

Important Notice



This presentation shall be read in conjunction with Frasers Centrepoint Trust's ("FCT") announcement "(I) THE PROPOSED ACQUISITION OF APPROXIMATELY 63.11% OF THE TOTAL ISSUED SHARE CAPITAL OF ASIARETAIL FUND LIMITED; AND (II) THE PROPOSED DIVESTMENT OF A LEASEHOLD INTEREST IN THE WHOLE OF THE LAND LOTS 4710W, 4711V, 10529L AND 10530N ALL OF MUKIM 27 TOGETHER WITH THE BUILDING ERECTED THEREON, SITUATED AT 799 NEW UPPER CHANGI ROAD, SINGAPORE 467351, CURRENTLY KNOWN AS BEDOK POINT" released on 3 September 2020 and "CIRCULAR TO UNITHOLDERS IN RELATION TO: (1) THE PROPOSED ARF TRANSACTION; (2) THE PROPOSED EQUITY FUND RAISING; (3) THE PROPOSED ISSUE AND PLACEMENT OF NEW UNITS TO THE SPONSOR GROUP UNDER THE PRIVATE PLACEMENT; (4) THE PROPOSED WHITEWASH RESOLUTION; AND (5) THE PROPOSED BEDOK POINT DIVESTMENT" dated 3 September 2020.

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> Transformative Portfolio Expansion	4
> Key Rationale and Benefits to Unitholders	10
Capital Management and Pro Forma Financial Effects	29
> Update on COVID-19 Situation	35
> Extraordinary General Meeting	45
> Appendix	47



Transformative Portfolio Expansion



Fortifying FCT's position as one of the largest suburban retail mall owners in Singapore

Resilient and Relevant

Enlarged Retail Portfolio remains focused on Essential Services¹

Strengthens and Expands Presence

in the Northeastern and East regions, increasing its catchment population by 40% to 3.0 million²

Omnichannel and Last-Mile Fulfilment Hubs

Enlarged Retail Portfolio is well-positioned to tap on opportunities in omnichannel retailing and serve as last-mile fulfilment hubs

Key Figures of the Enlarged Retail Portfolio³

11 Malls

Across Singapore

>2.3_{m sq ft}

Portfolio NLA

s\$6.65b

Total Assets⁴

>1,500

Leases

3.0_m

Catchment Population²

227_m

Annual Visits⁵

For Financial Year 2019

The groupings of essential and non-essential services are based on Ministry of Trade and Industry's press release on 21 April 2020. Note that the individual product group may not align perfectly to the announced Essential Services

Represents 52% of Singapore population in 2020

^{3.} Figures include FCT Retail Malls in Singapore and the ARF Singapore Retail Assets only. Excludes Bedok Point, Central Plaza and Setapak Central

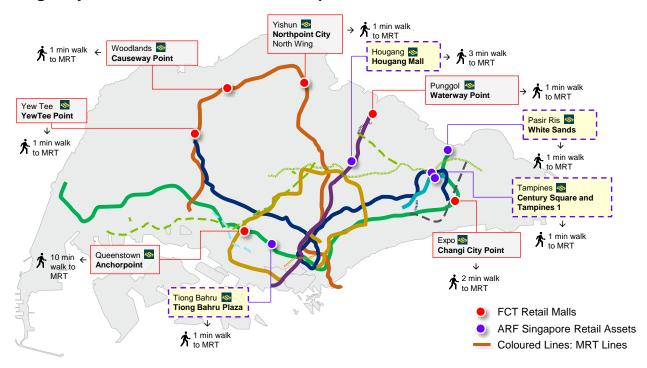
^{4.} FCT's total assets following the proposed ARF Acquisition and the proposed Bedok Point Divestment. Total valuation for the Enlarged Retail Portfolio is S\$6.1 billion

Quality Portfolio of Singapore Suburban Retail Malls



Post Transactions, FCT's Singapore portfolio is strengthened and more resilient

The ARF Singapore Retail Assets are complementary to FCT's portfolio which are strategically located above or next to transportation nodes around the island



All properties are conveniently located near homes and within minutes to transport amenities

Stable and recurring shopper footfall underpinned by commuters and residential population in the catchment

High proportion of necessity spending, F&B and Essential Services that provide relevance to consumers and resilience to mall performance

Source: Independent Market Research Consultant



Overview of the Proposed Transactions¹

















Tiong Bahru Plaza

White Sands

Hougang Mall

Century Square

Tampines 1

Central Plaza

	r iaza iviali oqualo	
Description	Acquisition of 63.1% remaining interest in ARF ("ARF Acquisition") Portfolio of 5 retail malls ("ARF Singapore Retail Assets") and 1 office property in Singapore	Divestment of Bedok Point ("Bedok Point Divestment") Retail mall with 5 levels of retail shopping
Vendor / Purchaser	Frasers Property	Frasers Property
Purchase / Sale Consideration ² (S\$ m)	ARF Purchase Consideration (ARF NAV): 1,057.4 ARF Singapore Assets Agreed Property Value: 3,065.0	108.0
Valuation³ (S\$ m)	3,066.0	108.14
NLA (sq ft)	1,109,205	82,713
NPI Yield ⁵ (%)	5.0 ⁶	2.5
DPU Accretion (%)	8.59 ⁷	
Funding Structure	Proposed funding of the acquisition through the net proceeds from the proposed Equity (The Proposed Equity Fund Raising is expected to be fully underwritten9)	S .

Comprising the proposed ARF Acquisition, which is subject to the proposed divestment of Mallco Pte. Ltd. which holds Setapak 5. Central ("Mallco Divestment") and proposed Bedok Point Divestment (collectively "Proposed Transactions")

Based on 63.1% interest in ARF NAV and 100% interest in Bedok Point respectively

Average of the independent valuations as at 1 August 2020

The valuation of Bedok Point was conducted on the basis of Bedok Point as a redevelopment site, assuming that the change of a use/re-zoning of Bedok Point to "Residential with Commercial on 1st Storey" is approved and the land lease can be topped up to 99 years subject to payment of lease renewal premium

NPI Yield calculated based on NPI for Financial Year 2019 and Agreed Property Value

NPI Yield for ARF Singapore Retail Assets only. Excludes Central Plaza

Pro forma effects of the proposed Transactions for FY2019 and the proposed Equity Fund Raising. Refer to slide 32 for

As the Mallco Divestment will be completed prior to the ARF Acquisition, the purchase consideration payable for the ARF Acquisition will be reduced by the amount of the consideration from the Mallco Divestment attributable to FCT Refer to slide 31 for proposed funding structure

Asset Details



ARF Acquisition













Asset	Tiong Bahru Plaza	White Sands	Hougang Mall	Century Square	Tampines 1	Central Plaza
Asset Type	Retail	Retail	Retail	Retail	Retail	Office
Title ¹	99-year leasehold (70 years remaining)	99-year leasehold (72 years remaining)	99-year leasehold (73 years remaining)	99-year leasehold (71 years remaining)	99-year leasehold (69 years remaining)	99-year leasehold (70 years remaining)
BCA GreenMark Status	Platinum	Platinum	-	Platinum	GoldPlus	Platinum
NLA ² (sq ft)	214,708	128,631	150,593	202,446	268,577	144,250
Annual Visits for FY2019 (m)	20.0	13.2	14.6	16.2	20.6	-
Committed Occupancy³ (%)	97.4	97.7	95.5	96.7	91.9	94.3
Agreed Property Value4 (S\$ m)	654.0	428.0	432.0	574.0	762.0	215.0
NPI ⁵ (S\$ m)	32.1	20.9	21.6	29.4	38.8	7.4
NPI Yield ⁶ (%)	4.9	4.9	5.0	5.1	5.1	3.5

^{1.} As at 30 June 2020

[&]quot;NLA" refers to net lettable area and excludes Community Sports Facilities Scheme ("CSFS") space

