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TPV

TPV TECHNOLOGY LIMITED

(Incorporated in Bermuda with limited liability)
(Stock Code: 903)

UNAUDITED QUARTERLY RESULTS FOR THE NINE MONTHS ENDED 30TH SEPTEMBER 2017

QUARTERLY RESULTS

The board of directors (the “Board”) of TPV Technology Limited (the “Company”) announces the unaudited condensed consolidated results of the Company and its subsidiaries (“TPV” or the “Group”) for the three months ended 30th September 2017, and the unaudited condensed consolidated results for the nine months ended 30th September 2017 together with the comparative figures for the previous period as follows:

CONDENSED CONSOLIDATED INCOME STATEMENT

	Unaudited Three months ended 30th September		Unaudited Nine months ended 30th September	
	2017 US\$'000	2016 US\$'000	2017 US\$'000	2016 US\$'000
Revenue	2,494,158	2,472,166	6,868,748	7,050,375
Cost of sales	<u>(2,288,871)</u>	<u>(2,277,429)</u>	<u>(6,321,336)</u>	<u>(6,418,851)</u>
Gross profit	205,287	194,737	547,412	631,524
Other income	9,001	9,305	45,389	43,192
Other (losses)/gains — net	(25,094)	5,981	(15,950)	(26,759)
Selling and distribution expenses	(104,702)	(91,709)	(285,525)	(274,804)
Administrative expenses	(41,163)	(37,780)	(131,628)	(148,585)
Research and development expenses	<u>(46,720)</u>	<u>(45,244)</u>	<u>(133,963)</u>	<u>(151,427)</u>
Operating (loss)/profit	(3,391)	35,290	25,735	73,141
Finance income	1,048	1,131	3,693	5,819
Finance costs	<u>(9,833)</u>	<u>(7,566)</u>	<u>(27,482)</u>	<u>(27,715)</u>
Finance costs — net	<u>(8,785)</u>	<u>(6,435)</u>	<u>(23,789)</u>	<u>(21,896)</u>
Share of (losses)/profits of associates and joint ventures	<u>(1,166)</u>	3,047	<u>(1,585)</u>	6,127
(Loss)/profit before income tax	(13,342)	31,902	361	57,372
Income tax expense	1 (6,606)	(12,225)	(19,880)	(32,148)
(Loss)/profit for the period	<u>(19,948)</u>	<u>19,677</u>	<u>(19,519)</u>	<u>25,224</u>

	Unaudited Three months ended 30th September 2017		Unaudited Nine months ended 30th September 2017	
Note	US\$'000	2016 US\$'000	US\$'000	2016 US\$'000
(Loss)/profit attributable to:				
Owners of the Company	(19,608)	18,645	(19,354)	21,337
Non-controlling interests	(340)	1,032	(165)	3,887
	<u>(19,948)</u>	<u>19,677</u>	<u>(19,519)</u>	<u>25,224</u>
(Loss)/earnings per share attributable to owners of the Company				
— Basic and diluted	<u>(US0.84 cent)</u>	<u>US0.79 cent</u>	<u>(US0.83 cent)</u>	<u>US0.91 cent</u>

CONDENSED CONSOLIDATED BALANCE SHEET

	Unaudited 30th September 2017 US\$'000	Audited 31st December 2016 US\$'000
Assets		
Non-current assets		
Intangible assets	587,134	459,139
Property, plant and equipment	495,908	514,260
Land use rights	18,602	18,627
Investment properties	206,756	203,483
Investments in associates	47,883	52,774
Investment in a joint venture	—	1,347
Derivative financial instruments	2,984	67,227
Available-for-sale financial assets	5,159	4,746
Financial assets at fair value through profit or loss	20,997	20,144
Deferred income tax assets	63,623	61,081
Prepayments and other receivables	14,462	23,503
Long-term bank deposits	—	27,914
	<u>1,463,508</u>	<u>1,454,245</u>
Current assets		
Inventories	1,703,350	1,384,470
Trade receivables	1,995,148	1,844,112
Deposits, prepayments and other receivables	274,940	249,802
Financial assets at fair value through profit or loss	1,391	10,557
Current income tax recoverable	12,373	9,982
Derivative financial instruments	35,238	204,641
Pledged bank deposits	889	3,435
Short-term bank deposits	31,096	25,295
Cash and cash equivalents	445,878	601,280
	<u>4,500,303</u>	<u>4,333,574</u>
Total assets	<u><u>5,963,811</u></u>	<u><u>5,787,819</u></u>
Equity		
Equity attributable to owners of the Company		
Share capital	23,456	23,456
Other reserves	1,576,178	1,645,599
	<u>1,599,634</u>	<u>1,669,055</u>
Non-controlling interests	11,630	11,792
Total equity	<u><u>1,611,264</u></u>	<u><u>1,680,847</u></u>

