

Global Palm Resources Holdings Limited

2Q2018 Results

August 2018



Growing Value
Driving Sustainability

Disclaimer



This presentation has been prepared by Global Palm Resources Holdings Limited ("Company") for informational purposes, and may contain projections and forward-looking statements that reflect the Company's current views with respect to future events and financial performance. These views are based on current assumptions which are subject to various risks and which may change over time. No assurance can be given that future events will occur, that projections will be achieved, or that the Company's assumptions are correct.

The information is current only as of its date and shall not, under any circumstances, create any implication that the information contained therein is correct as of any time subsequent to the date thereof or that there has been no change in the financial condition or affairs of the Company since such date. Opinions expressed herein reflect the judgement of the Company as of the date of this presentation and may be subject to change. This presentation may be updated from time to time and there is no undertaking by the Company to post any such amendments or supplements on this presentation.

The Company will not be responsible for any consequences resulting from the use of this presentation as well as the reliance upon any opinion or statement contained herein or for any omission.

A palm oil producer in Indonesia



Plantation (Cultivation)

In West Kalimantan, Indonesia

As at 30 June 2018:

Total land bank: 16,079 ha

Cultivated land: 13,214 ha

Mature⁽¹⁾ area: 11,604 ha

Avg FFB yield: 7.7 tons/ha

⁽¹⁾ Mature: Oil palms > 3 years old

Mill (FFB Processing)

Process Fresh Fruit Bunches (FFB) harvested from Nucleus; purchased from Plasma farmers and from other nearby plantations

FFB processing capability:

-60 tons/hr

-360,000 tons/yr

-1H2018: 108,737 tons processed

Products

Crude Palm Oil (CPO)

Customers: Indonesian palm oil refineries and palm oil bulking facilities; commodity traders
1H2018: 23,413 tons

Palm Kernel (PK)

Customers: Indonesian palm kernel processing plants
1H2018: 4,049 tons

Executive Summary – 2Q2018



Financial performance

- Revenue decreased 19% to Rp81.8 billion.
- Gross profit decreased 37% to Rp10.3 billion.
- Gross profit margin decreased by 3.6% point to 12.6%.
- EBITDA decreased 58% to Rp6.0 billion.

Production statistics

- FFB processed decreased 2% to 57,3417 tons.
- FFB yield decreased 7% to 3.9 tons/ha.
- CPO production decreased 1% to 12,215 tons.
- PK production increased 7% to 1,991 tons.
- CPO extraction rate remained stable at 21.30%.
- PK extraction rate improved 0.27% point to 3.47%.

Plantation

- 87.8% of our palm in mature production stage.
- 2,865 ha available for future cultivation.

To expand our operations via organic growth and acquisitions

Income Statement Highlights



Indonesian Rupiah (Billions)	2Q2018	2Q2017 (Restated)	Var %	1H2018	1H2017 (Restated)	Var %
Revenue	81.8	100.4	(19)	180.5	248.9	(27)
Gross profit (GP)	10.3	16.3	(37)	28.8	61.3	(53)
Profit before tax	3.5	11.5	(70)	6.0	51.5	(88)
Net profit for the period	2.6	8.0	(68)	3.6	37.9	(91)
Profit attributable to shareholders	2.5	7.6	(67)	3.2	36.1	(91)
EBITDA	6.0	14.5	(58)	10.9	55.0	(80)
GP margin (%)	12.6	16.2	(3.6 % pts)	15.9	24.6	(8.7 % pts)
NP margin (%)	3.2	8.0	(4.8 % pts)	2.0	15.2	(13.2 % pts)
EBITDA margin (%)	7.4	14.4	(7.0 % pts)	6.1	22.1	(16.0 % pts)

Segment Review



	2Q2018	2Q2017	Var %	1H2018	1H2017	Var %
Sales volume (tons)						
CPO	9,507	11,505	(17)	21,012	27,312	(23)
Palm kernels	2,000	3,003	(33)	4,001	5,003	(20)
Ave. Selling Price (Rp/kg)						
CPO	7,529	7,685	(2)	7,522	8,202	(8)
Palm kernels	5,094	3,995	+28	5,622	4,971	+13
Revenue (Rp' billion)						
CPO	71.6	88.4	(19)	158.1	224.0	(29)
Palm kernels	10.2	12.0	(15)	22.5	24.9	(10)

Financial Position Highlights



Indonesian Rupiah (Billions)	30 June 18	31 Dec 17	Var (%)
Total assets	729.1	756.5	(4)
Total liabilities	(74.6)	(98.6)	(24)
Current ratio (times)	11.8	8.9	(33)
Net Gearing (%)	n.m.	n.m.	n.m.