^{3.} Committed Occupancy as at 30 June 2020

As at 1 August 2020

^{5. &}quot;NPI" refers to Net Property Income for Financial Year 2019

NPI Yield calculated based on Agreed Property Value

Asset Details



FCT Existing Malls

















							1
Asset	Causeway Point	Northpoint City (North Wing) ¹	Waterway Point ²	Changi City Point	YewTee Point	Anchorpoint	Bedok Point
Asset Type	Retail	Retail	Retail	Retail	Retail	Retail	Retail
Title ³	99-year leasehold (74 years remaining)	99-year leasehold (69 years remaining)	99-year leasehold (90 years remaining)	60-year leasehold (49 years remaining)	99-year leasehold (85 years remaining)	Freehold	99-year leasehold (57 years remaining)
BCA GreenMark Status	Platinum	Gold⁴	GoldPlus ⁵	GoldPlus ⁶	Certified	-	Gold
NLA ⁷ (sq ft)	420,082	229,709	371,200	205,028	73,669	70,988	82,713
Annual Visits for FY2019 (m)	26.5	57.3	28.4	13.9	13.0	3.2	4.2
Committed Occupancy ⁸ (%)	96.9	96.3	96.6	93.9	97.4	93.3	92.0
Valuation as at 30 Sep 2019 (S\$ m)	1,298.0	809.5	1,300.0 ⁹	342.0	189.0	113.5	108.0 ¹⁰
NPI ¹¹ (S\$ m)	65.8	39.2	58.3 ¹²	17.5	10.3	3.8	2.7
NPI Yield ¹³ (%)	5.1	4.8	4.5	5.1	5.5	3.4	2.5 ¹⁴

- Includes Yishun 10 Retail Podium
- FCT owns 40.0% interest in Waterway Point
- As at 30 June 2020
- Re-certification is on-going. Expected completion in August 2020
- Re-certification is on-going. Expected completion in September October 2020
- Commencement of re-certification is delayed due to COVID-19. Re-certification is expected to resume in September 2020
- "NLA" refers to net lettable area and excludes CSFS

- Committed occupancy as at 30 June 2020
- Based on 100% interest. Valuation based on FCT's 40% interest is S\$520.0 m
- Sale Consideration for Bedok Point Divestment
- "NPI" refers to Net Property Income for Financial Year 2019
- NPI based on 100% for the Financial Year 2019.
- NPI Yield calculated based on Valuation as at 30 September 2019
- NPI Yield calculated based on Bedok Point Sale Consideration of S\$108.0 m







1 Suburban Malls Remains an Attractive Asset Class	3.0m Catchment Population (40% increase from existing catchment)	
Suburban Walls Remains an Attractive Asset Class	53.6% of GRI allocated to Essential Services	
2 Enlarged Scale	# 8 in S-REIT Ranking by Market Capitalisation	
Quality Portfolio with Improved Diversification	22% Single Asset to Overall Portfolio Valuation (vs 30% now)	
4 Efficient Holding Structure	Full Control of Assets and Tax Transparency	
5 Unlocking Value via Capital Recycling	Value Creation through Proactive Portfolio Management	
6 DPU Accretive	8.59% Pro Forma DPU Accretion based on FY19	

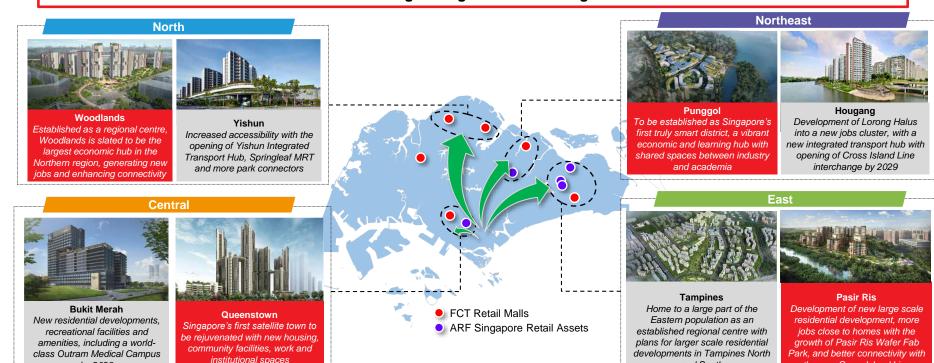




Catchment Population (40% increase from existing catchment) **Suburban Malls Remains an Attractive Asset Class** 53.6% of GRI allocated to Essential Services in S-REIT Ranking by Market Capitalisation Single Asset to Overall Portfolio Valuation (vs 30% now) **Full Control of Assets and Tax Transparency** Value Creation through Proactive Portfolio Management 8.59% Pro Forma DPU Accretion based on FY19



Suburban malls are well-positioned to benefit from the Singapore Government's plan to decentralise and grow regional and sub-regional centres



Source: Urban Redevelopment Authority and Independent Market Research Consultant

by 2023

the new Cross Island Line

and South

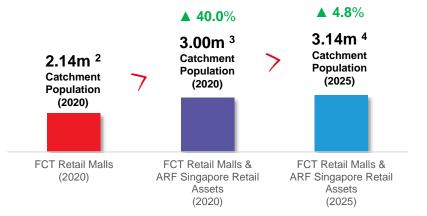


The ARF Singapore Retail Assets are located in densely populated suburbs above or next to major transport nodes with strong catchment, and are complementary to FCT's existing portfolio

3km Catchment¹ of FCT Retail Malls and ARF Singapore Retail Assets CAUSEWAY POINT NORTHPOINT CITY WATERWAY POINT HOUGANG MALL YEW TEE POINT WHITE SANDS CENTURY SOUARE CHANGI CITY POINT Malls FCT Retail Malls ARF Singapore Retail Assets TIONG RAHRUPI AZA Existing MRT Future MRT 3km FCT Catchment

10 km

3km ARF Catchment



The ARF Singapore
Retail Assets are
complementary to
the existing FCT

Retail Malls



FCT will have a significant presence in the Northern, Northeastern and Eastern regions of Singapore

Source: Independent Market Research Consultant

Population in overlapping areas are only counted once

Equivalent to 37% of Singapore population in 2020

Equivalent to 52% of Singapore population in 2020

Based on projection by Independent Market Research Consultant



The strategic location of the properties in the Enlarged Retail Portfolio allows the suburban malls to play a key role in the hearts of the communities' routines, enabling a live, work, play environment



Convenient Access to Essential Products and Services

Our malls serve as a onestop shop, providing convenient access of essential products and services to the catchment population and commuting traffic



Hub for Social & Entertainment Activities

With a wide selection of social and entertainment choices, our malls are the go to place for gatherings of friends and families



Integral Part of Everyday Commute

Situated above or next to key transport nodes, our malls capture significant foot traffic from daily commuters



Decentralisation of Offices / Work From Home Arrangements

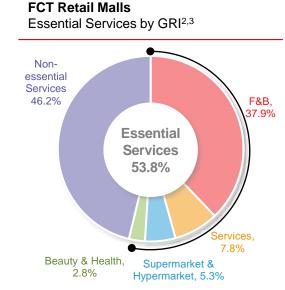
With the increase in suburban offices and work from home arrangements, consumption would shift from central to suburban areas

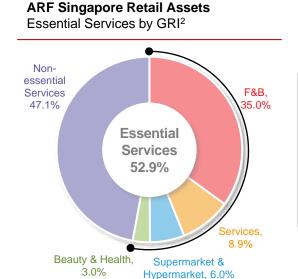
Source: Independent Market Research Consultant



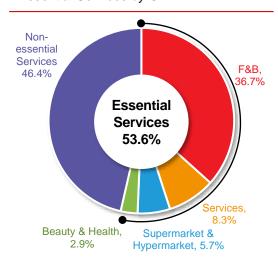


The Enlarged Retail Portfolio remains resilient with its emphasis on Essential Services¹









Source: Frasers Centrepoint Trust

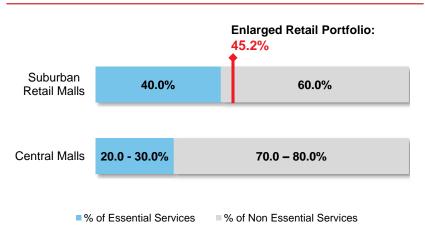
- 1. The groupings of essential and non-essential services are based on Ministry of Trade and Industry's press release on 21 April 2020. Note that the individual product group may not align perfectly to the announced Essential Services
- As at 30 June 2020, on a pro forma basis
- 3. Excludes Bedok Point





