

**Audited Result Announcement  
For Year Ended 2015**

	2015 (S\$'000)	2014 (S\$'000)	% change
Revenue	410,535	374,641	9.6
EBITDA	93,411	89,973	3.8
PATMI	69,291	67,639	2.4
Diluted Earnings per Share (cts)	12.03	11.96	0.6
Net Assets Value per Share (cts)	104.88	95.50	9.8

Excluding exceptional item *	2015 (S\$'000)	2014 (S\$'000)	% change
Revenue	410,535	374,641	9.6
EBITDA	91,917	86,973	5.7
PATMI	67,797	64,639	4.9

\* Excluded fair value gain on investment properties of \$1.5m (2014: \$3.0m) in 2015

## Highlights of 2015 Performance

- Group achieved **9.6%** growth in revenue to **S\$410.5 million**
- Excluding the fair value gain on investment properties, Profit After Tax and Minority Interests (**PATMI**) showed an increase of **4.9%**
- Revenue from Healthcare Services Division grew **14.6%**
- Revenue from Hospital Services Division increased by **7.0%**
- Healthy cash position of **S\$86.1 million**
- Dividend increased by **9.1%**
- Share split of each ordinary share into **3** ordinary shares

## ***RafflesMedicalGroup* Celebrates 40 Years of Caring Healthy Financial Results Amidst Weakening Economy**

Singapore, 22 February 2016 – *RafflesMedicalGroup* (**Group**) celebrates its 40<sup>th</sup> anniversary in 2016. From a two-clinic practice in 1976, it now has a tertiary hospital and clinical facilities in thirteen Asian cities. New facilities in the pipeline include *Raffles Holland V*, *RafflesHospital Extension* and *RafflesHospital Shanghai*. The newly acquired International SOS (MC Holdings) Pte Ltd (**MCH**), announced on 16 October 2015, provides an additional base for the Group to expand further in China, Vietnam and Cambodia.

Financially, the Group registered a record revenue of **S\$410.5** million for the full year 2015, an increase of **9.6%** from **S\$374.6** million in 2014.

Healthcare Services grew **14.6%** in 2015 with sales contributions from the newly acquired MCH, as well as an expanding *RafflesMedical* clinic network and insurance sales to more corporate clients.

Revenue from Hospital Services grew by **7.0%** as a result of increased patient load, greater patient acuity, more specialists and expanded clinics.

The Group registered a Profit After Tax and Minority Interests (**PATMI**) growth of **2.4%**, increasing from **S\$67.6** million in 2014 to **S\$69.3** million in 2015. Excluding the fair value gain on investment properties of S\$1.5 million in 2015 (2014: S\$3.0 million), the increase in PATMI for the Group was **4.9%** from **S\$64.6** million in 2014 to **S\$67.8** million in 2015.

The Group's continued operating cashflow from its various business units and strong cash balances supported its investments in *Raffles Holland V*, *RafflesHospital Extension*, *RafflesHospital Shanghai*, and MCH. These investments, including payment of capital expenditure for business expansion, amounted to **S\$179.8** million. The cash position stays healthy at **S\$86.1** million as at 31 December 2015.

The Directors are recommending a final dividend of **4.5** cents per share amounting to about S\$25.9 million. Including the interim dividend of 1.5 cents per share paid in August 2015, the total dividend for the financial year ended 31 December 2015 increased by 0.5 cent (9.1%) to **6.0** cents per share as compared to 2014.

Subject to the approval of the Singapore Exchange Securities Trading Limited (SGX-ST) and the approval of Shareholders at a general meeting, the Directors are recommending a share split of each ordinary share into three ordinary shares.

**RafflesHospital's** patient census and occupancy rate maintained its growth momentum in the last quarter of 2015, gaining support from local as well as foreign patients. The hospital welcomed many new specialists from diverse specialty areas such as dermatology, emergency medicine, ENT surgery, orthopaedics, radiology, and urology.

**RafflesMedical** opened a new clinic at Rivervale Mall in September 2015 and a multi-disciplinary centre at Waterway Point in January 2016. Continued growth is expected from government initiated schemes like the Community Health Assist Scheme (**CHAS**) and the Pioneer Generation (**PG**) package. **RafflesMedical** expects to add to its portfolio of corporate clients, having secured major clients from the property, engineering, research, communications, beauty and retail sectors in the last quarter of 2015.

**RafflesMedical HongKong** was appointed to serve the 10,000 staff and dependents of Hong Kong Aircraft Engineering Company Limited (**HAECO**) in January 2015. It was also appointed in January 2016 by Cathay Pacific Airways to take over the clinics in the corporate headquarters at Cathay City to serve its staff and dependents.

**RafflesHealthinsurance** continues to record growth on the back of the Group's **RafflesOne** programme. Beyond traditional employee benefits insurance, **RafflesHealthinsurance** enhanced its deployment of digital tools to meet the changing needs of corporate customers for third party and flexi-benefits administration services.

**Raffles Holland V**, a five-storey commercial building with three basements, is on track to be completed in the first quarter of 2016. Approximately 9,000 square feet will be dedicated to the expansion of the Group's medical and specialist services to cater to both local and expatriate patients. The remaining commercial space will be leased to DBS and other tenants offering specialty lifestyle, food and beverage and retail services.

The **RafflesHospital Extension** project is advancing smoothly. Foundation works have been completed by the end of 2015. Basement and superstructure works have commenced. When completed in 2017, the integrated medical complex will offer an avenue for **RafflesHospital's** expansion in the long term.

On 18 November 2015, the foundation stone was laid for **RafflesHospital Shanghai** in Pudong Qiantan. Consultants are finalising building plans for submission to the authorities.

The slower economic growth in Singapore and the region may have a dampening effect on healthcare demand in general. However, the Group is well positioned for the future with the planned completion of the **Raffles Holland V** and **RafflesHospital Extension** projects as well as the expansion to other regional markets in cities where there is strong demand for good reliable healthcare.

Says Dr Loo Choon Yong, Executive Chairman of **RafflesMedicalGroup**: “2015 was an exciting year, with significant developments on the corporate and project fronts. We also linked up with Mayo Clinic as their first member in Asia, further enhancing our clinical quality, standards and governance. 2016 will be a special year for us, celebrating 40 years of caring for our patients and clients, and working with all our partners to deliver the care and service that Raffles is well known for. We are now well placed to meet their diverse and comprehensive needs all over Asia.”

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## About Us

**RafflesMedicalGroup (SGX: R01)** is a leading integrated private healthcare provider in the region, operating medical facilities in thirteen cities in Singapore, China, Japan, Vietnam and Cambodia.

**RafflesMedical** clinics form one of the largest networks of private family medicine centres in Singapore.

**RafflesHospital**, the flagship of Raffles Medical Group, is a private tertiary hospital located in the heart of Singapore offering a wide range of specialist medical and diagnostic services for both inpatients and outpatients. Representing more than 30 disciplines, our team of specialists constitutes a group practice combining sub-specialty expertise and teamwork to ensure optimal, affordable and high quality care for our patients. The Group also has representative offices in Indonesia, Vietnam, Cambodia, Brunei, Bangladesh and the Russian Far East, as well as associates throughout the Asia-Pacific region.

**RafflesDental** is a team-based dental group in Singapore comprising of a specialist dental practice at Raffles Hospital and a network of general dental clinics.

**RafflesHealthInsurance** provides healthcare insurance to corporate and individual clients.

For more information, please refer to our website at [www.rafflesmedicalgroup.com](http://www.rafflesmedicalgroup.com).