Cash Flow Statement Highlights



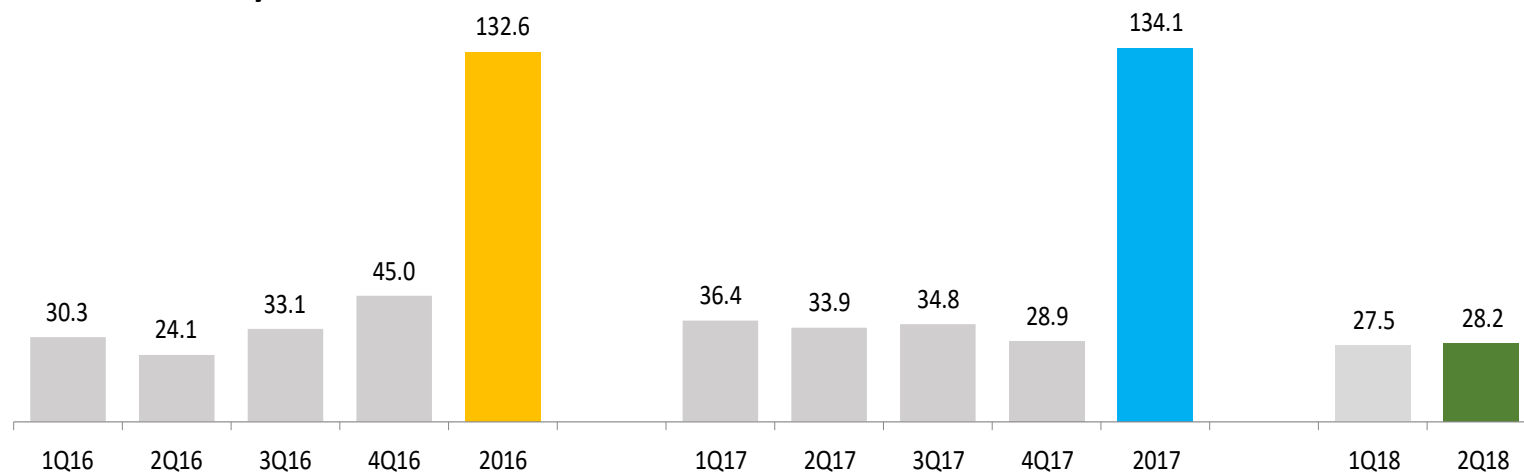
Indonesian Rupiah (Billions)	2Q2018	2Q2017	1H2018	1H2017
Net cash (used in)/from operating activities	(20.9)	33.9	(29.2)	60.2
Net cash used in investing activities	(8.0)	(2.8)	(14.0)	(0.2)
Net cash used in financing activities	(21.4)	(61.1)	(22.2)	(63.6)
Cash on hand and in banks at the beginning of the period	377.5	402.9	382.8	374.9
Effects of currency translation on cash and cash equivalents	3.2	1.9	13.0	5.6
Cash on hand and in banks at the end of the period	330.4	374.9	330.4	374.9
Net change in cash on hand and in banks	(50.3)	(29.9)	(65.5)	(3.6)