Suburban malls have attractive dynamics and are resilient as they focus on Essential Services¹

Percentage of NLA Allocated To Essential Services (%)





Higher tenant mix allocation to Essential Services, with more focus on necessities and essential goods and services

Singapore Retail Floorspace Supply (m sq ft NLA) and Growth (%)





The moderate growth in retail floorspace supply prevents oversupply

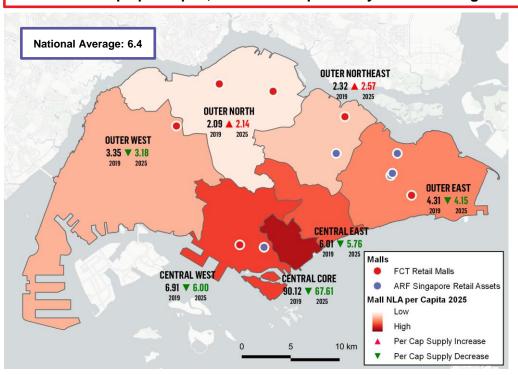
Source: Independent Market Research Consultant and Frasers Centrepoint Trust

^{1.} The groupings of essential and non-essential services are based on Ministry of Trade and Industry's press release on 21 April 2020. Note that the individual product group may not align perfectly to the announced Essential Services

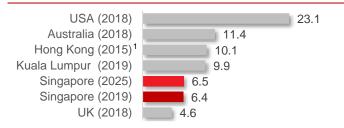
^{2.} Other retail includes non-mall floorspace such as HDB shops and auxiliary retail in residential and office buildings



The suburban retail sector in Singapore has a lower retail space per capita compared with the national average of 6.4 sq ft per capita, which is comparatively lower than regional cities like Hong Kong and Kuala Lumpur



Shopping Centre Floor Space per Capita (sq ft NLA)





The ARF Singapore Retail Assets and FCT's existing retail portfolio are generally located in the low retail space per capita regions



The low retail space per capita in these regions help to underpin the long-term sustainability of the shopper traffic to the malls and their performance

Source: Independent Market Research Consultant

Based on 2015, which is the Independent Market Research Consultant's most recent data



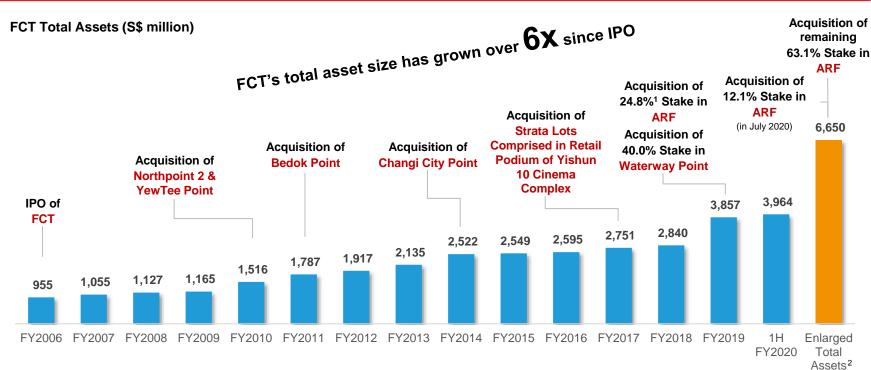


	3.0m Catchment Population (40% increase from existing catchment)		
	53.6% of GRI allocated to Essential Services		
2 Enlarged Scale	# 8 in S-REIT Ranking by Market Capitalisation		
Quality Portfolio with Improved Diversification	22% Single Asset to Overall Portfolio Valuation (vs 30% now)		
4 Efficient Holding Structure	Full Control of Assets and Tax Transparency		
5 Unlocking Value via Capital Recycling	Value Creation through Proactive Portfolio Management		
6 DPU Accretive	8.59% Pro Forma DPU Accretion based on FY19		





FCT's portfolio is resilient and well-positioned to deliver steady performance



Percentage stake post-redemption in the capital of ARF

Assumes the proposed ARF Acquisition and the proposed Bedok Point Divestment have taken place



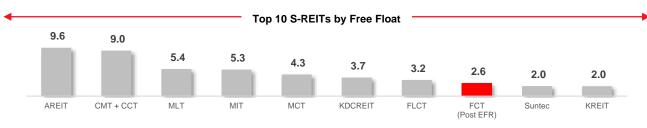
Enlarged Scale Amongst the Top-10 Largest S-REITs

FCT becomes the 8th largest S-REIT by market capitalisation and free float

S-REITs Ranked by Market Capitalisation (S\$ billion)^{1,2,3}



S-REITs Ranked by Free Float (S\$ billion) 1,2,4





Enlarged Retail Portfolio will enhance FCT's visibility within the S-REITs universe and increase the relevance of FCT amongst the global investor community



Expected increase in market capitalisation and free float, resulting in higher index weightage in FTSE EPRA/NAREIT index



Drive higher trading liquidity and broaden FCT's unitholders base

Source: Bloomberg as at 28 August 2020

- Assumed merger of CMT and CCT is completed and the respective market capitalisation and free float figures are aggregated
- 2. Assumed an Equity Fund Raising of S\$1,300.0 million with the Sponsor Group subscribing for its *pro-rata* stake
- 3. Illustrative market capitalisation of FCT (post-proposed Equity Fund Raising) is calculated as the sum of (a) market capitalisation of FCT from Bloomberg as at 28 August 2020, (b) assumed gross proceeds of \$\$1,300.0 million from the proposed Equity Fund

Raising, and (c) the amount of ARF Acquisition Fee and Bedok Point Divestment Fee of S\$19.3 million and S\$0.5 million respectively

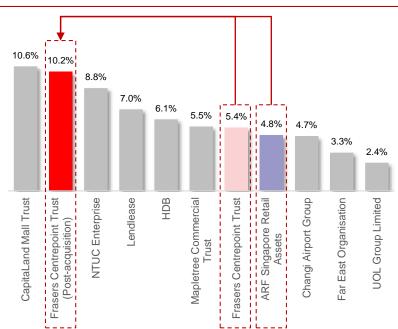
Illustrative free float of FCT (post-Equity Fund Raising) is calculated as the sum of (a) free float of FCT from Bloomberg as of 28 August 2020, and (b) approximately 63.4% of assumed gross proceeds of \$\$1,300.0 million from the proposed Equity Fund Raising



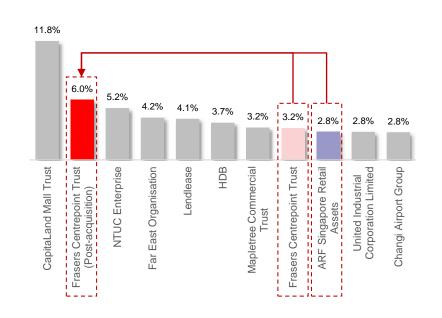
Enlarged Scale amongst the Largest Suburban Mall Owners

With the addition of the ARF Singapore Retail Assets to its portfolio, FCT will be amongst the largest suburban mall owners in Singapore

Share of Retail Floor Space by Owner (Suburban)¹



Share of Retail Floor Space by Owner (Island-wide)1



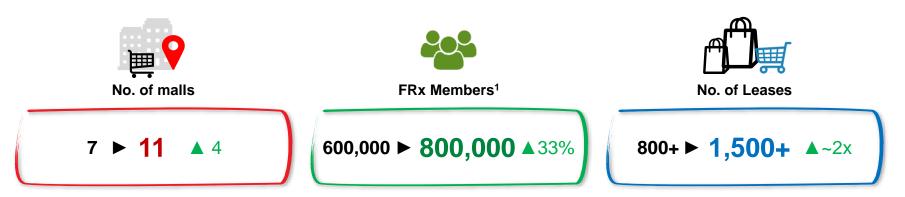
Source: Independent Market Research Consultant

As at the first quarter of 2020 ended 31 March 2020. Excluding Bedok Point



Enlarged Offerings to Retailers and Shoppers

Increase in FCT's portfolio of malls from 7 to 11 following the completion of the proposed Transactions will strengthen FCT's ability to offer more options to retailers and shoppers