	Unaudited 30th September 2017 <i>US\$'000</i>	Audited 31st December 2016 <i>US\$'000</i>
Liabilities		
Non-current liabilities		
Borrowings and loans	360,652	371,543
Deferred income tax liabilities	37,618	39,508
Pension obligations	13,086	12,459
Other payables and accruals	159,114	41,228
Derivative financial instruments	293	55,565
Provisions	1,574	1,570
	<u>572,337</u>	<u>521,873</u>
Current liabilities		
Trade payables	2,074,578	2,164,232
Other payables and accruals	1,194,967	889,135
Current income tax liabilities	8,712	15,062
Provisions	197,369	188,795
Derivative financial instruments	77,458	164,180
Borrowings and loans	227,126	163,695
	<u>3,780,210</u>	<u>3,585,099</u>
Total liabilities	<u><u>4,352,547</u></u>	<u><u>4,106,972</u></u>
Total equity and liabilities	<u><u>5,963,811</u></u>	<u><u>5,787,819</u></u>
Net current assets	<u><u>720,093</u></u>	<u><u>748,475</u></u>
Total assets less current liabilities	<u><u>2,183,601</u></u>	<u><u>2,202,720</u></u>

Notes:

1. Income tax expense

No provision for Hong Kong profits tax has been made as the Group had no estimated assessable profits generated in Hong Kong for the period (three months ended 30th September 2016: Nil).

Taxation on profits has been calculated on the estimated assessable profits for the period at the rates of taxation prevailing in the countries/places in which the Group operates.

The amount of taxation charged to the condensed consolidated income statement represents:

	Three months ended 30th September	
	2017	2016
	US\$'000	US\$'000
Current income tax	1,308	8,007
Deferred income tax charge	5,298	4,218
Income tax expense	6,606	12,225

2. (Loss)/earnings per share

(a) Basic

Basic (loss)/earnings per share is calculated by dividing the (loss)/profit attributable to owners of the Company by the weighted average number of ordinary shares in issue during the period.

	Three months ended 30th September	
	2017	2016
(Loss)/profit attributable to owners of the Company (<i>US\$'000</i>)	(19,608)	18,645
Weighted average number of ordinary shares in issue (<i>thousands</i>)	2,345,636	2,345,636
Basic (loss)/earnings per share (<i>US cents per share</i>)	(0.84)	0.79

(b) Diluted

Diluted earnings/(loss) per share is calculated by adjusting the weighted average number of ordinary shares outstanding to assume conversion of all dilutive potential ordinary shares. The Company has share options which may result in dilutive potential ordinary shares. Its calculation is done to determine the number of shares that could have been acquired at fair value (determined as the average annual market share price of the Company's shares) based on the monetary value of the subscription rights attached to outstanding share options. The number of shares calculated above is compared with the number of shares that would have been issued assuming the exercise of the share options.

Diluted (loss)/earnings per share for the three months ended 30th September 2017 and 2016 equal basic (loss)/earnings per share as the exercise of the outstanding share options would be anti-dilutive.

3. Dividends

The Board does not recommend the payment of an interim dividend for the three months ended 30th September 2017 (three months ended 30th September 2016: Nil).

BUSINESS REVIEW

During the third quarter of 2017, the growing strength of the Renminbi and the Euro created an agreeable foreign exchange environment for the Group's sales in key geographic markets. The softening of LCD panel prices also eased the cost pressure of products. Globally, demand for monitors and TVs remained lukewarm, although demand for monitors in China has seen an uptick since August.

Against this market background, the Group recorded a consolidated revenue of US\$2.49 billion, representing a modest increase compared to last year's US\$2.47 billion. Gross profit ("GP") margin also improved slightly, climbing to 8.2 percent (3Q2016: 7.9 percent). The benefits of the favourable foreign exchange environment and other factors were offset by the rapid shift of mainstream TV demand to larger sized products, leading to an inventory provision of US\$21 million and an increase in selling expenses (14.2 percent year on year) to promote sales. The Group also recognised a loss of US\$27 million arising from the fair market valuation of foreign exchange hedges (3Q2016: gain of US\$6 million), leading to the Group recording a loss to shareholders of US\$19.6 million for the period (3Q2016: profit of US\$18.6 million).