Production Highlights

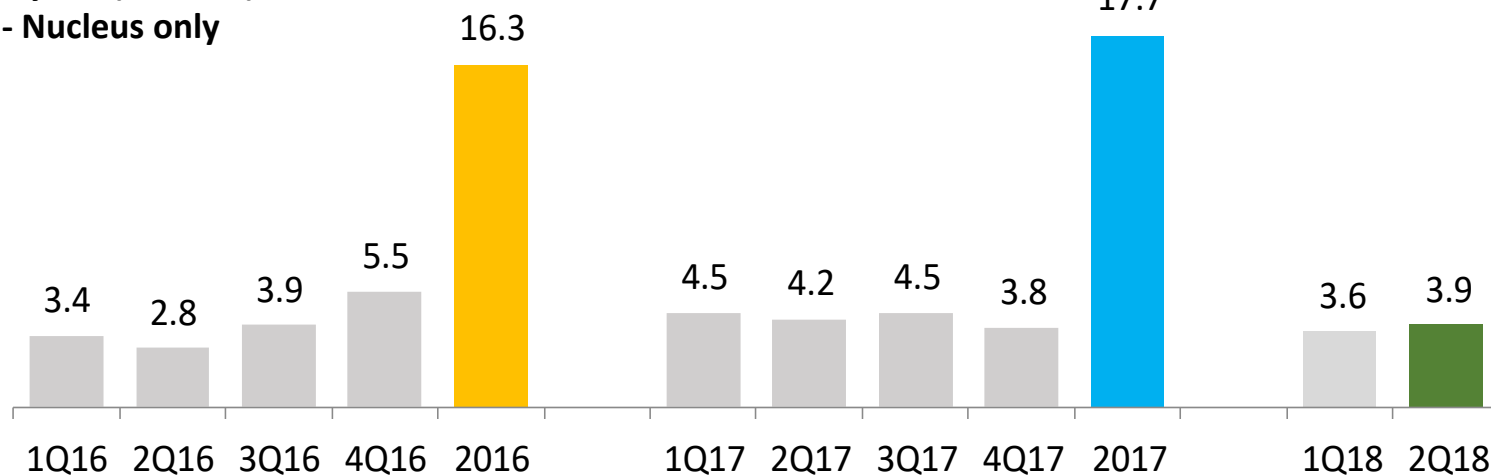


Production Output

FFB produced ('000 tons)
– Nucleus only



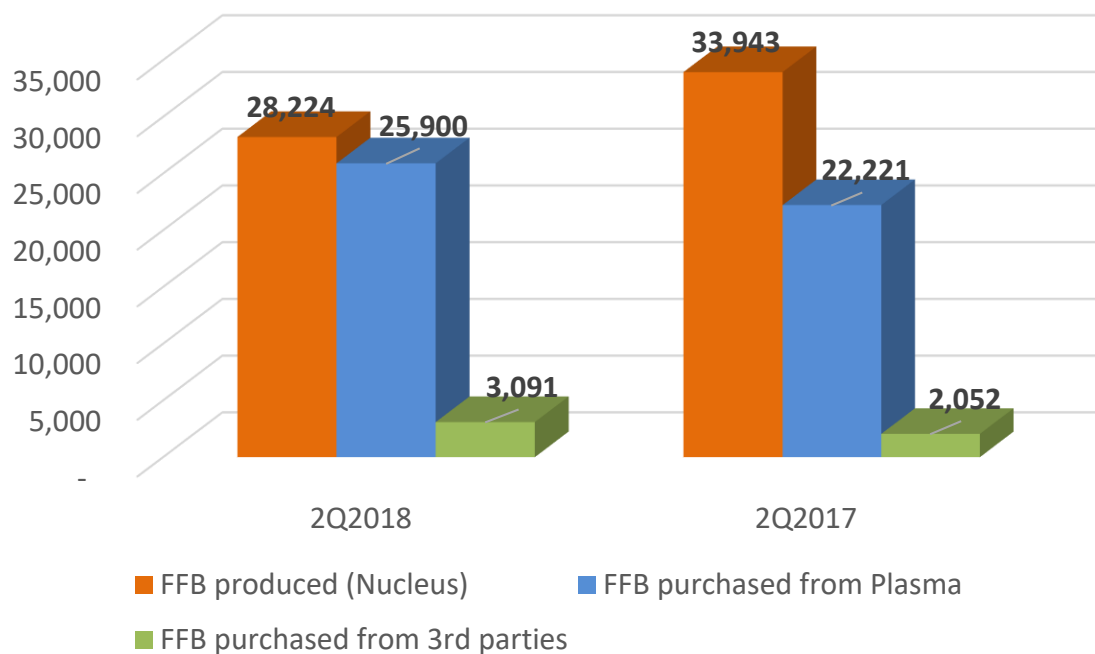
FFB yield (tons/ha)
– Nucleus only



Production Statistics

Production Output (Tons)	2Q2018	2Q2017	Var %	1H2018	1H2017	Var %
CPO	12,215	12,396	(1)	23,413	25,394	(8)