Significant scale to drive marketing programmes such as digital and omnichannel retailing by leveraging on the multi-feature app on Frasers e-Store and Makan Master



Allows FCT to offer more value to its retailers, F&B tenants and shoppers and strengthen its resilience and relevance in the suburban mall retail business



Quality Portfolio with Improved Diversification

The Enlarged Retail Portfolio will have a diversified asset base with reduced concentration risk from any single asset

Pre Proposed Transactions: Breakdown of Asset by Valuation¹

Post Proposed Transactions: Breakdown of Asset by Valuation^{1,2}



Post Proposed Transactions, no single asset represents more than 22% of the aggregate value of FCT's Enlarged Retail Portfolio compared to around 30% now

24

Based on FCT's proportionate interest in the properties as at 30 September 2019. Central Plaza excluded

^{4.} Includes Yishun 10 Retail Podium

Assumes proposed ARF Acquisition and proposed Bedok Point Divestment have taken place Based on FCT's 36.9% interest in ARF

Valuation based on 40.0% stake in SST. FCT owns 40% stake in SST which holds the interest in Waterway Point and the proportionate valuation is S\$520.0 m



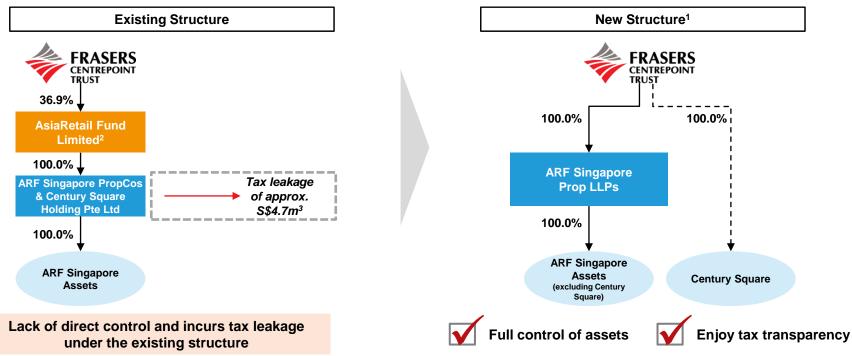


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Efficient Holding Structure



After the proposed ARF Transaction and upon completion of the LLP Conversion, the ARF Singapore Assets will be held via an efficient structure with FCT having full control of the properties and Unitholders enjoying tax transparency



The Manager is currently exploring how tax transparency can be achieved in respect of Century Square, including the transfer of Century Square to be held directly by FCT

Prior to 1 September 2020, AsiaRetail Fund was known as PGIM Real Estate Asia Retail Fund Limited

Tax leakage of S\$4.7m for FY2019, based on 36.9% proportionate interest in ARF





Portfolio reconstitution by acquiring higher yielding assets with larger scale

ARF Acquisition













NPI Yield 5.0%¹

Average NLA >150,000 sq ft per mall²



Bedok Point Divestment



NPI Yield	2.5%
NLA	82,713 sq ft

z. Excludes Central Plaza 27

NPI Yield for ARF Singapore Retail Assets only. Excludes Central Plaza





and the proposed EFR

FY2019 Pro forma¹

Distributable Income (\$\$ million) 222.3 222.9 133.9 Before the proposed ARF After the proposed ARF Acquisition and the proposed EFR Acquisition and the proposed EFR Addistributed Proposed ARF Acquisition and the proposed ERR Addistributed Proposed ARF Acquisition and the proposed ERR After the proposed ARF Acquisition & proposed Bedok Point Divestment and the proposed EFR

Distribution per Unit (cents)

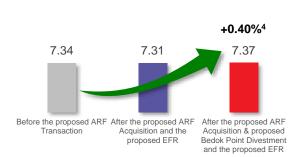


9M2020 Pro forma²

Distributable Income (S\$ million)



Distribution per Unit (cents)

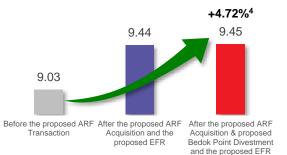


9M2020 Pro forma excluding one-off rental rebates³

Distributable Income (S\$ million)



Distribution per Unit (cents)



Assuming an Equity Fund Raising of approximately S\$1,300 m to fund the proposed Transactions. Refer to slide 32 for illustrative pro forma impact Assuming an Equity Fund Raising of approximately S\$1,300 m to fund the proposed Transactions. Refer to slide 33 for illustrative pro forma impact

Assuming an Equity Fund Raising of approximately \$\$1,300 m to fund the proposed Transactions. Refer to slide 34 for illustrative pro forma impact

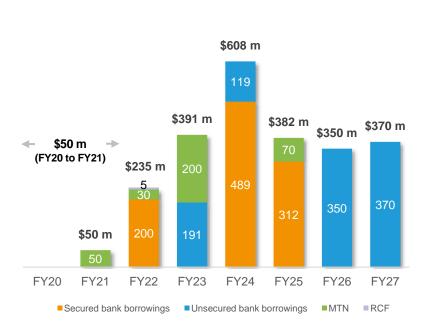
Calculated based on DPU of three decimal places







Post-Proposed Transactions



	Pre-proposed Transactions ¹	Post-proposed Transactions
Gearing ratio ² (%)	35.0	39.3
Average cost of debt (%)	2.5	2.3 ³
Weighted average debt maturity (years)	2.3	4.34



Proactive capital management with well spaced out debt maturity



Minimal near-term refinancing requirements



Lower cost of debt



S\$545 m of undrawn revolving credit facilities provides for sufficient liquidity

As at 30 June 2020

^{2.} Computed as gross borrowings over total assets. In accordance with the Property Funds Appendix, the gearing ratio included FCT's 40% proportionate share of deposited property value and borrowing in SST

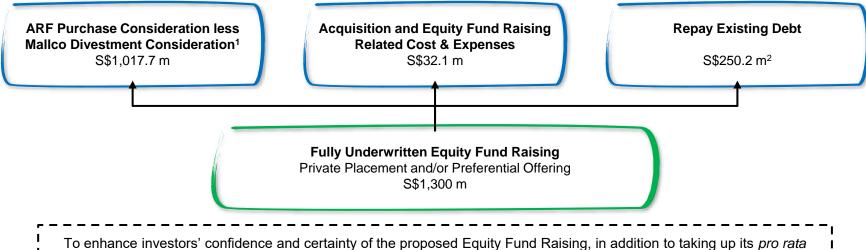
Blended average cost of borrowing of FCT and ARF Singapore Retail Assets

[.] Blended weighted average debt maturity of FCT and ARF Singapore Retail Assets

Proposed Funding Structure



Assuming an Equity Fund Raising of approximately S\$1,300 m to fund the proposed Transactions



To enhance investors' confidence and certainty of the proposed Equity Fund Raising, in addition to taking up its *pro rata* stake in the Private Placement and Preferential Offering, the Sponsor irrevocably undertakes to apply for Excess Preferential Offering Units³, such that 100% of the Preferential Offering Units are undertaken

Sponsor's commitment to the Equity Fund Raising provides execution certainty and alignment of Unitholders' interest

^{1.} The ARF Purchase Consideration of S\$1,057.4 million will be reduced by S\$39.7 million which is the amount of the Mallco Divestment Consideration

Including the debt financing used to fund the acquisition of 12.07% of AsiaRetail Fund Limited on 30 June 2020

Subject to the approval of the Whitewash Resolution by the Independent Unitholders



Pro forma effects of the proposed Transactions for FY2019

Assuming an Equity Fund Raising of approximately S\$1,300 m to fund the proposed Transactions