TVs

Worldwide TV shipments for the quarter under review stood at 54.9 million sets, representing a 4 percent drop year-on-year. In tandem with global trends, the Group's shipments reached 4.3 million TV sets during the quarter, which was 14 percent higher than the previous quarter, but 11.4 percent lower than a year ago (3Q2016: 4.9 million sets). Segment revenue and GP margin were steady at US\$1.11 billion (3Q2016: US\$1.12 billion) and 8.2 percent (3Q2016: 8 percent), aided in part by the appreciation of the Renminbi and the Euro. Average selling price ("ASP") for the period also increased to US\$255.50 (3Q2016: US\$229.90). However, these gains were eroded by the US\$15 million loss on the valuation of forward contracts and increased segment operating expenses as new marketing initiatives were introduced to stimulate sales, further squeezing the profit margin and leading to an adjusted operating loss of US\$38.5 million (3Q2016: loss of US\$11.5 million).

As the OTT ("over-the-top" streaming content) industry in China continues to undergo changes in search of a sustainable business model, many of the players are having a tough time making their ends meet. Being one of the leading ODM TV manufacturers in the world, the Group is exposed to this segment and is experiencing difficulty in collection from some of these companies. Management remains confident about the long-term prospect of the OTT industry and is keeping open dialogues with these customers. The Group has made no additional provision in the quarter for doubtful debts but will reassess the position during the year end impairment assessments.

Monitors

The demand in China for monitors displayed encouraging signs of recovery during the third quarter of 2017. Shipments for the China market increased 9.4 percent on a sequential basis, while global shipments reached 31.6 million units. This represented an 8 percent rise over the previous quarter, showing a similar pattern and volume to the same period in the prior year at 31.8 million units. The Group's shipments were 11.5 million units (3Q2016: 11.7 million units), and revenue for the segment increased to US\$1.27 billion (3Q2016: US\$1.17 billion) on the back of a higher ASP of US\$110.10 (3Q2016: US\$100.50). The GP margin went up slightly to 8.4 percent (3Q2016: 8 percent) attributable to the increase in sales mix of larger sized products and the favourable foreign exchange environment. To increase the rate of stock rotation, the Group devoted additional resources to sales and marketing, resulting in an adjusted operating profit of US\$38.8 million (3Q2016: US\$41 million).

Geographically, revenue from Europe surpassed China, making the region the Group's largest market and accounting for 28.1 percent of the total (3Q2016: 25 percent). North America was the second largest market at 26.8 percent (3Q2016: 20 percent). Contributions from China declined 33.3 percent compared to the same period in the prior year due to weakened demand, but still accounted for 25.4 percent (3Q2016: 38.4 percent) of the aggregate turnover. Sales from South America represented 10 percent (3Q2016: 6.5 percent) of the total, and were helped by improved demand and exchange rates. Turnover from the rest of the world represented 9.7 percent (3Q2016: 10.1 percent).

OUTLOOK

Economic development in China has been improving in recent months, and growth in Europe has also been steady. The current economic environment will help improve market sentiment and drive consumption during the festive season towards the end of the year.

The rising demand for monitors in China will help drive sales. TPV's dominant position in the sector, combined with falling panel prices, will ease the pressure on high component costs, increasing profitability. The additional provision designed to prevent devaluation in the prices of LCD panel stocks and finished goods should prove adequate, and no further adjustment is expected in the fourth quarter. The Group is also expecting an improvement in sales realisation and inventory reduction in the fourth quarter that should result in inventory being optimised to a healthy level by the end of the year.

On behalf of the Board

Dr Hsuan, Jason

Chairman and Chief Executive Officer

Hong Kong, 23rd November 2017

As at the date of this announcement, the Board comprises one executive director, namely Dr Hsuan, Jason, and five non-executive directors, namely Mr Yang Jun, Mr Zhu Lifeng, Dr Li Jun, Ms Jia Haiying and Ms Bi Xianghui, and three independent non-executive directors, namely Mr Chan Boon Teong, Dr Ku Chia-Tai and Mr Wong Chi Keung.