraded to the Mainboard in September 2006.

Issued on behalf of BBR Holdings (S) Ltd by Waterbrooks Consultants Pte Ltd

Media and Analysts Contact

BBR Holdings (S) Ltd

Ms Maria Low

Tel: (+65) 6235 5613

Email: maria@bbr.com.sg

Waterbrooks Consultants Pte Ltd

Tel: (+65) 6100 2228

Mr Wayne Koo

Mobile: (+65) 9338 8166

Email: wayne.koo@waterbrooks.com.sg

Ms Jean Yang

Mobile: (+65) 93636369

Email: jean@waterbrooks.com.sg

ANNEX 1: Projects Update

1) Specialised Engineering & General Construction Segments

Currently, BBR is working on a number of civil engineering and building projects from both the public and private sectors in Singapore as well as Malaysia. These include:

- a S\$196 million contract to construct green Halls of Residence at Nanyang Technological University, scheduled for completion in the second half of 2016;
- a S\$80.3 million Walk2Ride programme awarded to a joint venture, Singapore Piling – Shincon JV by the Land Transport Authority (LTA) to design and construct covered linkways within 400 m radius of MRT stations, expected to be completed in 2018. BBR's wholly-owned subsidiary, Singapore Piling & Civil Engineering Private Limited has a 51% share in the joint venture;
- a S\$153.1 million contract to design and construct a mixed-use development at Fusionopolis Place, scheduled for completion at the end of 2014;
- a S\$102.7 million contract to construct housing and sports facilities (Phase 1) for The Singapore University of Technology and Design at Changi, Singapore scheduled for completion in phases in third quarter 2013 and fourth quarter 2014;
- two contracts totalling RM76.45 million to construct and complete the facilities works for the Kelana Jaya LRT Line Extension Project, Package A and B, in Kuala Lumpur, Malaysia, which are expected to be completed in the second half of 2015;
- a S\$79.8 million contract secured from the Land Transport Authority (LTA) to widen Keppel Viaduct targeted to be completed in the second half of 2015;
- a S\$139.6 million contract from the Urban Redevelopment Authority to construct Phase 3B (MC02) of the Proposed Common Services Tunnel at Marina Bay targeted for completion in the second half of 2014;
- a LTA contract worth S\$81.5 million to design and construct the Tai Seng Facility Building for the Downtown Line Project with completion in the fourth quarter of 2014;

- a S\$179 million contract from the Housing and Development Board (HDB) to construct 17 blocks of 1,386 new homes in Pasir Ris Neighbourhood 5 due to be completed in the second half of 2014;
- a S\$108 million contract from the HDB to build 808 HDB flats at Kallang Whampoa C23B due to be completed by end 2015;
- a S\$102.8 million contract to build 755 HDB flats at Kallang Whampoa C28B due to be completed by the second quarter of 2016;
- a S\$74.9 million contract from the HDB to build 474 HDB flats at Sengkang Neighbourhood 2 due to be completed by the second quarter of 2015;
- two contracts worth RM286 million to build two bridges in Terengganu and Sarawak in Malaysia, which are due to be completed at the end of 2015 and second quarter of 2016 respectively;
- two contracts worth RM335 million in Terengganu, Malaysia to design and construct a new marina base at Pulau Poh and the connecting bridge to existing Pengkalan Gawi jetty in Kenyir Lake, and a precast girder bridge to connect Dusun to Dura village in Kuala Berang District, which are due to be completed at the second half of 2017 and first quarter of 2016 respectively; and
- a contract for the construction and maintenance of a mixed-use development at The Springside at Jalan Ulu Seletar/Sembawang Road, Singapore due to be completed by the second half of 2015.

2) Property Development Segment

For its property development business, BBR is currently involved in two condominium projects:

- **Bliss@Kovan** is a freehold site on Simon Lane, Singapore that is under construction and is to be developed into a five-storey condominium with superior design elements consisting of 140 units; and
- BBR has formed an associate company with a consortium of investors to develop **Lake Life**, an executive condominium consisting of 546 units which will offer modern and lifestyle design features at Yuan Ching Road/Tao Ching Road, Jurong, Singapore.

3) **Green Technology Segment**

The Group is executing the following solar projects:

- a 20-year solar leasing contract from HDB for the design, installation, operation and maintenance of a 5MWp grid-tied solar photovoltaic system to be installed in Ang Mo Kio Town, Singapore; and
- a 25-year solar leasing contract from GKE Warehousing & Logistics Pte Ltd for the design, installation and maintenance of a 490KWp grid-tied solar photovoltaic system at Pioneer Road, Singapore