	FY2019 Audited Financial Statements ¹	Before the proposed ARF Acquisition ²	After the proposed ARF Acquisition and the proposed Equity Fund Raising	After the proposed ARF Acquisition, the proposed Bedok Point Divestment and the proposed Equity Fund Raising
Total return for FY2019 (S\$'000)	205,956	212,485	269,986	283,878 ³
Distributable Income (S\$'000)	118,718	133,936	222,3424	222,9374
Weighted average number of Issued and Issuable Units ('000)	1,003,7275	1,116,923 ⁶	1,711,731 ⁷	1,711,957 ⁸
DPU (Singapore Cents)	11.97 ⁹	11.99 ⁹	12.98 ⁹	13.02 ⁹
DPU Accretion (%)	-	-	8.31 ^{10,11}	8.5910,11
NAV per Unit (S\$)	2.21	2.21	2.21	2.22

- Based on FY 2019 Audited Financial Statements
- Based on FY 2019 Audited Financial Statements and adjustments made to assume that:
 - the acquisition of 99,150 shares in the capital of ARF took place on 1 October 2018 and expenses have been deducted for borrowing costs from the drawdown of loans to fund the acquisition, the Manager's management fees, the transaction costs and the Trustee's fees incurred in connection with the acquisition;
 - Divestments of Liang Court, Kinta City, Island Plaza and 1st Avenue Mall took place on 30 September 2018;
 - FCT Group's total return and distributable income took into account FCT's share of the effects of capital redemptions in the capital of ARF during FY2019;
 - v. Acquisition of additional 48,229 shares in the capital of ARF took place on 1 October 2018; and
 - v. Acquisition of 40% of the total issued units of SST and 40% share of a unitholders' loan previously extended by the unitholders of SST to SST took place on 1 October 2018
- Included gain on divestment of Bedok Point
- Assumed 100% payout ratio from ARF
- 5. Based on the weighted average number of Units issued and issuable as at 30 September 2019
- Based on the weighted average number of Units issued and issuable as at 30 September 2019 and included the approximate 0.8 million acquisition fees in Units issued in relation to the acquisition of 48,229 shares in the capital of ARF
- 7. Assumed the issue of approximately 585.6 million new Units at S\$2.22 per Unit pursuant to the proposed Equity Fund Raising and the issue of approximately 8.7 million new Units as payment of the ARF Acquisition Fee for the proposed ARF Acquisition
- Assumed the issue of approximately 585.6 million new Units at \$\$2.22 per Unit pursuant to the proposed Equity Fund Raising, the issue of approximately 8.7 million new Units as payment of the ARF Acquisition Fee for the proposed ARF Acquisition, and the issue of approximately 0.2 million new Units as payment of the Bedok Point Divestment Fee for the proposed Bedok Point Divestment
- 9. Excluded release of prior year's retention of distributable income of 0.10 Singapore cents per unit
- DPU Accretion based on the DPU before the proposed ARF Transaction of 11.99 Singapore cents
- Calculated based on DPU of three decimal places



Pro forma effects of the proposed Transactions for 9M2020

Assuming an Equity Fund Raising of approximately S\$1,300 m to fund the proposed Transactions

	9M2020 Unaudited Financial Statements ¹	Before the proposed ARF Acquisition ²	After the proposed ARF Acquisition and the proposed Equity Fund Raising	After the proposed ARF Acquisition, the proposed Bedok Point Divestment and the proposed Equity Fund Raising
Total return for 9M2020 (S\$'000)	69,818	66,443	67,537	81,742³
Distributable Income (S\$'000)	81,440	82,106	125,2904	126,2574
Weighted average number of Issued and Issuable Units ('000)	1,117,870 ⁵	1,118,716 ⁶	1,713,256 ⁷	1,713,490 ⁸
DPU (Singapore Cents)	7.29	7.34	7.31	7.37
DPU Accretion (%)	-	-	(0.36)9,10	0.40 ^{9,10}

^{1.} Based on the 9M2020 Unaudited Financial Statements. During the Circuit Breaker Period which ended on 1 June 2020, both FCT and ARF disbursed approximately S\$36.5 million of rental rebates (net of asset and property management fees) to tenants 2. Based on 9M2020 Unaudited Financial Statements and adjustments made to assume that:

- Included gain on divestment of Bedok Point
- Assumed 100% payout ratio from ARF
- 5. Based on the weighted average number of Units issued and issuable as at 30 June 2020
- Based on the weighted average number of Units issued and issuable as at 30 June 2020 after issuance of acquisition fees of approximately 0.8 million Units in relation to the acquisition of 48,229 shares in the capital of ARF
- 7. Assumed the issue of approximately 585.6 million new Units at S\$2.22 per Unit pursuant to the proposed Equity Fund Raising and the issue of approximately 8.7 million new Units as payment of the ARF Acquisition Fee for the proposed ARF Acquisition
- Assumed the issue of approximately 585.6 million new Units at \$\$2.22 per Unit pursuant to the proposed Equity Fund Raising, the issue of approximately 8.7 million new Units as payment of the ARF Acquisition Fee for the proposed ARF Acquisition, and the issue of approximately 0.2 million new Units as a payment of the Bedok Point Divestment Fee for the proposed Bedok Point Divestment
- DPU Accretion based on DPU before the proposed ARF Transaction of 7.34 Singapore cents
- Calculated based on DPU of three decimal places

the acquisition of 48,229 shares in the capital of ARF on 1 October 2019 and expenses have been deducted for borrowing costs from the drawdown of loans to fund the acquisition, the Manager's management fees, the transaction costs and the Trustee's fees incurred in connection with the acquisition; and

i. the divestments of 1st Avenue Mall and Mallco took place on 30 September 2019



Pro forma effects of the proposed Transactions for 9M2020

Assuming an Equity Fund Raising of approximately S\$1,300 m to fund the proposed Transactions and <u>excluding one-off</u> rental rebates of S\$36.5 m disbursed to tenants by FCT and ARF for the period April 2020 to June 2020

	9M2020 Unaudited Financial Statements	Before the proposed ARF Acquisition	After the proposed ARF Acquisition and the proposed Equity Fund Raising	After the proposed ARF Acquisition, the proposed Bedok Point Divestment and the proposed Equity Fund Raising
Total return for 9M2020 (S\$'000)	92,7021	91,495 ¹	103,0542	116,578²
Distributable Income (S\$'000)	100,3421	101,005 ¹	161,742²	162,010 ²
Weighted average number of Issued and Issuable Units ('000)	1,117,870	1,118,716	1,713,256	1,713,490
DPU (Singapore Cents)	8.98	9.03	9.44	9.45
DPU Accretion (%)	-	-	4.56 ^{3,4}	4.72³,4

Calculated based on DPU of three decimal places

^{1.} Excluded one-off rental rebates of S\$18.9 million (net of asset and property management fees) disbursed to tenants by FCT for the period April 2020 to June 2020

Excluded one-off rental rebates of \$\$36.5 million (net of asset and property management fees) disbursed to tenants by FCT and ARF for the period April 2020 to June 2020

^{3.} DPU Accretion based on the DPU before the proposed ARF Transaction of 9.03 Singapore cents



More Than 99% of Tenants Have Re-opened



23 Jan First confirmed case Singapore7 Feb DORSCON raised to

Orange

11 Mar WHO declared COVID-19 a pandemic
 20 Mar Announcement of stricter safe distancing measures (1 m rule)
 24 Mar Tightened social distancing measures. All entertainment venues, education & enrichment centres to close; 1 person per 16 sqm rule; alternate seats and spacing out of tables in eating places; No mass gatherings allowed
 7 Apr Start of "Circuit Breaker"
 21 Apr Tightened list of essential services (all

barber shops to shut)

21 Apr

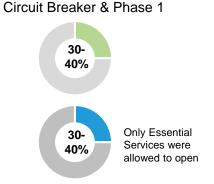
standalone F&B outlets, hairdressing and

"Circuit Breaker" extended until 1 Jun 2020

12 Mav Government allows some trade to reopen (barbers, pet supplies etc) 2 Jun Start of Phase 1 (Safe re-opening) 5 Jun COVID-19 (Temporary Measures) (Amendment) Bill 2020 was passed 15 Jun Government announced Phase 2 to begin on 19 Jun 2020 1 Jul Tourism businesses to resume in stages; public libraries reopened with shorter operating hours Cinemas allowed to reopen with Safe 13 Jul Management Measures in place

