

## **Additional Information on Toll Road Operations**

### Traffic Volume Figures

Traffic Volume per road ('000 vehicles)	FY2015					FY2014					Change
	1Q	2Q	3Q	4Q	YTD	1Q	2Q	3Q	4Q	YTD	(%)
Yongtaiwen Expressway	2,792	2,819	2,973	2,845	11,429	2,619	2,656	2,871	2,681	10,827	5.6%
Beilun Port Expressway	2,337	2,437	2,641	2,479	9,894	2,302	2,553	2,666	2,413	9,934	-0.4%
Jiurui Expressway	431	307	350	301	1,389	397	322	353	328	1,400	-0.8%
Guiliu Expressway (1)	1,282	926	1,135	897	4,240	1,158	992	1,169	1,002	4,321	-1.9%
Guihuang Highway (2)	1,934	1,958	2,109	1,819	7,820	1,725	2,021	2,184	1,780	7,710	1.4%
Total	8,776	8,447	9,208	8,341	34,772	8,201	8,544	9,243	8,204	34,192	1.7%

#### Revenue by Toll Roads

Toll Revenue (RMB'000)	FY2015						Change				
	1Q	2Q	3Q	4Q	YTD	1Q	2Q	3Q	4Q	YTD	(%)
Yongtaiwen Expressway	295,176	328,371	339,479	332,892	1,295,918	282,474	311,094	328,921	316,097	1,238,586	4.6%
Beilun Port Expressway	70,118	75,745	82,407	77,878	306,148	70,883	79,793	82,154	74,935	307,765	-0.5%
Jiurui Expressway	18,669	16,596	16,488	14,525	66,278	19,345	18,920	18,966	19,660	76,891	-13.8%
Guiliu Expressway (1)	160,563	148,310	152,032	143,649	604,554	155,930	151,285	163,540	157,741	628,496	-3.8%
Guihuang Highway (2)	48,560	53,950	56,170	46,775	205,455	51,420	58,228	63,155	50,626	223,429	-8.0%
Total	593,086	622,972	646,576	615,719	2,478,353	580,052	619,320	656,736	619,059	2,475,167	0.1%

#### Notes:

Traffic Volume for 2014 has been adjusted accordingly for comparison purpose.

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<sup>1)</sup> With effect from 1 January 2015, the traffic volume for Guiliu Expressway has been changed from "Full trip Equivalent Passenger Car Unit (PCU)" to "Full Trip Equivalent Traffic Volume".

<sup>2)</sup> With effect from 1 January 2015, the traffic volume for Guihuang Highway has been changed from "Per Entry Traffic Volume" to "Full Trip Equivalent Traffic Volume".

# Additional Information on Toll Road Operations (cont'd)

# Contribution to Group's Net Profit Attributable to Shareholders by Toll Roads

((1)(4)(000)		FY2015			Change			
(HK\$'000)	Share of Results	Subsidy Income	Total	Share of Results	Subsidy Income	Total	%	
Joint Ventures ("JV")								
Guiliu Expressway	150,656	-	150,656	153,914	-	153,914	-2.1%	
Guihuang Highway	81,921	22,042	103,963	110,503	23,652	134,155	-22.5%	
Net Profit from JV	232,577	22,042	254,619	264,417	23,652	288,069	-11.6%	
Subsidiaries								
Yongtaiwen Expressway			375,474			333,269	12.7%	
Beilun Port Expressway			116,367			102,973	13.0%	
Jiurui Expressway <sup>(1)</sup>			19,429			12,287	n.m.	
Guixing Expressway (3)			4,387			-	n.m.	
Guiyang Expressway (3)			3,794			-	n.m.	
Yangping Expressway (2)			956			-	n.m.	
Net Profit from Subsidiaries			520,407			448,529	16.0%	
Total			775,026			736,598	5.2%	
Others								
Other revenue & expenses (4)			(164,308)			(34,815)	371.9%	
Net Profit from Toll Road Operations			610,718			701,783	-13.0%	

## Notes:

- 1) The financial results of Jiurui Expressway was consolidated with effect from 9 September 2014.
- 2) The financial results of Guangxi Yangping Expressway was consolidated with effect from 23 September 2015.
- 3) The financial results of Guangxi Guixing Expressway and Guangxi Guiyang Expressway were consolidated with effect from 16 October 2015.
- 4) These comprise deferred income, effective interest, administrative expenses, finance costs, foreign exchange difference, withholding tax, income tax and bargain purchase gain arising from acquisition of subsidiaries.