Leader in the Manufacturing of Cleanroom and Healthcare Gloves



# Riverstone Holdings Limited FY2015 Results Briefing 25 February 2016



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### Group Financial Highlights 4QFY2015 and FY2015





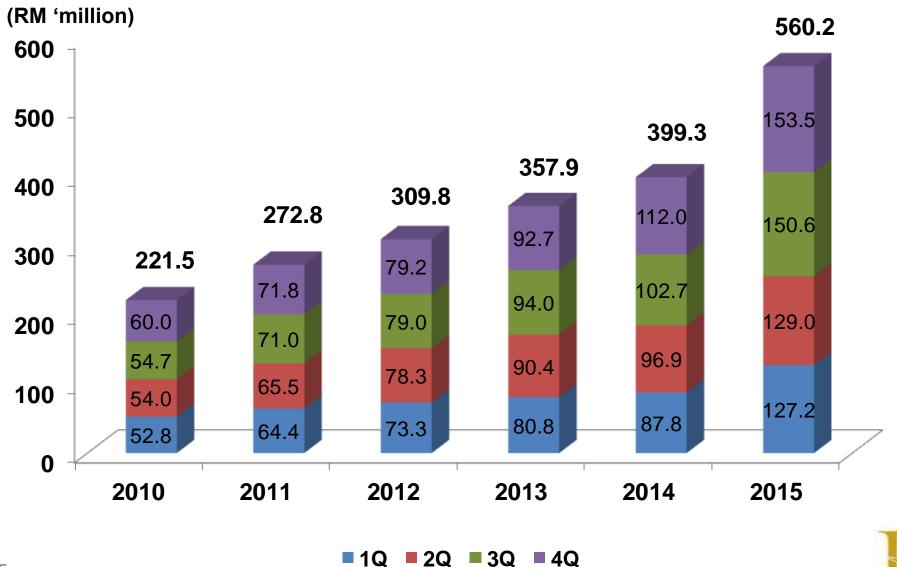


- Revenue increased 37.0% yoy to RM153.5 million for 4QFY2015
  - Growing revenue from RM150.6 million in 3QFY2015 or 1.9%
  - FY2015: RM560.2 million (FY2014: RM399.3 million) or 40.3%
- Net profit increased 66.4% yoy to RM37.2 million for 4QFY2015
  - Growing net profit from RM35.3 million in 3QFY2015 or 5.4%
  - **FY2015: RM126.5 million (FY2014: RM71.0 million) or 78.4%**
- Continues to generate positive operating free cash flow of RM13.8 million for 4QFY2015 and RM122.1 million for FY2015
- Net cash position of RM128.7 million with zero debt



**Growing Revenues** 



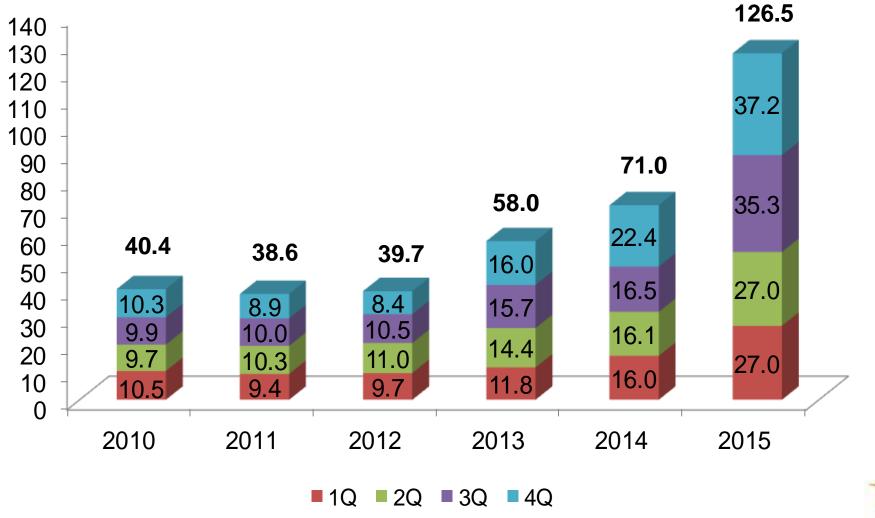


\* Annual figures may have some discrepancy due to rounding

**Net Profit Growth** 

E)