NOW

Pre-outbreak Portfolio Traffic¹ 90100%





Source: Frasers Centrepoint Trust

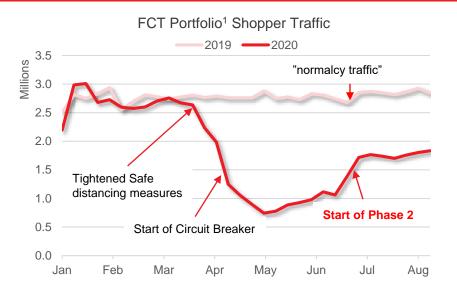
1. As estimated % of last year's traffic (normalcy traffic)

Shopper Traffic & Sales rebounded after start of Phase 2

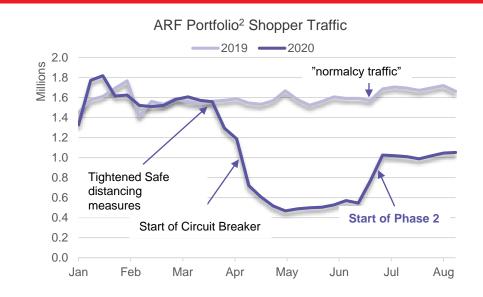


37

Similar trend at both FCT and ARF portfolio









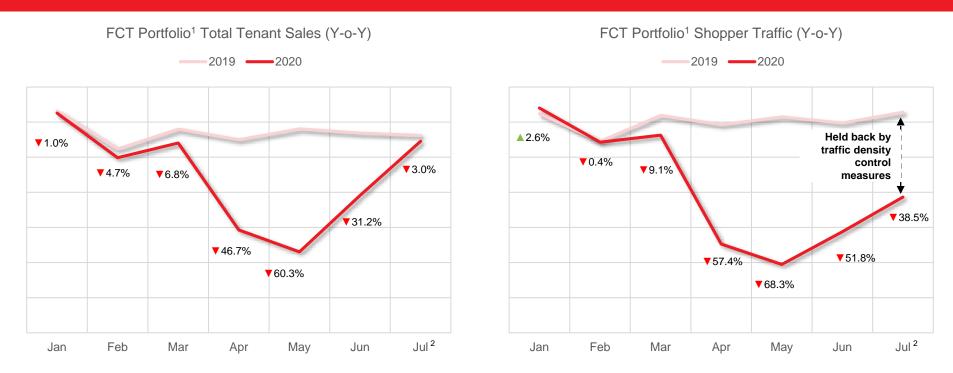
FCT Portfolio shopper traffic includes Causeway Point, Northpoint City, Waterway Point, Changi City Point, YewTee Point, Bedok Point and Anchorpoint amidst safe distancing measures

3. For week ended 31 July 2020

ARF Portfolio shopper traffic includes Tiong Bahru Plaza, White Sands, Tampines 1, Century Square and Hougang Mall amidst safe distancing measures

FCT Portfolio Total Tenants' Sales has outpaced recovery in Shopper Traffic Recovery led by Household, Supermarket, Education, Department Store and Sports





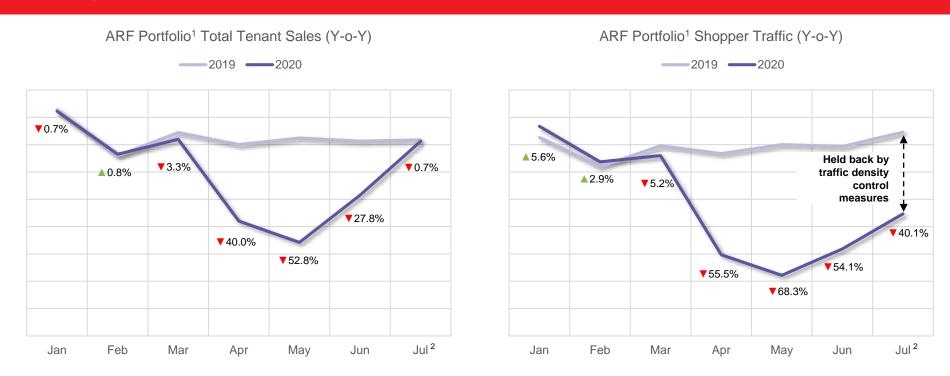
FCT portfolio total tenants' sales have returned to near pre-COVID levels, signaling strong conversion rates despite shopper traffic being held back by traffic density control measures

For week ended 31 July 2020

^{1.} FCT Portfolio includes Causeway Point, Northpoint City, Waterway Point, Changi City Point, YewTee Point, Bedok Point and Anchorpoint amidst safe distancing measures

ARF Portfolio Total Tenants' Sales has outpaced recovery in Shopper Traffic Recovery led by Household, Supermarket, Education, Department Store and Sports





Similarly, the ARF portfolio total tenants' sales have returned to near pre-COVID levels, signaling strong conversion rates despite shopper traffic being held back by traffic density control measures

^{1.} ARF Portfolio includes Tiong Bahru Plaza, White Sands, Tampines 1, Century Square and Hougang Mall amidst safe distancing measures

For week ended 31 July 2020



Enhancing Safety & Hygiene Measures to Ensure Safe Reopening



UV Disinfection Robots (UV Bot)

- Smart robot equipped with a ultraviolet-C light module to eradicate viruses
- Supplements existing manpower in upkeeping hygiene and sanitisation standards in the malls







Increased frequency and sanitization standards at malls

- Higher frequency of cleaning and routine inspection
- Adopting the latest solutions to guard against bacteria and viruses.
- Disinfectant coating to high-touch areas such as lift buttons for enhanced safety



Other enhanced safety and hygiene measures

- Sanitisation of all air-conditioning and ventilation systems with disinfecting agents
- Photoplasma air and surface disinfecting units in restrooms and lifts
- Automatic doors for contactless entry



Source: Frasers Centrepoint Trust





Continued investments in the FRx to deliver digitalized shopper experiences

Food e-Concierge bringing convenience



Lifestyle & Community
Activities



Connecting tenants and shoppers to Frasers' group of malls and enabling implementation of the omni-channel strategy



Frictionless shopping journey (e.g. contactless payments or product codes) using mobile devices, with integrated to loyalty programme



Interact with shoppers both on-line and off-line and create personalized targeted engagements to drive return footfall and sales

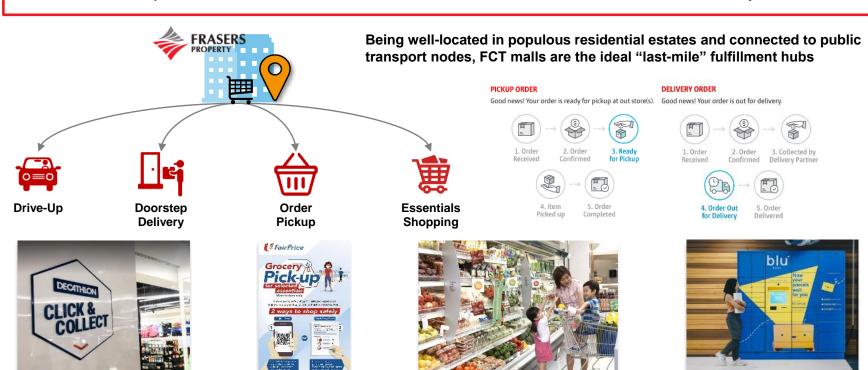
Source: Frasers Centrepoint Trust



Click-and-collect stores



Well positioned suburban malls to fulfil the role of last-mile essential fulfilment and delivery



Shopping for essentials

Smart Collection Lockers

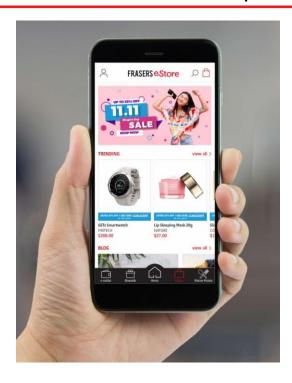
Source: Frasers Centrepoint Trust

Grocery Pick up

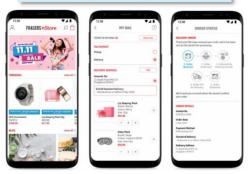


FRx – The Frasers e-platform for Omnichannel Retailing & Dining

The FRx aims to increase productivity and improve efficiency for retailers and F&B operators, and provide shoppers with seamless omnichannel experience