Palm kernels	1,991	1,864	+7	4,049	3,955	+2

FFB Output (Tons)



Plantation Statistics



Plantation statistics

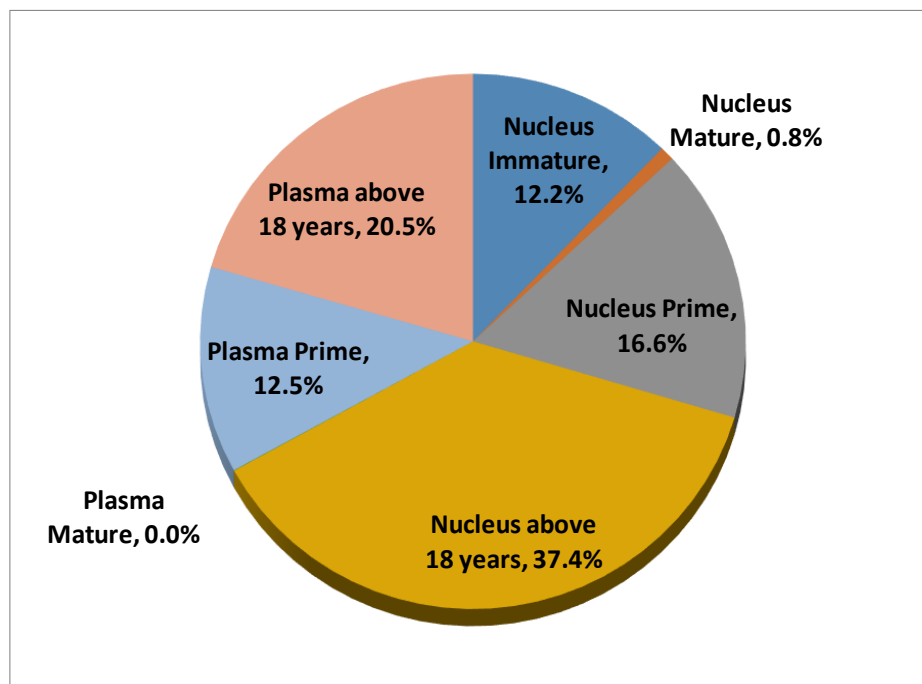


	1H2018	% of total	1H2017	% of total
Total Planted Area (ha)	13,214	100%	13,480	100%
Mature	11,604	87.8%	12,438	92.3 %
Immature	1,610	12.2%	1,042	7.7%