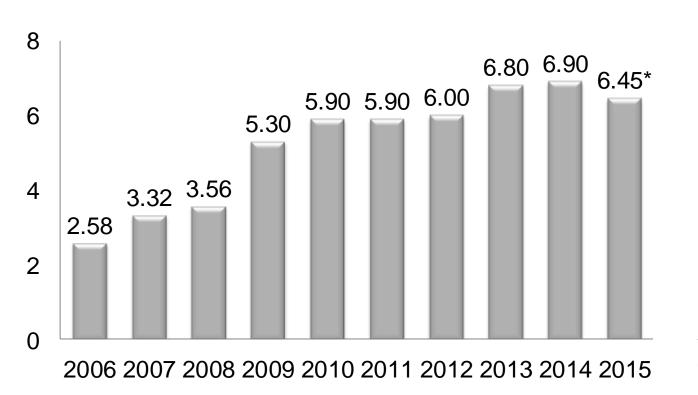
\* Annual figures may have some discrepancy due to rounding



Year End 31 Dec	As at 31 Dec 2015 (RM'000)	As at 31 Dec 2014 (RM'000)
Net cash and cash equivalents	128,682	79,432
Total borrowings	0	0
Net cash flow from operating activities	122,130 (FY2015)	62,834 (FY2014)
Shareholders equity	481,505	371,552
Net assets (RM Sen per share)	129.95	100.27
Return on equity ("ROE")	26.3% (FY2015)	19.1% (FY2014)



### **Consistent Dividends since IPO**



### Dividend Declared (RM Sen/ Share)

#### **Dividend Payout Ratio**

FY2015: 37.8% FY2014: 36.1% FY2013: 43.5% FY2012: 53.9% FY2011: 49.2% FY2010: 46.4% FY2009: 53.5%<sup>^</sup> FY2008: 45.7% FY2007: 45.0% FY2006: 35.5%

^ including a special 1 sen
tax-exempt dividend

\* An interim tax-exempt dividend of 2.40 sen (2Q2014: 2.35 sen) (RM) per ordinary share for FY2015 was paid on 9 Oct 2015. A final dividend of 5.25 (FY2014: 2.30 sen) (RM) has also been proposed by the Board. After adjusting for 371.2 million 1:1 bonus shares allotted and issued on 1 February 2016 (bringing total number of shares to 742.5 million), the total full year dividend was 6.45 sen (RM)



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## Outlook, Growth Plans & Key Challenges







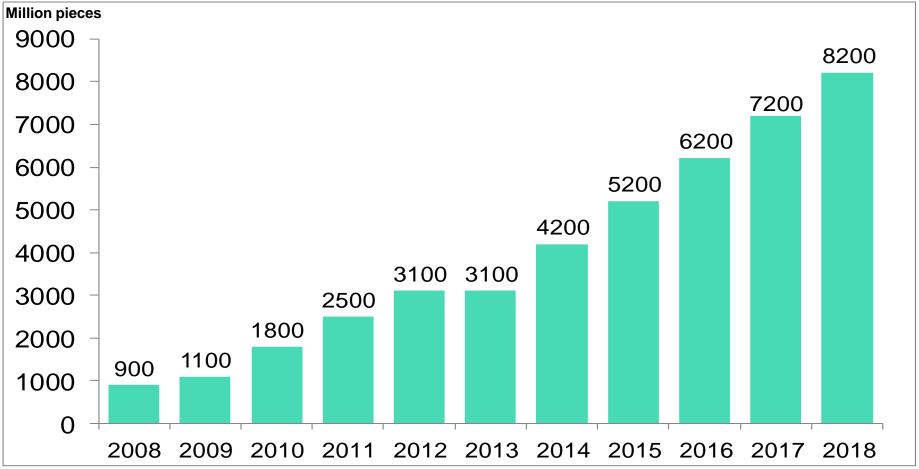
- Second phase expansion has been completed as at 4QFY2015; Bringing total annual production to 5.2 billion pieces
- Acceleration of Phase 3 commencement to meet increased demands from new and existing customers
- Strong demand for cleanroom gloves for manufacturers of tablets
   and mobile devices
- Continue to tap on fast-growing market for healthcare gloves
- At least 20% annual growth in volume







#### No. of gloves at the end of each year







Challenge	Action
1) Competition	Cleanroom: New product for cleanroom mobile/tablet New marketing strategy (Cleancare & A Clean) Healthcare : Focus on customised and premium products
2) Increase in cost such as raw material & labour etc.	<ul> <li>Automation</li> <li>Improve productivity by Lean process and six sigma</li> <li>Reduce changeover time by installing an additional line</li> <li>Price adjustment</li> </ul>
3) Currency fluctuations	- Close monitoring of fx movements



# Q & A



### **RIVERSTONE HOLDINGS LIMITED**

# Thank You

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