Shopping online with Frasers e-Store



Consolidation of orders from multiple retailers in a Frasers mall into a single delivery sent to shopper's doorstep



In store pick up Delivery

Pre-order F&B and pay on Frasers Makan Master



Multi-brand delivery orders, allowing members to place orders from multiple F&B tenants within the same mall







Delivery Takeaway Dine-in

Source: Frasers Centrepoint Trust

Key Takeaways





Resilient and Relevant

Enlarged Retail Portfolio focused on Essential Services

Well-positioned to tap on opportunities in omnichannel retailing and last-mile fulfillment



Strengthened and Expanded Presence

The only Singapore suburban mall focused REIT

Increase in FCT's market share of suburban retail floor space, making FCT one of Singapore's largest suburban mall owner



DPU Accretive Transactions

Via efficient holding structure and value creation through proactive portfolio management







Date and time

28 September 2020 at 10.00 a.m., by way of electronic means

Ordinary Resolutions¹

- 1. The Proposed ARF Transaction
- The Proposed Equity Fund Raising
- 3. The Proposed Sponsor Placement
- 4. The Proposed Whitewash Resolution
- 5. The Proposed Bedok Point Divestment

- Resolution 1 (the proposed ARF Transaction), Resolution 2 (the proposed Equity Fund Raising) and Resolution 3 (the proposed Sponsor Placement) are inter-conditional
- Resolution 1, Resolution 2 and Resolution 3 are also contingent upon the passing of Resolution 4 (the Whitewash Resolution)
- Resolution 5 (the proposed Bedok Point Divestment) is contingent upon the passing of Resolution 1, Resolution 2, Resolution 3
 and Resolution 4

[&]quot;Ordinary Resolution" refers to a resolution proposed and passed as such by a majority being greater than 50.0% of the total number of votes cast for and against such resolution at a meeting of Unitholders convened in accordance with the provisions of the Trust Deed





A. Future Developments in URA Master Plan 2019

WATERWAY POINT



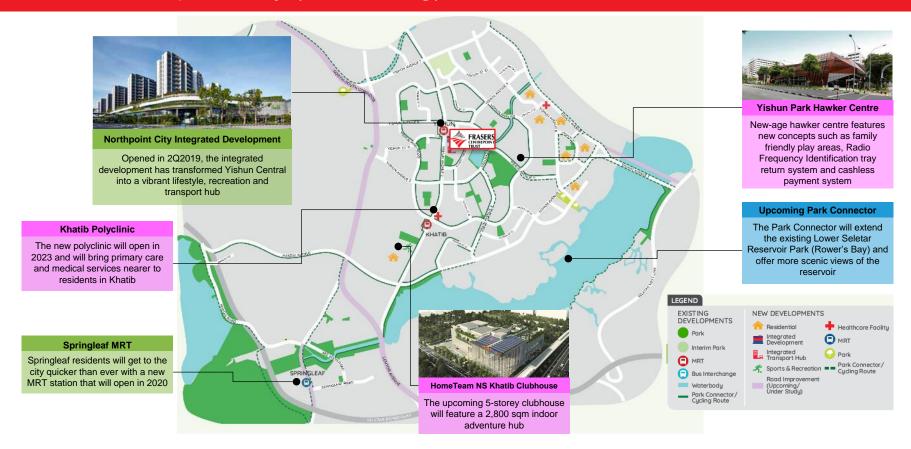




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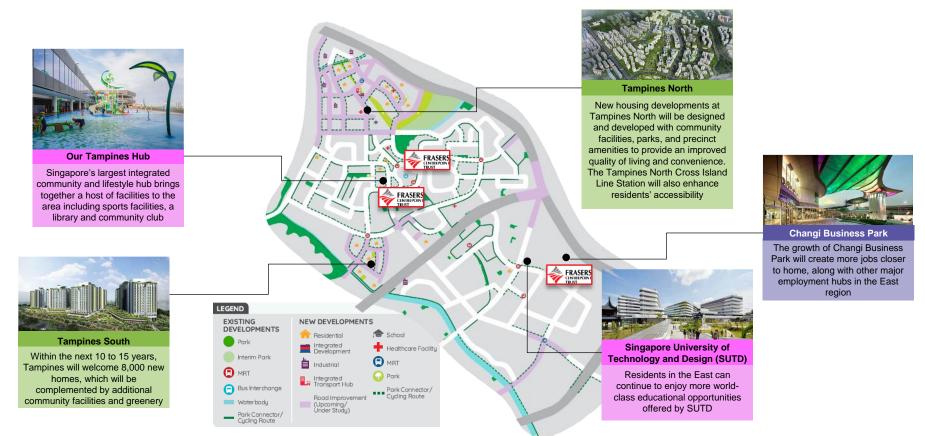






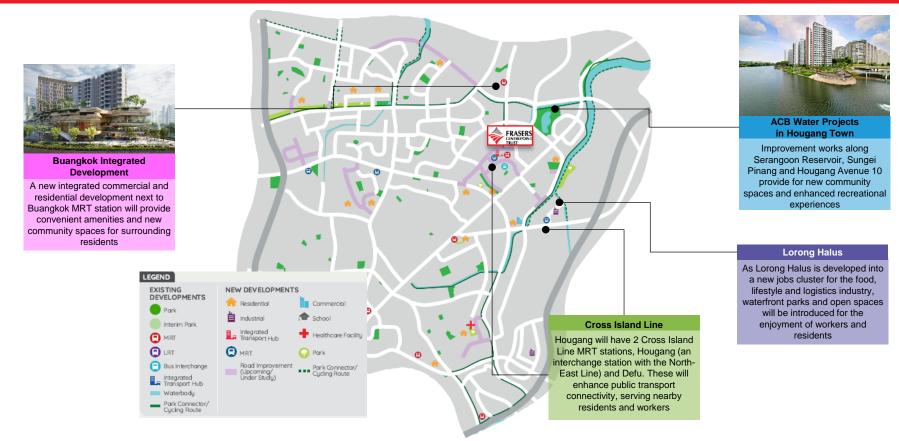


Tampines – Tampines 1, Century Square & Changi City Point















Punggol Town Hub & Punggol Regional Sport Centre

An all-in-one community hub, Punggol Town Hub will feature a regional library, hawker centre and community club, and more when it is completed in 2021



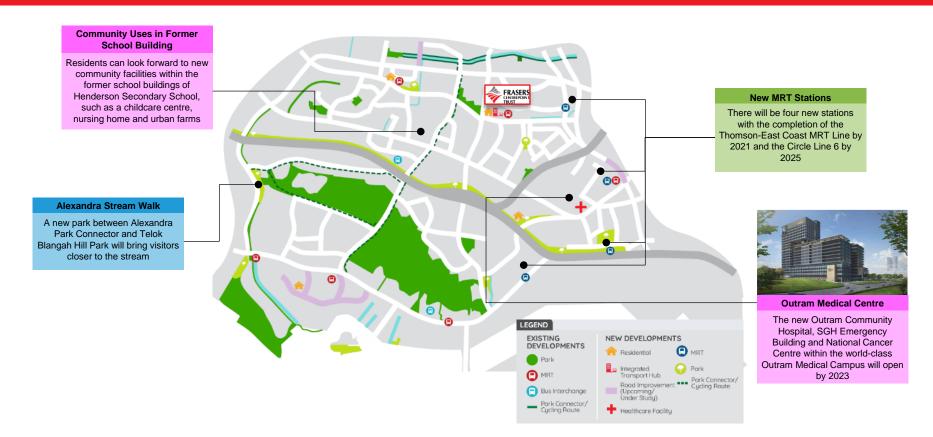
Oasis Terraces

A newly-opened community destination by My Waterway@Punggol, residents can now patronize Oasis Terraces, the next-generation HDB neighbourhood centre integrated with a polyclinic