- Total land bank 16,079 ha
- 2,865 ha available for future cultivation

Age Profile @ 30 June 2018

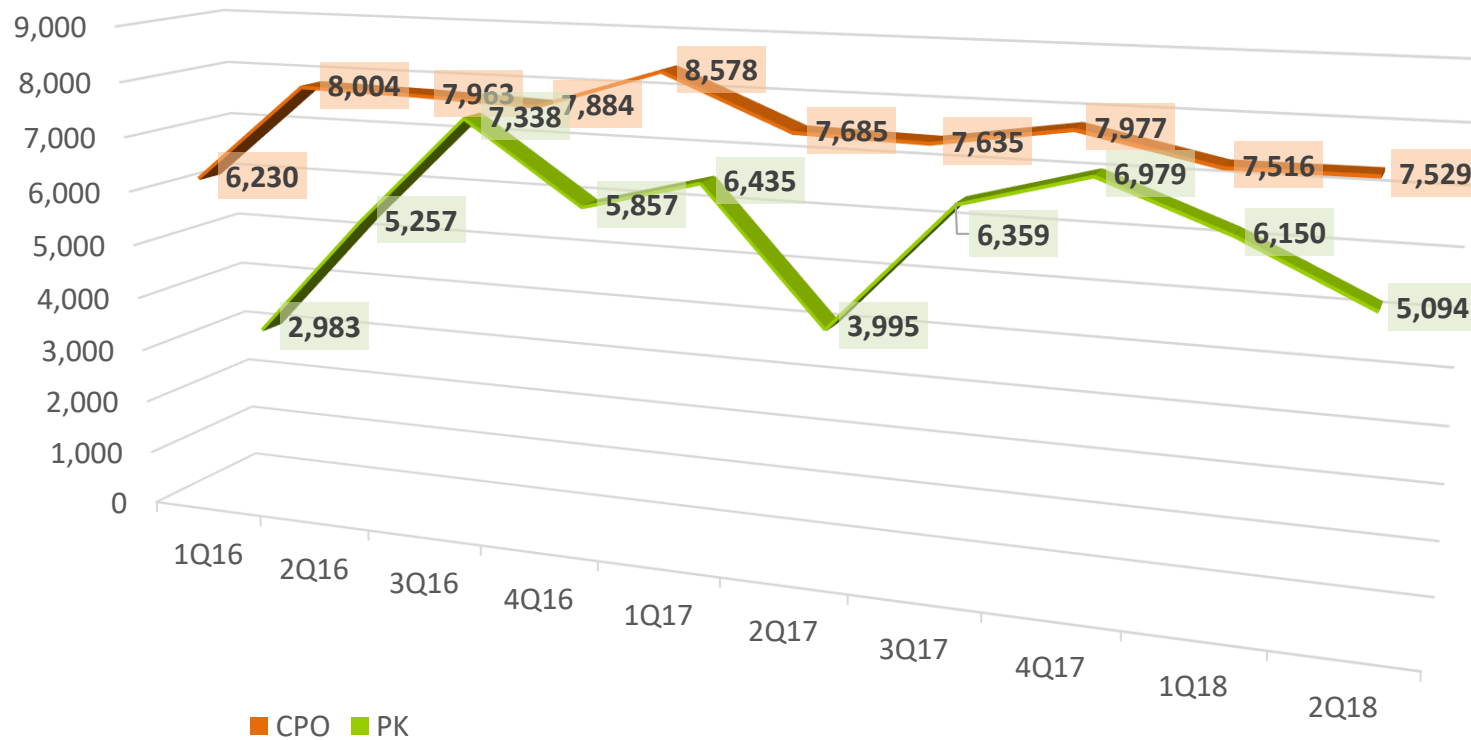
Area cultivated	First 3 years (Immature)	4 - 6 years (Mature)	7 - 18 years (Prime)	Above 18 years	Total
Nucleus (ha)	1,610	112	2,189	4,938	8,849
Plasma (ha)	0	5	1,650	2,710	4,365
Total (ha)	1,610	117	3,839	7,648	13,214
% of cultivated area	12.2%	0.9%	29.0%	57.9%	100.0%



Industry Outlook and Business Strategies



Average Selling Prices (Rp/Kg)



- We expect CPO prices to be volatile given the uncertainty of the global economy and abnormal weather's impact on market dynamics

Strategies And Future Plans

Expansion

Develop uncultivated land bank

- Land location permit obtained for 3,460 ha of land in sub-districts of Ngabang and Jelimpo, both located in Landak Regency, West Kalimantan.

Actively pursue potential acquisitions targets

- The Company has the option to acquire PT Cemar, an Indonesian-incorporated company which holds Hak Guna Usaha to approximately 6,429 ha of oil palm plantation land in the Landak Regency in West Kalimantan. The acquisition is subject to the fulfillment of conditions such as the conduct of legal and financial due diligence on PT Cemar as well as approvals required by the Indonesian authorities.

Optimisation

Co-Composting plant

- Yielding cost savings from use of organic compost fertilisers from our plantation's EFB and POME

Increase yield

- From plantation
- From mill

Continue to exercise prudence in expenditures

Thank you
Q&A session