



**PROP Nex LIMITED**  
(Company Registration No.: 201801373N)  
(Incorporated in the Republic of Singapore)

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**ANNUAL GENERAL MEETING TO BE HELD ON 25 APRIL 2022  
RESPONSES TO SHAREHOLDER'S QUESTION**

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The Board of Directors (the “**Board**”) of PropNex Limited (the “**Company**”) would like to thank shareholder for submitting question in advance of the Annual General Meeting to be held by way of electronic means on Monday, 25 April 2022 at 10.00 a.m. (Singapore time).

The following is the Company’s response to the corresponding question from the shareholder:

**Question from shareholder**

**Thanks for the results. Where is PropNex looking at for the next stage of its growth? I noted that it closed its operations in Vietnam recently. Are there problems with scaling within ASEAN, and if so, what will bring PropNex into the next stage of its growth?**

**Company’s response**

PropNex’s mode of business for franchisees allows ease of growth when the industry is strong as well as scaling back during adverse and transient economic situations.

Covid19 affected each country differently. In 2020, the effects on the real estate market in Vietnam had been more severe as compared to Singapore. As part of their restructuring, the Vietnam franchisee requested and the Company acceded to replace the Master Franchise Agreement with a Unit Franchise Agreement. As part of that change, PropNex sold its entire interest in PropNex Vietnam to the unit franchisee for a nominal amount. Notwithstanding, PropNex continues to maintain its presence in that country with a unit franchisee.

ASEAN has population in excess of 660 million with an annual GDP growth of 5% since 2006. It is the fifth largest economy after US, China, Japan and Germany. The Company had announced in May 2021 of its expansion into Cambodia with a master franchise agreement and ASEAN will continue to be a region of growth for the Company.

For new avenue of growth, PropNex created a division that focuses on the segment for Good Class Bungalow, which will provide new stream of business. The Company continues to seek new areas of growth that complement its existing businesses.

By Order of the Board

Ismail Gafoore  
Executive Chairman and CEO  
19 April 2022