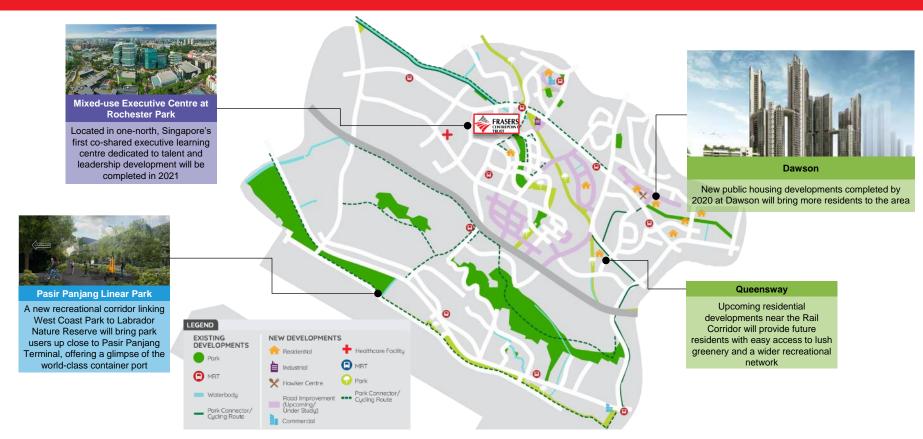
















Glossary

"% "	: Per centum or percentage
"9M2020"	: The nine-month financial period from 1 October 2019 to 30 June 2020
"9M2020 Unaudited Financial Statements"	: FCT's unaudited financial statements for 9M2020
"ARF"	: AsiaRetail Fund Limited
"ARF Acquisition"	: The proposed acquisition by FCT of the Sale Shares from the FPL ARF Vendor
"ARF Acquisition Completion"	: Completion of the proposed ARF Acquisition
"ARF Acquisition Fee"	: The acquisition fee payable to the Manager for the proposed ARF acquisition pursuant to the Trust Deed of approximately S\$19.3 million
"ARF NAV"	: The adjusted net asset value of ARF
"ARF Purchase Consideration"	: The purchase consideration payable to the FPL ARF Vendor under the ARF Sale and Purchase Agreement
"ARF Singapore Assets"	: Five retail malls (being Tiong Bahru Plaza, White Sands, Hougang Mall, Century Square and Tampines 1) and one office property (being Central Plaza) in Singapore
"ARF Singapore Assets Agreed Property	: The agreed property value price for the ARF Singapore Assets, which was negotiated on a willing-buyer and
Value"	willing-seller basis with reference to the independent valuations by the Singapore ARF Independent Valuers
"ARF Singapore Prop LLPs"	: The limited liability partnerships to which the ARF Singapore PropCos will be converted as soon as practicable following Acquisition Completion
"ARF Singapore PropCos"	: ARMF (TBP) Pte Ltd, ARMF (Central Plaza) Pte Ltd, ARMF (Whitesands) Pte Ltd, ARMF (Hougang Mall) Pte Ltd and ARMF II (Tampines) Pte Ltd, being the Singapore property-holding companies of Tiong Bahru Plaza, Central Plaza, White Sands, Hougang Mall and Tampines 1 respectively
"ARF Singapore Retail Assets"	: Five retail malls (being Tiong Bahru Plaza, White Sands, Hougang Mall, Century Square and Tampines 1) in Singapore
"ARF Transaction"	: The proposed ARF Acquisition and the proposed Mallco Divestment
"Bedok Point Divestment"	: The proposed divestment by FCT of Bedok Point to the Bedok Point Purchaser
"Bedok Point Divestment Fee"	: The divestment fee payable to the Manager for the proposed Bedok Point Divestment pursuant to the Trust Deed of approximately S\$0.5 million
"Circuit Breaker Period"	: The "circuit breaker" period in Singapore from 7 April 2020 to 1 June 2020
"CSFS"	: Community Sports Facilities Scheme
"DPU"	: Distribution per Unit
"EGM"	: The extraordinary general meeting of the Unitholders



Glossary

"Enlarged Retail Portfolio"	: The Existing Portfolio (excluding Bedok Point) and the ARF Singapore Retail Assets
"Equity Fund Raising"	: The proposed issue of up to 628,019,324 New Units
"Existing Portfolio"	: The current portfolio of FCT comprising Causeway Point, Northpoint City North Wing (including Yishun 10 Reta
	Podium), Anchorpoint, YewTee Point, Bedok Point, Changi City Point and Waterway Point (40%-interest)
"F&B"	: Food & beverage
"FCT"	: Frasers Centrepoint Trust
"FCT Group"	: FCT and its subsidiaries
"FCT ARF Purchaser"	: FCT Holdings (Sigma) Pte. Ltd., a wholly-owned subsidiary of FCT
"FPL ARF Vendor"	: Frasers Property Investments (Bermuda) Limited, a company incorporated in Bermuda and wholly-owned by the
	Sponsor
"FRx"	: The Frasers Experience app
"FY2019"	: The financial year ended 30 September 2019
"FY2019 Audited Financial Statements"	: FCT's latest audited financial statements for FY2019
"GFA"	: Gross floor area
"GRI"	: Gross rental income
"HDB"	: Housing Development Board
"Illustrative Issue Price"	: The illustrative issue price of S\$2.22 per New Unit issued under the proposed Equity Fund Raising
"Independent Market Research Consultant"	
"Independent Market Research Report"	: The independent market research report dated 24 August 2020 by the Independent Market Research Consultant
"Issue Price"	: The issue price of the New Units issued under the proposed Equity Fund Raising
"Latest Practicable Date"	: The latest practicable date prior to the printing of this Circular, being 28 August 2020
"LLP Conversion"	: The conversion of the ARF Singapore PropCos to ARF Singapore Prop LLPs pursuant to Section 21 of the
	Limited Liability Partnerships Act, Chapter 163A of Singapore, as soon as practicable following the AR
	Acquisition Completion
"Mallco"	: Mallco Pte. Ltd., a wholly-owned subsidiary of ARF which holds the ARF Malaysia Asset indirectly
"Mallco Divestment"	: The proposed divestment of 100% of the total issued share capital of Mallco by the Mallco Vendor to the FP Mallco Purchaser
"Manager"	: Frasers Centrepoint Asset Management Ltd., in its capacity as manager of FCT



Glossary

"MRT"	:	Mass Rapid Transit
"NAV"	:	Net asset value
"New Units"	:	The new Units proposed to be issued under the proposed Equity Fund Raising
"NLA"	:	Net lettable area
"NPI"	:	Net property income
"Ordinary Resolution"		A resolution proposed and passed as such by a majority being greater than 50.0% of the total number of votes cast for and against such resolution at a meeting of Unitholders convened in accordance with the provisions of the Trust Deed
"Post Transaction Portfolio"		The Existing Portfolio (excluding Bedok Point) and the ARF Singapore Assets.
"Preferential Offering"		A non-renounceable preferential offering of New Units to the existing Unitholders on a pro rata basis
"Preferential Offering Units"		The New Units to be issued pursuant to the Preferential Offering
"Private Placement"		A private placement of New Units to institutional and other investors
"REIT"		Real estate investment trust
"S\$" and "cents"		Singapore dollars and cents, being the lawful currency of the Republic of Singapore
"SGX-ST"		Singapore Exchange Securities Trading Limited
"Singapore ARF Independent Valuers"		Colliers and Savills Singapore, in respect of the ARF Singapore Assets
"Sponsor"	:	Frasers Property Limited
"Sponsor Group"	:	The Sponsor and its subsidiaries
"Sponsor Placement"	:	The proposed issue and placement of new units to the Sponsor Group under the Private Placement
"sq ft"		Square feet
"SST"		Sapphire Star Trust
"Transactions"	:	The proposed ARF Transaction, the proposed Equity Fund Raising, the proposed Sponsor Placement the proposed Whitewash Resolution and the proposed Bedok Point Divestment
"Unit"	:	A unit representing an undivided interest in FCT
"Unitholders"	:	Unitholders of FCT
"Vendor"	:	Frasers Property Investments (Bermuda) Limited
"Whitewash Resolution"	:	The whitewash resolution to be approved by the Independent Unitholders, by way of a poll, to waive their rights to receive a general offer for their Units from the Relevant Entities





Experience matters.